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BANGOR

ITS REPRESENTATIVE
BUSINESS MEN

POINTS
and its of
INTEREST

BANGOR :

ITS

POINTS OF INTEREST

AND ITS

REPRESENTATIVE BUSINESS MEN.

INCLUDING AN HISTORICAL SKETCH OF BREWER.

BY

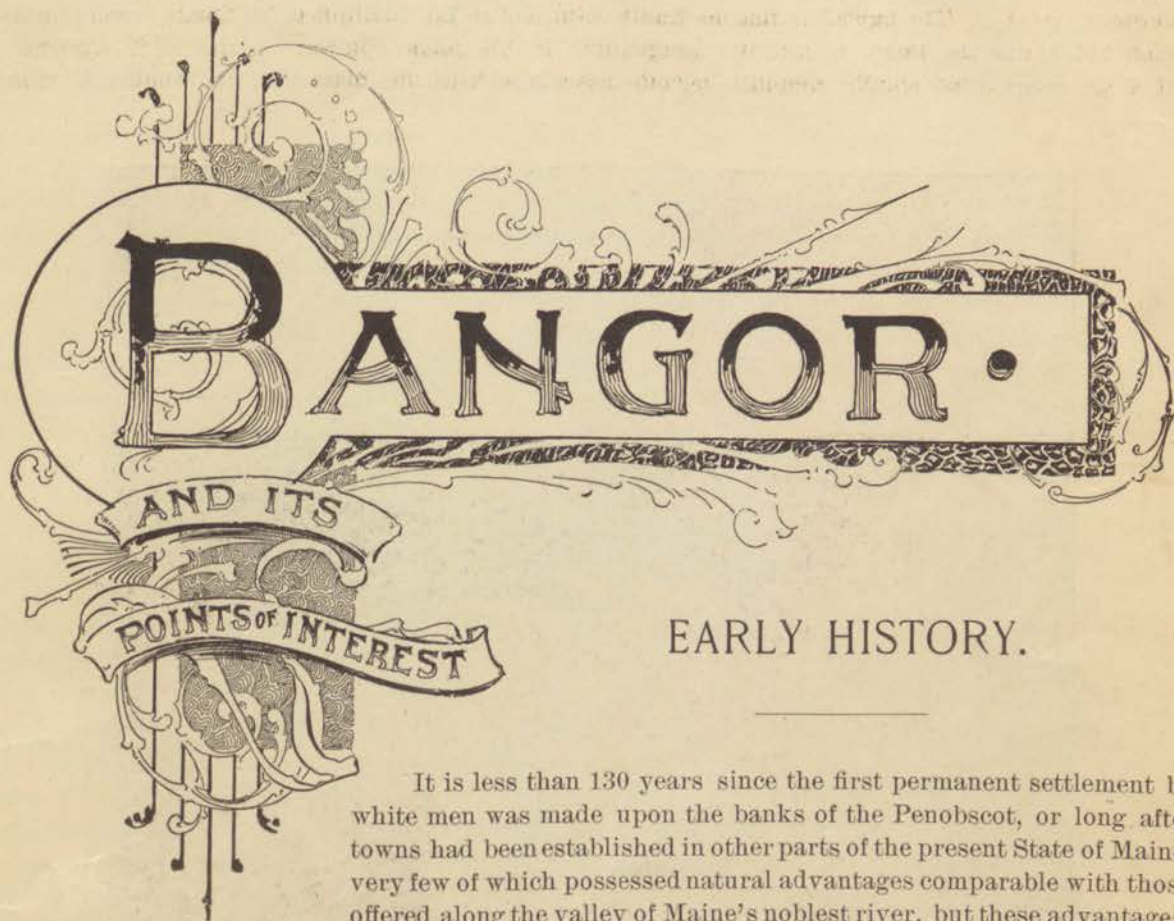
GEO. F. BACON.

NEWARK, N. J.:

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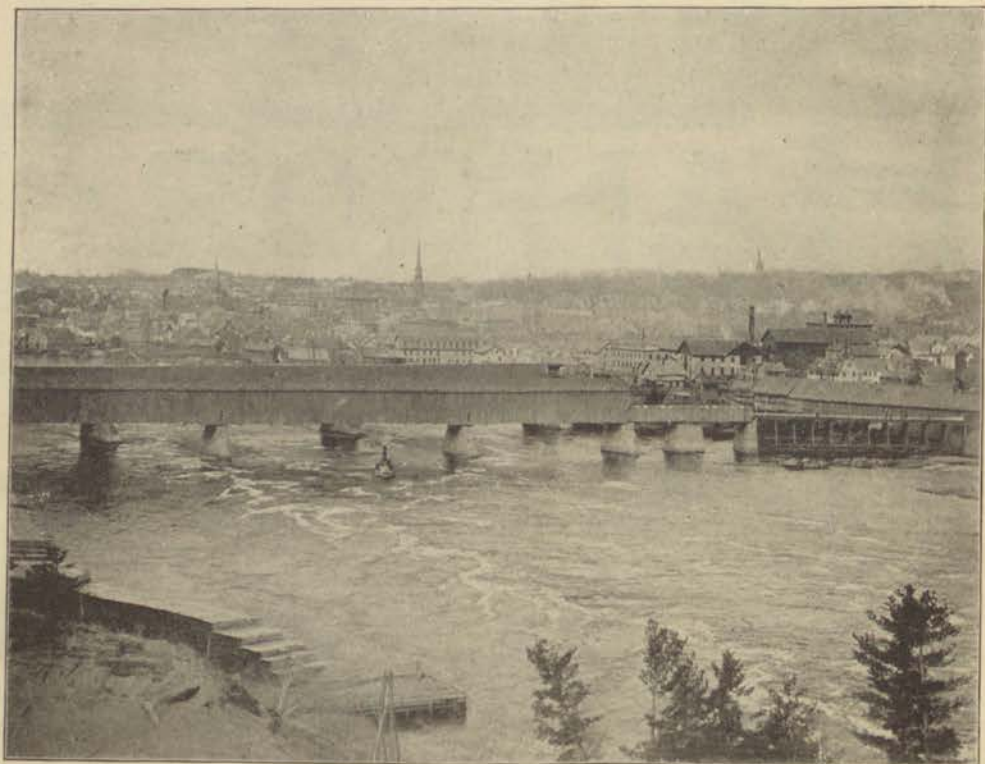
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It is less than 130 years since the first permanent settlement by white men was made upon the banks of the Penobscot, or long after towns had been established in other parts of the present State of Maine, very few of which possessed natural advantages comparable with those offered along the valley of Maine's noblest river, but these advantages, although appreciated to some extent by the English colonists in this region, were neutralized so far as they were concerned by the fact that the French held absolute and almost undisputed sway over the Penobscot country and would have quickly destroyed any English settlement in that section. The seventeenth century had barely opened when the French made their first appearance on the Penobscot, for they arrived as early as 1605, and subsequently made frequent visits, mainly for the purpose of establishing and extending trade relations with the Indians, with whom they were on the most amicable terms. The Penobscot Indians belonged to the famous Tarratine tribe, and as regards intelligence, knowledge, honor, skill and industry, were far above the average and had reached a degree of civilization paralleled by but very few other Indian tribes in the country. Hence they fully appreciated the advantages to be gained by trading with the French, and not only allowed them to traverse the country unmolested, but welcomed their coming and honorably fulfilled all trade and other agreements made with them. As the country was swarming with game, and the Penobscot and its tributaries yielded enormous quantities of fish, the region was capable of sustaining a very large savage population and contained many large Indian villages, one of the most important of which occupied the present site of Bangor. The Jesuits came near establishing

a mission here in 1613, but eventually decided to plant it at Mount Desert, which proved an unfortunate choice, as the settlement they made was utterly exterminated by pirates. In 1670, Baron de Castine came to this region from Canada and married a daughter of Madocawando, chief of the Tarratines. He established a trading post on the site of the present lovely town of Castine and gained great influence over the Indians, he residing here for some years and amassing a very considerable fortune. The legend is that he finally returned to his birthplace in Spain, accompanied by his bride, and the story is told by Longfellow in his poem "Baron Castine of St. Castine." There are many other equally romantic legends associated with the history of the Penobscot valley



BRIDGE AND RIVER FRONT, FROM BREWER SIDE.

prior to its occupation by the English, and that which places the site of the mysterious Norse city of Norembega at Bangor, or across the river in Brewer, is the most romantic of them all, but late discoveries have rendered it practically certain that this legend is but an idle tale of a superstitious and wonder-loving age, and it is now generally believed that Norembega was located on the Charles River in Massachusetts. The French must have profited greatly by their ascendancy in the Penobscot region, for their traffic with the Indians became very extensive and was continued without serious hindrance for about 150 years, the first decisive step towards terminating it being taken in 1758, when Governor Pownall, of Massachusetts, built and manned a fort on the promontory near the mouth of the Penobscot, now known as Fort Point. The next year witnessed the fall of Quebec, and with the breaking of the power of the French a vast, rich and beautiful country was thrown open to English settlement; but although the Tarratines and other Indians were nominally subjects of King George after the close of the war, their known affection for the French gave reason

to believe that they would forcibly oppose English occupation of their lands, and it was not until 1764 that the first permanent settlement upon the river was made at what is now Bucksport. In 1769, Jacob Buswell or Bussell, to use the present accepted style of spelling the name, took up his abode at the mouth of the Kenduskeag, and thus became the pioneer settler within the present limits of Bangor. The following spring he was joined by his brother Stephen and several others, so that the embryo Bangor mustered a population of about 20 in 1770. This same year a settlement was founded across the Penobscot at what is now Brewer, and as it became evident that there was little or nothing to fear from Indian attacks, the settlement and improvement of the country proceeded with comparative rapidity, although these early settlers in Bangor were merely squatters, they having no legal title to the land, but relying entirely upon the justice of their cause and the value of their work for security, that their holdings and the fruits of their labor would be confirmed to them by the government when it was called upon to take action in the matter. Nor was their confidence abused, for in 1801 it was ordered by the Massachusetts General Court that every settler here before 1784 should have a deed of 100 acres of land on payment of five dollars, and every settler between 1784 and 1798 on payment of one hundred dollars. This favorable action was due in a great measure to the patriotic stand taken by the residents of Bangor, or rather of Cordeskeag, as it was then called, during the Revolution. It is true that they were not able to do much for the cause of freedom, for the fewness of their numbers, the narrowness of their means, and the remoteness of their location, combined to make their help of but little value. But they did the best they could, and bore their full share of the sufferings incidental to the struggle, many of the settlers taking up arms against the English, and the business of the plantation being almost entirely destroyed during the occupation of the Penobscot by the King's forces.

With the conclusion of a treaty of peace, in 1783, the plantation took on a new lease of life, but its growth was by no means phenomenally rapid, and in the year 1791—memorable as the date of the incorporation of the place as a town—it had a population of but 169. At this time it was generally known as Kenduskeag, its site having originally been named by the Indians Kadesquit, and the name having been changed by the whites to Kondeskeag and again to Kenduskeag. The Rev. Seth Noble, who had become the first settled minister in the plantation, in 1786, chose the name of Sunbury as one most appropriate for so beautifully located a settlement, and although opinions differ on the subject, it is generally understood that when he was delegated by the people to go to Boston and appear before the General Court for the purpose of procuring an act of incorporation, it was expected that the new town would bear the name of Sunbury. But however this may be, the fact remains that the town was incorporated as Bangor, and there is but little doubt that it was so called in honor of the good old hymn-tune, which is known to have been a great favorite of the parson's, and to which are sung the impressive but not particularly inspiring words—

"Hark, from the tombs a doleful sound!
Mine ears, attend the cry—
Ye living men, come view the ground
Where you must shortly lie."

The act of incorporation was passed February 28, 1791, and one of Bangor's most enterprising citizens made that year doubly notable by laying the keel of the first vessel larger than a boat ever built in this region. But although the residents of the town showed commendable energy in utilizing the resources of the region by carrying on ship-building, lumbering, fishing, farming and other industries, the population increased but slowly during the remainder of the decade, and in 1800 amounted to only 277. A decided gain was made during the next ten years, the population amounting to 850 in 1810, and there is no doubt that the percentage of gain would have been equal to this during the succeeding decade, had it not been for the crippling of shipping interests by the conditions preceding and attending the war of 1812, and for the demoralization due to the occupation

of this region by British troops. During their stay in Bangor a large amount of property was destroyed, but the town quickly recovered from the effects of their visit, and after the close of the war made such marked progress that in 1820 the population had increased to 1,221. It was in this year that Maine was separated from Massachusetts, and during the following decade Maine in general and Bangor in particular profited greatly by the wide extension of the lumber interests, the town more than doubling its population and having 2,868 inhabitants in 1830. But this was only an earnest of what was to take place during the next few years, for now that the progress of civilization had fairly opened the way to the magnificent lumbering country which was destined to become tributary to Bangor's development, thousands came here to profit by the almost boundless opportunities for the remunerative employment of capital, skill and industry, and in four years



THE BREWER SIDE OF THE PENOBSCOT RIVER.

the population increased more than 5,000 or nearly 200 per cent. Such phenomenal growth could not fail to attract attention all over the country, and it elicited many wondering tributes from the press—notably the following, which appeared in the *New Orleans Bulletin*, in 1834 :

"The city of Bangor in the State of Maine is among the Eastern wonders of the world. But a few years ago—a very few years—it was but a humble, unimportant village. In 1830 it had not a population of 3,000, we believe. Now it is supposed to have 8,000 inhabitants, and it is the second town in the State in population. But a short time ago the country all around was a wilderness. Now busy and thriving villages are opening up in all directions, and the wilderness is blooming like the rose."

It will be observed that Bangor is referred to as a city. Such in fact it had become, for the immense growth in population had rendered a change in the method of government imperative, and a city charter was granted February 12, 1834.

And now, having very briefly outlined the origin and development of civilization in this region, let us proceed at once to a consideration of the Bangor of to-day.

THE CITY OF BANGOR.

It is the accepted custom to preface a description of a city by a statement of its latitude and longitude, and this is no doubt the most accurate manner of so fixing its position as to allow comparison of it to be made with that of other cities, but nevertheless were we to confine ourselves to the statement that Bangor is situated in latitude 44° , 45° North, and longitude 68° West, we would feel assured that we had left the great majority of our readers no wiser than before concerning that



BANGOR WATER FRONT, BELOW BRIDGE.

city's location, for most of us have very hazy ideas on the subject of latitude and longitude and could not tell, off-hand, from the above figures whether Bangor was in Maine or in Canada. To be more explicit, then, Bangor is located in the southern part of Penobscot County, of which it is the capital, and is on the west bank and at the head of ship navigation on the Penobscot, which is Maine's largest river. Bangor is about 60 miles from the ocean and about half that distance from the point where the Penobscot River enters the beautiful Penobscot Bay. The city is generally regarded as being "away down East" by residents of other sections of the Union and as a matter of fact it is the most easterly city of its size in the country, but in this connection it is well to remember that Bangor is the third city of Maine in population, and that measuring from east to west it occupies nearly the geographical centre of that great State. It is about 235 miles from Boston by water and about 250 miles by land, and in a general way it may be said to be about as far to the north and east of New England's metropolis as that is from the metropolis of the country, —New York City. Of course, the distances and direction are not exactly the same, but they correspond closely enough for purposes of comparison, and it is well to bear that fact in mind when

any question arises as to Bangor's situation as regards the mercantile centre of the nation. The city is distant 138 miles from Portland by rail, and a little more than 200 miles from St. John, N. B., the express time over the 450 miles of railway between Boston and St. John being about 15 hours; Bangor being about 8 hours ride from Boston and 7 hours from St. John. Passenger and freight transportation between Boston and Bangor is afforded also by a line of steamships famous even among American coastwise steamship lines for their staunchness, speed, and elegance and perfection of equipment; daily trips being made during the summer months and from two to four trips per week the rest of the year. There is also a steamship line to New York and to St. John, N. B., and steamboat service to Mt. Desert and the towns en route; but the transportation facilities of Bangor are far too numerous and important to be dismissed in a paragraph and will be considered in detail later on. Bangor is a port of entry and has one of the finest harbors possessed by any river port in the country, the Penobscot being both broad and deep opposite the city, which has a deep water frontage of about three miles, along which are many wharves and docks. The city of Brewer, directly opposite, is equally favored and equally well equipped as regards wharfage facilities, and for all practical purposes may be considered as belonging to the port of Bangor, although it is a separate municipality.

But before going further into the subject of Bangor's advantages, natural and artificial, let us try to give some idea of the appearance of the city, for with prominent cities as with prominent men there is a general desire to know "what they look like," and although verbal descriptions are notoriously unsatisfactory, especially when close condensation is necessary, still by the aid of illustrations of important streets, buildings and points of interest we hope to succeed in enabling the non-resident reader to form some adequate conception of the Bangor of to-day, and thus be in a measure prepared to utilize the facts and figures bearing upon the city's commerce and manufactures in gaining a general idea of the probable Bangor of the future.

The city extends along both shores of the Kenduskeag Stream and along the west bank of the Penobscot, both above and below the mouth of the Kenduskeag, the course of that stream during its passage through the township and the city proper being from the north-northwest. The land rises gradually from the rivers, thus affording many extensive and beautiful views, but there are level spaces on the Penobscot shore at the mouth of the Kenduskeag, which form the site of the main business portion of the city. A little ways up the Kenduskeag the banks become more elevated and rapidly increase in height and steepness until they take the form of a deep ravine, and present wild precipices, tangled shrubbery, sturdy wood-growth and all the elements of picturesque and changeful scenery. On the heights are broad, well-kept, and beautifully shaded streets on which are many handsome residences, the buildings being of almost all styles of architecture from the noble simplicity of the old mansion house to the curving angles and angular curves of the so-called "Queen Anne" type. Not that the pure air, expansive views, perfect drainage and other advantages of the heights are monopolized by the wealthy, on the contrary, modest but neat cottage houses abound, and it may be said in a general way that the residents of Bangor live on the high lands and reserve the low lying sections of the city for manufacturing and trade purposes. But it would be wrong to assume from this fact that these sections are unhealthful or destitute of proper drainage facilities, etc., for a well considered system of sewerage has been building for years and there are now more than 25 miles of sewers being utilized. It is true that these figures look small when compared to the more than 140 miles of streets which are open and surveyed, but the great majority of this large amount of roadway is in sparsely settled suburban districts and in regions where the natural drainage is amply sufficient to meet the wants of many times the present population. An adequate water supply is even more essential to health than is an adequate system of drainage, and in this highly important respect Bangor can safely challenge comparison with any other city of no greater population, while as regards quality, her water is equalled by that of but very few and surpassed by that of no other city in the world. So far as quantity is

concerned that is limited only by the capacity of the pumping facilities and mains, for the Penobscot itself is the source of supply, and even were the daily consumption ten times what it now is it would have no appreciable effect upon that noble river, even at its lowest stage. The water works are planned on the well-known "Holly system," which was introduced here in 1876, at a total cost of about half a million dollars; this including the cost of a dam, sluice and fish way, for the pumping machinery is driven by water power, the entire plant comprising 6 reciprocating pumps and one rotary pump, and having a nominal aggregate capacity of ten million gallons per diem. But this amount by no means indicates the limit to their power, for they are capable of supplying a very much larger quantity should occasion require, and as the average daily consumption of



THE DAM AT HIGH WATER.

water in both Bangor and Brewer (the latter city being also supplied by these pumps) is but about one-third of the nominal capacity, it will be seen that there is ample reserve power to meet all possible contingences. The excellent quality of the water has been demonstrated by scientific analysis, so there is no guess-work about the statement that it is equal to that supplied to any other city, but even had such analysis never been made one would have been justified in giving this water a high comparative position, for there is practically nothing to contaminate the swift-flowing Penobscot above Bangor, its sources are in the midst of the wild woodlands and mountains of northern Maine and its cold, pure waters rival those of many a famous spring in their attractions to the eye and to the taste, and make it easy to understand why ice from this stream should have the reputation of being the purest and most wholesome river ice that the market affords.

It would be strange, indeed, if a city which had shown such liberality and intelligence in ob-

taining a water supply should not be able to make a favorable showing in connection with means of fire fighting, and the showing made by Bangor is not only favorable but phenomenal, when it is considered that great lumber mills and other "extra-hazardous" establishments are common in the city. It is true that all the steam mills have powerful fire apparatus of their own, while those run by water power are comparatively secure from danger by fire, especially as electricity is very generally used as an illuminant throughout Bangor, but much credit is due nevertheless to the fire department and to the good sense and liberality shown in the distribution of hydrants and the furnishing of improved apparatus, including half a dozen hose carriages, three powerful steamers, and a hook and ladder truck. The city is well covered by a fire alarm telegraph on the Gamewell system, and the houses containing the fire apparatus are connected by telephone. But, more important than all, the department is well manned and ably commanded; its discipline is excellent and it does its work with remarkable promptness and efficiency.

We have said that electricity is very generally used for illuminating purposes in Bangor and so indeed it is,—more generally perhaps than in any other city in proportion to population. This is due to the fact that resident manufacturers and other business men have been quick to appreciate the advantages of the electric light and that they in particular and the public in general have been quick also to see the advantages of having the light furnished by the city and have brought about that most desirable consummation,—thereby setting an example which many other communities might profitably follow. The service afforded by the original company was excellent, and in comparison with that given in other cities was moderate in cost, so we mean to cast no reflection upon the men who provided it when we say that the present service is better and cheaper, for this superiority is inherent to the system of public control when ably and honestly conducted; and the results attained in Bangor have attracted attention at Boston and at other large cities throughout the country, and have caused many a community to take measures to furnish its own electric lighting service. Illumination is also provided by the Bangor Gas-light Company, and as a whole the city ranks among the best lighted in New England. An electric street railway furnishes additional evidence that Bangor is fully "up to the times;" it connecting the two depots and extending through some of the principal business and residential streets. There is not so much need of a street railway here as there is in many cities of no greater or even less population, for Bangor is not "a city of magnificent distances," the business interests and the bulk of the population being compacted within comparatively narrow limits, although there is no approach to overcrowding; but Americans as a people are not over fond of walking and, besides, "time is money" in this busy and prosperous city, so the railway is well patronized and the service is reasonably frequent and as a rule very reliable.

But many residents are not obliged to depend upon the "electrics" to relieve them from the necessity of walking, for a large proportion of the inhabitants have equipages of their own, and it has even been said that the proportion of carriages owners exceeds that of any other New England community. This may be due to the comparative wealth of the citizens combined with the fact that horses may be kept here more cheaply than in most cities, but it is unquestionably due in a great measure to the beauty and variety of the drives in the vicinity for these are so pleasant and so many in number that one never tires of them,—and besides there is no lack of agreeable society which would make even the most monotonous ride, so far as scenery is concerned, a most pleasurable experience. But perhaps it is hardly fair to mention this in a summary of Bangor's natural advantages, although like evidence that is "ruled out" by legal dictum, it is bound to have its effect just the same. One of the most enjoyable drives is through various city streets to Kenduskeag avenue, which runs along the high bank of the industrious but romantic and picturesque Kenduskeag stream and affords many lovely views. From what we have let fall before concerning the precipitous banks of this river the experienced reader has doubtless had warning of what is coming, so we may as well confess at once; yes, there is a particularly high and steep

precipice; there *is* a legend associated with it; that legend *does* concern a buck and a squaw,—beg pardon, we mean an Indian youth and maiden,—and that precipice *is* known as the “Lover’s Leap.” We had, deliberately and with malice aforethought purposed to inflict this legend upon our readers and had even determined to give it in its most deadly form,—as a poem of eight long verses—but our heart failed us at the critical moment and we will give only the last stanza, together with the paragraph which follows it in the town history from which we quote,—said paragraph being perhaps intended to bring the enraptured reader back to earth and anchor him there,—:

“In answer her hand pressed his own,
 Together they turned toward the stream,
 Till they stood on the cliff high and lone,
 Like a moonlit vision or dream.
 A moment two figures as one
 Were darkly portrayed on the sky;
 Then a plunge through the air—it was done;
 ’Twas the depth of their love e’en to die.”

“The surface of Kenduskeag is quite even and is easily cultivated. It is accounted a good agricultural town.” The drive along Kenduskeag avenue is but one of many equally beautiful, but we will not mention others, first, because this is not intended as a guide book, and second, because half the fun of driving comes from choosing your own roads and thus adding the charm of uncertainty to that of novelty. But don’t neglect to take advantage of the opportunity afforded by a business or pleasure trip to Bangor to take some of the pleasantest drives in the State, and there is the less excuse for neglect on account of there being various excellent livery stables in the city, where good teams may be obtained at fair rates. Of course, summer and fall are the pleasantest seasons for driving, but at these times the many charming steamboat excursions to points along the Penobscot and on the coast present strong counter attractions—which is one reason why a large proportion of the driving in Bangor and vicinity is done during the winter months, although the charms of “good sleighing,” a light cutter and a speedy nag require no adventitious aid to secure appreciation. The fact is, Bangor is a delightful place to live in or to visit at any time of year, and this is the opinion not alone of those whose opportunities for comparison have been limited, but also of cosmopolitan—men whose judgments have the weight due to experience and culture—and in this connection we may appropriately print a short extract from a letter to the *London World*, by a distinguished English clergyman:

“It may be that my visit to Bangor is made under exceptionally favorable circumstances, but it seems to me a most desirable place of residence. In summer-time the heat is never so oppressive as in Boston and New York. In winter, when the rivers are blocked with ice, sleighing, skating and all kinds of out-door exercise develop the social life of the place to such an extent as to make the winter at Bangor, severe though it is, the most enjoyable time of the year. There are fourteen churches here, most efficient schools, large public halls, fine stores and capacious hotels. The streets are more or less hilly, with an orderly irregularity which adds very much to the charm of the place. I have explored almost every street, and failed to find any really poor people—people, that is, who are in doubt as to where the necessities of life are to come from. Nor have I seen anything like open drunkenness, although for several days the militia of the State have been encamping here—an event which brought together great crowds from the surrounding districts.

“Bangor is a good illustration of the fact that the absence of a State-established religion tends to soften down the asperities of sectarianism. In this city we have denominationalism without sectarianism. It has been my privilege, in making a longer stay here than at any other point on my travels, to receive invitations to social gatherings which have enabled me to form a pretty deliberate judgment on this question; and it has been unspeakably gratifying to me to discover that social intercourse is not at all confined within denominational lines. Congregationalists, Baptists, Unitarians, Episcopalians, mingle without the slightest reserve or constraint; and all have done me the honor of attending the services that I have conducted.

"People who suppose that 'Down East' is a synonym for semi-civilization, as we sometimes hear in England, would be utterly astonished at the intelligence, refinement, culture and wealth of Bangor. I suppose that, in proportion to the number of inhabitants, there are more people here who keep some sort of carriage than in any other town in New England. This riding everywhere seems to me one of the mistakes made by Americans. If they have to go out the distance of a mile, they order out a horse, and ride, and then suppose they have been 'taking exercise.'"

"I am sure of one fact—that we shall quit Bangor and its immense lumber wharves, its hills and dales and pleasant waters, with very great regret. Nowhere have we encountered so many English-looking faces, nowhere had access to so many pleasant homes, nowhere met with such lavish hospitality. Our natures would be cold indeed if we did not henceforth number among our friends some of those who have done all that in them lay to make us feel 'at home' on American soil; and we strongly advise any of our readers who may be contemplating a trip to these shores to put Bangor down among the cities to be visited."

BANGOR'S ATTRACTIONS TO SPORTSMEN AND TOURISTS.

Every city of any importance is many-sided, or in other words, owes its prominence to no one cause, but rather to many and in most cases to widely diverse causes, but in some respects Bangor stands alone in diversity of attractions, for it is certainly a unique city, which is at once remarkable for refinement and for wildness; for the possession of the very latest "modern improvements" and for the fresh charms possible only in country life—and it must be a severe strain upon the credulity of one entirely unacquainted with Bangor when he is asked to believe that the second Maine city in valuation and the third in population furnishes the best salmon fishing to be had in New England, and that at a point not widely remote from the center of trade, but only a mile or so from factories and residences. Yet this is one of the few "fish stories" which are literally and exactly true, although it is so absurdly improbable that were it not a matter of common knowledge no man having any regard for his reputation for veracity would dare to tell it among strangers. For some years the Penobscot has been the only salmon river on the Atlantic coast of the United States, and a large and profitable business is done during the "open season" by those engaged in supplying the New York, Boston and other markets with the king of fish—many tons of salmon being shipped from this river every year—but the market fishermen had always depended upon weirs, nets, traps and such gear, and it is but a few years ago that the first salmon was taken with rod and fly from the pool below the waterworks dam, this important event having occurred in the spring of 1885. And we call it an important event in all soberness, for important it most certainly was, to sportsmen, to dealers in sporting supplies, to transportation companies, to hotel keepers and other Bangor business men, and in fact to all parties concerned—not forgetting the salmon himself. During the remainder of the season many more salmon, some being of noble proportions, were killed in the same way in the same pool, and as the fishing has thus far averaged well every year, every April sees many a professional man or merchant turn a deaf ear to clients, and listen not to the voice of the charmer offering or seeking "bargains," but pack his grip and start forth with for Bangor, unnecessarily spurring his too willing spirit with the reflection that cases can be "continued" and trades can be postponed, but salmon and the open season wait for no man. At the close of the summer Bangor is invaded by a still more numerous and enthusiastic detachment of the noble army of sporting men, for nearly every party en route to the great wilderness of northern and eastern Maine visits this city, first because it is on the most direct and desirable route to that region, and second because it is the headquarters so far as Maine is concerned for sportsmen's supplies of all kinds. And indeed we are not sure but that restriction is too narrow, for the Bangor dealers in sporting goods are so numerous, so well-informed and so enterprising, and carry such large and complete stocks of the best articles the market affords that not Boston itself can surpass this city in advantages offered to purchasers of hunting and fishing supplies, and the fact that the most experienced sportsmen, including those who come from New York, Boston

and other large cities defer their purchases until Bangor is reached, affords the best possible proof that both the goods and the prices are "right" in every respect. We mention this especially because some coming here for the first time put themselves to unnecessary trouble and expense by bringing along a lot of supplies that could have been bought in Bangor for as little if not less than was paid for them in the distant city from whence they came, the buyers judging from sad experience in some other sporting region that exorbitant prices would be charged them if they waited until reaching Bangor before making their purchases. But this suspicion is absolutely groundless, because even were our local dealers disposed to exact extravagant profits they would



WEST MARKET SQUARE.

be deterred from doing so by self-interest, for hundreds of sportsmen revisit the city year after year, and it goes without saying that imposition would result in the total withdrawal of their patronage.

The hunting and fishing resorts accessible from Bangor are so numerous that a mere list of them would take up more space than is here available, while if we were to venture to point out those which in our judgment are the best we would call down upon our devoted head the indignant or contemptuous denunciations of many who differ from us; for nothing touches the dyed-in-the-wool sportsman more nearly than to have his pet hunting or fishing grounds passed by as unworthy of notice. Suffice it to say that the vicinity of Bangor and the country to which it is the gateway afford unequaled opportunity for about all kinds of fresh water fishing, and for large and small game shooting; partridge, plover, woodcock, duck, etc., being abundant within a few hours' drive

of the city, while deer are more numerous every year, and bears are sometimes too numerous and decidedly too self-assertive to please that class of sportsmen who have too much respect for the ternal fitness of things to enjoy being hunted instead of hunting. Moose and caribou must be sought, of course, in the wilderness, and they are very seldom sought in vain by a party under competent guidance.

While considering the attractions offered by this city and section to lovers of out door sports it would be an unpardonable omission to pass over Maplewood Park, the property of the Eastern Maine State Fair Association, and one of the best situated and equipped fair grounds and driving



UNION STREET, NEAR MAIN STREET.

parks in New England. The premises occupy a slightly eminence at Maplewood, a mile from Bangor's business centre, and command a wide view of the city, harbor and country adjacent. A large and representative fair is held here every fall, it being one of the notable events of the year throughout Maine and attracting swarms of visitors from all over the State, not to mention many from adjoining States and the Provinces. The display of blooded stock is especially fine, and the exhibition of speedy horses in trotting and running races is so interesting and exciting that it is whispered that many who visit the fair professedly to concentrate their attention upon mammoth squashes and other notable but uninspiring exhibits, become so confused during the turmoil preceding a trial of speed that they involuntarily follow the crowd, and may be seen later occupying conspicuous positions in the grand stand and doing their full share towards making things lively at a critical moment in an unusually hot "heat." But this is perhaps a libel, although many of the contests are so exciting that the most phlegmatic individual could be pardoned for "losing his head" during their progress.

In summer, Maplewood Park is utilized for base ball, polo, bicycle races and other sports, and may justly be classed among Bangor's most popular and cherished "institutions." Nor is there any lack of amusements during the winter months; on the contrary, the dramatic entertainments, balls, lectures, concerts and private social meetings are so many and attractive that one who has passed a winter here would be puzzled to decide whether summer or winter was the more attractive season. The Bangor Opera House is the finest in the state, and, as Bangor is a famous "show town," in theatrical parlance, the very best of the stars and combinations making the eastern circuit appear in this city. There is no opening here for "barn-stormers," and they wisely give Ban-



MAIN STREET AND OPERA HOUSE.

gor a wide berth, for the road home is long and toilsome and the railway ties are most inconveniently spaced for pedestrian travel. But a really good attraction is assured a hearty reception and liberal support, and an actor or a singer who has once gained Bangor's good will may depend upon being favorably remembered and warmly greeted as long as he does justice to his reputation.

And now a word in regard to hotels, for it is an unpoetical but very solid truth that the enjoyment of the best class of entertainments, the most cultured and genial society, and the finest scenic and other attractions may be and too often is neutralized by unsatisfactory hotel accommodations, for how many tourists have called to mind that famous line "where every prospect pleases and only man is vile," when they turned from a beautiful view to partake of a sole leather beefsteak, or lie down in a bed that might have been useful during the Spanish inquisition, but deserves no place outside a torture chamber. The hotel accommodations at Bangor are not merely good, they are excellent, and their excellence extends throughout the service, the sleeping accommodations, the cuisine and the attendance being all that could be reasonably desired. As regards capacity, we will simply say there are four large hotels in town and various small ones, and, although candor compels the statement that some of the latter call to mind the small boy's definition,—“A hotel is a place you has to go to when you aint got no home” — it is, nevertheless, a fact that even among

the smaller houses there are hotels which will not suffer by comparison with any in the country making no greater pretensions. Bangor contains some first-class restaurants, too, besides private boarding-houses of all grades, from excellent to appalling. In short, the visitor can live expensively or very cheaply, and the accommodations are such that it is his own fault if he doesn't get full value for every cent he spends.

A city that was named by its first settled minister in honor of his favorite hymn tune certainly ought to offer suitable opportunities for divine worship, and Bangor fulfills its obligations in this respect, there being some eighteen churches in the city representing the Advent, Baptist, Free



THE Y. M. C. A. BUILDING.

Baptist, Catholic, Christian, Congregational, Episcopal, Methodist, Unitarian and Universalist denominations. Religious services are maintained also by the Bangor Young Men's Christian Association, which was organized January 1, 1881, incorporated February 27, 1882, and has done such good work as to gain the hearty coöperation of the entire public, irrespective of religious beliefs, and has thus been enabled to celebrate the tenth year following its organization by the completion of a large, handsome and substantial brick building, very complete in its appointments, devoted entirely to the uses of the association, and unequalled by any structure in the state utilized for kindred purposes. It was designed by a young Bangor architect, whose plans were submitted in competition with those of prominent architects of Boston, New York and other cities, and as the plans were unmarked by the names of the contestants, all suspicion of favoritism was avoided, the building committee being wholly unaware that the choice had been in favor of a local architect until after the award had been made. In fact, the building is a representative Bangor production, for as has well been said in a descriptive article published in the *Industrial Journal*: "Among its noteworthy features, there is none more important and gratifying, or more creditable to its builders, than the fact that it was projected, designed and built by Bangor brains, Bangor capital and Bangor labor, and constructed as far as it could be of materials produced in Bangor. Even the money required

was made in Bangor." The work of the association is similar to that of other societies of the same name located in the principal cities throughout the country, supplemented by service especially adapted to local conditions, as, for instance, the distribution of religious literature among sailors. An excellent gymnasium, equipped with the most improved appliances, is a prominent feature of the new building, and is but one of many provisions made to attract and hold the young by every legitimate means and to aid in building up of sound minds in sound bodies.

Speaking of the building up of minds suggests mention of the Bangor Public Library, which includes 25,000 skilfully selected volumes, and is *the* public library of Maine. It had its origin with the birth of the Bangor Mechanics' Association, in 1828, the greater part of the collection of



FOOT OF STATE STREET, FROM BROADWAY.

books being conveyed to the city a few years ago by that organization. What is known as the "Hersey Fund" was applied by the city to the maintenance of the library, and, as the amount of this fund exceeds \$100,000, the institution has abundant means, which are very effectively utilized. The management does not escape criticism, of course, for when the day comes that the management of a public library is universally admitted to be satisfactory, the millenium will be so close at hand that there will be no further use for books or other agencies of culture, but it may be truthfully said that the administration of affairs is intelligent and efficient, and does much to maintain and extend the usefulness and popularity of the institution. Another extensive and valuable library is that possessed by the Bangor Historical Society, it including certain documents and manuscripts of the greatest possible interest and importance. The society also has a valuable collection of

relics, and as it thankfully accepts all letters, pamphlets, books and articles bearing upon "ye golden tyme" and provides a safe place of custody for them, its historical treasures are steadily increasing in number.] The Bangor Theological Seminary has a very fine library, and looks back upon a period of active usefulness extending over about three-quarters of a century, it having been founded in 1817. Many able and famous champions of christianity received their early training at this institution, which is open to members of every evangelical denomination, and provides instruction to about fifty students each year. The public schools of Bangor are worthy of a city which possesses the best public library in Maine, or in other words, are not surpassed by those of any city in the country, population considered. We know that this latter statement has a most hackneyed sound, for it is the regular thing to say when speaking of the schools of any New England city, but in the case of Bangor it becomes a literal statement of fact, for it is impossible to point out a city whose population does not considerably exceed 20,000, that maintains a more comprehensive, valuable and practically efficient system of public instruction. Undoubtedly a still better showing would be made were there no private nor parochial schools in the city, but Bangor is not singular in this respect, and taking things as they are and not as they might be, the unprejudiced judge is obliged to admit that the citizens have excellent excuse for the pride they manifest in their public schools.

Man is pre-eminently a social animal, the philosophers tell us, and certain it is that the *genus homo* as found in Bangor is sociable enough to fully bear out that statment,—one evidence of the prevailing sociability being the number and large membership of the local societies. Comparisons are not only odious but dangerous at times, and it would be a bold, not to say fool-hardy individual, who would venture to classify Bangor's social organizations in the order of their merit and importance, but there is no doubt that the Tarrative Club is the representative social society of Bangor, and its hospitality is so generous and so memorable that it is safe to say that those who have once experienced it are not at all liable to forget Bangor and one of her most exclusive and at the same time most popular institutions. The membership of the club includes one hundred of the representative professional and business men of the city, and if distinguished guests do not carry away most pleasant remembrances of the Queen City of the east, it is not for lack of cordial reception and hospitable entertainment. An entire page would be required to give the names (to say nothing of the aims) of the other organizations, including Masons, Odd Fellows, and many other orders, military societies, art societies, farmers' societies, musical organizations, etc., not forgetting the largest Grand Army Post in the state, but suffice it to say they are numerous enough and active enough to exert a very powerful influence, are varied enough to suit all tastes and circumstances, and, as a whole, go very far to supplement Bangor's other advantages as a place of residence. But there is one society that must be given special mention, for, although but one of many established throughout the eastern states of late years, it is of particular importance by reason of the character even more than of the magitude of its work. This is the Bangor Loan and Building Association, organized on the lines of the building associations of Pennsylvania and the "co-operative banks" of Massachusetts. It was founded in March, 1886, and has been a marked and ever-increasing success from the start, for the effect of its work has been and is:

"To make those save who never saved before,
While those who always saved, now save the more."

By encouraging and making possible the building of homes, it has substantially increased the city's valuation, and, what is more important, has done more to make good citizens than all the "societies for the promotion of good citizenship" that were ever organized.

MANUFACTURING INTERESTS.

Although every ordinarily well-informed person knows that Bangor is an important manufacturing centre, it is assumed by many that all her important manufacturing establishments have to do with the lumber business. Let a man become known as a humorist and he finds it difficult to make people believe he is capable of serious conversation, and let a city become known as a great lumber manufacturing centre and the chances are ten to one that when first you hear that shoe manufacturing is also largely carried on there you will hastily assume that they are wooden shoes, for export. Yet the shoes made in Bangor are so far from being "wooden" that they compare favorably with any of similar grade in the market as regards style, comfort, etc., and their merit is so firmly and generally established that the demand for them has steadily increased until, for some years back, the manufacture of footwear has ranked second only to the lumber business so far as its importance to Bangor is concerned. The industry is in the hands of keenly enterprising men, and some half a dozen years ago a Bangor moccasin manufacturer brought out a new style that soon became the most popular slipper in the market, and under the odd and attractive name of "Wigwam Slipper" became so widely and favorably known that it may be said to have run all over the country. The manufacture of wigwam slippers was not long monopolized by Bangor houses, but their productions led all the rest both in quantity and quality and as they were and are shipped to the west they have had and are having decided influence in the direction of extending Bangor's business reputation. Lumbermen's and farmer's boots are also very extensively manufactured in this city and it is said that the goods are unequalled for strength, durability and general adaptation to the purposes for which they are especially designed.

Another highly important branch of production is that of custom and ready-made clothing, the out-put being large in amount and generally excellent in quality, and still another notable industry is that of the manufacture of proprietary medicines, flavoring extracts and some of the great variety of articles coming under the head of "druggist's sundries." Certain of the proprietary remedies prepared in this city have not only a national reputation but are in active demand abroad, and the aggregate of the annual sales of Bangor patent medicines and other druggist's goods approximates a quarter of a million of dollars. Cigar making gives promise of becoming an industry of paramount importance in this section, its development during the past decade having been phenomenally rapid, for ten years ago the total value of the annual product did not exceed \$25,000, while now it is more than eight times that amount.

The "Bangor top-buggies" have long been widely and favorably known, their sale extending to nearly all parts of the country and their reputation being second to that of no similar vehicles in the market. Other varieties of top carriages are also produced here, together with wagons, carts, light and heavy sleighs and pungs, and the city may be called the headquarters for carriage and wagon repairing throughout this section as the local manufacturers have unequalled facilities for the doing of such work. Harnesses are extensively manufactured, not only for the local and suburban but also for the Western trade, and trunks, travelling bags, sample cases, etc., are also largely produced, the great bulk of the product being sold to the wholesale trade. The grist mills, salt and plaster works, etc., located in the city and suburbs and controlled by Bangor houses are many in number and extensive in capacity, and are a decided benefit to the public in general and to farmers and fishermen in particular; a large proportion of the salt being shipped to the fishing villages along the eastern New England coast. A full line of the "temperance drinks" which have become so popular of late years is manufactured and bottled by the half-dozen establishments carrying on that business in this city; the neighboring towns and coast resorts being almost exclusively supplied by them. Furniture manufacturing and finishing are quite extensively carried on, and iron-working long has been and still is a representative industry. Among the more important articles coming under this head produced here are steam engines, mill machinery, steam

boilers, tanks and other plate iron work, water wheels, heavy and light castings, stoves and hollow ware, steam and hot water heating apparatus; and there are many other metallic products of greater or less importance, including galvanized cornices and conductors, tin ware and sheet iron work, plumber's supplies, etc. In connection with this brief summary of Bangor's machine and other metallic products it should be said that the only iron furnace in Maine is owned and operated by a Bangor company, so that the enterprise may properly be classed among the representative undertakings of the city, although the mines and works are about fifty miles from Bangor. The



EXCHANGE STREET, LOOKING TOWARD RIVER.

main office is located here and is directly connected by rail and telegraph with the works. The product is a charcoal iron of the very highest grade, and is especially well fitted for use in the manufacture of car wheels, as is proved by the fact that it is supplied to the leading car wheel manufactories throughout the country. It is also largely used for other purposes, and its uniformly excellent quality enables it to easily hold a foremost position among other varieties of American made charcoal iron. The entire product is shipped from this port during the navigation season, and at other times it goes through by rail to some point on Penobscot Bay where there is open water. The future of this enterprise would seem to be assured, for the supply of ore is practically unlimited as is the supply of fuel adjacent to the works; cheap and reliable transportation is afforded by a railroad to tide-water fifty miles distant, where very favorable freight rates may be obtained; and the extended and high reputation of the product is a guarantee that the demand for it is not only permanent but may reasonably be expected to steadily increase. Another Bangor industry that is already important and is destined to largely increase with the progress of years is that of brick making, for the bricks produced in this city and vicinity are of unsurpassed quality, and the demand for them is sure to keep pace with the development of this section, for the wooden factory and mercantile buildings now almost universal will eventually be replaced by more substantial structures, and experience has demonstrated that a good quality of brick combines more

desirable qualities than any other building material. The Bangor brick are noted especially for their beauty and uniformity of color, smoothness and durability and are supplied in all grades, although but comparatively few pressed brick have as yet been manufactured, the great bulk of the product being common brick of superior quality. Granite and marble working is largely engaged in by some half a dozen Bangor concerns, and the product comprises about all grades of cemetery, ornamental, building and paving work. Earthen ware and stone ware are quite largely produced, the product including sewer and drain pipe of superior quality. Other important articles which



EXCHANGE STREET, LOOKING TOWARD HILL.

are largely handled by Bangor firms are leather and tannery products in general; wool and wool skins, hides, furs, etc., paper boxes (of which all styles and grades are made), soaps, candles, tallow, etc., roofing slates; saws, edge-tools and files, and lumbermen's driving tools; hay and country produce in general. Confectioner's and baker's goods are very largely produced here, and the wholesale trade in these articles extends over the greater part of New England.

The entire number of wholesale manufacturing establishments located in Bangor exceeds 300, and these establishments are devoted to more than 100 different industries, but yet these figures fall far short of fairly representing Bangor's rank in the industrial world, as many of the largest mills and factories that are really carried on by Bangor concerns are located outside the city. It would be an easy matter to make a most imposing showing—on paper—by counting in the many minor but still important industries to be found in every city and especially in cities which, like Bangor, are centres of supply for many adjacent towns. It is true that many reports of the industrial and trade interests of cities and towns include all such enterprises without making special mention of the fact, and the compilers of some of the more eulogistic of these reports display an industry and ingenuity worthy of a better cause in misleading their readers by swelling the industrial assests of the place under discussion in every possible way. It is said that a destructive railway collision

which occurred in a western town was turned to good account by the compiler of an "official" account of the town's manufactures which appeared shortly after, he stating: "value of kindling wood produced by steam power in town during the year, \$59,840.25."

The facilities for the building and repairing of wooden vessels possessed by the port of Bangor are well worthy of favorable mention in a consideration of her present and probable future, altho' the subject is not an altogether safe one to tackle, as many estimable gentlemen are so thoroughly convinced that wooden ship building has proved the bane of the State during the past thirty years that the mere sight of a ship-yard has an effect upon them similar to that of a red rag on a bull. It is doubtless true that great harm has been done the interests of Maine by the action or rather inaction of those who have waited year after year for a return to the former palmy days of ship-building, but it is also true that the business has experienced a decided revival during the past five years, and although it would be absurd to expect a return to the original condition of things, it would be equally absurd to deny the evidence of one's senses and refuse to profit by the manifest opportunities for profitable work, especially when no additional outlay is called for, but merely a utilization of facilities already provided. The nature of these latter is clearly and succinctly stated in the following extract from one of the several valuable publications of the Bangor Board of Trade:

"Material and skilled labor are abundant, and as cheap as at any port in the country; large stocks of spars, knees, hard-pine and other timber, tree nails of all kind, etc., are always on hand, and metal for ships' bottoms can be bought here as cheaply as in Boston. There are sail and rigging lofts fully equipped for every department of work in their line upon an extensive scale, and shipsmiths, blockmakers and other ship mechanics as skilled in their trades as can be found anywhere. There are two marine railways, one having a capacity for hauling up a thousand-ton ship, and a canal especially for re-topping vessels. There are also good beaches with first-class facilities for cleaning and repairing vessels' bottoms. In fact all the facilities for ship-building and repairing are first-class, and the vessels built here in the past are not excelled in either model or construction by those of any port in the world."

THE LUMBER INTERESTS.

Although considerable space has been taken up with this bare mention of Bangor's manufacturing enterprises, by far the most important of them all—those having to do with the production of lumber and of wooden articles in general—have not been touched upon at all, so it will be seen that the too commonly accepted idea that Bangor is almost exclusively a lumber manufacturing city is greatly at variance with the facts. It is not our purpose to go into detail concerning the lumber interests of Bangor, the mission of this brief and necessarily incomplete sketch being rather to emphasize the other and less generally appreciated resources of the city and section, but it may be said that the value of the annual product of long and short lumber approximates two and a half millions of dollars, this, of course, being exclusive of the product of the moulding and planing mills, door, sash and blind factories, box and box shoo factories, novelty turning and wood-working mills, and ladder factories located throughout the city and suburbs. Barrels, heads, staves and hoops are largely produced, as are last-blocks, spool-wood, excelsior, brush handles and backs, and many other wooden articles, and Bangor merchants are also prepared to furnish first-class ship timber, spars, etc., at favorable rates, and in short to fully maintain the city's reputation as the leader in all pertaining to lumber and the various products incidental to the carrying on of lumbering and lumber manufacturing and tributary enterprises on the largest scale and with the most improved facilities.

THE ICE BUSINESS.

"Don't worry about the future of Maine," said a prominent United States senator in the course of a recent interview. "You can't get ahead of those Down Easters. A people who not only utilize their magnificent rivers to the fullest extent in connection with lumbering, manufacturing, transportation, fishing and other industries, but pack them up and ship them south during the season when they cannot otherwise be profitably employed, are fully able to take care of themselves, and may be relied upon to make such good use of the natural advantages of their State as to keep it well to the front, no matter how rapidly other sections of the country may advance." This reference to the ice business of Maine is a well-deserved tribute to the energy and enterprise of those who have built it up to its present enormous proportions within comparatively few years, and have ensured its future prosperity by establishing such large and efficient plants as to enable them to cut, store and ship sufficient ice to compensate for almost any shortage in the ice crop farther south in addition to supplying their regular trade, which of itself is very extensive and largely increases from year to year. One great advantage possessed by Maine "ice merchants," as they have been called for convenience sake, is the reliability of the "crop." The erratic character of the climate of the United States in general, and of New England in particular, makes the ice business more uncertain even than that of agriculture, which is saying a good deal, for, as one unsophisticated and disgusted farmer put it: "The worst of farming is it is so darned aggravating. When you raise a big crop, prices are so low it is hardly worth while to send your stuff to market, and when prices are high you aint got nothing to sell." But the Maine ice crop is almost as sure as taxes, which are popularly believed to be about as sure as anything on this sublunary sphere. The expense of harvesting varies greatly, to be sure, and it is more or less of an anxious time to the "ice men" from the first frost to when the last cake of congealed *aqua pura* is deposited in the enormous houses which line the river banks, but there is sure to be an abundance of good, solid, clear ice in Maine every year, and that from the Penobscot is acknowledged to be the best and purest that reaches a market. The great bulk of the Maine ice product comes from the Kennebec; for the harvesting of ice for shipment to other parts of the country and abroad was begun on that stream long before those dwelling along the Penobscot thought it worth while to engage in the industry, this remissness being chiefly due to the fact that the Penobscot lumber business was so extensive and profitable as to almost monopolize the attention of capitalists and men of affairs. It is very extensive still, and indeed of late years has increased in magnitude, but the importance of having "two strings to their bow" is now generally appreciated by the men most prominently identified with Maine's development, and as a consequence the Penobscot ice business has become a representative branch of industry and trade, and the prospects are that it is destined to almost unlimited expansion. Under existing conditions, the magnitude of the business on this river is governed very largely by the size and condition of the ice crop on the Hudson, Schuylkill and other rivers in the more southerly States, and the same may be said of the Kennebec ice business, altho' that is more independent than is the Penobscot business, owing to its much longer establishment and to the possession of large and regular customers, the variation in the Kennebec business being mainly in connection with the prices obtained, while that of the Penobscot business includes both price and amount. The importance of the Penobscot ice trade to consumers is much greater than would be supposed by one judging entirely from the amount of ice shipped from this river, for the mere fact that there are facilities here for harvesting and shipping immense quantities of strictly first-class ice has a powerful influence towards keeping prices down to reasonable figures. The Penobscot ice business was established only about ten years ago, the ice cut previous to that time including only the comparatively small amount shipped by a couple of companies to southern ports and a little to supply the local demand, but the "short" season of 1879-80 in New York and other States caused not only regular operators, but many speculators, to hurry to Maine to secure

a supply, and the Penobscot and other Maine rivers, not to mention many ponds, were swooped down upon with as much eagerness as if the sparkling ice they yielded was as precious as the gems it outshone. A great deal of money was made and not a little was lost, but those who did the actual work of cutting, etc., made a good thing out of it at all events. In years when an ample supply of good ice is general throughout the "ice States" the prices, of course, rule low, but experience shows that there is almost sure to be a shortage at intervals not exceeding five or six years, and the excellent rates obtained at those times go far to level up the business to a paying basis,



BROADWAY, FROM CORNER STATE STREET.

especially as the cost of harvesting, storing and shipping ice in the vicinity of Bangor compares very favorably with that experienced at other points. The average cost of harvesting and housing Penobscot ice ranges from 15 to 20 cents per ton, and no other part of the river can compare with that in the vicinity of Bangor as regards advantages for carrying on the industry on the most extensive scale. In spite of the fact that many capacious ice houses are located in this region, there still remains almost boundless opportunities, for there are literally miles of available and valuable shore privileges in and below the city, the depth of water being sufficient to enable the largest vessels to load directly from the houses. The many large mills in this vicinity are capable of furnishing a practically unlimited amount of sawdust at an almost nominal cost, including the expense of transportation, and experienced and reliable help is abundant. In short, the local conditions are so exceptionally favorable and the results attending their utilization have thus far been so gratifying that it is a safe prediction that the ice business of Bangor and vicinity is destined to such great expansion as to rival that of any other region of no greater area. Its present rate of growth is rapid enough to meet all the demands of healthful development; it aids and is aided by other enterprises, and it has fairly earned a place among the most important factors in the city's growth.

TRANSPORTATION FACILITIES.

It has been said that he who writes the most complete, accurate and comprehensive history of Bangor's facilities for transportation by land and water will have produced the best history of the city, for the history of Bangor and that of her transportation facilities are so intimately connected as to be practically identical. Substantially the same statement has been made concerning her manufacturing interests, and it rests on equally firm ground, the apparent discrepancy of one statement with the other being indeed only apparent, for the two statements are simply different ways of enunciating the same principle,—that the modern Bangor and each of the great factors in its origin and development are so closely related that consideration of one necessarily involves consideration of the others, and hence that while it may be convenient to treat of them separately at times, the conclusions arrived at will be more or less just according to the ability shown in handling the details as parts of a harmonious whole. It is a significant fact, as showing the public appreciation of the benefits of steam transportation and the enterprise exhibited in enabling Bangor to profit by it, that the age of the city and that of her first railway are almost identical,—for it was in 1836 that the residents of Bangor built a railroad to Oldtown, and it was in 1834 that the city was incorporated. Steamboat service was secured at a very early date in the history of steam navigation, and indeed the city's name is prominently associated with that history, for the first iron steamship built in America was named the "Bangor," having been constructed for the Bangor Steam Navigation Company to use on their line between this city and Boston. The confidence and liberality shown by Bangor business men in providing and in aiding in the establishment of new lines of steam transportation in the early days of such facilities, have been consistently followed during these later years, and both individually, and as an organized community, the citizens of Bangor have invested heavily in railway enterprises, thereby setting a most worthy example to the many communities that are perfectly willing, not to say anxious, to dance, but have strong objections to paying the piper. It is one thing to show ability in utilizing advantages freely bestowed and quite another thing to earn those advantages by hard work and liberal expenditure; and the general favor with which news of Bangor's prosperity is received throughout Maine and New England is largely due to the popular appreciation of the fact that she has never "laid back in the harness" and asked her neighbors to pull her along, but has been a powerfully active moving spirit in Maine's affairs from the first. It is unnecessary to mention specific instances of what the city and her business men have done to establish and extend railway transportation in Maine. The record is easily accessible to all who care to look it up, and we simply say that it is one of which a much larger and wealthier city might properly be proud. As regards the relation borne by Bangor to the various railway and steamboat lines of the state, and the variety, character and extent of her connections with great and small trade, manufacturing and shipping centres in this country and the Provinces, we would refer the reader to some lately and carefully prepared map, for in no other way can an accurate and adequate idea of the city's transportation facilities be obtained so easily. Of course, the best map falls far short of telling the whole story, but it enables it to be more readily understood, and indeed is indispensable to a comprehension of the service offered by the railways, steam and sailing vessels which reach the city. The Maine Central Railroad has been aptly described as "the great artery through which flows and circulates the stream of business that constitutes the life of Maine," and its great expansion not only indicates the growth of the material interests of the state of late years, but has had much to do with making that growth possible, and has even more to do with its present continuance. The map shows that the Maine Central system radiates from Bangor in five different directions—westward to Portland and connections with all American railways; north and northeast to the wonderful Aroostook region and the Maritime Provinces; southeast to Frenchman's Bay and Mount Desert; and south, along the east bank of the Penobscot to Bucksport and on the west side of the river to Belfast, both of these being winter ports of Penobscot Bay. That branch of the Maine Cen-

tral system known as the Shore Line now has its terminus at Hancock, forty miles from Bangor and at the head of Frenchman's Bay, but the road will soon be extended along the coast to Calais, at which point a bridge across the St. Croix will afford means of connection with the Grand Southern Railway of New Brunswick. The most important outcome of this extension will be the furnishing of a direct outlet for the Canadian Pacific Railway to the ports and winter harbors along the eastern coast of Maine; but it is also worthy of note that it will open to summer tourists a charming, picturesque and healthful region, and will increase the trade of Bangor with the coast districts of



HAYMARKET SQUARE.

Eastern Maine, thereby benefitting the residents of both this and that section. The Bangor & Piscataquis Railroad extends to the foot of Moosehead Lake, ninety miles from Bangor, where connection is made with steamers for all points on that famous sheet of water. Of course, this road is very largely patronized by sportsmen, fishermen and summer tourists, and it is also does an extensive freight business, some of which is due to its connection with the Bangor & Katahdin Iron Works Railway, which penetrates a region of great natural wealth, including inexhaustible deposits of iron ore and slate, very extensive forests of hard and soft woods, rich farming lands and valuable but idle water powers. But the present prosperity of the Bangor & Piscataquis Railroad and the well grounded expectations of very extensive business in the near future are due to its connections and relations with the Canadian Pacific Railway, it forming junctions with that road at Moosehead Lake and at Brownville. One effect of this junction has been to place Bangor in direct connection

with the great West and Northwest and all the important ports on the great lakes and along the Pacific coast, the facilities provided being such as to make Bangor nearer, so far as all practical purposes are concerned, to the business centre of the Northwest than is any other city located on tide-water. It is but a comparatively short time since this connection was perfected, and the interests involved are so many, so complicated and so vast that it is as yet too soon to render intelligent judgment of how far Bangor has profited by this increase in facilities, but it may at least be said that even the apparent profit has been marked in amount, and one is justified in expecting a



BROAD STREET.

very favorable showing in the balance sheet which shall show the condition of affairs at the close of a few years, when sufficient time will have elapsed to allow things to be adjusted to the changed circumstances.

By far the most important of the steamship lines reaching this city is that of the Boston & Bangor Steamship Company, and the following notice of this line from a pamphlet published by the Bangor Board of Trade, in 1888, is at once so just and so appreciative, and is entitled to so much respectful consideration by reason of its being the deliberate, impartial and official verdict of the city's business men on the question of the accommodations afforded by this company that we take pleasure in presenting it to our readers :

THE BOSTON & BANGOR STEAMSHIP LINE.

"To the line of first-class passenger steamers that connects Bangor with Boston, the city is much indebted for the establishment of her large wholesale trade, and for her prominence as an eastern port. The line was established many years ago, and has been in the hands of the present company since 1875. Through its competition with the railroads, it has itself furnished Bangor and the Penobscot section with cheap transportation for its products and supplies, while at the same time it has been instrumental in keeping rail freights down to a reasonable and available figure for shippers. To this fact is largely due the growth of a jobbing trade which has given Bangor a higher commercial importance than her mere size in point of population would indicate.

"The benefits of this steamship line to the merchants and shippers of Bangor were well illustrated last year when the Interstate-Commerce Law went into effect. For several months the railroads felt compelled under the law to fix their rates so high as to practically prohibit a large part of the usual traffic over their lines, and as a consequence the business of localities not favored with established water-routes suffered severely. Bangor then fully appreciated the usefulness of her steamship service, and she at once supplemented it by establishing a line of sailing packets to Boston, and by patronizing a new steamship line to New York. The railroads being soon relieved of their perplexity by a decision of the Interstate Commission, permitting them to make rates competing



EAST SIDE OF MAIN STREET, CORNER MARKET SQUARE.

with water lines, receded from their position, and much of the traffic diverted at that time to the steamship and packet lines has since resumed its former channel. Yet public gratitude at the service rendered during that episode may be relied upon to ensure for the latter a maintenance of their share of the business in future.

"The Boston & Bangor Steamship Company's fleet that constitutes the daily line between the Penobscot and Boston consists of three staunch, powerful and commodiously-appointed steamers, of 1228, 1234 and 1414 tons respectively, with large freight capacity and superior passenger accommodations. They touch at all the principal landings between this port and Rockland, thus giving ample means of communication between either of the terminal points and all important towns and summer resorts on the river and bay. They also maintain a smaller boat in a daily service on the river between Bangor and Rockland, and run two fine steamers from Rockland, connecting with the boats from Boston, one to Mount Desert and the other to Bluehill and Ellsworth, and the coast towns and resorts between.

"The steamers of this line have long been noted for the elegance of their appointments, the efficiency and uniform courtesy of their officers and the superior excellence of the viands and service at their tables. The route combines the pleasures of an ocean trip with the charms of a bay and river sail on the most picturesque waters of Maine, and has become a favorite mode of travel with a large proportion of the tourists and pleasure seekers that annually visit the Maine coast."

The New York, Maine & New Brunswick Steamship Company furnish a weekly service between New York city and Bangor, Belfast, Rockland, Bar Harbor, Eastport and St. John, and the line is well managed and liberally patronized. The Bangor & Bar Harbor Steamboat Company is a Bangor corporation, and the line it maintains between Bangor and Bar Harbor and intervening ports is very popular, both as a passenger and as a freight route, the sail being a most picturesque and enjoyable trip during the summer months and being a favorite excursion among residents of this section and tourists. The same may be said of the trips made by the swift and well equipped



WEST SIDE OF MAIN STREET.

little boats of the Penobscot Steam Navigation Company, which maintains a service between Bangor and Hampden, Winterport and Frankfort. The transportation of freight in sailing vessels to and from the port of Bangor is materially aided by the maintenance of a line of powerful steam tugs, although this service is by no means indispensable, as the Penobscot is exceptionally free from obstructions, and it is a common occurrence for even large vessels to proceed under sail alone from Bangor to the sea or vice versa.

The mention of the city's transportation facilities may be completed by notice of the excellent service furnished by the New England Dispatch and the American Express Companies; also of the various local express routes centering in Bangor, and the ten daily stage lines which communicate with adjoining towns.

There are two very important official sources from which facts and figures relative to the changes brought about from 1880 to 1890 may be obtained—the United States census of 1890 and the report of the Maine State Valuation Commission, the latter having been rendered March 11, 1891, after nearly eight months of almost continual work. The results of the census, so far as they have been made public, have already been thoroughly discussed, and although their accuracy has been questioned, and especially the accuracy of the figures relating to the amount and distribution of the population, it appears to be generally agreed that the errors are the result of undue conservatism

and of failure to thoroughly enumerate the population, and hence that their effect is to make the figures too small rather than too large, so that whatever gain they may indicate may safely be accepted as well within the bounds of actual fact. Therefore, the simple statement that the census of 1890 gives Bangor a population of 19,103 as compared with a population of 16,857 shown by the census of 1880, affords convincing proof that the city has made very decided gains during the decade, and goes very far to vindicate the position of those who have maintained that Bangor has entered upon a new era of prosperity and that the falling off in the lumber trade has been much



CENTRAL PARK, FROM MARKET SQUARE.

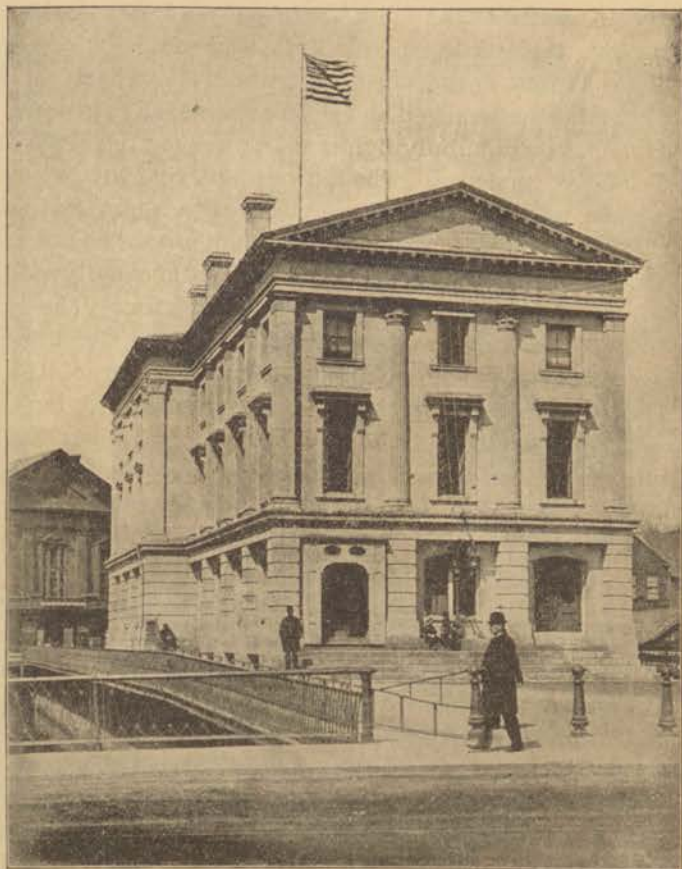
more than compensated for of late years by the establishment and development of other interests, and this is none the less true because the lumber trade itself has shared in the general prosperity, and under present conditions may reasonably be expected to continue to increase. The results attained by the State Valuation Commission were truly surprising to the residents of other States, and indeed to such Maine men as had not been in a position to appreciate the effects of the years of almost universal progress throughout this section of the Union, for the report showed a gain of more than \$73,000,000 in the value of the realty, or an increase of about 31 per cent. over the figures of ten years before. Every county made some gain, and that made by Penobscot county amounted to no less than \$7,119,853, the total valuation being \$28,528,004. Very nearly one-half the increase in the valuation of the county is due to the gain in the value of Bangor realty, this amounting to \$3,438,436, and making the estate valuation of the city \$12,177,041 as compared with \$8,738,605 in 1880. In other words, the estate valuation of Bangor has increased 39½ per cent. in ten years, and the city has advanced to the second position as regards wealth among the cities of Maine, its wealth being exceeded by that of Portland only. That it will maintain this position is not only hoped, but confidently expected by the enterprising men who have made the city what it now is, and as their expectations are not based upon sentimental but upon practical grounds; as they collectively and individually warmly invite and cordially welcome new enterprises, and as the

advantages offered for manufacturing and commerce are unequalled by those available in any other Maine city, one need not be prejudiced in favor of Bangor or unmindful of the large resources and abundant prosperity of other cities throughout the State in order to firmly believe that the most sanguine expectations of Bangor's representative business men will be fully realized.

A large share of the credit for the present gratifying condition of affairs and the bright prospects of the city is due to the Bangor Board of Trade, which had its inception about 20 years ago and now has a membership of about 200. It has rendered very valuable service in connection with the improvement of transportation facilities, the establishment of manufacturing plants, the improvement of the river and harbor and the furtherance of other action tending to increase the commerce of the port, and has rendered equally valuable if less substantially apparent service in connection with making evident and giving practical direction to the sentiment of the community concerning important local, State and National questions. It took an important part in the organization of the State Board of Trade,—a body which is destined to be of almost inestimable benefit to Maine if its present promise be fulfilled,—and not only by this action but by the general character of its work, the Bangor Board of Trade has shown itself to be broad in its views and appreciative of the fact that “an injury to one is an injury to all; that which benefits the State must benefit the different communities of which it is composed.”

The officers of the Board are as follows, and the list of its members, comprising some two hundred names, may be said to be practically a directory of the leading business men of this vicinity: Henry Lord, President; Vice Presidents, J. S. Jenness, William Flowers, J. S. Wheelwright; Treasurer, J. G. Clark; Secretary, E. M. Blanding.

A recent writer on the present condition and the prospects of the country contiguous to Bangor says; “Penobscot County is a fertile and prosperous agricultural section, and has many of the best-cultivated and most productive farms to be found in the Eastern States. It has also numerous other resources of value and prospective advantage, but its greatest source of future wealth unquestionably lies in the development of the immense water-power on the river in the vicinity of Bangor. When fully developed, as it must be at a not remote period, now that the work has fairly commenced—when the water powers of the district are all set at work in driving machinery to turn out the multifarious products that supply the busy wants of trade, as it sometime will be



THE POST-OFFICE.

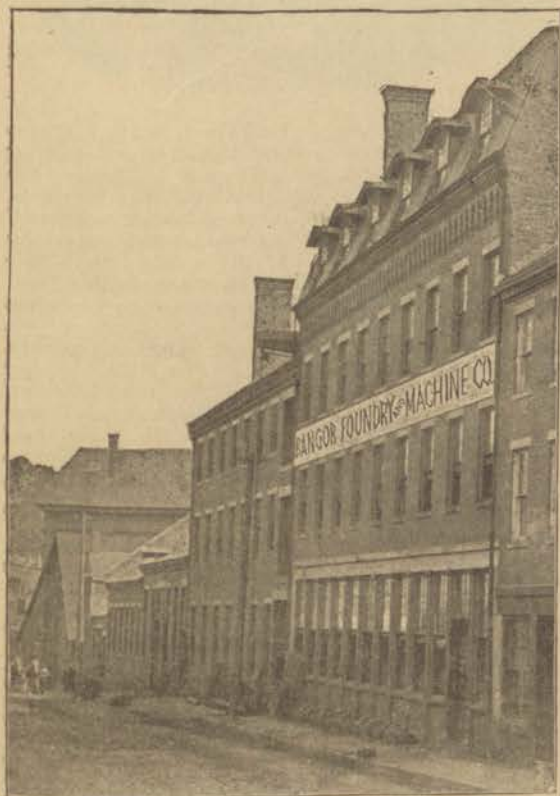
—then there will be a great emporium of population, trade and business here that will constitute the throbbing heart of about two-thirds the entire territory of the great State of Maine.” Since the above was written, the advantages derivable from reliable water powers have been greatly increased in value by the progress made in securing the practical and economical transmission of power by electricity, and in this connection the following extract from the report of a lecture delivered before the Buffalo (N. Y.) Electrical Society, April 6, 1891, by Mr. Madison Buell, will be of interest:

Looking eastward, to the State of Maine, Mr. Buell called attention to the great Penobscot river, the largest in that state, which drains a territory of over 7400 square miles—a region as large as the State of Massachusetts. For 12 miles—from Oldtown to Bangor—the river falls over 90 feet, giving several of the finest water powers in the world. At Veazie, situated about four miles above Bangor, there is an electrical plant in course of construction, which, when completed, will be one of the largest in the world. Fifteen water wheels, of 150 horse-power each, will be placed in this plant, and so arranged as to run separate or in groups. Six of the wheels are already in operation. The plant will supply lights and power for the cities of Bangor and Brewer. The water power at Veazie is immense. The flow of the river at this point, at low water, is 146,000 cubic feet per minute, affording 2500 horse-power with a nine-foot head.

Besides the valuable water powers on the Penobscot opposite Bangor, and on the Kenduskeag Stream within the city limits, there are immensely valuable powers at Oldtown, and Bangor cannot fail to profit greatly by their full utilization. The property is owned by a company, composed largely of Bangor capitalists, and comprises the falls at Oldtown, a large tract of land embracing several miles of shore privileges on both sides of the river, and various dams, canals, etc., constructed by the present proprietors and embodying the latest principles of mill engineering. A mammoth woolen mill is now in successful operation here; a cotton mill of 20,000 spindles will soon be erected and equipped, and other extensive establishments are sure to follow in the near future. But while Bangor capitalists are engaged in developing neighboring resources, they are not unmindful of the value of those possessed by their own city, and it would be strange if they were, for it has been truly said that “the advantages that Bangor offers for manufactures of almost every kind are unequalled. The important things necessary to make a manufacturing center are: The productiveness of the tributary country; the cheapness of fuel and power, and the abundance of raw material; the stability of the population and the consequent availability of labor; low cost of living; the number of railroads and shipping facilities; and the contiguity of rich markets. Bangor has all these, and more. Rents and insurance are low. Mechanics and laborers can make pleasant homes, and procure the necessities and comforts of life at as small cost, at least, as in any place of equal size in the country. Fuel is plenty and cheap, the refuse of the saw-mills furnishing an unlimited supply of wood, while coal is had at much lower prices than in most New England cities, owing to the fact that vessels carrying lumber from the Penobscot to New York, Philadelphia, Baltimore and other coal ports are enabled to take return cargoes at low rates.” Add to the above the advantages due to the possession of first-class transportation facilities, and the establishment of freight rates to and from western points as favorable as those granted to any of the seaboard cities; remember, also, that Bangor has daily steamship connection with Boston, and a steamship line direct to New York and to St. John, N. B., besides vessel transportation to all parts of the world, and it must be acknowledged that even in this wonderful country of the United States one would have to search long and carefully to find a city offering advantages to manufacturers that would bear an instant’s comparison with those open at Bangor.

REPRESENTATIVE BUSINESS MEN OF BANGOR.

BANGOR FOUNDRY & MACHINE CO.,
C. V. Lord, Pres. and Treas. W. S. Whitman, Supt.
Manufacturers of Mill Machinery, and dealers in Mill
Supplies. Works, Franklin Street, Office and Ware
House, 8 and 10 Central Street, Bangor Me., In 1841



Messrs. Franklin Muzzy & Co., established a foundry and Machine Shop on Franklin St., on the same spot this business has been carried on continuously for fifty years, under the names of F. Muzzy & Co., The Muzzy Iron Works and the Bangor Foundry and Machine Co. The last named corporation took the business in 1874, and with enlarged facilities and improved machinery have successfully carried it on maintaining the high reputation attained by the Muzzy Co., by the manufacture of their goods. Besides the machinery and iron work which the company manufacture, they are extensive dealers, both wholesale and retail in all kinds of

mill, rail, road and steamer supplies and keep constantly on hand a large and varied line of steam packing, steam, water and gas pipe and fitting. Orders for belting, hose, lacing, babbitt metal, etc., can be supplied promptly from stock, and as it is a rule with them to sell only the best, a large trade in this class of goods has been built up. Manufacturers and mill owners realize the advantage of dealing with a reliable house and with the knowledge that the machinery constructed in these works is of efficient design, honest material and thorough workmanship, are fully justified in placing their orders with the Bangor Foundry and Machine Company. The office and Warehouse of the company is centrally located at Nos. 8 and 10 Central Street, immediately adjacent to the works. The President and Treasurer of the company, Mr. Chas. V. Lord, is a native of Bangor as is also Mr. Wm. S. Whitman, the superintendent. These gentlemen give close attention to the supervision of affairs and spare no pains to maintain the enviable reputation so long enjoyed by the company.

W. T. PEARSON & CO., Manufacturers and Dealers in All Kinds of Long and Short Lumber; Frames and Dimensions Cut to Order; No. 7 Railroad Block, Foot of Exchange Street, Bangor, Me. The enterprise conducted by Messrs. W. T. Pearson & Co. would be worthy of especially prominent mention on account of its being the oldest established lumber business in this great lumber centre, even if it had no other claim to prominence, but, as a matter of fact, its age is but one of the features which, combined, make it as representative an undertaking as the city can show; for its importance in the past—great as it was—is overshadowed by its present standing, and it is everywhere conceded that this firm stand second to none in the state as regards ability to fill the very largest orders at short notice and to quote bottom prices on long and short lumber of all kinds, furnished in quantities to suit. Operations were begun by Mr. W. T. Pearson, in 1849, and in 1886, the present firm was formed by the admission to partnership of Mr. W. P. Lowell. These great saw mills, the largest in New England, owned and operated by this concern, are equipped with a most elaborate and complete plant of the latest improved machinery for the manufacture of clapboards, shingles, cooperage stock, dimension lumber, etc., and a large force of thoroughly competent assistants is employed, while every department of the business is so thoroughly systemized and so carefully supervised that the quality of the product is kept fully up to the standard, and every order is assured immediate and painstaking attention. The office and store-houses are located at No. 7 Railroad block, foot of Exchange street, and a very heavy stock of short lumber of all kinds is constantly carried.

WHEELWRIGHT, CLARK & CO., Manufacturers and Jobbers of Clothing, Wholesale Dealers in Dry Goods, Bangor, Me. The firm of Wheelwright Clark & Co., Manufacturers and Jobbers of Clothing and Wholesale dealers in Dry Goods, carry on the largest business of the kind in Bangor and there are but few enterprises of a similar character in the entire State of equal magnitude. Operations were begun away back in 1840 by Messrs. Geo. Wheelwright & Co., who were succeeded later by Messrs. Wheelwright & Clark, the existing firm-name being adopted in 1871. The partners are Messrs. J. S. Wheelwright, J. G. Clark, J. G. Blake, and George Wheelwright, all of whom are natives of Me. Mr. J. S. Wheelwright having been born in Kennebunk; Mr. Clark in Wells; Mr. Blake in Cumberland; and Mr. George Wheelwright in Bangor. These gentlemen give close personal attention to the business and spare no pains to maintain the enviable reputation for the prompt and accurate filling of orders, the furnishing of dependable goods and the quoting of bottom prices which this house has so long held. Mr. J. S. Wheelwright and Mr. J. G. Clark have been prominent in public as well as in business life, both having served as State Representatives, and Mr. Wheelwright having also served as Senator and Mayor of Bangor. The concern owes no small part of its success to its skill in catering to certain distinct classes of trade, and a notable example of this is afforded by the character of the Lumbermen's Goods it handles, for these are so well-adapted to lumbermen's use, are so uniform in quality, so moderate in price and so varied in kind that they "fill the bill" in every respect and dealers find that there is no surer way of satisfying their customers than to carry a full assortment of these in stock. The firm are manufacturers of Spreads, Blanketing, Blankets, etc., as well as of Clothing, and they turn out goods that are made for practical everyday use and not simply to sell. Domestic Stocks and Mitts are prominent specialties and will be furnished in the very largest quantities at very short notice and at extremely low rates. Employment is given to three hundred assistants, and the premises utilized comprise five floors, each measuring 40x125 feet.

Directors: N. C. Ayer, J. S. Wheelwright, Hannibal Hamlin, Frank Hinckley, I. S. Johnson, W. S. Dennett, F. W. Ayer.

HINCKLEY & EGERY IRON CO., Founders and Machinists, Oak Street. The business carried on by the Hinckley & Egery Iron Company is one of the oldest and best known of the kind in the State, it having been established in 1872 by Mr. Daniel B. Hinckley, and having for many years held its present leading position.



It was originally located in Bucksport, but in 1831 was removed to Bangor by Mr. Hinckley who the following year became associated with Thomas N. Egery, the firm-name being Hinckley & Egery. Mr. Hinckley died in 1864 just after the company had been incorporated and in 1880 the company was reorganized under the present name. Mr. Chas. A. Gibson has been President and E. N. Egery Treasurer, since the death of Mr. Thomas N. Egery, in 1885. The company are Founders and Machinists, manufacturers of and dealers in Steam Engines, Boilers, Live and Stock Gangs, Clapboard Mills, Single, Muley and Circular Saw Mills, Sapping Machines, Shingle and Lath Machines, Parallel Gang Edgers, Rotary Bed Planers, Slate Cutters, Steam Power Plunger and Mining Pumps, Waters' Governors, Pistonhead Packing, Water Wheels, Shafting, Gearing Pulleys, Boxes, Coupling, Arbors, Babbitt, Gas Pipe, Globe and Peet Valves, Pipe Fitting, and Wrenches, Heaters, Steam Whistles, Flanges, Brass Pipe and Fittings, Rubber, Hemp and American Steam Packing, Bark Mills, Cider Mills Screw, Chimney Caps, Slate Quarry Hoisting Derricks, Car Wheels and Shafts, Fire Brick, Clay and Kaolin, Bolts, Nuts and Washers, Cast Iron Pipe, Jack Screws, Window Weights, Cast Iron Posts, Furnace Grates, Potash Kettles, Smoke Stacks, Boiler Fronts, Balustrade and Fence Casting, Propeller Wheels, Vessel Casting, Steam Gauges, Gauge Cocks, Water Gauges, Waste, Etc., The plant utilized is very extensive and elaborate and employment is regularly given to seventy-five men so that even the largest orders can be filled at very short notice, especially as the business is thoroughly systemized and all commissions, large and small, are ensured prompt and careful attention. Goods are shipped to all parts of the Union from Montana to Florida, and the company thus show their ability not only to furnish satisfactory machinery and supplies but to furnish them at prices as low as the lowest, quality consider. The Following representative men constitute the board of directors:

C. C. PRESCOTT,
E. M. HERSEY,
CHAS. A. GIBSON
E. N. EGERY,
C. F. WOODWARD,

SECOND NATIONAL BANK, Bangor, Me.

Presenting the residents of Bangor and vicinity with information relative to the Second National Bank of that city may seem an illustration of the same kind of wisdom which would bring "coals to Newcastle," for the institution in question is so widely known that no explanation of its aims and resources is necessary, but it must certainly be given mention in a review of Bangor's representative enterprises, and as the greater proportion of the circulation of this book will be outside the city, doubtless many of our readers will be glad to learn of a progressively managed Bangor bank, giving especial attention to the collection of drafts, etc., and receiving accounts on the most favorable terms. The Second National Bank was organized March 1st, 1864, and has a capital of \$150,000. Its financial condition is excellent, and we doubt if there is a national bank in the state that can show a higher proportion of quickly available assets, — a point which is often neglected by even the most conservatively managed institutions. A general banking business is done, including the reception of deposits, collection of drafts and discounting of approved commercial paper, — every day being "discount day" with this bank, and all business being given prompt and careful attention. The banking rooms are located at No. 1 Wheelwright's and Clark's block, and are very conveniently fitted up. The officers and directors of the Second National are widely known as business men aside from their connection with the bank, as will be seen by an examination of the following list of names: N. C. Ayer, President; W. S. Dennett, Vice President; George A. Crosby, Cashier.

JOHN S. KIMBALL & SON, Insurance, Auctioneers, Real Estate and Pensions; Real Estate Mortgages Negotiated; Corner State and Exchange Streets, Exchange Block, Bangor, Me. The principle embodied in the saying, "If you want a thing well done, do it yourself," is thoroughly sound, and its common observance would do much to further the prosperity of a community, but, like all other general principles, it has its exceptions, or rather it needs to be practiced with discretion if the best results are to be attained. Sick men who doctor themselves are not considered wise; "he who is his own lawyer has a fool for a client," and there are many other cases in which it is folly to depend upon oneself when the services of a competent agent are available. The sale at auction of all kinds of property in city or country; the purchase, sale, exchange, renting or leasing of real estate; the placing of insurance; the negotiation of loans; the transaction of pension business—all these are best effected through a well-equipped and reliable agent, and hence it is unnecessary to enlarge upon the usefulness of the agency carried on under the style of John S. Kimball & Son, for all the services mentioned, together with others of equal importance, are rendered by this house, which has been in operation for years, and is conceded to stand second to none in its special line. The business was founded by the late Col. John S. Kimball, and is now carried on by his son, Samuel S. Kimball, and Sumner W. Woodbury, formerly of Auburn, Me. Mr. Kimball gained a thorough knowledge of the business during his association with his father. The firm fully maintain the high reputation it has enjoyed, for entire devotion to the interests of clients, prompt and intelligent transaction of all business submitted, and equitable charges for all services rendered. They are both firm believers in the natural resources and grand future of eastern Maine, and will be found ready at all times to show good reasons for their belief. Their office is in Exchange block, corner of State and Exchange streets, and callers and mail communications are assured prompt and careful attention. The following synopsis will give a general idea of the scope, character and value of the service offered: Real estate bought, sold and rented; deeds, bonds, mortgages and leases made; care taken of property and taxes paid for non-resident owners; fire losses adjusted; claims against fire and life insurance companies attended to; proofs made for life, fire and accident insurance policies; also U. S. pension business of all kinds.

GEO. H. STILES, Dealer in Fresh and Salt Meats of all kinds, Harlow Street, Foot of Morse's Hill. The establishment conducted by Mr. Geo. H. Stiles, is very popular among the residents of this vicinity and one does not have to seek far to find the reasons for this state of affairs, as it is evident from very little observation that the stock carried is an exceptionally large complete and desirable one, and the prices on the goods composing it, are of themselves enough to ensure its frequent removal; while the prompt and polite attention given to every customer, completes the favorable impression made by the goods and the prices. As Mr. Stiles carries on a first-class meat market, no detailed description of the stock is possible within our limited space, but speaking generally it may be said to be made up of a great variety of thoroughly dependable articles, the bulk of which are selected expressly for family use. Fresh and Salt Meats of all kinds are largely handled, and an especially fine assortment is constantly on hand to select from. Mr. Stiles is a native of Bangor and very well known throughout the community. He occupies premises at No. 19 Harlow Street, foot of Morse's Hill. All goods sold at this popular market are guaranteed to prove just as represented.

L. & F. H. STRICKLAND, Lumber Dealers No. 54 Exchange Street, Bangor Me., Mills at Veazie Me. The firm of L. & F. H. Strickland was formed in 1877 but the business it carries on is of much earlier origin, having been founded as far back as 1852 by Messrs. Babb & Strickland. The present concern is constituted of Messrs. L. Strickland, a native of Livermore, and F. H. Strickland a native of Bangor; both these gentlemen being so generally known not only in business but also in social circles, as to render extended personal mention superfluous. Mr. L. Strickland has represented Bangor in the legislature and has also been mayor of the city. The firm deals in lumber at wholesale, and possesses facilities which enable them to fill the most extensive orders at very short notice and to furnish goods of guaranteed quality at exceptionally low rates. They are manufacturers as well as dealers, operating extensive mills located at Veazie, Maine, and run by water power. Employment is given to 100 men, and the vast enterprise is so thoroughly systemized that everybody connected with it is responsible for something and somebody is responsible for everything, the result being that the quality of the product is kept fully up to the standard and every order is assured prompt and accurate attention. The firm's office is at No. 54 Exchange St., Bangor.

W. H. SEVERANCE, No. 98 Hammond St. Painter and Paper Hanger, Bangor, Maine. It is always well to know of the address of a reliable and skilful painter and paper-hanger, for the services of such a man are apt to be needed at almost any time, and when haste is advisable, it is very annoying to have to stop to look up the record of those making a specialty of work of this kind. We therefore take pleasure in calling the attention of our readers to the facilities offered by Mr. W. H. Severance, for this gentleman not only does work equal to the best, but quotes uniformly moderate rates in connection with the same. His establishment is conveniently located at at No. 98 Hammond Street, comprising one floor and basement each 15x35 feet in dimensions, affording ample room for the carrying of a complete assortment of painter's supplies all of which are of guaranteed quality. Mr. Severance employs a force of ten efficient assistants and is prepared to fill orders for exterior and interior painting and for paper-hanging, at very short notice. He has carried on business in this vicinity since 1885, and his steadily increasing patronage affords sufficient evidence that his customers are well satisfied with the results attained.

CHAS. J. JONES, Dealer in Ladies and Gent's Fine Footwear, Rubbers, Umbrellas, & Etc. 28 Main, St., Bangor, Me. The business conducted by Mr. Charles J. Jones was founded in 1883, by Messrs. F. L. Jones & Son; the present proprietor (who is a native of Rockland, Maine) assuming sole control in 1889. He utilizes premises located at No. 28 Main St., which have an area of about 1200 square feet and which contain as skilfully chosen, as complete and as desirable a stock of Ladies' and Gent's Fine Footwear as the city of Bangor can show. Mr. Jones caters to the most intelligent class of trade and gives excellent value for money received; his footwear being stylish, well-made, comfortable, durable and perfect fitting, as well as low in price. The assortment of sizes and widths is so complete that the most difficult foot can be fitted and the goods comprise all seasonable styles for dress, street, sporting and general wear. Rubbers, Rubber Boots, etc., are also well represented in the stock, and a fine assortment of umbrellas low, medium and high priced, may always be found at this popular store, and as employment is given to 2 efficient assistants callers are sure of receiving prompt and careful attention.



OAKES & CHANDLER, (Successors to Dole Bros.) Wholesale and Retail Dealers in Furniture, Carpets, Upholstery Goods, Nos. 26 and 28 Hammond Street, Bangor, Me. A business which has been established eighty years, and is to-day more flourishing and prosperous than ever before, is, by no means, so common as to be passed over without special mention, and, as this is the case with the business carried on by Messrs. Oakes & Chandler, it is worthy of much more extended notice than the limitations of space enable us to give it. But we regret this the less from the fact that practically everyone in Bangor and vicinity knows of this undertaking, and a large proportion of the residents of this section have had personal dealings with the concern carrying it on, and know that they are prepared to meet all honorable competition and fully maintain the enviable reputation of the house for enterprise and honorable dealing. The present proprietors, Messrs. Oakes & Chandler, are both natives of Bangor and succeeded Dole Brothers, who were long identified with the business. The concern are wholesale and retail dealers in furniture, carpets and upholstery goods, and carry one of the largest, most varied, and most skilfully chosen stocks to be found east of Boston. The premises made use of are located at Nos. 26 and 28 Hammond street, opposite the Court House, and comprise four floors and a basement, their total area being about 20,000 square feet. They are well-lighted, the goods are conveniently arranged for examination, and nothing is lacking to enable customers to choose intelligently, especially as every article is sold strictly on its merits,—no misrepresentation being practiced or allowed at this popular store. The stock includes the very latest novelties, as well as full lines of staple goods and styles, and positively bottom prices are quoted on medium and fine grades of furniture, carpets and house furnishings in general.

E. H. GERRISH, Manufacturer of Canvas Canoes, Boats, Paddles and Oars; Corner Hancock and French Streets, Bangor, Me. There may not be so very much glory and renown in the building of a small boat as in that of a "Cup Defender," or other racing yacht, but there is, nevertheless, a need of exercising

both skill and faithfulness if the work is to be done in a proper manner. Row-boats vary quite as much as any other kind of craft in their proportions, constructions, etc., and it requires no small degree of experience to build anything in this line in acceptable style. Without a doubt Mr. E. H. Gerrish of this city is one of the leading boat-builders in the state. He is a manufacturer of canvas canoes, boats, paddles and oars, and those intrusting him with the making of either of the above named boats may rest assured that the job will be carried out in a workmanlike and "ship-shape" manner. Mr. Gerrish is a native of Bangor, and has been connected with his present enterprise since 1880. The premises occupied by him are located at the corner of Hancock and French Streets, and is a new two-story building, 40 x 50 feet in size, built especially for his growing business. The canoes made by Mr. Gerrish are of every desired width and length, and are very graceful in appearance, and are specially adapted for the use of sportsmen, guides, hunters, lumbermen and explorers, and also as tenders to yachts, etc. Mr. Gerrish also has a commodious and comfortable camp at B. pond, twelve miles above the Katahdin Iron Works, in the midst of the greatest fish and game regions in Maine, and can furnish accommodations for sportsmen either summer or winter. For several seasons this camp has been a favorite resort during the late fall and winter. He has an intimate familiarity with all the game and resort regions of Maine, and has personal acquaintance with the best guides in all sections. It will give him pleasure to answer any inquiries regarding hunting, fishing, camping, etc., also to furnish guides whom he personally knows to be reliable and capable, and can give good advice to parties as to where and when to go, and can furnish the best of references.

THURSTON & KINGSBURY, Wholesale Grocers and Jobbers of Teas and Coffees, No. 19 Broad Street and No. 68 Pickering Square, Bangor, Me. The rapid and constant development of the business conducted by Messrs. Thurston & Kingsbury since its inception in 1884, furnishes convincing proof that dealers, as well as consumers, are prompt to appreciate honorable and enterprising methods, for, as the firm do an exclusively wholesale business, practically all their trade, of course, is with the dealers. The original firm-name was W. L. Thurston & Co., but the present style was adopted during the first year the enterprise was carried on, and the partners are Messrs. W. L. Thurston and R. A. Kingsbury, the former a native of Bangor and the latter of Bradford, Maine. The premises made use of are located at No. 19 Broad street and No. 68 Pickering square, they comprising four floors measuring 22 x 50 feet, and three floors of similar dimensions devoted entirely to storage purposes. We need hardly add that a large and varied stock is carried, it embracing a full assortment of staple and fancy groceries and a particularly extensive and desirable stock of teas and coffees, for the firm are jobbers of these goods, and offer special inducements both as regards quality and price. Seven assistants are employed, and orders are accurately filled at very short notice.

F. W. AYER & CO., Manufacturers of and Dealers in Long and Short Lumber, No. 36 Exchange Street, Bangor, Maine. Frames and Dimensions cut to order. Napoleon said: "Providence is always on the side of the heaviest battalions," and although that sentiment has been often and vigorously denounced it has a germ of truth in it for it is unquestionably a fact that that general or that civilian who arrays and controls the most perfect and extensive facilities is most liable to win success. Generally speaking it is the shiftless people who believe most thoroughly in "luck," for the prudent and industrious never trust to luck but strive to ensure success by so using circumstances and conditions as to make it reasonably certain that they will redound to their advantage. The firm of F. W. Ayer & Co., for instance, receives a large proportion of all the heavy lumber orders placed in Bangor, for they do an exclusive wholesale business on a large scale, and this is not in the least the result of chance but the inevitable consequence of the superior facilities enjoyed by this representative concern. The business was founded about a score of years ago (in 1872) and has steadily increased until its magnitude is exceptional even in this section famous for its great lumber houses. The firm are manufacturers and dealers in all kinds of Long and Short Lumber, and make a specialty of cutting Frames and Dimensions to order, for the large jobbers on a large scale only. The mills are located at Orono and Brewer and are fitted up with machinery of the most improved type. Being located on tide-water the cost of transportation is reduced to the lowest possible figure, and Messrs. F. W. Ayer & Co., are prepared to fill orders at the very lowest market rates and to execute the most extensive commissions at very short notice. An extensive business is done in compressing and baling sawdust for packing, meat market and stable purposes. It is compressed into one half its bulk and baled, the size being 24x28x30 inches, and is shipped to all parts of New England. The firm are also dealers in ice, having new ice houses located on the Penobscot river near their mills and handle about 60,000 tons annually at wholesale only. The Office of the Company is at No. 36 Exchange Street, Bangor.

A. K. DOLE, Artist Photographer, Kenduskeag Block, Bangor, Me. One indication of the fact that Mr. A. K. Dole's claim to the title of "artist photographer" is based upon something more than mere assumption, is afforded by the length of his experience for that extends over thirty years, he having been in business since 1861. He was one of the firm of Dole & Gould from 1879 to 1883 and since the latter date has carried on operations alone and has utilized rooms in Kenduskeag Block. The apartments now occupied are on the second and third floors and are eight in number. They are equipped with the most improved apparatus and are furnished with everything necessary to ensure the comfort and convenience of patrons. But after all, it is the quality of the work rather than the extent and character of the accommodations which is of especial interest to the public, and here we find ourselves at a loss to say anything that would be "news" to the residents of Bangor and vicinity, for Mr. Dole has long had the reputation of producing photographs of the very highest order of merit, so all we can say is that now as ever his work is fully equal to the best in every respect. In fact, if we may be allowed to use Hibernianism, we would say it is "better than the best" where his specialties are concerned, for he makes a prominent specialty of class work and his class photographs are decidedly superior to the best produced by the average photographer. Another specialty is the photographing of the interior of residences, and perhaps in no branch is Mr. Dole's skill more plainly shown than in his management of light and shade in such pictures.

BACON & ROBINSON CO., Wholesale and Retail Dealers in Coal of all Kinds, Wood and Charcoal. General Office, No. 2 Bowman Block, Kenduskeag Bridge; Wharves, Front and Broad Streets. The theory of the "survival of the fittest" is applicable to mercantile houses as well as to animals and in the one case as in the other is of the greatest possible utility and value, although it causes individual hardship at times as does any other great natural law. The enterprise carried on by the Bacon & Robinson Co. was inaugurated in 1854 and has survived nearly all its contemporaries, and steadily gained in strength from year to year simply because it had within it the elements of usefulness which ensured it public support and which have caused it to have been an important factor in the building up of Bangor's local and suburban industries, and in reducing the cost of living by keeping the price of fuel as low as circumstances would allow. The business was founded by Messrs. Bacon & Baldwin, and in 1880 the firm-name of Bacon, Robinson & Co. was adopted, and retained until the incorporation of the existing company in 1890. The officers are Messrs. John A. Bacon, president; J. H. Robinson, treasurer; Chas. E. Field, general manager, and A. J. Robinson, secretary, all these gentlemen being too well known in this section to render extended personal mention necessary. The general office of the company is at No. 2 Bowman Block, Kenduskeag Bridge, and the wharves are at No. 96 Broad St., and Front St., near the Maine Central depot. They have an aggregate area of about two acres, and there is storage capacity for 10,000 tons of coal. The company are wholesale and retail dealers in coal of all kinds, and also in wood and in charcoal. The service they offer is remarkably comprehensive and uniformly reliable, it being a common remark that goods promised by this concern at a given time are sure to arrive promptly at the time agreed upon. The company employ a large force of experienced men, have very extensive delivery facilities and are prepared to contract with manufacturers to furnish a stated amount of coal of certain quality in quantities as ordered; or to fill the smallest domestic orders for coal or wood carefully and at low rates; it being the invariable policy of the management to spare no pains to satisfy every reasonable customer, whether he be a large or a small buyer.

J. CROCKER & CO., Dealers in Meat, Poultry, and Country Produce, Venison and Wild Game in their Season. No. 1 Dwinel Block, Pickering Square, Bangor, Me. Cash paid for Hides, Wool and Skins. Pork has often been called "the poor man's food," owing to the fact that it is the most nutritious and the cheapest of meats, but it is also one of the most palatable of meats and is found as often on the tables of the rich as on those of the poor. A very large amount of pork is consumed in Bangor and vicinity and the firm of J. Crocker & Co., handle a good proportion of it for they make a leading specialty of fresh, salted, pickled and smoked porks although they also deal largely in other meats, in poultry, in venison and wild game in their season, and in country produce of all kinds. Mr. Crocker is a native of Bangor, and has served 2 years as Councilman, and is very widely and favorably known throughout this section. He gives the business careful personal supervision and is always striving to still further improve the efficiency of the service. The firm utilize premises at No. 1 Dwinel Block, Pickering Sq., and carry a large and very carefully chosen stock which they offer at positively the lowest market rates. Cash will be paid for hides, wool, and skins, and this firm have the reputation of always being ready to go half-way in making a trade, for they do business on a "live and let live" policy that commends them to all who appreciate liberal methods.

N. E. BRAGG.

ESTABLISHED 1854.

C. F. BRAGG.

N. H. BRAGG & SONS, Iron, Steel and Heavy Hardware.

CARRIAGE HARDWARE AND WOODWORK.

Blacksmiths' Supplies.

4 BROAD STREET.

T. A. JONES & JEWELL GRANITE CO.'
Granite Dealers and Manufacturers. Corner Main and Railroad Streets, Bangor, Me. Quarries at Lincoln, Me. T. A. Jones, Superintendent. For many years slate was the standard stone used in cemetery work in New England but finally it was superseded by marble, just as marble is now being superseded by granite. Unquestionably granite is the most suitable stone for cemetery uses, for not only does it resist the effects of our trying New England climate better than any other but it is more varied in kind and consequently is capable of affording more variety of effect, while from a purely artistic point of view its superiority is so manifest that comparison even with its nearest rival, marble, is little better than absurd. Indeed in some cemeteries where special attention is given to artistic effects (notably at one in Brookline, Mass.) the use of other monumental material than granite is positively forbidden, all burial lots being sold with that restriction. But the most beautiful and artistic material may easily be injured or spoiled by injudicious treatment, and therefore when placing orders for granite cemetery work be sure and place them in thoroughly competent hands, and surely none more competent can be found in this State than those connected with and employed by the T. A. Jones & Jewell Granite Co., this being a leading concern and one that has done much to educate the public up to the point of demanding strictly first-class work. The superintendent, Mr. T. A. Jones, is a recognized authority on granite and granite working, having superintended the granite work on many prominent public and private buildings at Bangor and elsewhere, besides having furnished a very large proportion of the granite cemetery work to be found in this vicinity. The T. A. Jones & Jewell Granite Co. was formed in 1887 and has steadily increased its operations until the business has reached sufficient magnitude to require the employment of 20 assistants. The company are granite dealers and manufacturers, controlling valuable quarries at Lincoln, Maine, and having an office and a spacious yard at the corner of Main and Railroad Streets, Bangor. Polished work, monuments, headstones, tablets, etc., will be made to order in gray, red, white and black granite, and estimates will be cheerfully and promptly furnished for cemetery and for building work in all their branches.

J. P. GREELEY, Proprietor of The Boston 5 and 10 Cent Store, at the old stand, 54 Main Street, Bangor, Me.. The Boston 5 cent Store may properly be regarded as one of Bangor's most popular "institutions" for it is an institution, by itself and although it has some imitators it has no rival. Founded in 1880 by the present proprietor, Mr. John P. Greeley, it has steadily gained in popularity and usefulness, and may be cited as a prominent and most inspiring example of what may be accomplished by enterprising and straightforward methods. This is a "cheap store" but it is by no means "cheaply" managed, on the contrary no store in Bangor is conducted on more high-toned principles, for goods are sold strictly on their merits, no misrepresentation is practised, and the most inexperienced buyer is assured of getting the full value for every penny expended. The principal goods dealt in are Crockery, Glassware, Tinware and Toys, but Notions and 5 and 10 cent goods of every description are included in the stock, which is very large and is constantly being renewed. Spacious premises, located at No. 54 Main Street, are utilized, and sufficient assistance is employed to ensure prompt and careful attention to every caller.

MISS MARTHA E. FELLOWS, Fancy Goods, Confectionery, etc., No. 1 High St., Bangor. Theoretically, a lady ought to be especially well-fitted to buy and sell such articles as Fancy Goods, Notions, etc., for as these are used almost entirely by ladies it would seem obvious that they are more competent to judge of their merits and to buy them understandingly than any man, however experienced he may be. Theory and practice do not always agree, but most certainly do in this case and a prominent example is afforded by the gratifying degree of success which Miss Martha E. Fellows has met with since she began the handling of commodities we have mentioned. Her store is located at No. 1 High St. and has become known throughout the city as a place where the latest novelties in Fancy Goods and Notions may always be found, and where low prices are quoted on articles of standard merit. Confectionery also is dealt in to some extent and pure fresh candies may be obtained here at the lowest market rates. Miss Fellows gives close personal attention to the business and sufficient assistance is employed to ensure the prompt and accurate filling of orders.

CHAS. C. EMERSON

ED. R. ADAMS.

EMERSON & ADAMS,

— JOBBERS OF —

Dry Goods and Lumbermen's Supplies,

BANGOR, - MAINE.



S. L. CROSBY & CO., do the Finest Taxidermy Work at No. 135 Exchange Street, Bangor, Me. Doubtless some of our readers have heard of the man who was walking along with a companion to whom he was complaining that taxidermists, as a rule, did not know anything about the habits of the creatures they mounted, chancing just then to see an owl perched upon a stand in a shop window he said: "Now look there! No owl stands that way; no owl ever stood that way; no owl ever will or can stand that way." Just then the owl winked. But it is only fair to say that really good taxidermy work is generally appreciated, and one excellent proof of this is afforded by the fact that Messrs. S. L. Crosby & Co., who do the very finest work of this kind, do the largest business in the state. It was founded in 1881, by Mr. E. S. Bowler, and has been under the control of the present firm since 1887. The premises occupied are located at No. 135 Exchange street, and are spacious, well-fitted up, and well-stocked; they containing a very large and complete assortment of natural history goods, including mounted birds and animals, eggs, bird and animal skins, deer, moose and caribou heads, etc., together with a full line of naturalists' and taxidermists' supplies, sporting goods, fishing tackle, etc., are carried in good assortment — quite a business is done in renting the latter. These goods in the various depart-

ments are offered at very low rates, and a large business is done in each department, but the leading specialty of the firm is mounting birds, animals, heads and antlers to order, and commissions are executed at short notice and at reasonable rates, as the following price-list will show: Size of canary, 75 cts.; robins and blue jays, \$1.00; kingfisher and dove, \$1.50; grouse and small ducks, \$2.00; large ducks, \$2.50; great horned owl, \$3.00; loons and herons, \$3.00 to \$4.00; eagles, \$5.00; spread wings extra. Animals—Red squirrel, \$1.25; gray squirrels and weasel, \$2.00; mink and sable, \$3.00; fox and coon, \$5.00 to \$6.00; wild cat and lynx, \$8.00 to \$10.00. Heads and Antlers—Deer heads, \$8.00 to \$10.00; caribou head, \$12.00 to \$20.00; moose head, \$25.00 to \$40.00; black bear head, \$10.00; antlers on shield, \$2.00 to \$5.00. N. B.—Never cut the throats of any heads to be mounted. No imperfect work is knowingly allowed to leave the shop, and great care is taken to so treat the objects as to preserve them so far as is possible from the attacks of moths and other insects.

EDWIN CHICK & CO., Dealers in Grass Seeds, Corn, Flour, Shorts, Wheat and Wheat Screenings, Standard Superphosphate, Lime, Plaster and Cement, No. 3 Mercantile Square, Bangor, Me. There is not so much profit in farming that one can afford to waste any money in purchasing inferior seed, and as the only way to be sure of getting strictly reliable seed is to deal with a strictly reliable concern. It is natural that a large proportion of the residents of this section should make it a rule to buy all their grass seeds, etc., from Messrs. Edwin Chick & Co., for long experience has proved this to be as reliable a firm as can be found in New England, and one that quotes bottom prices and fills all orders carefully and without undue delay. The present partners, Messrs. Charles E. and Wm. F. Chick, have been associated more than twelve years, and the business was established about thirty-eight years ago, so that its present magnitude is the result of very long and steady growth. The concern occupy premises located at No. 3 Mercantile square, and comprising three floors measuring 20 x 70 feet, besides a large storehouse, the stock being very extensive, and including grass seeds, corn, flour, shorts, wheat and wheat screenings, Bowker's fertilizers, lime, plaster and cement. These commodities will be furnished in quantities to suit, both wholesale and retail orders being filled, and no pains being spared to supply goods that will give excellent satisfaction in every respect.



Years ago, Dr. James Christie, a leading physician in St. John, N.B., was a student at the Jefferson Medical College in Philadelphia. While taking a walk about the Quaker City, his attention was arrested by the voice of an auctioneer. The laws of the state at that time allowed household goods to be sold for debt, and an auction was in progress, the proceeds of which were to meet the debts of a deceased husband. The widow forcibly expressed her mind in regard to the proceedings, yet the auctioneer continued the sale.

At last he put up the cradle in which her baby lay sleeping and called for a bid. The mother asked the crowd not to buy, but it was sold. Then she took the child from the cradle and thrusting her hand into her pocket drew forth a paper which she held aloft, exclaiming to the auctioneer in a voice of triumph "You have sold the stove, cradle and all but here is a \$10,000 Life Policy which you cannot sell or touch." The scene left its impress upon the Doctor, and he was the first physician in St. John to insure for \$10,000 in the Connecticut Mutual Life Insurance Co.

H. N. FAIRBANKS, General Agt. Bangor, Me.

A. F. BAKER & CO. Successors to E. G. Moore & Co., Jobbers and Retail Dealers in Groceries and Country Produce, Flour a Specialty Nos. 9 Broad St. and 62 Pickering Sq., Bangor. One's first impression on examining the stock carried by A. F. Baker & Co., is that it is decidedly superior to the average in quality and will compare favorably in point of size, and this impression will be confirmed by a more extended investigation for this firm takes pains to handle goods that will suit the most fastidious, and to offer a sufficient variety to enable all tastes to be suited and all orders to be filled without delay. This establishment was founded by Messrs Moore & Stone, who were succeeded by E. G. Moore & Co., in 1881, and they by the present firm A. F. Baker & Co., in 1890. The premises utilized are located at Nos. 9 Broad Street and 62 Pickering Square, and comprise four floors each 1,100 square feet in dimensions, and afford excellent opportunity for the accommodation of a complete assortment of Staple and Fancy Groceries, Country Produce, and Flour, of which a specialty is made, the stock being so arranged as to aid materially in the prompt and accurate filling of orders. Messrs Baker & Co., are Jobbers and Retail dealers, they give close personal attention and employ three competent assistants, neglecting no means to fully deserve the exceptional popularity their establishment has now, this popularity is of course due to the promptness and courtesy of the service to a great extent, but even more to the fact that every article will prove precisely as represented.

JASON A. CROWELL, Dealer in Fine Boots and Shoes, also Hats and Caps, 42 Main St., Bangor Me. Although Bangor contains her full share of old-established business enterprises there are comparatively few that date back more than 40 forty years and one of the few is that conducted by Mr. Jason A. Crowell. at No. 42 Main St., for this was founded by Messrs. H. P. & J. A. Crowell in 1850. In 1857 the firm name became Crowell & Leighton, and since 1863 the present proprietor has had sole control. He was born in Dexter, Maine, his father H. P. Crowell, is associated with him in the store, who saw some very active service during the war of the Rebellion, he taking part in the first battle of Bull Run, the battle of Petersburg, and other notable engagements. He was sergeant in the 2nd Maine regiment, and subsequently was sergeant in the 56th Massachusetts. Mr. Crowell deals in Fine Boots and Shoes, Hats and Caps, and utilizes premises comprising one floor and a basement, each having an area of 1,200 square feet. His stock is so varied and complete that all tastes and all purses can be suited; and not the least popular characteristic of this representative store is the fact that all goods are sold strictly on their merits, being fully warranted to prove as represented.

H. H. CROCKER, 14 West Market Sq. Bangor Me., Loans on Collateral and Real Estate. An immense amount of Maine capital, has been invested in the past few years in Real estate Mortgages both in the West and East, and where an equal amount of prudence has been exercised in making investments the results have been highly satisfactory. It is now as true as it was ten years ago, that mortgages placed through well informed and reliable parties are unsurpassed by any securities in the market as regards security and profitability. Such of our readers as reside in Bangor, or in fact anywhere in the vicinity, will inevitably be reminded of Mr. H. H. Crocker, when reference is made to mortgages, and collateral loans, for this gentleman has and makes a specialty of this kind of business, and has done more among conservative investors than any other concern in Maine. The inception of Mr. Crocker's business occurred sev-

eral years ago, he is a native of Herman, in this state and has an office at No. 14 West Market Square. He is a man of exceptional ability and has made a study of financial matters and any parties in need of money and who are desirous to obtain any kind of loans against collaterals, or on Real Estate can save time and money by calling on Mr. Crocker. They will be assured prompt and careful attention, no pains being spared to maintain the high reputation he has long held.

BANGOR ICE CO., Wholesale and Retail Dealers in Ice. No. 5 Kenduskeag Block, Bangor, Me. So universal is the use and so great the consumption of ice throughout this country nowadays, that it is difficult to realize that but comparatively few years ago ice was regarded as a luxury and but little used excepting by the rich or by those so situated as to be in a position to cut and store their own supply. But now everybody uses it; the discomforts and dangers of life in large cities during the summer months are greatly alleviated, and physicians say that the death-rate has been materially lessened by this cause alone. Maine furnishes a large proportion of the total ice crop and will unquestionably continue to do so for the supply is practically boundless, the quality is equal to the best, and the facilities for harvesting and shipping exceptionally extensive and efficient. Those controlled by the Bangor Ice Company are particularly good and as they are used to excellent advantage this company holds a leading position in the trade. It was incorporated in 1890, but the business was established in 1865 and has reached great magnitude, both wholesale and retail buyers being supplied. Ice of excellent quality can be supplied by the shipload, carload or ton at bottom rates, the wharfage and loading facilities being such as to ensure the prompt and convenient loading of the largest vessels. A large local retail trade is carried on, the delivery being frequent and reliable and the charges low. The office is at No. 5 Kenduskeag block, and is connected by telephone No. 1-3. The officers of the company are as follows: Charles E. Field, president; John F. Woodman, secretary and general manager; Charles L. Snow, treasurer.

NEALLEY & CO., Dealers in Cordage, Chains, Anchors, Blocks, Wire Rope and Chandlery, Nos. 20 & 22 Broad St., Bangor, Me., **HINCKS & CO.** Coal Dealers 20 and 22 Broad Street. The firm of Nealley & Co., Dealers in Cordage, Chains, Anchors, Blocks, Wire Rope, Raft Rope, Lath Yarns, Yellow Sheathing Metal, Tar, Pitch, Oakum, Chandlery, etc., and the firm of Hincks & Co., dealers in Coal and Wood, both hold a leading position in their special line of business, both have an office a Nos. 20 and 22 Broad St., both are prepared to fill wholesale and retail orders at short notice and at bottom rates, and both are composed of the same individuals, Messrs. Edward B. Nealley and Charles L. Snow. The premises utilized at Nos. 20 and 22 Broad St., comprise 3 floors and basement measurement 50x60 feet and contain a very large and complete stock of Ship Stores, Paints, Oils, Chandlery, etc., including the productions of the leading manufacturers. Messrs. Nealley & Co., quote bottom prices and employ sufficient assistance to ensure the prompt filling of every order. Messrs Hincks & Co., have their office only in this building; their coal yard being on Sanford Steam Ship Co's., old wharf and their wood yard on Market St., near Cumberland. Their coal yard can accommodate 6,000 tons, being the largest on the river, and their delivering facilities are such that the largest wholesale and retail orders can be filled without delay,—the lowest market rates being quoted at all times.

WILLIAM H. BRADFORD, Fire, Life and Accident Insurance, 5 Kenduskeag Block, Bangor. The great majority of property owners place all their insurance through local agents on the same principle that the merchant advanced as an excuse when one of his traveling men complained that the bookkeeper had kicked him. "My dear sir," said the merchant, "you can't expect me to attend to all the details of the business myself." The most successful men, generally speaking, are those who make the most intelligent and free use of facilities available, and the facilities offered by a well established and ably managed insurance agency ensure results far more satisfactory than could otherwise be attained. Mr. William H. Bradford has been in the insurance business for more than ten years and has established relations with leading companies which make the service he offers particularly desirable, especially when his record for prompt and careful attention to all business entrusted to him is taken into consideration. A leading specialty is made of fire insurance, and large or small lines can be placed in standard companies promptly and on the most favorable terms; but life and accident policies are also issued through this office. Mr. Bradford representing such leading companies as the United States Mutual Accident and the Mutual Life, of New York. The fire companies represented are as follows: Home, N. Y.; Hanover Fire, N. Y.; Springfield Fire & Marine, Springfield; Franklin, Penn.; Girard, Penn.; American, Mass.; Delaware In. Co., Delaware; Western, Toronto, Can.; N. Y. Bowery, New York. Comment on this list is quite unnecessary and we will merely add that Mr. Bradford occupies spacious and finely equipped offices at No. 5 Kenduskeag Block, and employs sufficient assistance to ensure the prompt transaction of all business placed in his hands.

MRS. F. QUINN, Fine Millinery, 2 Dolan Block, Main St., Bangor. The Millinery and Fancy Goods establishment carried on by Mrs. Quinn at No. 2 Dolan Block, Main st., opposite the Opera House, is at least as well known as any similar store in the city, and it is not at all surprising that such should be the case for the enterprise in question was inaugurated very nearly a quarter of a century ago, it having been started in 1867, by Misses Gilloghly & Connor, who were succeeded by Mrs. Quinn in 1870. Her excellent taste and long and varied experience in catering to the most fastidious trade enable her to turn out work which is unsurpassed in this city if not in the entire State, and as she is a very close and skilful buyer and enjoys favorable relations with jobbing and importing houses she is enabled to quote very low prices on strictly first-class millinery and Fancy Goods; her stock always being large and complete and including the very latest fashionable novelties. Employment is given to 7 efficient assistants and orders are assured immediate and painstaking attention and can generally be filled at very short notice.

BANGOR WOOD CO., Office and Wood Yard, Rear of Court House, Hammond St. Also Corn Brooms & Brushes. The business carried on by the Bangor Wood Company is properly two businesses in one, for the company not only deal in Hard and Soft wood, etc., but carry on the enterprise founded in 1886 by Messrs. E. P. Patterson & Co., and now Patterson & Eldredge, Manufacturers and Wholesalers of Corn Brooms and Brushes, and carried on under that firm name. They are prepared to fill orders for Brooms and Brushes at short notice and to quote bottom prices on each grade handled. The office is on Hammond st., in rear of the Court House, where premises comprising 4 floors of the dimensions of 50x65 feet are occupied. The company deal in all kinds of Hard and Soft Wood, Birch Edgings and Kiln Dried Kindlings; wood being

sawed and split to suit and delivered to all parts of Bangor and Brewer. Hardwood Hearts and Bale Shavings will be supplied in quantities to suit at bottom prices; and the concern are sole agents for Bangor and Brewer for the Penobscot Kindling Wood Co., who produce what is conceded to be the best and cheapest kindling for coal or wood ever introduced to the public. Employment is given to 12 assistants and this branch of the business is under the direct management of Mr. H. Parker, who maintains the service at a very high standard of efficiency.

W. W. EMERSON & CO., Wholesale and Retail Dealers in Groceries, Provisions and Country Produce, Pickled and Dried Fish. 21 Broad St., 70 Pickering Square, Bangor, Me. The general popularity of the establishment carried on by Messrs. W. W. Emerson & Co., affords the best possible evidence that it is liberally, ably and progressively managed, for the residents of Bangor and vicinity have a well-earned reputation for knowing a good thing when they see it and they certainly would not patronize an enterprise so largely as they do this unless solid advantages were to be gained by so doing. It is not claimed that this concern quote lower prices than every other; that they handle goods superior to those obtainable anywhere else, or that they offer inducements that cannot be paralleled, but it is claimed that bottom prices are named on all the commodities dealt in, that no better goods can be found in the market than are here offered, and that no trouble is spared to satisfy every reasonable customer, and as these claims are all based on fact they fully explain the leading position of this representative store. The present firm-name was adopted in 1885, the proprietor being Mr. W. W. Emerson, a native of Hampden, Maine, and one of the best-known men in his line of trade in the city. He employs 3 assistants and sells groceries, provisions, country produce, pickled and dried fish both at wholesale and retail, being prepared to fill all orders large and small at short notice. The premises occupied are located at No. 21 Broad st., and No. 70 Pickering sq., and contain one of the most skilfully chosen and complete stocks of the kind that can be found in this section.

FRANKLIN STABLE, Franklin St., Bangor, Me. Boarding, Transient and Storage, Franklin Stable Co., CHAS. JONES, Manager. The Franklin Stable, recently opened is claimed to be the most commodious, best lighted and best ventilated stable in Bangor, and certainly is a model establishment of its kind and one that has few equals anywhere. Everything in and about the premises is new, sweet and clean and under the present management is sure to remain sweet and clean although it can't remain new, for Mr. Charles Jones, the manager for the Franklin Stable Company proprietors of the establishment, is an experienced stableman, having formerly been with Mr. F. W. Nichols, and is very careful and thorough in his methods. A sufficient number of assistants is employed to ensure the prompt doing of all necessary work, under the careful supervision of Mr. Jones, and a visit to the place will result in any unprejudiced person being convinced that the company and the manager are determined to maintain the service at the very highest standard of excellence and run this as a strictly first-class stable in every respect. Boarding, Baiting and Stabling with the very best of care are afforded at the usual rates, despite the uniform superiority of the accommodations, and the stable can easily accommodate 40 horses. So liberally conducted an establishment deserves the hearty support of the public, and we are happy to say that it has thus far received it for although this stable was not opened until 1891 an extensive business has already been built up and the patronage is steadily increasing.

GEORGE S. TOOTHAKER, Flour, Teas, Coffees, Spices, receiver of Butter, Eggs, Cheese, and all kinds of Country Produce, 20 Water Street, Bangor, Maine. Good flour does not always mean good bread, for a great deal depends upon the mixing, but poor flour invariably means poor bread, and as poor bread is an abomination, being both unpalatable and unhealthful, it of course follows that poor flour is dear at any price. A really excellent grade of flour may be bought at a very low figure if discrimination be used in the placing of the order, and it is an open secret among Bangor people that Mr. George S. Toothaker quotes positively bottom prices on very superior grades of flour in both bag and barrel lots. He makes a specialty of handling family flour and constantly carries a large stock of the most reliable and popular brands. Teas, coffees and spices are also largely dealt in, goods of guaranteed purity and of fine flavor being offered at very low rates. Mr. Toothaker is a receiver of butter, eggs, cheese and all other kinds of country produce, and his assortment of such commodities is always seasonable and complete. He is a native of this State, and has carried on his present enterprise about a decade, having started in 1881. Two floors and a basement, located at No. 20 Water Street, are occupied, and sufficient assistance is employed to ensure prompt attention to every caller.

C. L. KELLEY, Dealer in Fresh and Salt Beef and Fish, 112 Hammond Street, Bangor, Maine. The policy pursued by this gentleman of handling none but dependable goods, and of quoting the very lowest prices that can be named on such articles has had the natural result of gaining great popularity for this establishment since Mr. C. L. Kelley assumed control in 1889, for the public are quick to appreciate liberal and honorable methods and may be depended upon to patronize any enterprise conducted in accordance with such principles. He employs two efficient assistants and as he also gives personal attention to the various details of his business, is enabled to ensure prompt and polite attention to every caller. The fresh and salt beef, fish, etc., offered by Mr. Kelley are selected from the most reliable sources, and are hard to equal for superior qualities, and as he is a careful buyer and has become familiar with the tastes of his regular customers he has no left over stock to accumulate, which he is obliged to force upon those who patronize him. The premises are located at 112 Hammond Street, and are 25x30 feet in dimensions. Every effort is made to make this store a favorite with the most economically disposed as well as with the most fastidious.

P. H. McNAMARA, Dealer in Fruit, Confectionery, Periodicals, and Cutlery. Cigars, Pipes and Tobacco, Etc., 15½ Exchange Street near Depot, Bangor, Maine. Mr. P. H. McNamara, is a native of Massachusetts, but has resided in Bangor some years and has a large circle of friends here. In 1889 he founded his present business and has already built up quite a trade, for his goods are desirable, his prices low and his methods accommodating, and that makes a strong and popular combination. It is rather difficult to say in a word just what Mr. McNamara's business is for he deals in a variety of articles, and to say that he carries on a Fruit store, a Periodical Store, a Cutlery Store, or a Cigar Store, would give a wrong idea of his establishment and yet he deals in Fruits, Periodicals, Confectionery, Cutlery, Cigars, Pipes, Tobacco and a variety of other articles, and what is more, quotes bottom prices on desirable goods. The best way to find out what his store is like is to call and see for yourself, and that may be easily done for it is centrally located at No. 15½ Exchange St., near the depot. Callers are assured prompt and courteous attention and all tastes can be satisfactorily catered to.

J. F. WOODMAN & CO., Dealers in Coal of all Kinds. No. 5 Kenduskeag Block, Bangor, Maine. There is an enormous amount of coal consumed in Bangor and vicinity, and some of the local concerns dealing in this indispensable commodity will compare favorably with any in the State as regards the magnitude and perfection of their facilities and their ability to fill all orders promptly and at bottom rates. A case in point is that of the firm of J. F. Woodman & Co., who deal in coal of all kinds and have an office at No. 5 Kenduskeag Block. Mr. Woodman was formerly a member of the firm of T. G. Stickney & Co., and has had long and varied experience in the coal trade, being thoroughly familiar with the business in all its branches. The concern carry a very heavy stock of domestic, steam and blacksmith's coals and are prepared to furnish them in quantities to suit, from ton to cargo lots. The delivery facilities are such as to ensure the prompt filling of orders, the quality of the goods in the several grades is uniformly satisfactory, and the rates to both wholesale and retail buyers are as low as the lowest, so we need hardly add that a very extensive business is done.

W. H. EDMUNDS, Optician, dealer in Watches, Clocks and Jewelry. Solid Silver and Plated Ware. No. 15 Hammond Street, Bangor, Maine. It is a singular fact that many persons who have their clothing made to order because they find that ready-made clothing does not fit them properly will purchase and use "ready-made" spectacles and apparently never have the idea enter their heads that such spectacles may "fit" even than the worst ready-made garments. And yet the varieties of vision and particularly of defective vision are almost endless and there is not one chance in a thousand that a pair of spectacles bought at random from one not a competent optician will really "fit" the purchaser. Ill fitting clothing injures merely one's appearance and that but temporarily; ill fitting spectacles or eye-glasses injure one's eyesight and the injury is permanent and in fact is constantly increasing. On the contrary, scientifically chosen spectacles will so aid the eyes that further impairment of the sight is generally arrested and in many cases is a marked improvement in the vision so that it is the height of folly to put off using glasses, as long as possible, as many do thinking thereby to preserve their sight. Straining the eyes cannot possibly benefit them, and to do without spectacles after the sight has become impaired inevitably causes constant, and serious strains, consult a competent optician at once and if in or near Bangor you cannot possibly do better than to consult Mr. W. H. Edmunds, who has had a quarter of a century experience, and is as well versed in the theory as in the practice of optics. He will test the vision and furnish spectacles and eye glasses perfectly adapted to the case, and we may add that his charges are uniformly moderate. Mr. Edmunds also furnishes other optical goods, such as Microscopes, Telescopes, Opera Glasses, etc., and deals in Watches, Clocks and Jewelry, Solid Silver and Plated Ware, carrying a fine stock and quoting very low prices. A specialty is made of the manufacture of Solid Gold Jewelry to order, and of the engraving of Monograms, Ciphers, Inscriptions, in fact, any device, motto, etc., that may be desired. Watches, clocks and jewelry are repaired in a neat and durable manner short notice, this being one of the most important departments of the business. Mr. Edmunds' store is at No. 5 Hammond St., and sufficient assistance is employed to ensure prompt and careful attention to every caller. The proprietor is a native of Vermont and during his long and honorable business career has become almost universally known in Bangor and vicinity.

G. S. FARRINGTON & CO., 2 Harlow Block, East End Kenduskeag Bridge, Bangor. Family Groceries. The business carried on by Messrs. G. S. Farrington & Co. at No. 2 Harlow Block, East End of the Kenduskeag Bridge, is one of the oldest established as well as one of the best known and most popular of the kind in Bangor. It was inaugurated just about a quarter of a century ago, operations having been begun in 1866 by Messrs. Norton & Farrington. The original location was on Central St., but in 1869 the business was removed to Exchange St., and in 1879 to its present position. The existing firm name was adopted in 1879 but the present co-partnership was formed in May 1891, Mr. Chas. F. Lewis becoming a member. Mr. Lewis is a native of Bangor, Mr. Farrington is a native of Brewer, Maine, and during his long and honorable business career has become one of the most widely known and highly esteemed of our local business men. Although employing an ample force of experienced and reliable assistants the members of the firm always give close personal attention to the various departments of the enterprise and has spared no trouble to maintain the service at the highest possible standard of efficiency, so that the popularity of the store is due not only to the magnitude and completeness of the stock, the excellence of the goods, and the lowness of the prices but also to the prompt and careful attention given to every order and the accuracy with which orders are delivered, promptly at the time promised.

WHITNEY & CAMERON, Wholesale and Retail Dealers in Corn, Flour, Oats and Feed; Also Salt, Poultry Feed and Stone Ware; And Agents for Portland Cement Drain Pipe; No. 2 Mercantile Square, Bangor, Me. The firm of Whitney & Cameron are deserving of prominent mention among those representative houses which have made the city of Bangor so widely and favorably known as a purchasing centre, for since the formation of this firm in 1882, they have considerably extended the business founded by Messrs. Morrill & Palmer, in 1880, and have built up a most enviable reputation for promptness and accuracy in the filling of orders and furnishing commodities of uniformly dependable quality at the lowest market rates, both at wholesale and retail. They deal in corn, flour, oats and feed, together with salt, poultry feed and stone ware, and are agents for Portland cement drain pipe, being prepared to supply it in all sizes and quantities at manufacturers' rates. The premises occupied are located at No. 2 Mercantile square, and comprise three floors of the dimensions of 20 x 60 feet, and a four-story store-house. Messrs. J. F. Whitney and G. F. Cameron are both natives of this state and are very generally known in business and social circles; Mr. Cameron is a member of the city council. Both partners give the business close personal attention, and the service is prompt and efficient at all times.

G. W. & C. S. LEIGHTON, Wholesale and Retail Dealers in Beef, Pork and Poultry; Venison and Game in its Season; Vegetables of all Kinds; Taylor's Block, No. 69 Pickering Square, Bangor, Me. Many a housekeeper is looking for just such an establishment as that carried on by Messrs. G. W. & C. S. Leighton at 69 Pickering Square, and we take pleasure in commending so thoroughly a first-class house to such inquirers, for we know their methods are bound to please, and the stock is so large, and made up of such a variety and of such superior quality, as to make marketing a pleasure, rather than a perplexing task. They are both wholesale and retail dealers in beef, pork and poultry, venison and game in its season, and vegetables of all kinds. These gentlemen have been dealing with the public for twenty-six and fifteen years respectively, and hence are well-

known to the purchasing public and are experienced buyers, and have just fitted up their new store in Taylor's block, with every facility for supplying the public with the very best goods obtainable, and at as low a price as can be named on goods of equal merit. The firm is a popular one, and its members give close personal attention to the business.

J. G. WALKER & CO., Commission Merchants. Wholesale Grocers, and Jobbers of Teas, Coffees, Cigars, Tobaccos, Ncs. 64 Pickering Sq. and 13 Broad St., Bangor, Me.. The enterprise conducted by Messrs. J. G. Walker & Co., is of comparatively recent origin, having been inaugurated in 1889, but it is nevertheless entitled to very prominent and favorable mention in a Review of Bangor's most notable mercantile undertakings for it has already attained a leading position, and as regards the solid advantages offered it has no reason to fear comparison with any undertaking of a kindred character. Messrs. J. G. Walker & Co., are commission merchants, Wholesale Grocers, and Jobbers of Teas, Coffees, Cigars and Tobacco, they occupy four floors measuring 22x50 feet each, located at Nos. 64 Pickering Sq. and 13 Broad St., and carry a heavy stock embracing all the commodities usually found in a first-class wholesale grocery. The leading specialties of this house are Teas and Coffees, and they are prepared to furnish goods that will suit the most fastidious trade and to quote positively bottom prices on all grades and kinds, they also deal extensively in Illuminating and Lubricating Oils of all kinds. An adequate force of assistants is employed and orders by mail or telephone (No. 167-3) are assured as prompt and careful attention as if given in person, no pains being spared to guard against error and ensure early and accurate delivery. The firm is constituted of Messrs. J. G. Walker and W. A. Snow, both natives of Winterport, Maine. They give the business close supervision and the result may be seen in the uniform efficiency of the service.

FRANK D. PULLEN & CO., Clothiers and Merchant Tailors, Furnishing Goods, Boots, Shoes, Hats and Caps, Corner State Exchange and Streets, Bangor, Me. There are people who consider it a waste of money to have clothing made to order: there are others who "wouldn't be seen wearing ready-made clothing," to use their own words, and there are still others who have no prejudice against either class of clothing and who therefore wear ready-made at one time and custom made at another, and there is a firm—that of Frank D. Pullen & Co., that caters satisfactorily to each and all of these three classes of trade and is therefore the house you should patronize when you wish to replenish your wardrobe. Their store is located at the corner of State and Exchange Sts., the premises comprising three spacious floors and containing a stock of Ready-Made Clothing, Foreign and Domestic Woolens, Furnishing Goods, Boots, Shoes, Hats and Caps that must truly be "seen to be appreciated" for words would fail to do it justice. There's many a clothing store in Boston that makes far more unsatisfactory showing and as for prices,—well, if you think you can save money by buying in Boston you could not be more mistaken if you tried. Callers at this establishment are assured prompt attention and courteous treatment and everything sold to you from a collar button to a dress-suit, is guaranteed to prove just as represented. The business was founded by Mr. Frank D. Pullen in 1867, and in 1884 was removed to the present location. The existing firm is made up of Messrs. Frank D. Pullen and George W. Pullen both natives of Maine who are too generally known in this section to render further personal mention necessary.

FICKETT & NASON, (Successors to G. W. Leighton) Dealers in Beef, Pork and Fish, Oysters, Clams, Lobsters, Lard, Hams and Poultry, Vegetables of all kinds. 10 West Market Sq., Bangor, Me. One of the best stocked, as well as most popular stores in Bangor, is that conducted by Messrs. Fickett & Nason, at No. 10 West Market Square, and the popularity of this establishment is not to be wondered at, for the goods offered are excellent in quality and extremely varied in kind; the prices quoted are uniformly moderate, and the service is prompt, and efficient, in every way. This business was started in 1881 by Messrs. Cobb & Leighton, they being succeeded in 1883 by G. W. Leighton, and he by the present firm of Fickett & Nason in 1889. Messrs. Oscar A. Fickett and Charles S. Nason are both natives of Bangor and are evidently thoroughly familiar with the requirements of local trade, for the business has flourished under their directions, and is still steadily increasing. The premises occupied are about 2000 square feet in dimensions, and the available space is fully taken up by the exceptionally heavy and complete stock, which comprises, Beef, Pork, and Fish, also Oysters, Clams, Lobsters, Lard, Hams and Poultry, as well as Vegetables of all kinds. The extensive wholesale and retail trade transacted requires the services of three reliable assistants and no trouble is spared to assure prompt attention to every caller and to fully satisfy every customer.

HARRIGAN & HACKETT, 84 Hammond Street, Bangor. Furniture Repaired. First class Upholstering and Repairing at short notice. Those who believe in the old saying "A penny saved is a penny earned" will thank us for calling to their attention the enterprise carried on by Messrs. Harrigan & Hackett, at No. 84 Hammond st., for many a penny may be saved by making use of the facilities of this concern, and the saving entails no self denial but on the contrary enables those who profit by it and practice it to have things which otherwise they would have to do without. Messrs. Harrigan & Hackett make a specialty of the repairing of furniture and in many cases are able to surprise their customers by returning to them furniture that looks as "good as new" although it was pretty well used up apparently when the firm received it. Being skilful upholsterers they are able to do all branches of furniture repairing and to quote lower prices than would be possible if they had to send any of their work out. Old style furniture can be re-upholstered and changed entirely in appearance at but a fraction of the cost of new articles, and the firm are in a position to fill orders at very short notice; for instance they will if desired make over mattresses in one day. The business was established more than 12 years ago, and no more reliable concern can be found in this city.

OSCAR F. PATTEN, Wholesale Milliner; Trimmed Work a Specialty; No. 12 Main Street, Up Stairs, Bangor, Me. Without for an instant denying the very obvious fact that the magnitude of Bangor's wholesale trade is primarily due to the advantages of location enjoyed by the city, it may still be maintained that the ability and enterprise of those engaged in this department of commerce have been and are potent factors in extending Bangor's reputation as a distributing centre; for under the keen competition of the present day, the most powerful natural advantages avail but little unless reinforced by energy, tact and resolution. In few, if any branches of trade, is competition keener than in the wholesaling of millinery goods, and it speaks volumes for the ability and resources of Mr. Oscar F. Patten that he should have been successful in building up his present extensive business during the comparatively few

years since its inception in 1885. He has had twenty-five years' experience in the wholesale business, and is too well known here to need extended personal mention. As for his business methods, we will only say that he does not allow himself to be undersold; that he carries a very large and complete stock, comprising an exceptionally desirable assortment of trimmed work of which he makes a specialty; that he is prepared to supply the very latest fashionable novelties without delay, and that his trade is exclusively wholesale. The warerooms are at No. 12 Main street, up stairs, and callers are assured prompt and courteous attention.

STETSON, CUTLER & CO., Manufacturers of Lumber, Lime, Lath, Cedar Shingles, Clapboards, etc.; Boston, St. John and Bangor, Me. The firm of Stetson, Cutler & Co. hold a leading position among the great Bangor lumber houses, both as regards the magnitude of their business and their ability to quote bottom prices on long and short lumber of all kinds, but still it would not be correct to speak of this enterprise as a distinctively Bangor undertaking, for it is far too comprehensive in its scope, the firm having important offices at Boston and at St. John, besides the office in this city at 19 Exchange street. Among the more important articles manufactured are lumber, lime, cedar shingles, lath, clapboards, etc., the concern operating very extensive mills at various points along the Aroostook and at St. John, N. B. These mills are all equipped with improved machinery, driven by steam power, and some conception of the magnitude of the business and the amount of the aggregate annual product may be gained from the fact that employment is given to 500 assistants. It goes without saying that a house having such facilities is in a position to fill the very heaviest orders at extremely short notice and at the lowest market rates. The present firm was organized in 1889, but the business is of much earlier origin, having been founded by Messrs. Cutler & Eddy, in 1870. Mr. Cutler has held many positions of trust and honor, having been president of the Maine senate. The company's growth has been both rapid and steady, and for many years it has ranked high among the representative enterprises of the kind throughout New England.

H. O. MILLER, "East Side Pharmacy Cor. Bridge and Harlow Sts., Bangor Me., All of us have heard the old proverb—"The proof of the pudding is in the eating and with equal truth it may be said that the proof of Mr. H. O. Miller's competency and fitness to conduct a first-class pharmacy is to be found in the enviable record he has made in this capacity during the many years he has carried on operations in this line of business. Mr. Miller is a native of Massachusetts, and has been the proprietor of the "East Side" Pharmacy since 1891. He makes it a rule to keep his stock of drugs, medicines and chemicals constantly complete in every department and as a consequence he is prepared to compound prescriptions of any kind without delay. He obtains his supplies from the most reliable source and neglects no precaution that would tend to insure absolute accuracy in even the smallest details of prescription compounding. No. fancy charges are made, the prices being as low as is consistent with the use of the best obtainable materials. A full assortment of proprietary medicine, fancy toilet articles, etc., is always on hand to select from and sufficient assistance is employed to insure prompt and careful attention to every caller. The "East Side" Pharmacy is located at the corner of Bridge and Harlow Street, and covers an area of some 800 square feet and is a thoroughly reliable place at which to deal. He enjoys a fine trade, at his soda fountain where are furnished as fine and richly flavored drinks as are to be found in Bangor.

JAMES WALKER & CO., Long and Short Lumber, Cooperage Stock and Boxes, Office, 62 Exchange Street, Bangor, Maine. Proprietors of Basin Mills, Orono. The enterprise carried on under the firm-name of James Walker & Co., was inaugurated about 35 years ago and from its inception up to the present time has held a leading position among undertakings of a similar kind throughout New England. The lumber business of Maine has changed materially in character, as everybody knows, during the past third of a century owing to the exhaustion of the supply of timber at some points, the opening up of other sources of supply, the extension of the railway system, the great improvements made in wood-working machinery, and other causes of lesser importance, but the management of the enterprise now under consideration has ever been progressive and energetic and has so skilfully adapted itself to changing conditions that, as we have said, the undertaking has always held and still holds a leading position. It was founded by the late James Walker, who was prominent in public as well as in business life, being a member of the State Legislature for seven years and holding other offices of trust and responsibility. Since Mr. Walker's death, in 1881, the business has been carried on by his sons, Messrs. J. P. & E. E. Walker, associated under the firm-name of James Walker & Co. which was adopted in 1868. The concern are proprietors of the "Basin" Mills, which are located at Orono, some seven miles from Bangor, and are famous even in this State in which great lumber manufacturing plants are common, for their size, the convenience of their arrangement and the perfection of their equipment. Employment is given to an average force of two hundred men at these mills and we need hardly add that the annual product aggregates millions of feet. The firm manufactures Long and Short Lumber, Cooperage Stock and Boxes, and quotes positively bottom prices, especially on exceptionally large orders, of which they make a specialty, being prepared to execute the most extensive commissions at extremely short notice. The office is at No. 62 Exchange St., Bangor, and all communications are assured prompt and careful attention.

FISHER & CROCKER, Successors to Fisher & Stone, Dealers in Corn, Flour, Meal, Shorts and Oats, Teas, Coffees, Spices, Canned Goods, Groceries and Provisions, No. 2 Pickering Square, Bangor. The business now carried on by Messrs. Fisher & Crocker, was originally established in 1867 by H. H. Crocker & Co., and subsequently passed under the control of C. C. Kenney & Co. who were succeeded by Fisher & Stone, the firm name being changed to that of Fisher & Crocker in 1888. These gentlemen are both natives of Maine, and are very intimately acquainted with their present business in every detail. They occupy spacious and well arranged premises at No. 2 Pickering Square containing a skilfully chosen assortment of Groceries and Provisions, Corn, Flour, Meal, Shorts, and Oats, Teas, Coffees, Spices, Canned Goods, and many other commodities too numerous to mention. These are carefully selected to meet the wants of local trade and will give the best satisfaction in every respect, while the prices quoted in the various departments of the business will compare favorably with those named in connection with goods of similar grade anywhere. Some especially choice Teas and Coffees, are included in the stock together with Canned Goods, put up by the leading packers and unsurpassed for healthfulness and for delicacy of flavor. Mr. Fisher served in the Army during our late war and Mr. Crocker has held the office of Councilman. Both of these gentlemen are well known throughout Bangor, and spare no pains to maintain the high reputation for promptness and courtesy so thoroughly associated with their popular store.

HENRY LORD & CO., Ship Brokers and Wholesale Ice Dealers. One of the most widely known and most truly representative of Bangor enterprises is that carried on by the firm of Henry Lord & Co., for although this firm is of recent origin, having been founded in 1890, the enterprise it conducts was inaugurated nearly a quarter of a century ago by Mr. Henry Lord, and has been and is largely instrumental in promoting the welfare of this city and section. The firm is constituted of Messrs. Henry Lord & Edwin Lord both of whom are natives of Bangor, and the senior partner is unquestionably one of the best-known men in the State, for he has long been prominent in public as well as in business life, having served as speaker of the Maine House of Representatives in 1878, and as President of the Maine Senate 1889 and 1890, besides having occupied minor public offices. He is President of the Maine State Board of Trade, also of the Bangor Board of Trade, and in short is most thoroughly identified with the advancement of the best interests of the State in general and this city in particular. Messrs. Henry Lord & Co., are Ship Brokers and Commission Merchants and Wholesale dealers in Penobscot River Ice, Brick, Hay, Last Blocks, Spruce, Pine and Hemlock Lumber. The firm control very extreme and advantageous facilities, especially in connection with the shipping of Ice as wharfage accommodations for the largest vessels are available and a superior quality of Ice can be furnished in cargo lots if desired without delay and at the lowest market rates. A number of vessels are controlled by the firm and shipments of Ice, Lumber, Bricks, Hay, etc., can be made to domestic or foreign ports at short notice. A general Ship Brokerage business is carried on, including the procuring of coastwise and foreign charters; and Maine Insurance will be effected in leading companies on the most favorable terms. The office is at No. 19 Exchange St., and all communications to that address are assured immediate and careful attention.

LEIGHTON, DAVENPORT & CO., Plumbers and Steam Fitters, dealers in Plumbing Material, Steam Heating Apparatus and Water Piping, Exchange, corner of York Street, Bangor, Me. The comparative standing of the firm of Leighton, Davenport & Co., is not at all uncertain or difficult to define, for this concern are acknowledged leaders in the Plumbing and Steam Fitting business, not only in this city but throughout the state. They employ a large force of skilled assistants and are prepared to do all kinds of Plumbing and Steam Fitting work at short notice and at moderate rates, and careful attention is given to comparatively small repairing jobs, etc., as well as to the largest contracts, the service offered by the firm being uniformly and entirely reliable in every department. They deal in Plumbing Material, Steam Heating Apparatus and Water Piping, selling both at wholesale and retail and quoting really bottom prices on everything in that line. It seems superfluous to add that they are prepared to figure very closely on Plumbing and Steam Fitting work, and to carry out the most extensive contracts faithfully, accurately and rapidly. Particular attention is given to the furnishing and setting-up of steam-heating apparatus, and the firm are in a position to guarantee satisfaction to customers, not only as regards the cost and the efficiency of heating plants but also as regards their economy of operation and their absolute safety under all circumstances. Estimates will be cheerfully made upon application, and those contemplating putting in steam-heating apparatus may save trouble, money and time by communicating with this thoroughly well-equipped concern. The business was established away back in 1840, and the existing firm-name was adopted in 1877. The partners are Messrs. H. W. Leighton, a native of Bangor; George Davenport, a native of Hallowell, and M. G. Trask, a native of New Sharon.

J. P. FINNIGAN,

Cracker, Biscuit and Fancy Cake Manufacturer.

FACTORY, 63, 65, 67, 69 BROAD STREET.

ASK YOUR GROCER FOR FINNIGAN'S

Fine Crackers, Biscuits and Fancy Cakes.

You will be Sure to Find them in every First-Class Store, For Sale.

FINNIGAN'S CRACKERS AND BISCUIT

HAVE BECOME A HOUSEHOLD NECESSITY.

SPECIALTIES.

JERSEY BUTTER CRACKERS,
CREAM SODA BISCUIT,
SNOW FLAKE AND DOT OYSTER CRACKERS,

BAR HARBOR PILOT,
BUTTER WAFERS,
FAMILY CRACKERS,

FACTORY, 63 to 71 BROAD ST., BANGOR, ME.

The manufacture of crackers and Biscuit is a very extensive and important industry, representing the investment of a large amount of capital and giving employment to many persons and, like about all other extensive industries nowadays, the competition in it is very close, so that the rapid and constant development about by the uniform superiority of the goods produced and therefore the public are materially benefitted by the carrying on of this representative enterprise which was started by J. P. Finnigan & Co. in 1881. On July 1, 1891 Mr. J. P. Finnigan bought out his partners and is

sole owner of this extensive enterprise. Mr. Finnigan was born in this city and is so well known here as to render extended personal mention unnecessary. Suffice it to say he knows his business intimately and perfectly, gives every detail of it close personal supervision, uses carefully selected materials, employs skilful and reliable assistants, utilizes spacious premises equipped with the most improved appliances, and is prepared to furnish fine crackers, biscuits, fancy cakes, etc., at wholesale, at short notice and at bottom prices, quality considered. About 6000 barrels are used annually and goods are shipped throughout the State, and a portion of the Provinces. Mail orders being given especially prompt and careful attention.

ESTABLISHED 1836.

DAVID BUGBEE & CO.,

BOOKSELLERS, STATIONERS, BOOKBINDERS,

Blank Book Manufacturers,

AND DEALERS IN

Wall Papers, Wrapping Papers, Paper Bags, Etc.

No. 5 KENDUSKEAC BRIDGE, - - - BANGOR, MAINE.

DAVID BUGBEE.

Fine Engraving a Specialty.

E. F. DILLINGHAM.

GLASS & THOMPSON Dealers in Meats and Provisions, 67 Hammond Street, Bangor. It is said that the cost of living in Bangor is as low, and in most cases lower, than in any other city of equal population in New England and it is certainly a fact that the residents of Bangor, as a whole, live better than the residents of most American cities, being more comfortably housed, dressing better and consuming a greater quantity of nutritious food in proportion to population. It is hardly necessary to add that food supplies may be bought here to excellent advantage, the fact being that the price of meats is as low and that of vegetables and other country produce lower than most other cities. Among the most enterprising firms dealing in meats and provisions prominent mention should be made of Messrs. Glass & Thompson for they cater to all classes of trade, carry a large and complete stock and quote bottom prices on all kinds of meat as well as on vegetables, butter, eggs, and country produce of every description. Their store is located at No. 67 Hammond St., and callers are assured prompt and careful attention at all times. Both members of the firm are natives of Maine and have many friends in Bangor and vicinity. They give close supervision to every detail of the business and employ sufficient assistance to insure the prompt delivery of orders.

C. H. RICE, Jobber of Pork Ribs, Sausages, Ham, Lard, Etc. Sausages made, Ham cured and Lard rendered to order. Tallow bought and sold. Stalls No. 1 and 2 Central Market House, Bangor Maine. Our Western friends have come to the front with meat business and changed things very materially since the enterprise conducted by Mr. C. H. Rice was founded, more than a third of a century ago, and "Chicago dressed Beef" and Chicago Pork Products are now as well known in the East as the West, but nevertheless the more fastidious consumers decidedly prefer "Maine Pork" to that raised in the "Wild and Woolly West," hence there is a large demand for the products of which Mr. Rice makes specialties, these being Pork Ribs, Sausages, Ham, Lard, etc., He is jobber of those products and can furnish them in the very largest quantities at short notice and at a lower price than any place in the city, which accounts for the marked increase in the volume of his business, Mr. Rice makes sausages, cures hams and renders lard to order, and buys and sells tallow. He utilizes Stalls one and two in the Central Market

House, where he employs two assistants thereby assuring prompt attention to every caller. This business was founded in 1856 by Mr. M. G. Rice and has been under the sole control of the present owner since 1883. He is a native of this city, and is very generally known in business and social circles throughout Bangor and vicinity.

ARMOUR & CO., Chicago Dressed Beef. Mutton, Hogs, Provisions, Pigs Feet, Sausages, etc. No. 134 Broad Street, Bangor, Me. Telephone. Visitors to the World's Fair at Chicago in '93 will doubtless see many wonderful things, but it is safe to assert that they will see nothing more wonderful within the Fair buildings than they can see by visiting the works of Armour & Co., who have done so much towards making that city what it now is, and in this connection the following figures will prove of interest: Extract from The Business of Armour & Co. Year ending October 1, 1890.

Total distributive sales.....	\$65,000,000
Hogs killed.....	1,450,000
Cattle	650,000
Sheep	350,000
Number of Employees.....	7,000
Aggregate Wages paid.....	\$3,500,000
Equipment of Refrigerator Cars.....	1,800

Total ground area covered by buildings.....	50 acres
Total floor area in buildings.....	140 "
Chill room and Cold Storage area.....	40 "
Storage Capacity of buildings.....	120,000 tons

Armour Glue Works, Armour & Co., Proprietors. Year ending October 1, 1890.

Made Glue, all kinds.....	5,250,000 lbs.
Fertilizers, Grease, etc.....	9,000 tons
Ground area covered by buildings.....	15 acres
Number of Employees.....	550

Messrs. Armour & Co. established a Bangor agency, in charge of Mr. Chas. E. Perry, in 1887, and the leading retailers throughout this section now obtain their meats and provisions here; first, because the quality is uniformly good, second, because the prices are uniformly low, third, because the largest orders can be filled without delay, and fourth, because Mr. Perry uses his customers right, is personally popular and spares no pains to satisfy every reasonable demand. Spacious and well-equipped premises located at No. 134 Broad Street are utilized, and an adequate force of thoroughly competent assistants employed.

KENDUSKEAG NATIONAL BANK, Bangor
 Me. The Kenduskeag National Bank was incorporated in 1864, and for many years has held a leading position among those institutions which have been most powerful in developing the resources of this city and section. The management of the bank has ever been progressive and yet conservative, changing conditions being promptly recognized and regarded, but purely legitimate and approved banking principles being steadfastly adhered to; the result being that the bank has steadily maintained its usefulness and has preserved its credit not only unimpaired but unshaken through all the financial vicissitudes of the past quarter century. The institution has a capital of \$100,000, and its financial condition is so excellent in every respect as to reflect the highest credit upon the management past and present, and to prove that the implicit confidence reposed in the bank by business men and the public in general is fully justified by the facts. The service offered includes every branch of legitimate banking, and the institution has correspondents throughout the country, and other facilities which enable business to be transacted promptly as well as carefully and accurately. It is a noteworthy fact that by far the greater part of the large aggregate amount of deposits in this bank is made up of the deposits of active merchants and manufacturers and it is also worthy of note that much of the most desirable commercial paper discounted in this city passes through the hands of this representative bank. The banking rooms are located at No. 43 West Market square, and the officers and directors comprise the following well known citizens:

PRESIDENT,
 Frederick W. Hill.

CASHER,
 W. H. S. Lawrence.

DIRECTORS.
 F. W. Hill, E. L. Stewart, S. D. Thurston,
 F. H. Clerque, J. B. Foster.

ALLEN & HARRIMAN, Detective Bureau,
 Licensed State Detectives and Constables of Bangor. Office, No. 14 West Market Square, Room 4, Bangor, Me. The detective bureau carried on by Messrs. Allen & Harriman has a most enviable reputation for reliability and efficiency, and we can most heartily recommend it to those in need of such services as only a skilfully and honorably managed private detective agency can render. Messrs. Allen & Harriman are licensed State detectives and constables of Bangor, and are thoroughly honorable and men worthy of every confidence, as well as experienced and skilful detectives, so that the most delicate and important commissions can be placed in their hands in the full assurance that the results attained will be as satisfactory as attending circumstances will permit. It is unnecessary to call attention to the possibilities of such a detective bureau as this, for every intelligent person knows that modern business methods and modern modes of living have rendered a first-class detective service a practical necessity, and that such a service is a distinct benefit to all law-abiding citizens and is designed to supplement and not in any respect to supersede that rendered by the public police officers. Messrs. Allen & Harriman give prompt and careful attention to orders from any part of the State, are reasonable in their prices, and treat all business as strictly confidential. Their office is at No. 14 West Market Sq., room 4, and those finding it inconvenient to call may write in the full assurance that their communication will be promptly answered. The bureau was established in 1884 by Mr. George W. Harriman, a native of Glendon, Me., who in 1888 became associated with Mr. T. F. Allen, a native of Bangor.

HENRY McLAUGHLIN, Storage and Commission. Front Street, Bangor, Me. Mr. Henry McLaughlin is a native of this city, and prominently connected with its business interests, the nature of his business being such as to ensure him a wide circle of acquaintances, and the magnitude of his operations having made him prominent in trade circles throughout this section of the State. He is a very successful commission merchant and is popular among both producers and dealers, owing to his careful regard for the interests of consigners, promptness in making returns, and very close attention to all business placed in his hands. Mr. McLaughlin carries a very extensive and varied line of goods, prominent among which is a complete stock of H. W. Johns Mfg. Co.'s asbestos goods, and paints of all kinds, whose reputation for durability and economy make them the most desirable liquid paints of any in use. Shepard's paragon coach varnish, Jewell Belting Co's extra quality belting in all dimensions constantly on hand, wire rope, iron roofing and siding, ice tools, the Gilbert universal wood split pulleys, Norton's compound lifting jack with a capacity up to 50 tons. Mr. McLaughlin is also agent for the Portland Kerosene Oil Co., which is really a branch of the Standard Oil Co. The storage capacity of his oil tanks in this city are over ten thousand barrels; a strictly wholesale business is done in this branch, which covers nearly the whole oil supply for this city and vicinity. He also has a wharf with 600 ft. of deep water frontage with large storage sheds for the accommodation of freight. Mr. McLaughlin is largely interested in real estate and in the development and growth of Bangor as a commercial city. He is a director of the First National Bank of Bangor. Mr. McLaughlin occupies a large brick block where he is prepared to furnish storage to the extent of about 25,000 square feet of floor space, the premises being dry, light, airy and in short, suited to the storage of almost any commodity. They are located on Front street, convenient to both railway and wharves. All orders, communications, etc., are assured immediate and careful attention.

CENTENNIAL AMERICAN TEA STORE,
 No. 60 Main Street, Bangor, Joseph Speers, Proprietor. The arguments by which interested parties try to show that it is foolish to expect a dealer to give excellent values in teas and coffees and to give desirable presents also, are sometimes very ingenious and very plausible and would no doubt convince every consumer were it not for the fact that "actions speak louder than words," and so when a man has made a purchase at the Centennial American Tea Store, has paid less than he knows he would have had to pay elsewhere, and has got a present besides, you can't convince him that he has acted foolishly if you talk for a week. And that has been the experience of thousands residing in Bangor and vicinity, since this store was opened in 1880. The proprietor, Mr. Joseph Speers, is a native of this city and is very generally and favorably known in both business and social circles. He is very enterprising in his methods, and the magnitude of his business and character of his trade combine to prove that his wide-awake policy is widely appreciated. The store is located at No. 60 Main street, and has an area of 2,000 square feet, affording ample room for a heavy stock of teas, coffees, spices, etc., embracing all varieties and all standard grades. "Speers choice Formosa Tea" at 50c. a pound, and handsome presents given with each pound, is a sample of the kind of inducements held out here, and as new attractions of one kind or another are constantly being offered it is no wonder that a steadily increasing business is done, especially as orders are promptly and accurately filled, and all goods delivered free of expense.

G. A. HUTCHINS & CO., Dealers in Ladies' and Gent's Fine Shoes and Slippers, No. 27 Main Street, Bangor, Me.—Even the least observing person can hardly have failed to remark the wonderful improvement that has been made in the manufacture of footwear of late years, for the best fine footwear of the present day is practically equal to the best custom work, the only difference being in the price, which is from one-third to one-half less than custom rates. Mr. Edwin C. Burt of New York has the reputation of turning out ladies', misses' and children's fine footwear of a quality unsurpassed and, excepting in very few instances, unequalled, and when we state that Messrs. G. A. Hutchins & Co. of No. 27 Main street, make a specialty of Burt's goods it is equivalent to saying that they are as well prepared to suit the most fastidious tastes as are the leading dealers of Boston or New York. They quote as low prices as can be named on goods of superior quality, and their assortment of sizes and widths in Burt's goods and in those of other prominent makers is so complete that the most difficult feet can be fitted. In the men's department a very fine line of goods is carried, a specialty being made of a fine grade of goods made by Hanan & Son of New York, who make the finest shoes of any manufacturers in this country. Messrs. Hutchins & Co. are the only dealers in Bangor who sell these goods. This enterprise was started by Messrs. Buzzell & Hutchins in 1888, and in 1889 the style was changed to Hutchins & Frank, the present firm being formed in 1890. It consists of Messrs. G. A. Hutchins and J. T. Holbrook, the former a native of Bangor and the latter of Natick, Mass. Personal attention is given to callers, and we can heartily recommend this establishment to the most critical buyers.

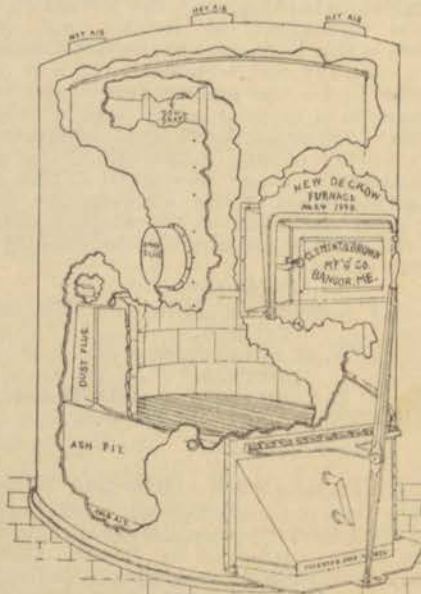


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THURSTON & MORGAN, House Painting, Paper Hanging, Graining and Glazing, 42½ Central Street, Bangor, Me. If Mr. Frank Thurston and Mr. R. F. Morgan, are not thoroughly acquainted with their business in every detail it is certainly not from lack of experience, for they are thoroughly practical painters, and have carried on business under the firm name of Thurston & Morgan since 1888. Judging from the reputation, the character and extent of the patronage enjoyed by this firm, it is safe to assume that they rank among the most skilful and reliable house painters in the city of Bangor, and that they make it an invariable rule to employ experienced assistants only. Messrs. Thurston & Morgan utilize two floors at No. 42½ Central street, up one flight, covering an area of 1,000 square feet, and have every facility at hand to enable them to fill orders at short notice and in a thoroughly Workman-like manner. They use carefully selected stock and their work is therefore durable as well as ornamental, while their charges are reasonable in every instance. Jobbing is promptly and skilfully attended to, and as Messrs. Thurston & Morgan are prepared to figure

closely on contracts for painting new houses, factories, etc., builders would do well to give them a chance to put in a bid. Six competent assistants are employed, and Paper Hanging, Graining and Glazing, in all its branches is done in first-class style, and orders by mail will receive immediate and painstaking attention.

CLEMENT & BROWN MANUFACTURING CO., Manufacturers of Deerow Hot Air Furnace, Tin Ware, also General Jobbing Done at Short Notice, 101 Broad Street, Bangor, Me.—Heating a house now-a-days by means of stoves is a good deal like lighting it by means of candles—it can be done after a fashion, but the results are sure to be unsatisfactory and the cost is excessive. Hot air heating is the best and cheapest, as compared with steam or hot water heating, as it is by far the most efficient means which can be employed, and the question as to which of these methods is the better adapted to any particular case, can safely be left to an



expert who is thoroughly conversant with the peculiar characteristics of both systems and is equally well prepared to furnish and put in operation one or the other. Such a concern is the Clement & Brown Manufacturing Co., doing business at No. 101 Broad street, and we have no hesitation in unreservedly recommending them to our readers and to the public in general. They are the manufacturers of the "Deerow Hot Air Furnace," hard coal soldering pot and tin ware, shipping cans, cream cans and tanks and druggists' cans. A specialty is made of galvanized family kerosene oil cans, which are manufactured in large quantities. They are general agents for the famous Manhattan Vapor Stoves, which are so rapidly supplanting the oil stove for summer use, being a perfectly safe stove, and so constructed as to be entirely free of danger of explosion, and always ready for immediate use. General jobbing is also done at short notice, expert workmen are employed at all times, and the most extensive orders can be filled at short notice. The premises occupied are four floors, 22x60 feet in size,



S. C. ARCHER, State and U. S. Pension Attorney, 19 Hammond Street, Bangor, Maine. The advantages gained by employing the services of a competent, energetic and honorable attorney in making and proving pension claims are so many, so decided and so generally understood that there is no need of stating them here, and we will simply say that such an attorney may be found in the person of Mr. S. C. Archer, whose office is at No. 19 Hammond street, and was until recently shared by Mr. Archer with General John L. Hodgdon, who was Adjutant General for the state of Maine from 1861 to 1867. Mr. Archer is a native of Cherryfield, Maine, and is a veteran of the late war, he having entered the army in November, 1861, as 1st lieutenant of Co. I. 13th Maine Regiment. In December of the same year he was made captain of the same company, and in February 1862, the regiment was ordered to New Orleans and he was detached to take command of the convalescents of the 13th, 14th and 15th regiments. Subsequently he was ordered to Eastport, thence to Augusta and thence to New Orleans to report to General Butler. From there he was ordered to Ship Island, and from there to Fort Jackson on the Mississippi, where he resumed command of his company. Mr. Archer began operations as a Pension Attorney in 1884 and has been very successful and won golden opinions from the public in general and his clients in particular, for he is energetic, intelligent and thorough in his methods, entirely devoted to the interests of those whom he represents, and he understands how to collect, arrange and present evidence to the best advantage. He has been instrumental not only in securing pensions for many but also in increasing the rates of old pensions, and those who have not received any increase would do well to send him for an Increase Pension Blank, as recent legislation secures much better rates than were formerly given. Mr. Archer secures pensions for widows of soldiers, and dependent mothers and fathers, also bounty and arrears of pay for soldiers, their widows, parents, children, or brothers and sisters. He procures honorable discharges and collects all sums due to technical deserters; their disabilities having been removed by new laws, and in this connection we would remind our readers that the act of June 27, 1890, entitles all honorably discharged soldiers who served 90 days to from 6 to 12 dollars. Prompt, energetic and faithful attention will be given to all business placed in his hands, with postage for return, and as thousands are yet entitled to pensions or an increase, those who have any reason to suspect they have valid claims would do well to communicate with Mr. Archer at once. Mr. Archer is a regular registered attorney for pension business at Washington, D. C., and is prepared to transact any legal business requiring the service of an attorney.

L. W. LEWIS, Fish, Oysters and Clams, 57 Broad Street, Bangor, Me. It is considered as one of the axioms of business that excellent goods can always be obtained by those who are willing to pay for them, but as a matter of fact this does not invariably prove true, for there is doubtless not one among our readers but what has found difficulty at times in securing first class goods at any price. Take it in the matter of fish alone, and every experienced purchaser knows that there are dealers who, while quoting the highest market rates still do not handle really first-class goods, excepting occasionally. On the other hand there are some who follow an opposite policy, and among these must justly be placed Mr. L. W. Lewis for he spares no pains to supply his customers with the choicest goods obtainable and at prices which will compare very favorably with those of dealers by no means as careful in this respect. Mr. Lewis began operations in 1891 and is building up a thriving and desirable trade. The premises

occupied at No. 57 Broad street comprise two floors, with an area of some 800 square feet and the stock comprises all kinds of fresh fish, oysters, and clams. It is safe to say that when Mr. Lewis cannot supply a certain article in the line of fish, it is not to be had in the market, and it is also safe to say, that at no establishment in Bangor, is better value given for money received. Both a wholesale and retail business is done.

GALLAGHER & GARLAND, Wholesale Grocers, No. 76 Pickering Square and 29 Broad Street, Bangor, Me. A concern may have excellent facilities, large capital, a high reputation and a well established trade, and still offer a service more or less unsatisfactory in character owing to there not being that close personal supervision given every department of the business which is essential to the attainment of the best results. On the other hand, when such supervision is provided a thoroughly satisfactory service is practically assured and just here is the secret of the success attained by Messrs. Gallagher & Garland since they began operations in 1890, for they have given personal attention to the filling of every order; have spared no pains to satisfy every customer; have shipped goods promptly and accurately, and have quoted prices which (combined with the other advantages noted) have had the effect of already building up a large trade. The partners, Messrs. C. P. Gallagher and R. P. Garland, are both natives of Bangor and are both widely and favorably known here in business and social circles. The concern utilize premises located at No. 96 Pickering sq. and No. 29 Broad st., and comprising 4 floors, of the dimensions of 22 x 60 feet. A large and varied stock of samples and fancy groceries is carried, and sufficient assistance is employed to enable all orders to be filled without delay and in the most painstaking and accurate manner.

FRED E. SPRAGUE, Dealer in Drugs and Medicines, Stationery, Fancy Goods, Etc., No. 80 Hammond Street, Bangor, Me. It is perfectly safe to assert that there is no other line of business in which careful and skillful attention to detail is so absolutely essential to success as in the retailing of drugs and medicines, for a single error in the compounding of a prescription may result in a loss of public confidence which will undo the work of years of faithful effort, and no explanation will set matters right, even if it be proved that the fault was with the physician and not the druggist. Probably this will always be so, for the issues involved are so grave that as Napoleon said concerning a soldier's duty, "A blunder is worse than a crime." The precautions taken to avoid the slightest mistake in the prescription department of a well-regulated drug store are so many and so well-considered that the chance of serious error is practically eliminated, as is proved by the record made by the establishment conducted by Mr. Fred E. Sprague. He was born in Maine, and now ranks among the most prominent residents of Bangor. He served in the army during our late Southern war, and lost his left leg in the service. He is at present a justice of the peace. He has carried on business at the corner of Hammond and Clinton streets since 1890. But has had 19 years experience in the business and is a registered druggist. His store is thoroughly fitted up, and containing a large and complete stock of drugs, medicines, chemicals, etc., obtained from the most reliable sources. Prescriptions are compounded in the most methodical and skillful manner at short notice, the charges being moderate in every instance. Mr. Sprague employs efficient assistants, callers thus being assured immediate and courteous attention. While the prices quoted will be found to compare favorably with those named by other dealers in articles of equal merit.

GEO. W. LADD, Grocer, Commission Merchant, and Dealer in Lumber, No. 74 Exchange Street, Bangor, Me. In a collection of sketches of the leading business men of Bangor it would be an obvious absurdity to omit mention of Mr. George W. Ladd, and yet the man and his career are so widely known that it is difficult if not impossible to present any new information concerning them. For more than half a century has Mr. Ladd been actively engaged in business in this city, he has always had supreme confidence in Bangor, her people and her institutions, he has done and is doing much to promote her welfare, and yet his sympathies and efforts are by no means confined to local channels but include the entire state, he appreciating the often forgotten fact that healthful, pronounced and permanent development is not an affair of cities, of townships or of counties, but of a much broader field. Naturally, therefore, he is an ardent advocate of improved railway facilities, a strong opponent of narrow restrictions of trade, and a firm believer in broad and liberal measures. During his term of service in the forty-sixth and forty-seventh congresses as a member from the fourth district he added great to his popularity while adhering strictly to his principles, and gained the entire respect of his most able political opponents, even though they differed from him in questions of policy. Mr. Ladd was born in Augusta, Maine, and began operations in Bangor in 1839 as a druggist and apothecary. At the end of ten years he was doing the largest business of the kind in the state, but delicate health obliged him to seek more active employment, and he found it in building operations in Bangor, and in exporting lumber to the West Indies. He is now a heavy real estate owner, having a large property within the limits of this state, and also has about \$10,000 in wild lands in Florida. Mr. Ladd is at present a wholesale grocer, commission merchant and dealer in lumber, utilizing a very spacious store and warehouse located at No. 74 Exchange street, together with large lumber storehouses in the rear. A heavy and varied stock of groceries is constantly carried, and an extensive commission trade is conducted in such staple commodities as corn, flour, pork, fish and molasses. Every department of the business is carefully systemized and supervised, and the service is as prompt, painstaking and reliable as if the undertaking had a reputation to make instead of being an acknowledged leader throughout the state.

MEYER M. LEVY'S Bangor Clothing Store, 3 Kenduskeag Block, Bangor, Under Public Library.—In every community, whether it be large or small, there are certain houses which are recognized as the leaders in their particular line, and there is no branch of business but what this rule applies to, for as sure as a particular industry or branch of trade is represented at all, just so sure must some one concern lead, other houses following more or less successfully as the case may be. Of course in so important a trade center as Bangor is, there are numerous examples of this truth, and among the most striking of them is that afforded by the position held by the "Bangor Clothing Store." Meyer M. Levy, proprietor. This store is located at No. 3 Kenduskeag Block, under Public Library, and since 1880 has been under the control of the present proprietor. Mr. Levy is a native of New York city, and has attained a good position as a dealer in gentlemen's clothing of all kinds. The premises occupied comprise two floors, each measuring 20x60 feet, a heavy stock always being carried, which includes the very latest novelties, and is complete in every department. Employment is given to three assistants, who are competent to give courteous and prompt attention to every caller, while the prices will be found reasonable for the fine quality of goods exhibited.

DR. T. PRESCOTT MOREY, Dentist, 78 Main St., Bangor, Me. In one sense, the extraction of teeth without pain may be regarded as one of the greatest triumphs of science for the nerves of the teeth are so acutely sensitive and the teeth are so firmly fixed in their places that it would seem impossible to extract them without causing great suffering, or without using such powerful agents to suspend the operation of the nerves or the brain as to seriously endanger the whole organism. But, as all of us know, this seemingly impossible task is accomplished thousands of times daily, the patients being made unconscious by anaesthetics, such as nitrous oxide gas, ether and chloroform. Nitrous oxide or "laughing" gas is generally used as it acts quickly, is very effective, and permits rapid and complete recovery,—its effects wearing off in a very few minutes in the great majority of cases, but many persons will not "take gas" under any circumstances and others cannot do so safely and it is this class especially who will profit from the invention of what is known as the "atmospheric obtundo" by Dr. T. Prescott Morey, for this enables teeth to be painlessly extracted and is entirely free from the objectionable features of gas, ether, etc. Dr. Morey is a native of Hampden, Maine, and has practised his profession in Bangor since 1888. He is a graduate of the Boston Dental College and is a thoroughly expert practitioner in all the departments of dentistry including the extraction, the filling and the making of teeth. Spacious and finely equipped rooms located at No. 78 Main street are occupied, every facility being provided to enable operations to be carried on in accordance with the most improved methods. Dr. Morey has complied with all the requirements of the law in obtaining a registered trade mark to protect his method, atmospheric obtundo, he has also sworn affidavits from a notary public in regard to the non poisonous nature of the drug, and in no way could cause bad results from its use. After three years of practice atmospheric obtundo has not brought about any bad results in any person.

WM. F. CURRAN, Insurance, No. 142 Exchange Street, Bangor, Maine. Mr. William F. Curran is a native of Bangor, and for several years has been engaged in the insurance business, during which time he has written many policies on all classes of insurable property in Bangor and vicinity and has built up an enviable reputation by the promptness, accuracy and care with which he has executed all commissions entrusted to him. Mr. Curran has never claimed for himself and would certainly not wish to have any one claim for him that he is in a position to place insurance in first-class companies below the regular rates, for in spite of the loud assertions made by some agents the fact remains that no man can do that. But Mr. Curran can justly claim that he makes his client's interests his own and spares neither time nor trouble to advance them in every honorable way, and no more can reasonably be asked or expected from any man. He occupies a spacious and pleasant office on the street floor at No. 142 Exchange street, and employs sufficient assistance to ensure the prompt execution of all business placed in his hands. The total assets of the companies represented exceed \$140,000,000, the list including the following representative fire and life companies:

Equitable of Providence,
United Firemen's of Philadelphia,
Northwestern National of Milwaukee,
Citizens of Pittsburgh,
British America of Toronto,
Buffalo German Insurance Company of Buffalo,
People's Fire Insurance Company of Manchester, N. H.
Mutual Life of New York.

C. R. IRELAND & CO., Dealers in Flour, Grain, Feed and Salt. No. 10 Broad Street, Bangor, Maine. The Business carried on under the firm name of C. R. Ireland & Co. has for a number of years held a prominent place among the mercantile industries of Bangor, and its trade and influence under the present management is steadily increasing. This enterprise was established by Mr. B. W. Gubtil. The present proprietor assuming entire control in 1884. The premises made use of are located at No. 10 Broad street, and comprise four floors, each 25 by 94 feet in dimensions. Both a wholesale and retail trade is carried on and Flour, Grain, Feed and Salt are largely handled. The lowest possible prices uniformly prevail, and square dealing is the invariable rule of the house. Mr. Ireland is a native of Stetson, Me. He has been connected with the city government of Bangor as Alderman, and is one of her most widely known and highly esteemed business men. Competent clerks are employed, while the proprietor gives careful personal attention to every detail of the business. His facilities for carrying on the same being all that could be desired. Ample accommodations for customers are provided, and every order, large or small, will be accurately filled and promptly delivered to any address.

BANGOR EXCHANGE, Boarding and Livery Stable, Wm. D. McGregor & Son, Proprietors. Letting Teams to Traveling Men a Specialty. Corner Cross and Columbia Streets, Bangor, Me. As the "Bangor Exchange" hotel is and long has been a pronounced favorite among traveling men, it is very fitting that the Bangor Exchange, Boarding and Livery Stable should make a specialty of letting teams to commercial travelers, and this is just what is done by Messrs. William D. McGregor & Son, the present proprietors of the establishment. This firm have not had charge of the stable a great while, it coming under their control early in the current year (1891), but they have carried it on long enough to show that they are the right men in the right place, and already they have made so favorable an impression on the public in general and traveling men in particular, that the Bangor Exchange Stable is one of the most popular establishments of the kind in this section and the "knight of the road" are outspoken in their commendation of it and say that for prompt service, square and liberal dealing and intelligent catering to the needs of traveling men, Messrs. McGregor & Son not only "take the cake" but all the rest of the bakery, too. The stable is located at the corner of Cross and Columbia streets, and can accommodate 30 horses. Some excellent teams are available for livery purposes and orders will be promptly and carefully filled,—no fancy charges being made under any circumstances.

WEST SIDE NEWS COMPANY, J. E. Dolan, Books and Stationery. 94 Main Street, Bangor, Me. It is said that a lady may be known by her gloves and her boots, and a gentleman by his linen; the idea being, of course, that good breeding is manifested more especially in minor details of the toilet than in the wearing of expensive garments, and the same principle applies to the stationery used in social correspondence, for as a rule the best-bred persons are the most careful to avoid anything cheap or commercial appearing in the paper and envelopes they use. Showy and gaudy stationery is to be shunned of course, but it is easy to secure appropriate writing paper and envelopes by patronizing a store where a specialty is made of fashionable stationery, and such a store may be found at No. 94 Main st., Mr. J. E. Dolan being proprietor. He is a native of this city, served three years as clerk in the Bangor post-office and has a large circle of friends

throughout this section. Besides in dealing in stationery for social correspondence he carries a full assortment of business stationery, office supplies, etc., and also an attractive stock of small wares, and a full selection of books, periodicals, daily and weekly papers. A very large stock of miscellaneous articles in great variety from the choicest to the cheapest, all the latest novelties, both useful and ornamental, works of art etc. Subscriptions for any paper, magazine or periodical received. Sufficient assistance is employed to secure prompt and careful attention to every caller.

S. T. PEARSON & CO., Sail Makers, Manufacturers of Tents, Flags, Italian Awnings, Etc., over Messrs. Nealley & Co., 144 Broad Street, Bangor.—Such of our readers as have tried their hands at sail making will readily agree that a very considerable amount of experience and skill is absolutely necessary in order to produce really good work, and as this is the case it naturally follows that the length of time a concern has been established has an important bearing upon its ability to fill the most difficult orders in a thoroughly satisfactory manner. The enterprise conducted by Messrs. S. T. Pearson & Co. was started in 1867, so we need hardly add that this firm is prepared to execute orders for sail making in all its branches in a uniformly skilful style, satisfaction being assured to every customer, and work being done at short notice and at reasonable rates. The loft is located at No. 144 Broad street, over the store of Messrs. Nealley & Co., and is supplied with all facilities not only for sail making but also for tent, flag and awning making, the firm having an especially high reputation in connection with the manufacture of store and house awnings perfect in fit, attractive in style and durable in material and workmanship. Employment is given to eight assistants and orders are assured prompt and careful attention. Mr. S. T. Pearson and J. D. Mulvaney constitute the firm. Mr. Mulvaney has served on the school committee and as alderman, and both he and Mr. Pearson are so widely known hereabouts as to render further personal mention unnecessary.

N. W. WHITMAN, Groceries and Provisions, Meats and Fish, No. 32 and 34 Harlow Street, Bangor, Me. We are all of us more or less interested in the subject, for we are also more or less inclined to be particular about what we eat, and quite right it is to entertain certain scruples in this direction, for a great many grocers and provision dealers, who furnish the public with these articles of our diet are not as scrupulous in what they sell as they might be. We mean to convey the impression that many men who are engaged in this line of business, frequently take advantage of the unsuspecting public, and deal out to it inferior goods at high prices. There is one, and only one way to avoid being taken in, in this respect, and if our readers will lend us their attention, we would say to them, buy your groceries, provisions, meats and fish at a store known to do business in an upright straight-forward manner; a house that is known to keep none but those goods calculated to be a fair equivalent for the money you are obliged to pay for them, a house which seeing that a certain line of goods is not as it should be, will not palm it off on its customers, just the same as though they were all right. In other words, patronize a store where none but strictly honorable business methods are employed. Such a house you will find in that of N. W. Whitman, dealer in groceries, etc., at Nos. 32 and 34 Harlow street, in this city. It was started in 1890 by Mr. Whitman, who is a native of Bangor and well known throughout the vicinity. The store is 30 by 60 feet in dimensions, and a first class line of everything choice in groceries, provisions, meats and fish is kept in stock.



BRAGG, CUMMINGS & CO., Wholesale Grocers, No. 1, 3 and 5 Broad Street, 17 and 19 Pickering Square, Bangor, Me. The premises utilized by Messrs. Bragg, Cummings & Co., at Nos. 1, 3 and 5 Broad St., and Nos. 17 and 19 Pickering Square, comprise five floors of the dimensions of 40 x 75 feet and are so spacious, well arranged and well equipped that they would merit more than passing mention even were they much less attractive architecturally than is the case. But as it is, this store is one of the handsomest in the city and it is fitting that it should be occupied by a representative wholesale grocery firm whose operations extend throughout this section of New England. They carry a very heavy and complete stock, and the arrangements for the reception, storage and shipping of goods are very efficient; a capacious elevator running from cellar to attic, and a large force of assistants being employed so that all orders are accurately filled at very short notice. The business was founded in 1864 by Messrs. Bragg and Westcott, and several changes in ownership have since occurred, but the senior partner of the present firm, which was formed in 1887, has been identified with the enterprise from the beginning. Mr. Warren A. Bragg was born in China, Maine, has served in both branches of the Bangor City Government, and is almost universally known throughout this section as is also Mr. Edwin A. Cummings, who was born in Bangor, and was in the post office 28 years before engaging in his present undertaking. Mr. Willard L. Bragg was also born in Bangor, has been connected with the business more than ten years, and is widely known in social as well as mercantile circles.

OSCAR E. WASGATT, Teacher of Violin, 21 Main Street, Bangor, Maine. The violin is the most perfect of musical instruments, and it is also one of the most generally popular, even in this country, where, if we may believe certain critics who assume to speak with authority, a genuine love for music is not so common as in Germany, Italy, France, Spain and some other foreign countries. We Americans are impulsive, and are apt to be temporarily carried away by enthusiasm for one thing or another,—examples of this being afforded by the "craze" for banjos which followed an unusually brilliant "minstrel" season, and the great demand for mandolins and guitars which succeeded the advent of the so-called "Spanish Students"—but the popularity of the violin is perennial and must continue so long as a genuine taste for music is inherent in the community. The violin has the reputation of being a difficult instrument to learn to play, and this reputation is justified by the facts, inasmuch as the capacity of the

violin is practically endless, and hence no man has ever mastered it and no man ever will, but one may become a pleasing and even an accomplished performer at a less outlay of time than is required to attain an equal degree of proficiency on the organ or even the piano. Much depends upon the teacher, of course, and in this connection we take pleasure in calling attention to the service offered by Mr. Oscar E. Wasgatt, whose rooms are at No. 21 Main street. Mr. Wasgatt is a native of Bangor, and has a large circle of friends in this city. He is a pupil of Mullaly of Boston, and began giving violin lessons in 1885. Mr. Wasgatt is an accomplished musician, and (what does not by any means necessarily follow) is an excellent teacher. He is very thorough and painstaking, and takes a personal interest in every pupil, the result being that progress is sure and rapid, correct habits are inculcated from the start, and the pupil is taught to think for himself—which is the true end of all education, musical or otherwise.

PIERRE M'CONVILLE, Ship Broker and Wholesale Dealer in Penobscot River and Fresh Pond Ice; Ice Packed for any Voyage; Shipper of all Kinds of Lumber, White Pine a Specialty, Selling Agent for Turks Island and Curacao Salt, Offices 28 and 30 Exchange Street, Bangor, Me. It is just about a third of a century since Mr. Pierre M'Conville began operations here in Bangor, for it was in 1858 that he founded the business that was destined to become one of the most important of the kind in the city and to have a decided influence upon Bangor's commercial development. Mr. M'Conville is one of the best known, personally, of all our business men and is as well known in social as in trade circles, so that extended personal mention is quite uncalled for. His business is that of a ship broker and wholesale dealer in Penobscot River and Fresh Pond Ice, and he is also a shipper of all kinds of lumber, (making White Pine a specialty, however) and is selling agent for Turks Island and Curacao salt, being prepared to furnish salt in cargo lots at bottom rates. Ice will be packed for any voyage, and the wharfage facilities are excellent, being adapted to large vessels, and the loading facilities are ample and of the most efficient type. Mr. M'Conville's offices are at Nos. 28 and 30 Exchange street, and communications to that address will be assured immediate and careful attention.

DEXTER ANDREWS, Manufacturer of and Dealer in Ash and Spruce Oars of all Kinds, Paddles and Poles, 95 Broad Street, Bangor, Me. Mr. Dexter Andrews has been engaged in active business in this city ever since 1852, and has long held a leading position among our truly representative manufacturers. He is a native of Brookfield, Me., and has a large circle of friends throughout Bangor. Mr. Andrews is a manufacturer of and dealer in ash and spruce oars of all kinds as well as paddles, poles, etc. The premises occupied by him are spacious in dimensions and located at No. 95 Broad Street. A large and complete stock is constantly carried, and can be supplied at remarkably short notice and at the very lowest market rates. Orders for the manufacture of ash and spruce oars, paddles and poles of all kinds, are given prompt and skillful attention, no better work being done in the State than that turned out by this old-established house. Mr. Andrews makes a specialty of the manufacture of these goods and has many commissions of this kind to execute, for his record proves his ability to attain the best results, and his reputation affords the best possible evidence that every agreement made will be faithfully carried out. Long experience and unsurpassed facilities enable him to figure very closely on jobs of this kind, and the advantage of dealing with a thoroughly responsible party are also to be taken into consideration.

WHITE STAR STEAM LAUNDRY, 100 Exchange Street, Bangor, Me., Brackett & Littlefield, Proprietors. There are those who think there is a mint of money in the laundry business, and firmly believe that given a plant of improved machinery, suitable premises, and a population to wash for, and the amassing of a fortune is only a question of time, and not a very long time either. Well, that may have been the case once but it is not so to-day,—not by a jug-full, or a barrel-full if that will make it more emphatic. Careful and “brainy” management and hard work are at least essential to success in this business as in any other nowadays, for the general average of laundry work is pretty high as far as quality is concerned, while the prices are pretty low, so the only way to build up a large trade rapidly is either to do especially fine work or else cut prices,—and at present rates if you take the latter course the chances are that the sheriff will take an interest in your business before many moons. Messrs. Brackett & Littlefield, proprietors of the “White Star” Steam Laundry, wisely decided to depend upon the unusual excellence of their work rather than upon the lowness of their rates to “catch the public,” and they have “caught on” so firmly that the White Star is to day one of the most popular laundries in this portion of the state. Messrs. Brackett & Littlefield take pleasure in calling the attention of their patrons to the fact, that not a particle of chloride of lime, acids or injurious chemicals of any kind, are used in the process of washing; nothing but a fine quality of soap, made on the premises, is used, so that the linen is not destroyed by bleaching, as is the case in other steam and hand laundries, with scarcely an exception. To make the contrast more emphatic, they assert that their regular work wears twice as long as that of other laundries, and three times as long as the Chinaman’s.

The persistent use of lime by laundries has created a prejudice against laundry work, but the fact is certain that no method of washing is so easy on the linen as that employed by a well regulated steam laundry, if the use of lime or bleaching compounds is avoided, as is the case at the White Star Steam Laundry. Work is certainly better, and it should be mentioned that a specialty is made of family washing and guarantee to do the work satisfactorily. The White Star is located at No. 100 Exchange street, the premises comprising 3 floors and a basement and measuring 20 x 80 feet. They are equipped with the most improved machinery and orders are promptly filled and accurately delivered.

A. P. ROGERS, Manufacturer of and Dealer in Light and Heavy Harnesses. Repairing Promptly Done. Blankets, Trimmings of all Kinds, Whips etc. 12 Haymarket Square, Bangor, Me. It is by no means any easy task to judge a harness correctly by its appearance, for poor stock can be very completely disguised in new work, and the only decisive test is that afforded by actual use, but the purchaser can protect himself by buying from one who is known to make and sell reliable goods, and no one in Bangor has a higher reputation in this respect than Mr. A. P. Rogers at No. 12 Haymarket Square. He was born in this city and has made many friends by his honorable methods since founding his present business. He is a manufacturer of, and dealer in Light and Heavy Harnesses, and in prepared to furnish them at the lowest market rates and fully guarantees them to prove as represented. Trimmings, Whips, Brushes, Combs, and horse furnishings in general including Blankets and Robes are represented in the stock so that these goods can be supplied without delay, and repairing will be done at very short notice, in a neat, durable and thoroughly workmanlike manner.

N. A. KENNEY, Wholesale and Retail Dealer in Fish, Oysters, Clams and Lobsters, Meats of All Kinds, Poultry, and Venison in its Season, No. 32 Central Street, Bangor, Me. There are few cities so fortunately located as Bangor is as regards the supply of fish, both salt and fresh water varieties, shellfish, meats of all kinds, poultry and game, not to mention fruits, vegetables, eggs, milk and country produce of every description, and if the residents of Bangor don’t live “high” it is certainly not for lack of opportunity. But, as a matter of fact, they do live pretty well, and as the residents of the adjacent country also believe in generous living there is a very extensive retail and wholesale trade in fish, meats, etc., carried on in this city. Mr. N. A. Kenney has a goodly share of this trade, for he sells both at wholesale and retail, and offers unsurpassed inducements to buyers of fish, oysters, clams, lobsters, meats of all kinds, poultry and venison in its season. He was born in Maine, was in the army during the rebellion, and has carried on business in Bangor for a number of years, removing in 1890 to his present location, No. 32 Central street, where he utilizes three floors and a basement, measuring 20x50 feet. A large stock is constantly carried, facilities for the safe keeping of fish, meats, etc., in the hottest weather being provided, and, as the stock is varied as well as large, all tastes and all purses can easily be suited.

FILES BAKERY, No. 65 Exchange Street, Bangor, Me. If it be true that “bread is the staff of life,” then some people have very unsatisfactory staffs to support them during their journey through the world, for the bread made by not a few housekeepers is, to say the least, not all tempting. But there is no need of eating poor bread as long as Files’ bakery is in existence or at least as long as it is under the present management at all events, for one may get the very best of bread—light, nutritious add wholesome—here, and the price is so low that all can afford to buy. And bread is but one of many first-class articles produced here, the others being cake of all kinds and pastry of every description. Good pastry is even harder to make than good bread, but they evidently “know the combination” at this popular establishment, for the pies here produced are simply delicious. The bakery is located at No. 65 Exchange street, and is fitted up with all necessary facilities; employment is given to six assistants, and callers are assured prompt and courteous attention.

SMYTH & SCOTT, Fashionable Millinery, 62 Main Street, Bangor, Me. One of the inconveniences of removing from one place to another is the difficulty of placing orders for goods intelligently in the new place of residence before one has become acquainted with the comparative standing of the several houses in each line of business; and one of the chief aims of this book is to obviate that inconvenience so far as Bangor is concerned at all events, by giving “inside” information concerning the chief branches of trade. For instance, we can confidently recommend the establishment conducted by Misses Smyth & Scott to those wishing to place orders for fashionable millinery work, for the taste and skill displayed in the productions of this concern have given it a leading place in the front rank, although it was formed as late as September, 1887. The premises utilized at No. 62 Main St., contain a most attractive stock of millinery goods, veilings, ruchings, etc., and the latest novelties in trimmed and untrimmed hats and bonnets are also well represented. But special attention is given to custom work, and sufficient skilled assistance is employed to ensure the prompt filling of every order.



M. H. ANDREWS & CO., Dealers in Pianos, Organs and Musical Merchandise. Pianos: Decker Bros., Hallet & Davis, Wheelock, Knabe, Briggs, Sterling. Organs: Estey, Sterling, Palace. 76 Main Street, Bangor, Maine. The firm of M. H. Andrews & Co. was organized in 1890, and carries on what is conceded to be the largest establishment for the sale of pianos, organs, music, musical merchandise and sewing machines in the State of Maine. The concern is made up of Messrs. M. H. Andrews and George W. Knight, the former a native of Bethel, Me., and the latter of Garland, Me. If we should say that "everyone knows Mr. Andrews" it would scarcely be an exaggeration, and if we should say "everyone who is at all interested in music and has lived in Bangor or vicinity for any length of time knows Mr. Andrews well, by reputation at least," it would be no exaggeration at all, for he has been a prominent Bangor musician since 1866, and as teacher of instrumental music, as teacher of dancing, as leader of Andrews orchestra, as conductor of the Cecilia club, and in other capacities of more or less importance he has been before the public for a quarter of

a century. Mr. George W. Knight is also prominently and favorably known in business and financial circles having for very many years been engaged in the wholesale dry goods business, was formerly a member of the firm of S. & J. Adams, subsequently becoming senior partner under the firm style of Knight, Rolfe & Emerson, then of Knight, Emerson & Adams; Mr. Knight retiring in 1890, and became associated with Mr. Andrews as above stated. Both members of the firm give personal attention to the business. The premises occupied by the firm are located at Nos. 72 and 76 Main Street, and also over No. 76 and over No. 74; it being necessary to control a large amount of space in order to accommodate the heavy stock carried and the extensive and rapidly increasing trade. No less than 15 different makes of pianos are handled, many of the leading manufacturers being represented, and the firm also handle the most popular organs, in fact, any first class piano or organ can be obtained through this firm. They warrant every instrument to prove just as represented, and quote prices which are literally "as low as the lowest." Sheet music, music books and musical merchandise are also

furnished at low rates, and the concern are prepared to supply any musical publication or piece of vocal or instrumental music at short notice and at publisher's rates. Both a wholesale and retail business is done, and employment is given to 8 assistants.

THOMPSON & COSMEY, Agents for Glenwood and Elmwood Ranges, Parlor Stoves and Furnaces, Tinware, &c. 8 Pickering Square, Bangor, Me. Stove Repairs a Specialty. It is said there is no rule without an exception, but so long as coal and wood cost money and time is of value it may be doubted if there will be an exception to the rule that it pays to buy a first-class stove, range or furnace, for even if you do have to pay a little more for such an article than for one that is old in style or imperfect in construction you will save fuel and time enough by using it to soon "even up" on the cost, and what you save afterward will be clear gain; therefore buy the best you can get, and to get the best, place your order with Messrs. Thompson & Cosmey, doing business at No. 8 Pickering Square, and for they are agents for the famous "Glenwood" and "Elmwood" ranges, parlor stoves and furnaces, which are unsurpassed for economy of fuel, efficiency and ease of management, and are sold by Messrs. Thompson & Cosmey at very low prices, considerably lower indeed than those usually quoted on first-class stoves. This concern give particular attention to the handling of stoves, and make stove repairs a specialty, carrying so complete a line that all ordinary orders can be filled without any delay. They also deal largely in stove goods, tinware and kitchen furnishings, and quote bottom prices on all these articles. This business was founded some 40 years ago, and the present firm succeeded Messrs. Thompson & Murch in 1891. Employment is given to 3 assistants.

J. A. WALLIS, Manufacturer of Soda, Ginger Ale, Mineral Water, Syrups, etc. Agent for the Moxie Nerve Food. 106 Exchange Street, Bangor, Me. The demand for "carbonated waters" (which is the technical term for ginger ale, tonic beer, soda water and other preparations made by charging water with carbonic acid gas and adding flavoring matter) is steadily growing and has already reached enormous proportions, it having brought about the investment of hundreds of thousands of dollars in costly machinery and having built up a business giving employment to thousands of persons. The popularity of these waters is a subject for public congratulation, for history and experience show that artificial beverages are necessities, and it is obviously better to use non-intoxicating drinks, especially when they are not only harmless but positively beneficial, as is the case with carbonated beverages, properly made from suitable materials. It is an easy matter to obtain strictly first-class carbonated waters by using care in the placing of orders, and especially easy for residents of Bangor and vicinity, for it is hardly an exaggeration to say that "everyone" in that city and section knows Mr. John A. Wallis, personally or by reputation, as the leading manufacturer of and dealer in carbonated waters, and it is also known that the quality of his productions is uniformly excellent, which is not surprising for he has been in the business about half a century (since 1842), his machinery is of the most improved type, his materials are carefully selected, and the water used is from a spring of exceptional clearness and purity. Mr. Wallis makes a leading specialty of ginger ale, and the beverage he sells under that name is no more like the wishy-washy stuff so common in the market than cheese is like chalk. It contains a full allowance of ginger to the square inch, and after drinking it you don't have to inquire the name—that is if you know ginger when you taste it. He also manufactures soda,

mineral water, lemon, strawberry, sarsaparilla, champagne cider, syrups, etc., and is agent for the Moxie Nerve Food which he is prepared to furnish in quantities to suit at the lowest rates. He is also the only authorized agent for the Matthew's patent steel, block-tin lined fountains. Mr. Wallis recently removed to his present quarters, No. 106 Exchange St., where he occupies 4 floors, each 18 x 125 feet in dimensions. The premises are fitted up with the most improved appliances, and employment is given to a large force of experienced assistants, so that the most extensive wholesale orders can be filled at very short notice as well as at bottom rates; all goods being delivered to the cars and boats free of charge.

JOHN A. BURRILL, Livery Stables, No. 69½ Hammond Street, Bangor, Me. Of course to be successful, a livery stable must be run on business principles, the same as any other business enterprise, but a little judicious liberality pays for all of that and just here is where many stable-keepers make a mistake, for they apparently believe in carrying on operations on as close and mean a scale as possible. A man is sure to favorably remember an establishment where he is given more than he has been in the habit of receiving, and those stable keepers who make it a rule to supply their customers with unusually good turnouts at moderate rates find that liberality pays in every sense of the word. As a practical example of what we mean let us refer the reader to the establishment conducted by John A. Burrill at 69½ Hammond St., for first-class accommodations and low prices are combined here to an unusual degree and we could not find a better illustration among all similar establishments in this section of the State. The horses and carriages furnished are bound to be satisfactory to the most critical, and those who associate worn-out horses and battered and worn vehicles with all livery service, would do well to make trial of the facilities here offered and thus prove to their own satisfaction that there is no rule without an exception. Special attention is paid to boarding horses, and guaranteeing first-class service in every respect.

O'DONOHUE & KELLEY, Ladies' and Gentlemen's Cafe and Restaurant, No. 1 Pickering Square, Bangor, Me. We do not know why such should be the case, but it is an undeniable fact that a really desirable restaurant is the hardest establishment of all to find in our cities. This statement does not apply to Bangor alone, it is equally true of every community of any size, and Boston and New York are prominent cases in point; not but what there are restaurants enough, in some cities the field is absurdly crowded, and it is in just such places that the scarcity referred to is most noticeable. A really desirable restaurant is where the bill of fare is varied, the food is of good quality, and is excellently cooked, where the service is reasonably prompt and the prices are within the means of others besides millionaires. How many such establishments can Bangor show? Very few, and one of the best of them is that conducted by Messrs. O'Donohue & Kelley at No. 1 Pickering Square. These gentlemen are natives of this city, and well-known in business circles. They succeeded Mr. Fred. Johnson, and are prepared to serve the public in a manner that will command its approval. The individual members of the firm are Mr. P. H. O'Donohue and Mr. M. J. Kelley, Mr. Kelley having been eight years in the employ of Mr. Johnson whom they succeeded. The restaurant can seat sixty guests, and the tables are supplied with an abundant variety of seasonable food and patrons' orders filled without delay. They have a ladies dining room on second floor fitted up in very fine shape so that the most fastidious can be accommodated and the service will be found all that can be desired.

CHAS. A. FOWLER, Druggist, 80 Main Street, Bangor, Me. The drug business carried on by Mr. Chas. A. Fowler at No. 80 Main street, is one of the oldest in the city, its inception dating back more than half a century, as it was founded in 1840, by Messrs. Jacobs and Campbell. In 1859 Mr. Daniel Dakin became proprietor, and in 1890 Messrs. Fowler & Wiswell assumed control, and in 1891 Mr. Fowler became sole proprietor. He is a registered apothecary, and makes a specialty of the compounding of physicians' prescriptions; sparing no pains to afford a service that will prove entirely satisfactory to even the most critical. The stock of drugs, medicines and chemicals is complete in every department, and being very carefully selected from the most reliable sources, it may be vouched for as being fully up to the standard as regards the purity and the freshness of the articles constituting it. Every facility to ensure the nicest accuracy of measurement, thoroughness of composition, etc., is provided that science has devised, and as the proprietor gives personal attention to the filling of orders the chance of error is so small as to be practically non-existent. Toilet and fancy articles and other goods usually found in a first-class drug store are dealt in, and moderate prices are quoted in every department of the business.

W. O. TEBBETS, Manufacturer and Wholesale and Retail Dealer in Undertakers' and Embalmers' Supplies of all Kinds, Burial Caskets, &c. No. 19 East Market Square, Bangor, Me. Probably but few persons, aside from such as are engaged in the business, have any adequate idea of the magnitude of the wholesale trade in caskets, coffins and undertakers' supplies in general carried on by Bangor concerns, for this trade is much larger than would be supposed possible at first thought, a very important proportion of all the caskets, etc., used in this section of the State being furnished by Bangor dealers. One of the pioneer enterprises of this kind is that conducted by Mr. W. O. Tebbets, for it was inaugurated as far back as 1856, by Mr. E. H. Tebbets, father of the present proprietor, who assumed control in 1891. This enterprise is one of the most important as it is one of the oldest established of the kind in this section, and the public in general and the trade in particular have long appreciated the fact that by placing orders with this house one is assured being supplied with thoroughly satisfactory goods at short notice and at the very lowest market rates. Spacious premises are occupied and a large and varied stock is carried, it including undertakers' and embalmers' supplies of all kinds, caskets, coffins, etc., from the most simple to the most elaborate in design and finish. A manufacturing, wholesale and retail business is done, and under the present management the enviable reputation of this old established enterprise is fully maintained in every respect.

JOHN McCORMICK, Gents' Clothing and Ladies' Outside Garments Cleaned, Pressed and Repaired. Rooms over Jones' Branch Market, Kenduskeag Bridge, Bangor, Me. The business conducted by Mr. John McCormick, located over Jones' branch market, Kenduskeag bridge, does careful work and avoids injury to the most delicate fabrics. He makes a specialty of cleaning, pressing and repairing gents' clothing and ladies' garments. Mr. McCormick is a native of Gardiner, Maine, and has had experience in his present business to warrant his undertaking the most difficult work and to guarantee satisfaction; the uniform superiority of the work turned out at this establishment is evident to the most fastidious, and the prices are so low that all can afford to take advantage of the opportunities offered. The premises occupied by Mr. McCormick are large, and employment is given to four thoroughly experienced

assistants, and work can be executed at the shortest notice, and orders by mail will receive prompt attention.

PRITCHARD & FAIRBANKS, Dealers and Manufacturers of Stoves, Furnaces and Tin Ware, Rubber Hose, Water Pipe and Plumbing, Cast Iron Sinks, Pumps, Lead Pipe, Sheet Lead, Zinc, &c., 133 Exchange Street, Bangor, Me. Even if all stoves of equal capacity burned an equal amount of fuel it would still be worth while to take pains to get the most improved kind for some are much more convenient and require less attention than others, but as it is it is doubly worth while, for the saving in fuel by the use of a really first-class stove is much greater than most persons imagine. No special trouble is met with in getting the best the market affords; the one thing essential being to deal with a house that is known to be a leader in its special line, and few, if any, residents of Bangor are ignorant of the fact that Messrs. Pritchard & Fairbanks hold such a position, the business conducted by them having been founded in 1866. The partners, Messrs. W. H. Pritchard and J. A. Fairbanks, are both Maine men by birth, and both served in the army during the rebellion. Messrs. Pritchard & Fairbanks make a specialty of the Royal Falmouth Range, which embodies all the desirable improvements to date, for convenience, economy, rare beauty and durability. It is manufactured at Auburn, Me., and is to-day the most popular cooking range on the market, and is admired and appreciated by thousands of housekeepers throughout the State who now enjoy its use. This firm, who are always alert for any improvements of real value,



have just scored another valuable point by obtaining the exclusive sale, for this city, of the Walter Rotary Grate, which is an entirely new thing on the market, and is the most effective grate yet produced. Everybody is familiar with the fact that the coal in a stove or range is first consumed on the walls or outer portion of fire and thus the ashes need to be removed from the front and back of a range without disturbing the "core" of the fire in order to get the best service from the fire; this the Walter Rotary Grate does in a perfect manner by a slight rotary movement. Besides dealing extensively in stoves, ranges and furnaces, they carry a good line of refrigerators, in various sizes, which are sold at the very lowest rates. The firm are also manufacturers of and dealers in tin ware, cast iron sinks, pumps, lead pipe, sheet lead, zinc, etc., together with kitchen and laundry furnishings, water pipe, rubber hose, etc. The premises made use of are located at No. 133 Exchange Street, and comprise five floors and a basement, each 20 x 60 feet in dimensions, so that ample room is at hand for the accommodation of the very large stock that is constantly carried. Orders for plumbing are assured prompt and skilful attention, and roofing and jobbing work will be done at short notice; galvanized gutters and conductors being furnished and put up, and moderate charges being made in every instance.

GOULD & HASTINGS, Manufacturers and Dealers in Pine, Spruce and Hemlock Lumber, Shingles, Clapboards, Laths and Pickets, Nos. 24 and 26 Exchange Street, Bangor, Me. Among the many lumber houses for which Bangor is noted and whose operations have done so much to make the city what it now is, there are some that do an exclusively wholesale business and others that cater to retail trade almost entirely, while a third class offer equal inducements to both wholesale and retail buyers, and among this class the firm of Gould & Hastings hold, and have long held, a prominent position, for their facilities are such that they can fill the largest orders promptly and at bottom rates, and the enterprise is so systemized and managed that the smallest orders are assured immediate and careful attention. Their business is the result of more than a score of years' faithful and intelligent work, for it was founded in 1870 by the present firm, composed of Messrs. C. W. Gould and M. M. Hastings, both of whom are Maine men by birth. They utilize premises at Nos. 24 and 26 Exchange street, and operate the "Dirigo" mill at Brewer, a view of which is given in Brewer's historical sketch. It is located on tide-water and is fitted up with improved machinery, driven by steam power. The firm are manufacturers of and dealers in pine, spruce and hemlock lumber, shingles, clapboards, laths and pickets, employing 50 hands, and, as we have intimated, are prepared to meet all legitimate competition in catering to both large and small buyers.

M. J. MADDEN, Manufacturer and Dealer in Fine Harnesses, Horse Collars, Whips, Etc., No. 127 Exchange street, Bangor, Me. There are some harness manufacturers who have a high reputation in connection with the manufacture of fine driving harnesses and some who are known as makers of superior work harness, but there are very few who, like Mr. M. J. Madden, excel in both branches of harness making. Much of his success is no doubt due to his exceptionally long and varied experience, for he has carried on the harness business in Bangor for upwards of twenty years and hence is thoroughly familiar with every detail of it. For years he has given special attention to repairing, and so high is the reputation he has gained for doing neat and durable work that we know of cases where parties who have had a "break down" at points remote from Bangor have sent their harness to Mr. Madden to be repaired, although of course it cost them time and some extra money (for express charges) to do so. He utilizes two spacious floors at No. 127 Exchange street, and carries a large and carefully made up stock, including fine and medium grade harnesses, horse collars, whips, etc., together with combs, brushes and other horse furnishings. Mr. Madden is manufacturer of the Old Bangor Team Collar, conceded to be the best working collar sold in Maine, and he makes a specialty of logging and dump cart harnesses, furnishing harness that is "built for business" and will stand hard usage and plenty of it. The fact that Mr. Madden ships many harnesses to old patrons who have moved to other states is a sufficient comment on his work.

NICKERSON, SPRATT & GREELEY, Hay and Straw, Wholesale and Retail, Commercial Wharf, Broad Street, Bangor, Me. It goes without saying that in so important a trade center as Bangor an immense amount of hay and straw is disposed of annually, and it is obvious that a house which holds a leading position in this line of trade is deserving of especially prominent mention in a review of the representative concerns of the city. Such a position is held by Messrs. Nickerson, Spratt & Greeley, who deal in hay and straw, grain, coal and wood, both at wholesale and retail, and enjoy

such favorable relations with producers and possess such extensive facilities as to enable them to furnish the commodities mentioned in the very largest quantities at short notice, and to name prices in strict accordance with the very lowest prevailing rates. The business was founded many years ago and was at one time carried on by Messrs. Kent & Fisher, who were succeeded by Messrs. Kent & Fowle, who gave place to Messrs. Nickerson & Spratt in 1890, the present firm being founded in 1891, partners are Messrs. A. H. Nickerson, Frank Spratt and Henry E. Greeley, the two former of whom are natives of East Corinth, Maine, and Mr. Greeley of Swanville, Me. Mr. Nickerson was in the army during the rebellion, and now holds the position of State Representative, both he and his partners being very widely known throughout Bangor and vicinity. The concern occupy spacious premises on Commercial Wharf, carry a heavy stock, employ three assistants, and give immediate and careful attention to every order, large or small.

JOB COLLETT, York Street, Corner of Exchange Street, Proprietor and Manufacturer of *Electrine*. *Electrine* is a new medical discovery. It cannot fail when rightly applied, for the immediate and sure relief of pain, rheumatism, neuralgia, gout, sick and nervous headaches, lame back, morbid liver, dyspepsia, stomach and kidney affections, cold feet, etc. The effect is instantaneous, and no detention from business is necessary, making it an invaluable remedy for business men and mechanics, as well as for women and children in all conditions in life. It acts immediately upon the circulatory system, blood and nerves. One trial will convince the most skeptical. We append some of the many testimonials from those who have used *Electrine*.

Job Collett:

Dear Sir:—Have used your *Electrine* in my family for Rheumatic troubles with good results. Its effect in some instances is almost wonderful. W. C. HOLZ, Bangor, Me., April 18, 1887.

Mr. Job Collett:

Dear Sir:—We have used *Electrine* in our family for some time, and can testify to its almost magical effects in relieving pain. It is the greatest pain exterminator of the age, and is truly a friend of all who suffer. It ought to be in every household in the land. Yours truly, F. B. HARGREAVES, Englewood, Ill.

Friend Job:

You know I was complaining of Rheumatism in my right knee. I could not sleep and I could hardly walk. While I was at your shop you persuaded me to let you make an application of *Electrine*. I had little faith in it, and bought a bottle out of compliment to you. I never had to use it; the one application you made did the business for me. But if ever I should be troubled again I know that *Electrine* is a sure relief and will make old Rheumatism take a back seat.

JOHN T. HOSKINS, Bangor, Me., December 17, 1886.

Mr. Job Collett:

Dear Sir:—Permit me to say that your *Electrine* has worked wonders in my case. I was laid up three weeks from Rheumatism; stiff in every limb and joint, so I could not take a step. I tried everything that was recommended; found no relief. In twenty-four hours after I had made the first application of *Electrine* I was able to dress myself and walk about.

CHAS. F. WHITHAM,
26 Spring Street, Bangor, Me., December 17, 1886.
Ellsworth, Me., March 16, 1887.

Mr. Job Collett, Bangor, Me.:

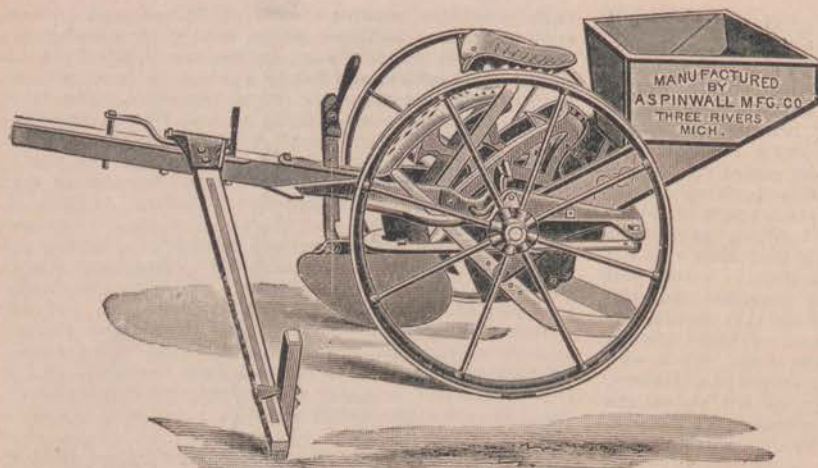
Dear Sir:—I cannot recommend your *Electrine* for Rheumatism too highly. I got almost immediate relief from one application, and after using it for a few days the pain left me entirely and I have not been troubled since, (Dec. 30th, 1886.) I am of the opinion that it has no equal. Very respectfully, T. M. SCOR.

Ellsworth, March 15th, 1887.

Mr. Job Collett:

Dear Sir:—When you were here December 30th, 1886, I had Rheumatism in my arm and shoulder so badly I didn't have the use of my arm for five weeks. After one application of your *Electrine* I was very much relieved, and in four or five days I was able to attend to my duties about the house. I would advise all sufferers from Rheumatism to give it a trial. H. E. PETTINGILL, Ellsworth, Me.

Mr. Collett is also a manufacturer of hand made files, whose superior files have a wide spread reputation among manufacturers, machinists and mechanics. Mr. Collett began operations in Bangor in 1845; his factory is located on York street, corner of Exchange. All orders receive prompt attention.



TYLER & CONANT, Dealers in Agricultural Implements, Dairy Supplies, No. 2 Broad Street, Bangor, Me. While it is impossible for the retail buyer to inform himself as to the standing of all of the many manufacturers of agricultural implements it is comparatively an easy matter to become acquainted with local houses dealing in such goods, and this amounts to practically the same thing, for it stands to reason that an honorable concern will protect the interests of its customers by refusing to handle articles that it has reason to believe will prove unsatisfactory. The magnitude of the business done by Messrs. Tyler & Conant is largely due to the popular appreciation of this fact for the public know this concern is worthy of every confidence and also know that no firm in Maine handles a greater variety of first-class agricultural implements or quotes lower prices on all the commodities dealt in. They also handle the best make of top carriages and buggies; the name of "Tyler & Conant" on a buggy is sufficient guarantee of its superior excellence. The business was founded in 1878 by Messrs. Hardy & Bramer, who gave place in 1880 to Messrs. Hardy & Bartlett, and they to Messrs. Hardy & Conant in 1884, the present firm being formed in 1888 and consisting of Messrs. F. J. Tyler, a native of Connecticut, and C. M. Conant, a native of Maine. Mr. Tyler carries on a large wholesale establishment in Boston, and both members of the firm have had long and varied experience in the business. The premises occupied are located at No. 2 Broad St., and comprise three floors measuring 20 x 100 feet besides a commodious storehouse, thus giving ample room for the carrying of a heavy stock of agricultural implements, dairy supplies, etc., including the following specialties: '76 Side Hill Plows, Steel King & Clipper Spring Tooth Barrows, Champion Farm Wagons, Studebaker Road Carts, A. C. T. Horse Shoe, Mowing Machines, Horse Rakes. All kinds of repairs. Employment is given to a competent assistant, and orders are promptly filled under a guarantee that all goods shall prove precisely as represented.

ABEL HUNT, Furnishing Undertaker and Practical Embalmer. No. 14 East Market Square, Bangor, Me. Branch Store Main Street, Bar Harbor. Both Offices and Residence Connected by Telephone. By general consent the undertaking establishment carried on by Mr. Abel Hunt is accorded the leading position among similar enterprises conducted in this city, and this concession is the rightful due of an establishment of such long standing and unblemished reputation. It has been under the control of the present proprietor

since 1874, during which period it has steadily gained in importance and the facilities have been correspondingly increased, the result being that no undertaking establishment in Maine is better prepared to meet all demands promptly and satisfactorily. Mr. Hunt is a furnishing undertaker, practical embalmer and funeral director, and up to a comparatively late date was a very extensive wholesale dealer in caskets and trimmings, but this branch of his business became so very important and his retail and undertaking trade became so large that he disposed of his wholesale business to the Star Casket Co., of which Mr. Abel Hunt is president and Mr. W. S. Hunt, secretary and treasurer. Perhaps the best idea of the magnitude and scope of Mr. Hunt's business may be gained

from the extent of the premises utilized, these comprising four floors at No. 14 East Market Square, five floors in the granite block adjoining, and two floors of the warehouse in rear of the engine house, East Market Square. A large and finely fitted up branch store at Bar Harbor, is also made use of, and both offices and residence are connected by telephone. It is almost superfluous to add that a house possessing such facilities is in a position not only to render exceptionally satisfactory service but to quote the lowest obtainable rates.

P. H. VOSE & CO., Importers, Jobbers and Retailers of Crockery, China and Glassware, Kerosene Fixtures, &c. No. 31 Main Street, Bangor, Maine. There are many good, substantial reasons why crockery, china and glassware should be bought from a concern making specialties of such goods, but these reasons may all be summed up in one short phrase, "better satisfaction is assured to the purchaser." Evidently this fact is generally appreciated in Bangor and vicinity for the several houses engaged in the handling of the commodities mentioned are generally well patronized while some among them, notably the firm of P. H. Vose & Co., do a very extensive business both at wholesale and retail which is by no means confined to this city. Messrs. P. H. Vose & Co. began operations, in 1876 and



are importers, jobbers and retailers of crockery, china and glassware, kerosene fixtures, etc. They carry a large and varied stock, requiring the occupancy of spacious premises at Nos. 31 and 33 Main Street, comprising one floor and a basement measuring 20 x 75 ft., at No. 31 and a portion of the store adjoining, measuring 20 x 40 feet. The productions of most of the leading foreign and domestic manufactures of crockery, china and glassware are handled, and a specialty is made of high-grade lamps and lamp goods, the very finest articles in the market being furnished at bottom rates. Plated ware made by Rogers Bros., and other leading manufacturers is also largely dealt in and we need hardly say that all goods are fully guaranteed to prove as represented.



CURRIER & HOOK, Sailmakers, Manufacturers of Flags, and Dealers in Cordage, Duck, Bunting and Sailmakers Stock. Exchange Street, Bangor, Me. There is as much difference in sail-makers as there is in tailors, and indeed sailmakers have been called "ship's tailors," and with reason, for the appearance of a vessel depends greatly upon the cut and fit of her sails, and to the nautical eye it looks as bad to see the effect of a well-modelled hull and shapely spars spoiled by baggy or otherwise ill-fitting sails as it does to see a well-formed man made to look like a scarecrow by an ill-fitting suit of clothes. And not only the appearance but the sailing qualities of a vessel are influenced greatly by the set of the sails, and as "time is money," it pays to have sails made by thoroughly skilful hands. Messrs. Currier & Hook have a well-earned reputation for skill in sail making and they also have a reputation for making moderate charges, and for filling orders promptly at the time promised, so it is no wonder that their services are largely availed of. Their business was founded in 1850 by Mr. William I. Currier, and in 1873 came under the control of the present proprietors, Messrs. William I. Currier and George B. Hook, both of whom are natives of Maine. Employment is given to 6 assistants as a general thing, but the number can be quickly increased when large orders that must be "rushed through" are to be filled. Besides carrying on sailmaking in all its branches the firm are manufacturers of flags, awnings, hammocks, and dealers in cordage, duck, bunting and sail-makers' stock, selling at both wholesale and retail. They utilize 4,000 square feet of floor space in a building in the rear of No. 12 Exchange St., and carry a large assortment of the com-

modities mentioned. They also manufacture the "Peerless Adjustable Hammock Chair," a cut of which is seen above, and is the most desirable device for ease and comfort yet put upon the market, and is furnished at very low rates. For information address Messrs. Currier & Hook, Bangor, Me.

SHEPLEY'S MARBLE WORKS

Manufacturers of Monuments, Tablets, Headstones, &c. No. 122 Main Street, Bangor, Maine. It is impossible to give an adequate idea of stone work, and particularly of cemetery work, by any verbal description, and therefore we will not attempt to describe the marble and granite work produced at Shepley's Marble Works, No. 122 Main St., further than to say that it is strictly first-class in every respect and will please even the most critical. But the only practical way to find out what it is like is to visit the establishment in person, and the time so spent will be pleasantly and profitably employed, for callers are assured prompt and courteous attention, are given opportunity to choose from a great variety of designs, some of which are to be seen in the shape of finished work, for a large stock of such is generally carried, and the firm will quote low prices and guarantee complete satisfaction. Monuments, headstones, tablets and cemetery work of all kinds in marble and granite are manufactured here; a specialty being made of Scotch and native granite monuments and tablets, which will be made to order at very short notice and at very reasonable rates. The proprietors, Messrs. A. C. and C. F.

Shepley, have had long and varied experience in the business and are both able and willing to meet all honorable competition, so that no one should order cemetery work before giving them a call. The business was founded in 1864 and is one of the most firmly established of the kind in this section of the State.

HENRY SWEET, Livery, Boarding and Sale

Stable, Columbia Street, Bangor, Me. The Livery, Boarding and Sale Stable, conducted by Mr. Henry Sweet, on Columbia street, is worthy of liberal patronage, both from horse owners and the public in general, for the former may board their horses there in the full assurance that they will be given proper attention, while the latter may obtain first class teams at short notice and at very reasonable rates. This stable was opened by its present proprietor in 1880, and has been most ably managed by him since that date. He is evidently an excellent judge of horseflesh, for he has some universally good animals in his stable both on sale and for livery purposes, and keeps them in the pink of condition at all times. There are accommodations for twenty-five horses on the premises, and a sufficient number of horses and carriages are on hand to properly accommodate the rapidly growing business. We are confident that those who may place a trial order with Mr. Sweet will thank us for calling their attention to his facilities, for his teams are decidedly superior to those commonly devoted to livery purposes. Carriages will be furnished for parties, weddings, funerals, etc., and customers are assured prompt and polite attention, while the prices rule very low.

W. Z. CLAYTON, Manufacturer and Wholesale Dealer in Textile Covered Caskets and Undertakers' Supplies, 44, 46, 48 Hammond Street, Bangor, Maine. Telephone 126-4. Among the manufacturers of and wholesale dealers in Caskets and Undertakers' supplies doing business in Bangor the firm of W. Z. Clayton holds a leading position, for although this concern is of quite recent origin, having been formed in 1887, the enterprise with which it is identified was inaugurated nearly 35 years ago and the present proprietor is one of the most experienced and best known men in the state in the Undertakers' Supplies business. He is also very generally known in Grand Army circles he being a prominent member of that organization, having served in the army from 1861 to July, 1865, enlisting as private in the 1st Battery, Minn. Light Artillery, of which he was captain when mustered out. Mr. Clayton saw a great deal of active service, was at the capture of Fort McAllister, the siege of Savannah, was wounded in the battle of Shiloh, was present during the entire siege of Vicksburg, at the second battle of Corinth, and was a participant in the Georgia campaign, being present at the siege of Atlanta, and being with Sherman during his march to the sea, and through North Carolina. He was at his post in command of his battery when reviewed at Washington in 1865. Since the war Mr. Clayton has been actively and successfully engaged in business and was a member of the firm of Tebbetts & Clayton, the predecessors of the concern with which he is now identified. Mr. Clayton is a manufacturer of Textile Covered Caskets, producing a line of goods unsurpassed for completeness and tastefulness of styles. These caskets he supplies at wholesale and their facilities enable them to fill all orders promptly and at the lowest possible market rates. A large business is done in Undertakers' Supplies also, many leading houses throughout the state being supplied.

The office is on the first floor of the building numbered 44, 46 and 48 Hammond street, the second and third floors being utilized for manufacturing purposes. They are equipped with improved machinery, driven by steam power and employment is given to ten assistants. The premises are connected by telephone No. 126-4, and the business is so thoroughly systematized that every order, large or small, given in person by telephone, telegraph or by mail, is assured immediate and pains-taking attention.

HOOPER, the Tailor, 6 Kenduskeag Bridge, Bangor. The question as to whether it is better to buy ready made clothing or to have garments made to order, is one whose satisfactory answer depends in a great measure on the tastes, habits, and means of the individual; but one rule to which there is no exception may be given and that is that orders for custom tailoring should always be placed with a thoroughly reliable and well-equipped house for by no other course can satisfaction be secured. The record made by Mr. Jno W. Hooper, affords indisputable evidence of his ability to suit the most fastidious taste. Mr. Hooper is a successor to the late firm of Hooper & Hexter, having conducted the business alone since 1890. He is a native of Bangor and is so well known in business and social circles in this city as to render extended personal mention superfluous. Mr. Hooper utilizes spacious and finely equipped premises at No. 6 Kenduskeag Bridge, and constantly carries such a heavy and complete stock of foreign and domestic fabrics, as one would naturally expect to find in the leading establishments of the city. We need hardly say that the style, trimming, workmanship, and fit of his garments are correct in every respect, and we may add that his extensive facilities enable him to fill all orders at short notice.

M. F. BRACKETT, Proprietor of Bangor House Livery, Sale, Boarding and Transient Stable, 105 Main St., Bangor, Me. The Bangor House Livery, Sale, Boarding and Transient Stable is the largest stable in the city, but this fact would not be of any special interest or importance were it not for another fact—that this stable has been made the largest by additions rendered necessary by its great increase in popularity under the present management. The premises are 200 feet square and comprise two floors, there being excellent accommodations for 75 horses,—and when we say “accommodations” we don’t use that word in the sense that it is generally used, or rather abused, in this connection, but we mean that 75 horses can be really “accommodated,”—that is, supplied with spacious, well-ventilated and light quarters, a suitable abundance of good food, and be assured intelligent and reliable care. The terms for board or for baiting are very reasonable, and the same may be said of the terms in the livery department of the business, while the teams furnished are such as one would naturally expect Bangor’s leading stable to supply,—they being strictly first-class, and the turnouts being so varied in character that all tastes can be suited. The stable has telephone connection, making it easy to order teams sent to any part of the city. The present proprietor Mr. M. F. Brackett, assumed control of the enterprise in 1885, and has greatly enlarged the facilities since that date.

C. D. PRESSEY, Manufacturer of Paper Boxes, and Cartons of all Kinds, No. 2 Court Street, Bangor. The enormous demand for paper boxes indicates that their merits are very generally appreciated, but there is no question but that the present consumption—great as it is—would be immensely increased were more manufacturers and merchants personally familiar with the advantages gained by using paper boxes, and the wonderfully low rates at which they are sold. Ordinary paper boxes,—that is to say, those which are not of exceptional shape or size, or elaborately ornamented, may be obtained in quantities at such low figures as to make the expense of using them practically inconsiderable, and the gain in convenience and in avoidance of waste will in most cases more than compensate for their cost. Considerable depends of course upon the placing of the order, for some manufacturers quote much lower prices or turn out much more reliable goods than others, and in this connection we may fittingly call attention to the enterprise of Mr. C. D. Pressey, for he carries on the representative paper box factory of Bangor, and produces goods and quotes prices that prove his ability to compete with any manufacturer in the state. The premises utilized are located at No. 2 Court street, and are fitted up with the most improved machinery for the manufacture of paper boxes and cartons of all kinds. Employment is given to 20 assistants, and the average out-put during summer and fall is 20,000 boxes per week. Orders can generally be filled at very short notice, and as Mr. Pressey is prepared to figure very closely on work in his line, and to promptly furnish estimates, those using paper boxes and cartons in quantities would do well to communicate with him.

FRED H. OWEN, Practical Jeweler, 36 Main Street, Bangor, Me. The man who has once carried a really accurate watch will never be satisfied afterwards with a time keeper that is not to be entirely depended upon. There is a peculiar satisfaction in owning a watch that you can “swear by,” known only to those who have experienced it, and if any of our readers should be about to purchase a watch or any kind of jewelry, we would most certainly advise them to pay a fair price and get a reliable article. Those living in

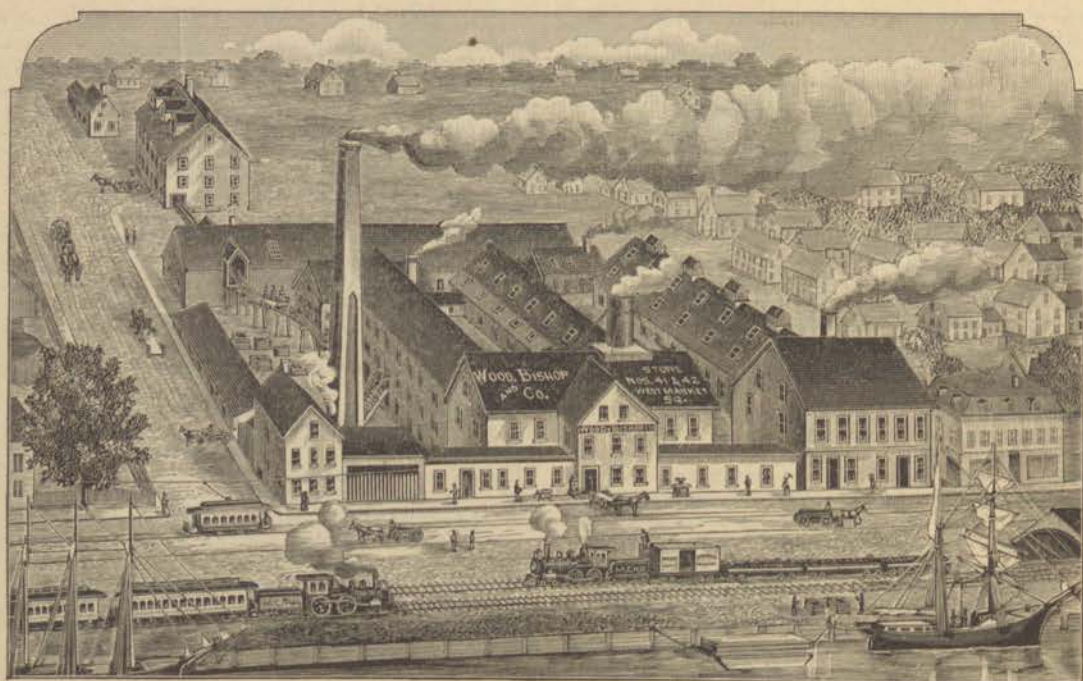
Bangor or vicinity can do no better than to place their orders with Mr. Fred H. Owen, located at No. 36 Main street, for this gentleman is in a position to offer unsurpassed inducements to purchasers. He was born in Augusta, Me., and conducted the same line of business in that city before removing to Bangor. He is a thoroughly practical watch maker and gives his business close personal attention, and warrants his work to be as good as can be found in the city, satisfaction being always guaranteed. He carries a fine stock of watches, jewelry, etc., which he offers at most reasonable prices.

S. H. ROBINSON & CO., Dealers in Choice Family Groceries, Meats and Provisions, 133 Main street, Bangor, Me., Opposite Maine Central Depot. It is said that every man, who has never tried any of them, is confident that he can do three things—drive a horse, run a hotel, and edit a newspaper—and it is probable that about every man who has never “been there” thinks that he could manage a grocery, meat and provision store—and so undoubtedly he could, after a fashion, but the chances are that that fashion would not be acceptable to the public or profitable to himself, for there is an immense amount of detail in the grocery and meat business, and it is no easy task to look after it as it should be looked after. For this reason, really first-class grocery and provision stores are rather scarce articles, but Bangor has her full share of them, and one of the best may be found at No. 133 Main street, opposite the Maine Central Depot, where premises measuring 20x40 feet, and comprising two floors and a basement are utilized. This store is carried on by Messrs. S. H. Robinson & Co., and contains a fine stock of choice family groceries, meats, provisions and ship stores, the goods being carefully chosen and obtained from the most reliable sources, so they can be confidently guaranteed to suit the most fastidious. No fancy prices are quoted, on the contrary the goods are offered at the lowest market rates, so the most economically disposed buyer can trade here to advantage, especially as two competent assistants are employed, ensuring prompt attention to every caller.

F. A. CUMMINGS & SON, Coal and Wood, Hackmatack Knees and Timber, West End Railroad Bridge, Bangor, Maine. Practically everyone is interested in knowing where coal and wood may be bought to the best advantage, and therefore practically everyone in Bangor and vicinity is interested in the enterprise conducted by Messrs. F. A. Cummings & Son, for they make a specialty of handling the commodities mentioned and are prepared to furnish them in quantities to suit, at short notice and at bottom rates, the quality of the goods being fully guaranteed to prove as represented. The premises utilized are located at the West End Railroad Bridge, and have storage capacity for 2,000 tons of coal, a large stock of the most popular kinds being constantly carried, together with hard and soft wood, hackmatack knees and timber and slate, the firm being agents for the Monson Slate Co., and being prepared to furnish slate in large or small quantities at the lowest prevailing rates. Employment is given to four assistants, and no trouble is spared to deliver goods promptly at the time promised. This business was founded in 1884 by Mr. F. A. Cummings, who admitted his son, Mr. C. L. Cummings, to partnership in 1888. Both members of the firm are natives of Bangor, and are almost universally known throughout this section, especially the senior partner, who has served as mayor of the city, and was in the army during the rebellion and was postmaster during Cleveland's administration. Mr. C. L. Cummings is now a member of the city council. Every detail of the business is closely supervised, and the service is maintained at a high standard of efficiency.

FERNALD & CO., Fine Tailors, No. 2 Granite Block, Bangor, Me. Shakespeare says “The apparel oft proclaims the man,” and certain it is that, although most of us would deny that we judged people by appearances, still we do so continually, and from the very nature of things will continue to do so as long as we have eyes. Not only in social, but also in business circles, a well-dressed man will succeed where a poorly dressed man will fail, and the young business man who said “I can't afford to dress cheaply; I have my way to make in the world,” showed that he appreciated what a powerful factor in attaining success a prosperous appearance is. One need not spend a great deal of money in order to dress neatly and fashionably provided orders be judiciously placed, and in this connection it is appropriate that we call attention to the garments produced by Messrs. Fernald & Co., for these are not only correct in style, perfect in fit, durable in material and in making, but they are low in price,—that is, the first cost of them is moderate, and when judged from the standpoint of actual service rendered, these garments are at least as cheap if not cheaper than high-grade ready-made clothing. The firm utilize the second and third floors of the premises No. 2 Granite block, corner of East Market square and State street, and possess sufficiently extensive facilities to enable them to fill orders at short notice. No trouble is spared to suit the individual tastes and peculiarities of each patron, the garments being “made from measure” in the real sense of that much abused phrase, and not made from a pattern that will suit you provided you chance to be of “average” proportions. Messrs. Fernald & Co.'s garments fit; they “hang” well, look well and wear well,—so it is no wonder that they give the best of satisfaction.

HATHORN'S Ladies' and Gents' Dining Hall, Oyster and Ice Cream Parlors, No. 84 Main Street, Bangor, Me. Foreign visitors to this country and Americans who have travelled abroad and so are competent to make the comparison, agree that the restaurants, dining saloons, eating houses or whatever you may choose to call them, of the United States, are worse than can be found in any other civilized country, and, indeed, it is not necessary to travel in order to appreciate their badness, for one who is used to decent living at home can justly estimate it. It is singular that our eating saloons should rank so low, while our hotels are the best in the world, but fortunately there is no rule without exceptions, and, although our dining saloons rule low, there are some which will compare favorably with the best to be found in any country. Prominent among these is the establishment known as “Hathorn's Ladies' and Gents' Dining Hall,” and we do not exaggerate in the least when we say there are few saloons in any city offering equally satisfactory service. This establishment, comprising a dining hall, oyster and ice cream parlors, is located at No. 84 Main street, next door above J. C. White's, and is spacious, well-equipped and most admirably managed, and is a popular resort for the ladies, afternoon and evenings. The bill of fare is varied, the food the best the market affords, a full line of choice confectionery of all kinds is carried, the service is prompt and courteous and the charges moderate, while the cooking is first-class. As the people of Bangor have a deserved reputation for knowing a good thing when they see it, we hardly need add that this establishment has become very popular since it was opened in 1890 by Mrs. R. A. Hathorn, who has conclusively proved that among the “things a woman can do” is to manage an eating saloon as it should be managed.



WOOD, BISHOP & CO., Iron Founders, Manufacturers and Dealers in Stoves, Furnaces, Tinware, &c., Nos. 41 and 42 West Market Square, Foundry on Hampden Road, Bangor, Me. More than half a century has elapsed since the inauguration of the enterprise carried on under the name of Wood, Bishop & Co., and it is safe to say that no similar undertaking in the State is more generally and favorably known. The business is generally considered to have been founded in 1839 and that is correct in one sense because it was in 1839 that operations were begun in Bangor, but the inception of the enterprise took place in 1835, when Messrs. Henry A. and C. C. Wood began business in Providence, R. I., removing here in 1839 and assuming the style of Henry A. Wood & Co., which was changed in 1851 to Wood, Bishop & Co., again in 1855 to Wood & Bishop, and again in 1864 to Wood, Bishop & Co. The present proprietors are Messrs. John F. Colby, Charles H. Wood and Edward Wood, all of whom are too well known in business and social circles to render extended personal mention necessary. The firm are iron founders and manufacturers of and dealers in stoves, furnaces, tinware, etc., they operating a very large and finely equipped foundry, located on the Hampden road, and occupying premises at Nos. 41 and 42 West Market Sq., which comprise 4 floors 40 x 90 feet in size and contain an immense stock of stoves, stove goods, tinware, etc., for the concern cater to both wholesale and retail trade and stand ready to fill the largest orders without delay, and to quote the lowest market rates on goods that embody all the latest improvements, and are thoroughly made from carefully selected material. They are manufacturers of the celebrated Gold Clarion, Royal Clarion, Oakwood and Oxford portable cooking ranges, Royal Clarion coal parlor, New Clarion wood parlor, Sunnyside coal parlor, portable and brick set Etna furnaces for coal, Monitor and Climax furnaces for wood, and a large assortment of cooking, parlor and office stoves. All who examine these justly famous goods made in our own State, admit that they are not excelled by any produced in the world. Wholesale and retail.

BERRY & SMITH, Sail Makers. Awnings and Tents a Specialty. Broad Street, opposite Kent & Fisher's Hay Scales, Bangor, Me. Much time and trouble may be saved in the carrying out of any project, by going directly to headquarters, if possible, and as the establishment of Messrs. Berry and Smith is the headquarters for sails, awnings and tents, etc., such of our readers as want anything in this line would do well to pay them a visit. The premises made use of are located on Broad Street, opposite Kent & Fisher's hay scales, and comprise a store 60 x 72 feet in dimensions. This business was founded by Bradford, Hatton & Co. in 1850, who were succeeded some eighteen years after by Bradford and Berry, and in 1883 they were succeeded by the present firm, who possess all necessary facilities to enable operations to be carried on, to the best possible advantage, while some ten to fifteen competent assistants are employed to ensure the prompt filling of orders. Awnings will be taken down and put up again at moderate rates, and any necessary repairing will be neatly and durably done. Orders by mail are assured prompt and careful attention, and the enviable reputation of this firm for affording an efficient and economical service will be fully maintained.

FINE CUSTOM WORK in Human Hair. Ladies' Hair Work of all Kinds Manufactured in the Latest and Most Durable Styles by Mrs. A. H. Billings, No. 21 Main Street, Bangor, Me. Hair work is like photographic work in one respect—it is either excellent or bad, for human hair work that is not excellent is neither useful nor ornamental and hence should properly be classed among those things which are dear at any price. Some workers in human hair (especially those located in the great cities, such as New York and Boston), take advantage of this fact to charge exorbitant rates, for they argue that those who appreciate and desire artistic hair work will have it at any cost; but fortunately it is not necessary to pay fancy prices in order to secure satisfactory work for there are some hair artists who follow a more liberal policy, and very

prominent among them is Mrs. A. H. Billings, who has carried on the business since 1882 and is located at No. 21 Main street. She makes a specialty of fine custom work in human hair, and manufactures all kinds of ladies' hair work in the latest, most desirable and most durable styles, at short notice and at very reasonable rates. Personal attention is given to every order, sufficient assistance being employed to guard against undue delays in the execution of commissions, and no work in the slightest degree imperfect is knowingly allowed to leave the establishment, so that entire satisfaction can be confidently guaranteed to every customer.

ARTHUR PALMER, Painter, Grainer, Glazier, Paper Hanger and Fancy Decorator, Corner Harlow and Franklin Streets, Bangor, Me. "In the elder days of art" all decorations and beautiful artistic work was confined to the religious and public buildings and the palaces of the favored rich. Now, through the advancing influences of civilization, the achievements and effects of artistic coloring are brought within the reach of almost every one who can appreciate their value, and the higher tone and happiness which have thus been brought into our life is of the greatest influence and value. The refined taste exhibited everywhere in this branch of business causes one to stop and wonder if this industry has not reached the height of perfection. Among the well-known business firms of Bangor is the familiar name of Arthur Palmer, whose business is located at the corner of Harlow and Franklin streets. As a painter he has no superior in this vicinity, and his business is recognized as one of the leading ones in Bangor, Mr. Palmer being favored by the first-class custom in the city, as he does very fine work in house painting, decorating, paper hanging and fancy ceiling work, etc., ten experienced hands being employed. Mr. Palmer has all the facilities for doing work at short notice and with the utmost despatch, consistent with good, thorough and durable work, and perfect satisfaction is guaranteed.

EDWARD CONNERS, Boot and Shoe Store; Full Line of Rubbers, Umbrellas, etc.; No. 6 Smith Block, Bangor, Me. Those who have had long experience in the shoe business say that no two persons wear their shoes out exactly alike, as each individual has his distinctive style of walk, as he has of speech, of penmanship or of general manner. Now granting this to be true, it is not surprising that a dealer finds it necessary to carry a large and varied stock, in order to satisfy all his patrons, for as each has his own style of walk, so each would naturally have peculiar ideas as to the qualities he wants combined in a shoe. It is by no means every dealer who appreciates this fact, but evidently Mr. Edward Connors is one of them, for his assortment of footwear is so extensive and so skilfully chosen that all tastes and all purses can be suited from it. This business was founded many years ago, and conducted about fourteen years under the firm-name of Connors Brothers, but has for several years past been under the sole management of its present proprietor, Mr. Edward Connors. The premises occupied are located at No. 6 Smith block, and measure 20 by 40 feet, affording ample opportunity for the carrying of a large stock of ladies' and gentlemen's fine boots, shoes, rubbers, umbrellas, etc. The magnitude and character of his patronage show that his methods are appreciated by the purchasing public. Two efficient assistants are employed, and the prices quoted at this establishment are as low as the lowest in the city. Mr. Connors has held the office of Alderman, and is well known and highly respected throughout Bangor and vicinity.

PENOBSCOT EXCHANGE, F. W. Coburn, Proprietor, Bangor, Me. It has been said, and said widely, that a hotel is what its proprietor makes it, but even the most able, energetic and liberal hotel-keeper cannot make something out of nothing, and, therefore, he must have a commodious, well-arranged, well-located and well-equipped house if he is to carry on a really first-class hotel. Hence in giving the Penobscot Exchange the prominent and favorable mention to which it is fairly entitled, we may say at the outset that the hotel building is large, conveniently arranged and advantageously located, that it contains nearly 150 rooms, and can comfortably accommodate 300 guests, that the rooms are general large, light and well-ventilated, that all are equipped with electric bells, that the house is thoroughly well-furnished, and that it is heated by steam and lighted by electricity. There is a billiard and pool-room connected, an excellent livery stable near at hand, and every provision is made for the comfort and well-being of guests. Mr. F. W. Coburn, the present proprietor, assumed control November 1, 1889, and has made the house more popular than ever, which is saying a good deal, for this hotel has for years been a favorite with sportsmen, traveling men and the general public. Mr. Coburn carefully supervises the enterprise and employs a large force of experienced assistants, so that the service in every department is very prompt and efficient. The *cuisine* is unsurpassed, and the food furnished leaves nothing to be desired either on the score of quality or quantity, while the bill of fare is varied enough to ensure all tastes being suited. There is one point worthy of special mention, and that is the uniformly courteous treatment accorded every guest by every one connected with the hotel, for Mr. Coburn insists upon that first, last and every time, and will not tolerate any departure from the rule. The terms of the house are very reasonable, and special rates are made for families, large parties and permanent guests or those remaining for any considerable length of time.

FLETCHER & BUTTERFIELD, Marble and Granite Workers and all Kinds of Cemetery Work; Also Dealers in Marble and Marbleized Slate, Chimney Pieces and Shelves, Tile Hearths, Calced Plaster, Skimming Sand, Vases, Bouquet Holders, etc.; East Market Square, Bangor, Me. Taken as a whole, the cemetery work produced nowadays is far superior both in design and in workmanship to that of a score of years and more ago, but still there is lots of room for improvement on the part of some of our monumental workers, and hence it is worth while to use care in the placing of your order for a monument, a headstone or a tablet; first, because you want something equal to the best, whether it is to be simple in style or not, and second, because you don't want to pay a fancy price for even the finest work. We can safely guarantee satisfaction to those who place orders with Messrs. Fletcher & Butterfield, for this concern have the requisite facilities, experience and disposition to do first-class work, to do it properly and to quote moderate prices on it. They make all kinds of cemetery work in both marble and granite, but don't confine themselves to work of this type as they are general marble and granite workers, and are dealers in marble and marbleized slate, chimney pieces and shelves, tile hearths, calced plaster, skimming sand and vases, bouquet holders and ornamental stone work in general. The firm utilize three floors, having a total area of 6,000 square feet, and located in East Market square. Employment is given to twelve assistants, and orders can be filled at very short notice. The concern was formed in 1876, and is constituted of Messrs. George M. Fletcher and Benjamin F. Butterfield, both of whom are natives of Maine and have served in the army.

J. SEMPLE, Agent,

Wholesale and Retail Dealer in

CLARION RANGES, STOVES, FURNACES, TINWARE,

Water Piping, Etc.

51 EXCHANGE STREET,

BANGOR, ME.

CHARLES S. PEARL, Real Estate, Insurance Agent and Auctioneer, No. 6 Kenduskeag Block, Bangor, Me. The city of Bangor covers a good deal of ground and contains so large a number of buildings, including dwelling-houses, warehouses, factories, stores, stables and shops that searching for an available building for a given purpose is much like hunting for the proverbial needle in the hay-stack unless you make use of facilities specially provided. But the great majority of persons are too sensible to "go it blind," especially when it doesn't cost them anything to see, and, therefore, need no urging to induce them to make use of the facilities offered by Mr. Charles S. Pearl, doing business at No. 6 Kenduskeag block, for he has many desirable pieces of city and suburban real estate on his books and knows just what is in the market, what is likely to be and what the renting and selling value of Bangor and adjacent property is. Mr. Pearl is an auctioneer, as well as a real estate agent, and is one of the best-known and most successful men in the business. He has been and is prominently interested in local affairs, having served in both branches of the City Government and was president of the Common Council, and is the present chairman of the Park Commissioners. He is also an insurance agent, being prepared to place large or small lines of insurance on the most favorable terms, and the best idea of the high grade of the protection he offers may be gained by an examination of the following list of companies represented: Imperial Fire Insurance Co., London; Northern Assurance Co., London; London Assurance Corporation, London; National Fire Insurance Co., Hartford, Conn.; German American Insurance Co., New York; First National Fire Insurance Co., Worcester, Mass.; North American Insurance Co., Boston, Mass.; Spring Garden Insurance Co., Philadelphia; Michigan Fire and Marine Insurance Co., Detroit, Michigan.

P. W. GIDDINGS, Carriage Painter, corner York and French Streets, Bangor, Me. Mr. P. W. Giddings is very widely known throughout Bangor and vicinity, for he is a native of this city, and has built up a large and rapidly increasing business in the painting of carriages. The premises occupied by Mr. Giddings are located at the corner of York and French Streets, and comprise five floors in two buildings, covering in all 7,500 square feet, and are supplied with all necessary facilities for the filling of orders in a thoroughly satis-

factory manner and at the shortest possible notice. Carriage painting is an art, and as in order to obtain the best results it is necessary not only to use carefully chosen stock but to employ skilled and careful labor, the advantages to be gained by dealing with such a man as Mr. Giddings become obvious. He is aided by competent and reliable assistants, and we have no hesitation in guaranteeing complete satisfaction to all who may favor him with their orders, these being filled at short notice, and at the lowest rates consistent with the use of standard stock and the employment of skilled labor. There is one thing that should always be born in mind, and that is that the kind of stock used and the manner in which it is applied have everything to do with the economy of the process.

BANGOR EXCHANGE STABLE, W. E. Cobb, Proprietor, Columbia Street, Bangor, Me. The Bangor Exchange Stable was opened in 1878 by Mr. J. P. Merrill, who was succeeded in 1889 by Mr. W. E. Cobb, the present proprietor. This stable has always had a reputation such as is enjoyed by very few establishments of the kind, and Mr. Cobb can be given no higher praise than that implied in the fact that the reputation and popularity of the stable have not suffered in the least since he assumed control, but, on the contrary, have, if possible, become greater than before. This is shown by the fact that he has materially enlarged his business by occupying the 1st floor of the new brick block next adjoining, giving 1,400 feet additional floor space, and is connected with his original stable. Mr. Cobb announces "nothing but first-class trade solicited," and there is no "bluff" about that announcement either, for it is a simple statement of fact. He does a livery and boarding business, furnishes first-class accommodations and quotes reasonable prices, and as he acts on the assumption that his patrons will appreciate the usually high character of the vehicles and horses supplied and use them decently and carefully, he has no wish to gain the patronage of those who think that livery teams are fair subjects for any amount of abuse the user may see fit to give them. The Bangor Exchange Stable is located on Columbia street, and has telephone connection. It will comfortably accommodate thirty-two horses, and sufficient assistance is employed to ensure prompt and efficient service at all times and in every department of the business. He also has a branch stable at Fort Point, Me.

M. E. LEONARD, Dealer in Groceries, Provisions, Fruits of all Kinds, Tobacco, Cigars, Etc. Corner Hancock and Oak Streets, Bangor, Me. Mr. M. E. Leonard is a native of Bangor, and began business here in 1888, in the retail grocery and provision line, and by his able and popular management soon secured a fine trade. He brings long practical experience to bear into his business, and is quick to discern the tastes and wants of his patrons, and has the ability to promptly and satisfactorily supply them. The premises occupied are located at the corner of Hancock and Oak Streets, and cover an area of 20 by 40 feet, which are conveniently fitted up, the stock being attractively displayed, and the store is thoroughly equipped with every appliance for the expeditious dispatch of its large business. Mr. Leonard carries a full and comprehensive stock of choice groceries, fresh provisions and fruits of all kinds, also the best brands of tobacco, cigars, etc. Mr. Leonard gives close personal attention to the many details of his business. Neatness, order and system are among the leading features of this house, while courteous attention is accorded to every caller.

MAINE ART CO., General Agents and Dealers in Agents' Supplies. Room 6 Larabee Block, Bangor, Me. The Maine Art Company is one of the most enterprising and reliable of those energetic concerns that introduce useful and ornamental novelties to the people by the aid of traveling agents, and as this company carefully avoids mere "catchpenny" contrivances and seeks to handle only such articles as represent genuine value, it is well worthy of prominent mention in a review of important business enterprises. The company are general agents and dealers in agents' supplies, so that the name is somewhat misleading, or at least fails to give an adequate idea of the scope of their operations, for not only do they handle pictures, frames, and other art goods but also clothes wringers, wash boards, chopping trays, and in short household goods of many kinds, particular attention being paid to those labor-saving novelties which are constantly being devised and which when once used are never willingly dispensed with. Agents looking for salable novelties, profitable to handle, should by all means communicate with this wide-awake company, and manufacturers who wish to have novelties introduced throughout Maine promptly and under the most favorable auspices would also best serve their own interests by taking advantage of the Maine Art Company's facilities. The Bangor office is in room 6, Larabee block, and is in charge of Mr. F. Ingalls, manager for Maine, who will give prompt and careful attention to all communications.

H. F. ANDREWS, Formerly Small & Andrews, Long and Short Lumber, Shingles, Clapboards, Pickets, Lathes, etc. Cedar Posts of all Lengths and Sizes, Office, 64 Exchange Street, Bangor, Me. Bangor lumber merchants have a well-earned reputation for filling the most extensive orders promptly, accurately and at bottom rates, and hence the simple fact that Mr. H. F. Andrews occupies a leading position among the lumber merchants of this city demonstrates that he is prepared to meet all honorable competition in his line of trade. He is a native of Bangor and has long been identified with the lumber business, formerly being a member of the firm of Small & Andrews, whom he succeeded in 1888. Mr. Andrews enjoys the most favorable relations with leading manufacturers and is prepared to furnish long and short lumber, shingles, clapboards, pickets, lathes, etc., in quantities to suit, but the great bulk of his trade is at wholesale, and he offers particular inducements to very large buyers. A specialty is made of cedar posts of all lengths and sizes, and the heaviest orders can be filled without delay; all communications to the office, No. 64 Exchange St., being assured immediate and careful attention.

M. DYER, House Painting, Paper Hanging and Glazing; Dealer in Paints, Oils and Varnishes; No. 11 State Street, Bangor, Me. No Bangor merchant in the paint and oil trade is more widely and favorably known than is Mr. M. Dyer, nor is this fact in the least surprising, for, although Mr. Dyer is a native of Limington, Maine, he has passed nearly all his life in Bangor, and has been identified with his present business in this city for thirty-five years, having occupied his present location, No. 11 State street, nearly all that time, or since 1861. Mr. Dyer has been connected with the city council, and is equally well-known in social and in business circles. Besides dealing in paints, oils and varnishes at wholesale and retail, he does house painting, paper hanging and glazing, employing an adequate force of skilled assistants and executing the most extensive commissions at short notice. Small jobbing orders are also assured prompt and careful attention, and moderate charges are made in every instance, they being as low as is consistent with the use of first-class stock, the employment of reliable help, and the thorough carrying out of every detail of the work.

KIRKPATRICK & JAMESON, Dealers in Beef, Pork, Lard, Hams, Poultry, Tripe, Tallow, Pig's Feet, Wild Game, Venison, Fish of all Kinds, Oysters and Vegetables; No. 9 Pickering Square, Bangor, Me. Such an establishment as is carried on by Messrs. Kirkpatrick & Jameson is of great interest to most of the residents of Bangor or vicinity, for they are more or less directly interested in obtaining dependable meats at fair prices, and at this establishment may be found one of the most carefully selected, complete and desirable assortments of fresh, salted, smoked and canned meats of which we have knowledge, and the prices quoted are positively as low as the lowest on all the varieties and grades of meat dealt in. The firm began business in 1889, the partners being Messrs. Charles H. Kirkpatrick and J. D. M. Jameson, both of whom are Bangor men by birth. Mr. Kirkpatrick served in the United States Navy during the war on the sloop of war Ossipee in the Mobile fleet, and both he and Mr. Jameson are widely known in this city. The premises made use of are located at No. 9 Pickering square, and are fitted up with improved facilities for the storage and handling of the many commodities dealt in, these comprising beef, pork, lard, hams, poultry, tripe, tallow, pig's feet, wild game, venison, fish of all kinds, oysters and vegetables. The stock is constantly being renewed, and is so complete that all tastes and purses can always be suited from it. Employments is given to three assistants, and orders will be carefully and accurately filled at short notice.

GEORGE L. MOOR, Baled Hay and Straw, No. 14 Front Street, Bangor, Me. A very large proportion of all the hay and straw marketed is pressed into bales; this mode of handling having so many good points to recommend it that it is steadily gaining in popularity, and indeed there is but one serious disadvantage connected with buying hay by the bale, and that is the impossibility of examining any part but the exterior of the package. But this disadvantage is entirely done away with, or at least is rendered of no account, by dealing with a merchant who has a well-earned reputation for handling hay and straw of superior quality and selling them on their merits at the lowest market rates, and no one has a higher reputation in this respect than Mr. George L. Moor, who has carried on operations here in Bangor more than fifteen years. He buys direct from the producer and sells both at wholesale and retail, warranting the goods to prove just as represented. His office is at No. 14 Front street, and all orders, whether given in person or sent by mail, are assured prompt and painstaking attention.

GASTRINE. The new process by which this most valuable remedy is produced is the result of years of study and experiment. It has never before been used and the formula is a new discovery, the product is superior to all other medicines, simply because no other contains the materials of which this is composed, and no other is made under this formula. Give it a trial and you will be convinced of its real merit. It is a sure cure for dyspepsia, diarrhoea, dysentery, constipation, etc. It is warranted to cure the most severe colic pains in every case. Travelers should carry Gastrine, as contagious diseases have often been disarmed by using this remedy. Mothers will find this remedy valuable for children, its continued use will remove any humor or disease. Those who have used this remedy for a long time can more fully appreciate its merits, and the following testimonials may prove of interest to many:

MESSRS. J. C. BARRETT & CO.

GENTLEMEN—I feel it my bounden duty to you and all fellow-sufferers from Dyspepsia, to inform you of what your remedy has done for me, and that is, cured me of a case of Dyspepsia of long standing. I had tried many remedies, but received no permanent relief from any of them. I was then induced by a friend to try Gastrine, and with the above remarkable results. And I tell you of it that you may publish the facts if you desire, so that others may likewise be cured; for I am very grateful for the results and in the cause of humanity wish them to be widely known. A word more. Formerly I had to shun many articles of food or suffer untold misery. Now I can eat the richest viands on the menu and never have a twinge, and am making up for years of lost time in that direction.

Yours Truly,

ROBT. J. ELMS.

The above unsolicited communication is from one of the best known of the gentlemanly staff of conductors on the Maine Central, and he can be referred to easily by those who doubt its authenticity. J. C. B. & Co.

MR. J. C. BARRETT:

I have given your Gastrine a fair trial for Dyspepsia and Gastric Stomach, and have received much benefit from it. I think it the best medicine I have ever tried. I cannot speak too highly of it.

Yours Truly,

MRS S. SMITH, Bangor, Me.

MR. BARRETT:

DEAR SIR—I think your Gastrine the best remedy for Dyspepsia that I ever tried. I have suffered everything two years and at times have been sick abed, and have never found anything that would relieve me as quickly as your Gastrine. I have taken only one bottle and now am able to eat anything, and think after taking another bottle I shall be completely cured. There is nothing like it.

ANNIE MAUD ATWELL,

44 Columbia St., Bangor, Me.

MR. BARRETT:

DEAR SIR—I was greatly troubled with Indigestion and find myself much benefited by the use of your Dyspeptic Cure. Very Respectfully,

J. P. FARROW.

BANGOR, Dec. 16, 1889.

SIR—I have used your Gastrine for Dyspepsia, and can recommend it as one of the best medicines before the public for Dyspepsia. Yours,

MRS. H. O. KEATH.

I think J. C. Barrett's Gastrine is the best remedy for Dyspepsia I ever saw, one trial being of great benefit to me.

E. J. VEAZIE,

Bangor, Me.—Dec. 22, 1896.

MR. J. C. BARRETT:

DEAR SIR—I have suffered two years with Dyspepsia and have taken two bottles, I am now well.

Yours Truly,

MRS. C. LUTZ, N. B.

All communications should be addressed to J. C. Barrett & Co., Manufacturers, 36 Columbia St., Bangor, Me. Mr. Barrett is also proprietor of the meat, fish and provision market located at 77 Pickering Square.

BANGOR EDGE TOOL CO., Machinists, and Makers of the Peavey Axes and Cant-Dogs, all Kinds of Driving Tools. 57 and 59 Exchange Street, Bangor, Me. The Bangor Edge Tool Company is a concern of which the public-spirited citizens of Bangor have good reason to be proud, for its productions are not only very popular and becoming more so annually, but their popularity is due to superior merit rather than to cheapness, although it is a fact that the company quote no fancy prices, but furnish honest goods at honest rates, they having repeatedly shown their ability to easily meet all honorable competition. They are machinists, and makers of the Peavey axes and cant-dogs which so large a proportion of Maine lumbermen "swear by," saying that they are the best, always have been the best and always will be the best in the market. That is putting it pretty strong, of course, for no one knows what the future may bring forth, but there is no denying that the Peavey axes and cant-dogs have not as yet been surpassed, and there is no indication thus far that they will be. The Bangor Edge Tool Co. is not an incorporated concern, the proprietors being Messrs. C. A. Pevey and J. H. Pevey, both of whom are Bangor men by birth, and served in the army during the rebellion. They give very close attention to the many details of the business, and keep the quality of the products fully up to the high standard so long associated with them. A wholesale business is carried on in Peavey axes and cant-dogs, and all kinds of driving tools, and very spacious premises at Nos. 57 and 59 Exchange St. are utilized; twenty assistants being employed and orders being filled at very short notice.

A. S. GETCHELL & CO., Livery, Boarding and Sale Stable; Good Teams at Reasonable Prices at all Hours, North Side of French Street, Bangor, Me. The stable now conducted by A. S. Getchell & Co., was formerly carried on by Mr. E. Clark, and changed hands in 1889, but it is safe to assert that the service rendered was never more efficient and satisfactory than it has been since the present proprietor assumed control. He was born in Maine, and has had no little experience in the stable business, as might be easily guessed from the character of the accommodations he affords. The premises are 75 x 125 feet in dimensions, and comprise two stables and two carriage houses. There are forty stalls on the premises, and a general livery, boarding and sale business is done, employment being given to six assistants, and all orders being assured immediate and painstaking attention. First class livery teams will be furnished at uniformly moderate rates, and such of our readers as enjoy driving and have no team of their own would do well to make trial of the accommodations supplied by Messrs. Getchell & Co., for we are sure that the result will be entirely satisfactory. Horses boarded here are assured comfortable quarters, kind treatment and an abundance of suitable food, and the charges made in this department are low enough to suit the most economically disposed. The proprietors give careful supervision to affairs, and spare no pains to thoroughly satisfy every customer.

GRAND CENTRAL LIVERY, HACK AND BOARDING STABLES, Lemuel Nichols, Proprietor; C. W. Nichols, Clerk; Barouches, Landaus, Barges, Coupes and Buckboards; Hacks for Funerals, Wedding Parties, Cars, Boats, Operas, Theatres; Central Bridge, Bangor, Me. The "Grand Central" Livery Hack and Boarding Stables are very appropriately named, for they are located at Central Bridge and are the largest and most perfectly equipped public stables in the city. They were opened just a score of years ago by the present proprietor, Mr. Lemuel Nichols, who came from East Corinth, where he carried on the Parker House and livery stables. He ran stages for sixteen years between Bangor and Moosehead Lake, and is undoubtedly one of the most widely known business men in this city, and there are very few stable-keepers in the entire state so generally known and highly esteemed. It is superfluous to say that Mr. Nichols knows a good horse when he sees it, and we may add that he owns as desirable a collection of livery horses as can be found in Maine, there being fifty of them in all, and as his stock of vehicles includes about everything from a light buggy to a barge, he is prepared to suit all tastes and all circumstances, and to fill all orders without delay. He can furnish barouches, landaus, barges, coupes and buckboards and also first-class hacks, the latter being supplied at short notice in any number desired for funerals, weddings, balls and other public occasions. The office is connected by telephone, and carriages can thus be conveniently ordered for drives or for the opera or theatre, or conveying passengers and baggage to boat or cars. The stables are very spacious and afford accommodations for thirty-five boarders, besides the horses belonging to the establishment. The stalls are light, airy, roomy and well-drained, and animals are assured the best of food and care. The business is very thoroughly systematized, the several departments being so carefully supervised as to ensure uniformly efficient service. Mr. C. W. Nichols is clerk, and both he and the proprietor do their best to satisfy all reasonable customers and maintain the enviable reputation of this representative establishment.

AMBROSE FOGG, Successor to Emery & Fogg, Manufacturer of Monuments, Tablets, Head Stones, Etc. Corner Main and Middle Streets, Bangor, Me. All work warranted. Nothing can be poorer taste or give less satisfaction than a poorly designed or unskillfully executed monument or headstone, and it is far better to have a plain shaft or stone accurately cut from material of good grade, than to have a very elaborately designed monument or headstone which is spoiled by poor workmanship, inferior material or both. In fact, poor cemetery work is worse than none at all, but there is certainly no reason why the residents of this section should accept poor work, for there are some excellent monumental stone cutters in Bangor and vicinity, and prominent among them is Mr. Ambrose Fogg, who not only produces work equal to the best but is uniformly moderate in his charges. He was born in Brooks, Me., and has been sole proprietor of his present business since 1886, it having been previously carried on by Messrs. Emery & Fogg, who succeeded Mr. Llewellyn Emery in 1879. Mr. Fogg utilizes spacious premises at the corner of Main and Middle Streets, and manufactures monuments, tablets, headstones and cemetery work in general, employing eight competent assistants, and being prepared to fill orders at short notice and to warrant all work turned out. A very large assortment of designs, from the most simple to the most elaborate, is at hand to choose from, and considerable finished work also is usually in stock. Estimates on any proposed design will cheerfully be made on application, and all wishing cemetery work would best serve their own interests by calling upon or writing to Mr. Fogg.

C. J. SMALL & CO., Wholesale and Retail Dealers in Shingles, Clapboards, Pickets, Cedar Posts, etc., Front Street, Bangor, Me. It is unnecessary to dwell upon the prominent position in the lumber trade held by Bangor, for everybody knows that this city is the great receiving and distributing centre for all the region roundabout. One of the most progressive and successful of the local lumber firms is that of C. J. Small & Co., located on Front street, and utilizing spacious premises, including large storage facilities on the wharf. This business was founded a number of years ago, and several changes in ownership have taken place. Messrs. Paine & Small were succeeded by Messrs. Small & Andrews, who gave place to the present firm in 1888. Mr. C. J. Small is a native of Bangor, served in the army during the Rebellion, and has long ranked among the most enterprising and honorable business men of this city. The firm are wholesale and retail dealers in shingles, clapboards, pickets, cedar posts, etc., and are prepared to quote bottom prices to both large and small buyers. Employment is given to two assistants, and the facilities available are such as to enable the largest orders to be filled at very short notice.

E. F. PIPER, Dealer in Choice Family Groceries, Provisions and Ship Stores, No. 205 Main Street, Bangor, Me. To say that Mr. E. F. Piper, who carries on a heavily stocked and well-equipped grocery and provision store at No. 205 Main street, caters especially to family trade, would be the truth, but would not be all the truth, for Mr. Piper deals not only in choice family groceries and provisions, but also in ship stores, and he makes a specialty of supplying vessels as well as of furnishing families with goods of standard quality at positively bottom rates. He is a native of this state, and has carried on his present store since 1889. It comprises one floor and a basement, each of which has an area of about 1,000 square feet, and there is, therefore, ample room for the accommodation of a heavy and complete stock, which is an important item in one branch of Mr. Piper's business at least, for it is often necessary to supply vessels with a full line of groceries and provisions at very short notice, and by keeping his assortment complete Mr. Piper is enabled to avoid all delay in the execution of commissions. He gives personal attention to every order, and accuracy, as well as promptness, is assured in every instance.

C. FARRELL & CO., Millinery, No. 118 Main Street, Bangor, Me. The millinery business carried on under the firm-name of C. Farrell & Co. is one of the most recently established in this section, it having been founded in 1891, but its success is already ensured, and the reason for this gratifying condition of affairs is as simple as it is evident—the ladies of Bangor and vicinity have discovered that the new firm offer a service unsurpassed for promptness, efficiency and reliability. The concern is constituted of Miss C. Farrell and Mrs. Lizzie Hayes, both whom have skill, good judgment, and above all, good taste, and both of whom give personal attention to the filling of orders, although two assistants are employed. The premises utilized are located at No. 118 Main street, and have an area of 1,200 square feet, they containing a large and varied assortment of trimmed and untrimmed hats and bonnets, flowers, velvets, laces and millinery goods in general, including the very latest novelties. The firm make a prominent specialty of order work, and, in fact, owe the greater part of their success to the admirable showing they have made in this department. Commissions are executed at short notice, uniformly charges are made, and no trouble is spared to avoid disappointment to patrons by delivering work promptly at the time promised.

DOLE & FOGG COMPANY,

Manufacturers and Dealers in all kinds of

Mouldings, Gutters, Conductors, Boxes

And LONG AND SHORT LUMBER.

* All kinds of Planing and Sawing done to order.  Send for Catalogue.

Front Street,

BANGOR, ME.

J. W. HARRIMAN, Dealer in All Kinds of Dry and Green Hard Wood, Sawed or in the Stick; Yard and Office, Franklin Street, Rear Windsor Hotel; Telephone, 168-2; Storage Warehouse, Centre Street, Bangor, Me. The business carried on by Mr. J. W. Harriman was founded in 1889, and has already reached large proportions for the simple but all sufficient reason that the enterprise has proved itself a genuine and decided public convenience, and so, of course, has received, and is still receiving, hearty popular support. Mr. Harriman is a wholesale and retail dealer in all kinds of dry and green hard wood, and as he gives exclusive attention to handling that commodity and possesses extensive facilities, he is enabled to quote bottom prices to both large and small buyers, and to fill all orders, from the smallest to the largest, at very short notice. The yard and office are located on Franklin street, in rear of the Windsor hotel, and a large storage warehouse located on Centre street, is also utilized, a heavy stock being constantly carried. As we have said, all kinds of dry and green hard wood, sawed or in the stick, will be furnished, the more prominent varieties dealt in being as follows: Birch edgings, sawed or in the stick, rock maple and yellow birch, hard wood hearts and baled shavings. All kinds of wood, \$1.00 a load. Baled shavings are also handled, and goods will be delivered to any part of the city free of expense.

D. C. GOULD, Manufacturer of Harnesses and Dealer in Blankets, Robes, Trunks, Bags, &c., West End Kenduskeag Bridge, Bangor, Me. Everybody knows that "practice makes perfect," and as Mr. Gould has been engaged in the manufacture of harness for many years he certainly ought to be reasonably perfect by this time. As a matter of fact, Mr. D. C. Gould has the reputation of producing harness that has but few equals and no superiors in the market, and although he don't advertise to sell a first-class harness at less than the cost of the stock used in its manufacture, it is conceded by practical men that no dealer in this city gives more genuine value for money received. The business to which we have reference was originally started by Mr. C. S. Lombard, he being succeeded by the firm of Lombard & Gould, who for thirty years was located on Exchange Street. The present proprietor, Mr. D. C. Gould, is a native of Wiscasset, Me., and assumed full control of the business in 1888. The premises now occupied are located at West End Kenduskeag Bridge,

comprising two floors each 720 square feet in dimensions. The high reputation of Mr. Gould's productions is by no means confined to this city and vicinity, for a large manufacturing and retail business has been built up, requiring the services of four thoroughly efficient assistants, and his harnesses are in demand throughout the country. In addition to the manufacture of harnesses, Mr. Gould does an extensive retail business in blankets, robes, trunks, bags, etc. He has every facility at hand for the doing of custom work, in a uniformly superior manner and at short notice. No fancy prices are quoted, and the goods are in every instance guaranteed to prove just as represented.

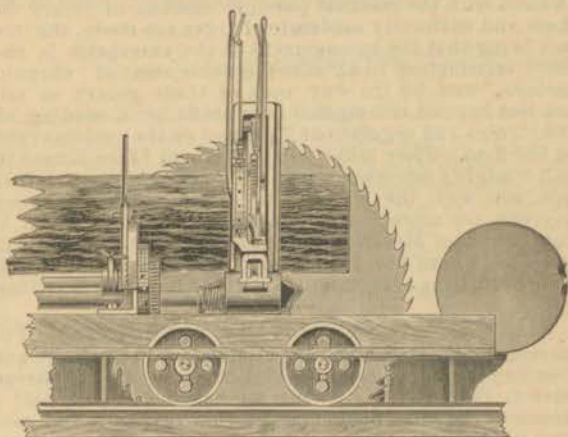
A. R. HOPKINS, Flour, Corn, Oats, Shorts, Middlings, Cotton Seed Meal, Best Quality Lime and Cement, also Manufacturer of Fish, Pork and Syrup Barrels and Dealers in Cooperage Stock, 80 Exchange Street, Bangor, Me., Grist-Mill at Oldtown. There is an immense amount of flour, grain and feed handled in Bangor every year. Among the wholesale dealers in these commodities none bear a higher reputation than Mr. A. R. Hopkins. This gentleman handles flour, corn, oats, shorts, middlings, cotton seed meal, and the best quality of lime and cement. He also manufactures fish, pork and syrup barrels, and deals in cooperage stock, being prepared to fill all orders without undue delay at the very lowest market rates. Mr. Hopkins has been engaged in his present line of business since 1876, having begun business at that date under the firm name of Hopkins & Stanford, and assuming entire control in 1887. He has gained a high place in the confidence and esteem of his customers by the integrity and ability shown in executing orders, and the large wholesale and manufacturing business now done is only the legitimate outcome of the enterprising methods followed from the beginning. The premises made use of comprise, in addition to a grist-mill at Oldtown, Me., three floors each 25 by 150 feet in dimensions located at No. 80 Exchange street, also two large store houses at foot of Broad street with side track from Maine Central railroad. Mr. Hopkins has gained increased facilities from year to year, and was never better prepared to guarantee satisfaction to customers than at the present time. A sufficient number of efficient and courteous assistants are employed, and the most extensive orders in either department of the business can be filled at short notice, and every care is taken to insure accuracy as well as celerity.

C. W. COFFIN, Choice Millinery Goods; Special Agent for Butterick's Patterns and Publications; No. 19 Main Street, Bangor, Me. Comparisons are proverbially odious, and, as a general thing, are more or less misleading, but there are cases where they may be used to advantage, as, for instance, in speaking of the millinery establishment carried on by Mr. C. W. Coffin, at No. 19 Main street, for even a perfect stranger to Bangor will get an adequate and accurate idea of the comparative importance of this enterprise when we say it is the largest of the kind in this city, and, although such an assertion would be likely to provoke dispute if made in connection with almost any other establishment in another line of business, it can be made in this connection without fear of successful contradiction, for the fact noted is universally known. Mr. Coffin was born in Londonderry, N. H., but has been one of Bangor's leading merchants for many years, having been identified with trade here for nearly a quarter of a century. He carries an extensively large and varied stock of choice millinery goods, but its most noteworthy feature is not its size or its variety, but what may be called its "novelty," for want of a better word to describe what we mean, for it is made up in great part of the very latest fashionable novelties, and the ladies of this section always visit "Coffin's" when they wish to see the latest styles in millinery goods. Mr. Coffin is special agent for Butterick's patterns and publications, carrying a full assortment and supplying the goods at publisher's rates. These are the standard patterns of the country, being unequalled for accuracy, beauty, variety, and plainness of directions. Employment is given to eleven assistants, and callers are assured immediate and courteous attention.

CHARLES HIGHT, Bookseller and Stationer, and Dealer in Paper Hangings and Window Shades, No. 3 Smith Block, Bangor, Me. Mr. Charles Hight is a native of Athens, Me., and considering that he has carried on business here in Bangor for about thirty years, it is hardly necessary to add is as well-known a business man as there is in this city, for his establishment is known as the headquarters for all kinds of books and stationery. He carries a very complete line, comprising the most popular books of the day, as well as the latest fashionable novelties in stationery, and also offers a well chosen assortment of paper hangings and window shades. Our readers will be glad to know that goods of standard quality may be bought here at prices below those quoted elsewhere in this vicinity, and also that the stock is exceptionally large and varied, as well as desirable, and those of our readers who appreciate good articles, in the above named lines, but can't afford or don't wish to pay fancy prices for their goods, would do well to test those offered at this popular store. The premises occupied are located at No. 3 Smith block, and cover an area of about 1,000 square feet. Mr. Hight is constantly adding to his stock, and as the public are quick to appreciate progress and honorable business methods, it is not surprising that his establishment is largely patronized. The goods are dependable, the prices low, and customers are sure of courteous and prompt attention.

M. WILLEY & SON, Boarding, Livery and Sale Stable, Corner Harlow and Curve Streets, Bangor, Me. Messrs. M. Willey & Son have been engaged in their present line of business since 1886, and since that time they have gained a leading position among such enterprises in this section. Those conversant with Messrs. Willey & Son's methods, will agree with us that this is only what was naturally to be expected, for the majority of the public are sure to appreciate liberal and intelligent service, and it would be difficult to find more thoroughly satisfactory accommodations than those furnished at this well-managed establishment. The premises are

located at the corner of Harlow and Curve streets, comprising two floors, each 55 x 84 feet in dimensions, which are kept in the best condition, and every facility is at hand for the proper care of horses, as special attention is given transient and boarding horses, having twenty-five stalls. A specialty is made in the sale of heavy horses, while they can furnish some very fine drivers at very reasonable prices. They have every accommodation for feeding, with good care assured. Several teams are at hand for livery purposes, and orders can be filled at short notice. As the proprietors give their personal attention to their business, those leaving orders here may be assured of prompt and satisfactory attention being given them in every respect. Mr. Moses Willey and his son, Mr. Walter B. Willey, are both natives of Bangor, and by their honorable dealings have won the respect and confidence of all.



ABNER TAYLOR, Representing Henry Disston & Sons' Saws, Files, etc.; Also Dealer in Rubber and Leather Belting, Lace Leather, Emery Wheels, and All Kinds of Mill Furnishings; Special Agent for the Orono Cant-Dog; Band Saws Kept in Stock; No. 84 Exchange Street, Bangor, Me. In order that a house dealing in belting, saws and mill furnishings of all kinds should occupy a leading position in its line of business, it is essential that it should carry a heavy and complete stock and should fill all orders promptly and accurately, furnish goods that prove just as represented, and quote prices strictly in accordance with the lowest market rates. Hence when we state that the establishment carried on by Mr. Abner Taylor ranks among the leading stores devoted to the wholesaling and retailing of mill supplies, etc., it is unnecessary to dwell upon the magnitude of the stock, the promptness and accuracy of the service and the lowness of the prices quoted. The enterprise was inaugurated very nearly a quarter of a century ago, being started in 1867 by Messrs. Gibson, Kimball & Sanford, who were succeeded in 1871 by Messrs. Kimball & Sanford, and they, in 1874, by Mr. R. W. Kimball, who gave place to the present proprietor in 1885. Mr. Taylor is a native of Bangor and is very widely known here. He makes it a rule to handle strictly first-class goods and represents Henry Disston & Sons' saws, files, etc., and is special agent for the famous "Orono cant-dog." He deals in rubber and leather belting, lace leather, emery wheels and mill furnishings of every description; and carries band saws in stock so that ordinary orders can be filled without delay. Mr. Taylor is prepared to hammer saws, and to give prompt and careful attention to all orders for repairing. His store is located at No. 84 Exchange street, and the premises comprise three floors, each of which is 20 x 55 feet in dimensions.

BANGOR STEAM LAUNDRY and Bath Rooms, F. O. Buzzell & Co., Proprietors, No. 31 Central Street, Bangor, Me. The business carried on by Messrs. F. O. Buzzell & Co., proprietors of the Bangor Steam Laundry, was founded in 1868, and thus ranks with the oldest of the kind in the state. It has attained very considerable magnitude, requiring the employment of twenty-five assistants, the utilization of an extensive plant made up of the most improved machinery, and the occupancy of four floors, each 22 x 75 feet in size, the premises being located at No. 31 Central street. Not all of them are devoted to laundry purposes, however, for a portion is fitted up as public bath rooms, and hot and cold baths are obtainable at moderate rates. The laundry has telephone connection (call 60-5) and the delivery service is prompt, accurate and generally satisfactory. First-class and thorough work is done at the Bangor Steam Laundry, garments, etc., being thoroughly cleaned with the smallest possible amount of injury to them and uniformly moderate charges are made, the result being that the management of the enterprise is entirely satisfactory to all save the noble army of "chronic kickers," and, by the way, such of these gentry as are not lost beyond redemption may profit by a reading of the "rules and regulations" printed on the business card of the firm. They make what Abraham Lincoln used to call "mighty interesting reading," and the more familiar you are with the ways of a certain class of laundry patrons, the more you will enjoy them. The concern is constituted of Messrs. F. O. Buzzell and O. A. Buzzell, both of whom are Maine men by birth and are well known in Bangor socially, as well as in business circles.

GEORGE I. WESCOTT, Flour, Teas, Tobacco, Beans, Groceries, Provisions, Cheese, Eggs, and Country Produce; Nos. 74 Pickering Square, 27 Broad Street, Bangor, Me. Were we asked to name half a dozen of the most prominent grocery houses in this section of the state, one of the first enterprises we would mention would be that conducted by Mr. Geo. I. Wescott, for this was inaugurated fully twenty-five years ago, and has long been looked upon as a representative undertaking of its kind, both as regards the methods employed in its management and its popularity throughout the community. The proprietor is a native of Gorham, Maine, and has been identified with his present business since 1866. He certainly needs no introduction to our Bangor readers, and his enterprising business methods have made him known by reputation at least throughout this vicinity. The premises used are located at No. 27 Broad street, and comprise four floors, 25 x 60 feet in dimensions, containing a large stock of flour, teas, tobacco, beans, groceries, provisions, cheese, eggs and country produce, etc., pure imported molasses and beans being a specialty. This stock is as exceptional in quality as it is in magnitude, and it is generally conceded among consumers that goods obtained at this establishment are sure to prove entirely satisfactory. Mr. Wescott does both a wholesale and retail trade, and is prepared to fill the most extensive orders without delay and at positively the lowest market rates, every facility being at hand to ensure the prompt handling of goods.

WILLARD CUTTER & SON, Contractors and Builders, Corner State and French Streets, Bangor, Me. The great majority of our readers would be surprised to learn the very small "margin of profit" that is gained in ordinary building operations, for the popular idea is that there is "big money" in building and that the profit made on an ordinary dwelling house, valued at say \$3,000, is anywhere from \$500 to \$1,000. Yet that estimate is altogether too large, absurdly so in fact, for if a conscientious building firm make \$300 clear of everything on a \$3,000 building job they are in big luck, and

many cases could be cited where not half that amount was made, not to mention cases where actual loss was incurred. But what has this to do with the general public? Simply this. The margin of profit in building being small, there is a strong temptation to use inferior materials and do hurried and poor work, and, therefore, make sure that your house isn't built so by placing the contract with a thoroughly reliable concern, and we may say right here that you can't possibly do better than to place it with Messrs. Willard Cutter & Son, for a more honorable, better-equipped and more skilful building firm is not to be found in the state. Their business is of long standing, having been carried on by Messrs. W. and L. Cutter prior to the organization of the present firm, in 1887. They utilize three spacious floors, located at the corner of State and French streets, and do general jobbing, as well as contracting and building. The firm are prepared to figure very closely on plans and specifications, and will promptly furnish on application, plans, specifications, bills of lumber and of quantity, etc.

ALBERT WHEELDEN, Livery Stable, York Street, Bangor, Me. Although it is undoubtedly difficult, if not impossible, to carry on a livery stable (or any other enterprise) so as to satisfy everybody, still, as a general thing, the public are not slow to appreciate liberal dealing and show their approval by the support they give to establishments that are conducted in accordance with such methods. A case in point is that afforded by the livery, boarding, transient and sale stable of which Mr. Albert Wheelden is the proprietor. Mr. Wheelden has been identified with his present enterprise since 1889, having built up a gratifying trade which is steadily increasing. He has some very desirable teams for livery service, and those who wish to hire a good horse and a stylish easy running carriage for a moderate sum, would do well to give him a call. This stable is located on the east side of York street, comprising three stories, each 50 by 100 feet in dimensions. Orders are filled at very short notice, and the teams are kept in such first-class condition as to be presentable in any company. An extensive business is done, for there are good accommodations for a large number of horses. Mr. Wheelden employs three competent assistants, and every animal left in his care will receive the best of feed and treatment. All who have dealings here can speak in praise of its present management.

COLLINS BROTHERS, Wholesale and Retail Dealers in Fresh and Salt Meats, Pork, Fish, Poultry, Lard, Hams, Canned Goods, etc.; Stalls, 3 and 5 Central Market, Bangor, Me. If there is any one rule, the observance of which will ensure success in business, it is "give every detail close and careful personal attention," and it is their rigid observance of this rule that has done much to make the firm of Collins Brothers rank with the most successful and popular dealers in fresh and salt meats, in this city, for it enables them to ensure prompt and polite service to every caller, to furnish customers with goods suited to their tastes, and to see at what points, if any, the service can be improved. The firm is made up of Messrs. Dennis H. and Jeremiah Collins, the former a native of New York and the latter of Bangor. The premises utilized by the concern are stalls 3 and 5 in Central (formerly Norombega) market, and are equipped with all necessary facilities for the proper storage of a heavy stock of fresh and salt meats, pork, fish, poultry, lard, hams, canned goods, etc., together with venison and other wild game in their season. Messrs. Collins Brothers quote low prices on each and all the commodities dealt in, and sell goods strictly on their merits, representing things just as they are — the result being that the most inexperienced purchaser may safely depend upon getting full value for every penny.

ADAMS BROTHERS, Hatters, and Dealers in Boots and Shoes,

4 BOWMAN'S BLOCK, KENDUSKEAC BRIDGE,

BANGOR, MAINE.

ARTHUR L. HOPKINS, Dealer in Ship Stores and Chandlery, Choice Family Groceries and Provisions, No. 12 Exchange Street, Bangor, Me. The business carried on by Mr. Arthur L. Hopkins was founded in 1880. Mr. Hopkins is a native of Maine, and has had long and varied experience in connection with the handling of ship stores and chandlery, the result being that he is in a position to furnish strictly dependable goods at strictly bottom prices. The premises occupied are located at No. 12 Exchange street, and comprise three floors and a cellar, each 20 by 60 feet in dimensions. This affords opportunity for the carrying of a heavy stock and it is fully improved, a large and complete assortment being constantly on hand, and includes cordage, shingle and lath yarns, tar, pitch, okum, etc. Particular attention is paid to the handling of such brands of flour as are especially adapted for family use, and as very low prices are named in this department, housekeepers would do well to place a trial order with Mr. Hopkins. The stock of groceries and provisions comprise staple and fancy articles of all kinds and include some of the choicest to be found in Bangor. The large trade transacted is both wholesale and retail in character. Mr. Hopkins has an extensive trade in "Yankee butter dishes," and controls the sale for Bangor. He supplies a full outfit for vessels, and carries a full line of oil clothing for sailors use. Among the numerous things that comprise his stock and attracts attention is the patent folding yacht anchor, suitable for all kinds of small crafts.

J. HENRY WHARFF, Manufacturer of Desks, Book Cases, Wardrobes, Chiffoniers, Foot-rests, Slipper-backs, Wall-pockets, Brackets, Easels, Reception Chairs, Lounges, Etc. to order. No. 13 State Street, Bangor, Me. It is a pleasure to call attention to the enterprise carried on by Mr. J. Henry Wharff, at No. 13 State St., for it is one that is capable of being of great public usefulness, and its management is such that one may recommend the most critical person to place orders with Mr. Wharff in the full assurance that the results will be entirely satisfactory. He is a native of Bangor and has many friends in this city and vicinity. Mr. Wharff is a manufacturer of Desks, Bookcases, Wardrobes, Chiffoniers, Foot-rests, Slipper-backs, Wall-pockets, Brackets, Easels, Reception Chairs, Lounges, etc. to order, being prepared to execute commissions in a thoroughly workmanlike manner, at short notice and at moderate rates. A specialty is made of wood mantels,

and they can be furnished in any desired style of design from the most simple to the most elaborate. The framing of pictures to order is another specialty, and particular attention is given also to the repairing of furniture, not only of its wood-work but also its upholstered portions, it being re-upholstered and re-covered to look as good (and feel as good also), as new. But Mr. Wharff's leading specialty is the making and hanging of Shades and all kinds of Drapery, and as "a word to the wise is sufficient" we will say no more than that what he does is done artistically, accurately, durably and promptly, and at uniformly reasonable rates.

C. F. & H. B. THOMS, Manufacturers of Fine Carriages and Sleighs, Bangor Open and Top Buggies a Specialty. All Kinds of Repairing Done at Short Notice. Harlow St., Bangor, Me. The manufacture of carriages and sleighs has long been one of Bangor's prominent industries, and it is gratifying to be able to say that the popularity of the local productions in this line is the result of superior merit rather than of cheap work, not that our Bangor manufacturers belong to that "high and mighty" class that quote fancy prices and say "take it or leave it" to the public, on the contrary they are, as a whole, content with a moderate profit, and their prices will compare favorably with those of other reliable carriage makers, but their motto is "how good, not how cheap," and their vehicles sell because they are first-class and not because they are offered at prices impossible to quote when good material and good workmanship are combined. To change from the general to the particular, let us say that the fine carriages and sleighs made by Messrs. C. F. & H. B. Thoms will hold their own as regards style, beauty, ease, durability, lightness and strength in competition with those of any other manufacturer in the United States, and they are offered at figures considerably below those named by many others makers. The firm make a specialty of Bangor open and top buggies, and warrant all their productions and every part of each of them to prove just as represented. They utilize very spacious and thoroughly equipped premises, located on Harlow St., employ fifteen assistants, and are prepared to do custom work and all kinds of repairing at short notice and at reasonable rates. Both members of the firm are natives of Bangor, and are almost universally known in this city and vicinity. Mr. C. F. Thoms is warden of ward 6, and is also assistant assessor.



I. A. CROCKETT & CO., Granite Workers; Manufacturers of Polished Monuments, Tablets and Headstones in White, Gray, Red and Black Granites; Also Dealers in Scotch Granite Monuments and Tablets; Main Street, next to Parkhurst's Trunk Factory, Bangor, Me. Every careful observer must have noticed that granite is coming into more general use every day, displacing in many instances more showy but less durable stones, prominent among which may be mentioned marble. Not such a great many years ago marble was in high favor for building purposes among those who could afford it, but its use has greatly diminished, and the same thing may be said concerning its utilization for monumental and general cemetery purposes. Granite is unquestionably the coming stone, and its adoption is bound to be greatly aided by the operation of the enterprise conducted by Messrs. I. A. Crockett & Co., whose yard and office are located on the west side of Main street, for these gentlemen carry on extensive and well equipped granite works, occupying a yard 4,000 square feet in dimensions, and are prepared not only to fill orders promptly, but to quote low figures on strictly first-class work. These granite works were originally started by Mr. I. A. Crockett in 1878, the present firm name of I. A. Crockett & Co. being formed in 1891. Polished monuments, tablets and headstones are manufactured in white, gray, red and black granite. Messrs. Crockett & Co. employ six thoroughly competent workmen, and are prepared to furnish designs and estimates for all kinds of cemetery work, and also deal in Scotch granite, monuments and tablets. Such results as are attained by this firm are not to be understood or appreciated by any mere verbal description, and, therefore, we trust that such of our readers as are interested will visit the works in person and see for themselves. The firm will be glad to give any information desired, and are prepared to figure very closely on all plans, etc., submitted, and to guarantee absolute satisfaction to their customers.

C. F. WARD, Merchant Tailor, over S. D. Jones & Sons, Kenduskeag Bridge, Bangor, Me. We hear sometimes of the competition between custom tailors and dealers in ready made clothing, but as a matter of fact there is no such competition or if there is, it is confined to those tailors, who turn out garments but little if any superior to ready made work. Really first class custom clothing is so far superior to that bought ready made that there can be no comparison, and the much greater durability of custom garments goes far to compensate for any difference in the first cost. Among the merchant tailors located in this section of the state prominent and favorable mention should be made of Mr. C. F. Ward, for this gentleman turns out work equal to the best, and his prices will compare very favorably with those quoted by others producing equally desirable garments. This merchant tailoring establish-

ment was founded in 1889 by C. F. Ward the present proprietor. The premises occupied are located over S. D. Jones & Sons, Kenduskeag Bridge, Bangor, Maine, and are equipped with all necessary facilities to enable operations to be carried on to the best advantage. Ten to twelve competent assistants are employed and a beautiful and varied assortment of imported and domestic fabrics is constantly on hand to select from, orders being filled promptly and entire satisfaction as regards fit, prices, etc. are confidently guaranteed. Mr. Ward is a City Councilman.

A. L. NEWHALL, (Successor to Kidder & Newhall), Dealer in Beef, Pork, Lamb, Hams, Poultry, Venison, Fish, Oysters, Clams, Lobsters, etc.; Also Shipper of Penobscot River Salmon; Nos. 122 and 124 Exchange Street, Bangor, Me. Since the business now carried on by Mr. A. L. Newhall was established, Bangor has increased wonderfully in population and in wealth, and various radical changes have occurred in the methods of raising and marketing the commodities in which he deals, but the business has always been progressively, as well as carefully managed, and the proprietors have always been prompt to adopt new methods, as changes in conditions made them desirable. The enterprise was inaugurated in 1864 by Messrs. Kidder & Rice, and, in 1881, came under the control of Messrs. B. P. Kidder & Co. The firm-name was next changed to Kidder & Newhall, Mr. Newhall entering the firm in July, 1887, and subsequently becoming sole proprietor. He was born in Washington, Maine, and is widely known and very popular among consumers and the trade throughout Bangor and vicinity. He deals in beef, pork, lamb, hams, poultry, venison, fish, oysters, clams, lobsters, etc., both at wholesale and retail, utilizing spacious and well-equipped premises, located at Nos. 122 and 124 Exchange street, and carrying a very heavy and complete stock at all times. A lately established, but very important department of the business, is the shipping of Penobscot River salmon, Mr. Newhall being prepared to supply these delicious fish at short notice and at the lowest market rates. Shipments are made to many distant points, the fish being carefully packed in ice and almost invariably arriving in first-class condition.

FOX & CO., Wholesale and Retail Dealers in and Manufacturers of Fine Confectionery and Ice Cream. 7 Kenduskeag Bridge, Bangor, Me. Messrs. Fox & Co., manufacturers of and wholesale and retail dealers in fine confectionery and ice cream, began operations in 1885 and have built up a very extensive business despite the sharp competition existing in this line of trade. They owe their success to various causes but above and beyond all to the simple fact that they furnish superior goods at reasonable rates. The Bangor public patronize this concern's store, No. 7 Kenduskeag Bridge, because one is sure to find there a large and complete assortment of pure and finely flavored confectionery and ice cream, because the service is prompt and courteous and the charges moderate; and dealers throughout the State place orders with Messrs. Fox & Co., because their goods please the public, because they always prove as represented, because orders are promptly and accurately filled, and because the goods are profitable to handle. The firm occupy three spacious floors at 7 Kenduskeag Bridge, have the most improved facilities, and employ 16 assistants, so that even the largest orders can be filled at short notice.





ESTABLISHED 1833.

THOS. JENNESS & SON,

WHOLESALE AND RETAIL DEALERS IN

SPORTING GOODS,

Consisting of Shot Guns, Rifles, Pistols, Shooting Jackets, Powder, Shot, Shells, Primers, Etc.

The Largest and Most Complete Assortment of Cartridges East of Boston. Fishing Rods of All Kinds. A Complete Assortment of Flies, Reels, Lines, Baskets, Etc.

HARDWARE,

FINE CUTLERY, TOOLS, WINDOW GLASS, SASHES, DOORS, BLINDS, PAINTS, OILS, VARNISHES, BRUSHES, ETC.

Manufacturers and Sole Proprietors of

JUMBOLENE

SOLD BY DRUGGISTS AND DEALERS IN SPORTING GOODS.

A Lotion for Sportsmen, Tourists, Farmers, and all persons exposed to the attacks of Mosquitos, Black Flies and other Insects, or of the Sun and Weather.



TRADE MARK REGISTERED.



It is compounded by a chemist who has carefully studied its preparation, and noted its effect under all conditions upon his own person; and is used with satisfaction and approval by many persons of prominence, including leading merchants and members of the learned professions.

It is an effectual protection from the bites of Mosquitos, Black-flies, Sand-flies, Fleas, Bed-bugs, and other Insects, and will allay the itching and pain resulting therefrom.

In Sunburn and Chapped hands, lips or face, it effectually prevents the skin from crackling or peeling when exposed to wind and weather.

It is cooling and grateful to the sense of touch, reduces inflammation, and is a superior Liniment to use in case of Burns, Scalds, Sprains, Chilblains, Frost-Bites, Soreness of Limbs, Rheumatism, Neuralgia, etc.

It is antiseptic and protects from malaria in the same manner as carbolic acid or other disinfectants, while free from their disagreeable odor. It prevents blood poisoning in cuts, abrasions of the skin and other wounds, and promotes rapid healing in all cases.

IT WAS AWARDED THE SILVER MEDAL PREMIUM BY THE NEW ENGLAND AGRICULTURAL SOCIETY.

Also, Manufacturers and Sole Proprietors of

ACME RUST PREVENTIVE, FOR GUNS, CUTLERY, ETC.

THIS business was established in 1833 by Messrs. Jenness and March, and was subsequently conducted by Mr. Thomas Jenness alone for some years, and since his death has been carried on by Mr. J. S. Jenness, under the style of Thomas Jenness & Son. By common consent this firm is looked upon as the headquarters for all the various lines of goods handled, for a large stock is carried requiring the occupancy of very spacious premises, which comprise six floors altogether, and a large business is done, requiring the services of 5 assistants.

Sportsmen from New England and the Middle States will remember the address of

THOMAS JENNESS & SON,

No. 12 West Market Square,
BANGOR, MAINE.

FRED W. SAVAGE,

DEALER IN

Groceries, Teas, Coffees.

TABLE DELICACIES.

Fruit and Confectionery.

CHOICEST BRANDS OF CIGARS AND TOBACCO.

All Kinds of Table Goods. Table Waters in Full Variety.

IMPORTED AND DOMESTIC CANNED GOODS, SOAPS. FANCY CRACKERS AND SOUPS.
WOODEN WARE AND BASKETS.

No. 5 Hammond Street, - - Bangor, Maine.

YORK MUTUAL AID ASSOCIATION OF BIDDEFORD, MAINE.

Mutual Endowment, Disability and Life Insurance
ON THE ASSESSMENT PLAN.

Certificates Issued to Males and Females.
Benefits, \$1,000, \$2,000, \$3,000 and
\$5,000.
Pays Half the Benefit on Permanent
Disability.

The plan upon which this Association is organized is strictly mutual, and is as follows:—

- Unlimited membership.
- No discrimination on account of sex.
- Graduated assessments according to age; to remain the same so long as the certificates remain in force.
- Issues straight life and disability certificates combined.
- Issues endowment and disability certificates combined, which are divided in proportion to amount of benefit, as in case of death.
- Assessments used only to settle death and disability benefits, and the accumulation of Emergency Fund.

PERMANENT DISABILITY FEATURE.

In case the insured shall become totally and permanently disabled

he may, if all the conditions of the contract have been complied with, upon the surrender and cancellation of his policy, receive one-half its face in cash.

This feature is of great importance to the insured. By sickness or accident any policy holder is liable to become wholly and permanently disabled. In such a condition life may be prolonged for an indefinite period, and the insured may come into very straightened circumstances, and not only be unable to continue his payments for his insurance, but be in actual need of the necessities and comforts of life. In such a condition he can draw on a \$5,000 policy, for instance, \$2,500 in cash, and so be relieved of the burden of poverty, and supply himself with such comforts as will serve to alleviate at least the sufferings of the sick chamber.

An Endowment Feature in Mutual Benefit Insurance Presented by the York Mutual Aid Association.

The Plan is Simple. The Results Equitable.

The Plan unites Personal Profit to the Survivor with Protection to his Family at the same time, in case a member is cut off by early death.

It is briefly this: Any ten persons entering the Association at one time contract with each other and the Association for a division of the benefits secured by the Certificate, as follows: One-half to the dependents named and provided for in the Certificate, and the other half to his or her associates in the Club, who are named in the Certificate. These ten persons have separate examinations; they may live in different localities and be entirely unknown to each other. By

preferring the Club plan, they simply direct, in their applications, that one-half of the sum insured for shall go to the dependents, and the other half to their Club.

The results are equitable. After making provision for his family, the Club member who lives the longest, and pays more into the Association for dues and assessments, takes his chances of getting back the largest returns in the way of dividends while he lives. And the money which pays these sums is raised in the same manner as when any other member of the Association dies or is permanently disabled; also the cost of carrying a Club Certificate is the same as that for any other Certificate of like amount and age. Agents Wanted. Good Territory Open for Agents.

D. N. HATHORNE, Supt. of Agents, 21 Main Street.

Wholesale and Retail.

COAL

Wholesale and Retail.

A. H. BABCOCK.**CARLOADS A SPECIALTY.****4 MAIN STREET, BANGOR, MAINE.**

MERCHANTS' INSURANCE COMPANY, Bangor, office, 28 West Market Square. The Merchants' Insurance Company began business in 1886 and its record has been such as to fully justify the predictions of its founders and to extend Bangor's reputation for enterprise and liberal dealing. It is not necessary to mention the various direct and indirect advantages gained by the existence of a first-class marine insurance company in so important a port as Bangor, suffice it to say that all classes in the community profit by the workings of such an association and so all are interested in the continuance of the prosperity which has thus far attended the one under consideration. It has a paid in capital of \$100,000 and is prepared to take risks on hulls, freights and cargoes on the most liberal terms, and to promptly and equitably adjust and pay all losses. The office is located at No. 28 West Market Square, and all communications are assured immediate and careful attention. Some of the most prominent business men of this portion of the State are identified with the company, as will be seen by examining the following list of officers and directors: E. B. Nealley, President; Wm. B. Snow, Secretary. Directors: James G. Pendleton, John L. Cutler, Chas. V. Lord, Chas. P. Stetson, John Cassidy, L. J. Morse, Edward Stetson, Edward L. Stewart, E. B. Nealley.

RICE & MILLER, Jobbers of Hardware, Paints and Oils, 47 West Market Square, Bangor, Maine. Nearly three-quarters of a century has elapsed since the founding of the business carried on by Messrs. Rice & Miller, and as it has been ably managed from the first it is not to be wondered at that it should have long held a leading position in its line, it being conceded to be the representative enterprise of its kind in this section of the State. Operations were begun in 1817 by Messrs. Fogg & Bridges, and in 1884 the present firm assumed control, the partners being Messrs. G. Irving Rice a native of this city, and N. C. Miller who was born in Lima, New York. Both are thoroughly familiar with every detail of the business, and although 12 efficient assistants are employed both partners give close personal attention to the filling of orders and to the selection of goods, the result being that customers are promptly and accurately served and supplied with goods of standard quality at bottom rates. Both a wholesale and retail business is done but the bulk of the trade is at wholesale and the leading dealers in hardware, paints and oils, cordage, firearms and lumbermen's supplies obtain their supplies through this re-

presentative house. Doors, glazed windows, etc., are also largely dealt in and an immense stock is carried, requiring the occupancy of 6 floors and a basement, measuring 25x90 feet, besides a spacious storehouse. Employment is given to 12 assistants, and every department of the business is thoroughly systematized.

A. J. CHAPMAN, Attorney at Law, U. S. Pension Attorney, Wheelwright & Clark's Block, Bangor, Me., The advantages of employing a competent counsellor in legal matters being everywhere conceded, and the position of Mr. A. J. Chapman in his profession being two well established to be affected by anything we can say concerning it, we will simply refer to the service he is prepared to offer as a United States Pension Attorney. Our readers need not be informed that the country is well supplied with Pension Agents for unfortunately some of these have made themselves unpleasantly conspicuous by the peculiar methods of doing business which they have adopted. There are good and bad in all professions, as in all business, and certainly those who advance the interests of legitimate pensioners in a legitimate manner should not be blamed for the acts of those to whom we have alluded. It is undeniable that many have secured their rightful dues in the shape of pensions by employing competent agents, who would otherwise have had to give the matter personal attention, and thus liable to lose a deserved high rating of pension, and much valuable time even if they succeeded at all, for it is obvious that one who makes a specialty of advancing such claims can proceed more intelligently and with greater prospects of success than one who has no previous knowledge of the subject. Mr. Chapman, is a native of Newbury Me., and has prosecuted war claims against the governments, practiced law, in Bangor since 1866, he has probably done more business in the pension line than any other man in Bangor and is in a position to render most efficient help in this direction. His fine office is pleasantly located in Wheelwright & Clark's Block in this city and those having occasion for the services of an experienced pension attorney will find him prepared to give prompt, intelligent and courteous attention to each individual case. He served in the late Rebellion as Adjt. in the 4th Reg't., Maine Vols., after previous service in the 2nd, Iowa Vols., being one of the first to enter the service in 1861, and one of the last to leave it in 1865.

ANIDROSIS

COMPOUND VAPOR BATH

AT 22 EAST MARKET SQUARE, BANGOR.

8 to 12 A. M., 1.30 to 6 and 7 to 9 P. M., Daily.

A SPECIAL FEMALE ATTENDANT FOR LADIES.

ENQUIRY AND INSPECTION INVITED.

A. E. SAVAGE, PROPRIETOR.

There are probably very few among our Maine readers that are not more or less familiar with Dr. Conant's Compound Vapor Bath, for the inventor and introducer is a resident of this state so it is naturally more widely known here than in any other part of the Union although it has already gone into use in the majority of the United States, notwithstanding that it has been before the public but a few years and Dr. Conant has had so much to do at home that he has had no opportunity to give personal attention to spreading the merits of his invention. But as we said, most of our Maine readers know more or less about it and as lack of space forbids detailed explanation we will simply say that the bath is an air-tight wooden box which encloses all but the head of the person treated. Heat is applied within the box (the degree being regulated to suit the case) and the patient is made to sweat more or less profusely, according to circumstances, and while the pores of the skin are thus opened the body is subjected to medicated vapors, this being the essential feature of the treatment. Dr. Conant does not claim any new invention in his sweating process, but the medical elements he has combined for fuming and bathing the body form the great source of his wonderful success in disinfecting the system of the basis by which disease of any and every name is made possible. This treatment acts directly and powerfully upon the blood and so strikes at the root of all diseases, for when once the blood is thoroughly purified disease is obviously impossible, for pure, rich blood in a diseased body is a manifest absurdity. Rheumatism is now generally conceded by physicians of all school to be a disease of the blood, or rather the result of a diseased condition of the blood, and it is a significant fact that no other disease yields so quickly and so surely to Dr. Conant's treatment; cases which have defied the best medical skill as ordinarily exerted, being relieved by the first application and eventually perfectly cured. Mr. A. E. Savage is a well-known native and a resident of Bangor, has fitted up rooms at No. 22 East Market Square, and is prepared to administer baths to all applicants; a well-informed lady attendant being employed to wait on ladies, Mr. Savage secured from Dr. Conant the right to use and sell the baths in this vicinity and he has fixed his rates so low that all can profit by the compound vapor treatment. The rooms are open from 8 to 12 a. m. 1.30 to 6 and 7 to 9 p. m., daily, and inquirers will be cordially received and given every opportunity to see and test the merit of this method of overcoming disease.

BANGOR MUTUAL FIRE INSURANCE COMPANY, State Street and East Market Sq., Bangor. "A prophet is not without honor, save in his own country," and certain it is that the merits of individuals and of institutions are in many cases more truly valued away from home than they are by neighbors or by members of the communities in which the institutions operate, but "exceptions prove the rule" and we are happy to vote an exception in the case of the Bangor Mutual Fire Insurance Company, which commenced business in 1858 and has widely disseminated the advantages of purely mutual insurance throughout this section. Being managed in the interests of the policy holders, and not of stockholders whose prime desire is to make as much as possible out of an investment, it has been very successful in furnishing dependable insurance at low rates, in equitably adjusting and promptly paying losses, and hence it has won the full confidence of the public and is regarded as one of Bangor's most worthy and valuable institutions. Mr. W. P. Hubbard is President, and Mr. J. H. Boyd, Secretary, and the Board of Directors is made up of other well-known business men. The office is at the corner of State Street and East Market Square, and excellent facilities are here offered to those who wish to place insurance in large or small amounts and distribute their risks so as to gain the lightest security, for at this office the following leading companies are represented and policies can be written on the most favorable terms: California, San Francisco, Fireman's Fund, San Francisco; Providence Washington Fire and Marine, Providence, R. I., St. Paul, Fire and Marine, St. Paul, Minn.

WM. H. EARLE, Manufacturer of Stencils, Rubber Stamps, Seals, & etc., No. 53 Exchange Street Bangor, Me., Mr. William H. Earle, is native of Massachusetts and served in the army during the Rebellion, and for the greater part of the time elapsed since the close of the war he has been engaged in the manufacture of Stencils, etc., having been identified with that for twenty-four years. He manufactures Stencils, Rubber Stamps, Seals, etc., and is prepared to fill orders at very short notice and at the very lowest prices consistent with good and enduring work. The latest novelties in self-inking stamps and other time and trouble savers may be bought of Mr. Earle at bottom rates, and all in need of Stencils, Rubber Stamps, Corporation, Notarial, Society or other Seals will certainly get A 1 goods by placing their orders with him at No. 53 Exchange St., On another floor of the same building, Messrs WM. H. EARLE & Co., carry on a radically different business the dusting or "beating" of carpets. This business was established in 1882 under the firm name of W. H. Earle & Co., and they have cleaned since beginning operations over one half million yards of carpet and have an established reputation for excellent work, and have many regular customers who have for years been their patrons, who appreciate a service that is prompt, reliable, thorough and economical. Carpets, Rugs, etc., are thoroughly dusted the work is done at short notice and at low rates, and the goods operated on are not injured in the least, for the dust is removed by scientific methods and not by brute force, as in hand beating. Mr. FRANK E. KINCAID is partner and a native of this city.

A. P. BRADFORD & CO., Clothiers and Outfitters.

SPECIALTIES IN FINE GOODS.

33 Mercantile Square, - - - Bangor, Maine.

CHICK & HAYNES, dealers in Druggists Supplies, patent medicines, oils, varnishes, brushes, etc. 121 Exchange Street, Corner of York, Bangor, Maine. The establishment conducted by Messrs. Chick & Haynes may fairly be called unique, for there is not another just like it in the city and we doubt if there are half a dozen like it in the entire State. The firm are dealers in druggists' supplies, patent medicines, etc., but they do not compound prescriptions; they deal in paints, varnishes, oils, brushes, etc., but they do not fill orders for painting. They make a specialty of their proprietary, "Sure Cure Cholera Remedy," it is universally acknowledged to be the most efficacious medicine known for the instant and positive relief and radical cure of the acute diseases of the bowels, incident to the changes in Spring and the hot weather of the Summer. It is not a "patent medicine" but is carefully compounded by us personally from a time-tried prescription, and our testimonials, instead of appearing in the shape of fictitious letters from places hundreds or more miles away from here, are unanimous recommendations of our neighbors and yours, who have proved by trial its efficiency. It is not a "cure all," but is simply and wholly as it is labelled, a safe and sure cure for cholera morbus, dysentery, diarrhoea and pain in the stomach and bowels. Prepared only by Chick & Haynes, Sole Proprietors, 121 Exchange Street, Bangor, Me. And for sale generally by druggists, and country stores. Their choice of stock medicines, druggists' sundries, etc., are made up of the productions of the leading foreign and domestic manufacturers, and offered at prices in sharp contrast to the fancy rates sometimes quoted on articles of this kind. One may safely depend upon getting the best the market affords at this store, and also may feel confident of finding the very latest, purest and best in their line, for Messrs. Chick & Haynes are fully "up to the times" and their stock is always complete and will not suffer by comparison with that offered by any other house. The partners are Messrs. A. S. Chick and E. F. Haynes, both of whom are natives of Bangor, and have been associated since 1883. The store is at No. 121 Exchange Street, corner of York, and is spacious and very well equipped throughout.

S. N. DEAN, Dealer in Staple and Fancy Groceries, Fruits, & etc., Cor. Hammond and Union Sts. Bangor, Me., Mr. S. N. Dean is a native Maine, and has been in business in Bangor for more than a quarter of a century, so it is not surprising that he should be very widely known, especially as he has interested himself in public affairs, and is now a member of the Board of Aldermen after having been connected with the Common Council for three years. He is a dealer in Staple and Fancy Family Groceries, Fruits, Provisions, Tobacco, Cigars, etc., and carries heavy stocks of all the leading brands of flour, and sells at rock bottom prices, occupying three spacious floors at the corner of Hammond and

Union sts. An extensive and very desirable trade is enjoyed for the best informed purchasers patronize this establishment having learned that Mr. Dean's claim that he sells the best goods for the least money is fully justified by the facts. He is able to do so, as he buys goods directly from first hands for cash, and also because his long experience has made him an expert buyer and enables him avoid all unnecessary expense in carrying on his business. As all of the goods handled are of excellent quality it is difficult to point out any that may be regarded as specialties, but it may be said that the assortment of Teas, Coffee and Spices is remarkably complete, and so is the stock of strictly first-class canned goods. Adequate assistance is employed and orders are assured prompt and careful attention.

B. B. THATCHER, Manufacturer and Dealer in all kinds of Pine, Spruce and Hemlock Lumber. Laths, shingles, clapboard, pickets, posts. A specialty made of pine box boards, No. 58 Exchange St., Bangor, Maine. Energy, enterprise and economical management will go far to ensure the success of any business undertaking but in some lines of industry, notably the manufacture of lumber, they must be supplemented by extensive and efficient facilities and adequate capital in order to obtain thoroughly satisfactory results, and it is because this combination is rare that the undertaking carried on by Mr. B. B. Thatcher is deserving of particularly prominent mention, for its magnitude is the direct result of such a combination as we have described. It was founded in 1876 by the present proprietor, who is a native of Bangor, and is far too generally known in Bangor and vicinity to render extended personal mention necessary, for he has represented Bangor in both branches of the legislature, and is now a member of the Senate. Mr. Thatcher is a manufacturer of and dealer in all kinds of pine, spruce and hemlock lumber, laths, shingles, clapboards, pickets, posts, etc., and also pine box boards, of which he makes a leading specialty. His office is at No. 58 Exchange Street, Bangor, and his mills are located in Milford, Maine. They are fitted-up with elaborate plants of the most improved machinery and rank with the leading establishments of the kind in the State. Ample and reliable water power is available and the facilities for manufacturing and shipping are so extensive that the largest orders can be filled at very short notice; while the lowest market rates are quoted on all the kinds of lumber dealt in. Mr. Thatcher is also largely interested in the manufacture of wood pulp, being a large stockholder and president of the Orono Pulp and Paper Company, located at Basin Mills, Me. The works of this company have been built during the past year, and have a capacity of 15 tons of pulp per day. Mr. Thatcher is a director in the Bangor and Piscataquis and in the Bangor and Aroostook Railroads, also Trustee of the Bangor Theological Seminary.

ADOLF PFAFF, dealer in Diamonds, Watches, Jewelry, Clocks, Spectacles, Opera Glasses, etc., Fine Watch Repairing a Specialty. 3 Smith's Block, Bangor, Me. Probably Watches, Jewelry, etc., were never so cheap before as at the present time, but it is also true that never before was there such a quantity of "bogus" goods on the market, so that purchasers cannot be too careful in making their selections. As a matter of fact the only sure way of "getting your money's worth" is to patronize a dealer who not only knows his business but has an established reputation for looking out for the interests of his customers, and as Mr. Adolf Pfaff can certainly be depended upon in both respects, it naturally follows that he is a good man to call on when anything in the line of Diamonds, Watches, Jewelry, Clocks, Spectacles, Opera Glasses, etc., is wanted. Mr. Pfaff has also a complete and well organized stock of Optical Goods and can give you any style or quality of spectacles in solid gold or the cheaper materials. Particular pains are taken at this establishment to have all spectacles well centered and the bridge of the proper height, which is so essential to good sight. Oculists prescriptions filled accurately at reasonable rates. This business was originated in 1860 by Mr. W. F. Weeks, who was succeeded by Mr. Charles Hight in 1876, the firm of Hight & Pfaff being formed in 1878, the present proprietor assuming entire control of the business in 1883. He occupies one half the store with Mr. Charles Hight at No. 3 Smith Block, and makes a specialty of fine watch repairing, everything in the line of jewelry will be put in order at short notice and in a thoroughly satisfactory manner at moderate rates. Two competent assistants are employed, and prompt and accurate attention is assured to all. Mr. Pfaff is a native of Germany and by his honorable business dealings has built up a high reputation, and an extensive retail business throughout Bangor and vicinity.

C. L. MARSTON, Photographer, No. 3 Bowman's Block, Kenduskeag Bridge, Bangor, Me., Mr. C. L. Marston has carried on operations in Bangor as a photographer for more than a third of a century, having started in 1856, and hence those who are at all familiar with the origin and development of photography, need not be told that the art has been completely revolutionized several times since Mr. Marston opened a studio here. Nowadays, everybody makes photographs or at least tries to—but the process has been wonderfully simplified and made much more certain and incomparably more easy, it is as much a fact to-day as ever that one must be an artist in order to secure artistic results. There are comparatively few artists,—therefore there are comparatively few *really* artistic photographers, and that Mr. Marston is prominent among them an examination of his work will prove to the satisfaction of any competent judge. He carries on photography in all branches, but we would call particular attention to his facilities for copying pictures, for enlarging them to any size desired, and finishing in India ink, oil or water colors; for unfortunately there are many utterly unreliable houses engaged in such work, so it is well worth while to take pains to place orders with one known to be skilful and entirely responsible. Mr. Marston's charges are moderate and work can be done at short notice, ample assistance being employed, and the most improved apparatus provided at his spacious rooms at No. 3 Bowman's Block, Kenduskeag Bridge. Mr. Marston was born in Maine and is one of the best known of Bangor's men of business. He has served in the Common Council and the Board of Aldermen, and is one of the directors of and general agent for the Arctic Ice Co., which was incorporated in 1880 with a capital of \$40,000 and deals very largely at wholesale in Penobscot River Ice.

BANGOR BEEF COMPANY, Commission Merchants in Swift's Chicago Beef, Pork, Mutton and Provisions, 130 Broad Street, Bangor, Maine, Geo. H. Newhall, Manager. The Bangor Beef Company began operations as commission merchants in Swift's Chicago Beef, pork, mutton and provisions, in 1886 and in the face of close and determined competition, have built-up a business of which they may well be proud, especially as its development is due to the handling of uniformly superior goods and not to the furnishing of inferior commodities at cheap rates. Mr. George H. Newhall, the manager of the company, is a native of Clinton, Mass., and to him more than to any other one man is the heavy demand for Swift's beef, etc., in this section due for although the goods sell on their merits wherever introduced it is no easy task to properly introduce commodities in an already well-supplied market, and Mr. Newhall deserves great credit for the high degree of success he has attained by the use of strictly legitimate methods. The premises utilized by the company are located at No. 130 Broad Street, and have cold-storage accommodations for two car-loads, a very heavy stock of beef, mutton, pork, lamb, sausages and all kinds of fresh, dry, salt and sugar cured smoked meats being constantly carried. Employment is given to 3 assistants, and all orders are assured prompt and painstaking attention.

HOLT & MORRILL, Taxidermists and Dealers in Sporting Goods, Shot Guns, Rifles, Revolvers and Fishing Tackle. Repairers of Fire Arms, Umbrellas, Pipes, etc. No. 4 State Street, Bangor, Me. Bangor is an important trade centre and a prosperous manufacturing city, but it is especially well-known as a sporting centre for its location is such that by far the larger portion of the great army of sportsmen who visit Maine every year pass through the city and many stop here for a long or short period, especially during the "salmon season" as the salmon fishing within Bangor's limits has a national reputation. It follows, therefore, that Bangor presents an excellent field for such an enterprise as is carried on by Messrs. Holt & Morrill, taxidermists and dealers in Sporting Goods, Fire-arms, Fishing Tackle, etc., and the rapid and constant development of their business is proof that they fully utilize the opportunities offered. The partners, Messrs. J. W. Holt and F. L. Morrill, are both natives of Bangor and are widely known, not only in this section but throughout the Eastern States, as their accommodating and energetic methods have made them many friends among visiting sportsmen from all points in that portion of the Union. The firm are prepared to mount in a lifelike and durable manner any specimen forwarded to them in good condition, whether it be a humming bird or a moose and they make a specialty of Deer, Caribou and Moose Heads, mounting them to order or furnishing them ready-mounted at reasonable rates. Orders are filled at short notice and special instructions as to style of mounting, etc., will be faithfully carried out. The repairing of Pipes, Fire Arms, Umbrellas, Musical Instruments, etc., is an important department of the business, the work being neatly and strongly done, and the firm are manufacturers of "Ringed Sinkers" which are very popular, large shipments of them being made to New York and Boston houses, besides to dealers in other cities. Very spacious premises are occupied located at No. 4 State st., they comprising 2 floors, measuring 20 x 60 feet. A heavy and complete stock of Shot Guns, Rifles, Revolvers, Hunting Knives, Fishing Tackle and General Sporting Goods is constantly carried, the productions of leading manufacturers being represented and low prices being quoted on all the articles dealt in.

CROSBY & DWINEL, Jobbers of Staple Fancy Goods, 101 Exchange Street, Bangor, Me., Although retailers have direct relations with the purchasing public while wholesalers and jobbers have no direct dealing with them whatever it would be obviously absurd to argue that the public have no interest in such an enterprise as conducted by Messrs. Crosby & Dwinel, for as dealers must depend largely upon the jobbers for the advantages they are enabled to offer their patrons, it follows that the more progressive and reliable the jobbers are the more chance there is for the ordinary retail buyer to get full value for money expended. The firm mentioned are jobbers of Staple Fancy Goods, and have built up a very extensive business since they began operations eight years ago, for although competition is keen in their field of effort Messrs. Crosby & Dwinel have been very successful in catering to the most careful buyers, and have repeatedly proved their ability to furnish goods of standard merit, at very short notice and at the lowest market rates. The premises made use of are located at No. 101 Exchange St., and comprise three floors, of the dimensions of 20x80 feet. The firm is constituted of Messrs. Fred S. Crosby and Frank Dwinel, both of whom are natives of Bangor. They give personal attention to the filling of orders and as four assistants are employed the most extensive commissions can be executed at very short notice.

FRED T. HALL & CO., Grocers, Provision and Fruit Dealers, No. 2 Kenduskeag Block, Bangor, Maine. Among the merchants who have established themselves in Bangor, within the last ten years none takes a higher stand or has gained a greater popularity than Mr. Fred T. Hall. He is a native of Hampden Me., and in 1886 opened his present house of business in Bangor. He deals in the usual line of fine groceries which are to be found in a first-class establishment, comprising, Sugars, Teas, Coffees, Spices Canned Goods, and table delicacies of all kinds, with the best brands of Flour, and a great assortment of miscellaneous articles may be added to the list. Mr. Hall makes a speciality of dealing in choice Provisions and Fruits. These are selected with the greatest care, and obtained directly from producers, so that Mr. Hall's customers may feel assured that in dealing at this house they will receive goods which can be thoroughly relied upon in every instance. The premises occupied are situated at No. 2 Kenduskeag Block, consisting of a store and basement each 20x60 feet in dimensions. The business is both wholesale and retail, and four assistants are employed who will be proud to attend to every order promptly and satisfactorily. Mr. Hall, served in the war, and is held in highest esteem for his honorable dealings by all those who have been connected with him in any way.

HUSKINS & SEARS, Manufacturers of Fine Carriages and Sleighs, Business Wagons and Pungs, Corner of York and French Streets, Bangor Me., Repairing Neatly and promptly Done. It is true that "good stock costs money" and that a first-class carriage cannot be bought for a second-class price, but it is also true that some manufacturers and dealers are not content with a fair profit, but tuck on an extra price or "change for the name" as the common saying is, and therefore the shrewd buyer avoids such dealers as carefully as he avoids those who handle inferior vehicles. The firm of Huskins & Sears, manufacturers of Fine Carriages and Sleighs, Business Wagons and Pungs, have built up a good business since they began operations, in 1887, by giving excellent value for money received, and by filling orders promptly and accurately, and we take pleasure in recommending them to such of our readers as

may wish anything in their line. Their factory is located corner of York and French Sts., and is fitted up with all necessary facilities to enable operations to be carried on to the best possible advantage. Particular attention is paid to repairing, it being neatly and strongly done at short notice and moderate rates. Both members of the firm are natives of Maine, and are practical men who give close attention to every detail of the business, and knowingly allow no poor work to leave the factory.

J. M. ARNOLD SHOE COMPANY, Wholesale Dealers in Boots, Shoes, Rubber Goods, Hats, Caps and Moccasins; Pote Block, Kenduskeag Bridge, Bangor, Me. The J. M. Arnold Shoe Company is of quite recent origin, but not so the business with which it is identified, for that was inaugurated very nearly a quarter of a century ago, and is doubtless one of the best-known of the kind in Bangor, which is saying a good deal, for this city is and has long been a very important centre for the distribution of boots, shoes, hats, caps, etc. The enterprise in question was established in 1867 by Messrs. Gregory & Arnold, who were succeeded in 1868 by Messrs. Arnold & Sawyer, who retained control until the organization of the present company, in 1889. The simple statement that Mr. Ara Cushman is president and Mr. J. M. Arnold, treasurer, is all that is necessary to demonstrate its ability to meet all honorable competition, and it seems superfluous to add that the very largest orders can be filled at short notice, and that bottom prices are quoted on all the articles handled, these including boots, shoes, rubber goods, hats, caps and moccasins. The company do an exclusively wholesale business, and carry a heavy and varied stock at their spacious store in Pote block, Kenduskeag bridge. Employment is given to nine assistants, including four "traveling men," and all orders, both large and small, are assured immediate and painstaking attention.

E. G. INGALLS, Jeweler, 24 West Market Square, Bangor, Me. Although the most of us think that we can select such commodities as clothing, groceries, boots, shoes, etc., or any other article in common use with considerable confidence. When we buy watches, jewelry, or silverware, we depend almost entirely upon the honesty of the dealer; of course all persons have their tastes in these articles and know what suits them, so far as mere appearance is concerned, but if we desire to be sure of our money's worth, and to know just what we are buying, it is obvious that ordinary prudence demands our purchasing anything in this line from thoroughly reputable dealers, and those who neglect this precaution have only themselves to blame if the result is not satisfactory. Without desiring to exalt one house at the expense of another, we must still call our readers' attention to the advantages offered to the patrons of the establishment carried on by Mr. E. G. Ingalls, at No. 24 West Market Square, Bangor, for the goods sold here are not only excellent in quality, but are low priced, as a careful comparison will soon prove to anyone's satisfaction. The establishment in question was founded about fifteen years ago by the present proprietor. The stock handled is not as extensive as is found in some establishments but very low prices are given on such goods as are handled. A specialty is made of all kinds of repairing of jewelry and watches. Mr. Ingalls is a native of Dexter, Me., and is highly respected throughout Bangor. He has been connected with the city government as Councilman, and also served in the Army during our late civil war. He has a well earned reputation of being a first class watch maker and repairer and all work is guaranteed.



W. H. EDMUNDS, Optician, dealer in Watches, Clocks and Jewelry. Solid Silver and Plated Ware. No. 15 Hammond Street, Bangor, Maine. It is a singular fact that many persons who have their clothing made to order because they find that ready-made clothing does not fit them properly will purchase and use "ready-made" spectacles and apparently never have the idea enter their heads that such spectacles may "fit" even than the worst ready-made garments. And yet the varieties of vision and particularly of defective vision are almost endless and there is not one chance in a thousand that a pair of spectacles bought at random from one not a competent optician will really "fit" the purchaser. Ill fitting clothing injures merely one's appearance and that but temporarily; ill fitting spectacles or eye-glasses injure one's eyesight and the injury is permanent and in fact is constantly increasing. On the contrary, scientifically chosen spectacles will so aid the eyes that further impairment of the sight is generally arrested and in many cases is a marked improvement in the vision so that it is the height of folly to put off using glasses, as long as possible, as many do thinking thereby to preserve their sight. Straining the eyes cannot possibly benefit them, and to do without spectacles after the sight has become impaired inevitably causes constant, and serious strains, consult a competent optician at once and if in or near Bangor you cannot possibly do better than to consult Mr. W. H. Edmunds, who has had a quarter of a century experience, and is as well versed in the theory as in the practice of optics. He will test the vision and furnish spectacles and eye glasses perfectly adapted to the case, and we may add that his charges are uniformly moderate. Mr. Edmunds also furnishes other optical goods, such as Microscopes, Telescopes, Opera Glasses, etc., and deals in Watches, Clocks and Jewelry, Solid Silver and Plated Ware, carrying a fine stock and quoting very low prices. A specialty is made of the manufacture of Solid Gold Jewelry to order, and of the engraving of Monograms, Ciphers, Inscriptions, in fact, any device, motto, etc., that may be desired. Watches, clocks and jewelry are repaired in a neat and durable manner short notice, this being one of the most important departments of the business. Mr. Edmunds' store

is at No. 15 Hammond St., and sufficient assistance is employed to ensure prompt and careful attention to every caller. The proprietor is a native of Vermont and during his long and honorable business career has become almost universally known in Bangor and vicinity.

JOHN CASSIDY & SON, Dealers in Groceries and provisions, No. 25 Broad Street, Bangor Maine. It is no discredit to the other excellent grocery and provision stores in Bangor to say that that carried on by Messrs. John Cassidy & Son has hardly its rival in town, for this business was founded many years ago, and so long a "start" is not easy to be made up by competitors. This enterprise was established in 1876, by the senior member of the present firm, which was established in 1890, and is composed of Messrs. John and J. W. Cassidy, both natives of this town. The premises occupied are located at No. 25 Broad Street, and consists of a store 4 floors 25 x 50 feet in size, and a large storehouse. Employment is given to three experienced and careful assistants, and orders will be accurately filled and delivered at short notice. The stock comprises groceries and provisions in almost endless variety, obtained from the most reputable sources, and admirably adapted to the requirements of the most select trade, while no exorbitant prices are quoted in any department, the lowest market rates being closely adhered to, the result being a general knowledge on the part of the public that in no store in the county can a dollar be spent to better advantage in the purchase of food supplies.

HAYNES, PILLSBURY & CO., Wholesale Dealers in Bar Iron, Steel, Carriage Stock, Hardware, Paints, Oils, Doors, Sash, Blinds, &c., Nos. 126 and 128 Exchange Street, Bangor, Me. It is safe to assert that a very large proportion of the iron, steel, carriage stock and hardware used in Bangor and throughout this section of the State is furnished by Messrs. Haynes, Pillsbury & Co., who do an exclusive wholesale business and carry on what is by far the largest hardware establishment in this city. It is located at Nos. 126 and 128 Exchange St., and the premises utilized are very spacious, their aggregate area approximating 30,000 square feet. An immense stock is carried, and so varied is it that even to catalogue it would exhaust our available space many times over, but the most important commodities it comprises are bar iron, steel, carriage stock, hardware, paints, oils, doors, sash, blinds, cutlery, builders' hardware of all kinds, and blacksmith's supplies. The firm are manufacturer's agents for Lane's barn door hangers, which are conceded to be more practical than any others on the market as they are easily applied, do not stick but work easily even after long use, and are extremely strong and durable. The concern are also agents for "Miners' Friend Dynamite," which has been called by competent authority "the greatest improvement of the age in explosive compounds," as it is as safe if not safer to handle than any other high explosive, and is remarkably reliable and efficient. Obtaining practically all their goods directly from first hands, Messrs. Haynes, Pillsbury & Co. are prepared to quote bottom prices as well as fill the largest orders without delay. They are direct importers of cutlery, and in this line of goods they offer unequalled inducements, while in every branch of their business they are prepared to easily meet all honorable competition. Employment is given to about 20 assistants including 5 traveling men, and the great business is so thoroughly systematized that orders are assured much more prompt and careful attention than at many an establishment supplying a much smaller circle of patrons.



JAMES A. ROBINSON & SON, Dealers in Ready-Made Clothing and Gents' Furnishing Goods; Custom Work Made to Order; Taylor's Corner, Bangor, Me. The firm of James A. Robinson & Son was formed in 1891, and is constituted of Messrs. James A. and Frank A. Robinson, both of whom are natives of Maine. The senior partner is one of the most experienced manufacturers of and dealers in clothing in the state, and the enterprise conducted by the firm is of very long standing, having been inaugurated some thirty-five years ago by Messrs. Wheelwright, Clark & Co., who were succeeded in 1879 by Messrs. Robinson & Arey, Mr. James A. Robinson assuming sole control in 1884, and admitting his son to partnership seven years later. The firm utilize very spacious premises at Taylor's corner, comprising one floor and a basement of the dimensions of 40 x 60 feet, an upper salesroom measuring 20 x 60 feet, and the entire fourth and fifth floors which are sixty feet square and are used as work-shops. The stock of ready-made clothing will not suffer by comparison with any other in the state, for it is very large, is complete in every department, and is so varied that all tastes and purses can be perfectly suited. The public are well aware of this fact, and, as a natural consequence, the firm do a very extensive business, customers coming from all points in the vicinity of Bangor, as well as from all parts of the city itself. Clothing suited to dress, street and working wear, stylish in cut, perfect in fit, durable in material and excellent in workmanship may be obtained here at the lowest market rates, and the purchaser is assured that every article will prove just as represented in every respect. Garments will be made to order in the most artistic manner at short notice and at low

prices, and an extensive assortment of foreign and domestic fabrics is constantly on hand to choose from. A large stock of gents' furnishing goods is also carried, and sufficient assistance is employed to ensure prompt and careful attention to every caller.

FARMER'S HOME, C. C. & E. R. KENNEY, Props.; Meals at all Hours; No. 22 Pickering Square, Bangor, Me. Commercial travelers say there never was but one man who could manage a hotel so as to suit everybody and he died young, so that it is safe to assume there is no hotel in the country so managed that there is no opportunity to growl at anything, and we have no idea of making such a claim for the establishment conducted by Messrs. C. C. & E. R. Kenney, but we have no hesitation in recommending it to all reasonable travelers, for the "Farmer's Home" is conveniently located at No. 22 Pickering Square, very comfortably furnished and well kept, and the proprietors spare no pains to make things agreeable and to lodge their guests well, feed them well and treat them well in every respect. Surely no more can be asked by any reasonable patron, and the character and extent of the patronage go to show that the facilities offered are appreciated. Messrs. Kenney have been identified with their present enterprise since 1881. The dining-room can seat forty guests, the bill of fare is varied and abundant, the cooking is good and the service prompt and obliging — points which experienced travelers will appreciate. Meals can be had at all hours, and when we add that the terms are very reasonable, it will not be wondered at that the house is liberally patronized and is steadily and rapidly gaining in popularity.

Mrs. RUFUS HAMM, Art Needle Work, 43 Main Street, Bangor. The difference between a "home" and a "house" is in many instances undefinable but is always apparent, for just as truly as "stone walls do not a prison make, nor iron bars a cage" just so truly may it be said that the finest edifice, the most elaborate furnishing, and the freest expenditure will not make a home, unless accompanied by that mysterious something we call "good taste." Comparatively humble quarters may be made very attractive by the judicious use of Art Needlework, and the most elegant apartments will look bare and cold unless adorned by articles of that kind, for they give a peculiarly "homelike" effect and add that "feminine touch" which is so frequently referred to, so indispensable, yet so imperfectly understood. The residents of Bangor and vicinity have learned that they can get the very finest Art Needlework at the establishment carried on by Mrs. Rufus Hamm at No. 43 Main st., for this store has been conducted some 4 years and has steadily grown in popular favor, owing to the desirability of the goods and the lowness of the prices. Order work will be done at very short notice, 4 assistants being employed, and a beautiful assortment of finished work, and of Art Needle Materials, etc., is constantly on hand.

BROWN & DILLINGHAM. Livery, Hack, Boarding and Sale Stable, Billings Avenue, Hammond St., Bangor. The establishment carried on by Messrs. Brown & Dillingham is as good an example of an "all round" stable as can be found in Bangor, or in other words the service offered is so comprehensive and so efficient in every department that, whether judged as a Livery, Hack, Boarding or Sale Stable the establishment will compare favorably with any in the city. If the proprietors make a specialty of any one branch of the business it is of the last mentioned, for they sell a great many horses every year and their stable is becoming almost universally known in this section as a place where desirable working and driving horses may always be bought at fair rates. There is a good deal of talk about "fraud" in the sale of horses and many otherwise sensible persons firmly believe that every man or every firm that sells horses will cheat the purchaser as much as is possible, and yet this belief is utterly absurd for if you deal with an honorable man or an honorable concern and you are disposed to be fair yourself you will be treated fairly and squarely, whether you are buying horses or anything else. Messrs. Brown & Dillingham are not the kind of men to indulge in "sharp practice" and their record as a concern shows that representations made by them may safely be accepted as strictly true. Mr. S. W. Brown is a native of Stetson and Mr. H. H. Dillingham was born in this city. The firm utilize extensive premises located at Billings Ave. and Hammond St., capable of accommodating sixty horses, and boarders are assured comfortable quarters and proper food and care, while livery teams will be furnished at very short notice and at uniformly moderate rates.

W. B. GOULD, No. 2 Harlow St., Bangor, Maine. Tobacco, Cigars and Smokers' Sundries. When a stranger arrives in a city or town, his first questions are generally afflicted in a great measure by his personal habits. Of course he will want a good hotel, but after that point is provided for, if he be a smoker the chances are that he will want to know where he can get a good cigar. Well, if in Bangor, no better place can be found than the establishment of which Mr. W. B. Gould is the proprietor, located at No. 2 Harlow Street. This business has been carried on by Mr. Gould for the past twenty years and a large manufacturing wholesale and retail business has been built up. Mr. Gould is a manufacturer of Cigars as well as a dealer in Tobacco and Smokers' Sundries, and recognized the fact that he must furnish a good article if he wished to establish a permanent business, and from the very beginning he has taken pains to manufacture and sell cigars that were uniform and excellent in flavor, as well as low in price. The premise occupied comprise three floors, each 20x60 feet in dimensions. The business is not confined to the manufacture of cigars but includes the sale of foreign cigars, tobacco and smokers, articles in general, and a fine assortment is constantly carried in stock. Mr. Gould is a native of Bangor, and is very well known throughout this city. He warrants his goods to prove just as represented, while the prices quoted on the same will be found very low.

T. F. CASSIDY, Dealer in Ships Stores and Family Groceries, Cordage and Chandlery, Anchors and Chains, Paints and Oils. Manufacturer of Blocks, Cant Dogs, and Ice Tools of all kinds. Front Street, Bangor, Me. A remarkable example of what may be accomplished by brains, energy, industry, fair dealings and close attention to business is afforded by the record made by Mr. T. F. Cassidy since he began operations in Bangor, in 1871, for he started as a blacksmith and is now a manufacturer of Cassidy's patent Dog, Cant Tackle Blocks and Marine Hardware, Builder's and Bridge Iron Work, and dealer in Anchors, Chains, and Pumps, Cordage and Chandlery, Paints and Oils, Ship Stores and Family Groceries of every description. He also carries on a grist mill, manufactures Ice Tools of all kinds, and is agent for Edson Mfg. Co's., Pumps, Westbrook Mfg. Co's., Duck, Knowlton Bros., Windlasses and Capstans, Dyer's Gaff Topsail Sheet Cleats, Averill Ready Mixed Paints, and Russell Pumps, and deals largely in Oakum Tar and Pitch, Caulking Tools, Signal Lights, Lanterns, Wire Rope, Jib Hawks Mast Hoops Belaying Pins and Ship Supplies in general. Mr. Cassidy employs a large force of assistants and fills all orders without delay and at bottom rates, he giving close personal attention to every detail of the business. He was formerly connected with the City Council and is extremely well known, not only in Bangor but throughout this section of the state.

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\$992	30	\$1,706	6 $\frac{7}{8}$ per cent.
1,018	35	1,746	6 $\frac{3}{4}$ " "
1,060	40	1,813	6 $\frac{3}{4}$ " "
1,128	45	1,932	6 $\frac{3}{4}$ " "
1,240	50	2,156	7 " "

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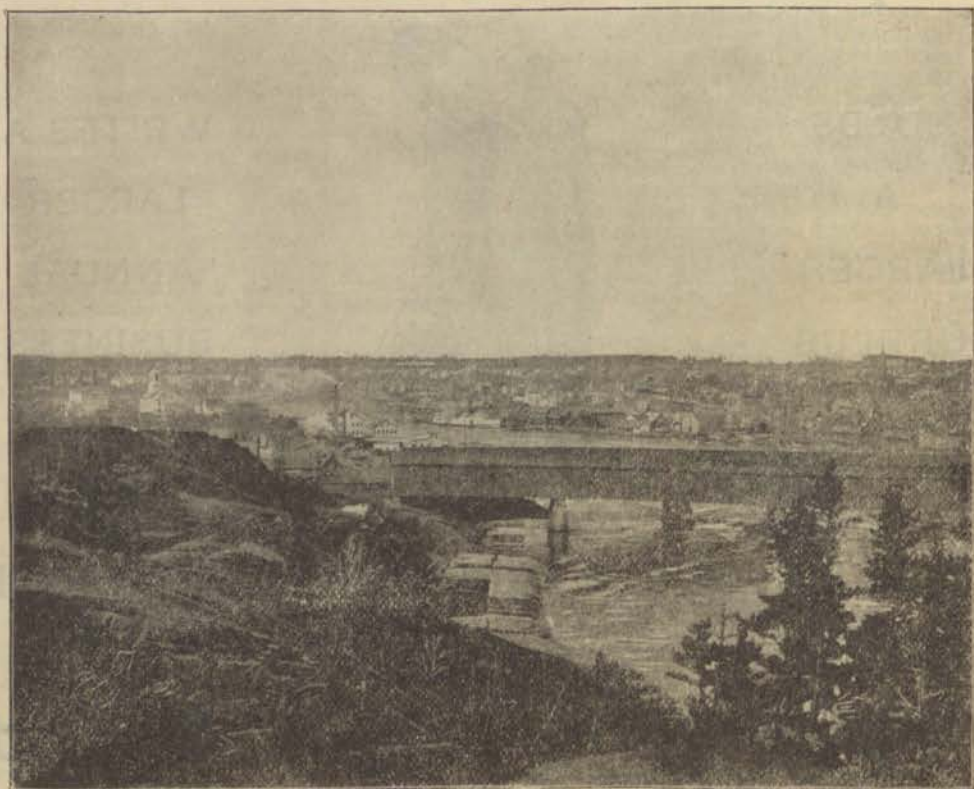
OFFICES:

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AND

PITTSFIELD, MAINE.

93 Exchange St., Portland, Me.



THE BRIDGE FROM BREWER SIDE ABOVE THE CITY.

HISTORICAL SKETCH OF BREWER.

Brewer is situated in the southern part of Penobscot County on the east bank of the Penobscot River. The position occupied by Brewer at the head of tide-water is one of the most advantageous, and its advantages were early appreciated, one of the first settlements in the Penobscot valley being made at this point. Bangor and Brewer lie directly opposite one another and are connected by a toll bridge and a ferry, also by various less tangible and obvious but more intimate and permanent attachments, which are so many and important that the life and development of the two places are as closely identified as were those late truly "inseparable" companions, the "Siamese Twins." Both lost somewhat in population during the disastrous decade 1870-1880; both made great gains, not only in population, but also in valuation, during the succeeding decade, and both have made such progress since the close of the latter that there is every reason to believe that when the twentieth century opens both can look back upon ten years of development unparalled in their histories.

The close relationship of Brewer and Bangor has existed to a greater or less extent from the very beginning, so that the early history of the former must be studied in connection with that of the latter, and this is the easier to do from the fact that the age of the two cities is practically

identical, Bangor having been first settled in 1769 and Brewer in 1770. Jacob Buswell or Bussell, as the name is generally spelled by late historians, was the first permanent white settler in Bangor, he building a log cabin on the high land east of the Kenduskeag River a little ways below the extensive ledges in the Penobscot known as the rocks of Champlain and now covered by a wharf. In the spring of the following year, he was joined by his son, Stephen, and by Caleb Goodwin and family, and in the early fall, the first settlement was made on the opposite side of the Penobscot at a point destined to become the site of Brewer Village, the pioneer settler being John Brewer, from



BRIMMER SQUARE.

Worcester, Mass. He had visited the Penobscot in search of a favorable place at which to establish a mill, and after making a thorough examination of various tributary streams, including the Condeskeag or Kenduskeag, as it is now called, he decided in favor of the Segeundunk, and laid the foundation for a dam at its mouth in September, 1770, after which he returned to Worcester. In April, 1771, he re-visited the Penobscot accompanied by an adequate force of mechanics, completed the dam, built a mill and leased it, and also erected a dwelling-house. Brewer was associated with twenty-one others in the settlement and development of the region, they being organized as a company, and beginning operations on quite an extensive scale. The territory marked out by the company extended from Buck's Ledge to the head of tide-water, twelve miles up the river and six miles inland at its widest point, the tract containing about fifty-eight square miles. It was named New Worcester. Before beginning operations, the company had obtained from the General Court of the Massachusetts Colony a license to settle upon the tract in question, but they held no valid title to the land, as the grant was conditional upon its being confirmed by the British Government within three years. The necessary steps were taken to secure that confirmation, and the petition was favorably received and compliance promised, but decisive action on the part of the Crown was delayed for some unexplained reason, and the outbreak of the Revolution found the

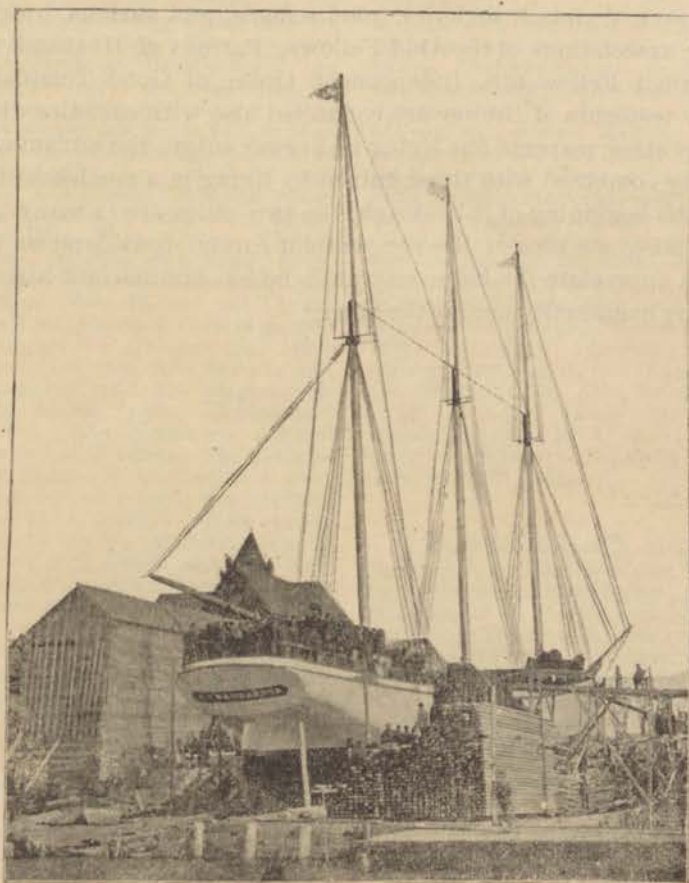
matter still undecided. Although conscious that they were squatters from a legal standpoint, the settlers had sufficient confidence in the justness of their countrymen and in the favorable outcome of the struggle with Great Britain to continue to occupy and improve their lands, in the expectation of having their titles legalized at the close of the war. The remoteness and insignificance of the settlement protected it from attack for some years after the commencement of hostilities, and even after the English had established a fort at what is now Castine, in June, 1779, the residents of Penobscot Valley were promised freedom from molestation if they would quietly pursue their vocations and act the part of neutrals.

A fleet and an army were sent from Massachusetts to dislodge the British, and would have had no difficulty in taking the position by assault, as but few guns had been mounted and the works were very incomplete, but the commander of the expedition greatly misjudged the strength of the fortification and so decided to reduce it by siege, but the besiegers were finally driven away by a fleet and fled up the river, abandoning and burning their vessels and taking refuge in the forests. John Brewer assisted many refugees to escape, and gained the enmity of the infamous Mowatt, the result of which was that Brewer and many of his neighbors had to abandon their lands and seek older settlements for safety, Brewer going back to Worcester and not returning until 1783. The following year the tract was regularly surveyed by an agent of the State of Massachusetts, and in 1875, all the lots fronting upon the river were granted to John Brewer and Simeon Fowler in consideration of the sum of 3,000 pounds paid in the greatly depreciated "consolidated notes" of the period. This tract had an area of 10,864 acres, and the remainder of the territory was granted to Moses Knapp and associates.

The population increased rapidly after the war was over, and March 21, 1788, the plantation was incorporated as a town under the name of Orrington. For a number of years it was the most populous town in the county, and so remained until February 22, 1812, when the northern part was set off and incorporated as the town of Brewer, thus taking 23,582 acres from the 37,304 acres comprised within the original township. The population of Orrington in 1810 was 1,341, and in 1820, Orrington had 1,049 and Brewer had 734 inhabitants, making a total of 1,783, so that had not the division taken place, the former would still have been by far the most populous town in the county. The first post-office at Brewer Village was established in 1800, at which time there were but nine houses within three miles from that place. Colonel John Brewer was the first postmaster and held the office until 1830, by which time the population of Brewer had increased to 1,078. In 1840, it was 1,736; in 1850, 2,628; in 1860, 2,835; in 1870, 3,214; in 1880, 3,170; and in 1890, 4,193; the gain of more than 1,000 during the latter decade, forming a marked contrast to the loss of forty-four from 1870 to 1880, and showing that the old town has taken a new lease of life and is progressing rapidly as well as steadily. This is further shown by the great increase in the valuation of estates during the past decade, the 1880 census giving Brewer an estate valuation of \$735,169, while the figures for 1890 are \$1,307,970. The comparatively small increase in the population from 1850 to 1860 is partially accounted for by the fact that a portion of the town was set apart during that decade to form the town of Holden, which was incorporated in April, 1852, and had a population of 804 in 1860. Brewer was incorporated as a city February 28, 1889, and the city charter was adopted March 11th of the same year.

Brewer shares with Bangor in the advantages of the great Penobscot, with its facilities for ship-building, lumbering, navigation, ice harvesting, etc., and so largely have its advantages been availed of by the residents of Brewer that during some years more vessels have been launched here than at Bangor or any other place on the river. Of course, the decadence of wooden ship-building had a very injurious effect upon Brewer, it not only crippling the ship-building interests, but also many others more or less directly dependent upon them, but the progress of the town was only hindered, not stopped, for other industries have been substituted and all of these are generally prosperous, while the revival of ship-building of late years augurs well for Brewer's future, espec-

ially as some excellently equipped ship-yards may be found in the city. The manufacture of long and short lumber has long been a highly important local industry, some of Brewer's saw, planing and moulding mills being very extensive, and their machinery being of the most improved type; and it is a noteworthy fact that a leading establishment of this kind is located on the original mill site utilized by Colonel Brewer. Brick-making is also largely engaged in, an apparently inexhaustible supply of clay of superior quality being available, and the facilities for the transportation of the finished product being such as to enable local manufacturers to compete successfully, even with



A BREWER INDUSTRY.

those who are considerably nearer a given market. The harvesting, storing and shipping of ice give employment to many, as do various manufacturers not yet enumerated, such as the making of boats, sails, leather, caariages, paper boxes, pulp, boots and shoes, clothing, brush woods and broom handles, cooperage, harness, machine and smith work, kindling wood, etc. The manufacturing possibilities of Brewer are capable of almost indefinite expansion, and the industries of the city are sure to develop very largely during the coming decade, if for no other reason than the advantages gained by the electrical transmission of power from Veazie, some four miles up the river. When this system is perfected and Brewer's exceptional facilities for shipping even the bulkiest and heaviest products economically and in any required quantities are supplemented by the cheap, safe and reliable power it will give, there will be very few cities or towns in New England offering equal advantages to manufacturers.

The mercantile interests of the city are varied, prosperous, and much more extensive than would naturally be expected considering the population of Brewer and the proximity of one of the chief trade centres of the state. The trouble saved by patronizing local stores has, of course, much to do with the generous support given to Brewer's merchants, but credit should also be given to their liberal policy, for the leading tradesmen of the city are both able and enterprising, and secure and hold custom by the sure but difficult method of giving unsurpassed value to buyers, and thus convincing the purchasing public that they can gain nothing by going outside the city for what supplies they may require. Practically every commodity in common use is obtainable at Brewer at favorable rates, and this is by no means the least of the advantages offered by the city as a place of residence. There are several church societies, good schools, and various fraternal organizations, among the latter being associations of the Odd Fellows, Patrons of Husbandry, Ancient Order of United Workmen, United Fellowship, Independent Order of Good Templars, Iron Hall and United Friends. Many residents of Brewer are connected also with societies which meet at Bangor, and in this and various other respects one living in Brewer enjoys the advantages of residence in a comparatively large city combined with those gained by living in a much smaller community. In fact, as was stated at the beginning of this sketch, the two cities are in many respects one, and as no person can gain an adequate idea of Brewer without careful consideration of Bangor's characteristics, so no one can appreciate the latter city until he has familiarized himself with the smaller but fully as enterprising community across the river.

REPRESENTATIVE BUSINESS MEN OF BREWER.

HARLOW BROTHERS, Brewer, Me., Brick Block Centre St. If the comparative importance of a store is to be judged from its usefulness (and that seems as sensible a standard as can be adopted) then the establishment conducted by Messrs. Harlow Brothers must be given a leading position so far as Brewer is concerned for there is not a more generally useful store in town, or one more popular, either. The premises occupied are in the Brick Block, or "Harlow Block," on Centre St., and comprise two floors and a basement, of the dimensions of 23x60 feet. They contain a very large stock but it is even more remarkable for its variety than for its magnitude, for it comprises not only full lines of Groceries, Provision, Hardware, etc., but also a large assortment of Doors, Sash and Blinds, Glass and Putty, Paints and Oils, Glazed Windows, Woodenware, Crockery, Powder, Cartridges, Shot, Caps, Cutlery, Clothes Wringers, Stoneware, etc., together with Flour, Corn, Meal, Middlings, Oats, Shorts, Cotton Seed Meal, Rock Salt, Lime, Plaster, Cement, Hair, Garden and Flower Seed, Grass Seed, Haying Tools, Farming Tools in general Fruits, Candies, Nuts, Cigars and Tobacco and other articles to numerous to mention. The firm buy and sell all kinds of country produce, and are prepared to furnish Live Bait at the lowest rates. Employment is given to three assistants, and orders are assured prompt and careful attention at all times. The business was founded in 1870 by Messrs. E. G. Harlow & Son, and in 1873 the present firm was formed, the partners being Messrs. F. L. and C. A. Harlow. Both are too widely known hereabouts to render extended personal mention necessary, and we will simply add that they give the business close attention and maintain the service at the highest standard of efficiency.

D. L. SAVAGE, Manufacturer and Retail Dealer in Stoves and Tinware; Corner Center and Main Streets, Brewer, Me. It will probably surprise some of our readers to be told that the way to buy to the best advantage is to put entire confidence in the dealer you patronize, but nevertheless that is the fact, assuming of course that you deal with an honorable house, and if you don't, why, no rules and no advice can ensure you against imposition. Take it for instance in the matter of stoves, and see what you gain by confiding in the dealer, for example in Mr. D. L. Savage, who is a widely known manufacturer and dealer in Stoves and Tinware. Mr. Savage knows all about cooking and heating stoves—it is his business to have that knowledge, and as he thoroughly understands his business he thoroughly understands stoves, too. Obviously it is to his advantage to suit his customers, and so when one comes to him and makes known his wants and relies upon his advice, Mr. Savage is certainly going to do his best to provide a stove that will do excellent service under the conditions that it is to be used, that will be saving of fuel and give first-class satisfaction if properly used. He is prepared to quote bottom prices on stoves of all kinds, also on tinware and kitchen furnishings. Tinsmithing and general jobbing will be done in first-class style, at reasonable rates and at very short notice, employment being given to three assistants. The premises made use of are located at corner of Center and Main Sts., and comprise a salesroom measuring 28x34 feet and a shop of equal size, while a spacious store-house is near by.

BREWER DRY GOODS STORE, W. E. RUSS, 3 Farrington Block, Brewer, Maine. "The Brewer Dry Goods Store," as the establishment located at No. 3 Farrington Block and carried on by Mr. W. E. Russ is called, certainly deserves its name for it is a truly representative dry goods store and enjoys a high degree of popularity, especially among those best acquainted with the characteristics of Brewer's mercantile establishments. Perhaps its most popular feature is the variety and desirability of the stock carried,—at all events it is a fact that the assortment of dry and fancy goods, notions, etc., is most skilfully made up, fully justifying the assertion that you can always find what you want in the line of table linen, napkins, towels, corsets, collars, cuffs, handkerchiefs, hamburgs, laces, buttons, and small wares in general, together with blankets, underwear, shirts, hosiery, gloves, Germantown worsteds, Scotch, Spanish, Saxony, Domestic and other yarns. Wool dress goods are also very largely represented in the stock, as are calicoes, prints and other fabrics, and the very latest patterns and most attractive designs are sure to be included in the assortment. Stamping will be done in first-class style at short notice, and laundry work will be received and delivered, Mr. Russ being agent for the Bangor Steam Laundry. He is a very close buyer and quotes positively bottom prices on all the goods dealt in, as may easily be proved by comparing his goods and prices with those of other dealers.

H. B. WASHBURN, House, Carriage and Sign Painting, a fine line of Room Papers, Borders and Ceiling Decorations, also, Paints, Oils, Varnishes, Brushes, etc. Corner of Centre and Main Streets, Brewer, Me. Everybody knows that among artists, such as landscape, marine and portrait painters, there are all degrees of merit, some being wonderfully skilful while others turn out work that is simply abominable, but it does not seem to be as generally appreciated that the same condition of affairs exists among house, carriage and sign painters, many people assuming that "anybody can paint a house or a carriage" and placing all such painters on the same level. Yet that idea is palpably absurd, and it is absurd not only because some painters are more skilful than others but also because some are much more careful to use first-class stock and to see that all work entrusted to them is faithfully and thoroughly done. It is largely because of his care in these respects that Mr. H. B. Washburn has built up so extensive and desirable a business since beginning operations in Brewer in 1879, and it is worthy of note that he is as careful now as ever, sparing no pains to fully maintain the high reputation so honestly won. He is a native of Orrington, Maine, and is extremely well-known in social as well as in business circles. Orders for House, Carriage and Sign Painting, Paper Hanging and Frescoing and other Interior Decorating will be executed in first class style at short notice, special attention being given to house and hall decorations, and estimates being promptly and cheerfully furnished on application. Mr. Washburn occupies spacious premises at the corner of Centre and Main sts., and carries a large and complete stock of Room Papers, Borders and Ceiling Decorations, Paints, Oils, Varnishes, Brushes, etc., the goods being of standard quality and being sold at the lowest prevailing rates.

CHARLES L. CARD, Dealer in Ladies, Gent's and Children's High Grade Footwear, Wilson Street, near the Ferry, Brewer Maine. The store carried on by Mr. Charles L. Card, and located on Wilson St., near the ferry is unique in one respect at least, it being the only store in Brewer devoted exclusively to the sale of Boots, Shoes, Rubbers, etc., As Mr. Card makes a specialty of footwear, and particularly of high-grade footwear, one naturally expects him to offer special inducements and that expectation will not be disappointed for he *does* offer special inducements, not only in styles and in prices but also in fit, for his stock is so large and complete that the most difficult fleet can be perfectly fitted, all the effect of a custom-made shoe being gained at a much smaller cost than that of custom work. Ladies', Gent's and Children's boots and shoes are dealt in every department of the stock being given careful attention, replenished with the latest novelties, and kept fresh and attractive at all times. Fancy or special lines such as Tennis Shoes, Bicycle Shoes, Base Ball Shoes etc., are offered in great variety at the proper season, and the goods are offered at low prices and in every instance guaranteed to prove just as represented. Mr. Card is a native of Connecticut, and has made many friends in Brewer and vicinity by his energetic and honorable methods.

MISS A. C. PYE, Ice Cream Parlor, Brewer, Maine. There are some people who have a very simple way of telling whether a certain article of food is wholesome or not, for they are believers in the principle that whatever is extra palatable and delicious is correspondingly dangerous, so of course they frown upon such things as confectionery and ice-cream, and hold that even fruit is apt to prove very hurtful unless used with great care. The great majority of the people however are too sensible to be frightened by the doleful sayings of the croakers, and it is conceded not only by the general public but also by physicians that ice-cream,—properly made from suitable materials—is not only harmless but beneficial. People have undoubtedly been made sick by eating certain kinds of ice-cream, just as they have been made sick by eating fish, meats and even vegetables, that either had something wrong about them in the first place or were improperly cooked, but nobody thinks of condemning all foods on that account, and very few are so foolish as to condemn all cream for even less reason. There is no possible question of the entire healthfulness and palatableness of the cream sold by Miss A. C. Pye, for instance, and the constantly increasing demand for it shows that the public are appreciative of its purity, fineness of flavor, and uniform merit. Miss Pye opened her Ice Cream Parlors on Wilson st., in 1889, and they are very popular throughout this vicinity, for not only is the cream of unusual excellence but the service is prompt and accurate and the charges are very moderate.

MRS. M. J. HAYNES, Millinery, Dress and Cloak Making, Wilson Street, Brewer, Me. Economy is a virtue beyond a doubt, but the dividing line between true and false economy is so faintly drawn that it is frequently overlooked and the result is that some serious mistakes are made and what was meant for economy turns out to be extravagance, which is by no means pleasant when one has honestly tried to be prudent and saving. Some ladies can trim their own hats and bonnets, and make their own dresses, and save money by the operation, but there are many more who cannot, for either their time is too fully occupied, or they lack the taste and skill essential to the attainment of satisfactory results; and millinery work that is not tastefully done, and dresses that are ill fitting or not properly designed, are practically worthless,—that is so far as giving pleasure to the wearer is concerned. In the great majority of cases it pays to employ skilled assistance, and in this connection we may properly refer to the

service offered by Mrs. M. J. Haynes, for she is an experienced and skillful Milliner, Dress and Cloak Maker, as many Brewer ladies have proved to their entire satisfaction since she began business here in 1889. Her store is on Wilson st., and is well fitted up; while employment is given to 3 assistants so that orders can be filled at short notice. Mrs. Haynes is moderate in her prices both for material and for services, and she gives personal supervision to the filling of every order. She keeps thoroughly well informed concerning all the many details of her business, and her customers are given opportunity to choose from the latest fashionable novelties.

NICKERSON & BARSTOW, Grocers, corner of Main and Wilson Street, Brewer, Maine. The firm of Nickerson & Barstow carry on operations on a large scale and deal in so great a variety of commodities that anything like a complete consideration of their business would exhaust our available space many times over. They deal in ship stores, Staple and Fancy Groceries Fresh and Salt Meats, with the best facilities for handling it making it the best market in this vicinity, also Provisions, Flour, Grain and Feed. Paints and oils, Lime, Cement and Hair, besides other articles of less importance and as may naturally be supposed they carry a very heavy stock, necessitating the occupancy of extremely spacious quarters, located at the corner of Main and Wilson Sts., and including a main store measuring 30x50 feet, and two large warehouses in the rear. This business was founded by Messrs. King & Nickerson in 1880, passed under the control of Messrs. A. H. King & Co., in 1882, and in 1889 came into the possession of the present firm, constituted of Messrs. F. H. Nickerson and W. B. Barstow, neither of whom need introduction to our Brewer readers. They give close personal attention to the many details of the business, and as adequate assistance is employed, orders are assured prompt and accurate filling, while bottom rates are quoted to both large and small buyers, Goods being delivered free in either city. This is a truly representative enterprise and well deserves the high degree of success which has attended it.

BISBEE B. MERRILL, Apothecary, Brewer, Maine. Among the many stories current relating to Abraham Lincoln, or "Honest Abe," as the mass of the people delight to call him, is one which tells how a certain officer was very highly recommended to him for advancement. The officer's friends called upon the president and warmly eulogized their man, saying that he was a West Point graduate, a man of energy, possessed of exceptional ability, etc., and when they finished, Lincoln remarked, "that is all very well, gentlemen, and I am glad to learn that your man is well educated, energetic and determined but what I want to know is, can he fight?" One feels tempted to ask a somewhat similar question concerning some of the drug stores that are praised for the size and variety of the stock they contain, the perfection of their equipments, etc., for as it is the main business of a druggist to compound prescriptions, and no elegance of equipment or magnitude of stock can atone for remissness in that duty, hence in making mention of the establishment carried on by Mr. Bisbee B. Merrill, at the corner of Main and Centre Sts., let us first of all say that this is as reliable a pharmacy as the State can show, the compounding of prescriptions being given special attention and the work being done skilfully, carefully, promptly and at moderate rates. Mr. Merrill is a native of Brewer, and opened his present establishment in 1886. He utilizes 2 floors and a basement, each 20x50 feet in size, and carries a very heavy and complete stock, not only of drugs, medicines and chemicals, but also of toilet and fancy articles, druggists' sundries, cigars, etc.

A. G. RAY, dealer in Dry and Fancy Goods. Wilson Street, near Ferry, Brewer, Me. Yachtsmen have a saying, "Every boat sails fast when she sails alone," and on the same principle, every store is attractive and well managed if there is no better one near by to compare it with, but with stores as with boats competition is necessary in order to determine relative merit, and the more close the competition the more surety there is that the decision reached will be just and correct. Therefore the high standing of the establishment carried on by Mr. A. G. Ray is thoroughly well-deserved for certainly competition is close enough in the Dry and Fancy Goods business hereabouts to find out the true merits of a store devoted to that line of trade. Mr. Ray having to compete with the Bangor houses as well as with those in Brewer. The large trade he has built up since beginning operations in 1889, shows what the public think of the inducements he offers, and it is a fact that these are unsurpassed in this vicinity for his stock is large and varied, always comprises the latest fashionable novelties and is made up of goods which are guaranteed to prove as represented; his prices are uniformly low and callers are sure of receiving prompt and polite attention. The store is located on Main st., near the Ferry, and has an area of 1500 square feet.

M. E. MALING & CO., Fruit, Confectionery and Ice Cream Parlors, corner Main and Church Streets, Brewer, Maine. This enterprise, though recently established seems to have been launched upon a prosperous wave, or at a most propitious time and in a most fortunate manner, its success has been assured from the start, for it has met with a generous patronage and encouragement most gratifying to its promoters, who are more than ever determined to render the public a service that might be characterized by the motto "not how cheap, but how good." They deal in foreign and domestic fruit, confectionery and full line of penny goods, tobacco and fine cigars. A specialty is made of domestic bread and pastry. Hot rolls being furnished every afternoon. The best of Ice Cream is made on the premises and furnished by the plate, or in any desired quantity to families or parties. Their Ice Cream and lunch parlor is becoming one of the pleasant resorts of the city for you can obtain here a most tempting lunch at all hours and the service is very prompt and obliging for Mr. and Mrs. Maling give their personal attention to the details of their business. They are constantly adding to their stock such goods as the local trade may demand.

AYER & VICKERY, General Merchandise, South Brewer. As a general thing, in the long run, the judgment of the public is almost sure to be correct and therefore if an individual, a corporation, a business firm, or a business enterprise is popular after sufficient time has been given to truly test its merits the chances are that it fully deserves its popularity. So it is with the enterprise carried on by Messrs. Ayer & Vickery. This was founded by Mr. J. S. Ayer some years ago, the present firm having been formed in 1891. Ample time has been given to demonstrate the merits of the undertaking since Mr. Ayer established it, and it has become popular because it has proved itself fully worthy of wide popularity. The firm deal in Groceries, Provisions, Hardware, Dry Goods, Notions, etc., carry a heavy stock, sell all goods strictly on their merits, quote bottom prices, and give equally prompt and courteous attention to large and small buyers. Therefore they deserve success, and it is pleasant to favorably mention an enterprise managed on such principles. They occupy 2 floors of the Ayer building, on the east side of Main st., South Brewer, each floor being 20 x 100 feet in dimensions. Adequate assistance is employed and orders are filled carefully, accurately and at very short notice.

ARTHUR Y. ROGERS, Manufacturer of Calf and Kip Driving Boots and Shoes, Wilson Street, near the Ferry, Brewer, Me., The business carried on by Arthur Y. Rogers was founded by Messrs. E. Batchelor & Co., who were succeeded in 1888 by Messrs. Chapin & Rogers, they giving place to the present proprietor in 1891. He is a native of Orrington, Maine, and has many friends in Brewer and vicinity both in business and social circles, his straightforward and enterprising methods exciting much favorable comment among those who appreciate energy and fair dealing. Mr. Rogers is a manufacturer of and dealer in Calf and Kip Driving Boots and Shoes, and occupies a good-sized and well-equipped store and shop located on Wilson St., near the Ferry. He carries a good stock, including a fine line of Men's and Boys' Rubber Goods and a full assortment of seasonable footwear, and quotes positively bottom prices on all the articles dealt in, while guaranteeing them to prove precisely as represented. Employment is given to two assistants, and every detail of the work done at this shop is carried out under careful supervision, the result being that the productions are noted for their uniform and superior excellence, they comparing favorably with all others of a similar kind in the market.

Mrs. A. H. GIVEN, Fashionable Millinery, Center Street, Brewer, Maine. There are certain stock subjects on which newspaper "funny news" depend for material for nearly all of their jokes, and prominent among these subjects is the exorbitant price of millinery. If we were to believe the jokes we would be convinced that the merest scrap of straw or of velvet combined with a feather or two, a bunch of flowers or some other trimmings is sold at any figure from ten to twenty-five dollars, according to the standing of the milliner and the wealth of the purchaser, the matter of intrinsic value not entering into the question at all, but we know that our "funny men" are given to exaggeration and therefore we take their words with many grains of salt. But there is no smoke without some fire, and these humorous accusations of charging unreasonable prices would have no point were it not for the fact that some milliners are exorbitant in their charges, and hence we may be doing some of our readers a service in calling attention to the establishment conducted by Mrs. A. H. Given on Center Street, for this is a strictly first-class fashionable millinery store and yet the prices quoted on custom work, on trimmed and untrimmed hats and bonnets, and on millinery goods in general are uniformly moderate. Mrs. Given formerly conducted this business in millinery parlors elsewhere in this city but bought out this present establishment in the Spring of 1891, succeeding Mrs. H. L. Gibson. Its success was prompt and pronounced and has steadily continued, the store being very generally known as the headquarters for the latest fashions, and also a place where all orders are assured prompt, careful and skilful attention. Employment is given to 3 assistants and all work is done under the personal supervision of the proprietress.

In Rooms in Rear of Mrs. H. L. GIVEN'S
MILLINERY STORE,

Fashionable Dressmaking

Is carried on by

Miss EVA L. GIBSON.

Work promptly done in a thorough and fashionable style.

PRICES MODERATE.

SARGENT & HERRICK, dealers in Groceries, Corn, Flour, Meal, Ship, Stores, etc. Goods delivered free. Telephone connection. South Brewer, Me. If suddenly called upon to define the word "groceries", almost any person would hesitate before answering, for such an enormous variety of goods is included in this general title, that it must seem as if any short definition would fail to properly describe its meaning. A visit to a well-stocked grocery store will serve to show better than any words can the scope of the grocer's trade and a fine sample of a first-class establishment of this kind is the store carried on by Messrs. Sargent & Herrick, on Main St., South Brewer. The premises utilized are 50 feet square, and not an inch of available space is left unoccupied, for the firm believe in carrying a stock sufficiently large and sufficiently varied to permit of all tastes being suited and all orders filled without delay, and as the business is extensive it is absolutely necessary to carry a very heavy stock in order to carry this belief into practice. Groceries of all kinds, Corn, Flour, Meal, Ship Stores, etc., are represented in the stock, a complete catalogue of which would occupy pages of print. The store has telephone connection, employment is given to 2 assistants, and goods are delivered free, while the prices quoted are as low as the lowest. The firm began operations in 1885 and is constituted of Messrs. Albert P. Sargent and S. S. Herrick, both of whom are natives of Maine.

BREWER LAUNDRY, Wilson Street, near the Ferry, Brewer. Gentlemen's Garments Cleansed and Pressed. F. A. Holt, Proprietor. The time was, and not so very long ago either, when a genuine New England housekeeper would have no more thought of having the family washing and ironing done at a public laundry than she would have thought of having the family food furnished from a hotel, but the world moves and even the most conservative persons are beginning to admit that there are many and solid advantages gained by making use of the facilities offered by public laundries. The extra expense of so doing is more a matter of imagination than of fact, for to do washing and ironing at home requires time, fuel, soap and starch, and all these things cost money although most advocates of home washing ignore that fact when they talk about the "extravagance" of patronizing the public establishments. The scale of prices at the Brewer Laundry is very reasonable and the work is far better done than is the case at 9 houses out of 10, while the injury to garments is even less, as the pieces are carefully handled and the work is done by hand and with the aid of facilities such as no family have. This Laundry was opened by Mr. F. A. Holt, in 1890, and has evidently "come to stay" for it is an established favorite and is steadily increasing its operations. It is located on Wilson st., near the Ferry, and is fitted up with the latest facilities for the doing of laundry work and also for the cleansing and pressing of gentlemen's garments. Mr. Holt gives personal supervision to the carrying out of every order and proposes to fully maintain the high reputation already won.

E. N. ROWE, Confectionery, Cigars, etc., Center Street, Brewer, Maine. Nearly everybody has a sweet-tooth, and in fact a pronounced fondness for sweets and candies and it is a pretty sure sign of health and of appetite, although that fact seems to be entirely forgotten by those who hold that confectionery is ruinous to the digestion, spoils the teeth, and does other shocking things too numerous to mention, well, it is said everyone must have a hobby, and so perhaps, those who are so bitterly opposed to confectionery are excusable, but it is hard to see how any person having even a little common sense can hold such extreme views, for proofs of their incorrectness may be seen on every side. But as we have

said nearly everybody is more or less fond of candy, and therefore nearly everybody, at least among those living in Brewer, is interested in the store carried on by Mr. E. N. Rowe, for that is devoted to the sale of confectionery, and a good assortment of the most popular varieties is always in stock. Mr. Rowe deals also in fruits, cigars, tobacco, etc., so it will be seen that he is prepared to suit all tastes, and the popularity of his store indicates that the public are well aware of the fact. It is located on Center Street, and has an area of 1250 square feet; so that ample room is afforded for the accommodation of a desirable stock, competent assistance is employed, and the prompt and polite attention given to callers has much to do with the popularity of the establishment.

A. G. CARVER & SON, Boots, Shoes, Hats, Caps, clothing and Furnishings, 98 Main Street, Brewer. The ladies are generally so fond of "shopping" that it is one of their chief amusements but men, as a rule, take an opposite view of the matter and consider shopping a nuisance which is unavoidable but is to be got through with as quickly and easily as possible. Hence such a store as that carried on by Messrs. A. G. Carver & Son, is bound to be popular if for no other reason than that the stock it contains is so large and varied that a man can buy an entire outfit without dealing with any other firm. But there are other and important reasons for the popularity of this establishment, the prices being uniformly as low as the lowest, the goods being in every instance guaranteed to prove as represented, and the service being prompt, polite and intelligent as the proprietors give personal attention to callers. They guarantee satisfaction and will refund money to those who desire it, for Messrs. A. G. Carver & Son hold that a dissatisfied customer is something that no reputable concern should send away if it can be honorably avoided; and they propose to avoid it, first by representing things just as they are and by quoting bottom prices, and second by cheerfully correcting any mistakes, and finally by refunding money if demanded. They deal in Boots and Shoes, Hats, Caps, Rubbers, Clothing and Gents' Furnishing Goods; their stock comprises the latest fashionable novelties and a call at their store, No. 98 Main st., is sure to prove both pleasant and profitable.

F. W. DOANE & CO., dealers in Groceries, Flour, Provisions, Ship Stores, Tobacco, Cigars, Fruit, Dry Goods, Boots, Shoes, Hardware, etc., South Brewer, Maine. The store carried on by Messrs. F. W. Doane & Co., at the corner of Elm and Main sts., South Brewer, ranks among the most popular in town and in fact so popular is it that if a stranger asks where he had better buy a certain thing, the chances are he will be advised to go to this establishment, and it is a surety that he will be satisfied if he goes there, for he will receive prompt and careful attention, be furnished with reliable goods and be charged bottom rates,—and that combination certainly ought to satisfy anybody. No matter what you want you can probably buy it of Doane & Co., for his is a "general store" in the full sense of the term and an immense and wonderfully varied stock is constantly carried. It includes Groceries, Flour, Provisions, Ship Stores, Tobacco, Cigars, Fruit, Dry Goods, Boots and Shoes, Hardware, Farming Tools, Meat Market, and other goods too numerous to mention, so that all tastes and all purses can be suited. Employment is given to 3 assistants, and goods will be delivered free, both large and small orders being given equally careful attention. Mr. Doane is a native of Orrington, Maine, and was formerly of the firm of Doane & Westcott, but during the past four years he has had sole control of the business until June of the current year when Mr. W. A. Doane was admitted under the present firm style.

DR. C. A. MERRILL, Dentist, Brewer, Me.; office over Young & Boden's, Main Street, Brewer; residence, 34 Center Street. "Out of sight, out of mind," goes the old saying, and there is a good deal of truth in it, too, for the great majority of us cannot seem to bear in mind the importance of happenings that do not occur before our eyes. We may read of twenty lives being lost by a railway accident in the West, and we do not feel half so much concerned as we would should we see one man break his arm, and the same principle applies to our own welfare, for we allow our teeth to decay and become useless and worse than useless without any special concern, while if a finger or any other part that we can plainly see should show the least signs of decay or ache badly we would attend to the matter at once and spare no expense to have it remedied. Yet the teeth have highly important duties to perform, and any serious injury to them may easily have a very bad effect upon the general health, as well as cause pain and inconvenience. Decay of the teeth can easily be arrested, and even badly decayed teeth may be made to last for years by proper treatment, but of course it is better to prevent excessive decay than to repair it, and as the first evidences of decay of the teeth are generally to be discovered only by careful and expert examination, it is well to have a competent dentist look over your teeth occasionally, whether they trouble you any or not. In this connection it is pertinent to call attention to the service rendered by Dr. C. A. Merrill, for he offers free examinations and specially invites parents to call with their children that he may look over the latter's teeth, for with children above all it is highly important that decay should be stopped in the beginning. Dr. Merrill is prepared to treat badly decayed teeth, to fill them with gold or any of the soft or plastic fillings, so that they will do good service for years; and he is also prepared to insert artificial teeth on any base desired, guaranteeing a perfect fit and refunding money if he fails to succeed. Teeth will be extracted without pain, and all work is swiftly, gently and thoroughly done, moderate charges being made in every department of dentistry. Dr. Merrill has been located in Brewer since 1890, and has already built up a high reputation for skill and reliability.

H. C. CLAPP, Groceries, Provisions, and Country Produce; No 2 Penobscot Square, Brewer, Me. It is claimed by those who have studied the question of living in the United States, that one-half the earnings of the average person are expended for food, more thus being spent for food than for any other one thing, and hence it is obvious that one who knows how to buy food to the best advantage is far advanced in the art of economical living—and by "economical living" we mean getting the maximum amount of good and enjoyment out of life, for that is true economy, as nothing then is wasted. Therefore we may help some of our readers to attain greater economy than they otherwise would, by calling their attention to the service offered by Mr. H. C. Clapp, as he deals largely in food supplies, handles first-class goods and quotes bottom prices, so that every patron is sure of getting the full worth of his money. The premises utilized comprise three floors and a basement, and are located at No. 2 Penobscot Sq., goods being delivered anywhere in the city limits free of charge. The stock includes full lines of Groceries, Provisions, Flour, Teas and Coffees, and Mr. Clapp also deals largely in Country Produce, his assortment being always fresh and attractive. He has had sole control of the business since the first of the current year, and prior to that time carried it on in connection with Mr. F. H. Bunker. Employment is given to three assistants, and although a large business is done the service is always prompt and every order is assured careful attention.

G. A. H. HINMAN, Livery, Boarding and Sale Stable, corner Main and Wilson Streets, Brewer, Maine. There are so many beautiful drives in Brewer and vicinity that there is no need of calling the attention of Summer visitors and other strangers to them, for they cannot be overlooked by the least observing person, and hence it is natural there should be an active demand for livery teams, not only from visitors, but also from residents who have no teams of their own. The latter class, being well acquainted with local affairs, need not be told of the excellence of the accommodations offered by Mr. G. A. H. Hinman, at his spacious stable, corner of Main and Wilson Streets, but we take pleasure in recommending this establishment to visitors, feeling confident that the service it affords is sure to satisfy every reasonable patron. The enterprise was inaugurated in 1888 by Messrs. A. H. Hinman & Co., the present proprietors, assuming sole control in 1891. A livery, boarding and sale business is carried on; first-class teams being furnished at short notice and at reasonable prices; horses taken to board and assured comfortable quarters and good and sufficient food, and horses being sold under a full guarantee that they will prove just as represented.

MISS E. M. JONES, Millinery, Center St., Brewer, Me. But a comparatively short time has passed since Miss E. M. Jones opened a millinery and fancy goods store in this town, she having begun operations in 1889, but the enterprise is already firmly established and holds a high comparative position among others of a kindred nature located in this section. This prompt and decided success is due to a variety of causes, but chiefly to the fact that the service afforded combines such genuine and pronounced advantages as to commend it to the best-informed patrons. Miss Jones had had long and varied experience in some of the best establishments in Bangor prior to founding her present undertaking, and hence avoided the mistakes sure to arise from inexperience, and catered successfully to the most critical trade from the beginning. The very latest novelties in fashionable millinery and fancy goods are always to be found at her store, which is located on Centre street, opposite Farrington Block, and is very neatly fitted up. Personal attention is given to all work, and two competent assistants are employed. Orders can be filled at short notice and at low prices.

FRANK DURGIN, Dealer in Fine Harnesses, Horse Collars, Whips, etc.; Special Attention given to Repairing; Holyoke Square, Brewer, Me. Considering the many wonderful things that have been accomplished of late years, and the industry, genius and perseverance of our inventors, it is hardly reasonable to pronounce anything impossible, but it is safe to say that it always will be impossible to make something out of nothing, and yet that is scarcely more difficult than to make first-class harnesses out of second-class materials. Some manufacturers may try to do that but they fail every time, and it is as true now as ever that good stock is indispensable to the making of good harness. Mr. Frank Durgin appreciates that fact and uses nothing but oak stock in the making and repairing of driving and working harnesses, the result being that his work is strong and durable as well as neat, and is sure to prove the cheapest in the long run. Mr. Durgin is a native of Bangor, and has had a long and varied experience as a harness maker and repairer. He deals in Fine Harnesses, Horse Collars, Whips, Robes, Blankets, Harness Oils and Soaps, Combs, Brushes and Horse Furnishings of all kinds, carrying a large stock and quoting bottom prices; but he makes a specialty of repairing, and can fill orders at very short notice as well as at uniformly moderate rates. His shop is in Holyoke Sq., and is fitted up with all necessary facilities.

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