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CHAMBER OF COMMERCE JOURNAL OF MAINE



ESTABLISHED
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as the
BOARD OF TRADE
JOURNAL



VOL. XXVIII

SEPTEMBER, 1915

No 5

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BANGOR, MAINE

Chamber of Commerce Journal OF MAINE

Devoted to the Advancement of the Commercial and Civic Interests of Portland and the State of Maine

VOL. XXVIII

PORTLAND, MAINE, SEPTEMBER, 1915

No. 5

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Metropolis of Eastern Maine

As will be noticed, the present number of the CHAMBER OF COMMERCE JOURNAL OF MAINE gives considerable space to setting forth the attractions, the business enterprises and the schools of Bangor, which is fittingly called the metropolis of Eastern Maine. Long ago Bangor took a front place among the progressive cities of New England, and the disastrous fire of April 30, 1911, which burned over an area of fifty-five acres, destroying about three million dollars' worth of property, proved only a temporary setback. Bangor, to-day, shows many improvements over the city of four years ago. Larger and handsomer buildings, in the majority of cases, have replaced those that were burned, and the spirit, enterprise and indomitable energy of her citizens have continued unabated.

The banks of Bangor are strong financial institutions. Her thriving industries ship their products to all parts of the United States. She is noted for commodious and well-managed hotels, good water system, fine electric railway service, up-to-date postal service, public schools modeled on the best educational lines, and one of the handsomest theatres in New England. Bangor is also a city of homes. Her citizens have the right idea of hospitality. Visitors always receive a cordial reception, and leave her pleasant borders with pleasing memories. As long as time shall last may the Queen City of the East enjoy ever increasing prosperity on the banks of Maine's greatest river.

Maine State Board of Trade

The annual meeting of the Maine State Board of Trade, to be held in Bangor on Wednesday and Thursday, September 22 and 23, promises to be one of the largest attended and most interesting gatherings of the members of this organization. Of the sixty-six local bodies, all except two are affiliated with the Maine State Board of Trade. It is expected that Charles F. Flagg, of Portland, will be elected President of the State organization with little or no opposition. During Mr. Flagg's two terms as President of the Portland Board of Trade, now Portland Chamber of Commerce, the value of his services was heartily recognized and endorsed. It was during his occupancy of the office that the State-wide tour to St. John, N. B., and also the tour through New Hampshire, were made. The delegates from other towns and cities need not be reminded of the warm welcome they will receive from the Bangor Chamber of Commerce and the citizens generally.

Trespassing on Railway Tracks

Not long ago an official of the Grand Trunk Railway wrote an article which was published in the Portland daily newspapers warning the public of the danger of walking on the tracks or of trespassing in any way on railroad property. The railway companies are not legally liable for their death or injury. Some of these trespassers are tramps, who are stealing rides, but many more are persons who use the track as a sidewalk, and grow careless of the danger. The railways are justified in urging more stringent laws, and better enforcement of existing laws, to prevent the remarkable loss of life. Maine is one of the thirteen States that have laws that forbid walking on the tracks, but little effort appears to be made here to enforce this reasonable statute.



EXECUTIVE COUNCIL

President: Arthur Chapin, Bangor

Vice Presidents:

The Presidents of the Local Boards in affiliation with the State Board.

Executive Council:

The President, Vice-Presidents, Secretary and Treasurer
Secretary: Edward M. Blanding, Bangor.

Treasurer: T. F. Callahan, Lewiston

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George Pottle of Lewiston, E. M. Blanding of Bangor and
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Biddeford	Houlton	Presque Isle*
Bingham*	Harmony*	Rockland*
Bowdoinham*	Kingfield*	Rumford*
Brooks*	Lewiston*	Saco*
Brownfield*	Limestone*	Sanford*
Brunswick*	Lincoln*	Searsport*
Camden*	Lisbon Falls*	Skowhegan*
Canaan*	Madison*	South Paris*
Castine*	Mechanic Falls*	South Portland*
Clinton*	Milo*	Springvale*
Danforth*	Mapleton*	Union
Dexter*	Newport*	Van Buren*
Dover and Foxcroft*	North Anson*	Waterville*
Eastport*	N. E. Harbor*	Westbrook*
Ellsworth*	Norway*	Wiscasset*
Ellsworth Merchants' Association*	Oakland*	Yarmouth*

*Affiliated with Maine State Board of Trade

Milk High in Alaska

An Exchange remarks that Alaska, where milk sells for fifty cents a quart, would appear to be the milkman's paradise. But let a milkman from the States migrate there, and he would perhaps find that an Alaskan cow demands forty-nine cents' worth of feed for every quart of milk she gives.

Motor Trucks and Draft Horses

While the average price of motor trucks of all capacities has decreased \$393 in the last three years, the price of draft horses in the Eastern and Middle States has increased more than \$10 a head. It appears to be the general opinion that the motor truck is the less costly means of hauling heavy loads for long distances, and that the draft horse is more economical for short routes, with light loads, when many stops are made.

Bumper Crops of Wheat, Corn and Oats

It is a generally admitted fact that in the abundance of our agricultural products, irrespective of their prices, there is the best of all guarantees for the progressive betterment of business as a whole. A good harvest of wheat, for example, does more than anything else to stimulate business hopes, and not in all our history has there been the promise of such a bumper yield. The indicated harvest of winter wheat is 659,000,000 bushel, with a spring wheat outlook of 322,000,000 bushels, making a total crop of 981,000,000 bushels, or nearly a billion bushel wheat crop, and 90,000,000 bushels above last year's actual yield.

In some respects the most important of all our crops is corn. This year's yield is forecast at 2,985,000,000 bushels, which has been exceeded only once in the past. As for oats, the estimated harvest is 1,408,000 bushels, which, if realized, will be the second largest crop for their staple. What are called the minor crops compare favorably in all respects with the actual yields of good years.

Danger from Too Much Gold

Strange as it may appear at the first glance, the United States, according to trained financial writers, is threatened with serious danger by reason of having too much gold. In ordinary times the business of the country has an ample supply of gold which, after all, is used chiefly as the basis of currency and in settling, not debts, but the balance of debts. The enormous quantities of goods bought in this country by foreign nations must be paid for, and the reduced amount of goods that they are selling to us is inadequate to do it. Therefore the difference, or at least a part of it, has to be met by shipping gold to the United States.

The evil that men experienced in finance fear is of the same kind as that from which we suffered in the time of the greenback inflation, and again during the period of the enforced coinage of silver. Both eras were marked by wild speculation, and followed by financial panics and disasters. The coming inflation, because it has a basis more substantial than either depreciated paper money or overvalued silver, may for that very reason invite to more reckless speculation. Whatever the basis may be, the laws of finance are inexorable and the result must be the same.

LICENSED PILOTS FOR THE PORT OF PORTLAND, ME.

Captain Samuel Goodey
Captain Benj. MacVane

Captain Peter MacVane
Captain Edwin Innis

The State of Maine

FIVE years from now, Maine will be observing the 100th anniversary of her admission as a State to the Union to which she has been so great a credit. Maine's progress to her present high position in the Nation has been gradual, and has not been marked by spasmodic and spectacular booms. She owes her success as a commonwealth to the splendid men and women whose sterling characters have made an indelible record in the history of our country. They laid the foundations of the prosperity which is ours to-day.

Maine's future is in the hands of our young people. They possess advantages which were unthought of even a generation ago. The fine schools in our cities, the University of Maine now famous the land over, the older and historic institutions still continuing their fine work, are all stepping stones to success. It is our duty, the business and professional men of to-day, to lend every assistance in working for the advancement of our individual communities and the State as a whole and to do all in our power to impress upon our successors, the young men and women of the present, the great record of Maine's past history and to inspire them to efforts and ideals that will make her future history equally illustrious.



Arthur Chapin

President of Maine State Board of Trade

We are prepared to give you information on the
advantage of Gas for the following uses:

List of Purposes
GAS is used for

Gas Engines
Ladle Furnaces
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Heating Type Metal
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Cigar Branding Machines
Linotype Machines
Banana Ripeners
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Hotel Broilers
Water Urns
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Heating Branding Irons
Laboratories
Heating Tools
Nickel Plating
Heating Glass Molds
Tempering
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Steam Boilers, Toasters
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IT CAN BE DONE BETTER WITH GAS

Bangor Gas Light Co.

A Booster for Bangor

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The Maine State Board of Trade

An All Maine Institution that Had a Notable Career. It Has Helped to Make the Great Industrial Progress of Maine Possible During the Twenty-seven Years of Its Existence and Will Be Able to Do Still More in the Future

THE twenty-seventh annual meeting of the Maine State Board of Trade will be held at Bangor, Wednesday and Thursday, September 22 and 23. Hon. Arthur Chapin will preside and the Program Committee have been successful in arranging a most entertaining program.

The State Board is an all Maine institution, has had a notable career and stands at the close of a quarter of a century of good work well performed with a record to be proud of, and with an outlook promising not only continued activity but substantial success in the future.

A local Board of Trade or Chamber of Commerce has been described as the voice of the business men of its community. Here in Portland it is not necessary to argue the proposition that an organization made up of live business men cannot fail to be of use to the community; its community, the section it cannot help serving. The Chamber of Commerce of Portland is as great and efficient an organization as there is in the country and covers every phase of life in Portland and every service required by the business and civic life of the city, and can accomplish things because it has at hand the organization, the money and the enthusiasm.

A GREAT STATE ORGANIZATION

And this has been true also of the Maine State Board of Trade, only that it has had a wider field and its annual meetings have been attended by representative business men of the entire State. A declaration of its principles and a statement of the objects sought to be attained could not be better given or with more directness than by quoting from its constitution and by-laws:

"The purpose of this Association is to concentrate the power and usefulness of the various Boards of Trade of the State in one corporate organization, in order to secure prompt unity and harmony of action in the proper consideration of questions, especially pertaining to the material interests of the State at large, as well as to foster and strengthen the efficiency of each organization comprised in its membership."

It is to-day a representative central body with affiliating bodies at Auburn, Augusta, Bangor, Bar Harbor, Bath, Belfast, Biddeford, Bingham, Bowdoinham, Brooks, Brownfield, Brunswick, Camden, Canaan, Castine, Clinton,

Danforth, Dexter, Dover and Foxcroft, Eastport, Ellsworth, (and in addition the Ellsworth Merchants' Association) Fairfield, Fort Fairfield, Fryeburg, Gardiner, Gorham, Hallowell, Houlton, Harmony, Kingfield, Lewiston, Limestone, Lincoln, Lisbon, Madison, Mapleton, Mechanic Falls, Milo, Newport, North Anson, Northeast Harbor, Norway, Oakland, Old Orchard, Orono, Phillips, Pittsfield, Portland, Presque Isle, Rockland, Rumford, Saco, Sanford, Searsport, Skowhegan, South Paris, South Portland, Springvale, Union, Van Buren, Waterville, Westbrook, Winthrop, Wiscasset and Yarmouth.



Hon. Arthur Chapin, President Maine State Board of Trade

HOW THE START WAS MADE

There is for most men and all organizations a day of small things, and when the Maine State Board of Trade was organized in Portland in 1889, nine Boards of Trade were charter organizations. M. N. Rich called the delegates to order, John F. Stearns of Saco was chairman and the following list of delegates was reported: J. S. Winslow, Nathan Cleaves, M. N. Rich, L. A. Goudy, and Joseph E. Blabon of Portland; L. W. Weston and G. B. Safford of Skowhegan; E. W. Conant and J. F. Gould of Oldtown; E. M. Blanding of Bangor; J. F. Goldthwaite, G. N. Weymouth and J. R. Libby of Biddeford; W. E. Lewis and H. H. Chamberlain of Bristol; John F. Stearns and Frank Foss of

Saco; William Rogers of Bath, and O. E. Crowell of Oakland.

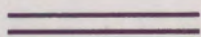
The constitution and by-laws were reported by a committee consisting of Hon. Nathan Cleaves, G. N. Weymouth, L. W. Weston, M. N. Rich and E. W. Conant, and the following were chosen officers: Hon. Henry Lord, of Bangor, President; G. N. Weymouth of Biddeford, Treasurer, and M. N. Rich of Portland, Secretary. Mr. Rich remained the Secretary until he passed away, and was after years of faithful service succeeded by E. M. Blanding.

THE WORK OF THE BOARD

It may not be without interest to glance backward over the work of the Maine State Board of Trade during the twenty-seven years of its existence. It asked, for instance, for river and harbor improvements, for the development of the water powers of the State, for National bankruptcy laws,



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FOR EVERYTHING
WITHIN THE REALM
OF BANKING



THE BANK OF
"SAFETY AND SERVICE"



Hon. Henry Lord, of Bangor
First President of Maine State Board of Trade

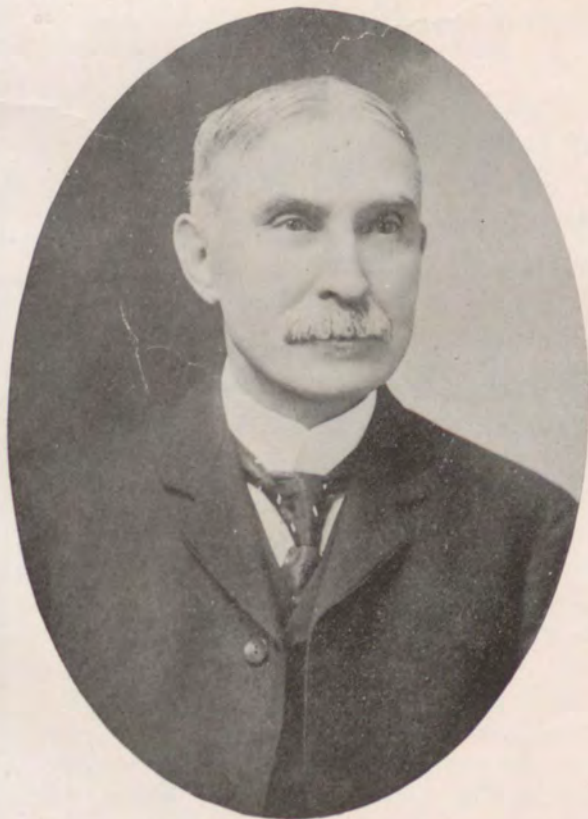


Hon. E. B. Winslow, of Portland
Ex-President of Maine State Board of Trade

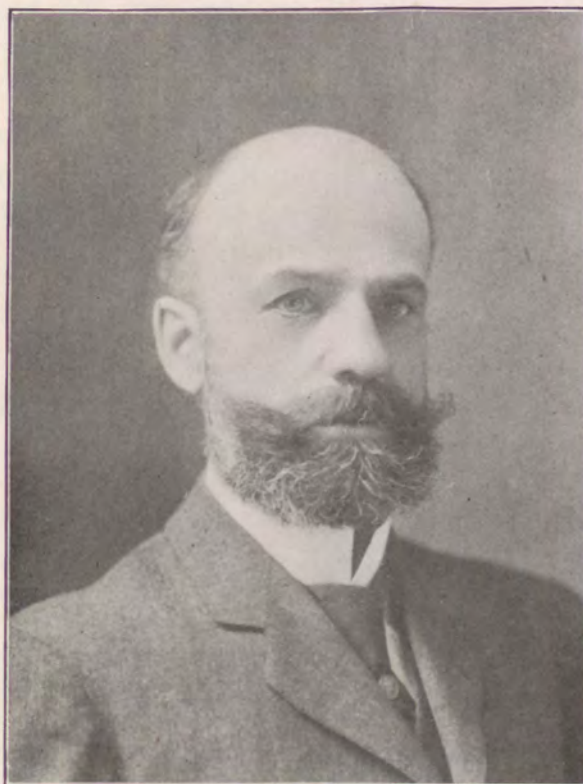
for better and more practicable shipping legislation, for an equalization of mileage tickets, for the regulation of the piloting laws, for the keeping of Maine money at home and for its investment here, for the restoration of the merchant marine of Maine, for the appointment of a Maine Highway Commissioner for better highways, for the development of Maine as a summer resort, and for the devising of means for advertising the State, and so on through a long list of

measures, not all of lasting importance, but certainly all designed to help forward the business, commerce, manufactures and agriculture of Maine.

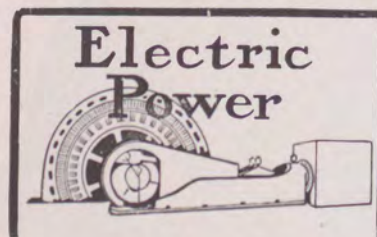
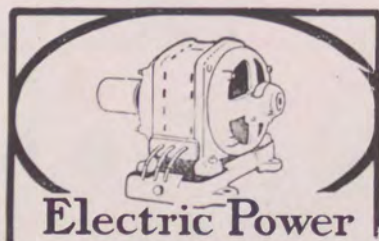
The Maine State Board of Trade, has, during the twenty-seven years of its career, been a good friend to every Maine enterprise, having back of it the support of local business men and resting on a sound business basis. It helped on the agitation for good roads, it sought to give to



Hon. D. J. Callahan, of Lewiston
Ex-President of Maine State Board of Trade



Hon. Charles S. Hichborn, of Augusta
Ex-President of Maine State Board of Trade



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The Profits of your business are directly proportional to the cost of your Power. A source of power that is constant, reliable and cheap, will enable you to turn out a better product at a lower price.

Established industries using other forms of power at excessive cost here have an opportunity to improve their conditions. Industries desiring to locate where cheap electric power is available can here secure it, together with free factory sites.

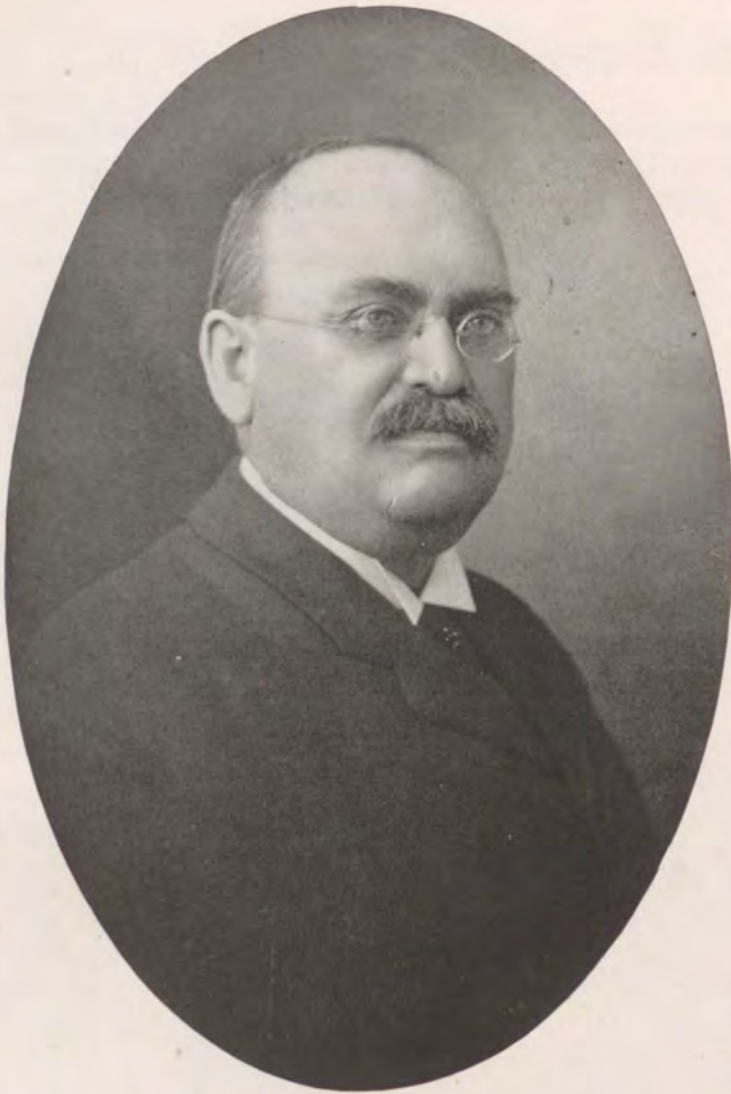
Our Electric service may be had in Bangor, Brewer, Old Town, Orono, all of which are good places to live and do business in.

Bangor Railway & Electric Co.

BANGOR,

:-:

MAINE



Hon. Frederic E. Boothby, of Portland
Ex-President of Maine State Board of Trade

the farmers of Maine the best possible markets, it early saw the importance of seeking for new markets for goods made in Maine, but it insisted that when "Made in Maine" appeared on any article of Maine production it should represent honest work, and should be worthy of the good old State, and perhaps it might be possible to condense the history of the Board into a line or so copied from a paper once read before it and to say that it has greatly assisted to make on-sweeping "The rising industrial tide in Maine." And it might be added that it has tried to open the way for many new enterprises and that it has been a leader along its own well-recognized lines.

During the long period of over a quarter of a century the Maine State Board of Trade has had six Presidents.

Hon. Henry Lord of Bangor, the first President, served for seventeen years and then declined a reelection, and during his administration the organization became State-wide importance and made its influence felt all over the country. He was followed by Hon. Edward B. Winslow of Portland, Hon. Charles S. Hichborn of Augusta, Hon. D. J. Callahan of Lewiston, Col. Frederick E. Boothby of Portland, each of whom served two years, and the present President, Hon. Arthur Chapin of Bangor, who is nearing the end of his second term.

It is but simple justice to say that the Presidents of the organizations worked hard and successfully to carry forward the work of the Board, and that they are entitled to great credit not only for their efforts but for making success possible by effective and fine leadership. During its history it has had but two Secretaries, M. N. Rich and E. M. Blanding. The present official Board consists of President, Hon. Arthur Chapin, Bangor; Vice Presidents, the Presidents of the local Board in affiliation with the State Board; Executive Council, the President, Vice Presidents, Secretary and Treasurer; Secretary, Edward M. Blanding, Bangor; Treasurer, Timothy F. Callahan, Lewiston; Program Committee, Hon. George Pottle, Lewiston; Edward M. Blanding, Bangor; Maurice C. Rich, Portland.

WHAT OF THE OUTLOOK

It does not need a prophet or the son of a prophet to forecast the future of the Maine State Board of Trade. It has now reached a high position in the business world of the State and stands as the direct representative of the many affiliating Boards.

It helped to make the great industrial progress of Maine during the quarter of a century of its existence possible, and it will be able to do still more in the future.

It championed the cause of good roads in Maine when the bicycle was the only rival of the horse, and it did much to secure recent legislation for good roads, for better roads than the most sanguine dreamed of twenty-five years ago. It will be the good friend of all coming scientific development of the still better roads of the future.

Far more appropriately than any other organization in Maine it could now make the motto of the State of Maine its own, but in the future it will have a still better right to do so, because it has led, it is leading, and it will lead as the years go on the industrial onward march of Maine.



E. M. Blanding, of Bangor
Secretary of Maine State Board of Trade

Progressive and Busy Bangor

Great Wholesale Centre Surrounded by Very Thriving Agricultural Section. Bright Promise for Future in Diversity of Industries for Which Bangor Offers Exceptional Advantages in Power, Moderate Rents and Natural Resources. Splendid Municipal Water System. Substantial Banking Establishments

BANGOR, situated at the head of navigation, on Maine's largest river, and with railroads radiating to all parts of the State, is the metropolis of Eastern Maine and is the gateway to the expansive territory of the northeast. Bangor's harbor is easily accessible for vessels of large size; and along the docks crafts of varying rig are loaded with lumber, ice, and the diversified products of this region. Although thirty miles from the bay and sixty miles from

Bangor has long been counted among the record-holding cities, and when the conflagration of April 30, 1911, was over, it had won the new distinction of having had one of the biggest fires in the history of New England.

The larger and brighter fame came later—when the word went forth in response to offers for assistance, that Bangor was standing on her own feet; that she was able to take care of her sufferers, and that the rebuilt city was



Looking up Main Street from Hammond

the ocean, the tide rises about seventeen feet, and there is a sufficient depth of water to float the largest of ocean steamships.

As the shire town of a county embracing upwards of 80,000 inhabitants; as the trade centre and shipping point for a large and rich agricultural section and for many thriving industrial communities; as a point of convergence for numerous important railway and steamship lines, and a consequent tarrying place for great numbers of tourists, automobilists, sportsmen and commercial travelers; these, together with the busy commerce of its port and the excellence of its hotels and the compactness of its business section, give to the city a metropolitan aspect.

The city has a population of 26,000 and a valuation of about \$25,000,000. There are three national banks, three trust companies and two savings institutions.

to be an improvement over the old Bangor, beautiful as it was.

This message of optimism brought forth congratulation from all quarters; and Bangor, by her self-reliant and optimistic outlook in the face of widespread disaster, made capital out of catastrophe, and has taken a forefront position among the cities of progress and enterprise.

The fire burned over an area of fifty-five acres, of which about one-fifth were in the down-town district. The property loss has been variously estimated but has generally been set at between two and a half and three millions of dollars. It included business buildings to the number of about one hundred and some two hundred and eighty-five dwelling houses, some of which, as those on French street and Broadway, were among the most expensive in the city.

It was realized that it was a calamity that might come

to any city, and the only thing to be done was to meet the loss bravely and repair damages as quickly as possible.

This Bangor has done, and to-day the burned section has been generally rebuilt with modern and up-to-date buildings. The rebuilding is not completed but the come back has been remarkable and reflects much credit on the energy and confidence in Bangor and her business men. Of the city buildings destroyed by the fire, the Central Fire Station was replaced by the purchase of a garage on Union Street, while the new High School building is one of the finest in New England, the new Public Library building has no superiors in the State, and the new Federal Building, which is just completed, is acknowledged to be one of the most modern for its size in the United States. Block after block has been rebuilt, and in almost every case the new building is a very material improvement on the old in every way, more modern, more spacious and more attractive. The three blocks between York Street, State and Exchange Streets have been rebuilt, while in the corner lot where the old brick Exchange building stood has been erected a new five story building.

The old Kenduskeag building has been replaced by a four story terra cotta front business building and by the new granite Bangor Savings Bank building.

On the upper side of State Street six new blocks have been completed, taking up all the frontage. The old wooden building next to the stream has been replaced with the largest structure in the city, the seven story Eastern Trust and Banking building which cost \$150,000. On the west side of Exchange Street, below State, three new blocks have been built, while on the corner, which was the Morse-Oliver site is now being erected the new and modern home of the First

National Bank. On the site of the old granite block which faced East Market Square has been built a large and handsome theatre, called The Park, which is devoted to modern pictures, while four new blocks have replaced the old

wooden buildings farther up Park Street. Up Harlow Street from State, three brick blocks have been built. A large area between Harlow Street and the stream, formerly occupied by the Central Fire Station and Whiton's carriage factory, is still vacant, although that part of the lot bordering the stream has been utilized by Charles Morse in erecting a modern brick fireproof building in which is located a garage, The Bowlodrome and a large hall.

Central Street has been all rebuilt, the old Windsor Hotel lawn now being occupied by the new seven-story Graham building. The new Windsor Hotel occupies a splendid location on Harlow Street, and two concrete business buildings have been built on the lot adjoining. The sub-station of the Bangor Railway and Electric Company has been replaced by a spacious concrete building on the same site, at a cost of \$75,000. Of the seven churches destroyed, six have been rebuilt. The residential section has been generally replaced although there are still some vacant spaces in the burned residential district.

BANGOR'S PROSPERITY

That Bangor has come back from its great disaster so emphatically and promptly is not surprising to those who know Bangor. The city is a very prosperous one, and properly,

for its prosperity is founded upon its natural advantages and the energy and ability of its citizens, qualities that taken in conjunction cannot be beaten. There are many reasons why Bangor should show the steady growth that has been hers for decades, a growth that is stable, honest and gratifying—no mushroom boom, ephemeral and vanishing, but a progress that is bound to continue and to bring prosperity to the city and its people. To-day the wholesale business is the backbone

of the business life of Bangor. For years the city has been the wholesale centre of Eastern and Central Maine and the shipping centre of a great agricultural and lumbering district, and as a shipping centre it is increasing in



City Hall, Bangor, Maine



Central Street, Bangor, Maine

The Connecticut Mutual Life Insurance Co. OF HARTFORD

The Connecticut Mutual is the only American Life Insurance Company to return to its policyholders in death claims, endowments, dividends, annuities, surrender values, and other benefits more than it has received from them in premiums since organization.

Note the figures as of December 31, 1914 :

Total returns to policyholders,	\$304,068,509.45
Total premiums received from policyholders,	\$294,743,273.70
Excess of returns over premiums received	\$ 9,325,235.75
Assets,	\$72,768,917.01

ISSUES

LIFE

ENDOWMENT

OLD AGE

BUSINESS

AND

Monthly Income Policies - Write for Particulars

INSURANCE

FELIX L. RYAN, Genl Agt., 47 MAIN STREET **BANGOR, ME.**

H. M. Cunningham, Special Agent, Patten, Me.

George B. Hanly, Agent, Warren, Me.

J. H. Webster, Agent, Orono, Me.

**WE'LL HELP
YOU BUILD
RIGHT**

**MORSE
& CO.**
VALLEY AVENUE
BANGOR, ME.

Whether you are planning modest or extensive building operations, you won't build to your best advantage if you don't use right building materials. As

MANUFACTURERS

of Long and Short Lumber, Clapboards, Shingles, Building Trim of all kinds, Wood Mantels, Doors, Sash, etc., and

DEALERS

in Builders' Hardware, Paints, Oils, Tile, Rubberoid Roofing, etc., we are abundantly able to help you build right, and pay right prices.

Call or Write



Bangor Savings Bank

3 State Street, Bangor, Maine

ESTABLISHED 1852

Deposits,	\$5,881,622.42
Reserve and Undivided Profits,	586,554.22
Depositors,	16,314

**New, Modern Fireproof Building
Superior Vaults, Electrically Protected**

SAFE DEPOSIT BOXES AND VAULT STORAGE

importance every day. It has in its land and water opportunities advantages for shipment that many of its competitors cannot enjoy. It has an army of traveling men who boom Bangor continually; it has an ample supply of banking capital and it has a general business that is increasing by leaps and bounds.

While Bangor is not a great manufacturing city it must not be lost to

sight that we have many and prosperous manufactories, and we are bound to have many more in the future, for Bangor has the advantages and opportunities that manufacturers and business houses require, and it has them in full measure.

THE CITY'S OPPORTUNITIES

The great question for the manufacturer to-day is that of power, and what city in the State, or in New England, has brighter promise in this line? All over this vicinity, along the Penobscot River and its territories, are opportunities for the utilization of electric power that will ultimately make Bangor a great city. The utilization of electric power is as yet in its infancy, and cheap power at tidewater, is a wonderful asset for a city to-day. Many hundreds of thousands of dollars have been expended in this vicinity the last few years in developing power and the expenditure has but begun. The tributary area of the Penobscot River is 8,200 square miles, and there are many water powers either not utilized to-day or not developed to anything like their full capacity.



Looking up State Street from Kenduskeag Bridge

able to a city many times its size. It is surprising to no one who is conversant with Bangor and its possibilities that the rebuilding of the city following its great calamity has been very speedy. Bangor has made herself what she is to-day by the loyalty and pull-together spirit of her citizenship.

There is no city in Maine where this characteristic is so pronounced. They have a fair city and one with boundless opportunities. The Queen City is destined to grow and prosper, for its handicap as to geographical location is fast being overcome by the indomitable confidence her people have in her future.

When one visits the city of Bangor her people are talking Bangor and her advantages as a place to reside and do business in. When abroad they are ever talking along this same line, and that style of enthusiasm makes an impression on prospective home seekers or investors. Bangor's method of standing together and "whooping it up" for their town is a most commendable and profitable trait highly creditable to the city, and one every community in Maine would do well to follow.



New Graham Building, Harlow and Central Streets, Bangor

Eastern Trust and Banking Company OF BANGOR, MAINE

OFFICERS

FREDERICK W. HILL, Chairman of the Board
JOHN H. RICE, Treasurer

CHARLES D. CROSBY, Pres.

EDWARD R. ADAMS, Vice Pres.

CHARLES D. CROSBY, Secretary

EXECUTIVE BOARD TRUSTEES

John Cassidy
James W. Cassidy

Edward R. Adams

Charles S. Pearl

Frederick W. Hill

Charles H. Merrill

James M. McNulty

Herbert Gray

Charles D. Crosby

Ask how
you
can bank
with us
safely
and simply
by
mail



New Home of Eastern Trust and Banking Company, Bangor, Maine

The Vault and
Boxes are
capacious and of
most modern
construction,
assuring absolute
protection for
valuables, at a
very moderate
annual rental

Capital \$175,000

Surplus \$560,000
(EARNED)

Total Resources Over \$5,000,000

Get acquainted with this bank at your earliest opportunity—come in so we can know you personally and intimately. Then we will be in a position to be of greatest service to you, for references, or general banking aid. We're confident you will find this one of the wisest financial moves you ever made.

OLD TOWN BRANCH
M. H. Richardson, Manager

MACHIAS BRANCH
Charles W. Dinsmore, Manager

DEXTER BRANCH: James F. Atwood, Manager

Bangor Gas Light Company

The Bangor Gas Light Company is one of the oldest gas companies in the State, being organized by local residents in 1850, or sixty-five years ago. The company's office is located at 18 Central Street, the center of the business district, and the plant is located on Main and Parker Streets. The plant is thoroughly up-to-date throughout, having a storage capacity of half a million feet of gas to take care of the needs of its 4,000 consumers. The company employs on an average about sixty men, and at times nearly one hundred and twenty-five. In a day's operation the company consumes about twenty-five tons of coal, producing about fifteen tons of coke, which is sold at retail to the people of Bangor and Brewer. It also produces tar and ammoniacal liquor. The gas mains radiating from the com-

pany's works on Main Street total about fifty miles, being laid on nearly all of the streets in Bangor and Brewer. The value of the gas service such as is afforded by the Bangor Gas Light Company in increasing the earning capacity of the rented properties, is becoming very evident to landlords, with the result that a great many of the rented houses are all equipped with gas ranges, gas water heaters, and the latest inverted gas lighting fixtures. Cooking with gas

all the year round is more popular each year. The company carries a full line of all kinds of gas appliances at its show rooms at 18 Central Street, and is very prompt in making installations, setting new meters, etc.

The officers of the Bangor Gas Light Company are Morris W. Stroud, President; S. P. Curtis, Vice President and General Manager; W. L. Fox, Secretary; J. B. Townsend, 3d, Treasurer; and O. A. Merchant, Jr., Manager.

The Beal Business College

From its inception, the Beal Business College, Bangor, has had for its object the careful training of young people along the most practical and most successful lines. The Beal College was established in 1905.

Four times since its inception the college has been obliged to seek new and larger quarters, owing to the increase of its student enrollment. The college is now

located in the Coe Block, West, at 50 Columbia Street, where most attractive rooms, large, well lighted, airy, sanitary, and carefully equipped throughout, offer an ideal location. The building is of modern construction, and the rooms being up only one flight are easily accessible.

The courses of study include Business, Shorthand, Combined, Secretarial, Finishing, Civil Service, Teachers' Training, Business Dictating Machine.

Miss Mary E. Beal, the principal, has ever earnestly endeavored to be honest, conscientious and thorough in her work, and her graduates have been successful from the beginning.

The C. M. Conant Company

The commercial interests of Bangor are many and varied, and among them all none are of more importance

than the agricultural implement, dairy and farm supply business. In this branch of trade one of the most prominent and far-reaching concerns commanding a large share of patronage is the old established house of C. M. Conant Company, 182 to 196 Broad Street.

Established for more than thirty-five years, the firm occupy a large four-story building, comprising about 20,000 square feet of floor space devoted to the display and storage of agricul-



Bangor Gas Light Company's Plant

tural implements and dairy supplies.

Some of the Conant Company specialties are Perry Fresh Water System, Electric Lighting Systems, B-L-K Milking Machines, Porter Stanchions, Stalls and Litter Carriers, Ajax Auto Tires, Klaxon Horns, Harness, Blankets, etc.

The fine shipping, receiving and storage facilities of the firm give them many advantages which enable them to supply the largest orders with the utmost promptness.

The long and successful career of the C. M. Conant Company, their sterling integrity and progressive spirit has won for them the entire confidence and esteem of the trade wherever their operations have extended.

Tobacco

Unmanufactured tobacco imports into the British Isles are about 160,000,000 pounds (about 87 per cent from United States) annually.

You get truly metropolitan hotel service, with "all the comforts of home." You'll find your friends who travel wisely invariably stop in Bangor at the

BANGOR HOUSE



H. A. CHAPMAN, Prop.

Conveniently near the heart of the business section and the city's chief attractions. Special accommodations for automobile parties. You want completely satisfactory hotel service while in Bangor; you'll surely get it here.

MAIN STREET

Bangor, Maine

GARAGE OF THE BANGOR MOTOR COMPANY "THE DAYLIGHT GARAGE"



Capacity 250 cars. Day and night service. Tourists will find every accommodation and reasonable prices.

Home of the CADILLAC and DODGE BROTHERS Motor Cars

Complete line Firestone and Kelley-Springfield Tires

Service station Bosch Magneto and Rayfield Carburetor

225 Main St., Opposite the Bangor House **Bangor, Maine**

The Bangor Chamber of Commerce

Maine's Second Largest Commercial Organization Whose Efforts are Directed in a Firm and Vigorous Manner to Encourage and Promote in Every Possible Way Its Commercial and Industrial Progress

By WILFRID A. HENNESSY, Secretary

BANGOR Chamber of Commerce is the second largest business body in Maine, being exceeded in membership only by the recently reorganized Chamber of Commerce in Portland. The Bangor Chamber of Commerce is an active institution, conducted along modern methods, and has been an active factor in activities along the reconstruction period following the disastrous conflagration in 1911. Despite the handicap which was not unexpected after the big fire and the unfortunate career of the industry for which the Chamber of Commerce secured a large subscription, the organization has a successful record to which it can point.

The Chamber of Commerce originated the plan for the installation of modern street lighting and the Main and Hammond Street lights were installed under the direction of its committee; it started the agitation which has resulted in the modernizing of the city trolley system; it early espoused the cause of the improvement of Central Street; its action regarding the new Federal Building resulted in the use of granite entirely instead of two brick walls as first planned and it has always been alert to uphold the City Council in plans for city improvements.

Another direction in which the Chamber of Commerce has been very successful is in its coöperation for the development of fruit growing. Under its auspices two Bangor fruit shows have been held, and in 1914, for the first time, the Maine Pomological Society held its annual meeting and exhibition in Bangor in response to the Chamber of Commerce invitation. Also, for the first time, the Maine Seed Improvement Society and the Maine Dairymen's Association held their meetings here last year.

The Chamber of Commerce took an active part in the Good Roads Convention, the first and thus far the only one to be held, which took place in the Auditorium in the Spring of 1914, and which was one of the biggest events of its kind ever held in the Country. Its committees have taken an active part in the entertainment of many of the conventions held in Bangor, which is becoming each year more important as a convention center. The Chamber of Commerce has been of material assistance each year to the Maine Music Festival and to the annual Food Fair and Winter Carnival of the United Commercial Travelers.

For several years the Chamber of Commerce has had a committee for protecting the business men and community

at large against advertising schemes and solicitors for alleged charitable and philanthropic objects, Bangor being the first city in Maine to adopt this modern plan.

An important innovation made this year is the Freight Bulletin which is issued regularly and which is the only thing of its kind in New England. This is distributed among the wholesalers and jobbers who are members of the organization.

As the leading business organization of eastern Maine the Bangor Chamber of Commerce is always ready to assist in any movement for the general good and progress of this section of the State and stands ready at all times to use its influence for advancement.

The officers of Bangor Chamber of Commerce are: Charles F. Bragg, President; Charles M. Stewart and Frederic W. Adams, Vice Presidents; Wilfrid A. Hennessy, Secretary; George H. Hopkins, Auditor; Donald F. Snow, Attorney; Reuel S. Kimball, Treasurer. Directors, Edward R. Adam, O. Crosby Bean, James A. Chandler, Arthur Chapin, Henry W. Cushman, Edwin T. Emerson, Frank W. Farrar, John P. Frawley, A. Langdon Freese, Bernhard M. Kirstein, Edwin N. Miller, John M. Oak, Frederic H. Parkhurst, Charles A. Robbins, Eugene T. Savage, Roland J. Sawyer, John G. Utterback, George W. Wescott, William H. Whittemore and Archie O. Yates.

Although it would seem that the advantages of a commercial body must be apparent to all in these days of organization activity, the words of E. St. Elmo Lewis, widely known in the business world, are of interest.

He says: "A Board of Commerce is a coöperative organization—I want you to get the coöperative part of that, and coöperative means you and the Board—not Bill Jones and Sam Smith and Carison and Johnson and the Board of Commerce, but you and the Board of Commerce. The only man that will have any license to criticise the Board of Commerce is the fellow who has given of his time, his thought and his money to helping the Board do something. If you have failed in any one of these things, you have no license to criticise.

"I say these things because I have seen so many Boards of this kind criticised for the reason that they haven't done a lot of things. Don't let us get in wrong with ourselves; don't let us criticise ourselves, because that is exactly what it is going to be.



Charles F. Bragg
President Bangor Chamber of Commerce

C. F. BRAGG, President

GEO. E. CRAFTS, Treasurer

Orono Pulp & Paper Co.

MAKERS OF

High Grade Manilas

Bag

Kraft

Coating

Sack

Brown and Tints

Wrapping

LIGHT WEIGHT SPECIALTIES

Bases 24x36—10 lb. and heavier

Daily product 60 tons Paper and 50 tons Sulphite Pulp

BANGOR,

MAINE

ARTHUR CHAPIN CO.

DIRECTORS

ARTHUR CHAPIN

WM. H. McKECHNIE

CARL E. DANFORTH

Wholesale Grocers

100 BROAD ST.,

BANGOR, MAINE

"Another thing: this Board has been placed on a democratic basis. I am proud to say that all branches of the business with which I am connected, every foreman in the factory to the executive management, are members of the Board of Commerce. There will be those, who not being members of the Board, not knowing anything of the plans of the Board, not having any voice in the shaping of



Wilfrid A. Hennessy
Secretary of Bangor Chamber of Commerce

the plans or the work of the Board are fitted by nature, experience, etc., to tell other men in the same position as themselves all about the Board's activities, what its real motive is and why it is here. I refer particularly to that kind of mental pauper who occupies his time trying to tear down the constructive work of other men. He is peculiarly a marplot, a man who ascribes the worst motives to every man he knows, who is constantly trying to find a mare's nest in every new movement.

"The Board of Commerce is not here to take any sides on question of religion, politics or the problems of labor. It is here in a purely constructive sense, for the purpose of producing a better understanding among all citizens, whether they be laboring men or capitalists, Catholic or Protestant, Socialist, anarchist, or any disciple of an economic or social school, or Democrat or Republican, Progressive or Prohibi-



Charles M. Stewart
Vice President of Bangor Chamber of Commerce

tionist. Those things have nothing whatever to do with a man's work as a member of the Board of Commerce. He can be any of these things and still do good work for the Board and help to carry forward its program. It has for its real object, no matter what you translate it into, to make a bigger, better, busier and more beautiful city, in which all men, no matter what their creed or politics, or business position may be, may find more satisfaction and get more out of their lives."

No Longer Lo, the Poor Indian

It appears from the report recently published by the Bureau of Census, that in 1910, there were 17,430 more Indians in the United States than there were in 1895, when the first Federal enumeration of the remnants of the tribes was made. The total present Indian population is given as 265,683. To-day fully fifty per cent of the red men are engaged in gainful occupation, in which agriculture ranks first, having more than thirty-five per cent of the workers. They have proved themselves to be good farmers, and in two of the States, Oklahoma, and Montana, are to be distinctive Indian exhibits this year at their State fairs. The richest Indians are in Oklahoma, where the discoveries of oil and gas brought them into possession of large fortunes. This acquisition of wealth has been followed by the building

of modern houses, improving their towns and sending their children to higher educational institutions. In fact, the Indian appears in many cases to have adjusted himself to the ways of civilization.

Gold and Other Forms of Money in United States

The latest figures of the Treasury Department show that on August 2, there was \$2,006,399,539 in gold, cash and bullion, in the United States, the greatest stock of gold of any Country in the world, probably greater than any other two Countries in the world. At the date named there were in the United States \$4,009,561,429 of all kinds of money, with \$3,563,705,022 in circulation. The circulation per capita estimated by the Treasury experts on a population of 100,000,000 is \$37.33 as against \$33.96 a year ago.

R. B. DUNNING & CO.

Seeds, Implements, Dairy Supplies, Wooden Ware

Cement, Lime, Windmills, Pumps, Pipe, Pipe Fittings, Plumbing Supplies
Sewer Pipe, Fire Brick, Fire Clay, Mill Supplies

Nos. 54, 58 and 62 Broad Street, and 37 Mercantile Square

BANGOR,

MAINE

Henry Lord

Edwin Lord

Henry Lord Co.

Ship Brokers and Commission Merchants
Fire and Marine Insurance

70 EXCHANGE STREET,

BANGOR, MAINE

WOOD & BISHOP CO.

Established 1839

Clarion Ranges, Stoves,
and Furnaces

MADE IN BANGOR

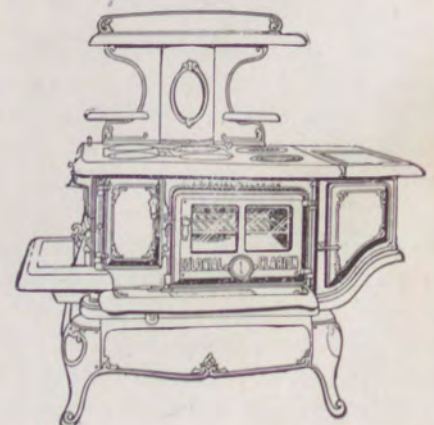
USED EVERYWHERE

The high quality of this famous line has been proven

BUY ONE IF YOU WANT THE BEST SERVICE

BANGOR,

MAINE



The Public Schools of Bangor, Maine

Bangor has a System of Public School Instruction that Well Merits the Just Pride of Her Citizens. There are 28 School Buildings Used, 143 Regular Teachers Employed, and an Annual Expenditure of \$143,000

By D. LYMAN WORMWOOD, Superintendent

BANGOR, the largest city in the Eastern part of the State of Maine, commands an enviable position as centre of the school system in this section. The time, money and care which have been put into the development of the schools have made this statement possible. The interest of the people, too, has had an inestimable influence upon the result as we see it to-day.

From the surrounding country many parents move into our city for the instruction which we are able to give. Our school system has already advanced along the lines of the greatest progress from the time when the first High School was erected in 1837. Up to that time only a "Common

School" education was possible. Now we not only have taught the ordinary branches of High and Common Schools but have added many special branches including music, penmanship, drawing, manual training and domestic science. Kindergartens, too, were made a part of the school system beginning with the year 1898. In October, 1914, the evening school was established.

There are in the city of Bangor 28 school buildings ranging in size from the small schools

of one room each to the beautiful new three-story High School building. These, buildings, their grounds and contents are estimated to have cost \$1,250,000. This as may be



New High School Building, Bangor



Assembly Hall, Bangor High School

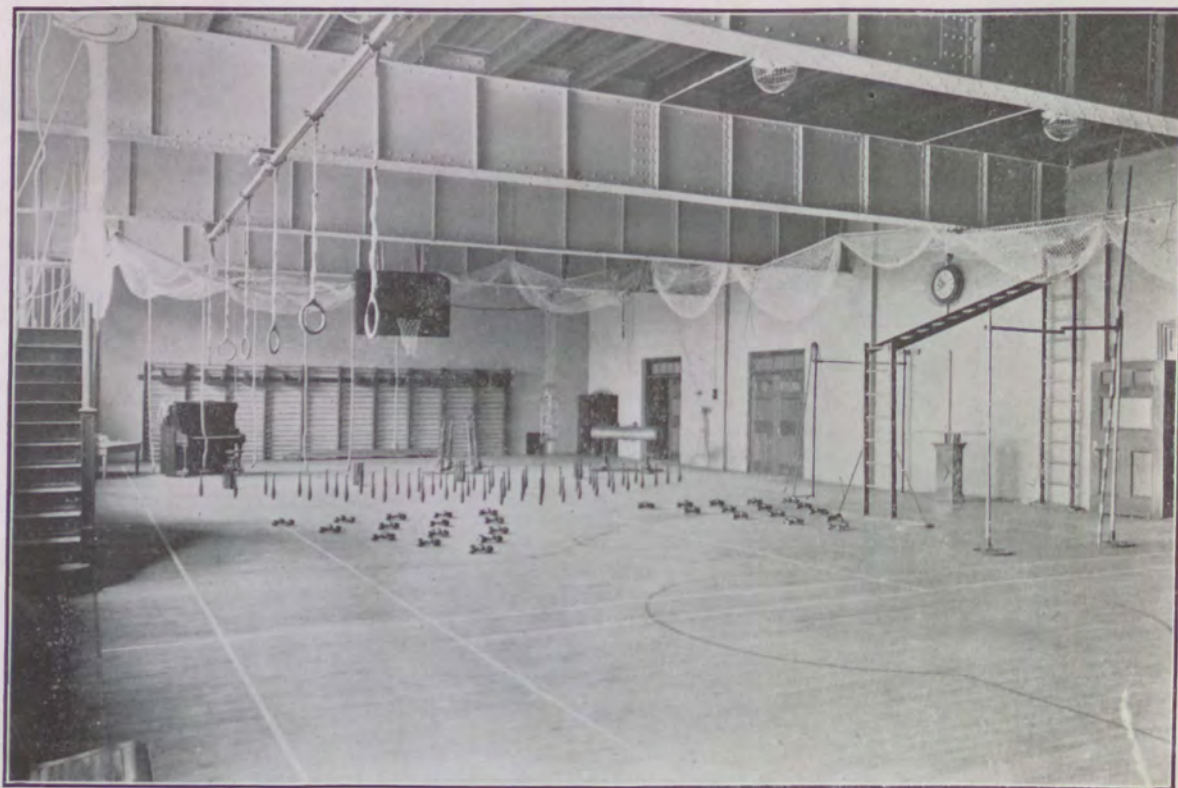


Physics Laboratory, Bangor High School

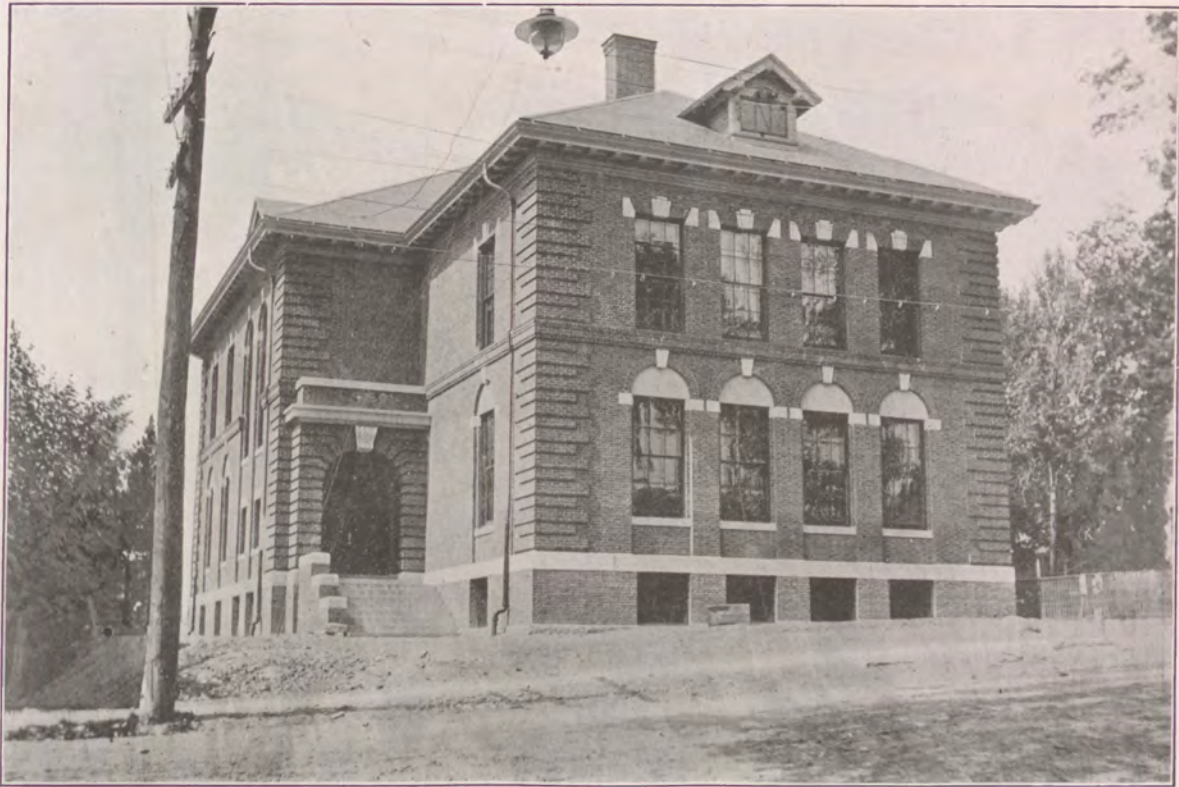
seen denotes the ownership of considerable amount of well-equipped school property. We employ 143 regular teachers, including the teachers of the special branches. In addition we have substitutes who can be called upon in the absence of the regular teachers. The teachers are accountable to the School Committee of five members and the Superintendent of Schools chosen by that committee.

All these people are doing their best to keep the schools up to the highest grade of efficiency, as has been done in the past.

Our citizens have always been most generous in their support of the schools. Last year the amount expended for schools was \$143,000. This year the amount asked for was \$145,000 and the Council granted nearly that amount, showing in this way their generosity towards and confidence



Gymnasium, Bangor High School



Larkin Street Schoolhouse, Bangor

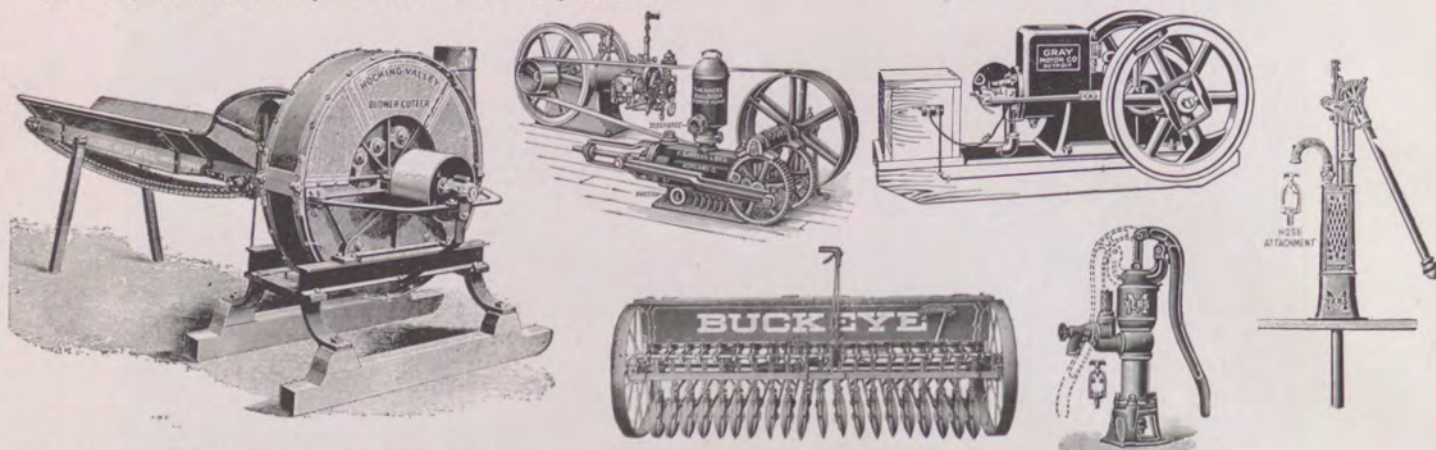
in their schools. Under such conditions the Bangor school system has grown and will grow stronger. The new High School is, perhaps, the most evident example of this prosperity. This building is constructed with the idea that Bangor will be able to view with joy her increasing school population and wish that even more might come from out-

side to share in her advantages. From the accompanying cuts some of the examples of the rooms and buildings may be seen, showing what Bangor has done and is doing for her children and all others who wish to take advantage of this splendid opportunity to get a broad and thorough education.



Longfellow Schoolhouse, Centre Street, Bangor

A few of a Large and Successful Family of Money Makers and Labor Savers. Let us prove it. We can if you will tell us your needs at your farm or country home.



C. M. CONANT CO., 182-196 Broad St., Bangor, Me.

Dealers for 35 years "Best Things for the Farm"

Bangor Loan and Building Asso'n.

Chartered Feb. 1, 1886

Opened for Business March 8, 1886

Authorized Capital \$1,000,000

JAMES A. BOARDMAN
President

E. F. DILLINGHAM
Vice President

ARTHUR CHAPIN
2nd Vice President

H. C. QUIMBY
Secretary and Treasurer

Directors: Henry G. Thompson Edwin F. Dillingham Arthur Chapin Harry D. Benson Daniel Hennessey

Finance Committee: Henry G. Thompson Arthur Chapin James A. Boardman

Attorney: Edgar M. Simpson

Office: 22 Broad St.,

Bangor, Maine

Complete Bookkeeping and Shorthand Courses

THE Real Business College.
Bangor, Maine.

Established 1891

We teach the "know how" of business. We will give you that training which will equip you as a winner—start you right and help you all the way. We solicit investigation.

Catalog sent on request.

MARY E. BEAL, President

HAROLD S. WEBB, Principal

THE BANGOR HIGH SCHOOL

By George H. Larrabee, Principal

With the completion of Bangor's new High School building the advantages which Bangor can offer along educational lines are unsurpassed. This new building, recently dedicated, and costing about \$375,000, aside from its lot, has a capacity of nearly 1000 pupils and represents the last word in school architecture. Finished in oak, with the finest and most complete appointments, it is an inspiration to a pupil to put forth his best efforts.

It has large and fully equipped laboratories, a splendid commercial department, adequate rooms and equipments for mechanical drawing, wood-working, iron-working, cooking, sewing and allied subjects. Its

gymnasium presided over by separate instructors for boys and girls gives assurance that the physical side of their training will not be neglected.

The courses offered are the Classical, the Scientific, the General, the Technical, the Commercial, and the Industrial. The Classical Course prepares for any college; it gives an all round education, strong in languages. The Technical Course fits for scientific and technical schools and gives a general technical education. The Scientific Course fits for admission to the scientific departments of colleges and is especially strong in the amount of science work offered.

The General Course is intended to give a broad general training to those pupils who do not expect to enter a higher institution. The



Hannibal Hamlin Schoolhouse, Union Square, Bangor



Abraham Lincoln Schoolhouse, Palm Street, Bangor



Bookkeeping and Banking Room, Bangor High School

Commercial Course gives a thorough and broad business training. The Industrial course is designed to enable the pupil who does not intend to enter college, to make himself more efficient along industrial lines.

The school believes in offering a wide variety of work in order that pupils of different aims and purposes may find there some course and some work suited to their individual

needs. With its magnificent building, one of the finest in all New England, with its large, carefully trained and experienced corps of teachers, it offers advantages that few schools can offer.

The High School in the past has had an enviable reputation, but it hopes with its new equipment to meet more fully the present day demands for a broader training.



Chemistry Laboratory, Bangor High School



Welcome to Maine State Board of Trade

BANGOR, the Queen City of the East, was never more deserving of this title than at the present time. The new Bangor is a more attractive city in every way than was the Bangor before the conflagration in 1911. As has been the case throughout her history, Bangor stands for all that is best in community life. Her schools are recognized as among the best in the land. The Bangor High School is unexcelled by any school building of its size and the equipment and curriculum are modern and complete. Other indications of Bangor's high standard are the fine Bangor Public Library and the annual Maine Music Festival.

More than ever is Bangor the metropolis of eastern Maine. It is the business centre for a large and prosperous section of the great State of Maine and with the continuous development of this territory Bangor is bound to enjoy a proportionate expansion. Commercially, Bangor is an important centre and there are few cities of its size that can point to an equally large volume of wholesale and retail business.

Bangor people are famous all over the country for their hospitality and the hand of welcome is always extended to the visitor. Therefore it is only natural that during the vacation season as well as at times when special events are being held, like the Festival, the Fair, the Commercial Travelers' Carnival or conventions, and gatherings that Bangor is called upon to entertain many guests. Bangor's latchstring is always out and its residents are always glad to do their part to make the stay of all visitors as pleasant as possible.

And so, on behalf of the City of Bangor, I extend a cordial welcome to the members of the Maine State Board of Trade.

FRANK ROBINSON,

Mayor of Bangor, Maine.

H. P. Sargent, *Pres.*A. B. Haskell, *Treas.*R. H. Wing, *Gen. Mgr.*

Penobscot Lumber & Box Company

Manufacturers

Sash, Doors, Exterior and Interior Finish

Bank, Store and Office Fittings, Mantels and Stair Work.—Boxes and Box Shooks

BREWER,

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BRICK MANUFACTURERS

Sand Struck Brick exclusively. Capacity 3,000,000 annually

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BRICK YARD :

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TELEPHONE CONNECTION

Industrial and Agricultural Opportunities IN THE MAINE NORTHLAND

Mileage Main Line and Branches
625 Miles

Double Track 30 Sidings 201
Total Mileage 856 Miles



Direct Route to Northern Maine

*First-Class Equipment and Solid Vestibule Trains,
Parlor, Sleeping and Dining Car Service*

Sleeping cars between Boston and Caribou during the entire year, and sleeping cars between Boston and Greenville during the summer months.

The construction in recent years of the new extensions in the expanding B. & A. Territory has richly added to the already large extent of fertile farm lands, valuable timber areas, forest recreation grounds and picturesque lake and river resort-sections adjacent to this great railroad of the New Northeast.

Industrial opportunities, water powers, timber tracts, mineral resources, hotel locations, sporting or recreation camp sites, and farm lands with unlimited advantages—These are all here in abundance.

The pioneer of the New East, unlike his progenitor of the now Old West, does more than prepare the way for the man who follows him—he gathers the harvest.

Information will be cheerfully given and correspondence with you is invited by the

BANGOR & AROOSTOOK R.R.

BANGOR, ME.

Bangor's Pride in Its Homes

Bangor is Widely Known as a City of Homes. The First Evidence of This Sentiment is Found in the Scores and Scores of Beautiful Residences to be Seen on Almost Every Street in the City

By B. M. KIRSTEIN

IF I were asked to name the biggest asset of the city of Bangor, I would promptly respond with the title of this article. It is the fundamental factor in the growth and prosperity which the city has enjoyed, and to my mind, is the nucleus upon which we are going to build bigger and better things.

It has long been a motto of Bangor's residents that home ownership represented the best phase of citizenship, and a friendly rivalry has existed among acquaintances and fellow-workmen to buy or to build the best sort of homes for themselves that their positions or income might warrant. As a result, Bangor proudly bears its sub-title, the "City of Homes," richly deserved, and established as a standard which Bangor people, with indomitable zeal, are anxious to maintain and uphold.

The first evidence of this sentiment is found in the scores and scores of beautiful residences to be seen on almost every street of the city—houses that are not merely artistic from an architectural standpoint, but which are surrounded by well-kept lawns, pretty shrubberies, fine trees, and attractive gardens—houses in a word which possess that "homey" appearance that so quickly and emphatically impresses even the casual visitor in our midst.

Living in such homes and under such surroundings, it is but natural that we have a large proportion of permanent citizens in

Bangor. There are a great many families which have lived here for generations, and most of those who have come to us in the last fifteen or twenty years have been imbued with the same spirit and have stayed to call Bangor permanently their home.

The inspiration which has led our people to provide so well for their families in the way of domiciles has had its effect upon the civic life of the community. Thus in a city the size of ours, you find school houses uniformly substantial and attractive, fire companies well housed in the various sections of the city, churches with homes of which much larger congregations might well be proud, banks with fine buildings of their own which are so great an attraction in our business

section, a court house and city hall reflecting the same spirit, a home for our Young Men's Christian Association that was

a model at the time it was built, and still remains a structure in which all take a pride, a Children's Home, a Deaconess Home, a Tuberculosis Home, an Old Men's Home, an Old Ladies' Home, fine hospitals, a magnificent Public Library, built by our own citizens, and a home on the Hampden Road maintained by our city for the indigent and improvident.

The same spirit that makes us want our own as well as our public homes to be attractive and artistic has been the cause of public parks which have now



The Henry Keep Bungalow, Owned by F. W. Durgin



Residence of Hon. Arthur Chapin, Bangor, Me.

Eastern Grain Company

DIRECTORS: H. O. PHILLIPS, PRES.

CHAS. R. BOND, TREAS.

WM. M. BIGELOW

BANGOR, MAINE

WHOLESALE AND RETAIL

Flour, Grain and Feed Stuffs

Branches at PORTLAND

PITTSFIELD

OLDTOWN

CORINNA

It is Conscientious Completeness

which turns work into Art. The smallest thing well done, becomes artistic.

For years we have been moulding the minor details into perfection.

GALEN S. POND



UNDERTAKER



Night and Out-of-Town Calls Given Prompt Attention

Telephones 1123-2 1123-3

74 Center Street,

Bangor

ESTABLISHED 1854

N. H. BRAGG & SONS

Galvanized and Black Sheets, Roofing Sheets, Iron, Steel
and Heavy Hardware

BANGOR,

MAINE

become one of the real attractions of the city. And following the same line of development, we have added a first-class water supply, housed, owned and operated by the city;

whose confidence now has been shown in their investments.

Capitalists everywhere are looking to establish new plants where labor conditions are the most satisfactory.

The laboring man who is satisfied with his surroundings, who is engaged in the noble task of providing a permanent home of his own for the enjoyment of his family, is the man who is at peace with the world and who gives his employer the full value of every dollar he receives in his weekly pay envelope. Added to our cheap power, the opportunity to secure this intelligent and capable class of help is bound to eventually bring industrial development to Bangor, and our city will then take the position in the business world that it so richly deserves.

Thus the reward of happiness and contentment which comes with the spirit of home owning and home building is eventually to include the material growth and prosperity of the community, and demonstrate plainly to all that our biggest asset to-day is Bangor's pride in its homes.



An Attractive Row of Pretty Residences, Bangor

an electric lighting system which extends now to the extreme borders of the city in almost every direction, making Bangor one of the best lighted cities of its size in New England; an unusually well equipped and efficient fire department; a capable and well managed police department; an annual Music Festival that would be a credit to a much larger community; an Eastern Maine State Fair; and our metropolitan and up-to-date stores handling every grade of reliable merchandise.

Strangers are always impressed with the scarcity of rents in Bangor, which is true, but thanks to our enterprising real estate agencies and the cooperation of our banks and lone and building associations, it is possible in Bangor for every man to become an owner of a home of his own, which establishes him on a firmer financial basis, and welds him closer to a participation in the welfare and prosperity of the city.

Now the material benefit visible to all comes in the steady and growing demand for Bangor property, which has demonstrated the safety of real estate investments, and maintained the value of property in the face of adverse conditions throughout the country, and even at times when almost all other forms of investment showed shrinkage or depreciation.

The commercial activities in Bangor are sufficient to keep us where we are, or in fact, to lead us on the road of further progress. The vision ahead of us embraces the development of our unlimited, unrestricted and inexpensive water powers, and when this vision becomes a reality, there is certain to be a growth and enhancement in real estate values that will amply repay those

Galen S. Pond

The business of Galen S. Pond, furnishing undertaker, was established in 1886. Before the fire he was located at East Market Square. The present warerooms, at 74 Center Street, are of the finest in the State. Elegantly furnished rooms fitted with modern furniture is at hand, and the former dread of entering undertaking rooms is eliminated by the attractive surroundings and unobtrusive manner of displaying the furnishings that are needed for the last rites. Mr. Galen S. Pond has become a prominent



Another Glimpse of the Handsome Homes

exponent of the technical training and ability of embalming and funeral directing, and the firm fulfills all obligations that may come within its scope of operation including the furnishing of all necessary requisites of undertaking.

Thurston & Kingsbury Co.

DIRECTORS: W. L. THURSTON

R. A. KINGSBURY

V. J. LEVEILLE

Wholesale Grocers

AND JOBBERS OF TEAS AND COFFEES



TEAS, COFFEES AND EXTRACTS
are High Grade Quality

64 to 68 Broad Street,

Bangor, Maine

THE NEW WILSON

C. W. MORRILL, Proprietor

*Beautiful location.**Newly furnished.**Homelike and Comfortable*

American Plan
\$2.00 per Day

European Plan
\$1.00 per Day

Electric cars pass the door

135 Union St., Bangor, Me.

Near Main Street

WM. B. SNOW, President

H. S. STEWART, Secretary

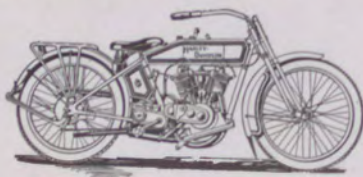
Merchants Insurance Company

This company will write all classes of Marine Risks at
current rates

Bangor, - - - Maine

The best thing we could wish you for 1916 is the health, happiness
and pleasure afforded by the possession of a
HARLEY-DAVIDSON MOTORCYCLE

Come in
and
Look
Them
Over



The
Three
Speed
Twin has
Arrived

The Motorcycle Store

Kendall-Winch Co.,

144 Exchange St., Bangor, Me.

Charles R. Clark, President

Chas. A. Dillingham, Treas.



Manufacturers of
High Grade Indian Moccasins

121 Main St., Bangor, Me.

The Bangor Public Library

An Institution that has Become an Indispensable Part of the School System of the City and has Met the Requirements of the Reading Public. The Library is Open Daily from 9 A.M. till 9 P.M. except Sundays and Legal Holidays. There is a Staff of Eleven Librarians and Assistants

By CHARLES A. FLAGG, Librarian

ON Harlow Street, at the head of Franklin, and a few steps removed from the business centre of the city, one may find the real educational headquarters of Bangor—the new park bounded by Spring, Harlow and Centre Streets and the brow of the hill, containing the High School and Public Library buildings. Each is incontestibly the best of its class in the State and perhaps not excelled in New England.

These two edifices and the new U. S. Post Office and Custom House in line with them, across Centre Street, form a group of public buildings of which any city, large or small, might well be proud.

HISTORY

While the Public Library is a comparatively new institution, not yet a third of a century old, Bangor people have never lacked library facilities since there has been any considerable population to enjoy them. The Bangor Athenæum, 1816; Bangor Mechanic Association, 1830; Social Library, 1834; Bangor Mercantile Association, 1845; all maintained libraries for their own members, but by 1874, the Bangor Mechanic Association had absorbed all the others and had the fifth largest collection of books in Maine.

Then came the generous bequest of Hon. Samuel F. Hersey, by which the city received \$100,000 in 1883, for educational purposes. The city government resolved to use this to establish a real public library. Five trustees were appointed who conferred with the Mechanic Association and the outcome was a consolidation and the Bangor Public Library, with the 20,000 volumes and \$12,000 invested fund of the association, and the \$100,000 Hersey fund as its resources. At first a small fee was exacted, but in 1905, the library became entirely free. Its home was in rented quarters on State Street near the Kenduskeag where the

accumulations of nearly 100 years reached 70,000 volumes, 10,000 pamphlets and priceless art, archæologic and historic treasures. All was swept away in the fire of April 30, 1911.

Then for two and a half years the library made its home in the rear basement of the County Court House where, from practically nothing at all, it fairly outgrew its limited quarters, awaiting the completion of its permanent home.

THE BUILDING

The real history of the library building goes way back before the fire.

As early as 1893, a fund was started for such a purpose, and it grew by gift and bequest till the total in 1913, had reached over \$160,000, all from Bangor people and yet not the special gift of, or a memorial to, any single individual or family. After the fire, Peabody and Stearns, the Boston architects, drew the plans, as well as those for the High School, and George H.



Bangor's New Public Library. Opened to the Public, December 20, 1913

Wilbur and Son were the builders. The cornerstone was laid June 18, 1912, and the building was opened for use December 20, 1913.

Its materials are a light tapestry brick, with base and carved work of Fox Island granite and trimmings of artificial stone. It is thoroughly modern and fireproof throughout, and, if the term "fireproof" calls forth a smile in these days, it has the additional safeguards that the neighboring structures are all at a considerable distance and are also of fireproof, or at least slow burning, material. The library consists of three parts: the main building facing on Harlow Street, of two stories and basement; a single story and basement connecting structure for administration purposes, with overhead light; and a stack building of four stories in the rear. There is a frontage of 134 feet and an extreme depth of 103 feet from entrance to rear of stack.

The upper floor of the main structure contains two large rooms, which are proving very attractive to many residents and casual visitors who do not use the library proper: the Historical and Fine Art Room containing the magnificent large exhibition cases of the Bangor Historical Society already nearly full of antiques and curios of the highest interest, and walls hung with paintings, engravings and other pictures of artistic or historic value; and the Lecture Hall seating 120, placed, by vote of the Board of Managers, at the free disposal of societies or clubs doing literary or educational work. Its walls are used occasionally for art exhibitions by "Fotocraft," the local art club, while the library itself is at present conducting a continuous series of loan art exhibits, changing every three weeks.

The stack building has shelving installed for 100,000 volumes, with an ultimate capacity of 300,000.

SERVICE

The library is open daily from 9 A.M. till 9 P.M., except Sundays and legal holidays. There is a staff of eleven librarians and assistants, with a janitorial force of three.

The effort is made to give the very best modern library service. All are welcome to use the books in the building, and Bangor residents (including pupils in all public and private schools and persons employed in the city) may borrow books for home use. Especially liberal provisions are made for those wishing to use books of a serious character for study or research, and we have arrangements with other large libraries for borrowing from them, for our readers, works we do not possess. In 1914, there were 53,232 registered card holders and a home circulation of 75,682. For the other line of our work, assistance to readers and inquirers and use of reference and other books in the building, no statistics are available.

However successful we may be in meeting the demands of the public for recreative reading (68 per cent of our last year's home circulation was fiction) the real serious purpose of the library is never forgotten. It is not only a part of the city's educational system, but that part which touches or should touch every individual in the community from youth to old age. No one has asked for a book of a serious character without receiving it, or something as good or better, just as soon as we can get it. We subscribe for several technical magazines. We are constantly preparing lists of our material on subjects of popular interest, such as present day Mexico, New England railroads, roadmaking, home economics, commission government, social service, how to write, accounting, European War, etc.

These books are reserved for a time and later released for circulation, but the lists are kept and in some cases multigraphed for distribution.

Our relations with the schools are very close; books are loaned to teachers without limit as to number or time. The librarian gives an annual talk on the library before the sixth grade and conducts a regular course of instruction on books and libraries and their use for the second year class in High School.

CIRCULATING DEPARTMENT

This occupies the central axis of the building. One entering finds the delivery desk directly in front, with

bulletins of new books added for two or three months back, and open cases with very latest accessions on the right. The card catalogues are at the left, in "Dictionary" form, with authors, titles and subjects in one alphabet. The attendants are always ready to help in finding or advising about books. Loans are for two weeks except in case of current periodicals, which are for three days. Renewals for like period are allowed.

READING AND REFERENCE ROOMS

These are at the left as one enters, and contain tables and chairs for readers, the most used dictionaries, encyclopedias, indexes, handbooks, etc, cases with some seventy popular and technical periodicals, daily papers, extra copies of latest fiction reserved a few weeks for use here, and selections of books on topics of current interest gathered and reserved here on shelves and tables for brief periods. There is an attendant at the "Information Desk" during the day, whose duty it is to help inquirers in every way. While no statistics of this work are kept it is second to none in importance.

It is perhaps needless to state that this work is practically unlimited in scope and entirely free. In fact we have no paid service whatever and no one can owe the library anything save for injury or destruction to property or retention of books beyond the period allowed.

JUVENILE DEPARTMENT

These rooms are on the right as one enters the building, but have their own entrance on the east side. All our children's literature is found here, under conditions of free access to shelves. A visiting librarian has been heard to say that while she had seen children well provided for elsewhere, only in Bangor did they have half the building, and that the more attractive half. But the young folks of to-day will be our adult citizens of the future and no pains are spared to make their quarters attractive with picture bulletins, story hour, etc.

Increased Production of Salt

The salt production of the United States in 1914, was 34,804,683 barrels of 280 pounds each, or 4,872,656 short tons, valued at \$10,271,358. Compared with the production of 1913, which was the largest previously recorded, there was an increase last year of 405,385 barrels and of \$148,219 in value.

Salt occurs naturally in two distinct ways, as rock salt in beds or associated with bedded or sedimentary rocks, and in the form of natural brines or bitters. It is prepared for market by simply mining, crushing and cleaning the rock salt or by evaporation, which may be either natural, as when the sun's heat is utilized, or artificial when steam or direct heat is applied.

Some Money for a Newspaper

There are apparently lots of money yet in France. The Paris Journal has been sold to a syndicate for \$4,400,000. The newspaper was started about twenty years ago and had no change in ownership until the recent sale.

Bangor the Automobile Center of Eastern Maine

Interest in the Good Roads Movement, and Many Other Improvements and Benefits Largely Due to the Efforts of The Bangor Automobile Club

THE Bangor Automobile Club, organized four years ago, is regarded generally as being one of the liveliest organizations of its kind in New England. It is affiliated with the Maine Automobile Association and the Automobile Association of America, and has an interchange of road and

roads in this section of the State. Its headquarters at Bangor Chamber of Commerce is the clearing house for information for out-of-State motorists and besides the personal calls for road advice there are many inquiries by mail from cities and resorts.



A Specimen of Maine County Roads



A River Road Near Bangor

auto information with these organizations. The Bangor Automobile Club, since its first season, has issued a regular weekly bulletin which circulates among its members and to the hotels and automobile centers in Maine and elsewhere.

The club has been active in coöperating with the Maine Automobile Association and the Maine State Highway Commission in the important work of improving Maine roads, and to the club is due no small credit for the highway work in Eastern Maine. The policy of the club has been to protect the public from the careless and irresponsible automobilists as well as to safeguard the interests of the owners of cars.

The membership includes beside Bangor residents numerous prominent men in other Eastern Maine towns.

The officers of Bangor Automobile Club are: President, Dr. E. B. Sanger; Vice Presidents, Hon. Taber D. Bailey and Dr. F. E. Maxfield; Secretary, W. A. Hennessy; Treasurer, W. C. Bryant; Directors, Charles D. Crosby, Lawrence Rooney, B. M. Kirstein, E. H. Carter, Merton H. French, Harry A. Chapman, Hon. Isaiah K. Stetson.

Bangor is the automobile center of Eastern Maine and the natural starting out point for trips to Bar Harbor and other famous coast resorts on Penobscot and Frenchman's



Falls at Ellsworth, Maine



Bangor Motor Company's Garage

So successful has the club been and so widely known are its activities that frequent inquiries are received from other communities for information and assistance in organizing associations for similar purposes in other cities.

In coöperation with the Maine Automobile Association, the Bangor club has arranged for the signing of numerous

Bays, to Washington County and the Canadian Maritime Provinces, to the Aroostook fish and game country and to beautiful Moosehead Lake, fast becoming a most popular goal for automobile travellers. Upon application, an interesting booklet telling of trips from Bangor will be forwarded without charge.

ANDREW C. SAWYER, President
ALBERT H. BENNER, 2nd Vice Pres.

HENRY O. PIERCE, Treasurer
HENRY L. MITCHELL, Sec'y and Attorney

THOMAS WHITE, Vice President
ROBERT O. BURR, Auditor

WILLIAM CONNERS

FINANCE COMMITTEE
ANDREW C. SAWYER

MANLY L. LANCASTER

THOMAS WHITE HENRY L. MITCHELL
MANLY H. LANCASTER

DIRECTORS
WILLIAM CONNERS
JOHN CONNERS

ALBERT H. BENNER ADOLPH PFAFF
LYMAN B. CURRIER

Penobscot Loan and Building Asso'n.

Office, No. 11 Columbia St.,

Bangor, Maine

The President and Directors of this Association now offer shares for sale, as the best and safest investment that can be found for a monthly deposit of any sum from one to twenty-five dollars per month. Dividends averaging 4½ per cent. compounded semi-annually have been declared.

H. F. ANDREWS & CO.

MANUFACTURERS OF AND DEALERS IN

LUMBER

Quality Building Material Spruce Frame and Yard Orders "H. F. Andrews" Brand Cedar Shingles
Spruce and Pine Clapboards Maine's Best White Pine Cedar Posts
"Ideal" Hardwood Flooring Southern Pine Mouldings, etc.

66 EXCHANGE ST.,

PHONE 475

BANGOR, MAINE

SKILLED ENGINEERS

TELEPHONE CONNECTION

GUARANTEED RESULTS

J. A. HASTINGS, Head Engineer, Skowhegan, Maine
Belfast Office, with Carleton Doak

The Scribner Artesian Well Company

C. H. SCRIBNER, MANAGER

— Contractor for —

ARTESIAN AND DRIVEN WELLS

Abundant water supply for city, town, manufacturing and domestic purposes. Wells drilled through earth and rock. Test borings for foundations. Skilled engineers. Des Moines pressure tanks and systems.

Patronage solicited anywhere in the United States and Canada.

Steam, Gasoline or Electric Power Used.

Office, Pearl Building,

Telephone 94

Bangor, Maine

Bangor's Strong Financial Institutions

Splendid Condition of Local Banks. City Has Eight Banks and Trust Companies with Combined Resources of \$24,000,000.00; Combined Deposits of Banks, \$20,120,856.75. Two Savings Banks Have Deposits of \$9,041,439.56

BANGOR'S banks, upon which all the prevailing industrial and commercial conditions depend, and which stand as the very bulwark of the city's finances, are, in consequence, one of the very important points to be taken into consideration when discussing the general progress of the city.

In this branch of industry Bangor is well represented, having eight banks, all doing business and reported to be in the most sound and thriving condition. Of these, three are national banks, three are trust companies, and two savings institutions.

Most of the commercial banking institutions have savings departments. In addition a majority of the banks have safe deposit vaults.

On September 1, of this year, the total resources of the Bangor business and savings banks were represented by the sum of \$23,500,000. Excluding the savings banks the total capital involved in this city was \$1,025,000. This sum, it is seen, is divided among six banking houses. The surplus profits of these institutions are even greater and are placed at the figure of \$2,014,670.58. In addition to their capital and surplus each bank's stockholders are liable for an additional sum equal to the amount of stock held by them. The deposits are greater by over ten times than the amount of capital involved, and in the resources of these six banks is recorded nearly \$14,000,000, which represents deposits alone of \$11,079,417.

The two savings banks are utilized by upwards of 21,000 people and the total amount of money deposited by them is \$9,041,439.56. The national banks and trust companies represent, for the greater part, the industriousness of individuals, firms and corporations in the mercantile and manufacturing world, while the savings banks are to a large extent the strong boxes of the common purse, and the average deposit, if large, which in the present instance is comparatively so speaks for the industriousness of the

wage earner. At no time in the history of local banking houses have they been in a more prosperous condition, and each separate institution has a pleasant story to tell of its growth in the past and optimistic prophecies for its future. Of the several banks, two, the Eastern Trust and Banking Co., and the Bangor Savings Bank are now located in new and magnificent structures erected since the fire.

The Merrill Trust Co. is housed in splendid quarters in the modern building on State Street, while the Merchants' National Bank occupies a modern edifice erected eight years

ago. The Ken-duskeag Trust Co. and Second National Bank have modern and well equipped quarters on Broad Street. The First National Bank will move into their new and magnificent home at the corner of State and Exchange Streets before the first of the year. The other institutions also are doing business in substantial structures, provided with every modern facility, convenience and safeguard for their interests.



Interior of New Home of Bangor Savings Bank

FIRST NATIONAL BANK

Bangor has the distinction of possessing the first national bank chartered in this State under the National Banking Act of 1863. This is the First National Bank, organized in 1863, and succeeding the Market Bank, a State institution in business a number of years previous. The bank has been the designated United States depository in this part of the State since 1864. It is one of the most conservatively, yet ably managed banking institutions in New England, which assures depositors of that most important asset—unquestioned safety. Its business includes all branches of banking, as it receives checking and savings accounts, rents safe-deposit boxes, buys and sells high grade investment bonds and sells foreign exchange.

The Graham Realty Company is now constructing a new building for this bank on the site of the old Morse-Oliver

WINDSOR HOTEL

Bangor
Maine

EUROPEAN PLAN



F. W. DURGIN, PROPRIETOR

F. O. YOUNG, MANAGER

Thoroughly modern in every feature. Rooms single or en suite, with or without private bath. Every room is handsomely furnished and has hot and cold running water. House heated by steam and lighted by electricity.

Rooms, with Hot and Cold Water, \$1.00 each person

Rooms, with Private Bath and Toilet, \$1.50 each person

Penobscot Savings Bank

FORTY-SEVENTH YEAR



ARTHUR CHAPIN, Pres.

GEORGE H. HOPKINS, Treas.

RALPH WHITTIER, Asst. Treas.

TRUSTEES

Thomas U. Coe

Arthur Chapin

John Wilson

Thomas R. Savage

Frederic H. Strickland

Since its organization in 1869, this bank has paid ninety-two consecutive semi-annual dividends aggregating \$2,554,853.47.

Deposits received on or before the seventh day of any month go on interest the first day of that month.

CORNER HAMMOND AND COLUMBIA STS., BANGOR

Building, which will be known as the First National Bank Building and which will be completed in the early winter. The entire first floor and basement will be occupied by the bank, which will give it quarters unexcelled by those of any banking institution in the State. This change of location has been necessitated by the First National's rapid increase of business in recent years. The capital stock is at present \$300,000, but a stockholders' meeting has been called for an early date to take action on a proposed increase to \$400,000. The surplus and undivided profits stand at about \$335,000, which together with the capital and stockholders' liability give \$930,000 as security for deposits. Total resources at present stand at over \$2,280,000, while deposits total approximately \$1,350,000. The Board of Directors of the First National Bank is composed of some of the ablest business and professional men of Bangor. The officers are as follows: Isaiah K. Stetson, President; Irving G. Stetson, Vice President; Edward G. Wyman, Cashier.

THE MERRILL TRUST COMPANY

A bank can justify its existence only by the service which it performs in advancing those enterprises and projects which seem to be of benefit to the whole community and in discouraging those which are liable to be injurious in their effects. To separate the worthy from the mean; to encourage the former with the whole force of its strength and to deny aid to the latter is the work which the Merrill Trust Company has set itself. That it has in a measure been successful in this endeavor, its forty-three years of recorded progressiveness bears witness.

In 1872, the firm of Bowler & Merrill was founded as a bond house. From that date its growth has been rapid. In 1895, Mr. Bowler having died, the name was changed to Merrill & Company,

Bankers. In 1903, the business was incorporated as the Merrill Trust Company and started with a capital of \$100,000, a surplus of \$25,000, undivided profits of \$5,000 and deposits of \$107,000. Finding its banking rooms inadequate, in 1908, it built and moved into its present quarters, the imposing structure at the end of the Kenduskeag Bridge.

The early traditions of a bond house have been energetically maintained, this department being made a specialty. The character of the investments handled, the long record of successful experience which has enabled it to offer dependable service and the influence exerted in its capacity as underwriter of the securities of many prominent Maine corporations, have all combined to make it one of the foremost banks of the State in this line.

All the other departments usually found in a trust company are also present, including the commercial accounts, safe-deposit vault, trust and savings departments. This last was added in 1911, and introduced as a special feature its system of Christmas

Savings which was immediately successful. The latest activity undertaken by this bank was the incorporation in 1915, of a subsidiary corporation to issue bonds secured by mortgages of real estate located in the State of Maine. This new company, which is known as The Maine Real Estate Title Company, and has its quarters in the Merrill

Trust Company, was organized to supplement its bond business in the belief that a very distinct service would thus be performed for borrowers whose needs were relatively small but of long duration. Experience elsewhere has proved the method adopted to be the correct one for financing this kind of business although there is no other company of the sort in Maine.

The Merrill Trust Company now has a capital of \$200,000, surplus of \$200,000, undivided profits of \$79,000 and deposits of \$2,136,000, representing increases in the last



Merchants' National Bank, Bangor



Home of the Merrill Trust Company, Bangor

ESTABLISHED 1885

INCORPORATED 1909

Murray Brothers Co.

WHOLESALE **Grocers** **WHOLESALE**



MILL AGENTS FOR

King Victor Flour

The World's Best Flour. Guaranteed to Satisfy

IMPORTERS AND DEALERS IN
AMERICAN AND FOREIGN PRODUCTS MACARONI, OLIVE OILS, ETC.

WE INVITE CORRESPONDENCE

Murray Building, 17-21 Front St., Bangor, Me.

twelve years of \$100,000 in capital, \$175,000 in surplus, \$74,000 in undivided profits, and over \$2,000,000 in deposits. Each of these figures is the result of the steady, useful growth of an aggressive institution which strives to live up to its ideal of "A Maine Bank—For Maine People."

EASTERN TRUST AND BANKING COMPANY

The Eastern Trust and Banking Company has ever been alert to discern the banking requirements and conveniences of the community and quickly provide every possible banking facility of advantage and benefit to the public and in the construction of their new and modern home, which is Bangor's largest office and banking building, every modern improvement and convenience has been provided for.

Commencing business in 1887, this company has had a remarkable substantial growth. To-day it is one of the largest fiduciary institutions this side of the city of Boston. For a banking concern to build up a business representing in resources a sum exceeding \$5,000,000, to steadily increase its activities to more than 10,000 depositors creates a conspicuous business record for energy and successful management. It directs attention to Bangor and to Eastern Maine as offering a business field of unlimited possibilities and accomplishments.

The officers of the institution are as follows: Frederick W. Hill, Chairman of the Board; Charles D. Crosby, President; Edward R. Adams, Vice President; John H. Rice, Treasurer; Charles D. Crosby, Secretary.

MERCHANTS' NATIONAL BANK

Few banking institutions of New England have had a more successful record than has had the Merchants' National Bank of Bangor. Commencing business over 65 years ago, then as a State bank, and incorporating under the National Banking Act in 1865, the Merchants' National Bank has had a steady and substantial growth. To-day it has capital and surplus of \$360,000, and total resources of about \$1,392,000. Its capital of \$100,000 is augmented by a surplus and undivided profit account of \$260,000. Wisely invested in loans and discounts is the sum of \$760,000, while in United States bonds and other securities there is invested \$392,000. The last official statement shows that depositors had here the sum of \$866,000.

The Merchants' National Bank occupies quarters in the handsome structure erected by it in 1907. It is a four-story building of granite and buff colored brick. The upper floors are fitted up for offices. The building is one of the

finest in the city of Bangor and is provided with every modern improvement and convenience.

SECOND NATIONAL BANK

Since its inception in 1864, the Second National Bank has enjoyed the confidence of all classes and as a result the institution numbers among its steady clients a generous share of large and small corporations and others—merchants, manufacturers, professional men and wage earners.

Its large capital and surplus, taken together with its resources, should convince the most exacting that the Second National Bank is a positively safe depository for money, and for the transaction of all classes of banking business.

BANGOR SAVINGS BANK

Organized in 1852, just 63 years ago, the Bangor Savings Bank has enjoyed a career of uninterrupted success ever since. To-day it is rated as one of the largest and most substantial savings institutions in the State of Maine. It is one of the most conservatively managed institutions of the kind in New England, yet so wise has been its investments that it has not passed a single dividend since its organization. The Bangor Savings Bank has 16,300 depositors whose combined savings aggregate the sum of \$5,975,000. That the institution is in a most flourishing condition is attested by the fact that it has a reserve fund of



New Power Station of Bangor Railway and Electric Company

\$400,000, which is further augmented by a handsome undivided profit account of \$107,000.

The institution now occupies its new building on State Street, adjoining the Kenduskeag Stream. The new home represents the last word in bank construction. It is a handsome building of reinforced concrete and steel, with ornate granite front. The bank occupies the entire building. The fittings are of the most modern and every safeguard for the handling of the bank's business has been installed.

PENOBSCOT SAVINGS BANK

The Penobscot Savings Bank is one of the most substantial institutions of the kind in the State of Maine. It was organized in the year 1869, and has always been wisely and conservatively managed by able men of this community. The recent annual examination by the State Bank Examiner revealed total resources of \$3,314,676.30. On the same date there were deposits of \$3,062,966.37, representing the savings of 7,449 people. The officers of the institution are as follows: Arthur Chapin, President; George H. Hopkins, Treasurer; Ralph Whittier, Assistant Treasurer.

BANGOR LOAN AND BUILDING ASSOCIATION

No sounder or more conservative financial institution exists in the State of Maine than the Bangor Loan and Building Association, located at 22 Broad Street. It has done a power of good during its quarter of a century of success, and many men and women have splendid homes as a result of depositing here their savings, for investment in building loan shares.

PENOBSCOT LOAN AND BUILDING ASSOCIATION

The Penobscot Loan and Building Association, with general offices at 11 Columbia Street, was organized in 1895, and has had a splendid record of success. It is one of the soundest and most carefully managed institutions of the kind in the State of Maine and has done a power of good in this section in its encouragement to the wage earner and others in the building of their own homes. The officers are among the most successful business men and financiers of this part of the State.

The New Wilson

Hospitality, accommodation and efficient service are the recommendations of the New Wilson, 135 Union Street, Bangor, Maine. The house was opened to the public in 1911, by C. W. Morrill who had been connected with several hotels and who was widely and favorably known. Good rooms, excellent food and courteous attention are always guaranteed, and the house is one of the popular stopping places for many travelers who are keen to appreciate the comforts of a homelike place.

Connecticut Mutual Life Insurance Company

Life insurance has come to be recognized as a vital commercial and social duty, one that we owe to ourselves and those we love.

The Connecticut Mutual Life Insurance Co. of Hartford, Conn., has long stood in the front rank of its contemporaries for equity, liberality, financial resources and wise and conservative management. The business of the company in Eastern Maine is in charge of Felix L. Ryan as general agent, with offices at 47 Main Street, Bangor. Mr. Ryan assumed his present position in February, 1914, succeeding the late Capt. H. N. Fairbanks who was general agent for the company for forty-two years. The company has been doing business in Maine since 1848, and has been continuously represented in Bangor for sixty-five years.

Mr. Ryan was formerly associated with Capt. Fairbanks, having entered his employ in 1892. Mr. Ryan is recognized as an insurance man of superior judgment and ability and by his energy and executive ability has built up a business second to none.

The Bangor Box Company

The Bangor Box Company was established in 1906, with factory on French Street. In January, 1914, the firm moved to more commodious quarters in the old shoe factory building, corner of Oak and Hancock Streets. The firm occupy some 15,000 square feet of floor space and the factory

is equipped with the latest and best machinery for producing paper boxes, both stiff and folding. The company is well known for its first-class productions and progressive methods and they are building up a large and lucrative business.

Pearl & Dennett Company

One of the most substantial buildings erected in Bangor since the great fire of 1911, is the new Pearl building at the corner of State and Harlow Streets. It is a five-story, red brick building, with ornate granite trimmings. The ground floor, in its entirety, is used for the real estate and insurance offices of the Pearl & Dennett Co., while the upper floors have been arranged into modern offices.

The Pearl & Dennett Co. is one of the largest and best equipped realty and insurance concerns this side of Boston. The business was established in 1873 by Charles S. Pearl. Later the firm was Pearl & Dennett. In 1906, however, to better facilitate a greatly increased business, the enterprise was incorporated, with a paid-up capital of \$50,000.

The Bowlodrome

The new Bowlodrome, Bangor, is without doubt one of the handsomest and best equipped amusement enterprises in the State and will compare favorably with any in the United States. This is a very broad assertion, but one that can be proven by a visit to the establishment.

The Bowlodrome bowling alleys and billiard parlors were only recently opened and won instant popularity. It is universally pronounced the most luxuriously and thoroughly equipped in America. The building, which was only recently completed, is of brick and concrete and offers exceptional advantages for such an institution. There are nine alleys, said by experts to be the finest in the country. The billiard and pool room is handsomely furnished and contains ten modern tables. The L. D. Mathis Company are the proprietors, and Mr. Mathis, the manager, is to be congratulated for providing a veritable palace for the pursuit of such wholesome amusements.

Record Breaking Output of Federal Fish Hatcheries

A report issued by the Bureau of Fisheries for the fiscal year 1915, establishes the fact that a new record has been set in the output of the federal fish hatcheries. This has exceeded 4,300,000,000, or about 250,000,000 more than in 1914. During the year the production of the commercial food fishes of the interior and coastal waters has been augmented.

Gold Production in the South

Gold is still being mined profitably in three southern States, North Carolina, Georgia and Alabama. The total value of the gold, silver and copper output in North Carolina for 1914, was \$134,702. In Georgia the gold product was valued at \$16,270, and in Alabama the mine production of gold was valued at \$11,970.

Bangor the Center of Vast Agricultural Section

Products of the Soil Conservatively Estimated at Fifty Million of Dollars Yearly Grown in the Territory of Eastern and Northern Maine — Big Development Expected in the Near Future

By EDWARD H. KELLEY, Editor Maine Rural Life

BANGOR is the natural commercial center of a vast territory that by conservative estimate is producing fifty million dollars' worth of crops from its soil. Possibly half of this immense output may be composed of forest products — lumber, pulp and paper — but the raw material for these manufactured articles must properly be included in considering this section agriculturally. For forest farming, it may be known, has become as much an object of scientific study as have potato growing and rice culture. The back

this northeastern section of these United States. Bangor is the natural distributing point for supplies, as well as a large receiving center for the great Garden County of Aroostook, for the growing fertile valleys and plains of Penobscot, Piscataquis and Washington, and the older worked fields and hill-side orchards of Hancock and Waldo. All around general farming, as well as high specialization, are being practiced, and with the marketing problem solved, as it gives promise of being in a large measure before many



The Brilliant Illumination of Main Street, Bangor, During the Food Fair

wood lot will continue to be, as in the past, a valuable adjunct of the eastern and northern Maine farm.

Centering attention, however, on the more usual classification of farming products, Bangor is still the hub from which the radial spokes stretch out into fertile fields where such a variety and quantity of crops may be obtained as would be sufficient to feed a nation. Potatoes, cereals, garden truck, fruit and berries for human consumption; hay and other forage for the production of beef, milk and butter; poultry and eggs — in fact, the whole category of man's requirements for food may be found to be forthcoming from this favored section.

In the growth of this country agriculturally — to meet the ever-increasing demands of our own people, as well as to assist in feeding other parts of the world — nowhere can the opportunity for development be more apparent than in

years, this section is destined to play a larger part in the economic issues of food supply and demand.

In the great work being undertaken by the College of Agriculture of the University of Maine, through its efficient county directors, farm demonstrations of inestimable value to the several localities where undertaken are being carried out. In deciding upon the kinds of crops to be featured or the line of work to be undertaken, a thorough study of conditions and locations is made that demonstrations may be attempted along lines best suited to climate, soil and market requirements.

While in Cumberland truck farming is particularly specialized, and in Oxford orcharding is featured, here in Penobscot general farming is being demonstrated with particular attention paid to potato and oats growing in some sections, sweet corn production where a packing factory

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Most beautiful, sanitary and strictly fire-proof theatre in the State. Built of solid concrete and steel

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Vaudeville and Select Photo Plays

REFINED ENTERTAINMENT FOR THOSE WHO DISCRIMINATE

Two new shows every week Starting every Monday matinee Starting every Thursday matinee

Three performances daily, commencing at 2.30, 7.00, 8.45

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One of the principal places of interest in Bangor. A visit to the city is not complete unless you see The Bijou.

A RENDEZVOUS OF THE ELITE

Park Theatre

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Photo-Motion Productions

The Home of PARAMOUNT and METRO PICTURES

NEW PROGRAM EVERY MONDAY, WEDNESDAY AND FRIDAY

CONTINUOUS ENTERTAINMENT DAILY FROM 12 NOON TO 11 P.M.

creates a nearby market, while orchard work and dairying are also handled. In Washington County, general farming is being worked out with certain acreages devoted to the



Kenduskeag Canoe and Country Club House

potato crop, which in parts of the county promises satisfactory returns. While Aroostook may be expected for years to come to specialize on the growing of potatoes, the experts will be able before many years to find men willing to try demonstrations in more general farming and particularly to develop the cattle raising and production of horses in that county more generally than at present.

And so we see that while this great eastern and northern section of Maine is subsisting upon, supported by and contributing to the products obtained from so-called general farming, the specialization farmers of certain sections have combined to place eastern and northern Maine well to the front as a leading agricultural section of the country.

Bangor is doing its part — perhaps not all that may be expected of it — in fostering and supporting the various lines of work involved or embraced in general farming. Many of its well known and successful business men are themselves engaged in farming operations on extensive scales in various parts of Penobscot or Aroostook Counties, and the city's banking institutions are playing no small part in the financing of the big operations carried on in Aroostook and other sections. It should not be lost sight of either that in days of stress, such as the great potato county has passed through in the past year, that Bangor's wholesale houses have philosophically extended credit to the many many smaller traders of this section that the farmers whose one crop failed to realize returns, any more than enough to meet the fertilizer bills, might be allowed to recoup on the present year's harvest.

In handling the products of this great section, Bangor, although so well situated geographically, is not necessarily the big receiving and exporting point for this territory. As in the manufacture of lumber, excellent railroad facilities

have afforded opportunity for transportation of the finished product from nearer the source of the supply. Farm crops may be loaded on to cars from convenient shipping points all along the line of the Bangor & Aroostook, Maine Central and Washington County roads, and the loaded cars go right through, or a short distance around the city, headed for the larger markets to the west and south.

Bangor, however, realizes the necessity for more adequate receiving facilities, and plans are already under way for the erection of a large warehouse, especially designed for the receiving of apples and potatoes from nearby fields.

In the city are no less than three good-sized receiving stations for milk and cream, and creamery butter and cheese, of Bangor manufacture, take their place in competition with some of the more highly developed dairy sections of the State and country. Some of the local plants have receiving stations in far-off Aroostook and Washington County towns, where the dairy business is being worked up, but all through the county, and eastern Maine generally, Boston creameries are receiving large quantities of milk and cream intended primarily for the Massachusetts market. Newport has a large condensed milk plant, operated by the Bordens.

While Bangor has but one small canning establishment, in the county, in nearby towns, are located several successful plants, where sweet corn, string and baked beans, pumpkins, squash and apples are put into tins.

The orchards of Penobscot, Waldo and parts of

Hancock Counties are prominent features of this section, agriculturally. The Kenduskeag valley, and the towns in west Penobscot and north Waldo, produce some of the finest



Exchange Street, Bangor, Looking Towards Union Station



Bangor Salmon Pool

apples to be found in the State or the nation, and one orchard in East Winterport is the largest, or one of the largest, in

C. D. Stanford, Pres. H. E. Collett, Sec'y. Geo. A. Safford, Treas.

**Executive
Board of
Trustees**

✻ ✻

Chas. D. Stanford
Frederick W. Hill
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Walter L. Morse
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BANGOR,

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**The Salvation Army
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The only proper sanitary workingmen's hotel
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funds. A square deal and square meal for your
money.

A. E. ARMSTRONG, Manager

**45 to 55 York Street, Corner of French
BANGOR, MAINE**

New Fall Styles

*in "Queen Quality" Shoes for Women
"Hurley" Shoes for Men
"Kimball" and "Nickerson"*

60 Main St., Bangor, Me.

At the Sign of the Gold Boot

the east. Fifty million dollars' worth of crops is some amount, to be sure, but, agriculturally, the development of this section has only just begun. A well informed and optimistic Aroostook business man remarked a few years ago that the ground there had only been "scratched." Big areas in that county, thousands of acres in "blue-berry plains" and fertile valleys of Washington, and hundreds upon hundreds of acres of unworked or uncleared farms in Penobscot, Piscataquis, Hancock and Waldo are yet available for intensive cultivation and the growing of general crops.

The opportunity is right at hand for the development of the cattle industry for beef and dairy purposes, sheep for meat and wool, poultry for eggs and dressed fowl, growing more and better potatoes for southern seed, as well as table purposes, starch and potato flour and chips, sugar beets and general root and vine crops, apples, small fruits and berries. Eastern and northern Maine possess the finest of soil, a good, though shortened, growing season, and transportation facilities are such that produce can be laid down in the best markets in the country in from ten to fifteen or twenty hours from the point of shipment.

The urgent demand for food for the fifty million people of the eastern part of our country and the impoverished countries of Europe is upon us. Eastern Maine ought to be depended upon to do its part in satisfying the call.

Getchell Brothers

Meeting the requirements of the public of Bangor and vicinity in a pronounced and fully approved manner, and standing among the largest similar concerns in the State is Getchell Bros., dealers in pure ice. The firm was originally established in 1887, in Brewer, but in 1901, they came to Bangor where they have met with marked success.

The firm are thoroughly equipped for handling a large wholesale and retail business and give employment to some thirty or forty hands and utilize some thirty horses and more than a dozen delivery wagons.

The ice used for the wholesale trade is cut in the Penobscot River, while that for the retail trade is harvested in the Kenduskeag Stream above Bull's Eye Bridge.

The firm are also owners of the Wm. Burke Brick Yards on Wilson Street, Brewer, and maintain a complete plant with every appliance known to modern brick making. They are the only firm making sand struck brick east of Portland.

Murray Brothers Company

No concern in Bangor to-day demonstrates more fully the progressive and up-to-date spirit of modern times than the Murray Brothers Company, wholesale grocers, located in their own handsome building, 17 to 21 Front Street, Bangor. The enterprise was founded in 1885, and in 1909,

the Murray Bros. Co. was incorporated.

Ever since the business was established a developing enterprise has animated it, and through upright transactions, fair prices and just treatment it has annually increased its patronage and added to its reputation and prestige. General lines of staple and fancy groceries are carried, flour, canned goods, bottled delicacies and condiments, teas, coffees, spices, etc.



Pearl Building, Bangor, Maine

The company are large importers of foreign products and make a specialty of finest high grade macaroni and olive oil.

The company are mill agents for King Victor Flour, every barrel of which is guaranteed to satisfy, and have built up a wonderful and constantly increasing trade from a small beginning. The firm are large owners in the Victor Milling Company at Victor, N. Y., and are also directors in the company, and patrons who buy of them are practically buying direct from the mill.

The company handles only high class, reliable goods, and buy in large quantities and consequently sell at the lowest possible price.

The concern stands to-day among the soundest and most reliable of similar houses in the State, and the members are numbered among the city's representative business men and citizens.

Bangor's Postal Service Unsurpassed

The Magnificent New Granite Post Office Just Completed One of the Finest in the Country. Fifty-four Mails are Received Each Week Day and Fifty-seven are Dispatched. Postal Receipts Equalled by Few Cities of Its Size in the Country

By WILLIAM F. CURRAN, Postmaster

IT is a long stride from the first post office established in Bangor at Treat's Fall in 1801, near the present site of the pumping station, and the magnificent granite structure just completed in this city by the United States Government for the postal service.

Bangor enjoys a reputation far and wide, and justly so, for its hustling business methods. In no way is the

service; the rural delivery service by which the rural population has been brought into daily communication with the city; the parcel post, a direct and inexpensive connecting link between producer and consumer, and a branch of service that is sure to grow to enormous proportions, and the postal savings department, affording a safe and convenient system by which people of small means may not



New Post Office, Bangor, Maine—One of the Finest in the Country

business growth of the city better exemplified than its rapidly increasing postal service. Fifty, sixty or seventy years represent a comparatively short time in the life of a municipality. It is only fifty-nine years since Bangor was dependent upon the slow stage coach for its mail, a service that required fourteen days to send a letter to Boston and receive a reply, and it is only seventy-nine years since Bangor was really placed on the postal map, that being the date on which the Bangor office entered the Presidential class. From that date to the present day there has been constant and rapid progress in Bangor's postal service. The first innovation of marked importance was the inauguration of the city delivery service with four carriers. Today there are twenty-four regular carriers and six auxiliary carriers. Since then has followed the special delivery

only acquire the habit of thrift in saving their dimes and dollars, but have them at the same time earn a fair rate of interest with the ultimate opportunity of converting their accumulations into a government bond.

From the day of the slow mail coach the mail facilities afforded the people of Bangor have progressed rapidly until now the Bangor post office receives on every week day fifty-four mails in sixty-eight pouches and thirty-two mails in forty pouches Sundays. The office dispatches each week day fifty-seven mails in seventy-one pouches, and on Sundays thirty-seven mails in thirty pouches. The growth of the office is even more forcibly illustrated by the postal receipts. To go no farther back than 1898, the records show that for that year the postal receipts were \$57,644.17. The receipts for the fiscal year ending June 30, 1915 were \$167,606.24.

The money order division affords another striking illustration of the volume of business transacted in the Bangor post office. The following figures will be of interest :—

DOMESTIC ORDERS ISSUED			INTERNATIONAL ORDERS ISSUED		
NO.	AMT.	FEES	NO.	AMT.	FEES
27,668	\$217,886.04	\$1,718.35	1194	\$30,247.28	\$374.45
DOMESTIC ORDERS PAID			INTERNATIONAL ORDERS PAID		
NO.	AMOUNT		NO.	AMOUNT	
50,121	\$398,032.41		45	\$1,238.93	

Total orders issued, \$248,133.49 ; Total fees, \$2,092.90 ; Total orders paid, \$399,271.34 ; Cash rec'd from remitting postmasters, \$1,867,935.02. Total volume of business in M. O. Division from July 1, 1914 to June, 30, 1915, \$2,517,432.75

On June 30, 1915, the total deposits in the postal savings division amounted to \$12,238, thus giving the grand total of the volume of business transacted in the Bangor post office for the year ending June 30, 1915, as follows : Postal receipts (sale of stamps, etc.), \$167,606.24 ; M. O. Division, \$2,517,432.75 ; Postal savings, \$12,238.00 ; Total, \$2,697,276.99.

These are figures in which the people of Bangor may take a just pride. They certainly show a healthy business growth. Figuring a postal population of 30,000 people, the postal receipts of the Bangor office show a per capita of \$5.55. This cannot be equalled in any community in the United States of the same number of people where there are no extraordinary conditions to help swell the postal receipts.

Semi-monthly, the Bangor post office pays 120 postal employes ; twenty-two regular clerks, two substitute clerks, one laborer, twenty-four regular carriers, six substitutes and sixty-five regular railway mail clerks, besides an ever changing number of substitute railway mail clerks, and two clerks of numbered stations once a quarter. The regular monthly payroll is about \$13,000.

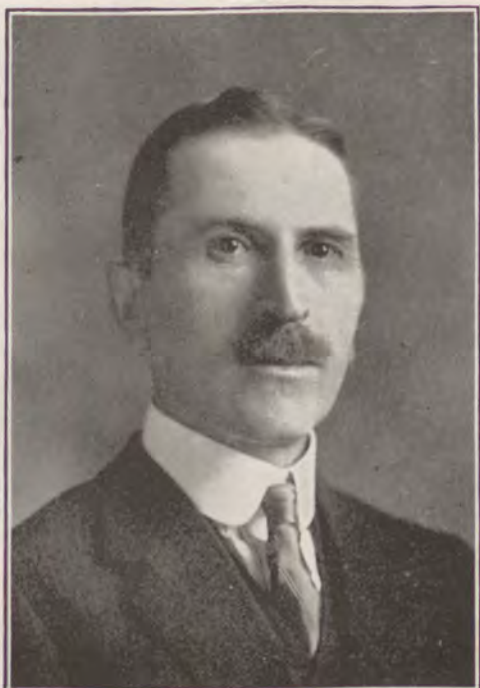


Photo by Chalmers

WILLIAM F. CURRAN
Postmaster, Bangor



Frank Robinson, Mayor of Bangor

Of course it never entered the head of young Frank Robinson when, in 1868, he secured a job in the engineering force of the Bangor & Piscataquis Railroad that thirty-seven years later he should be elected Mayor by the Democrats of Bangor. Still this is only another illustration of the opportunities that lie before the bright, energetic young man in this good old State of Maine.

Hon. Frank Robinson was born in Sebec, March 30, 1849, the son of Hon. A. M. Robinson and Mary Chase Robinson. He was educated in the common schools in Dover and at Foxcroft Academy. At the age of seventeen he entered the employ of the Bangor & Piscataquis Railroad, and the following year began firing on that road. In 1871, he was promoted to locomotive engineer, and remained with that road until its lease to the European and North American Railway. After the lease was broken he continued with the European and North American as locomotive engineer until it was leased by the Maine Central Railroad in September, 1882. He was then made Master Mechanic of the Eastern Division of the Maine Central Railroad, and held that position until the fall of 1895, when he resigned to enter the railway supply business, and in this occupation he has been engaged ever since.

He was a member of the Board of Aldermen of Bangor in 1890-1891. For three years he was Chairman of the Fire Commission. He was Chairman of the Police Examining Board for eleven years, and has been a member of the last two Maine Legislatures. To crown all, on March 8, 1915, Mr. Robinson was elected Mayor of the Queen City of the East, and entitled to write honorable in front of his name. His record is one of which he and his hosts of friends have reason to be proud.

A Modern and Popular Hostelry

The Bangor House, Famous in the History of Northern Maine, Generally Recognized as One of the Finest Hotels in New England

FIRST class hotels have an individuality, which becomes impressed and engrafted upon the character of a community, and to the great majority of the transient travelling fraternity a city is just what its hotels make it; for here it is that the visitor receives his first and last impressions and

that. In its many years' history the hotel has changed hands several times. One of the earliest proprietors was Moncena Dunn, a well known hotel man of his day.

Two of the best known proprietors were O. M. Shaw and F. O. Beal. Captain Horace C. Chapman assumed



Office, Bangor House, Bangor, Maine



Kitchen, Bangor House, Bangor, Maine

he will be very liable to judge the city by his views concerning his stopping place.

One of the very best and most modern hotels in Maine, and one which is sure to please the most fastidious and give him a good impression of the city, is the Bangor House,

control of the hotel in 1889, and in 1895, Harry A. Chapman acquired an interest in the property, the firm name being H. C. Chapman & Son. Captain Chapman died in 1914, and the hotel has since been conducted by his son Harry A. Chapman.



A Section of the Main Dining Room



Parlor, Bangor House, Bangor, Maine

Bangor, Maine. The location of the house is ideal for a hotel, being situated in a residential section of Main Street, yet within easy reaching distance of all the principal points of interest, shopping center, etc.

The Bangor House dates from 1833, when the building operations were begun, though the hotel was not fully opened for the receiving of guests till about two years after

Originally the building was a four-story structure of brick and stone. The roof sloped, after the vogue of that day. The frontage on Main Street was one hundred and twelve feet, with two broad wings, each ninety-two feet long. This really constituted a pretentious structure for those days and the sixty sleeping rooms, not including the quarters for the families of the proprietors or the quarters

set apart for employes, were ample for some time thereafter. In a few years, however, the number of guests to be regularly provided for had so increased that new arrangements and additional rooms were necessary.

A large wing was added on May Street, providing sixty rooms, and the additions in 1895 and 1898, provided still further accommodation for the constantly increasing patronage.

In 1901, the upper part of the hotel was entirely made over and another story added; this provided still more sleeping rooms. At the present time the sleeping rooms number 250, all sorts of combinations being possible in the way of accommodations, ranging from a single room to suites for families. Most of the rooms have baths attached. The Bangor House is a marvel of neatness and order, to which the guests delight to return. The kitchen is in a

The main dining room is on the second floor, here 200 can be easily seated at a single time to enjoy the splendid cuisine for which the Bangor House is noted.

Harry A. Chapman has given us a model hostelry, and is deserving of every success for his efforts in keeping it up to the highest standard. The Bangor House is entitled to bear the name of the metropolis of northern Maine, since it is all that could possibly be asked of the leading hotel in this thriving, populous and nationally important city.

Great Reduction in Telephone Rates

Since January 1, 1915, there have been reductions in the schedule of the telephone rates in Greater New York which amount to \$2,943,000 a year. These reductions have



Coe Block, Columbia Street, Bangor, Home of the Beal Business College

special building on the park side of the block. The refrigeration is by the ammonia process, ice being used only for the drinking water. The hotel has its own artesian well, driven to a great depth. The water is accounted to be absolutely pure. This water is pumped into three tanks at the top of the house, each with a capacity of 2,000 gallons. The fire protection is ample and the hotel's own water supply can, if required, be joined to that of the municipal system, thus affording double pressure for any emergency. The heating plant is on the May Street side of the hotel, entirely separated from guests. The rooms are lighted by electricity, heated by steam and with direct telephone connection.

The main office is handsome and impressive, with its heavy fittings and marble tile floor. The furniture is mission and the ceiling is of steel. Nearby is the passenger elevator to every floor. A ladies' parlor and all conveniences are well placed.

been made in compliance with orders of the Public Service Commission, and will remain in force for at least three years. The latest reduction took effect July 1, and since that date the maximum toll charge within the city has not exceeded ten cents in any case, while citizens are able to telephone from lower Manhattan to any point in the city, except Southern Staten Island, for five cents.

Railroad Profits Increase

Reports from 168 railroads engaged in interstate commerce show that the net revenues from operation in May were \$10 a mile higher than for the same month last year. The net revenue last May was \$738,843,162, while in May, 1914, it was nearly \$10,000,000 less. The net operating expenses per mile were \$863 less last May than in the corresponding month of 1914.



THE BOWLLODROME, BANGOR, MAINE

The Bowlodrome

is in the **HEART** of Bangor and is unquestionably the finest institution of its kind in New England.

The Bowling Hall contains nine of the best alleys that it is possible to build.

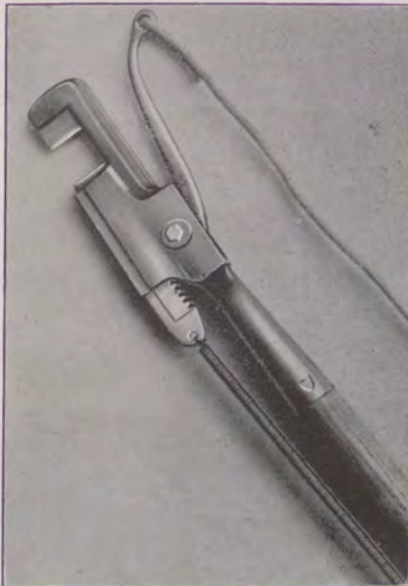
Private alleys for ladies and private parties.

The Billiard Parlor contains ten Massive Mahogany Tables, and the furnishings are of Mahogany throughout.

The Bowlodrome is Bangor's Show Place

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Resident Manager

L. D. MATHIS CO., Inc.
Proprietors



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No. 1, 2, and 3
Guaranteed

Cuts every size and kind of tree limb up to three inches thick. Simple, strong, easy to use.

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Cream, Milk, Butter and Eggs

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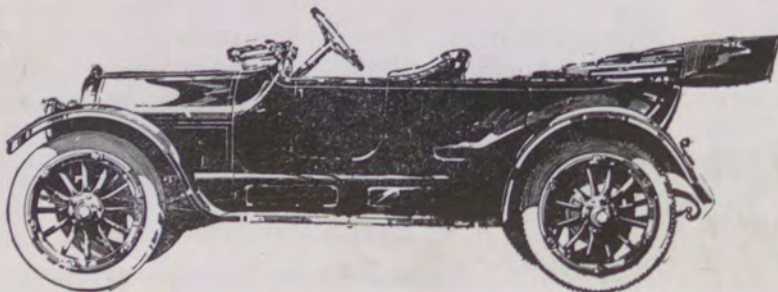


21 Central Street

Bangor,

Maine

TELEPHONE 1532-M



Overland
TRADE MARK REG.
83

\$750

Five-Passenger Touring
Touring Roadster \$725
Prices f.o.b. Toledo

S. S. SMITH, BANGOR, ME.

114 Exchange Street

The University of Maine

The University is a Part of the Public Educational System of the State and Nation. Its Development Has Been Gradual and Almost Constant. It Was Opened to Students in 1868. The Members of the Faculty Are of Wide Training and Experience. The Number of Students Has Been Increasing Rapidly in Recent Years

The University of Maine was founded as the State College of Agriculture and the Mechanic Arts in 1865. It was opened to students in 1868. Various locations were considered. Orono was selected because Orono and Old Town gave 360 acres of land and the buildings thereon, and citizens of Bangor subscribed \$14,000. Orono is half way between Kittery and Fort Kent by rail and not many miles north-east of the centre of population of the State. Steam and electric railroad connections with Bangor and Old Town make it readily accessible. The campus is one of the most attractive in the United States.

In establishing an independent institution as a college of agriculture and the mechanic arts, Maine adopted a policy in advance of other New England states at that period, and in developing it into a State University it has been the pioneer in the north-east. This is one of the indications of the resemblance of Maine to western States in policies, a record as clear as the resemblance in undeveloped resources and great opportunities.

The University is controlled by a Board of eight Trustees, seven of whom are appointed by the Governor and Council; the eighth is appointed by the Governor upon nomination of the Alumni Association. Two former Presidents of the Board are also Ex-Presidents of the State Board of Trade.

As the university is a part of the public educational system of the State, and the Nation, from whom its support is chiefly derived, it is the policy to connect the university as directly as possible with the other parts of the public educational system of the State. It is believed that admission to the University from the High School should be as natural and simple as promotion from the Grammar School to the High School.



Group of Buildings, University of Maine



Library, University of Maine



On the University Farm

Graduates of secondary schools in Maine which are included in "Class A" by the State Superintendent of Public Schools are admitted on their school records if they are satisfactory in rank and subject matter. This method of admission has been in operation for two years and there is every reason to believe it will prove as satisfactory in Maine as it has in other States in which it has been used a much longer period. Students are

also admitted by examination. Graduates of Maine Normal Schools admitted to them under similar requirements may receive the degree of Bachelor of Pedagogy after two years' work at the University. The development of the University

has been gradual and almost constant, and particularly rapid since 1897, when the name the name was changed to the University of Maine. The attendance at five-year intervals has been as follows: 1869-70, 23; 1874-75, 121; 1879-80, 95; 1884-85, 91; 1889-90, 131; 1894-95, 203; 1899-1900, 365; 1904-05, 554; 1909-10, 850; 1914-15, 1129. The number of women in attendance was small for many years, but has increased

rapidly recently, so that for 1914-15, not including the Summer Term, it numbered about 125.

About one-fifth of the students are from outside Maine. the remainder coming from all sections of the State in proportion closely related to the population of the various counties. The general distribution of the students from Maine by residence is particularly striking to those familiar with the fact that most colleges draw a much

larger per cent of their students from territory within fifty miles of their location.

For purposes of administration the University is divided into five coördinate divisions,—the Colleges of Arts and

Sciences, Agriculture, Technology, and Law, and the Agricultural Experiment Station.

The Colleges of Arts and Sciences is similar in character to other New England colleges whose work leads to the Bachelor of Arts degree. It is designed to prepare men and women for business, for teaching, and for further study. This college gives a large amount of work required of or elected by students in the other colleges of the University. The members of its faculty are of wide training and experience. The number of students has been increasing rapidly in recent years.

The College of Agriculture gives opportunity for specialization in Agronomy, Animal Husbandry, Dairy Husbandry, Horticulture, Poultry Husbandry, Biology, as Teachers of Agriculture, in Forestry, and in Home Economics. A school course of two years offers essentials of practical agriculture to those unable to give four years to college work. Short winter courses are given in general agriculture, dairying, horticulture, and poultry management. Farmers' Week brings to Orono each year several hundred men and women who are interested in the solution of problems of agriculture in modern farming methods, and in household management. Correspondence courses carry information and help to the home. Demonstration work in many localities has been undertaken in the last few years and recent legislation by the United States and Maine assures means for its further development. The number of students in this college has shown a large increase in the last ten years.

The College Technology maintains curricula in Civil, Electrical, and Mechanical Engineering, Chemistry and

Pharmacy. This division of the University was the first to gain popularity, and the success of its graduates in all parts of the country has given its work a wide reputation. The Technology Experiment Station was organized by the Trustees at their meeting last June. Its staff is composed

of certain members of the teaching staff of the College of Technology. Its purpose is to carry on practical research in engineering subjects, making investigations for State Boards and municipal authorities, to furnish scientific information to the industries of the State, and to distribute accurate scientific information.

The College of Law is located at Bangor. This college was established in 1898, and the success of its graduates demonstrates the value of its training. It has received a gift of \$20,000 from the estate of the late Levi M. Stewart,

Esq., of Minneapolis, Minn., and one of \$13,750 from Hon. D. D. Stewart of St. Albans, Maine. These gifts were used in purchasing Stewart Hall, the home of the College of Law.

The Agricultural Experiment Station is devoted to the scientific investigation of problems in the sciences upon which agriculture rests, and to the inspection work required under State laws. Highmoor and Aroostook farms are giving opportunity for the investigation of a number of problems of great importance. The Maine Station holds high rank throughout the country because of the character and value of its work, and is a credit to the State of Maine.

The University of Maine belongs to the State. She tries to give the young men and young women who come to her the best possible opportunity to become broad minded, patriotic and efficient.



Looking Down Broad Street from City Hall Tower, Bangor



Up Hammond Street from State Street, Showing City Hall, Bangor

A Popular Manager of a Well Known Hotel



Chalmers photo

Frank Otto Youngs

A good hotel, with a good manager, makes a combination hard to beat. This statement applies exactly to the Windsor Hotel and Frank Otto Youngs, of Bangor. First, let us tell something about Mr. Youngs and then about the hotel. Skilled with the rod and line, and a lover of inland scenery, Mr. Youngs enjoys nothing better than the attractions of camp life in the Maine woods. When on a vacation of this kind he gives no thought to business or politics. He lets the change from his usual vocation possess him thoroughly. In this way he gets real benefit, as well as experiences worth recalling, when winter weather becomes the order of the day.

Mr. Youngs is right in his prime, forty-three years old, and a good specimen of manhood he is, too. Bangor is, his native city, and from her public schools and High School he obtained his education. At the age of sixteen he went to work for Morse & Co., Bangor, lumber dealers, and remained with them until 1902, most of the time as book-keeper. Then he accepted the position of clerk in the Windsor Hotel, of which his father-in-law, Frank W. Durgin, was proprietor. At that time the hotel was run on the American plan, and then, as now, had a remarkable patronage. Frank took to hotel business like a duck to water, making good from the start.

Like most men with red blood in their veins, Mr. Youngs has always taken an active interest in the affairs of his municipality. In fact, when only twenty-three, he was elected to the Common Council from Ward Five, and reelected the following year. Then he served as alderman from the same ward for two years. Later, changing his residence to Ward Six, he was chosen common councilman for two succeeding terms, and is now serving his second term as

alderman from that ward. He has always been a Republican in politics.

Mr. Youngs has taken special interest in the fire department, and for the betterment of the service has devoted time and consideration. He was District Chief at the time of the big fire in April, 1911, resigning the following year on account of pressing business. For four years he was District Chief, and is now chairman of the Committee on Fire Department.

In politics, neither personal gain nor distinction was his aim, and all his actions and achievements had a public-spirited motive, and was for the general good of the entire people.

In 1895, an especially important event took place in the career of Mr. Youngs, and that was his marriage with the daughter of Frank W. Durgin, which has brought them twenty years of happy wedded life. In Masonry, he is a Knight Templar, belongs to the Shrine and has taken the Thirty-second Degree. Only one step higher can he go. But if his usual fortune attends him he will get there all right.

Frank Youngs has a pleasing personality, is a good mixer and gains one's confidence at the start. He is an everyday sort of a chap and a success.

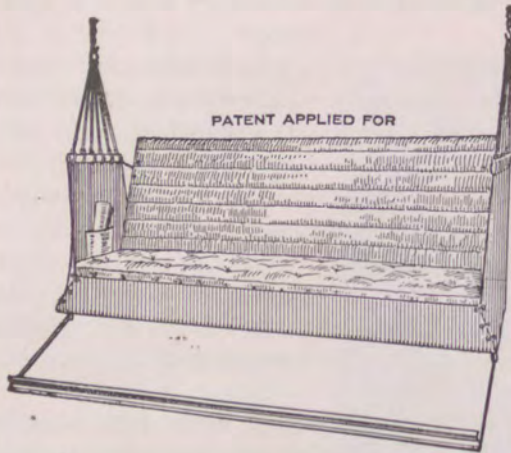
Now a little something about the Windsor Hotel, that is, properly speaking, the New Windsor Hotel, for the old building disappeared in smoke and flame four years ago. But plans were at once prepared for a new and larger building, and it was completed and opened to the public in January, 1912. The new house is of brick, three stories, but planned for a superstructure of three additional stories. Every part of the hotel is finished and furnished in comfort as well as taste and elegance. The large, handsome office is on the ground floor, with appropriately fitted parlors, writing and lounging rooms connected. There are some one hundred guest rooms, each with hardwood floors and rugs, electric lights, hot and cold running water, and many private bath rooms. If one cannot sleep at the Windsor he must be a chronic victim of insomnia, as the beds are supplied with silk floss mattresses and springs of the best quality manufactured. The European plan, adopted in 1907, has proved too popular to be abandoned.

In closing, we would remark that people who have not visited Bangor for a few years would perhaps fail to recognize the old site of the hotel, as nearby more than \$1,000,000 have been expended in buildings, including the Federal Building, Public Library, High School and a handsome park.

Peru Increasing Its Sugar Cane Acreage

It is reported that practically every planter in Peru is extending his sugar cane acreage. Every available acre is being put into cultivation and Peru expects to reap rich profits from its increased sugar production. Peru usually exports most of its sugar to England, but high freight rates to England and the increasing demand from the United States has brought much of the Peruvian sugar this way.

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The Only *Comfortable* Couch Hammock Made.

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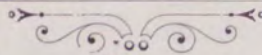
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Tel. 635

Dairymen, Ship Us Your Cream

84 PIER STREET,

BANGOR, MAINE

Maine's Handsomest Theatre--The Bijou

This Magnificent Playhouse, with a Seating Capacity of Twelve Hundred, Is the Pride of Bangor Citizens and the Marvel of Visitors

NO Bangorean ever finds himself in the aggravating situation described in the song—"All Dressed Up and Nowhere to Go." Always he has the Bijou Theatre to fall back upon, and that is a fine place for anyone to go.

The country is full of handsome theatres that are neither comfortable nor convenient, and of comfortable theatres that are far from handsome, but in the Bijou the people of Bangor have a theatre that combines all the desirable features and characteristics of a big city house and has, furthermore, the finest location imaginable. The Union

concrete and steel, strictly fire proof, no wood entering into the construction. Skill, born of long experience, enabled the architect to give the interior of the Bijou a grace of line and form to match the structure's massive strength, and to provide for it adornments that charmed the eye when first exposed to view, and whose beauty now, after years have passed, has lost none of its agreeable quality and artistic appeal.

So well have the rules of symmetry been observed in the construction of this theatre that its size is not apparent.



Interior View of Bijou Theatre, Bangor. The Photo Was Taken from the Stage Showing the Artistic Arrangement of the Auditorium

Passenger Station is at the foot of Exchange Street, two blocks away; the post office is two blocks in the opposite direction; one of the largest hotels in the city is directly across the street, and cars for all parts of the city and surrounding country pass the door.

Years ago the site of the Bijou was occupied by a small picture house, later by a larger one—and then Hon. Edward H. Blake, a former mayor of Bangor, and president of the Merchants' National Bank, decided to improve the property by the erection of a first-class theatre. The plans were drawn by Albert E. Westover, of Philadelphia, an accomplished theatrical architect, who provided for a building of

Most persons express surprise when informed that there are in the Bijou more than twelve hundred seats. A fine example of the illusion of grace. And they are comfortable seats—chairs of the latest design, of generous size, upholstered in softest, richest leather. The aisles are broad, the lobbies ample, the stairway to the balconies wide and easy. Heat, light and ventilation are regulated with scientific nicety, and for the patrons of the house are provided all the conveniences that may be found in a Broadway theatre.

To describe the decorative scheme and detail of the Bijou would be to fill columns with technical artistic terms. It is enough for the general appreciation to say that proscen-

The Lafayette

Portland's Premier Hotel

Jas. Cunningham Co., Props.

J. Stuart Maher, Mgr.



Cor. Congress and Park Sts., Portland, Maine American Plan Only

WEST END HOTEL

H. M. Castner, Proprietor

H. E. Mason, Manager



Remodelled and Refurnished. Hot and Cold running water in every room

Opposite Union Station, Portland, Maine

Admirable Location, Thoroughly First-Class in every Feature

American Plan

Rates from \$2.50 to \$4.50 Per Day

THE SHERWOOD

William Hebert, Proprietor



Exceptionally quiet and accessible. Shaded residential street.
All modern improvements. First class in every respect.
88 to 94 Park Street Portland, Maine

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C. W. GRAY, Prop.
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Renovated, Newly Furnished, First-Class Throughout
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G. V. SEEMAYER, Proprietor

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New and Modern in Every Feature

Rooms single or ensuite with or without Baths

SPECIAL—American Plan, \$2.50 per day with Bath

European Plan, \$1.00 per day, \$1.50 with Bath

One minute's walk from Monument Square. Most central location for Tourists visiting the various resorts in and about Portland

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H. E. Thurston

NEW CHASE HOUSE

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Rates \$1.00 and up

PORTLAND, MAINE

Hot and Cold Running Water and
Telephone in every Room

Restaurant Connected under
same Management

Only Fireproof Hotel in the State. Erected in 1914

Only Private Residence in Portland Letting Rooms

The Davis House COLONIAL MANSION

Built in 1800

MRS. GEORGE R. DAVIS, Prop.

Suites with private bath. Continuous hot water. Rooms large and comfortable. On line of cars to all stations and neighboring resorts. Meals close by. **OPPOSITE THE LAFAYETTE HOTEL.**

639 CONGRESS ST., PORTLAND, ME.

nium, balcony fronts, boxes and ceilings are lavishly ornamented with mythical and classical figures and the symbols of music, literature and all the art of the stage in plastic form or in elaborate carving, and the warm, soft tints of old ivory and rose overspread them all, with generous burnishment of gold. Carpets and draperies are in the same rich quality and good taste that characterizes everything else, and the lighting fixtures are real works of art. One of the features of the Bijou that is most appreciated is the fine and spacious entrance lobby, with its mahogany swinging doors. Those who in former times were obliged to climb stairs to get into the local theatre feel thankful for the easy incline that leads them to the inner charms of the Bijou. Electrically, inside and out, the Bijou is a blazing brilliant—a conspicuous object in Bangor's night life.

The Bijou is devoted to vaudeville, with frequent interpolations of the drama and opera, only high class attractions being staged. The house is under a fifteen years' lease to A. Paul Keith, E. F. Albee and Harvey L. Watkins, of New York, and is closely affiliated with the Keith interests. Under the management of Stephen Bogrett it has prospered briskly and developed all the enterprising characteristics and inviting atmosphere of a big city theatre.

Bangor's Perfect Picture House

From the days when people crowded into any sort of a stuffy little hall to observe with wonder the latest achievement of pictorial science, the motion picture, as exemplified in a few stupid nature studies or silly farces, to these astonishing times when Broadway dramatic successes and spectacular melodramas, costing fortunes to film, are shown in specially constructed theatres, marks a tremendous stride in the progress of art and ingenuity through no great lapse of years—for inventive genius moves faster than time, especially in film-land.

When the moving picture first claimed public attention the prediction was confidently made that it was only another craze, or fad, that would quickly subside. How far that prediction has failed of fulfilment one may realize from a brief visit to the Park Theatre, Bangor's perfect picture house, managed by Stephen Bogrett. The Park is to Bangor what the Strand is to New York—a picture play palace. The great brick building, solid as a fort, occupies the most conspicuous site of any theatre in Bangor—at Park and State Streets, where Harlow and Exchange Streets also meet. It is occupied entirely by the theatre, which is on the ground floor, with numerous exits directly upon streets on three sides. It cannot fall down, and it is practically fire proof and panic proof, so that even when its more than 1,200 seats are filled there is perfect safety, confidence and comfort, which circumstances add immeasurably to the enjoyment of the audience.

The latest wonders of electrical equipment have been employed to insure the perfect projection of the pictures on the screen, two Simplex projecting machines being used, of the latest designs, with a bewildering variety of devices for the control and graduation of the electrical current, so that the light upon the screen may be at all times steady and white, free from the least flicker or blur and of just the

right degree of intensity desired for the most perfect reproduction of films of varying character. It is the same sort of equipment that is used in the famous picture theatres of the big cities. Interior illumination is afforded by arc lamps of 300-watt power and by wall lamps in candelabra form with soft-tinted shades, while the outer walls of the theatre fairly blaze with arcs in long rows, a 750-watt lamp over the main entrance and a flaming sign, seventeen by twenty-one feet, with the legend: "Park Theatre—Photoplays" in flashing lights and a "chaser" around the border—one of those snakelike electrical devices that are familiar sights along Broadway at night.

The decorations of the Park are in soft grays, Pompeian red and old ivory, displayed in garlanded panels and wainscotting. The screen arch is of old ivory and salmon, the lobby snow white and cream, and the woodwork throughout is mahogany. Rich draperies and bronze rails and ornaments are conspicuous. The projecting booth, bill room, manager's office and other apartments occupy the second floor front of the building, facing State Street.

The Park opened on December 28, 1915, with Sutro's play, "The Walls of Jericho," and ever since that day there has been a steady succession of great feature films, so that the theatre has won the continuing patronage of thousands of discriminating patrons of "the silent drama."

First President of the Maine State Board of Trade, Hon. Henry Lord

Twenty-six years ago this month the Maine State Board of Trade was organized at Portland, and Henry Lord of Bangor, was the unanimous choice for the first President, and in spite of his many efforts to relinquish the office to others he continued to be re-elected for fourteen years.

By the earnest and unremitting efforts that he gave to the establishment of the State Board upon a firm and prosperous basis as a power for good in the State, in the development of her resources and the enlargement of her every line of business, and the broadening out of her people to a better appreciation of their home institution, their neighbor's interest, and overcoming local jealousy and inculcating loyalty to the State, and to all her people, as having the same common interest one in the other, endeared himself to all its membership with a deep affection that was warmly and strongly manifest on every occasion when he expressed his desire to retire from further service as executive officer.

Mr. Lord's peculiar fitness by ability, broad views, modest address, skill, impartial and unselfish administration of the office, marked him as the ideal presiding officer to make the State Board of Trade the success that it has attained.

Mr. Lord has held many public offices during his time, being President of the Bangor Board of Trade from 1881-1894, President of the Bangor City Council from 1873-1874. He was speaker of the House of Representatives in 1878, and President of the Maine Senate from 1889-1891. Trustee of the University of Maine from 1891-1908, and President of the Board of Trustees for sixteen years. He has been President of the Bangor Historical Society since 1906.



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ICES and CREAMS, CAKES, ENTREES, &c.
furnished in quantities suitable for family purposes

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AND REACH THE LEADING BUSINESS AND PROFESSIONAL MEN IN EVERY CITY AND TOWN
IN THE STATE OF MAINE

**Visitors to Portland, Maine, Should
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Beautiful Casco Bay

No part of the Atlantic coast has such a
delightful succession of seashore and
landscape views. Take steamers of the

**Casco Bay and
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Open 7.00 a. m. to 11.00 p. m.

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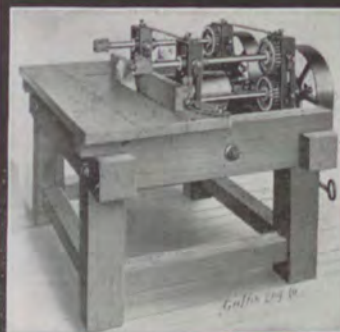
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MAY WE
FIGURE ON YOURS?

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COMPANY**
45 EXCHANGE ST.
**PORTLAND,
MAINE**

With the Traveling Men

Official Organ of the Maine Commercial Travelers Association



Thomas Henry Hersey

Right on deck and most agreeable to meet is Thomas Henry Hersey, who for the last eighteen years has been on the road for T. R. Savage Company, of Bangor, one of the largest wholesale grocery houses in eastern Maine. Of a peculiarly sunny disposition and always wide awake, Mr. Hersey has naturally made many warm friends on his route, which to-day covers the territory east and north of Bangor, part of Aroostook County and upper Penobscot. In selling goods he is admittedly a live wire. For a first-class salesman one need look no farther. He knows the business from A to Z. And what he says may be relied upon. To use a trite but still meaty expression, his word is as good as his bond.

Born in Bangor, January 18, 1873, young Hersey took the usual course in the common schools, then attended the High School, and later graduated from the Bangor Business College. So he was well equipped in the educational line when, in 1892, he entered the employ of the big wholesale firm of T. R. Savage Company, of Bangor. With his quick perception it did not take him long to learn all about the different brands of tea, coffee, flour, tobacco and the other goods carried by the concern, and then he began to make short trips, calling on the city dealers and on firms in nearby towns. He demonstrated at once that he possessed the qualities that make a successful salesman, both inside and outside the store. Since 1897, he has been a travelling salesman for his house, and has built up a large trade for his employers and an enviable reputation for himself. Mr. Hersey is Past Senior Councilor of the Bangor Council of United Commercial Travellers, was chairman of the Year Book Committee of the Food Fair for 1913, and is President

of the present Food Fair Committee, whose exhibition is to be held in Bangor, February 7 to 12, 1916. He is connected with no other organization. Mr. and Mrs. Hersey and their four children have a pleasant home at 11 Graham Avenue, Bangor. "Home, Sweet Heme," is the family motto.

As already stated, the T. R. Savage Company is to-day one of the largest wholesale grocery houses in eastern Maine. They occupy the whole of the large stores numbered from 20 to 24 Broad Street, Bangor. When it is stated that this concern keeps ten men constantly on the road, the size of the stock carried and of the business transacted may in some degree be imagined.

F. W. Miller of Portland, representing the Underwood, "the machine you will eventually buy," was in Skowhegan, September 9th, passing out a classy line of conversation for his machine. Miller can talk Underwood in several different languages. It's part of his job.

Frank L. Stratten, Heywood Bros. & Wakefield's representative, has been out for business in Maine and as usual is showing a swell line of goods. Frank is magnetic, polite and good looking and naturally makes a fine impression with the trade, and happy to relate—a lasting one.

A. P. Wood, the "Fatima Kid," has been in eastern Maine the past month doing window decorating and taking in the fairs. Wood says that while he has been entertaining to a certain extent it has not interfered with taking orders for his famous brand, and that business has been coming a plenty.

A. M. Hayden, representing the Merrimac Mattress Mfg. Co. and Rome Metallic Beds, Springs and Couches, has been spending the greater part of the month in the eastern section of the State where he controls a fine business. Hayden makes his home in Portland and is rendering fine service for his companies.

D. S. Hickey of Boston, representing Globe Machine Company of Machias, Maine, has just returned from Wisconsin, Minnesota and Michigan, where he was introducing the Tree Sawing Machine, and reports that this new implement of his company met with great approval and high indorsement by the lumbermen of the West.

H. W. Loud, better known as Howard, is still on the road singing the praises of the Goodyear Tire and Rubber Co. of Massachusetts, whose factories are located at Akron, Ohio. Howard was at the Bangor Fair and kept open house during the Exposition. Later on he visited the Waterville show, where he played the gentleman of leisure right up to the limit. Of late he has made his headquarters in Bangor where he reports fall business as immense.

F. L. Clifford was at the Penobscot Exchange, Bangor, August 27th. Frank is one of the happiest salesmen that comes into the State and is meeting with excellent success. Frank represents Andrew Dutton Company, 60 Canal Street, Boston, upholstery goods, and is looking for a revision of the salary list about January 1st.

The annual "Get-Together" meeting of the travelling salesmen, representing the Carpenter-Morton Co., Boston, was held on August 10th and 11th at the Boston City Club. Thirty-five salesmen, representing nearly every State in the Union and Canada, were present. Addresses were made by Mr. George C. Morton, Treasurer; Mr. M. Elton Vose, Assistant Treasurer, also by Mr. H. K. Stroud, Vice President of the Bayer-Stroud Corp., advertising counselors of the Carpenter-Morton Co. A general discussion on the well known products manufactured by this company, proved very interesting and instructive.

Frederick Quinton Avery, who has been taking a much needed rest somewhere near Belfast, returned to city life and hard work September first. Fred represents the Robey-French Co., Boston, dealers in photographic supplies, and covers Maine, northern New Hampshire and Vermont. Fred was in Bangor, September 9th, calling on his friends and customers, and managed to dig out quite a lot of business. Avery is a firm believer in advertising and his advance cards are always unique and attractive. Fred formerly lived in Winthrop, Mass., but is now a voter in Portland, having located in the Deering district one year ago.

W. J. Gamage, Loose-Wiles Co.'s "three hundred dollar beauty," has been very much in evidence during the season of Maine fairs. Bill had a string of winning horses that did business at many of the Maine fairs this year and says he is getting famous throughout New England as a horseman. Bill also has become famous as the winner of the \$300.00 prize in the Forward Again Campaign offered by the Loose-Wiles Company.

The following is a copy of a letter sent to the five winning salesmen in the Forward Again Campaign, showing increase over allotments: First, W. J. Gamage, 11.09%; second, T. W. Malaney, 8.42%; third, B. G. Melvin, 5.29%; fourth, H. G. MacMunn, 3.09%; fifth, S. S. Marshall, 0.60%.

Above are the five winning and leading salesmen in the Forward Again Campaign.

They have won because they worked to win.

These five salesmen realize that selling goods is the survival of the fittest. They believe in the company that they work for, and in the merit of the goods we manufacture.

They are an asset to the business because they are trying to earn more than they are paid.

They are always on the job.

They keep themselves in a pleasant mood and they boost every one connected with our organization. They avail themselves of every opportunity to save the company time and money, thus making themselves more valuable.

Some day they may have a business of their own and they will expect the same efficiency from their men.

As a mark of our appreciation, we are writing these salesmen a personal letter and forwarding them their prize, not to pay them for their effort, because we are convinced that they would have worked just as hard for the fun of winning.

A. L. Hayden has been doing some strenuous work, and as he says, "Winning out big orders" for his Eveready batteries. Hayden is a new comer on the road, and it looks as if he would be a winner.

A very busy body just now is one Tom Harding. He has cancelled all party and banquet dates until Christmas when he and the Missus intend to receive at his spacious apartments somewhere near the Hub.

Harry Wade was a visitor to the big Maine State Fair at Lewiston, and had an interesting story to tell about the big features. He says his neck aches way down to his stomach from looking up at the high diving girls.

Philip C. Brown, cool and smooth, registered at the Bangor House, September 10. Phil looked the picture of health when we saw him this month, and never a working day is pushed off the calendar but what he does the usual plugging for "Tuxedo" and "Lucky Strike" tobacco.

Fred A. Holmes, the man who has no competition in the post card game, has been through Maine booking orders for the house of E. C. Kroff, Milwaukee. Fred did such a business through Aroostook and eastern Maine that he simply cut loose when he reached Bangor, and chartered a jitney for the purpose of calling on his local customers. Fred is certainly some cut-up when he gets started.

Frank Parsons Scammon of the C. M. Rice Paper Company, Portland, has returned from a three weeks' trip to Aroostook County, and was more than pleased to get back to civilization. Frank inspected many of the large potato fields and says they are bound to get a few potatoes even if it has rained all summer. It was in 1909, that Frank took the road and he now makes monthly trips all over his territory, calling on printers, grocers, stationers, and the trade generally that use paper.

Ralph Jordan got much peeved recently when one of the transient guests at the Bangor House sat down in his easy chair without asking permission. Ralph has been an interested spectator during the process of changing the electric car track in front of the Bangor House, and allows that the work is being done in a very satisfactory manner. During meal hours Ralph has arranged with one of the bell boys to look after the chair until he returns. There is nothing like a good soft easy chair for solid comfort says Ralph.

Clarence E. Morse, of the American Tobacco cigarette forces is married—did you get it, MARRIED? And it happened over two months ago, the interesting event having taken place at Portsmouth, N. H. "Ethelbert" went over to Boston, Labor Day to see the ball games, and incidentally to meet the happy bride at the American House. The wires got crossed, and a few friends were put wise so they would not lie awake nights guessing, and a little later Portland had the news. Miss Myrtle B. Drysdale, the bride, is an unusually attractive girl, and has hosts of friends in Portland. Clarence E. Morse is well and favorably known all over Maine. He has that even disposition and unassuming way that makes and holds friends, both in social and in business circles. "How about the smokes, Clarence? We are waiting."

BLAKE, BARROWS & BROWN

BUSINESS FOUNDED A. D. 1870

AT NO. 9 CENTRAL STREET,

BANGOR, MAINE

REAL ESTATE SALE AGENTS**Also agents for INSURANCE of every description**

Claims promptly adjusted and paid



Salvation Army Hotel and Workingmen's Home, Bangor

Olives, Olive Oil, Wine and Raisins

It is generally known that Spain ranks first among the olive-producing nations of the world, and that it is also the greatest producer of olive oil. Rutledge Rutherford, who has returned to this country after a prolonged residence in Spain, says in an interview published in the New York Sun, that the olive industry has undergone complete transformation in the last fifteen years. The great oil mills are run on the most modern methods with the latest improved machinery. The production of olives last year amounted to 3,835,816,500 pounds and of olive oil to 455,584,900 pounds.

Mr. Rutherford says: "A seventh of the world's output of wine is produced in Spain. It totals about 500,000,000 gallons a year, while nearly 100,000 tons of grapes go into the manufacture of raisins. Grapes grow in all parts of the nation, but the principal vineyards are in Catalonia, Aragon, New and Old Castile, Valencia and Andalusia."

The Famous Pine Tree Couch Hammock

The importance of Bangor as a great purchasing point is forcibly illustrated by the flourishing existence of such an establishment as that of H. L. Day, Sons & Company, manufacturers of the famous Pine Tree Couch Hammock, National Woven Wire Springs, Mattresses, etc. Established nineteen years ago, the enterprise has steadily grown, until to-day it is the largest of the kind in the State. The present plant, 117 to 129 Front Street, which they moved into in March, 1910, is a five-story structure, comprising something like 30,000 square feet of floor space, and is splendidly equipped with special machinery appliances. Their Pine Tree Couch Hammock commands a decided preference among dealers and has given perfect satisfaction to all purchasers.



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STOP AT THE

TERMINAL HOTEL

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One minute's walk from Union Station and only three minutes' walk from Exposition Building. Recently remodeled, refurnished and improved. Rooms with or without baths. Dining and lunch room connected. Everything first class and strictly up-to-date. Prices moderate.

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BANGOR, MAINE

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RUG BORDER

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Manufacturers of High Grade

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INSURANCE

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GENERAL CONTRACTORS

*Water Power Development, Concrete, Timber & Earth Dams
All Classes of Concrete Work, Mill Construction & Heavy Repair Work
Buildings of all Descriptions*

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JACKSON & FORRESTALL

Plasterers and Stucco Workers

OUTSIDE CEMENT WORK A SPECIALTY

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Chalmers photo

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Landscape Architect

Designer of Private Grounds, Parks, Playgrounds, Cemeteries,
Land Developments. Constructing and Planting Plans furnished.
Contracts Written and work supervised.

ROOM 910
FIDELITY BUILDING

PORTLAND, ME.

Austin W. Pease

ARCHITECT

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White Pine and Spruce Lumber for Export and Domestic use
Selling Agents for Chaleurs Bay Mill, Lumber, Laths,
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WHOLESALE

"Dry Goods, Furnishings,
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All kinds of Metal Work

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Peaks Island, situated on
Island Avenue

Address Box 550

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Maine

The Marauders

They've worn our hats for, lo!
these many years;
Our neckties we can't really call
our own;
Our waistcoats, too, have long
since disappeared,
For walking sticks and belts we
also moan.
Freak fashion has allowed them
mannish shoes,
Side pockets now they use to hide
their rocks —
But, glory be! Still not content
with that —
I'm durned if they ain't went and
stole our sox.
—Herbert Berg.

Dad's Paper

My father says the paper that he
reads ain't put up right.
He finds a lot of fault, he does,
perusin' it at night.
He says there ain't a single thing
in it worth while to read,
And that it doesn't print the kind
of stuff the people need.
He tosses it aside and says it's
strictly "on the bum" —
But you ought to hear him holler
when the paper doesn't come.
He reads about the weddin's and
he snorts like all git out,
He reads the social doin's with a
most derisive shout;
He says they make the papers for
the wimmen folks alone.
He'll read about the parties and
he'll fume and fret and groan;
He says of information it don't
contain a crumb,
But you ought to hear him holler
when the paper doesn't come.
He's always first to grab it, and he
reads it plumb clear through.
He doesn't miss an item or a want
ad., that is true.
He says: "They don't know what
we want, them durn newspa-
per guys;
I'm goin' to take a day sometime
and go and put 'em wise.
Sometimes it seems as though they
must be blind and deaf and
dumb."
But you ought to hear him holler
when the paper doesn't come.
—Exchange.

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High Grade Investment Securities

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and Lumbago can be cured, also Rheumatic Fever
at any stage. Money will be re-
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Oldest Real Estate Concern in Maine. Care or
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No. 221

The First National Bank

PORTLAND, MAINE

CAPITAL \$600,000 SURPLUS \$400,000
UNDIVIDED PROFITS \$110,000.00

Philip G. Brown, Pres. Edw. B. Winslow, Vice Pres.
Carl A. Weber, Cashier George L. Knight, Asst. Cashier

DIRECTORS

Herbert J. Brown Philip G. Brown
Edw. B. Winslow John E. Warren
Walter G. Davis Clinton W. Davis
Thomas P. Shaw J. H. Dyer
Daniel F. Emery, Jr. James E. Wengren

Incorporated April 26, 1824

Casco National Bank

Fred N. Dow, President Ammi Whitney, Vice President
John H. Davis, Cashier Eleazer W. Clark, Vice President
Frank W. Woodman, Assistant Cashier

DIRECTORS

Ammi Whitney Fred N. Dow Charles Cook
Eleazer W. Clark Oakley C. Curtis James C. Hamlin
Alexander T. Laughlin Henry M. Jones Edward W. Cox
Franklin R. Redlon William H. Dow

195 Middle Street

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Incorporated September 25, 1889
Resources over Eight Million Dollars

The Portland National Bank

Union Mutual Building

William W. Mason, President
Edward W. Cox, Vice Pres. Charles G. Allen, Cashier
Edw. L. Piper, Asst. Cashier Linwood E. Ashton, Auditor

DIRECTORS

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Chas. G. Allen Edward W. Cox Sydney B. Larrabee
Geo. F. West William T. Cousens Hugh J. Chisholm
Geo. Wescott Beyer George B. Morrill Arthur L. Bates

Cor. Congress and Exchange Sts., Portland, Me.

Established 1826

Canal National Bank

CAPITAL \$600,000 SURPLUS \$300,000

William W. Thomas, Pres.

Alfred H. Berry, Vice Pres. Edw. D. Noyes, Cashier

DIRECTORS

Frank D. True Jeremiah W. Tabor Alfred H. Berry
William W. Thomas Clinton L. Baxter Edward Woodman
Wm. M. Bradley Charles Bailey Clarke

188 Middle Street,

Portland, Maine

The Chapman National Bank



Portland, Maine

CAPITAL \$100,000 SURPLUS AND PROFITS \$50,000

DIRECTORS

Philip F. Chapman James P. Baxter, Jr. Arthur Champlin
Adam P. Leighton James W. Parker James M. Steadman
Roswell F. Doten Fremont E. Timberlake

President
Roswell F. Doten

Vice President
Philip F. Chapman

Cashier
Thomas H. Eaton

Assistant Cashier
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Before a community charges itself with the maintenance of a fire department, protection against fire is obtained through co-operation—personal and financial—on the part of individuals.

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But each individual, in these modern days, requires the shelter it affords for some purpose or other. To that end we built this safe deposit vault. And we distribute its original cost and cost of maintenance, among the renters pro rata of the space they use. We start you as low as \$5 per year.

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Opposite City Hall

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Maine

We Arrest



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FREDERIC C. CUSHING, Treas.

FRANK O. HASKELL, Asst. Treas.

244 and 246 Middle Street, Portland, Maine

The following exhibit shows the standing of the Bank Sept. 5, 1915

LIABILITIES

Deposits (33,660 depositors).....	\$17,680,228.92
Reserve Fund.....	1,000,000.00
Interest.....	229,949.09
Profits.....	483,587.14
	\$19,393,765.15

RESOURCES

Public Funds of Maine.....	\$ 1,415,350.00
Public Funds Out of Maine.....	2,176,650.00
Bank Stock of Maine.....	7,200.00
Corporation Stock of Maine.....	20,675.00
Railroad Stock of Maine.....	59,992.50
Railroad Stock Out of Maine.....	27,500.00
Corporation Bonds of Maine.....	1,126,340.83
Railroad Bonds of Maine.....	2,084,217.50
Railroad Bonds Out of Maine.....	10,551,643.00
Mortgages.....	1,272,025.00
Loans.....	109,462.95
Real Estate.....	5,000.00
Expense.....	4,409.25
Cash.....	533,299.12
	\$19,393,765.15

TRUSTEES

Charles O. Bancroft
Walter G. Davis
Jeremiah W. Tabor

Herbert J. Brown
William W. Thomas
Frederic C. Cushing

MERCANTILE TRUST CO.

Cor. Middle and Exchange Sts.

Edward B. Winslow,
President

Hutson B. Saunders,
Treas. and Sec'y.

Seth C. Gordon, Edward W. Cox,
Vice Presidents

Sydney B. Larrabee, Attorney

Commenced business May 6, 1898

Capital \$100,000

Surplus and Undivided Profits

(All earned) in excess of \$120,000

Total Resources, \$1,586,932.00

If you are not a **depositor** with us it will be for your advantage to open an account.

We pay interest on **checking accounts** in accordance with stated terms.

In our **savings department** we pay **four per cent.** from date of deposit, such deposits being **exempt** from **taxation**.

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PAPER BOXES

OF EVERY DESCRIPTION

Other Than Folding Cartons

"Common Sense" Mailing Boxes a Specialty

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Roofing Contractors

Tar and Gravel, Asphalt. Large Mill Work any place in New England

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Dealers in

IRON AND STEEL

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Daily, 75c per month;
\$9.00 per year. Monday,
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per year.

Weekly, \$1.50 per year;
\$2.50 per year abroad.

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AND
Saturdays*

Many interesting features and special articles by writers of national reputation.

EVELETH'S HAND LAUNDRY

FOR
GOOD
WORK

248
Brackett St.
Portland



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INCORPORATED

Manufacturers of

Men's and Boys' Fur Hats

in All Colors and of Latest Designs

Directors: Harlan P. Ayer, Pres. and General Mgr.; Chas.
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Hannaford Bros. Co.

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We make a Specialty of Supplying Hotels

164 to 168 Commercial St., Portland, Me.

Frank M. Churchill

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Wood, Brick, Steel, Reinforced
Concrete and Mill Construction

—Telephone—

536a Congress St., Portland, Me.

Insure with

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MARINE INSURANCE

Lowest rates. First-class companies. Losses adjusted
fairly and paid promptly

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Tel. 382

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Electrical Engineers and Contractors

Wiring of all kinds

Storage Battery Plants and Supplies

228 1-2 Middle Street Portland, Maine

Journal Entries

I don't berate the town tax rate
Nor e'en the hubbly street;
The price of coal don't sour my
soul,
The weather don't make me bleat.
I only know one grievous woe,
One stroke of gloom to dread—
The foxy dub who leaves the club
When he's fifteen cents ahead.

An Expert Juggler

The soda clerk, he knows his biz
In all its kinks.
I love to see him drawing fizz
And mixing drinks.
He juggles eggs and handles sweets
With tireless skill.
I have seen poorer juggling feats
In vaudeville.
He's entertaining all the time,
The soda clerk,
And really it is worth a dime
To see him work.

The Lobster

I love the lobster. Hip, hip, hip
—three beers!
He paints the table red when he
appears;
His honest sunburned face the
diner cheers,
And tunes internals to the higher
laws.
His case is hard, aver the overnice,
But generously he shells out in a
trice,
And though he has, ah! woe is
me, his price,
He hooks me with his well devel-
oped claws.
And whether broiled all dripping
from the brine,
Or simmering in chafing dish with
wine,
Or saladed, or devilled—Muses
nine! —
He plumbs depths in me which I
can't explain.
Yes, I despair of finding language
fit.
Egypt, they say, with gourmands
makes a hit;
Its flesh pots are the theme of Holy
Writ,
But as for me—the lobster pots
of Maine!

—Maurice Morris.

Chester A. Jordan

Harold C. Jordan

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Hunting Seasons Open in Maine

The hunting season on game birds will open during the present month of September, and on deer beginning October 1. The possibilities for good shooting cannot be announced too strongly.

MAINE OPEN SEASONS

DEER, OCT. 1 TO DEC. 15

DUCKS, SEPT. 1 TO DEC. 15

PARTRIDGE AND WOODCOCK, SEPTEMBER 15 TO NOVEMBER 14
in Oxford, Franklin, Somerset, Piscataquis, Penobscot, Aroostook, Washington and Hancock Counties.

OCTOBER 1 TO NOVEMBER 30

in Androscoggin, Cumberland, York, Knox, Waldo, Lincoln, Sagadahoc and Kennebec Counties.

A closed season on moose has been established in Maine which makes it unlawful to hunt, catch or kill any bull moose until the year 1919.

Non-resident hunting licenses to hunt deer, ducks, partridges, woodcock, game-birds and wild animals reduced to \$15.

Where to Hunt along the Maine Central R. R.

The Rangeley territory is well stocked with deer and game birds are exceedingly numerous.

The Lower Dead River region offers grand opportunities for deer hunters. Game birds are also plentiful.

Sportsmen will find plenty of deer in the Kineo and Moosehead Lake regions. Partridge are found in large numbers.

Washington County in the southeastern part of Maine is a vast region in which big game abound. Deer are plentiful in the territory around Grand Lake. Tund pond is another center of sport in this section.

Excellent big game hunting may be had in northern New Hampshire and Vermont, the rail distributing point for this section being West Stewartstown, N. H.

The upper Kennebec region is also well stocked with deer and game birds.

Our "Fish and Game in Maine" booklet mailed free upon request

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Union Station, Bangor, Maine

PROGRAMME

of the Twenty-Seventh Annual Meeting of the MAINE STATE BOARD OF TRADE

—at—

Bangor, Wednesday and Thursday, Sept. 22 and 23, 1915.

Wednesday, Sept. 22

10.30 A. M.

Session opens in the Rooms of the Bangor Chamber of Commerce at City Hall.
Address of Welcome by Hon. Charles F. Bragg, President Bangor Chamber of Commerce.
Response by Hon. Arthur Chapin, President Maine State Board of Trade.
Roll Call.
Opening Address by President Chapin.
Annual Report of Secretary Edward M. Blanding.
Annual Report of Treasurer Timothy F. Callahan.
Election of Officers.
Committee Reports.
General Business.

12.00 M.

The State Board meeting will take a recess and the delegates will visit the Broadway home of President Chapin where a collation will be provided.

2.30 P. M.

Public meeting in Chamber of Commerce Rooms.
Address, "Boards of Trade and Rural Communities," by Mr. Embert L. Jones, Secretary Gorham Board of Trade, Gorham.

DISCUSSION

Address, "What Commercial Organizations are Doing in Other States," by Mr. Walter B. Moore, Executive Secretary Chamber of Commerce, Portland.

DISCUSSION

Address, "Maine's Creamery Industry," by Mr. James D. McEdward, Manager Maine Creamery Association, Bangor.

DISCUSSION

Address, "Workmen's Compensation Act," by Hon. Leon F. Higgins, Bangor.

DISCUSSION

GENERAL BUSINESS

5.00 P. M.

Inspection of the Federal Building, Bangor Public Library and Bangor High School.

7.30 P. M.

Reception tendered to the Maine State Board of Trade at the Bangor House by the Bangor Chamber of Commerce.

8.30 P. M.

Banquet tendered to the Maine State Board of Trade at the Bangor House by the Bangor Chamber of Commerce. There will be able speakers and interesting postprandial exercises are expected.

Thursday, Sept. 23

9.00 A. M.

The State Board delegates will be given a trolley ride to the Demonstration Farm of the Bangor Railway & Electric Company, and will then make a trip to the University of Maine where the various departments of the State's big educational institution will be seen to admirable advantage. The visitors will be provided with refreshments at the University and will return to Bangor in season to take the late afternoon trains to their homes.