

# THE BANGOR HYDRO-NEWS-ELECTRIC

VOL. 4, No. 2

FEBRUARY, 1935

BANGOR, MAINE

PUBLISHED BY AND FOR THE EMPLOYEES OF THE BANGOR HYDRO-ELECTRIC COMPANY.

## 1935 SALES QUOTAS GIVEN OUT LAST WEEK

The Sales Department business in 1934 amounted to about \$260,000 and the sale of this merchandise resulted in a \$36,000 per year increase in Company load. For 1935 the Company has established a quota of \$50,233.90 in load value sales divided among the selling units as follows:

| Load Value Quotas<br>1935 |             |
|---------------------------|-------------|
| Millinocket               | - \$3000.00 |
| Lincoln                   | - 2752.00   |
| Old Town                  | - 3000.00   |
| Orono                     | - 2750.00   |
| Ellsworth                 | - 4486.50   |
| Bar Harbor                | - 5272.40   |
| Harrington                | - 1750.85   |
| Machias                   | - 1742.65   |
| Eastport                  | - 1750.00   |
| Bangor Store              | - 5000.00   |
| Warren                    | - 3303.50   |
| Young                     | - 2968.00   |
| Chadeayne                 | - 2989.00   |
| Burrill                   | - 2617.50   |
| Jordan                    | - 2196.00   |
| Nicholson                 | - 2448.00   |
| Maddocks                  | - 2207.50   |
| \$50233.90                |             |

Each Store Manager and each Bangor salesman made his own decision as to just how his quota was to be divided among the various types of merchandise offered for sale by the Company. The total quotas as determined from the quotas established by each store and salesman show the following Company

totals of the more important items:

## Load Value Quotas By Appliances 1935

|              |      |
|--------------|------|
| Ironer       | 87   |
| Radio        | 203  |
| Range        | 365  |
| Refrigerator | 564  |
| Vac.Cleaner  | 150  |
| Washer       | 558  |
| Wat.Heater   | 363  |
| Casserole    | 157  |
| Clock        | 140  |
| Corn Popper  | 19   |
| Curler       | 208  |
| EggCooker    | 15   |
| Fan          | 52   |
| Grill        | 19   |
| Hair Dryer   | 12   |
| Heater       | 159  |
| Heat Lamp    | 25   |
| Hot Plate    | 323  |
| Iron         | 601  |
| Lamp         | 1889 |
| Liter        | 140  |
| Mixer        | 169  |
| Pad          | 199  |
| Percolator   | 194  |
| Razor Shar-  |      |
| penor        | 15   |
| Roaster      | 28   |
| Tea Kettle   | 17   |
| Toaster      | 369  |
| Waffle Iron  | 104  |

The present standings, showing sales from Jan. 1st to date, have Bangor at the top of the list and Jordan leading



the salesmen. Mr. Jordan already has sold nearly 20% of his year's quota. Bangor leads the stores in percent of quota sold to date.

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#### MANAGERS HAVE NEW SALES BOOKS

All Store Managers are now provided with Sales Record Books for recording their 1935 merchandise sales. These Sales Record Books are very complete in detail, showing 1934 sales, 1935 quota and with provisions for posting 1935 sales. Each daily report will list all LOAD VALUE sales for the day for each store.

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#### NEW SMALL APPLIANCE VALUES OFFERED SOON

Small appliance sales are expected to show substantial improvement in 1935. Manufacturers and jobbers have been asked for quotations on substantial quantities of small appliance items. Announcement is expected soon concerning a waffle iron at \$3.95, irons at \$2.95 for non-automatic and \$4.50 for automatic, toasters at 99¢ and \$1.95, a casserole at \$3.95 and a percolator at \$3.95. All of these items will be well known nationally advertised appliances and each will carry a special low price to employees.

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Recently a genial Executive of our Company was heard to remark "I've lost my vest pocket!" We suggest a diet for our good friend, then perhaps the pocket will be found.

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#### MAIN ST. NEWS

Ole Key Hold Peepor takes a look around the Main St. Store and reports that George Baughman prints a "mean sheet" on the ditto machine, that Ray Arnold, the "Sweede", is smoking El Smellos, that the Allen and King boys painting under supervision of Boss Joe Davis with considerable success, that Kelvinator Thompson is not winning all the doughnut

and coffee penny matching, that Nichols has a king in his neck, that Whitey renewed his childhood with chicken-pox, that Warren and Chadeayne have dolled themselves up with new outfits, that Earl Young has a frost problem in his new home, that "Whispering Eddie" Jordan sold the County Court House an electric water heater, that Charlie Burrill is putting on weight and is headed for a pear-shaped torso, that Nicholson is taking up law study and that Ruth Thomas has given up the snow shoes.

Mr. George Baughman, Miss Boober's assistant, has taken over the duty of Ditto Machine operator. Visitors at 31 Main St. will see George in action and will be reminded of his early predecessor, Mrs. Effie Look, who George has been told was Ditto Operator Extraordinary.

"Paint Up and Clean Up" is generally a March slogan but the Commercial Department has gone a step better by doing it in January and February. The work is being done by our Service Crew who have certainly proved that they can do a real painting job. Offices and Salesmen's Room are already completed in a very attractive new color scheme of ivory and tan, with white ceiling and the second and third floors will soon be finished in the same color.



VEAZIE STATION

## WINDY EDITS THE NEWS:

When its Lamp Lighting Time in the Valley.

No doubt you have heard this sweet old song many times. Well, its lamp lighting time here every second in a minute, every minute in an hour, every hour in a day and every day in a year; and WHY? Because it is the Hub of the Wheel turning continuously for public service.

We are all glad to know that Asst. Supt. F. C. Turner, who has been out sick for some time, is gaining and hope he will be back with us soon.

For the past month we have had plenty of snow and a falling temperature as low as 40° below zero. The temperature always runs from 6° to 10° lower here than in the city. - Well ! "believe it or not", just ask the linemen who worked that cold morning from daylight until late that night on a tangled mess of wires which were caused from a broken guy. This break was about 200 yards from the station, with five broken poles which carried Orono, Basin Mills, Veazie Primaries, street lights and railway feeder.

But the show went on and in a short time temporary connections were made to permit the flow of current.

This months' storms sure settled the debate, "is the winter to be an open or closed one", between Frank Ware and Herman Mutch vs. Windy; too bad Windy lost and had to walk to work for three days because roads were blocked.

For the past few weeks, part of the electrical crew have been assisting the station crew with the repairs on No. 4 Generator and No. 1 Frequency Changer which burned out the night of the big storm.

It was also necessary to add four local men temporarily to the station crew to assist in cleaning racks, shoveling paths, cutting ice, etc.

The anglers from Veazie Station aren't doing much this winter; Gamble with broken lines and the ice and snow so thick that Herman's lines won't reach to where the big fish are; but nevertheless Mutch's courage is good and he fishes for the little ones.

At the station for the past few weeks some of the younger boys have been complaining because they were unable to get Bobby Benson any longer over WLBZ, but Little Boss allows that if they had a good radio, "He must mean Atwater Kent" they could get him at the same time over WABC.

"BOYS WILL BE BOYS"

Well, talking about programs - I was listening the other night to one where the entertainer was reading jokes sent to him by listeners. This one I remembered in particular:

"A Scotchman was working in a saw mill and while sawing a board, cut off his hand. His fellow workmen gave first aid to the injured member and rushed him to the hospital; others hunted for the severed hand but were unable to find it. One fellow who was always considered to be rather dumb, watching the others search in vain, finally took a penny from his pocket and tossed it on the floor. Immediately the missing hand emerged from its hiding place and picked up the penny".

We don't want to throw any pennies on the floor, so let's play "SAFETY FIRST AND ALWAYS".

Your station news correspondent  
"WINDY" signing off.

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The honeymoon is over when the bride starts eating onions again.

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## NEWS ITEMS FROM HARRINGTON

by Vera McEacharn

Mr. Messer and his crew have been in Harrington and vicinity the past week trimming out the County Line.

Mr. Cushing reports the biggest catch for the season Sunday, February 12th. He now has one of the largest trout on display at his home in Harrington that has been caught this year. Anybody wishing to view same may do so by coming to Harrington sometime in the near future.

Mr. S. A. Anderson, our Salesman, is still in second place according to the last daily report; however, by the last of this week, we are expecting to see "Sam's" name on the head of the report.

Mr. H. E. Hammons, Commercial Engineer, was in Harrington over night recently enroute to Lubec.

Mr. "Joe" Sproul and "Shorty" Bowker were marooned on Beals Island one day recently, due to the "reach" freezing over. After the "thaw" they managed to get back to Harrington.

Mr. Anderson installed an SCL Refrigerator in one of the Jonesport Stores recently.

Mr. Frank Silliman 3d, Vice President and General Manager, called at the Harrington Office one day last week.

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## MILLINOCKET NEWS

Charles Sorenson was in Millinocket Monday, showing the new cuts on Universal washers.

Mr. Archie Foss, salesman of this division, who had his share of sickness last month, is now back on the job again. You know Archie is one of those down east boys, being very optimistic and still sticks to the sailor term "Hard a Port". The sun will soon be running high and we will soon be full of enthusiasm -- then watch the range sales.

Ernest Brown, Operating Engineer, was a recent visitor at our Medway Plant.

Mr. Albert Nason, radio trouble shooter, was in town recently. All the Millinocket radio fans were pleased to see Nason.

Mr. George Dow was in this district last week installing the new transformer to complete the bank at the new sub-station, for the Great Northern Paper Company's mill at East Millinocket.

Mr. Henry Jones, foreman of the Millinocket Division, has certainly had rather hard luck this month. He reports the killing of two dogs; cause: icy roads and high snow banks at intersecting streets.

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## NACHIAS NEWS

by F. E. Bannon

Among those who called on us last month from the Bangor Office were Mr. Silliman, Vice President and Gen. Mgr., Mr. Hammons, Commercial Engineer, Mr. Nason, Radio Trouble Man, W. C. Harper, Chief Electrician, and Mr. Sorenson, Universal Salesman.

During Mr. Hammons' visit, he was called to Lubec regarding the sale and installation of a commercial refrigerator.

Mr. Sorenson called with information regarding the new Universal Ranges and Ironers, leaving descriptive folders on same.

Anchor ice at East Nachias was somewhat troublesome for the short period that it lasted.

Icy streets, due to rain and unusually warm weather, made walking rather difficult and motoring very dangerous for the past few days. Fortunately no accidents have been reported.

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## HOW MANY CAN YOU RECALL?

ANSWERS NEXT MONTH.

1. Who was the first President to live in the White House?
2. Who was the first English child born in America?
3. Who was the first man to sign the Declaration of Independence?
4. Who was the first man to sail around the world?
5. Who was the first bachelor President of the United States?



## ELLSWORTH ITEMS

by L. A. Gardner

Our line department has just started in rebuilding the distribution lines in Ellsworth on Central and Sterling Streets, Pond Street and Third Street.

One of our prize sports, Roy Bragdon, accompanied by Mrs. Bragdon, recently attended a dance at the Maine Seaboard Paper Company building in Bucksport, and reports that he would advise other sports to do the same, as they had a very enjoyable evening.

We are sorry to report that one of our boys, Ellery Church, is leaving us, owing to the fact that we are so well caught up on our construction work at the present time that we are obliged to lay off one of our men until the summer rush starts.

Recently two of our boys, while on their way to Harborside, saw flames suddenly shoot out of the radiator of the old Chevrolet truck in which they were riding. The fire then started under

the hood, and without further ceremony both boys jumped out and took to their heels until they reached some trees from behind which they could safely look out to see the gasoline tank blow up, which they expected to happen. It did not, however, but so much damage was done to the truck that it had to be disposed of, and we now have a nice new Chevrolet pick-up truck to take its place.

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## EASTPORT BRIEFS

by Marianne Varney

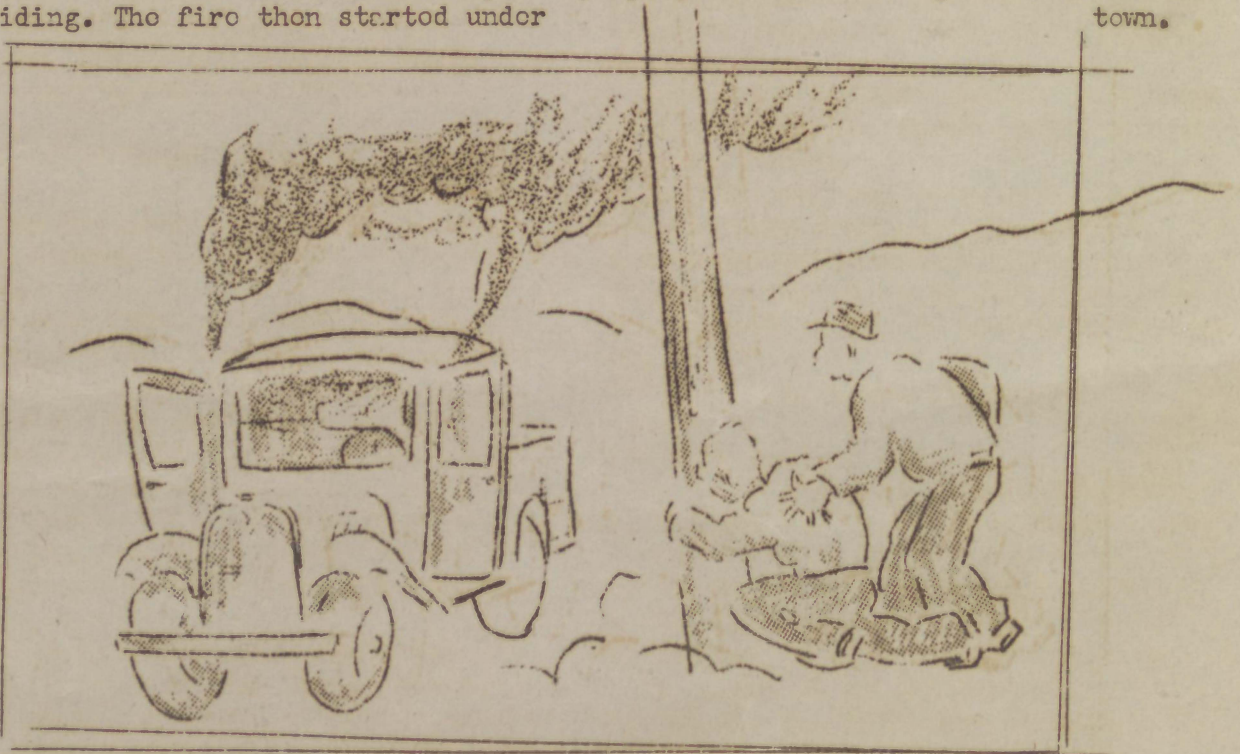
Mr. Ernest Scott is out sick with a cold.

Mr. Clare Cushing has just returned to work after being out with a cold.

Mr. Nason spent a day and a night in Eastport hunting for radio trouble.

Mr. Sorenson called on us Tuesday afternoon.

The American Canning plant at Eastport has permanently closed. This is the last industry in Eastport which has given year around employment to a number of people, and will be a great loss to the town.





## HOWLAND &amp; STANFORD STATIONS

by Chas. M. Cosseboon

We regret to state that Marsden Clark, of the construction crew, met with an accident while repairing the West Enfield dam. His mitten was caught in the electric drill, tearing his thumb partially off at the first joint. He was taken to the E. M. G. Hospital where it was found necessary to remove his thumb.

Thomas Graham visited his son in Providence, R. I. for two days this month; Tom is confined to his home at the present time with a bursted blood vessel in his right eye.

We had quite an exciting fire on Friday, February 8. The woodroom at the A. B. & P. Co., adjoining the Howland plant, caught fire damaging the mill roof quite badly. It also burned the corner of the plant roof but the damage was very slight.

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## OLD TOWN DIVISION NEWS

by E. R. O'Connor

Harold Barnjum, Meter Reader, is receiving congratulations on his recent marriage to Miss Cecile Michaud.

Kenneth Cosseboon, Field Engineer, was a recent caller in town.

Manager Grose is enjoying the seclusion afforded him by the addition of a private office which occupies one corner of space used for office purposes in the Old Town Store.

The recent fire on Main Street has dealt a heavy blow to the business section of our fair city. Five stores, offices, and Club Room of the Knights of Pythias Lodge were all completely demolished. Happily, some of the stock from several stores was salvaged, either by having been removed to safety, or, as happened, the night being so cold that this stock, after having been wet, promptly froze thus providing a water tight coating and thereby hangs the reason for this tale, - "No great loss without some small gain."

One of these stores was owned by Frank A. Morin, Fruit and Tobacco Dealer.

Frank is a genial and free hearted fellow, so was lavish with the ice coated cartons of tobacco, cigars, etc. These said cartons, once the ice was removed, left the contents as bright as a new pin. This tobacco, plus a box of good cigars handed around by Harold, will keep some of the boys in smokes all winter. Eh, Walter?

Incidentally, this same fire automatically cancelled an order for an \$877.00 Beer Cooler on Salesman O'Connor.

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## MILFORD STATION NEWS FLASHES

by A. H. Dunn

Mr. Cary reports the ice in the river as being heavy, measuring from two to three feet according to the location, near the doors at the dam there is nearly four feet.

A portable boiler has been set up in the forebay to furnish steam and hot water used to thaw the ice from around the head-gates. Supt. Cary says that he finds this a decided improvement over the old hand bucket method.

Mr. Harper and Mr. Nelson paid us a call one day last week. They came up to install some new relays in the Old Town-Milford circuit.

At one of the regular noon-day debates lately, it was finally decided that the famous Ground-hog had made up his mind to crawl back into his den and go to sleep again.

The outside crew has been kept rather busy for the last two months cutting and clearing the ice from the flash-boards (doors) and keeping the Old Town Company's gates and canal in working order.

A. L. Sawyer, our ingenious mechanic, is building a contraption to be used on the gates at Gilman Falls. If the noise he is making is any indication of progress, we feel sure that he is getting along very well indeed.

We were pleased to learn that the "News" was to be in circulation among us again, as we believe it to be a benefit to all and think that everyone should cooperate with the editor in the effort to keep it "in the load".



## NEWS - LINCOLN DIVISION

Last reports from Miss Drew, Cashier at the Lincoln Office, were that she was improving slowly.

Pierce of Lincoln says, "Eight consecutive weeks of sales effort should produce a steady demand for any product; at least by the second week of a campaign. The Ratio of sales to canvassing effort will vary with the closing ability of the salesman in the field; but a substantial number of contacts will always produce a sufficient number of demonstrations to effect the sale of any demonstrable product. The public has not been in a buying mood since 1929. Every salesman has to create the demand and 'order takers' are on the toboggan. "Thar's orders in them thar homes"."

Above is the way Pierce feels. We are all longing to know his secret of selling Washing Machines. Should he also know the secret of how to sell Ranges, Water Heaters and Refrigerators all the other Salesmen will have to watch out or he will carry off all the prize money.

The Lincoln crew has recently had several jobs of thawing out water pipes on account of cold weather.

Mr. Sorenson, Local Representative and contact man of Landers, Frary and Clark New Britian, is a frequent caller in the Lincoln Store.

"Jip", the man who sells Hang-a-Lamps so called or otherwise Pin-it-ups, is rather anxious to get selling again. He can hardly wait until the lamp campaign starts. The Lincoln Crew is waiting anxiously for Bob Haskell to arrive as the Lincoln Manager and Mr. Haskell have promised them a good time in honor of Jip so that they may hear his story from his own lips. We wonder what 'Jip will say'.

Mr. Wyman, service man, has been kept busy lately delivering washers for our local salesman. He wants a G.E. Kitchen coach in order that he can deliver Refrigerators and Ranges. If we do not look out he will learn Pierce's secret

and be selling rather than delivering. They surely make a Team.

Mr. Davis, our local foreman, well known to the Bangor Crew, is a fisherman. He brings home the fish alright. Ask Vaughn.

The girls in the Lincoln office have been kept rather busy rewriting Ledger Cards during January.

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## BAR HARBOR NEWS FLASHES

Mr. George R. Libby, the Wetmore-Savage representative, was a recent caller at our office.

Mr. Lawrence Abbott was in Northeast and Seal Harbor Monday on the re-routing of the meter routes.

Hopo Smith who has been employed in our office for the last few months, has completed her work and is now at her home in Salesbury Cove.

Mr. Jefferson Cosseboom and Mr. Ralph Fickett are to be commended on their fine work of making the two Safety Bulletin Boards for our Office and Sub-Station.

During our last bad snow storm, Slim Hazelton and Lester Colson, were called to West Tremont at four o'clock in the morning to fix line trouble. Slim had the misfortune of freezing his ears.

There is a great deal of competition between Capt. Fickett's Ford and Alvah Abbott's Chevrolet. To date, Capt. Fickett's Lizzie is in the lead, as he had to take it to Somesville the other day to pull in the Chevrolet. The Chevvie will do most anything, but it won't run on water.

After being pulled out of snow drifts a few times and nearly freezing to death, Slim has finally put up his motorcycle for the winter.

We understand that Jeff Cosseboom recently found a bargain in a new pair of overalls, which of course pleased him very much. But it has been suggested that he invest in a strong box to keep them in when not in use. He found them tied in knots the other day when he went to get them. We are wondering if they were such a bargain after all.





## NOTICE TO EMPLOYEES ON 3rd FLOOR

Mr. Brown would like advance notice of next freshet that takes place in his office periodically.

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## OPERATING DEPT.

A riot took place at Mrs. Graham's boarding house at Howland when Joe Fournier was discovered with five aces in his hand during a hard fought bridge game.

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## "BRIGHT SAYINGS"

Miss Boober: Why doesn't he go to Brewer on the Bon Ton?

Tracey: Don't you realize there is about three foot of ice down there?

Miss Boober: I thought they keep an opening there all winter for the Bon Ton!!

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## GENERAL OFFICE

## ACCOUNTING DEPT. - GENERAL OFFICE

The Accounting Department has been rather an invalid ward lately, with Ruth Brown joining the sport enthusiasts to Aroostook County and returning to the office badly in need of a pair of crutches, and "B" Davis hiking to Winterport quite frequently, but the after-effects are almost more than they can take.

Do you remember the first movie comedies when those who had recently partaken of linberger cheese could easily topple pianos, etc.? Well, "B" Davis has developed a decided list to the starboard since frequent visits of her next door neighbor during office hours to a throat specialist supposedly, but we are all wondering.

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During the past three weeks, there were three telephone operators out sick at the same time, and Avis Mayr is at this time sick.

On Wednesday night of each week several of the girls in the General Office become very much interested in a residence in Brewer, so much so that they don't even take time out for a lunch after leaving the office, but go directly to the house in Brewer.

We are wondering just what takes place at those meetings or entertainments, as some mornings these girls complain of sore muscles, kinks, etc.

It is rumored that an exhibition will be put on soon in Recreation Hall, and that E. W. Brown will take part too. How about it "Brownie"?

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### Mr. Octave Currier

Employees of Veazie Station were shocked to hear of the death of one of their number, Mr. Octave Currier. He died on Sunday, February 10th, at a local hospital in Bangor after a short illness. He was a native of Orono, where the major part of his early life was spent in employ of the James Walker Company in the manufacture of wooden boxes at which he was an accomplished workman. He came to the Bangor Hydro in October, 1921, during the remodelling of Veazie Station and has since continued in their employ at that station.

He was a man of highest morals and was noted for his strict honesty in all business transactions. He possessed that rare faculty of being able to take a joke as well as to give one at all times, thereby endearing himself to his fellow workmen. Employees of this station consider his passing a distinct loss to the personnel at Veazie and all unite in extending our sympathy to the members of his family. He leaves besides his widow, five daughters and four sons. He had 36 grand children and was 73 years old.

### Geo. P. Lawrence

The death of George P. Lawrence, 49, of Hampden Highlands, which occurred Tuesday, January 22, at a local hospital, will come as a distinct shock to a wide circle of friends and acquaintances in this community. Mr. Lawrence, who was a veteran electrician in the meter department of the Bangor Hydro-Electric Company, was widely known and highly popular in fraternal circles and his untimely passing will be sincerely mourned.

He was born in Orrington, but had lived in Hampden Highlands for the past 22 years. For the past four years, Mr. Lawrence had been in ailing health, but he bore his long illness with admirable courage and fortitude. Possessed of a kind disposition, pleasing personality and ever considerate of his fellowmen, Mr. Lawrence endeared himself to all with whom he came in contact.

Mr. Lawrence was a member of the Mystic Lodge, F. and A. M.; Star in the East Chapter, O. E. S.; I. O. O. F.; Dorothea Dix Rebekah Lodge, all of Hampden.

He has survived by his wife, Katherine E., a son, Thomas W., three grandchildren, all of Hampden Highlands; four brothers, Frank, and Maurice, both of Bucksport; Charles of Brewer, and Walter of Winterport.

The sympathy of the employees of the Company is extended to the family.



SAFETY NEWS

by H. W. Daggett

We are very sorry for the hard luck our railway department has had since January 1. This department had worked thirteen months with only one lost time accident and twenty-four days' time lost. Due to our heavy snow storm, it was necessary for Mr. Johnson to take on a large force of snow shovelers. On January 31, one of these men, Mr. Frederick Field, a transient laborer, developed a hernia for which we will be penalized 50 days in accordance with the rules of the Safety Contest.

On the same date, Sandy Day, one of our regular trackmen, slipped and fell in the Service Building yard, hitting his side on a snow shovel another employee was holding, fracturing two ribs. He was taken to the Eastern Maine General Hospital and has been confined there since that time. He had a very bad cold at the time of the accident and came very near having pneumonia. He will probably lose three to four weeks' time before he is able to return to work. He is expected to leave the hospital on the 12th day of February in a much improved condition.

Every other department went throughout the month of January without a single lost time accident or in other words had a perfect score. On February 5, Mr. Marsden E. Clark, who was working in Joe Fournier's crew at Enfield, putting in a new floor to the sluiceway, while using an electric drill or boring machine to bore holes for drift pins in hard wood timber, caught his hand on the drill or bit, injuring his thumb so that it had to be amputated at the first joint. This was No. 1 accident in the electrical department and we all feel very badly for Mr. Clark. He will probably be unable to return to work for five or six weeks.

Let's not get discouraged as our Railway Department has as contestant a railway department in Portland who

refused to enter the contest last year because of their accident record. If we can go through without any more we may still win the Safety Trophy, and let's hope that we will not have a second accident in the Electrical Department. Who wants to be No. 2?

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Several days ago, Mr. Daggett received the following rhyme to which was attached four safety posters, one of which is on the back page of this newspaper. They were submitted by F.A. Randall of Milford Power House.

I am enclosing herewith a few samples of Art,  
So you may know that I do my part.  
I don't expect to win a prize;  
If you can use one, 'twill be a surprise.

Perhaps some are too tough, probably all are too crude;  
If you destroy the whole mess, I won't think you rude.  
My only excuse for this bunch of trash is that never before have I been so rash.

It's my first offence and I hope you will see  
Your way clear to deal very gently with me.  
Whether I should be shot or sent to the Chair,  
Or by the B.H.E. simply given the air,  
Is a serious question and it's up to you  
To tell me plainly where to go - what to do.

And here is my promise in Black and White,  
(In case you feel that my word's not all right)-  
If you'll forgive me this time, I cheerfully swear  
I'll not try it again. -

K. W. Ampere.



MONTHLY SAFETY ITEMS

The following poem was submitted by W. J. Brennan, State  
Safety Engineer:

YOU BET YOUR LIFE

Do you speed when the sign says,  
"Beware!"?

You bet --- your LIFE !

Do you take chances when you should  
take care?

You bet --- your LIFE !

Do you make blunders you never should  
make?

Do you take dares that you oughtn't  
to take?

What are you betting, man?

YOU BET YOUR LIFE !

You gain a second -- or maybe a  
minute --

You bet --- your LIFE !

Sometimes there may not be anything  
in it --

You bet --- your LIFE !

If you would bet you should figure  
the cost,

Too late to argue with Fate when  
you're lost !

Too late to claim that you've been  
double crossed !

YOU BET YOUR LIFE !



TRUSTY JOE SAYS:

NO BROKEN BONES FOR ME

----- BY HECK! -----

I'LL



WATCH  
MY STEP

AND

SAVE MY NECK



F. A. Randall,  
Milford Station.