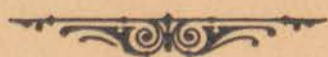


City of Bangor

And Its Environs



SOUVENIR



1906



R. J. LAWSON, Publisher.



W. H. WEEKS, Printer.

BANGOR

THE QUEEN CITY

Industrial, Commercial and Social Interests



BANGOR IN 1853



AS A COMMERCIAL CENTRE, there is no city in Maine that rivals Bangor. To thousands of people, north, east, west and even south of it, it is the Mecca of tradesmen, on the one hand coming to town, laden with produce or stock; on the other hand, returning to his household carrying all sorts of necessities or luxuries; or having left an order that demands freight transportation. Commercially then, Bangor ranks first in importance in the Pine Tree State and has such advantages in location, water power, shipping facilities and abundant profitable surrounding acreage, that should she ever assert herself in these lines, she would become a leader in industrial and manufacturing centres.

As the city presents itself today, it is conservative and satisfied, desiring rather to live in comfort, contentment and refining surroundings than to enter into competitive measures, industrial strenuosity or speculative advancement. Withal, there is an air of thrift, progress and general pros-

perity pervading the community and there is an entire absence of poverty or squalid neighborhoods. It is clean and wholesome, a location to be regarded as enviable and a population that is considered admirable.

There has been no spurt nor boom in Bangor's business nor residential life since the first settlers here. There has been a steady, sincere growth and the undesirable element that flocks in hundreds to a locality that has created excitement, has always been lacking here. It has never been encouraged and consequently there has been no attraction for nomadic people who thrive on changes and bring undesirable customs and habits wherever they wander. At the same time, no city is better known for cordiality, open handed hospitality and sincere generosity, than our city. The stranger is welcomed and accepted with inherent courtesy and confidence and the desirability of the locality for commercial pursuits and enlightened home settlement is impressed upon him.

The history of Bangor may be reviewed to the year of 1769, when Jacob Buswell of Salisbury,



OLD COURT HOUSE

Mass., with his wife and nine children, became the first settlers, locating at the junction of the Penobscot river and Kenduskeag stream, a site now occupied by St. John's Catholic church. This neighborhood had long been the camping ground of the Tarrantine, an Indian tribe of friendly disposition, and succeeding settlers were not disturbed by them.

At the beginning of the Revolutionary war, the Kenduskeag plantation comprised 75 people and for them the conflict between England and America was a peculiarly trying and disastrous one. The British had control of the Penobscot river and its much traversed and ravaged ground, the warfare in this vicinity generally resulting in victories for the English, so that the settlers who remained were forced to swear allegiance to the Crown, while in heart and spirit, they were patriotic to the revolutionists.

In the War of 1812, Bangor was in the hands of the British and September, 1814, the town was pillaged, houses, stores and vessels being sacked and burned. Perhaps the most destructive happening in the city's history, was the flood of 1846, when the breaking of the ice in the river, broke a section of the dam, and the sweeping torrent of water swept buildings and lumber off the wharves and inundated a score of houses on the west bank. The breaking of the ice on the Kenduskeag stream

was of even greater consequence, the water rolling back on the city and deluging the business section, and sweeping out to sea, bridges, mills, houses, shops, logs and lumber. The financial loss amounted to some \$200,000, fortunately, however, no lives being exterminated.

Late in the 18th century, Rev. Seth Noble of Wakefield, Mass., came to this settlement and he prompted the people to call their settlement, Sunbury. In 1791 it was decided to ask the General Court of Massachusetts for an act of town incorporation and Mr. Noble was delegated to perform this errand. It was he who introduced the name of Bangor, taking it from a favorite hymn.

It was in 1820 that Maine became a State and renewed vigor suffused all the settlement. From 1830 to 1834, the population of Bangor increased from 2,808 to 8,000, and in the latter year Bangor was granted a city charter and Hon. Allen Gilman was elected its first mayor. The present mayor is Hon. William B. Pierce.

From its earliest era of prosperity to the present day, the lumber trade and shipping facilities have been of vast importance. In 1771 John Brewer of Worcester, Mass., came to this locality and erected a mill on the east side of the river, where Brewer now stands, and, with 21 others, ran out the first tract of timber land. A year later a saw mill was built at the mouth of the



PRESIDENT ROOSEVELT AT THE DEPOT ON THE OCCASION OF HIS VISIT TO BANGOR IN 1903

Penjejawock, and the same year another saw mill was located on the Mantawassuck stream.

In 1791, the ship building industry was inaugurated, the first ship ever launched from Bangor ways, being built by Robert Treat. Later, the lumber trade was greatly increased and fish was an important export, so that Penobscot river became a most active and much navigated stream, with vessels going and coming with heavy cargoes.

Bangor of today has seen various tides in the industries which were the beginning of its importance. It is the trade centre and shipping point for a rich and large agricultural section, and the centre of several branches of railroad, with passenger and freight steamboat service. Its chief resources continue to be lumber and ice, ship building throughout Maine having decreased and fishing being but a minor vocation. But the demands of the community have given rise to scores of occupation, and though, as narrated earlier in this book, there is no one, or extremely large, absorbing industry, there are various factories that give employment to many and produce finished articles in such quantities that they are sent to a wide territory as well as supplying home trade.

The manufacture of boots, shoes and moccasins, is an important occupation, carried on extensively and with modern equipment. Furniture is made, women's clothes and garments, trunks

and traveling bags, carriages and sleighs, boxes, barrels and cooperage, boats and canoes, etc., brush handles and backs, doors, sashes and blinds, harnesses, leather and tannery products, pottery and stone ware goods, roofing, slate and stoves, electric clocks, extension ladders, lumbermen's driving tools, spring beds, etc., all calling for skilled help and intelligent workers. Butter and creamery products are also an important and prominent feature of commercial transactions, while lumber manufacturing continues the foremost in capital invested and distributed.

Religious and Educational

With the genuine New Englander's spiritual tendency and religious character, early thought was given to the affairs of the soul, and in 1815, the first Sabbath School in Bangor was established, and \$600 was appropriated for the school, and \$700 for the salary of Minister Loomis. The increase of inhabitants, and freedom of conscience, has resulted in various denominations and beautiful structures in which they worship, some 20 different organizations being represented here.

The oldest is the First Congregational, second oldest, the First Baptist, and third, the Unitarian Society. Other Congregational and Baptist churches flourish, beside Methodists, Episcopal,



PALM STREET SCHOOL



PENOBSCOT COUNTY JAIL

Universalist, Advent, two Roman Catholic, Jewish Synagogue, and others in the city and suburbs.

A Young Men's Christian Association, with a handsome building of its own on Hammond street, is maintained on a broad basis, with educational and physical advantages that commend it to the classes, which it aims to attract.

Education was offered in primitive days, and a High school for boys, incorporated in 1835, was the first provision in New England for the higher education, and dating by 20 years any similar public institution. The pride and ambition that was shown by the earlier inhabitants has been sustained by the later and present ones, and the 30 schools maintained are conducted in modern and efficient manner, and the most approved and desirable curriculum is in force. A splendid corps of teachers is employed and the standard is kept up by the assistance of a Teachers' Training School.

The buildings are particularly adequate, of exterior beauty in many cases, and are sanitarily arranged and conveniently equipped for physical and mental development. A School Board of five, several of whom have given long and faithful service in their office, administers affairs, without partisanship, and with satisfaction to the community.

The valuation of the school property in 1905 was \$330,000. In addition to this are the parochial schools, fine properties and model, largely attended establishments, owned by St. Mary's and St. John's Catholic churches. The Bangor Theo-



HAYFORD ESTATE, SITE OF PROPOSED PUBLIC LIBRARY

logical Seminary is a well-known seat of learning, and students from all parts, who have indeed gone to all parts of the world to spread their doctrine, have been enrolled here, and a larger number of students than ever, are now accepting its advantages, which have also been increased both in reading and athletic opportunities.

Bangor Newspapers

The Bangor Weekly Register, founded in 1815, by Peter Edes from Augusta, was the first editorial expression of the community, and it was a vigorous champion for the welfare of citizenship. At the present time there are five newspapers and twice as many printing establishments. The papers have more than a local reputation and circulation, having the confidence and support of their constituents, and most ably conducted. They continue to advocate editorial, verile opinions, and exert a considerable influence upon their readers.

The Bangor Commercial is one of the most successful and influential journals in the State, and its proprietor, J. P. Bass, is one of the most widely known publishers. It is an evening daily and independent in politics.

The Daily News, issued in the morning, is lively and modern, republican in politics and having a particularly steadfast clientele in the suburbs.

The New Public Library

Perhaps in years, nothing has more interested public spirited citizens and voters, as the subject of a new library, while thousands of others who depend upon this agency for reading, have been as heartily attentive. The City Government of 1905-06 has performed the task, that assures an appropriate building and the time is fast approaching when a library of fitting appearance, appropriate with other city property, will be erected. The property selected is on Hammond street, nearly opposite City Hall and the plans will call for a modern, conveniently arranged and sufficient building. The present library has nearly 50,000 volumes, the current magazines and a valuable collection of mementoes and historical reminders, belonging to the Bangor Historical Society. The rooms however are totally inadequate and a new building will be of great benefit to its thousands of patrons.

Fraternal, Charitable and Social Organizations

With the development of the city, has arisen fellowship and community interests and the strong bonds of brotherhood, that has instigated the institution of local bodies of importance, and lodges of the orders, whose influence and importance are world wide. The Masonic fraternity is



FRESHET AT CITY POINT IN 1902

especially strong here and the four bodies are composed of representative men who are important to the municipality as well as within the portals of the secret society. A number of Bangor Masons have the distinction of having attained the 33d degree and quite a delegation belong to the Shrine. The Masonic building is one of the conspicuous edifices in the city. The ranks of Odd Fellowship are being annually increased and with a membership of 1500, has an important bearing on the life of the community. The B. P. O. E. most ably demonstrates the hospitality and benefits of this widely known organization and has spacious and sumptuous quarters in the centre of the city. The K. of P., Red Men, Modern Woodmen, K. of C., Independent Foresters, A. O. U. W., N. E. O. P., Maccabees and others have all steadfast adherents, who exemplify the harmony and broad spirit of reciprocity which their charters and regulations advise. The Bangor Musical Festival chorus, which is known throughout New England, is encouraged not only by its members, but by all loyal and public spirited people, who glory in its achievements and reputation. Its annual productions, when world famous soloists appear, are marked events in the musical world, that attract the eyes of the country to the culture and enterprise of "downeast." Nearly a score of social clubs flourish, the exceptional location of the city, prompting many out door diversions which give rise to associations who enjoy them in groups, making up desirable and congenial organizations and securing or building desirable and adequate clubhouses. The Eastern Maine General Hospital

and the Eastern Maine Central Hospital are two grand structures, with every convenience for ministering to those who need their services. Both are well governed and have an experienced staff of physicians and surgeons.

The City Farm is modelly equipped and managed and various cases of indigence are carefully looked after by the Associated Charities, Bangor Fuel society and other bodies that give immediate relief and unostentatious attention. There is a Children's Home, Home for Aged Women, Home for Aged Men, the King's Daughters' Home and Associated charities, while various denominations have societies that attend directly to any needy ones in their parish or province.

Police and Fire Departments

Under a capable and strict administration, the laws of the land have been most favorably maintained, in certain cases, an unusual vigilance having recently been adopted that has led to greater orderliness than ever before. The police department is one of the best in the State, discipline and faithfulness being rules of the ranks that are steadfastly adhered to. The Marshal and sub-officers have been chosen for their experience and ability, and have shown integrity and clear minded analysis in attending to their duties.

The patrol are stalwart men, physically and mentally, who attend to their duties faithfully and furnish their best efforts to sustain a law-abiding community. The regular beats are con-

veniently laid out, so that the city is well guarded, a force of 36 men being engaged. The police headquarters in City Hall are adequate and convenient, and the interpretation of the law is read in the modern County Court House on the other side of Hammond street.

Though the water supply for drinking purposes has not given the people the satisfaction that extensive arrangements had been made for, it is a powerful force when needed for fire purposes. It has a capacity of 5,000,000 gallons in 24 hours and the pressure is 110 pounds, the largest pump

in New England being operated here. The stand pipe at Summit Park has a capacity of 1,654,000 gallons, and this water facility, with a modern fire alarm system, three steamers and six hose wagons, are a guarantee and protection against conflagrations. There have been numerous calls in the past year and some stubborn blazes have been subdued, but the fire fighters have done strenuous work, and in each case, the destruction was limited to the least possible territory, through able direction and management, and the facilities afforded.



STAGE-COACH RUNNING FROM CHARLESTON TO BANGOR UP TO 1889

Attractions of Bangor

Easily accessible and representing largely the great natural advantages and beauties of Maine, Bangor is not only a delightful place of residence, but a most fascinating region for a summer sojourn. The air is cool, temperate and bracing, its position on the river undeniably fine, and there are scores of inviting drives that furnish mountain as well as river views. There are half a dozen pleasant and well kept parks, and social life generally, or in organizations, is exceptionally hospitable.

The city is headquarters for sportsmen's supplies, and from this centre one may seek almost any outdoor diversion, at whatever distance they choose. Game is largely prevalent, and the river furnishes an anglers' delight in the number and variety of the finny tribe. Almost any of the popular resorts in Maine may be conveniently

reached from here, but to Bangor residents and those who are annual visitors, such trips are merely excursions, and deep satisfaction is felt by those who, for a longer or shorter time, call this city home.

The Eastern Maine Fair, in late summer, is a big entertainment, with mutual helpfulness in view, that calls together inhabitants of half a dozen counties, some of them distant ones, those coming many miles enjoying the exhibits and sports, and utilizing other time to do their winter's trading.

Consequent with the visitors to this city, is the accommodation for them, and Bangor is a "good hotel town." Not only are there sufficient hostelries to afford comfortable resting places for any number of sojourners, but these quarters are among the most modern, adequate and excellently managed hotels in the country. There are several unusually up-to-date restaurants and good stables are abundant, so that man and beast are most completely provided for.

Banks and Industrial Companies

No city of its size affords greater facilities in commercial life than the sound and expertly managed banks, which have been a mighty factor in financial operations, encouraging and assisting them as far as possible.

Real Estate Companies, of notable strength and public spirit, have been organized, so that in securing land and building homes the population generally has had a steady and facilitating impetus.

The Insurance Companies here are especially extensive and embracive, and every modern method of advancing their business, also the interests of their clients, has been and is done.

The First National Bank was incorporated Sept. 15, 1863, and the growing interests and transactions in this vicinity have led to more and successful institutions of the same kind, there being five National, three Savings Banks, and two Building and Loan Companies.

Lumber land is extensively dealt in by owners and promoters here, and the territory along the river banks, which are peculiarly adapted for manufacturing purposes, is pointed out and advised to prospective investors.

There is continual building in our city, yet there remains, now, much undeveloped land, in excellent situations, that would afford splendid home districts, should an increase of population ensue.

Transportation Facilities

Through the Maine Central railroad and three other branch railroads that converge with it, Bangor's steel ties radiate to every part of the State and puts it in direct communication with fertile agricultural fields, forest settlements, neighboring cities and some of the country's show places. It is one of the most important railway centres in the State and its consequence is demonstrated by the attention the Railroad Company bestows upon it. It is most liberally supplied with passenger and freight trains and the Company's property has been constantly enlarged and improved, good bridges, double tracking and safety equipments being some of the work accomplished. An immense new Union station to be built on the east side is a proposition likely to be soon fulfilled. The Boston & Bangor Steamship Company, and the Bangor & Bar Harbor Steamboat Company are the main powers on the water, furnishing communication and transportation between these

important termini. Either route discloses bewildering scenery and fascinating points of interest, so that in the summer, the traffic is extremely large, while freight is carried at low rates. In this matter also, the Railroad Company is prompt and enterprising, giving accommodating service and prices commensurate with the distance of shipment.

Bangor is the starting point for the big game regions of Aroostook, Piscataquis and Northern Penobscot, the shipment last year into Bangor being over 5000 deer and 200 moose. It is also the starting point for the interior fishing grounds.

Bangor's Population and Location

Bangor's population in round figures, number 25,000, and it is the shire town of Penobscot county, which embraces some 75,000 inhabitants. The number of polls assessed in our city in 1904, was 5,934. Its assessed valuation of estates, the same year was \$16,381,651.00 and the city's real estate and personal property was valued at \$2,275,000. It is the trade centre and shipping point for a large agricultural section and lumbering district, in 1904 the shipment of lumber from this port being 163,685,470 feet, the largest quantity shipped for five years. It is located on the west bank of the Penobscot river, at the head of tide water and has a spacious, deep harbor, accessible to the largest vessels and steamers. In scenic situation it is eminent and with advantages for industrial development, is equal to any community. The people are a particularly intelligent, capable and honorable contingent with justifiable pride in their municipality. The aim of each one is to make it bigger, better and busier. They take pride in every modern development of private or public enterprise and as far as possible, co-operate in every movement for social, fraternal, commercial or industrial development. There has been a great advance in civic and commercial life in the past decade and this is likely to be kept up with added vigor and ambition. In various walks of life, municipal, professional and commercial, are representative men of strong quality and fibre, whose pursuits and results, mark the activity of the Queen City. In the following pages will be found sketches of current men and enterprises and copious halftone engravings that illustrate commercial life and the operators in it.

Mercantile and Industrial Bangor



MAIN STREET

SHEPLEY'S MARBLE AND GRANITE WORKS, 152 Main St.



not be written with the name of Shepley left out. And this, because the productions of Shepley's extensive and widely known monumental works, located at 152 Main street, are to be seen in profusion in all local "cities of the dead," and in fact, in many cemeteries throughout the State. Mr. Shepley has been in this business for over 30 years, and during this extensive period has steadily sustained a reputation unexcelled for the artistic excellence of this work, thoroughness as to detail, reliability as to material and the reasonable prices charged. The business was established in Frankfort, in 1861, and moved to Bangor in 1864, making this house the oldest of the kind in eastern Maine. Floor space of 2,800 square feet and two floors are occupied and five skilled workmen employed. Chas. F. Shepley, the energetic proprietor, was born in Bangor and educated in our public schools. Mr. Shepley is well and favorably known in business circles throughout the State and is highly esteemed locally. He is heartily in accord with all that tends toward the welfare of the city and its people.

MOORE & TITUS, Mfg. Women's Garments, 121-123 Main St.

Moore & Titus, succeeding the Emerson Manufacturing Company, with plant at 121-123 Main street, is one of the

varied and important industries of our city, with a steadily increasing trade and output, adding to its own importance and the commercial reputation of the Queen City. The firm is engaged in the manufacture of wrappers, kimono, shirt waists, silk dresses, two piece suits, ready marketable goods for women's wear, and also producing satisfactorily special orders, such as men's nightshirts. There has been a steady demand for these goods, which are sold all over New England, being made in reliable goods, up-to-date styles and trustworthy workmanship, and sold at low prices. From 30 to 40 operators are employed and the most improved machinery, run by electric power, is used. Three floors, occupying 3,700 square feet are occupied. W. H. Moore was born and educated in Ellsworth, and was formerly engaged in a mill and as a merchant. Eight years ago he came to this city, dealing in real estate and railroad tickets, enterprises he still conducts. In 1905, he bought out the Emerson Company and took Mr. Titus as a partner. C. F. Titus was born and educated in Woodstock and for 21 years, has been a cutter of women's garments. He was employed in Boston 12 years and by the Emerson Company here four years. He is most proficient and practical at the trade and Mr. Moore is one of our most astute and progressive business men. Personally, both gentlemen are much esteemed.

An historic or descriptive article of the cemeteries of Bangor and vicinity could



JAMES P. FINNIGAN,
Insurance, 54 Main St.

Without question, the representative insurance and real estate house of our city is that of James P. Finnigan, occupying quarters at 54 Main street, and having all the pronounced and modern features of the most important fire insurance agencies in the largest cities of the country. Constantly alert to the interests of its patrons and doing business on strict principles of integrity, it has gained, since its establishment in 1898, a reputation for reliability of service seldom reached by the oldest houses after many years of earnest effort. In brief, it is the familiar, but not too frequent story, of merit wins, and the proof of proficiency lies in sagacious and well directed effort. Mr. Finnigan is district agent in eastern Maine for the Etna Life Ins. Co., accident department, and has several sub-agents under his supervision. The insurance department embraces fire, life, burglary, plate glass, accident, liability and boiler insurance, and only the

leading and soundest companies are represented. Mr. Finnigan is general agent for eastern Maine of the American Bonding Co. of Baltimore, a corporation of time-tested reliability. Mr. Finnigan has full power of attorney at his office for the execution of all judicial bonds including those of guardians, executors, trustees, administrators, state, county and municipal official bonds. Special attention and prompt service is given fidelity bonds, including bank officials, trustees, treasurers or any offices of trust. He has 30 sub-agents who have the power of acting as corresponding attorneys. Three assistants are employed. Mr. Finnigan was born in Bangor and educated in our public schools. Previous to entering the insurance business, he was for 12 years a manufacturer and wholesaler of crackers. Mr. Finnigan is known as an enterprising and sagacious business man highly esteemed both in commercial and social circles. He is a Past Grand Knight of the K. of C., member of the Red Men, trustee of the K. of P. and a member of the A. O. U. W.

ATKINS BROS.,
Painters and Paperers,
22 Franklin St.

For wall paper, paints, varnishes and painters' supplies, the firm of Atkins Bros. at 22 Franklin street, has long been known for its complete and desirable stock and the low prices maintained. The firm attends promptly and expeditiously to all contracts, and has had a steadily increasing patronage in wall paper and house painting, doing this work with experienced skill and trustworthy workmanship, providing the best stock and up-to-date styles. An average of 30 capable workmen is employed and the stock rooms, occupying 1,200 square feet. M. N. and E. F. Atkins were born and educated in Orrington and both learned their trade here some 20 years ago. In 1897 they embarked for themselves and by industry and ability have increased the business to the present successful proportions. Both are members of the N. E. O. P. and as public spirited citizens, as well as industrial men of integrity, have the high regard of the community.

BANGOR BOWLING ACADEMY,
99-105 Union St.

In the Bangor Bowling Academy, Bangor has one of the best equipped, most modern and spacious buildings used for bowling in New England. Almost every healthy and scientific indoor sport may be practiced here, and gentlemen looking for sportsmanlike recreation are in good surroundings and good company at these bowling alleys. The alleys, eight in number, are of regulation size, and every care and modern invention has been applied to make them satisfactory to patrons, a fact that has been so well appreciated, that there is a constant increase of satisfied patronage. Turning from bowling, there are four pool and two billiard tables, made and installed by the Brunswick Bank Colander Company of Boston, a fact which speaks volumes for their being up to the highest standard in live cushions, trueness and beauty of finish. The Bangor Bowling Academy also operate bowling alleys in Waterville and Lewiston. In Bangor, the entire building at 99 and 105 Union street, is occupied for the business, and 18 capable assistants are employed. A

varied and carefully selected line of imported and domestic cigars and cigarettes are also handled. A tournament bowling league has been formed and three contests are held each week from December 26 to June 15, 1906. Geo. W. Jordan, the efficient manager, was born in Lewiston and there educated in the public schools and at Hebron Academy. Previous to establishing this business October 8, 1904, he was in the express business at Maynard, Massachusetts, and later, was agent for the National Express Company of Maynard, 10 years. He is known as an enterprising business man and is popular with his many patrons. Mr. Jordan is a member of the Odd Fellows, Maynard lodge, No. 131. Niles Nelson was born in South Portland and there educated. He is a noted horticulturist of Portland. Mr. Nelson is a 32d degree Mason, K. T. and Shriner. H. W. Harmon was born in Portland and educated there in the public schools. He was engaged for a number of years in the laundry business at Portland. All three members of the firm are well and favorably known throughout the State.

GRAND UNION TEA CO.,
114 Main St.

There is a vast difference in tea and coffee, as all lovers of these invigorating beverages well know. Sometimes your grocer has a good brand and often times he doesn't. It isn't generally his fault because the chances are that he has been deceived himself. To always get reliable tea and coffee it is well to go to a store that handles choice goods only, makes it a specialty and handles the same superior qualities day after day, year after year. Such a house in our city is that of the Grand Union Tea Co., operating 200 stores throughout the country and with local store at 114 Main street. The com-



A. R. LOVETTE, MGR.

pany deals extensively in teas, coffees, spices and baking powder, and with every purchase is given a premium. The success of this mammoth concern lies in the fact that they import all their own teas and coffees and manufacture their own spices, baking powder and extracts, soaps, soap powder, cocoa, etc., which

are unexcelled for superiority anywhere. The local house was established January 26, 1901, and has built up a large and constantly increasing business. Courteous and capable salesmen and assistants to the number of 18 are employed and a floor space of 4,650 square feet and two floors necessary for the extensive and elaborate display of goods. Mr. A. R. Lovette, the enterprising manager of the local branch, was born in Warren, Vt., and educated there in the public schools, and the Green Mountain Seminary at Waterbury Centre, Vermont. He took charge here, February 2, 1903, and has improved the general appearance of the store and increased the patronage. Previous to locating here he was for 3 years head clerk in the Grand Union Tea Company's store at Portland. Mr. Lovette started in business in the grocery line in Waterbury, Vermont. He is known as a business man of sagacity and is highly esteemed by his fellow citizens and has won the confidence of the public. Mr. Lovette is a member of Penobscot lodge, No. 7, I. O. O. F.

THE THOS. W. BURR PRINTING AND ADVERTISING CO., 27 Columbia St.

In consecutive years of real work and live advancement, the Thomas W. Burr Printing and Advertising Company, at 27 Columbia street, is not only pre-eminent in this city, but historically it probably has no equal in the State. Mr. Burr has been a printer 58 years, surely an unusual record. He bought out the present business April, 1879, succeeding the Bangor Democrat, for years published by William Thompson or his sons. Keeping pace with the improvements and progress of this century, new blood was injected four years ago, when the present name was taken and the body



THOS. W. BURR

incorporated March, 1902, with Mr. Burr as president; Wm. S. Burbank, treasurer and clerk; Chas. Hamlin completing the board of directors. The plant is one of the best equipped in the State, new and modern faces of type, tools and machinery having recently been installed, together with several new presses. The office has the reputation of producing the best and most desirable class of printing. Book and job printing, bill posting and advertising are given skilled attention and the house is noted for its promptness in filling all contracts and living up to the letter of them. From 1,200 to 1,500 square feet of floor is occupied, and 14 people employed. Mr. Burr, who is one of our most honored citizens, was born and educated in Brewer, and began the trade of job printer in 1848, continuing in various offices, until he became proprietor here in 1879. He is a member of the Masonic bodies and has been through the chairs of all the bodies and is a 33d degree

MISS BEAL'S SCHOOL OF SHORTHAND AND TYPEWRITING, 27 Columbia St.

Miss Beal's School of Shorthand and Typewriting, located in the Adams Building, 27 Columbia street, is one of the most prominent and reliable seats of learning in this vicinity, its reputation for excellence being founded through succeeding years of growth, experience and general satisfaction. Though established but three years, Miss Beal's previous work had made her known and honored in her profession, and at the start, gave her school a desirable standing, which has been maintained and increased, as the graduated pupils have given proof of her methods and proficiency. When the Bangor Business College was instituted in 1891, Miss Beal was the first teacher of shorthand, a year later becoming the owner of this department and managing it until she founded the present enterprise. Known throughout eastern Maine, the attendance has averaged 30 pupils, for whom adequate conveniences and opportunities are presented. There is no overcrowding, and individual instruction, which is admitted to be the most perfect system of preparation, is given. Four rooms occupied are light and attractive, fitted with desks, typewriters and busi-

ness appliances, and the most practical examples in shorthand and typewriting, is the course prescribed. One capable assistant is employed, and the curriculum at the school has been given the warmest approval by scores of employers in this city and Penobscot county, who, in written recommendations, have praised Miss Beal and the proficiency of her graduates who hold, through this community, notably important and responsible positions. Miss Beal is essentially well fitted for her present line of industry. Born in Norway, she was educated in the public and High schools and Hickox's school in Boston. Her first work was in a printing office in her native town and Lewiston, getting a practical business training before taking up the study of shorthand. Applying herself to this, her ability and thoroughness were tested in several private positions, notably holding the office of private secretary to A. R. Savage, Justice of the Supreme Court, of Maine, but then the Mayor of Auburn. In this city, she has earned a reputation for her energy, concentrated interest and well directed efforts, which has resulted in a model school, a credit to the city and its founder. Miss Beal is known for her ability and trustworthiness in business dealings and is most estimably regarded personally.



W. S. BURBANK

his ward in the City Council. Mr. Burbank was born in Northfield, educated



in the schools of Machias and Houlton Academy, and very early evinced his taste for the printing art, learning the trade after he left school and following it to the present successful issue. Mr. Burbank joined this house when it was incorporated, soon after selling his business in Augusta, which he had successfully conducted 10 years. His energy, business capacity and progressive methods have given him much prominence in our city and personally as well as industrially he is highly esteemed. He is a member of the Knights of Pythias and several other fraternal organizations.

R. G. STROUT, Employment Bureau, 54 Main St.

The widely known and largely patronized employment and railroad mileage office of R. G. Strout, 54 Main street, was established Aug. 8, 1905, and during this comparatively brief period has maintained a merited reputation for its reliability and earnest efforts to meet

the demands of the public. Competent help are furnished in almost every line of business for all parts of the state. R. tickets and mileage are bought and sold for all parts of New England. Mr. Strout was born in Bradford and there educated in the public schools. He has built up a large and lucrative business in our city, and is highly considered for his personal qualifications. Mr. Strout is a member of the Odd Fellows.



LOUIS RUBIN,
Tailor, 150 Main St.

Reliable goods, thorough workmanship, correct styles, and perfect fitting garments, are the distinctive features of the tailoring house of Louis Rubin, 150 Main street. Established on Broad street, January 1, 1905, and at the present location August 1, 1905, this house has rapidly won its way into popular favor. Custom work for both ladies and gentlemen is a specialty and all work guaranteed, both as to quality of material used and prices. A specialty is also made of making to order full dress suits. Cleansing, repairing and pressing are promptly executed and in a satisfactory manner. One floor, 800 square feet, is occupied and three skilled assistants employed. Mr. Rubin was born in Russia and educated in the public schools of Boston. He has had many years' experience at his business and is considered a past master of every detail.

C. O. WARREN SHOE CO.,
128 Main St.

Guaranteed footwear which decidedly means boots, shoes and rubbers guaranteed to be correct in style, unexcelled in wearing qualities and moderate in price, distinguishes the finely equipped store of the C. O. Warren Shoe Co., 128 Main street, opposite the Opera House. Shoes to meet the demands of all, particularly discriminating people and those particular as to style, comfort or quality, are carried in complete medium and high grade lines. Specialties are the Fittu \$3.50 shoe for men, and Evangeline shoe for women, and many

pairs of these popular makes are sold annually. The business was established in May, 1899, and as at present in 1902. C. O. Warren the energetic manager, was born in Bangor and educated in our public schools. Mr. Warren has had practically a lifetime experience in the shoe trade. Previous to embarking in business for himself he was a clerk in a wholesale and retail shoe store for a number of years. Mr. Warren is one of our best known merchants and is highly esteemed by all who know him. He is a member of the Methodist church, a mason and a member of the A. O. U. W.

W. W. FROST,
Builder, 28 Franklin St.

The modern and up-to-date methods of building have no better exponent in our city than W. W. Frost, who has been a carpenter all his life and knows the practical as well as scientific rules of construction. Mr. Frost, has been in business for himself for 15 years and located at 28 Franklin street the past eight. Building, contracting and jobbing, he gives prompt and experienced attention, furnishing also plans or drawings which are followed in many dwellings. Mr. Frost executed the contract the past year of remodeling St. Mary's Parochial residence, and was the contractor of Chas. F. Nichols' handsome residence in Orono. From 15 to 30 skilled workmen are employed. Mr. Frost's entire career has been passed in this city. He was born here in 1857, educated and learned the trade of carpentering here and has built up his trade and reputation for business integrity and sagacity. He is a member of Oriental lodge, I. O. O. F. and the Builders' Association, personally as well as industrially being highly esteemed.

W. F. BROWN,
Boarding Stable, 159 Hammond St.

Taking the occupancy of the old established stable, at 159 Hammond street, three years ago, W. F. Brown has applied himself with marked success to making it one of the best boarding stables in the city or State. When he first became proprietor he had in his care 5 horses. At the present time, 22 stalls are in use, and at busy seasons, he has accommodated 28 horses, figures that show conclusively how well Mr. Brown has managed his business, and the confidence the public repose in him. He also conducts a small livery, furnishing clever horses and handsome rigs, and renting to responsible people. Some 12,000 square feet of floor space is occupied, and three efficient assistants employed. Mr. Brown was born in Munroe, in 1872, and educated in the Bangor public schools. He has always been employed about horses, driving and training, and is a most excellent judge of them, giving them intimate and sympathetic attention. In addition to this knowledge, he has shown a business sagacity and enterprise that has gained him a first class reputation in our city.

**BANGOR WINDOW AND SIGN
CLEANING CO.**

It is gratifying to the people of Bangor, to have located among them a window and sign cleaning company of reliability and efficiency, that of the Bangor Window and Sign Cleaning Co., under the management of M. Kaminsky, 8 Hodg-

don St. Established in 1903, the company have built up a large and lucrative business and are now employing 12 people in Bangor. Offices are maintained at Portland, Lewiston and Auburn, where a staff of capable men are employed. A specialty is made of house cleaning from cellar to garret and the company have a reputation for faithfulness and capability second to no similar concern in New England. M. Kaminsky, the enterprising manager, was born in Russia and educated in Bangor. Mr. Kaminsky also carries on the business of the N. Y. Pawn Co. at 8 Hodgdon street, which was established in March, 1905. He is known as a patriotic citizen of our city and is a member of I. O. F. and Modern Woodmen.

J. J. WHITEHEAD,
Cleansing, Pressing and Repairing,
130 Main St.

Satisfactory work and moderate charges are the decided features of the cleansing, pressing and repairing business of J. J. Whitehead, 130 Main street. The business was established in 1903, and has ever since maintained a reputation for high class workmanship, and moderate charges, second to no similar house in our city. All work is promptly executed and ready when promised. Two capable assistants are employed. Mr. Whitehead was born in Prince Edward Island in 1870 and there educated. Starting at the early age of 13 years, he has had practically a lifetime's experience in this line and is known as an expert in every capacity. Mr. Whitehead is known as a business man of integrity, carrying out his agreements to the minutest particular.

A. E. BAKER,
Groceries and Provisions.

The heavily stocked, largely patronized and carefully managed grocery and pure food supply house of A. E. Baker, 11 Water street, stands among the foremost of similar concerns in Penobscot county. All that is reliable and desirable in staple and fancy groceries is carried, including leading brands of flour, unexcelled canned goods, table delicacies, breakfast cereals and health foods, choice teas, coffees and spices, and farm and dairy products. Low prices prevail, and competition is met in every particular. Floor space of 1,500 square feet and store house are occupied, four capable clerks are employed and two delivery teams kept in constant service. Mr. Baker was born in Orrington, and there educated. Previous to engaging in the retail business for himself in 1902, he was employed for 12 years in the wholesale grocery business in Bangor. Mr. Baker is considered one of our most progressive business men, alert to the demands of the times and is highly esteemed for his personal qualifications. He is a member of the I. O. O. F., Royal Arcanum and Modern Woodmen.

W. O. WHITE,
Horseshoer, 58 Franklin St.

As an expert shoer of horses, there is no one better known or more highly considered in our city than W. O. White, since last September located at 58 Franklin street, and for five years at Haymarket square. Mr. White is a painstaking workman, handling horses

with sympathy and understanding and attending to their feet with expert skill and care, employing from one to three efficient assistants. The best horses in the city are brought to him for treatment and his business has been a steadily increasing one. Mr. White was born in Exeter, in 1860, was educated and learned his trade there, following it in Lewiston, Portland and Boston before becoming established here. Mr. White is a member of the I. O. O. F. and Maccabees, being highly considered personally as well as industrially.

**CHAS. A. MCCOY,
Meats and Provisions,
157 Hammond St.**

Nearly a quarter of a century has been devoted to the meat business by Charles A. McCoy, who for the past ten years has conducted a market at 157 Hammond street. A full line of prime, fresh and cured meats is carried, also a complete stock of provisions and canned goods. Special lines of fish are also dealt in and commodities are selected so that the best quality may be bought at the lowest prices. One capable assistant is employed. Mr. McCoy was born in Bangor, in 1859, and educated in our public schools. His early employment was in a market and his business career, except for five years as a painter, has been in this line, generally as proprietor. Mr. McCoy is a violinist of known ability, does orchestra work, has many pupils and is known in the community for his talent. He is a member of the I. O. O. F., Modern Woodmen and auxiliaries, and is esteemed for personal qualifications as well as business sagacity and integrity.

**J. L. SWEET,
Photography, 130 Main St.**

A favorite studio in Bangor for obtaining artistic and true-to-life photographs, is that of J. L. Sweet, 130 Main street. Modern methods are employed here and work produced rapidly and in a manner satisfactory, with charges always reasonable. A specialty is made of children's work. Although the business was established Jan. 3, 1905, it has grown to large proportions, a fact in itself that demonstrates the superiority of workmanship, executed at this studio. Mr. Sweet was born in Foxboro, Mass., and there educated. He has had 35 years experience as an artist photographer and was established in business in Massachusetts for many years. Mr. Sweet is known as an alert business man, an expert in all that pertains to photography, and is highly esteemed by all who know him.

**WRIGHT'S STABLE,
39 Columbia St.**

Wright's Stable at 39 Columbia street, has been under the efficient proprietorship of Albert Wright for 14 years, he having bought out Warren Cobb at that time. The stand is one of the well established ones in our city, for more than 30 years being the home of the clever dumb beasts used for carrier or passenger service. A first-class livery and boarding stable is now conducted by Mr. Wright, who has always been in this trade and who knows and keeps good horse flesh, provides slick looking and reliable turn-outs and asks only fair prices. An average of ten horses is maintained, the stable occupying some 10,000 square



CITY HALL

**F. S. JONES & CO.,
Fancy & Staple Groceries,
210 Hammond St.**

F. S. Jones & Company, at 210 Hammond street, has long been known for the superior stock of groceries which is carried, and the discriminating trade which it satisfies. One of the best lines of staple and fancy groceries carried in the city, is here at hand, the most desirable brands of canned goods and a stock of pure teas, coffees and spices. Extra care is taken in selecting creamery products, so that fastidious customers have confidence and satisfaction in trading

feet and two capable assistants being employed. Mr. Wright was born and educated in this city, where he is well known for his business ability and integrity. He is a member of the Maccabees and is held in high regard throughout our city.

**ROSS SOPHIA,
Tailor, 90 Main St.**

Ross Sophia, located at 90 Main street, since 1895 established as a custom tailor in our city, has an unexcelled reputation for workmanship, reliability of goods, completeness and superiority in style and perfect fitting garments. Ladies' tailoring is also done skillfully, but the specialty of the house is custom work for gentlemen. A well assorted and high grade line of goods is carried and up-to-date patterns displayed. Two assistants are employed. Mr. Sophia was born in Italy and there educated. Pre-

here, the goods being kept up to the highest standard and the prices as low as is equitable with the quality. Two capable assistants are employed and two teams kept in constant service. Mr. Jones was born in this city in 1867, educated in the public schools and for six years was employed at White's and six years in this present store, which he bought in 1894. Mr. Jones is a member of the I. O. O. F., American Mechanics and Sons of Veterans. He is regarded as one of our most sagacious business men and personally as well as commercially, is esteemed for his integrity and public spirit.

vious to locating here he was in the same business in Boston. He is known as a business man of integrity and a citizen of admirable personality. Mr. Sophia is a member of the Eagles and F. of A.

**MARTIN HARRIGAN,
Antique Furniture,
234-240 Hammond St.**

As an authority on antique furniture, there is no one better known in this city or state than Martin Harrigan, with two stores at 234 and 236 Hammond street. Mr. Harrigan has been engaged in this business for 25 years and in that time, has discovered some rare pieces of wood in old fashioned values and giving them his attention, has repaired and refinished them, selling them in all parts of the United States. He has also gathered fine pieces of bric-a-brac, crockery, andirons, plaques and pictures, which are recognized of great value by

collectors and critics. Handling these goods and repairing antiques, is his pursuit, for which he is widely known. Five assistants are employed. Mr. Harrigan is a native of Bangor, born here in 1852, here educated and learned the trade of cabinet maker, which he followed until embarking in business for himself. Mr. Harrigan's reputation is known for many miles and he is esteemed for his business integrity and ability, as well as for personal qualifications.

**M. H. LANCASTER,
Builder, 15 Court St.**

As a carpenter and builder, the reputation and patronage of M. H. Lancaster, at 15 Court street has steadily advanced since he embarked for himself four years ago. In building, he is thorough, painstaking and skillful, and all jobs undertaken by him are performed according to promise and all conditions are fairly carried out. Expert workmanship, durable

material and modern methods are provided, some of our most slightly dwelling houses having been erected by Mr. Lancaster. In the season, he employs 25 efficient workmen. Mr. Lancaster was born in Searsport, was there educated and learned his trade in Belfast. He has been in this city 15 years, formerly employed by C. B. Brown. He is a member of the I. O. O. F. and Workmen, is highly considered for his industrial enterprise, ability and personal qualifications.



PENOBSCOT COUNTY COURT HOUSE, CORNER STONE LAID SEPT. 2, 1901, COST \$150,000

**CHAS. J. JONES,
Boots & Shoes, 48 Main St.**

The finely equipped, heavily and carefully stocked shoe house of Chas. J. Jones, 48 Main street, was established by F. L. Jones & Son in 1884, and as at present in 1889. During the interval following it has borne an unexcelled reputation among the people of Bangor and

vicinity for the excellence of its goods and systematic low prices. Large lines of fine and fashionable footwear are carried, as well as serviceable medium grades of boots, shoes and rubbers. Competition on all goods handled is met in every particular, a fact generally known among discriminating purchasers. This house buys and sells for cash giving their patrons the benefit in good goods at low prices. The popular Jones \$3.50 shoe

for men, and the Jones \$3.00 shoe for women are specialties. Three courteous and capable clerks are employed. Mr. Jones was born in Rockland, and educated there in the public schools. Previous to entering this business he was for three years in the cracker business. Mr. Jones is considered a sagacious business man, thoroughly alert to the advancement of the times. He is a member of the Masons and Odd Fellows.

**J. I. BARNES,
Saw Filer, 12 Franklin St.**

Because what he does he does better than any one else, is the reason of the great amount of business done by J. I. Barnes in saw filing, at 12 Franklin street. Mr. Barnes has been located here for 11 years and is one of the few thorough and well informed men at his trade in the State. Any saw, from the smallest hand implement to the largest power operated one, is sharpened by him as no other machinist in our city can do. In consequence, Mr. Barnes has a surplus of patrons. He was born in Nova Scotia, in 1846, educated there, and made several long ocean voyages in boyhood, settling in Boston to learn saw and file making. This trade he has followed for years, interrupting it with enterprises up the river as far as

Kingman, in mills and lumber. He has always been known for his mechanical ability and in this city is recognized for his business and personal qualifications.

**E. F. KELLEY,
Plumbing, 23 Franklin St.**

As a master plumber for 13 years, E. F. Kelley, located at 23 Franklin street since March, 1900, has earned an unquestioned reputation for reliability and skill in his difficult trade; for expert and trustworthy workmanship and his prompt and efficient carrying out of all contracts. Plumbing and all sanitary equipments are installed in the most modern and approved manner; heating apparatus and plants of all kinds placed in successful operation and iron work

done. His ability has been demonstrated in many contracts he has filled in the public and parochial schools here, as well as in some of the convents and fine dwellings. From 8 to 15 skilled workmen are employed. Mr. Kelley was born in this city in 1855, was educated and learned his trade here. Formerly he was one of three partners, later starting for himself and a year ago admitting his son to the firm. Mr. Kelley is a member of the Royal Arcanum and Workmen and is an esteemed resident of our city. J. E. Kelley was born in this city in 1884, educated in the public and High schools and at a business college. On his 21st birthday, he was given an interest in the business, for five years previous being associated with his father. He is a young man of enterprise and sagacity and is highly regarded personally.



INTERIOR OF LEIGHTON'S MARKET

**G. W. & C. S. LEIGHTON,
Meats and Provisions,
67 Pickering Square.**

The well known and largely patronized meat and provision house of G. W. & C. S. Leighton, 67 Pickering square, was established in 1890. During the period following they have maintained a high standard for the excellence of goods carried, and by their up-to-date methods and systematic low prices have built up a large and constantly increasing busi-

ness. Everything in prime, fresh and cured meats, farm and garden products and all kinds of game in season are handled and sold at wholesale and retail. Three floors are occupied in carrying the immense stock of goods, five clerks employed and two delivery wagons kept in service. Geo. W. Leighton was born in Dexter, and educated in Bangor. He has had 30 years' experience in this business and previous to establishing his present business was for nine years

located on West Market square. Mr. Leighton is a member of the Masons, Royal Arcanum and A. O. U. W. C. S. Leighton was born and educated in Bangor. He first engaged in business for himself in 1890, when he with Geo. W. Leighton opened this fine store. He is a member of the A. O. U. W. and Royal Arcanum. Both are known as business men of integrity, progressive and sagacious, and are highly esteemed for their personal characteristics.



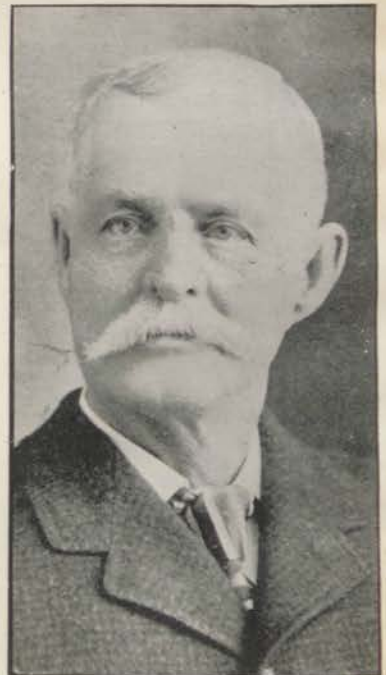
**W. O. McNAUGHTON,
Harness Manufg., Haymarket Sq.**

High grade, correct style harness, made to order, is a specialty at the well known house of W. O. McNaughton, 21 Independent street, dealer in and manufacturer of harness, horse clothing, whips and stable supplies of every description. Carefully selected lines of whips, blankets, mats, etc., are carried and sold

at the lowest possible prices, a fact widely known to owners of horses in Bangor and vicinity, many of whom patronize this house exclusively. Two skilled workmen are employed in the manufacture of harness. The business was established in 1900 by John McNaughton and as at present in 1903. Mr. McNaughton was born in Newburgh, in 1884, and educated in the public schools of Hampden. He has improved the stock carried in his business and has built up a large and constantly increasing patronage. Mr. McNaughton is a practical harness maker and is thoroughly versed in all that pertains to the trade, while as a citizen he is highly regarded. Mr. McNaughton is a member of the I. O. F.

**J. H. ELDRIDGE,
Wall Papers and Paints,
98 Hammond St.**

In a business career of 35 years, the reputation of J. H. Eldridge, at 98 Hammond street, has always been maintained for integrity and fair dealings. As a dealer in wall papers, paints, oils and varnishes, no house in the State is better known, a complete and up-to-date stock being carried. In wall papers, an extremely large selection is allowed, attractive designs, tasteful colors and excellent material being shown. Papering and inside decorating are done with painstaking workmanship and effective results, and house painting is one of the



enterprises of the firm for which it has long been known. From 15 to 35 skilled workmen are employed. Mr. Eldridge was born in Stockton, was educated in Surrey, and learned his trade in

Bangor, where he was employed eight years. He had a partner many years, for the past three years, however, being sole proprietor. Mr. Eldridge is a member of the Masons, I. O. O. F. and A. O. U. W. His extended business career has earned him the regard of all his associates and he is known for his hospitable and public spirit as well as for other personal qualifications.

FISHER & CROCKER,
Wholesale and Retail Grocers,
70 Pickering Sq. and 93 Broad St.

Standing high in the wholesale and retail commission trade, and equipped with every facility for meeting competition, Fisher & Crocker, 70 Pickering square and 93 Broad street, stand among the foremost similar houses of New England. The business was founded in 1867, and established as at present in 1888. The company do an extensive business throughout northern Maine in the grocery business, beside conducting a retail business in Bangor. Orders are promptly filled and patrons assured of reliability of service and lowest current prices. Floor space of 4,800, square feet and four floors are occupied and three people employed. Jasper I. Fisher was born in Corinth, and there educated. Mr. Fisher has been in the wholesale grocery business for many years, having been previously engaged in the firm of Fisher & Stone, and later, E. G. Moore & Co. He enlisted in the northern army in 1861, in the 15th Maine regiment, and was honorably discharged in 1866. Mr. Fisher is a Past Commander of B. H. Beal post G. A. R. Julius H. Crocker was born in Hermon, and educated there in the public schools. Previous to founding this business in 1867, he conducted a farm. Mr. Crocker served faithfully in the Common Council two years representing Ward two. Both gentlemen are considered leading and sagacious business men and are held in high esteem as progressive and public spirited citizens of our city.

STROUT & CRAIG,
Boots and Shoes,
23 Mercantile Square.

The widely known store of Strout & Craig, 23 Mercantile square, was established in 1901, and bought out by them in 1904, and ever since has been one of the most popular stores of its kind in the city. This is particularly true as regards the masses, for carefully selected lines of boots, shoes and rubbers are carried in medium and high grades and sold at remarkably low prices. These goods are exclusively selected for their wearing qualities. A specialty is made of the All America shoe for men and women, and many pairs are sold annually. One floor and basement are used in the large display of goods and two capable clerks are employed. F. C. Strout was born in Alton, in 1878, and educated there in the public schools, Higgins Classical Institute, East Corinth Academy and Bangor Business College. Previous to becoming proprietor he was clerk here one year. Mr. Strout is a member of the Odd Fellows. Alfred Craig was born in St. Johns, N. B., and there educated. He is at present a traveling salesman for the Sawyer Boot and Shoe Co., and has been for the past two years. Both gentlemen are highly esteemed in our city as business men of integrity and enterprise.

HOWE & LIBBY,
Photography, 50 Main St.

In artistic effort, and mechanical skill, no photographing house in our city surpasses Howe & Libby, located at 50 Main street, and established here September 1, 1905. A natural ability, enhanced by skillful training, has won for Mr. Howe a foremost place in his profession, a constantly increasing trade giving proof to this fact. Photography in Howe & Libby's studio is done with the greatest care and workmanship, lighting, shading, pose, printing and toning, all being arranged so that the best results may be produced. Two assistants are employed. A specialty is made of game views and views of the Maine woods. Mr. Howe also maintains a studio at Bucksport. Mr. Howe was born in Fryeburg, and there educated. He has had many years' experience as an artist photographer and previous to locating here he was in the same business in Old Town and Danforth. Mr. Howe is considered an expert in all that pertains to photography and is highly esteemed personally. He is a member of the K. of P. Ansel Libby is a native of Bangor, and was for 20 years a conductor on the M. C. R. Two years ago he bought out this studio and has made a success from the beginning. He makes a specialty of all outdoor photography. Mr. Libby is well and favorably known throughout the State.

R. C. GILL'S WALL PAPER STORE,
26 Middle St.

R. C. Gill's Wall Paper Store, at 26 Middle street, has the advantage of many of our more pretentious establishments. Though directly in the business centre it is off the main street. Mr. Gill has the lease of the building and gets the benefit of a greatly decreased rent. This is a great expense saved and in this way he is able to sell goods at considerably lower prices than his competitors, a fact appreciated by hundreds of customers. In consequence, Mr. Gill has the largest wall paper business in the city, carrying complete lines in all grades, designs and colors, appropriate for living rooms, dining rooms or chambers. Stationery



is also handled, varnishes, paints and picture frame molding. Mr. Gill also attends to sign painting and decorating, having not only the ability and execution, but a marked artistic talent. From 5 to 10 capable assistants are employed.

Mr. Gill has been in our city 11 years always in this business for himself, formerly on Main street and established as at present a year ago. His services have always been in demand among the most fastidious people. Mr. Gill is a member of the N. E. O. P. and Independent Forsters, and personally as well as commercially is most estimably regarded.

BANGOR EXCHANGE STABLE,
C. L. Griffin, Prop.,
Cross & Columbia Streets.

In a neighborhood, where horses are such a general and valuable stock, there is considerable distinction in being the oldest established stable, such as the Bangor Exchange Stable, corner of Cross and Columbia streets, and conducted by C. L. Griffin since 1891. It is known to all drivers and a first-class livery and boarding stable is maintained, from 25 to 30 horses being given expert care, and attractive and neat turnouts furnished at reasonable prices. It comprises some 10,000 square feet and two men are employed. Mr. Griffin is a native of Old Town and was there educated. For some years he was engaged in lumbering and farming, and 15 years ago he and a partner bought this stable, of which he became sole proprietor last spring. He is known for his square dealings and upright business methods and for such is esteemed in our community. He is a member of the Elks.

C. B. HALE & CO.,
Hosiery and Underwear,
30-32 Main St.

Metropolitan in its special features, modern in business methods, and decidedly a bargain house in catering to the demands of the public, the heavily stocked house of C. B. Hale & Company, 30 and 32 Main street, stands prominent among the specialty houses of Penobscot county. Hosiery, underwear and furnishings are carried in a large and varied assortment for both men and women. The leading makes of corsets are also extensively dealt in, and sold at prices that defy competition. The business was established in 1876, and as at present in 1901. Floor space of 3,000 square feet is occupied and eight capable sales people employed. C. B. Hale was born in Ripley, and there educated. John McDole, the managing partner, was born in Bangor and educated in our public schools. Previous to entering the firm of C. B. Hale & Company, he was for 12 years a clerk in the same business. Both members of the firm have the confidence and esteem of the public generally.

T. J. WELCH,
Boots and Shoes, 150 Main St.

Among the many shoe stores of Bangor, none is more popular than the store of T. J. Welch, 150 Main street. Although established as recently as August 12, 1905, the house sprang into immediate public favor. Large and carefully selected lines of boots, shoes and rubbers are carried, embracing every style and shape, and designed for the wear of men, youths and boys, women and misses. A specialty is made of the famous Packard shoe for men and the Herrick shoe for women. A fine line of hats, caps and gents' furnishings are also carried. Competition is met in both price and quality. Floor space of 1,800 square feet, one floor and basement, are occupied and two

courteous sales people employed. T. J. Welch, the proprietor, was born in Bangor in 1871, and educated in our public schools. Previous to embarking in his present business he was for five years telegraph operator and later train dispatcher for the M. C. R. R. for ten years. Mr. Welch is considered an alert and progressive business man and is highly esteemed for his personal characteristics. He is a member of the K. of C.

H. E. WENTWORTH, Fish, Mercantile Sq.

The carefully conducted and well stocked fish and oyster house of H. E. Wentworth, 27 Mercantile square, was established in 1903, and continually catering to the demands of an appreciative public, has constantly gained in patronage and popularity. If it swims and be worth the eating, it will be found here, for Mr. Wentworth handles everything in fish, oysters, clams and lobsters.

Systematic low prices prevail. Five capable clerks are employed and three delivery teams kept in constant service. Mr. Wentworth was born in Orrington, in 1867 and there educated. Previous he was in the grocery business 12 years and in the fish business 8 years. Mr. Wentworth has had a long and varied experience in the fish business and is known as an energetic and progressive business man, highly esteemed by all who know him.



SHIPPING, BANGOR HARBOR

LOUIS GOLDBERG & CO., Wholesale and Retail Clothing.

Handling high grade goods of his own manufacture, carrying an immense stock, and having an unrivalled reputation for reliability and superiority of service the manufacturing, wholesale and retail clothing house of Louis Goldberg & Co., 29 Mercantile square, stands among the leading similar concerns of the State. Guaranteed clothing, correct in style, of thorough workmanship and reliability of texture, is kept in complete lines for men and boys. Ladies' ready-to-wear garments are also extensively dealt in and a specialty made of merchant tailoring. Competition is closely met on lines handled. Floor space of 3,000 square feet and three floors are occupied and 12 competent assistants employed. Mr. Goldberg was born in Germany and came to this Country at the early age of 12 years, and was educated in New York City. Mr. Goldberg is a business man of integrity and enterprise, a citizen of estimable characteristics and a member of the Odd Fellows, Encampment and Canton, K. of P., Sons of Benjamin, A. O. U. W., Modern Woodmen, Brith Abraham and Maccabees.

LIBBY & CHICK, Groceries, 204 Hammond St.

Energy and enterprise, have in two years, brought the firm of Libby & Chick, at 204 Hammond street, to the front in the grocery trade. This firm carries a well selected line of fancy and staple groceries, has an attractive stock, which is always kept fresh and complete and deals also in fruit and provisions. Competition is met on all prices, courteous and prompt service also being rendered. The firm is agent for Baker's Barrington Hall coffee and handles a most desirable line of other teas, coffees and spices. One team is kept in constant service. This young firm bought out W. H. Thompson & Co., in 1903 and has constantly added to the patronage and prestige of the store. A. D. Libby was born and educated in Brewer and has been in the grocery trade since he left school. He has also a reputation as a banjoist, of which he is a clever soloist and public performer. L. J. Chick was born and educated in this city and was with his father in the grain business, until associating with Mr. Libby. Both young men are known for their enterprise and integrity.

C. M. BROWN, Druggist, 198 Hammond St.

In 12 years' establishment, the pharmacy of C. M. Brown, at 198 Hammond street, has grown to be one of the solid and most reputable stands in our city, dealing in first-class drugs and chemicals, carrying full and complete lines of family remedies and sick room supplies and giving careful and courteous attention to an increasing patronage. Especial care and skill is furnished in the prescription department, which is known for its excellence, two registered clerks being employed and only experienced hands attending to this important function. Toilet articles, confectionery, tobacco and cigars are handled and satisfactory service and prices given. Mr. Brown was born in Whitefield, educated there and in Colby college and after two years' employment, bought out this store, increasing its facilities and adding to its patronage. He is identified with some of the social and dramatic organizations here, served in the Common Council two years, and is now a member from Ward 4, and is known not only as a successful young business man, but personally is held in high esteem in the community.



FRANK P. LANE,
Florist, 30 Columbia St.

Frank P. Lane, florist, succeeding the old established Beers firm, at 30 Columbia street, has demonstrated in a comparatively short time, not only his business ability but his fitness and qualifications for this particular work. Decorations under his management, are done with tasteful skill and effective display and his services are in demand among the most particular and discriminating people. The picturesque building for 17 years conducted by Beers, was bought June 20, 1905, by Mr. Lane. The reputation of the old house has been enhanced by the young proprietor. The finest rose grower in the country, provides him with these blossoms. Superior carnations are also raised for him and all cut flowers of fine selection are kept in quantity and quality, so that designs and decorations are done at short notice. In a store house across the street, Mr. Lane has a refrigerator of 300 square feet so that fresh flowers are always at hand. Bedding plants and greens, are kept in profuse quantities and Mr. Lane is to erect a hot house shortly, to raise these flora. Seven capable assistants are employed. Mr. Lane was for 4 years employed by the two leading piano houses in our city, being an accomplished musician. He has lately severed his connection with the Unitarian church quartet and will rest from musical activities for a year. He is a member of the Temple quartet, has been a church organist in this city and Boston and for three years was director of the Musical Festival chorus. He was born in Red Beach, in 1876, educated there and in Boston and Cambridge. His musical reputation is widespread and as a director and business man, he has won the regard of commercial circles. Mr. Lane is a member of the Masons, I. O. O. F., K. of P. and Red Men, personally having a high standing in the community.

GEO. I. WESCOTT & SON,
Wholesale Groceries,

82 Pickering Sq. and 103 Broad St.

A supply house that is of exceeding great benefit to the grocery and provision dealers of this section of the State, is that of Geo. I. Wescott & Son, 82 Pickering



FOUNDER OF THE BUSINESS

ing square and 103 Broad street, and heavily stocked with all that is reliable and desirable in staple and fancy groceries. Extensive lines of the leading brands of canned goods, superior teas and coffees, pure breakfast cereals, table delicacies, dried fruits, etc., are wholesaled at the lowest market prices. No similar house in this State handles more reliable goods or deals more fairly with its patrons. The business of the concern extends throughout the entire State. This house makes a specialty of beans and is headquarters for them in this section of Maine. Floor space of 5,000 square feet, four floors and basement, are occupied, seven assistants employed.

The business was established in 1866, by the late Geo. I. Wescott, and continued by Geo. W. Wescott, who was admitted to partnership in 1889, and in 1904 on the death of his father, became sole proprietor. He was born in Bangor and is a graduate of our high school. Mr. Wescott has been very successful in the wholesale grocery business, and is known as an energetic, sagacious and progressive business man, always alert to the demands of discriminating customers. He has served our city faithfully as Councilman three years, and is a 32d degree Mason and member of the K. of P. In politics he is a republican and is highly esteemed in commercial and social circles.



H. N. FAIRBANKS,
Conn. Mutual Life Ins. Co.,
47 Main St.

In industrial circles, and in the general affairs of the city, there is no one of higher

standing than H. N. Fairbanks, who has for 38 years been the general representative of the Connecticut Mutual Life Insurance Company of Hartford, and has been located at 47 Main street since 1872, when this building was erected. Mr.

Fairbanks, in the course of his extended business life, has written thousands of policies, his company being one of the most substantial and unblemished ones. Furthermore, Mr. Fairbanks' integrity and uprightness have commended him to the many people with whom he has come in contact, and this confidence has begot their patronage. Formerly Mr. Fairbanks' territory covered the entire State and extended into the Provinces, but now he has the eastern part of the State, employing two or three special agents. Mr. Fairbanks was born in Wayne, Kennebec county, educated in the common schools there and the Academy at Winthrop. His active career, except for a patriotic record, has been in insurance, first in the Provinces, two years in Newark, N. J., and then in this city, where he has had an expanding patronage and prestige. Mr. Fairbanks served his country three years in the Maine Volunteers, 3d and 30th regiments having the commission of Lieutenant. He is a member of the Masonic bodies, G. A. R. and Loyal Legion. He is a member of the society of Colonial Wars, and of the society of Mayflower descendants and Governor this year of the Maine society. Mr. Fairbanks is a public spirited citizen, interested in the welfare of the community, respected and esteemed in all circles.



LEON M. HEWES.
Real Estate and Insurance,
47 Main St.

Though established a little less than a year, Leon M. Hewes, at 47 Main street, through energy and industry, has built up an increasing clientele in his business of real estate and insurance, also giving adept attention to the care of rents, carrying some excellent and desirable properties. In insurance he represents the United States Casualty and the Peerless of Keene, N. H., also the Dirigo Fire Insurance Company of Gorham, reputable and solid companies, that give the lowest rates and make prompt and equitable adjustments. Mr. Hewes was born and educated in Hermon and has been active in various vocations. For some three years he has been engaged in the real estate and insurance business, earning confidence and increasing patronage by his upright methods and sagacity. He is a member of the I. O. O. F., Encampment and Canton, and Rebekahs, personally as well as professionally having a high regard in the community.



BENSON & MILLER,
Dry Goods, 15-17 Main St.

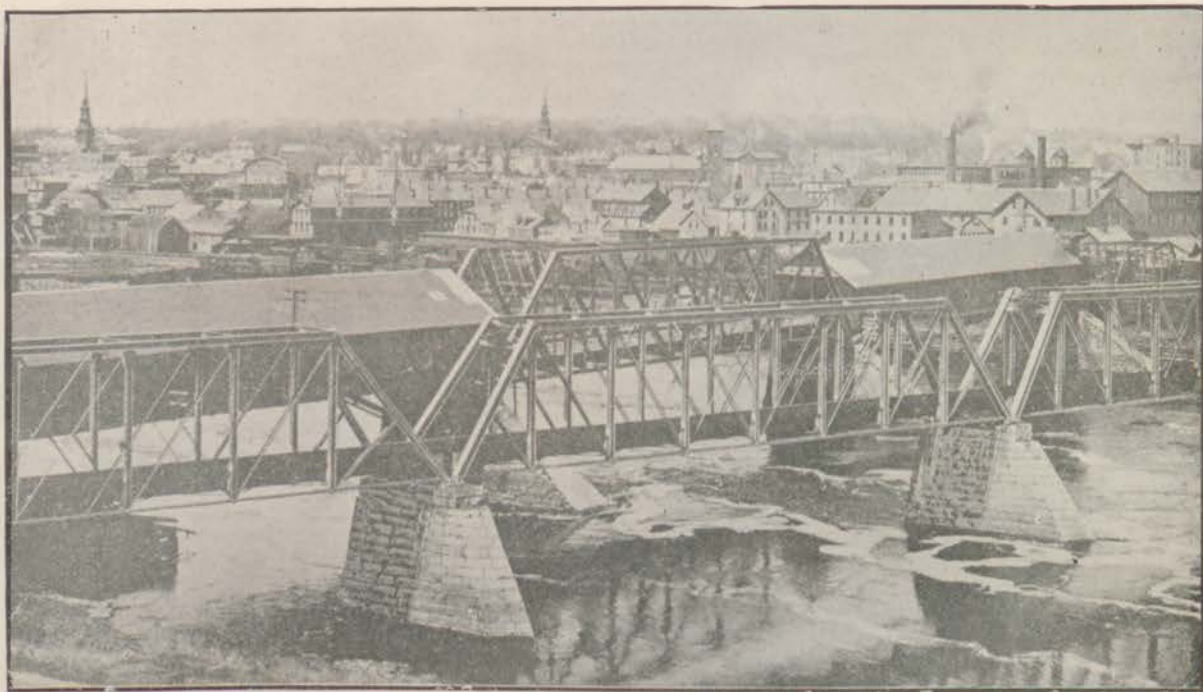
No enterprising establishment in our city is the source of more local pride, than the up-to-date dry goods store of Benson & Miller, at 15-17 Main street, established August, 1895, constantly increasing its facilities, conveniences and patronage and maintaining the confidence of the trading public. The rule of the firm has been to treat all people with fairness and courtesy, to keep its lines of goods up-to-date, attractive and reasonable in price, and to add to the comfort and convenience of all shoppers. Each department is complete, not only in dry goods, domestics, silks, hosiery and garments, but cases, fixtures, lighting, cash system and furnishings are designed to facilitate operations and give customers the best opportunities for selections. The firm started with one store, buying out J. M. Daggett at No. 15, and last year, taking No. 17 and doubling their accommodations, the store now comprising three floors, 60x33 feet and employ-

ing some 20 efficient people. H. D. Benson, born in this city in 1872, was the youngest business man on the street when he embarked, having been with E. C. Nichols & Company a year and a half after his school career. His exceptional force and enterprise and his success, have shown that he was warranted in his early start. Mr. Benson is a member of the Board of Trade. W. C. Miller was born in Newport, and is an experienced and thorough dry goods man, with a close insight into the demands of the trade. He was for 16 years employed by the late J. T. Rhines and two years at Daggett's, gaining personally a wide prestige that has increased since Mr. Benson and he became associated. He is a member of the Grange. The firm has been most alert to every phase of modern mercantile life and has quickly adopted every device of up-to-date utility. It has steadily forged ahead and is ranked among our foremost business houses. Personally as well as commercially, Messrs. Benson & Miller are highly esteemed in the community.

A. R. PICKARD,
Meat Market, 38 Central St.

Thoroughly experienced in his line of business, A. R. Pickard, at 38 Central street, has the confidence and patronage of increasing customers. One of the best stocked markets in town is conducted by Mr. Pickard, who last July bought out George Hogan and has given careful and painstaking attention to improving the store and keeping on hand prime and cured meats of excellent quality; also seasonable vegetables, and keeping the

prices as low as those often asked for inferior goods. Three capable assistants are employed and one team kept in active service, the store occupying space of 1,200 square feet. Mr. Pickard is particularly well qualified to conduct a market, having been in this business for years and an expert buyer and judge of meats. Before buying out here, he was manager for John P. Squires & Co. and is known as a business man of integrity and enterprise. He is a member of the Masons and is highly esteemed personally.



BANGOR FROM RAILROAD BRIDGE.

CHARLES B. MORSE,
Builder, 73 Central St.

More than half a century of an active career in carpentry, has been honorably passed by Charles B. Morse, now at 73 Central street, and for 48 years a builder and contractor, in this long period being the constructor of many of the fine houses here as well as more modest dwellings. In filling these many contracts, Mr. Morse has always been noted for his fair dealings, upright methods, and prompt measures, furnishing on all jobs good workmen and desirable material. An average of 15 men is employed. Mr. Morse was born in Sidney, 74 years ago, was educated in St. Albans, and learned his trade in Bangor, working for others 11 years and starting for himself 44 years ago. Mr. Morse is a member of the Masonic bodies, is widely known for his honorable industrial career, and as a representative man of our city.

I. M. HUTCHINGS,
Jewelry, 14 Central St.

For 10 years, I. M. Hutchings, located at 14 Central street, has given careful attention to the upbuilding of the jewelry business, and by upright business methods, courteous consideration and sound judgment, has earned the confidence as well as the patronage of the trading public. A well selected line of rings, pins, charms, chains and watches are carried, as well as silverware, while optical goods of known reliability are handled and glasses properly adjusted. Watch repairing and engraving are specialties that are done with the utmost nicety and superior workmanship. Mr. Hutchings was born in Brewer, in 1861, educated there, and in Pittsfield, at the Maine Central Institute. He learned his trade in this city, of N. P. Doe, and for 17 years was employed by H. W. Edmunds, whom he bought out. Mr. Hutchings is a member of the K. of P. He is known for his business integrity, and personally also has a high standing in our community.

A. W. JOY,
Wholesale and Retail Meats and
Produce, 91 Pickering Sq.

The heavily stocked, largely patronized, and carefully managed, meat and produce supply house of A. W. Joy, 91 Pickering Square, is widely known in



this section, for its low prices and the handling of reliable meats and produce. All that is reliable and desirable in prime cured and fresh meats, pork products, and products of the farm and dairy, are carried in large and select lines, and sold at wholesale and retail. A specialty is made of prime meats, and competition met both as regards quality and price. Mr. Joy also conducts a hog cutting establishment at 64 Broad street, which was established some 10 years ago. This business was founded on a small scale and has grown to its present large proportions. From three to four thousand hogs are cut up here annually, and

it is probably the largest concern of its kind in Penobscot county. Ten assistants are employed. Mr. Joy was born in Trenton, and educated in the public schools of Ellsworth. Previous to establishing his present business in 1891, he was in the grocery business in Ellsworth three years. Mr. Joy has a merited reputation for integrity and progressive methods, and is heartily in accord with all that tends to the advancement of our city and its people.

FREY'S RESTAURANT,
28-30 Central St.

Frey's Restaurant at 28 and 30 Central street, is the pass word between diners-out and the timely suggestion to visitors in our city, it being easily the best and most up-to-date eating house here, adequate in comfort and conveniences and satisfactory to those who appreciate good food, an extended menu and reasonable prices. The restaurant



was established some 35 years ago, but under the proprietorship of C. H. Frey, has been changed, remodelled, capacity increased, up to-date methods introduced and skillful service given. Five years ago, the dining room upstairs for ladies and gentlemen was added, also the kitchen above that, so that now three floors, comprising some 2,500 square feet are occupied. A regular dinner is served from 11 to 2.30 and cooking to order is always done promptly and a full line of viands to select from. The specialty of the house is however, steaks, chops and broiled live lobsters, which are cooked to suit the most fastidious. This house never closes, five years ago this April this rule went into effect, and two sets of cooks and assistants being employed so that night or day service is equally good. Fifteen capable people are employed. C. H. Frey was born in this city in 1866, educated here and at the age of 13 went to work in this restaurant for Chas. Aiken, continuing for Chas. Buswell, with whom he became a partner, buying him out in a year, his increasing business experience, always being exercised for the welfare of his business and patrons. He is a mem-



H. N. DOE

**DOE BUSINESS COLLEGE,
H. N. Doe, Principal, Y. M. C. A. Bldg.**

With educational improvement in view, and better equipped young men and women for business life, the Doe Business College, established Sept. 24, 1900, has done much to attain its standard and be of public service and utility. A complete business education is given here, practical and every day examples of modern commercial life being applied to the rules of study, and all methods in accounts, banking, and negotiating, are practiced with unflinching conventionalty. Shorthand and typewriting are special studies, and pupils in these are impressed and taught, if necessary, the importance of correct spelling, punctuation and rhetoric. Several capable assistants are employed, and five conveniently furn-

ished and well lighted rooms are occupied in the Y. M. C. A. Building, which location was taken last year. The school's new location and facilities in the Y. M. C. A. Building have assisted greatly in its development and progress, and new pupils are constantly applying and being registered, encouraging the belief that the attendance will be exceptionally large another season. Mr. H. N. Doe, the Principal, was born in Maine, educated in our public schools, and the Castine Normal School. He was a teacher for years in the public schools, his department being the Commercial branches, shorthand and typewriting. He has been in our city 12 years, and is considered an influential factor in educational circles, a business man and citizen of esteem.



ber of the Elks. W. A. Frey, his brother, who has been the manager some 10 years, was born in this city in 1872, educated here and for 19 years has been identified with this restaurant, energetic and courteous and alert to keep the business in an unrivalled position. Mr. Frey is a member of the Elks and K. of P. Both are known for their enterprising commercial spirit, genial hospitality and companionable qualifications and they have a host of friends in our city.

**LIAKOS & BROUNTAS,
Confectionery, 68 Main St.**

Unsurpassed in production of high grade goods, and having a merited reputation for reliability of service and moderate prices, is the confectionery house of Liakos & Brountas, 68 Main street. Fine and pure confectionery is manufactured in great variety, including the most delicious of bon bons, chocolates, etc., and strictly pure ingredients only, used. These unrivalled confections have a high standard of value in our city, unrivalled by any similar manufacturing concern. The most delicious of ice cream, flavored with pure fruit extracts, is also made and delivered

upon order. A first-class soda fountain is also operated, and all the popular drinks of the day dispensed. Three assistants are employed. Stephen Liakos was born and educated in Greece, and previous to locating here was in the same business in Boston seven years. Geo. Brountas was also born and educated in Greece, and previous was in the fruit and confectionery business in Bangor. Both gentlemen are well and favorably known in our city and considered patriotic citizens.

**J. H. KENNEDY,
Job Printing, 11 Central St.**

The printing office of J. H. Kennedy at 11 Central street, has the distinction of being the only union office in the city, and living up to the significance of this label, some of the best job work in the city, is done here and fair treatment is given employes and patrons. Fine results in composition and press work are produced on commercial forms, posters, books or catalogues, and colored press work is produced effectively and skillfully, the satisfactory work and reasonable prices asked giving the shop a steady and gratifying patronage. Three efficient workmen are employed. This shop was established over 20 years ago and was bought out by Mr. Kennedy in 1897. Mr. Kennedy was born in Brewer, in 1868, and was there educated, learn-

ing his trade at an early age, so that he has been at "the type," 25 years, always in job work at which he is exceptionally expert and thorough, being a business man also, of integrity. He is a member of the Printers' Union and Independent Order of Foresters, personally as well as industrially having an excellent standing in the community.

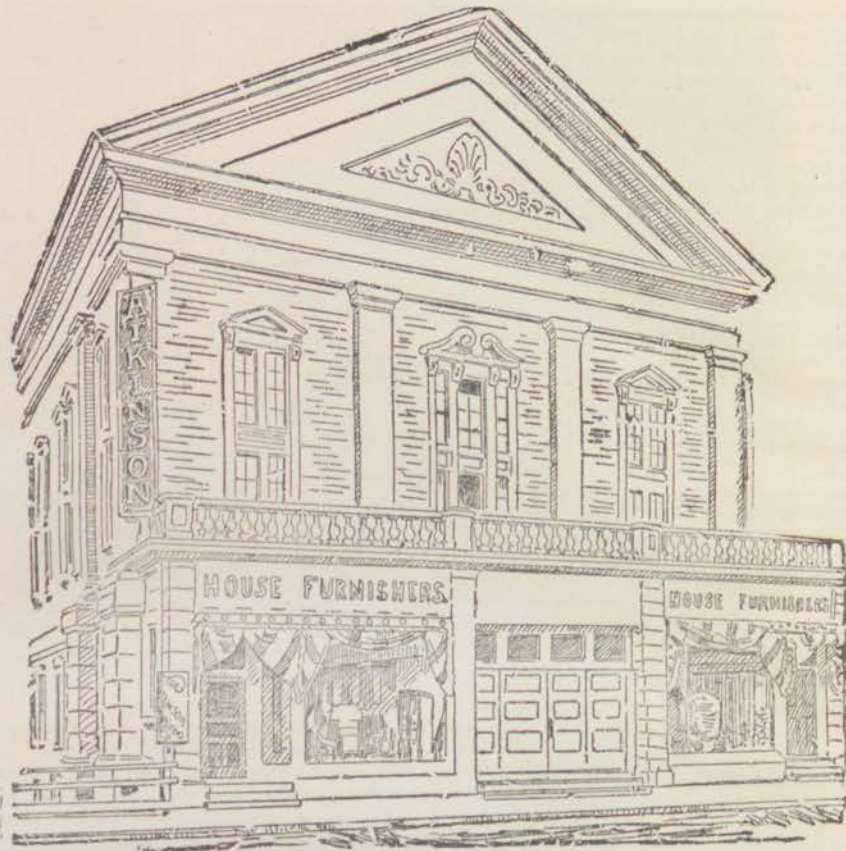
**H. P. GILMAN,
New and Second Hand Furniture,
50 Central St.**

New, second hand and antique furniture are the commodities in which H. P. Gilman, at 50 Central street, deals and in these particular lines, has become known as an expert, of fair and enterprising methods. The business has been a constantly expanding one, beginning with furniture repairing by Mr. Gilman himself and has been developed to its present capacity, so that a complete stock of household goods are kept on hand, repairing and upholstering done at short notice and with skillful workmanship. Four floors, comprising 4,500 square feet are occupied, five capable assistants are employed and one team kept in constant service. Mr. Gilman was born in Tamworth, N. H., and was there educated. For some years he was a spool manufacturer and 15 years ago came to this city, beginning work as a repairer and upholsterer, taking up the

collection of antiques of which he is a good judge and successfully extending his business pursuits, four years ago taking the occupancy of his present adequate store. Mr. Gilman is a member of the Masons and Modern Woodmen. His business sagacity and enterprise have earned him credit and respect and personally also, he has a high standing in the community.

MOREY'S FURNITURE CO.,
A. J. Morey, Treas. and Mgr.,
58 Central St.

In its conspicuous building, extensive stock and operations, its large patronage and metropolitan methods, there is no enterprise in the State, more widely reputed than Morey's Furniture Co., occupying the old Theatre building at 58 Central street. Its floor space, 200 feet in length and 60 feet across, gives it unusual area on one surface and the three floors comprising 36,000 square feet are only adequate for the extensive lines of household furnishings, they embrace. Parlor, dining room, kitchen, hall or library, may be beautifully furnished by selections from this stock, every style, quality and price being represented; stoves, ranges and dishes being carried as well as wood and upholstered material. Complete house-furnishers is descriptive and correct, applied to this firm, and its fair dealings, prompt service and satisfactory system of cash or credit, has attracted an unusual patronage, that wins it customers in eastern Maine as far as Caribou. Two teams are kept



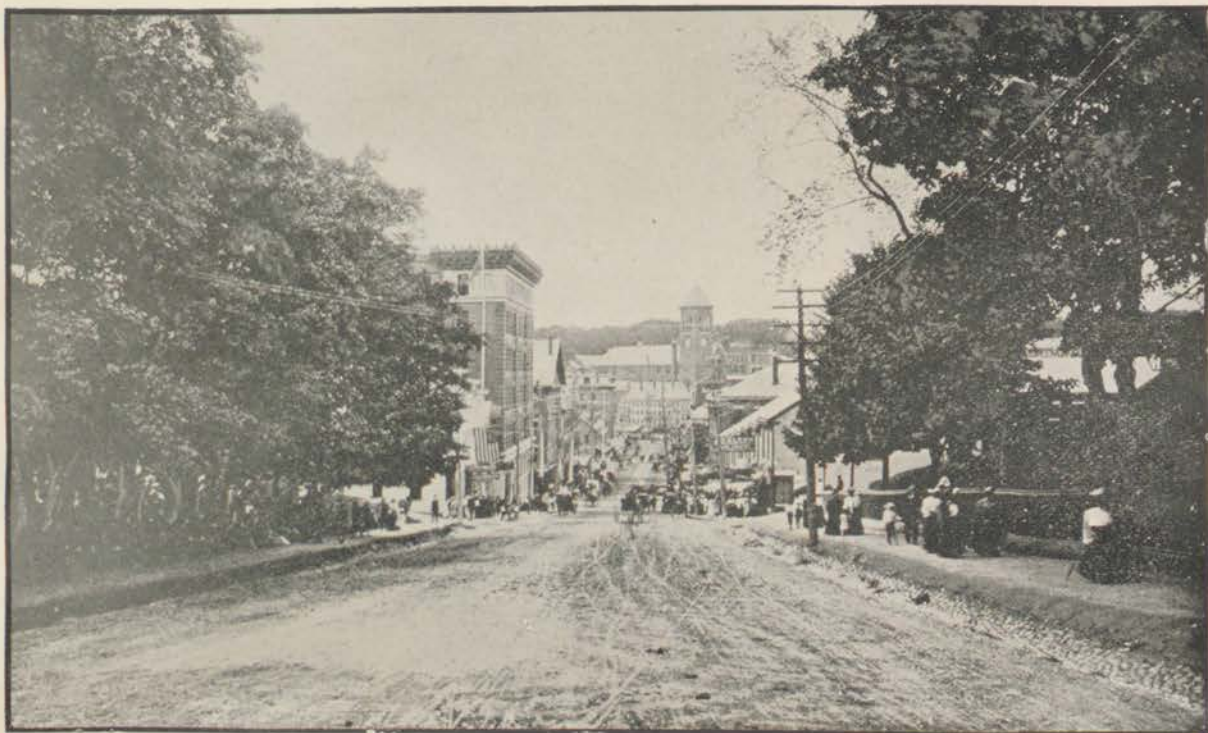
BANGOR'S FIRST THEATRE



in constant service and 12 efficient people are employed. The present Company was organized Oct., 1901, with A. J. Morey as treasurer and manager. Mr. Morey was born and educated in Hingham, Mass., and formerly was a manufacturer of furniture in Reading, Mass. He has been in our city 18 years and was the manager for the Atkinson Furniture Co. whose business was bought out by the present Co. and doubly increased thereby. Mr. Morey is known as one of our most astute and progressive business men, alert to the modern conditions of business life and a leader in ideas and action. He is a member of the Board of Trade and Elks, being numbered among our representative men.

J. L. O'REILLY,
Tailor, 6 State St.

At the always reliable and modernly operated tailoring establishment of J. L. O'Reilly, 6 State street, is executed the finest and most satisfactory work for both ladies and gentlemen, and this means that styles are correct, workmanship the best, and all garments perfect in fit. The fabrics carried in stock embrace many of the products of the leading American and European mills and samples in a wide range of texture and pattern are shown. Repairing and altering of garments is also promptly attended to and moderate charges made on all work undertaken. From three to six skilled tailors are employed. Mr. O'Reilly was born and educated in Ireland, and learned his trade there. Previous to establishing his present business in 1897 he was a journeyman tailor for several years. Mr. O'Reilly is known as an expert tailor and is highly esteemed by all who know him. He is a member of the K. of C. and A. O. H.



STATE STREET

THE NICHOLS DRY GOODS CO., 35-39 Main St.

Since August, 1902, the finely reconstructed, remodeled and newly managed business of the E. C. Nichols Dry Goods Company has been making headway and progress, so that it is not only known as the most complete and metropolitan department store in eastern Maine, but a mercantile establishment that would be conspicuous in any community. It is foremost in this city on account of its varied and extensive stock and also because it affords the greatest conveniences and attractions to shoppers. It was the first house to put out an electric sign; it is the only one with a modern Plunger elevator. It has an up-to-date basement and in fixtures, cash system,

lighting and specified departments, reflects the alert management of the company that succeeded E. C. Nichols & Company, who had been established here since 1867. Dry goods, small wares, garments and shoes are some of the distinct departments carried in embrace quantities, with qualities to suit all demands and with the low prices that may be furnished when a firm has such exceptional buying facilities. The modern methods of the company are also demonstrated in its window display, one of the best known window trimmers in New England having charge of this feature. The new company, which has made bright, commodious quarters, by taking down partitions and walls, occupies four floors, 50x85 feet, and employs

60 people, an increase of 15 since it started, expanding operations demanding this extra service. The company, incorporated in August, 1902, has for its president, W. E. Quirin; vice president and general manager, C. A. Robbins. Mr. Quirin was for 15 years engaged in the wholesale dry goods business in Boston, and is one of the most energetic and successful young men in the trade today, being president of the Barton company in Manchester, N. H., and interested also in stores in Lawrence and Fall River, Mass. Mr. Robbins is also a forceful and experienced man, who was for 18 years in the wholesale business, and has been most adept and thorough in promoting this retail enterprise. He is regarded as one of our most alert business men.

MORRIS BARNES, Contractor, 40 Harlow St.

In connection with his industrial career as a contractor and builder, Morris Barnes, for the past four years located at 40 Harlow street, has unusual distinction. Mr. Barnes was the first builder in Bangor to utilize electric power in carpentering. He controls at present the trade in shields on which stuffed animals, birds or fish are mounted, and he is known through several counties for his artistic, original cabinet work. All of which goes to show that Mr. Barnes is one of the most alert, active and able craftsmen and business men in the State. Since 1878 Mr. Barnes has been a carpenter, thorough and reliable, and as a contractor, the past 11 years, has erected many substantial and excellent dwellings, giving satisfaction in prices, workmanship and promptness. His shop and storage room comprise some 3,000 square feet, and he employs from six to thirty competent workmen. In the making of shields he furnishes the right quality of wood, attractive designs and appropriate colorings, and they have so commended themselves to dealers and discriminating customers, that Mr. Barnes makes very nearly the

entire supply for Penobscot and Aroostook counties. Cabinet work on desks, tables, sideboards, mantels and other house furnishings is done with rare skill and superior taste. H. G. Hopkins, foreman for Mr. Barnes, is a widely known mill man, for 10½ years with Morse & Co., before becoming connected with Mr. Barnes, four years ago. He is especially expert in general jobbing which is done on carriages and furniture, which is a feature of this shop, unexcelled in our city. Mr. Barnes was born in Springfield and educated in Lee and the Normal Academy, coming to Bangor for his trade soon after his school days, and developing his industrial ability to its present successful and eminent stage. He is widely known for his capability

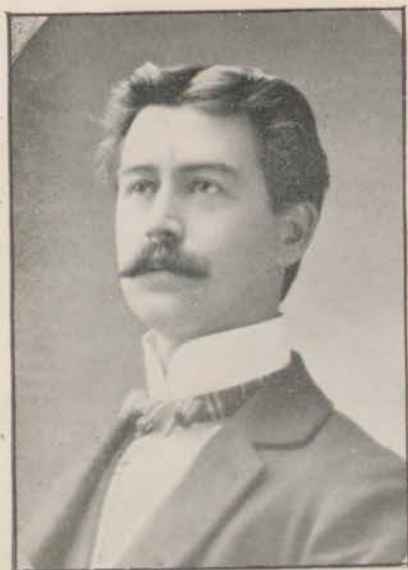
fine and desirable qualities, keeping each line complete and up-to-date, and maintaining the lowest possible prices. In the season a large soda fountain is operated and other temperance beverages sold, one capable assistant being employed. The firm has been in this location 33 years, A. L. Boyd having been in business 51 years. J. F. Boyd, the present efficient proprietor, was born in this city, in 1856, educated here, and for years was with his father, becoming sole owner at his death, last July. He is a business man of integrity and has the confidence of many patrons. Personally, also, he is much esteemed, and is a member of the K. of P.

BANGOR STEAM DYE HOUSE.

The Bangor Steam Dye House, established as the Gould Dye House in 1858, and successfully managed the past six years by Edgar S. Baker, at 71 Central street, is one of the reliable enterprises in this city and county. All kinds of materials and garments are given skillful attention and workmanship in dyeing, cleansing and pressing, each article being given individual care and work. Particularly fine results are produced in dyeing ladies' fine garments; lace mater-

J. F. BOYD, Confectionery and Cigars, 5 Main St.

Firmly established in the city's confidence and patronage, is the store of J. F. Boyd, at 5 Main street, formerly A. L. Boyd & Son. For half a century the founder of this house was known to the trading public, and at the present time there is no place of greater reliability for confectionery, fruit and cigars, Mr. Boyd carrying an extensive and varied stock,



S. E. BAKER

ials are operated delicately and exact shades are furnished where trimmings to match gowns are dyed. The establishment is known for its superior work and the reasonable prices asked. Six people are employed and three floors, 50 x 15 feet each occupied. Mr. Baker was born in Rockland, in 1862, educated in that city and for 13 years was employed in New Bedford, Mass. in this same line, gaining unusual experience and thoroughness, then coming to this city and buying out his present business. He is a member of the Board of Trade and A. O. U. W. and is well regarded personally, as well as being known for his business enterprise and integrity.

LEATHERS & GARLAND, Stable, 11 Prospect St.

Though the stable, at 11 Prospect street, formerly owned by F. A. Pinkham, has been conducted by Leathers & Garland less than two years, there has been much activity and increase of patronage in that time. Fine livery rigs are furnished at moderate prices, boarders are given excellent care; many good horses are bought and sold, and numerous transients accommodated. The stable occupies two floors of 7,000 square feet each, and has 32 stalls. Four competent assistants are employed. It is one of the well known livery places in our city, and is managed to please the public in service and prices. J. H. Leathers was born and educated in Hermon, was formerly a farmer and also the landlord of a hotel in Madison. Amos Garland was born and educated in Dixmont, and for years was a farmer and cattle dealer. Both gentlemen are familiar with horses and the best treatment for them, and have shown a clever skill and enterprising ability in their present business.

G. A. ANDERSON, Bicycles and Engines, 42 Harlow St.

One of our most industrious, enterprising and advancing tradesmen is G. A. Anderson, located at 42 Harlow street, for three years dealing in bicycles and engines and building up a solid patronage which consults Mr. Anderson entirely when any work in his line is to be



C. P. GALLAGHER & CO., Wholesale Grocers, 107 Broad St. and 84 Pickering Sq.

For 31 years the name of Gallagher has been prominently and favorably associated with the wholesale grocery trade of Bangor and Northern Maine, having been in the business 15 years previous to founding his present business, at 107 Broad street and 84 Pickering Square, in 1892. Everything in high grade groceries is carried in exten-

sive lines and sold at wholesale, in Bangor and Northern Maine, also lumbermen's supplies are carried in varied and select lines. Reliability and accuracy of service, modern and progressive methods and the lowest market prices mark all business operations. Floor space 20x75 feet and four floors are occupied and four salesmen employed. C. P. Gallagher was born and educated in Bangor. He has had practically a life time experience in the wholesale grocery business.

done. He is a thorough craftsman, and has one to three skilled assistants in his employ. At his shop, any part of a bicycle can be supplied, repairs made promptly and the entire machine fitted out as a new one at the least possible expense. Gasoline engines, marine or stationary, are made here, all products being known for their durability and strength, and their excellent workman-



A BANGOR PRODUCT

ship. Modern machinery is operated and floor space of 1,600 square feet is used, while enlarged quarters are being planned. Mr. Anderson was born and educated in Norway, and has been in Bangor some 18 years; always exercising his mechanical skill. Eight years ago, he started for himself in the bicycle business, later building engines, and in 1902 taking his present quarters. His ability is known throughout our city where he is also regarded for his integrity and sagacity.

KNOWLES, DOW & CO., Agricultural Implements, Hay Market Sq.

Knowles, Dow & Co., located at 7 Independent street, were established Jan. 1, 1906, and during this short interval have built up a reputation for integrity

and reliability unsurpassed, and a business that is constantly increasing. Gasoline engines, special pumping machinery, windmills, tanks, towers, pipe, etc., saw machines and grinding mills are extensively dealt in, and the concern are contractors for complete suburban water works. The company also transfer and store agricultural implements, and repair work is promptly executed, and in a satisfactory manner. Energy, enterprise and up-to-date methods mark all business operations. Floor space of 8,000 square feet, and two floors are occupied, heavily stocked with agricultural implements and machinery. W. H. Knowles was born in Corinna, and there educated. Previous to embarking in his present business he was with Conant & Co., of Bangor five years. Mr. Knowles is a member of the Odd Fellows. J. S. Dow was born and educated in Newport, and previous was in the Condensed Milk business ten years. He is a member of the Masons and Odd Fellows. Both gentlemen are highly considered in business and social circles of our city, and are energetic and progressive business men.

J. W. HALEY, Optician,

214 Exchange and 25 State St.

Knowing that the eye is the most delicate, and in many respects most important, organ of the body, it is necessary in procuring glasses for defective eyesight to consult only an experienced optician. A Bangor ocular refractionist who stands high in his profession is J. W. Haley, located at 214 Exchange, and 25 State streets, and during his 27 years of public service has constantly maintained a reputation for reliability unsurpassed. His operating room and office are the largest in Bangor, and for light, "which is most essential in examining the eye for correct vision," and operating the latest instruments known to science, this finely equipped office is un-



INTERIOR OF J. W. HALEY'S OPTICAL ROOMS.

surpassed in New England. Mr. Haley was born in New Hampshire and educated there in the public schools, and at the Massachusetts Institute of Technology at Boston. Previous he was established in New York City for 9 years, and owing to his health was obliged to sell out, and subsequently open beautiful and up-to-date rooms at 214 Exchange

and 25 State street, in Feb., 1905. Mr. Haley is known as an expert eye refractionist, and carries a large and varied stock of optical goods. Since coming to this city he has, by integrity, enterprise and ability, built up a large and lucrative practice. Mr. Haley is highly esteemed personally as well as professionally, and is a member of the Masons.

F. C. CHALMERS, Photography, 22 State St.

Photography is not a mechanical art, said the great Sarony, "but depends on the person who exercises it." A local photographer, who is an artist in every sense of the word, and whose productions will compare favorably with photographic artists anywhere, is F. C. Chalmers whose studio is located at 22 State street. Every style of photo is taken and made here, with results guaranteed satisfactory. No poor work is allowed to leave the premises. Prices are reasonable and fully as low as good work can be done. The specialty of this house is high grade portraiture and satisfied patrons. The business was established some 40 years ago, and as at present in 1891. Mr. Chalmers was born and educated in Bangor. He has had a long and varied experience at his business and is considered a past master of every detail. Mr. Chalmers is highly esteemed in business and social circles.

GRADY CONSTRUCTION CO., General Contractors, Bass Bldg.

The operations and reputation of the Grady Construction Co. are not confined to Bangor, but the entire State is its field, and the Company has been the promoter of some of the finest and most modern building work in the State. It is the pioneer in concrete work, and has built of this material many substantial edifices, using it also for inside walls and a proof against fire. This Company was the constructor of the Electrical Building in this city, which was the first fire proof building in the State. It was the builder of concrete bridges for the Bangor Northern Railway; also of the Higgins Classical Institute, Charleston, Alumni Hall, University of Maine, and a school house for Orono. Bridges, dams, reservoirs, sewers, curbing and gutters,

are some of the important contracts, this firm undertakes, having practical and scientific methods, evolved from experiences and experiments, proper equipment and force, to undertake extensive operations, and finish the contract on time. The Grady Construction Co., formerly John Grady & Son, was incorporated Jan. 17, 1905, and its officers now are Wm. H. Grady, President; John Grady, Treasurer. Wm. H. Grady is a striking example of Bangor's ambitious young men. Mr. Grady was born in this city, educated in the public schools, Georgetown University, and the Law School of Boston, Mass., from which he graduated in 1899. He was early interested in construction work, and was a partner in a firm before taking his law degree. He is, however, a successful practitioner, and is a Councilman from Ward 2. His father, John Grady, Treas., has been in the mason construction business for more than 30 years, and is known as one of the most skillful men of his line, as well as a business man of integrity. At present he is superintendent of sewers for the City of Bangor. Both gentlemen are numbered among our most representative and public spirited citizens.

PALMER SHOE REPAIRING CO., J. W. Palmer, Mgr., 47 Central St.

The Palmer Shoe Repairing Co., at 47 Central street, is not only the most eminent enterprise of this kind in the city but is unique in the State, in its completeness of equipment and vast improvements. It is a complete repair factory, and the only one of its kind east of Boston, embracing modern and improved machinery for doing any kind of leather work, the facilities being such that heels and taps are sewed on "while you wait," this work heretofore requiring considerable time, being now done

thoroughly and skillfully within 20 minutes. All kinds of suitable leather is kept in stock and expert workmanship furnished for each job. From 4 to 12 efficient artisans are employed, two floors being occupied. River drivers' boots, strong and durable, are made here. J. W. Palmer, the manager, was born in Canada, but educated and learned his trade in this city, and has been at shoe making and repairing for 18 years, being five years in a retail store, and proprietor of a store in Lewiston one year. He is exceptionally well informed at his trade, and a business man of sagacity. Mr. Palmer is a member of the Red Men, N. E. O. P. and I. O. O. F., being esteemed for personal as well as industrial qualifications.

BANGOR LOAN & BUILDING ASSOCIATION.

Bangor, through her banking houses, enjoys every facility known to modern banking institutions, and her merchants, business men and manufacturers have that aid and support which well managed institutions give to commerce and the industries. The Bangor Loan & Building Association, 22 Broad street, is in reality a banking institution of the city, and has a reputation for solidity and conservative methods unexcelled by any similar house in the State. It was chartered Feb. 1, 1886, and opened for business March 8, 1886, and its success, from the beginning, is unprecedented by any similar house in New England. Loans on first mortgages on homesteads are made in Bangor and Brewer. The authorized capital of the Association is \$1,000,000, and during the business career of the Association they have loaned \$1,010,000, and have, remarkably to say, never lost a dollar. The following is a statement of the business in the past year:

CASH ACCOUNT.

Balance last Report.....	\$ 31,789 39
Total Received.....	179,505 82
	\$211,295 21
Total paid.....	\$179,252 75
Balance on hand.....	32,042 46
	\$211,295 21

ASSETS.

Cash.....	\$ 32,042 46
Real Estate Loans.....	263,780 00
Share Loans.....	4,425 00
All other Assets.....	2,192 70
	\$302,440 16

LIABILITIES.

Capital Dues.....	\$259,424 00
Profits.....	31,274 33
Reserve Fund.....	10,262 66
Surplus.....	1,279 17
Due on Loans.....	200 00
	\$302,440 16

The Association is officered as follows, James A. Boardman, President; E. F. Dillingham, Vice President; H. C. Quimby, Secretary; and A. F. Stetson, Treasurer. H. C. Quimby, the proficient Secretary, was born in Belfast, and educated there in the public schools. He was for six years a produce dealer in New York City, and previous to going into this business, in 1895, he was in the general commission and shipping business. Mr. Quimby is considered one of our most sagacious business men, highly esteemed in mercantile and social circles. He is a member of the Royal Arcanum and Home Circle.



JOHN F. HUGHES

THE HUGHES & SON CO.
Piano Manfg.
115-117-119 Main St.

Since its establishment, in 1866, the career of The Hughes & Son Co. has been a steadily progressive and advancing one, aiming, with the trend of modern life, to conduct its enterprise, the manufacture of pianos, with such ability, modern methods, and skilled workmanship, as to produce an instrument that is acceptable to the most fastidious musician. This has been the standard reached, so that the Hughes Piano is widely known and distinctly credited for its tone and evenness, durability, fine workmanship, and attractive finish. The Hughes & Son Co.'s store in this city, at 115, 117, 119 Main street, was opened nine years ago, and fair dealings with the public, honest statements, courteous treatment, and comparative dem-



RALPH W. HUGHES

onstrations of the worth of pianos, has earned it, not only increasing patrons but the confidence of those who are intending to buy. The Company is the State of Maine agents for some 10 other makes of pianos, a full display of which are kept in stock, also the Simplex Piano Player, and a full selection of wind and string instruments, as well as sheet music, musical merchandise, stools, or any of the accessories for a musician's needs or comfort. The store presents a metropolitan appearance, with its splendid display, and two floors, comprising 5,280 square feet, are occupied. Nine efficient assistants are employed. The house, incorporated in 1901, has for its President John F. Hughes; Secretary, Ralph W. Hughes; Treasurer and General Manager, Arthur E. Guth, who started the local store and has been in control since. Mr Guth is a practical piano man, having learned



ARTHUR E. GUTH

the trade in two different factories, this vocation in fact being a family one. His devotion to the business, as well as his adaptability and talent, have been of importance to his Company, and the trade he has built up here is a recommendation that speaks for itself. President John F. Hughes is one of the sterling citizens of Maine, whose business capacity and public spirit have brought him lasting renown. He is the President of the Kineo National Bank, and several other institutions, and a heavy property owner. He has marked ability in financial matters which was demonstrated recently in his successful efforts to extricate the town of Foxcroft from its extreme financial embarrassment, caused by Town Treasurer Hale's trouble and suicide. He had the entire confidence of the tax-payers, and the reward of his diligent and unselfish labor was to make the town solvent again. Ralph W. Hughes, the Secretary, is a practical piano maker, and a man of much prominence in business affairs in this section. The Hughes Piano Fac-

tory, (Maine's pet industry), located at Foxcroft, is modern in every respect, with a capacity of 1,500 pianos a year. In the mercantile world the Company has a sound rating and solid standing and its pianos are handled by dealers throughout the entire world. It is intended to enlarge and remodel the Bangor store in the near future; also to establish a branch in Aroostook, to give adequate attention to the Aroostook County business.



SHAW BUSINESS COLLEGE

tween the colleges of Portland, Augusta, and Bangor, a system that gives an adequate and practical idea of the conduct of business affairs and is a demonstration that can be furnished only in such a case as this, where one company maintains three colleges. Every step and lesson to prepare for a business life is taught here and the students who are graduated are well versed in all the commercial branches, including shorthand and typewriting. Careful instruction is given in these important subjects and a rule of the College is to note that there is a good foundation for these professional studies, so that spelling, composition and punctuation are given attention. Thoroughness is demanded, yet such is the system of the Shaw schools, that an earnest and industrious student will be fitted for an active career, in as short a time as possible and a friendly and helpful spirit of competition arises among such a number of classmates. The college here, known for the excellent standard of its graduates, always has a number of positions open for them and some very high endorsements have been given by important concerns, relative to

the ability of the students the college has supplied. The Shaw college in this city has been established since 1898, and has been located in the Bass block, Hammond street since it was built. It occupies two floors, 60x70 feet each, each department being fitted up with every modern appliance. Five teachers are employed. The first Shaw college was opened in Portland, in 1884, by Frank L. Shaw, and July 1, 1898, the schools were incorporated: F. L. Shaw of Portland, president and Geo. D. Harden, treasurer. Mr. Harden has been associated with the Shaw schools for 13 years and has been located in Bangor since the college was opened here. He is an ardent promoter and vigorous enthusiast for the welfare and progress of his pupils and is always alert to keep the Shaw college in the foremost rank of educational institutions. He is a member of the Business Managers' section of the National Commercial Teachers' Federation. The school, since it was opened here has constantly increased in attendance, until at the present time, it has the finest quarters and largest attendance of any Commercial college in the State.

GEO. D. HARDEN

SHAW BUSINESS COLLEGE, Bass Building, Hammond St.

In scope, opportunity and advantages, there is only one fair minded opinion regarding the Shaw Business College. That is—it stands pre-eminent in Maine and has no successful competitor, in all the benefits it furnishes. An unique feature is the transmission of business be-

BANGOR RUBBER STAMP CO. AND NEW CARPET DUSTER,

A. W. Osborne, Mgr., 75 Central St.

Under the efficient management of A. W. Osborne, the Bangor Rubber Stamp Co., and the New Carpet Duster, are successfully conducted at 75 Central street, where they have been established four years. The business of cleaning carpets is carried on scientifically and with up-to-date equipment to do the work thoroughly and promptly. All kinds of Rubber Stamps and Stencils are made to order, and in this line, all work is skillfully performed. Three assistants are employed, one team used and two floors, comprising 1,800 square feet, occupied. Mr. Osborne is a young business man of enterprise and sagacity. He was born in this city, in 1874, educated here, but was formerly employed in Boston and other Massachusetts cities, until he came back here to assume his present position. He has shown ability and industry, which have increased the business and have won for him an excellent reputation, commercially and personally.

C. W. COFFIN,

Fancy Goods, 45 Main St.

Attracted to Bangor years ago, C. W. Coffin began his mercantile career in this city in 1873, and has continued with success and prosperity, that have been accompanied with the regard and confidence of the community. Dealing specifically in ribbons, fancy goods, corsets, neckwear and millinery. Mr. Coffin's store at 45 Main street, has been associated with this merchandise for so long a time, that discriminating buyers in Bangor and its environs, turn unhesitatingly to this establishment, finding the stock here not only up-to-date, but in its particular lines embrace of qualities and quantities that are desirable. Though old established, there are no ruts or rustiness about stock or methods which are thoroughly up-to-date and abreast of the times. The firm is also agent for Butterick's patterns. The store comprises some 2,400 square feet and 10 to 20 people are employed. Mr. Coffin was born in Londonderry, N. H., educated at Phillips Academy, Andover,

Massachusetts, and the scientific department at Dartmouth college. He practiced engineering in Boston for a year and then determining on a mercantile life, located in this city, where he has become known as one of our leading merchants, being also interested in other enterprises and investments. Mr. Coffin served his constituents in the City Government four years, also in the State Legislature four years. He is the vice president of the Board of Trade, a 32d degree Mason, a member of the four bodies here and of the Shrine, and is considered one of our most representative and public spirited citizens.

WHITE DENTAL ROOMS,

Dr. W. O. Sevey,
47 Main St.

In the three years of its establishment, the White Dental Rooms, have earned an increasing patronage and prestige, resulting from satisfactory service and courteous treatment, as well as the maintenance of the most reasonable

prices. Since last August, the rooms have been located at 47 Main street, where they are fitted up with appliances for all modern dental works. Extracting, filling, crown and bridge work are done efficiently and properly and with satisfactory results. Dr. W. O. Sevey, the proprietor, is a practical young dentist. He was born in Ripley, March, 1872, and educated in the Dexter public schools. At the age of 17, he opened an office in Vinalhaven, practicing four years, from there going to Boston Dental college, after which he located in this city. Dr. Sevey is a member of the I. O. O. F. in Brewer and the Bangor Chess Club, having an estimable reputation in our community personally as well as professionally.

C. F. WARD,

Custom Tailor, Central & Harlow Sts.

For 25 years C. F. Ward, the tailor, corner Central and Harlow streets, has been a factor in the municipal as well as industrial life of our city. Mr. Ward, who has lately taken possession of his present fine work and stock rooms, will soon enlarge his quarters, in the meantime occupying space of 1,500 square feet, and employing eight skilled assistants. He is one of the most reliable and expert tailors in our city, furnishing not only durable material, of desirable texture and patterns, but being adept in producing the most stylish and up-to-date fashions; correct fitting garments that please the most fastidious. A large stock of goods is always kept on hand and the spring styles he is now showing include the most desirable domestic and



A. S. ALLEN

ALDEN'S LAW AND COLLECTION AGENCY,

29 Hammond St.

Alden's Law and Collection Agency, with home office in Cincinnati, and eastern office at 29 Hammond street, Bangor, interprets the law, makes collections and adjusts claims throughout the civilized world. The house has branch offices and attorneys all over the United States and makes collections for a comparatively small percentage of collections and without subscription fee charges. Collections are a specialty and for references and reliability the public are referred to the largest and soundest banking houses in the world and locally to the Kenduskeag Bank of Bangor. The company was established and incorporated in 1897, and by energy, enterprise and strict integrity have built up an immense business from a small beginning, especially throughout the United States and Canada. The officers are F. H. Alden, president, and general manager; A. S. Allen, vice president and treasurer; L. B. Allen, secretary. A. S. Allen, manager of the eastern office, was born in Vermont, and there educated. He was for 6 years with the Ealy Agency of Boston previous to engaging in his present business. Mr. Allen is trial justice of Hampden, a member of the Modern Woodmen and American Benefit Association. He is an alert and enterprising business man, thoroughly versed as to the interpretation of the law and both commercially and personally held in high esteem.

J. W. MCCLURE,

Fire Insurance, Bass Block.

Nearly 30 years in the insurance business has given J. W. McClure, in Bass block, Hammond street, an unusual experience and thorough knowledge of the field in which he is a foremost worker. Mr. McClure has been established in this city since 1878 and has been in the Bass block since it was built. In successive years he has built up a constantly expanding patronage, placing insurance risks in some of the most reliable and longest established companies, giving personal attention and appropriate advice in issuing policies and acting promptly, justly and liberally in the adjustment of losses. These personal

qualities have earned the confidence and good will of many property owners, who are also given a choice of such highly reputed companies as the Continental, the Insurance Company of North America, Caledonian, Granite State Fire Insurance Company, Alliance, The Travellers, and the New York Plate Glass Insurance Company, all of which Mr. McClure represents in this city and vicinity. Mr. McClure is a native of Bangor, born and educated here and trained in the insurance business at which he has had an active and honorable career. In business circles, he is known for his integrity, and personally, also, is highly esteemed in our city.

HOOPER THE TAILOR,

16 Harlow St.

Hooper the Tailor has for some years been the distinguishing mark for good clothes, latest fashions and finest materials, so that this shop at 16 Harlow street, has for its patrons, particular and discriminating men. John W. Hooper, the proprietor, has been established in this city for 14 years, though located at his present attractive and well stocked store since last July. His taste in fine fabrics, colorings and patterns is exceptionally good and his increasing patronage is a constant recommendation, good workmanship and durability in garments being features he furnishes as well as excellent fits. Some 10 competent assistants are employed and his stock and display room occupies 1,200 square feet. Mr. Hooper was born in this city, educated in Bucksport and learned the trade of tailoring with his father, later following it in Boston, New York and Macon, Ga., for three years, this varied service giving him valuable experience. He is a member of the K. of P. esteemed personally in our city as well as for his industrial ability and commercial enterprise.



C. F. WARD

imported goods. Mr. Ward learned his trade of cutting in Boston, and before conducting his own establishment was employed by James Tobin for 11 years. He was in Boston a short time, returning, however, to locate as at present. Mr. Ward, in his years of residence here, has been a vigorous Democrat and earnest worker in his party. He was for two years in the City Council, and five years on the Board of Aldermen. His active career has made him widely known and respected. In all affairs in which he is interested being considered for his integrity and sincerity of purpose.



C. M. CONANT

C. M. CONANT CO., Agricultural Implements, 194 to 196 Broad St.

An enormous business is done annually by the C. M. Conant Co., manufacturers and dealers in agricultural implements, seeds of all kinds and wooden ware, and located at 194 to 196 Broad street. Established over a quarter of a century, the products of the house are known to



the farmers and general merchandise dealers of the State, for their reliability, thorough workmanship, and beauty of finish. Agricultural implements, and farming tools of every description, road machinery, wood and steel tanks, iron pipe, pipe fittings, dairy supplies, road wagons and all kinds of vehicles, sleighs and harness are manufactured and sold all over the State. Field, garden and grass seeds, of all kinds grown in this climate are extensively dealt in and all kinds of repair work promptly executed, also all parts of agricultural machinery furnished at short notice. Specialties are Aspinwall potato machinery, Myers pumps, hay tools, Hooyer potato diggers, Wilder Ensilage Cutters, Greys' horse powers and threshers, Champion road machinery, Planet Jr. implements, Kraus Jr. riding cultivators and Peerless steel plows etc. etc. Floor space of 30,

000 square feet, and six floors are necessary for the immense and heavy stock carried, and 15 hands are employed. The reputation of the house, for reliability of goods, fair dealing and the lowest market prices, consistent with reliable commodities, has been meritorious from the beginning. The business was established in 1880. Mr. Conant, the sole proprietor, was born in Winterport, and there educated in the public schools. He was admitted to partnership in 1885, and in 1889 the firm name was changed to Tyler & Conant, and in 1898, it was made the C. M. Conant Co. Mr. Conant resides in Winterport and carries on a large farm of 200 acres, which is sufficient for one man's management. He is widely known in mercantile circles as among Bangor's leading and most progressive merchants. Mr. Conant is a member of the Odd Fellows.

**W. H. DORE,
Wall Papers and Paints,
128 Harlow St.**

Devoting experience, skill and attention to his business, has been the cause of the successful development of the paint and wall paper store of W. H. Dore. At 128 Harlow street, corner of Franklin. Mr. Dore has been located here five years, an increasing trade causing him to enlarge his quarters and stock, so that, at the present time, he carries complete lines of various grades of wall papers, suitable for any room in the house, appropriate and handsome in colors and patterns. For the material and the trustworthy workmanship of putting it in place, Mr. Dore charges only the most reasonable prices. Paints, oils and varnishes are carried, of standard quality; house painting and interior decorating is done, each job being given expert and skillful attention, four to twelve capable assistants being employed and ably directed by Mr. Dore. Mr. Dore was born in Hermon in 1867, and there educated. He learned his trade of a painter in this city, following it for 11 years, before embarking for himself eight years ago on State street. Mr. Dore is known as an expert at his craft; also a business

man who conducts all transactions with fairness and integrity. He is a member of the Knights of Malta and is highly considered in the community.

**A. D. PIERCE,
Newspapers and Periodicals,
10 Central St.**

Pursuing with the energy and industry that have always been his characteristics, A. D. Pierce, at 10 Central street, in the past four years has built up a steadily increasing trade in newspapers, periodicals, stationery, confectionery and cigars, making the store headquarters for these lines and supplying all demands. Subscriptions for monthly and weekly publications are taken, as well as being sold, every magazine of any reputation being found on his counters. He also gives waiting room accommodations to the Bangor & Northern Street Railway patrons, and courteous and considerate treatment is given anyone who enters here. One or two assistants are employed. Mr. Pierce was born in this city, but was educated in Massachusetts. Returning to his native city he embarked for himself in his present enterprise four years ago. Mr. Pierce is a man of strict business

integrity who enjoys the confidence of his patrons and the public. He is a member of I. O. O. F. and Woodmen, in fraternal circles, also being estimably known.

**BRADLEY LAND AND LUMBER CO.,
11 Central St.**

Co-existent with the earlier days of lumbering is the Bradley Land and Lumber Co., at 11 Central street, which was instituted in 1852, and succeeded by the present corporation in 1902. This Company has control of some of the most desirable timber lands in this section, having well covered territories and wooded land on the east and west banks of the Penobscot, the Kennebec, St. Johns and Aroostook rivers. Its enterprise, selling stumpage off these lands, has long been its industry, and gains the patronage of some of the best known lumbermen in the State, whose operations require from 50 to 150 men in the woods, territory for a dozen or more such crews being at the disposal of the Bradley Company, which is one of the most extensive owners in the State. The corporation has for its officers, H. R. Bradley, Pres. and Treas., F. M. Hopkins, Sec. and asst. Treas.; Wm. E. Jeannot, General Manager. Mr. Bradley, born and educated in this city, and a young man of business activity, succeeded his father. Mr. Hopkins has been with the Company eight years, and has a thorough insight into the best methods and conduct of the business. Mr. Wm. E. Jeannot has a particular knowledge of the timber lands and the progress and system of the work on them. Each gentleman is, in fact, adept in the office he holds, and as a firm, and individuals, they are highly considered in the community.

**GEO. S. SILSBY,
Pianos and Real Estate, 47 Main St.**

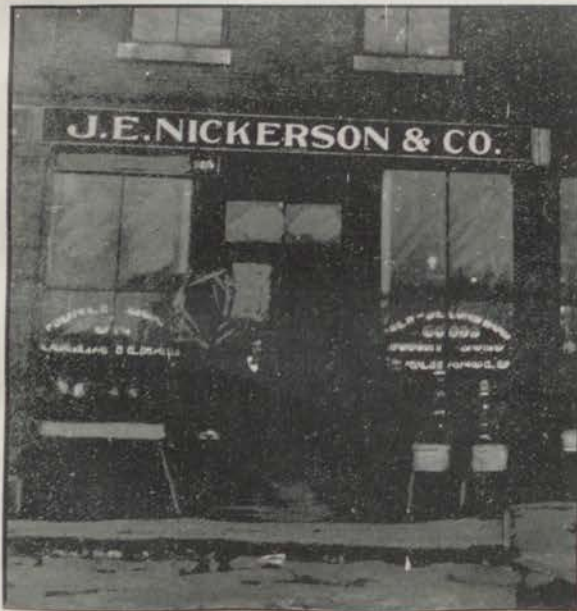
For nearly 30 years, George S. Silsby, located at 47 Main street, has been closely associated with Bangor's interests and progress. For 25 years, Mr. Silsby conducted a large music store here, but four years ago, took his present office, handling all kinds of pianos and musical instruments which he secures on special orders for many customers, who have long experience in his judgment and uprightness. Mr. Silsby at the present time is greatly interested in real estate, handling building lots in greater New York, representing the United Cities Realty Corporation, also the Home Life Insurance of New York, one of the Corporations that came out unscathed in the recent investigation. Mr. Silsby is known all over the State, his business relations having developed into permanent associations. He was born in Aurora, educated there and in Ellsworth, learned telegraphy, and while in his teens opened the first office in Great Falls, N. H., that was ever conducted there. Later he went to Portland, then to Winterport, where he was an honored resident and for 16 years the postmaster. Mr. Silsby's interests in Bangor are close and public spirited. He has been for years an officer of the Musical Festival chorus and was the conductor of the first chorus rehearsal held in the auditorium. He was the last vice-president of the Penobscot Musical Association, organized in the '50s and which terminated in the '80s. His advice is sought on many occasions and in the various circles of our city, he is regarded as one of our most representative men.



M. C. BAKER,
Meats & Provisions,
79 Pickering Square.

Unexcelled as to excellence of stock, reliability of service and the quotation of the lowest market prices, the meat and provision house of M. C. Baker, 79 Pickering square, successfully meets all competition and steadily gains in patronage and prestige. Fresh and cured meats and game in season are specialties, and provisions of all kinds are extensively dealt in. Systematic low prices rule, fully as low as is consistent with quality and the satisfaction of patrons. Three

capable clerks are employed and one delivery team kept in service. Two floors and basement are necessary to house the large stock carried. Mr. Baker was born and educated in Lawrence, Mass., and previous to locating here he was in the retail meat business in Saco for 20 years. Mr. Baker established his present business in 1902, and has built up a large and constantly increasing business. He is numbered among our most alert and sagacious business men, thoroughly in pace with the advancement of the times. Mr. Baker is a member of the K. of P.



J. E. NICKERSON & CO.,
New and Second Hand Furniture,
113 Pickering Square.

For 25 years the widely known and largely stocked household goods supply store of J. E. Nickerson & Company, 113 Pickering square, and operating two other stores on Hodgdon street, has borne a merited reputation of being the bargain furniture house of Bangor, and arising from the fact that bargains are continually offered, and not spasmodically, as is the case with many furniture

stores. Desirable new and second hand furniture, beds and bedding, mattresses, stoves and ranges, kitchen utensils, watches and general merchandise are kept and sold at remarkably low prices. Persons desiring to fit out or replenish the household should not fail to visit this store before making purchases elsewhere. Three floors are occupied, a large and varied stock carried and from four to six sales people employed. J. E. Nickerson was born in Hampden and educated at Hampden Academy. Previ-

ous to engaging in his present business in 1880, he was for four years in the restaurant business. E. J. Nickerson was born in Bangor and educated in our public schools. He was admitted to partnership in 1905. Mr. Nickerson is a member of the Odd Fellows. Both gentlemen are known as honorable and upright business men, fair and liberal with their many patrons and are estimable citizens of our city.

MARTINS BROS.,
Window Shades, 75 Central St.

Martins Bros., for 10 years established at 75 Central street, dealing in window shades, has a particularly strong and important standing in the community, doing special work in its line, superior to any in the city. Any style, size or quality of shade is made to order, the material being at hand, prices reasonable, and skilled workmanship furnished. Such conspicuous edifices as the Morse-Oliver Building, Penobscot Exchange, and Windsor Hotel, have been curtained by this firm. C. A. Martins, the present proprietor was born and educated in Sweden but has been in this country 18 years. For 10 years he was employed in Roberts' Carpet Store, where he was known for his ability and skill, qualities he has demonstrated in his own business. Mr. Martins is a member of the I. O. O. F. and Woodmen, personally as well as industrially being respected and regarded in the community.

BANGOR STEAM LAUNDRY CO.,
35-43 Central St.

Careful women and fastidious men used to have a horror of all laundries where machinery is operated, fearing the ruin of their clothing. This fear is no longer maintained when the work is entrusted to a modern laundry, like the Bangor Steam Laundry, located from 35-43 Central street. Here the same careful attention is given to the wear of all articles as well as in the washing and ironing, and the most modern methods and approved machinery are used to get the best results. An always increasing patronage testifies to the satisfaction given, this company giving equal and efficient attention to family work, starched goods, and to delicate lace fabrics, curtains, etc. Some 40 capable people are employed, two teams kept in constant service, and about 7,000 square feet of floor space occupied. The laundry is one of the oldest established and best known in our city, having been founded in 1868, generally known as the Buzzell Laundry, incorporated June, 1904, as the Bangor Steam Laundry Co. C. F. Bryant, Pres. and Gen. Mgr.; I. J. Lenfest, Sec. and Treas. Mr. Bryant has been in the laundry business about 11 years, and Mr. Lenfest three years. As proprietors they have made many improvements in the facilities and methods, are energetic business men, who are known for their integrity and personal qualifications.

OSCAR A. FICKETT,
Meats and Provisions, 12 Broad St.

Energy, combined with progressive ideas and experience make the successful grocer. Mr. Oscar A. Fickett, whose widely known, well patronized meat and provision house is located at 12 Broad street, has an abundance of all three. Few marketmen in Bangor have had a greater or more varied experience. For 11 years he was in the market busi-



PICKERING SQUARE, SHOWING WHOLESALE HOUSES

ness, in Bangor previous to buying out his present business, which has been established for 28 years, and continued successfully by him for the past 17 years. All that goes to make a first class, reliable meat and provision store is kept by Mr. Fickett, including every thing in prime fresh and cured meats, leading brands of canned goods, table delicacies, game in season and products of the farm and garden. Floor space 20x70 feet and two floors are occupied, and for light, cleanliness and prompt service is unexcelled in our city, while 11 alert and courteous clerks are employed. Only the lowest market prices are quoted, fully as low as is consistent with quality of goods. Mr. Fickett was born in Bangor in 1861, and here educated in our public schools. He has been in the grocery business for 28 years and is considered a past master of every detail of the trade. He is a member of the Odd Fellows and is esteemed in our city for his personal as well as commercial characteristics.

C. A. WASHBURN ESTATE, Lumber and Finish.

A leading industry of Maine is the manufacture of lumber, proportionately a chief industry of Bangor is that carried on by the C. A. Washburn estate, at 23 Railroad street. The finely equipped plant is located near the depot, where the best of shipping facilities are obtained. Altogether an acre of floor space is consumed and six buildings necessary for its extensive business operations. The products of the concern are whitewood and southern pine, doors, windows, blinds, mouldings, stairwork, builders' interior and exterior finish, hard wood flooring etc. A specialty is made of interior finish, and doors, sash

and blinds. The business was established in 1866, and ever since has maintained an unexcelled reputation for the reliability and general excellence of its products. Modern methods are practiced and improved machinery operated, while the employees number 20. G. A. Washburn was born in Bridgewater, Mass., and educated in Boston and Brewer, Me. He has always been connected with this industry and took charge of the estate of C. A. Washburn, the founder of the business, in June 1905. Mr. Washburn is widely known as a sagacious business man and estimable citizen and is a member of the I. O. O. F. and Royal Arcanum.

W. M. PAGE, Restaurant, 39-43 Haymarket Sq.

Although established in October, 1905, the restaurant and quick lunch establishment of W. M. Page, 39 to 43 Haymarket square, has been remodeled and refitted throughout, and is now one of the best and most up-to-date restaurants in our city. This already popular café has been especially fitted for ladies as well as gentlemen and has a seating capacity of 75, and 500 people can be fed here per day. W. M. Page, the proprietor, was born in Orono and educated there in the public schools. Previous to locating here in the restaurant business, he was in business in Providence, R. I. one year. He is ably assisted by his son, Chas. R. Page, who was born in Hampden, and educated in Bangor and Lewiston. He has had a varied experience in the grocery and photograph business and was in the sign painting business in Providence, R. I. Both gentlemen are very popular with their many patrons and are highly esteemed in the community.

QUEEN CITY GRANITE CO., 81-85 Oak St.

Its widespread operations have made the Queen City Granite Co. known all through the eastern part of Maine, and in its fifteen years of establishment it has gained a firm and excellent reputation. At its yards and office, 81-85 Oak street, space 200x400 feet is occupied, and this is covered with granite, which is constantly being handled and made ready for use. Shaping, drilling, polishing and lettering are done here, the firm doing much work for cemeteries in curbing and monuments, while it also takes large contracts for buildings, having, for instance, done a large part of the work on the new Court House, also an addition to the Maine Seminary. Fifteen people are employed, and it is known that any contract undertaken by this firm will be done promptly, trustworthily and at the lowest possible price. John M. Rogan who has always been a stone cutter, was born and educated in this city, learned his trade here, and for seven years was employed on Main street, and for 13 years has been a member of this firm. John E. Buckley was also born and educated in this city, and for 35 years has been engaged in cutting stone, formerly working with Mr. Rogan, and for eight years his partner. Both are known as being particularly expert and able at their industry, and as a firm have a reputation for financial integrity and uprightness, personally also being esteemed.

THE PINE TREE WRAPPER CO., 78 Exchange St.

Although Bangor depends on its im-

mense lumber and ice interests for its commercial prosperity, there are various other noteworthy industries. Among the most important of these is the Pine Tree Wrapper Co., located at 78 Exchange street, manufacturers of shirt-waist suits and ladies' wrappers. The business was established in 1896, and as at present in 1901, and during the years following has constantly merited and maintained a high reputation for its products. Ladies' wrappers are a specialty, and all garments manufactured are in constant demand wherever known and sold, and are handled by jobbers throughout the State. Skilled assistants to the number of 12 are employed. Mr. J. Cutler, the progressive proprietor, was born in Russia, and there educated. Previous to engaging in his present business, he was for 8 years a dry goods merchant of Bangor. Mr. Cutler is known as an energetic and progressive manufacturer, and is highly esteemed for his patriotic spirit.

ARTHUR ALLEN OPTICAL CO., 28 Main St.

The people of Bangor, as in all intelligent communities, take a just pride in whatever contributes to the well being of the masses and hence it is not strange that the finely equipped and modernly operated optical rooms of Arthur Allen, 28 Main street, are emphatically endorsed and praised by many of our most discriminating citizens. The reason is obvious, as Mr. A. P. Allen, the manager, is recognized by the medical profession and discriminating people as an expert optician. Mr. Allen gives his personal supervision to all repair work and examinations for defective eyesight. The rooms are fitted expressly for this business and equipped with all modern appliances. Mr. Allen has a reputation for reliability and skill unsurpassed by any optician in Penobscot county. He was born in Augusta, in 1865, and educated in the public schools of Augusta and Winthrop, and is a graduate of the Dirigo Business College, Augusta, class of '86. Mr. Allen has had 20 years experience in this business and is a graduate of the Detroit Optical College, of Detroit, Michigan. He is esteemed commercially as well as personally and is a 32 degree Mason, K. T. and Shriner, and a member of the Odd Fellows and Rebekahs.

PAUL G. MARTINI, Fruit, Harlow and Central Sts.

The Central Fruit store, corner of Central and Harlow streets, was established 12 years ago by Paul G. Martini, whose operations have been successfully extended, until today he is one of the largest wholesale and retail dealers of fruit in the State and undoubtedly the heaviest handler of fruit in this city. His first stand is still used for the retail trade, where all kinds of fruit, nuts, confectionery, cigars and tobacco are dealt in. Increasing trade has forced him to use the basement and also to occupy a fine large store at 97 Central street for wholesale transactions. About 2,000 square feet of floor are utilized, four or five assistants employed and two teams kept in constant service. Mr. Martini is of that nationality, which knows best and most accurately about fruits. He was born and educated in Italy, but has been in Maine some 13 years. He has displayed remarkable business activity and enterprise and is considered a commercial man of integrity and importance.



CAMP UNO, RAINBOW LAKE. COURTESY OF MR. SPORTSMAN

RICE & MILLER, Wholesale and Retail Hardware, 28 and 30 Broad St.

Notable in its continuous business career of 89 years of successfully catering to the public, is the Rice & Miller wholesale and retail hardware dealers, 28 and 30 Broad street, established in 1817 and as at present in 1881. Yet so far from being antique or in any ways aged, the house is, in modern facilities, up-to-date methods, complete stock and metropolitan aspect, the premier in our city. Its 89 years have been progressive ones, additional space being added for increasing business, new facilities being added as the increase of business demanded, and in fixtures and arrangement being notably abreast of the times. Carefully selected lines of hardware, lumbermen's supplies, railroad and railway supplies, guns and ammunition, sporting goods, reliable paints, oils and varnishes, cutlery and builders' hardware, are carried in large and complete lines. They are also headquarters for doors, glazed windows and cordage sold at wholesale and retail. A specialty is made of the wholesale business and three salesmen are kept on the road throughout Maine, New Hampshire and the Province of New Brunswick. Floor space of 17,000 square feet and five floors are occupied at the store, a large annex in the rear, and another large storehouse of 12,000 square feet and two floors at the Railroad, beside an immense amount under the Kenduskeag Bank and the clothing house next door. Beside the three salesmen employed on the road, there are 23 courteous and capable clerks. The firm is most thoroughly identified with our city's growth and prosperity, keeping pace with its development and the rapid advancement of the times. G. Irving Rice was born in Bangor and educated here in the public schools. Previous to forming the present firm he was in the same business under the firm name of Rice & Skinner five years and previous to that was a traveling salesman for Deacon Fogg of Fogg & Bridges, hardware, for a number of years. Mr. Rice is a 32d

degree Mason, K. T. and Shriner. W. L. Miller was born in New York City and educated at Toronto and Peterboro, Ontario. Previous to entering this business he was a traveling salesman three years and was for a time a cable operator. He is a Past Chancellor of the K. of P. Both gentlemen are considered among our most successful and progressive business men and are highly esteemed in business and social circles.

ABEL HUNT,

Funeral Director, 21 Park St.

Established in the undertaking business since Dec. 17, 1873, Abel Hunt not only has the longest career in this important profession of any in the city, but his reputation and prestige have kept pace with his years of industry, and gives him at the present time, as well as formerly, the largest as well as the best trade in the city. He was the first man in the State to practically embalm bodies, and this enterprise has been constantly demonstrated, the most approved methods being employed, the finest and most desirable furnishings provided, and splendid rolling stock being used. Every detail is arranged and carried out with careful attention and dignified appearance, and with the utmost satisfaction to those who have sustained a loss. From 5 to 8 efficient assistants are employed, a wholesale business in undertaking supplies being carried on in addition to funeral directing. Three floors and store houses are occupied. Mr. Hunt was born and educated in Camden, and in early years was in the harness and lumber business, in connection with it, entering the undertaking line. He came to this city with E. H. Tibbetts, with whom he remained two years, and for 20 years has been at his present location. Mr. Hunt is a member of the Masonic bodies, I. O. O. F., and the Unitarian church, giving a loyal and valuable consideration to all matters that pertain to the welfare of the city, and receiving in return high appreciation from his fellow citizens, both personally and professionally.



INTERIOR VIEW OF SPONSON CANOE

C. B. THATCHER,
Boats and Canoes, 104 Exchange St.

Among the diversified industries of Bangor must be mentioned that of C. B. Thatcher, 104 Exchange street, manufacturer of canvass boats and canoes. This includes boats and canoes of every

established in 1890, in a small way. Mr. Thatcher has become famous the world over, as an expert builder of boats and canoes. He was born in Bangor and educated in our public schools. Mr. Thatcher has seen much of this country, having traveled all



SPONSON CANOE, SIDE VIEW

dimension, and a specialty is the Sponson canoe of Mr. Thatcher's own invention, and made exclusively by him. The products are widely known for their reliability, beauty of finish, speed and thorough workmanship, and are sold and shipped to all parts of the United States and Canada. The business was

through the West, and located in the Black Hills in 1877. He enlisted in the Navy in 1863, and was honorably discharged in 1865. Mr. Thatcher is considered an expert boat builder, and is highly esteemed in the community. He is a member of the G. A. R., and the Hon. Hannibal Hamlin Post of Bangor.

HODGKINS & FISKE CO.,
House Furnishers,
190-194 Exchange St.

Carrying an immense stock, metropolitan in methods, and doing a large volume of business annually, the complete house furnishing goods concern of Hodgkins & Fiske Co., 190-194 Exchange street, stands on a footing of equality with leading similar houses of New England. The house is known locally as the finest and best equipped furniture department store in Penobscot county. Everything reliable and desirable in furniture, stoves, ranges, carpets, draperies, crockery, lamps, kitchen utensils, etc., in fact, everything to furnish a house complete, is carried in a large and varied assortment. Prices must be moderate, for the patronage is unsurpassed by any similar house in this section. Floor space of 11,650 square feet and seven floors are occupied, five floors in the main store, and two floors in the annex. There are eight distinct departments, each a store in itself, in brief, there are eight complete stores under one roof. The business was established in 1904, in a comparatively small way and has grown to its present large proportions. There are at present nine people employed and one delivery wagon kept in constant service. Goods are sold for cash or on easy terms. A specialty is made of high grade furniture, carpets and draperies, and the famous Hub and Sterling stoves and ranges, sold and shipped to all parts of the State. Among the various progressive methods that distinguish this firm is the selling of meritorious goods at low prices and no poor goods allowed to leave the house under any consideration, in brief, having none but satisfied patrons. Another special feature is the furnishing of houses from bottom to top, and several of the finest residences in the city have thus been fitted out. F. L. Hodgkins was born in Hancock and there educated.

He has had 20 years experience in the furniture business, having been previously employed in every capacity of the business. He is a member of the Masons. F. O. Fiske was born in Rockland and educated there in the public schools. He also has had 20 years experience in the furniture and stove business, and is a member of the Masons. Both gentlemen are ranked among Bangor's most astute merchants, alert to the advancement of the age, and fully abreast of the times, and as citizens in sympathy with the growth and prosperity of Bangor and its people.

SAWYER & COPELAND,
110 Exchange St.

The popular and widely known products of Sawyer & Copeland, 110 Exchange street, manufacturers and bottlers of high grade carbonated beverages, have stood the test of time and possess the merited reputation of being both healthful and invigorating. Only pure ingredients are used in their manufacture, a fact that should be widely known. At the well equipped plant everything in fruit flavors are manufactured, and a specialty made of cream soda and ginger ale. The products of Sawyer & Copeland are popular wherever introduced, and are sold all over eastern Maine. A large amount of floor space is consumed and six skilled workmen employed in the busy season, while two delivery wagons are kept in constant service. The business was established in 1842, by John A. Wallace, and bought out by the present proprietors in 1896. Wilson Sawyer was born in Hampden and there educated. He has had many years experience in this business and was employed here for 10 years by John A. Wallace. Lemuel Copeland was born in Holden, and educated there in the public schools. Previous to engaging in this business he was in the lumber business. Mr. Copeland is a member of the Masonic fraternity. Both gentlemen are known as business men of sagacity and are highly regarded for estimable personal characteristics.



CANOEING PARTY STOPS FOR DINNER

Courtesy of Maine Sportsman

W. H. SALLY,
Clothing, 9 State St.

For a clean, handsome stock of ready-to-wear clothing and stylish furnishing goods, the store of W. H. Sally, 9 State street, is unexcelled in the city. Prices too, are reasonable, and fully as low as reliable goods can be sold for. These features in connection with enterprise, progressive ideas and courtesy on the part of the proprietor have won for him a large patronage in Bangor and vicinity. A specialty is made of high grade clothing and the Boston Derby hats. Three capable assistants are employed.



W. H. SALLY

Mr. Sally was born in Somerset county, and educated there in the public schools. He established his present business in 1893 and has built up a large and constantly increasing patronage. Mr. Sally since going into business has gained the universal confidence and esteem of our people for his business integrity as well as admirable personality. He is a member of the Odd Fellows, A. O. U. W., I. O. F., Maccabees and American Benefit Association.

WHITON'S CARRIAGE REPOSITORY, 60-66 Harlow St.

For two generations at least, the name of Whiton, in connection with carriages, has been familiar, not only in Bangor but in eastern Maine, and its prestige is as sound and wide-spread as its reputation. Whiton's Carriage Repository, at 60-66 Harlow street, was originally established in 1834, and its founder was Thos. J. Whiton, the father of the present owner, W. F. Whiton. Formerly the manufacture of carriages was the chief venture, but for the past 10 years it has been a vast salesroom for every sort of a vehicle that can be recommended. Stylish, nobby carriages for single horses or pairs, light running or solidly geared styles, transportation and mercantile wagons, sleighs, also robes, whips, blankets and harnesses; all these commodities, everything known to the horseman or needed by him, are handled in variety, allowing a wide selection. Good, durable, as well as handsome carriages, are displayed, and the most reasonable prices asked. It is the exclusive carriage repository in Bangor, and the sale of 250 carriages a year prove, in facts and figures, its importance. One large building of three floors, 65 feet square, is occupied, as well as two others, 50 x 30 and 80 x 30. Two competent assistants are employed. W. F. Whiton was born and educated in this city, at an early age entering his father's business, and in 1869 becoming the head of it, continuing as a manufacturer until 10 years ago, and energetically and sagaciously promoting his present venture to its exceptional standing. Mr. Whiton is one of our public spirited citizens, prominent and esteemed, commercially and personally.

EAST SIDE PHARMACY CO., 30 State St.

The firmly established and thoroughly reliable pharmacy of the East Side Pharmacy Co., 30 State street, has catered to the demands of discriminating people of our city and vicinity for 30 years, and constantly met all the requirements in the most satisfactory manner, gaining a reputation for proficiency of service unrivalled in Penobscot county. In addition to handling pure drugs and chemicals, the best of sick room supplies, sundries and toilet preparations hospital and physicians' supplies and time tested family medicines are extensively dealt in. A specialty is made of filling of physicians' prescriptions, pure ingredients only being used and moderate prices charged. Four courteous and capable clerks are employed. The business was established about 30 years ago and incorporated in 1898, and is officered by H. A. Chapman, Pres.; Chas. H. Davis, Sec. and Treas. Mr. Davis was born in Auburn, and educated in the public schools of Lewiston. Previous to embarking in his present business he was employed by Wakefield Bros. of Lewiston eight years and has had several years experience in the drug business through out Maine and New York. Mr. Davis is President of the State board of Pharmacy and is a member of the Masons. He is considered a druggist of expert knowledge, a business man of integrity and progressive methods and is highly regarded in the community.



ORREN RUSSELL, Woolen Goods, 134 Main St.

Though established but three years, Orren Russell, 134 Main street, has earned a splendid reputation and desirable patronage in woolen goods. Carrying an extensive and varied assortment of piece goods for suitings, either for ladies' or gentlemen's wear, steamer rugs, shawls, etc., and competing with the largest concerns in Maine, this house meets the demands of discriminating people of Bangor and vicinity. A specialty is made of remnants for suitings and are sold at the lowest market quotation. Mr. Russell was born in Greenbush, and educated in the public schools and Lee Normal Academy. He has lived for the past 25 years in Old Town, and was for 12 years in the grocery

business there. Mr. Russell is well known here as a merchant of integrity and sagacity and is highly esteemed in both Bangor and Old Town. He served the city of Old Town as City Clerk two years, and was three years Chairman of the Board of Overseers of the Poor. Mr. Russell is a member of the Masons, Odd Fellows, A. O. U. W., and Modern Woodmen.

LEIGHTON PLUMBING AND HEATING CO., 158 Exchange St.

Greatly augmenting the building operations of Bangor and vicinity, is the widely known plumbing and heating house of the Leighton Plumbing & Heating Co., located at 158 Exchange street, successors to Leighton, Davenport & Co., and established first in 1840, and in 1876 as Leighton, Davenport Co.; and incorporated as at present in March, 1905. Sanitary plumbing and scientific ventilation and drainage are special features, all work being executed according to the highest standard of building exactions. The most approved and time-tested heating systems are installed, bathrooms and lavatories fitted, and supplies of various description furnished. Reliability and competency of service mark all operations, while charges are consistent with reliable work. Floor space of 3,600 square feet and four floors are occupied, and 25 skilled mechanics employed. The company is officered by W. H. Rollins, Pres.; Geo. S. Chalmers, Treas.; Geo. L. Chalmers, Clerk; M. G. Trask, Mgr. Mr. Trask was born in New Sharon and educated in Dixmont and Bangor. He has had practically a life-time experience in this business, and is known as an expert master of every detail. Mr. Trask served our city faithfully in the Common Council three years, and was President of that body one year, and on the Aldermanic Board two years. In politics he is a staunch Republican, and is prominent in the councils of his party. Mr. Trask is a member of the Masons, K. T., Past High Priest to the Grand Royal Arch Chapter of Maine, and Past Senior Warden of the Grand Lodge of Maine. Geo. L. Chalmers was born in Bangor, and educated here in our public schools. Since leaving school he has always been employed in the capacity of book-keeper. Mr. Chalmers is a member of the Elks and American Benefit Association.

M. C. BUCK, Custom Tailor, 20 Harlow St.

One of our young tradesmen who has merited the patronage of particular people and is constantly increasing his trade through meritorious efforts, is M. C. Buck, custom tailor, at 20 Harlow street. Mr. Buck has been established since Dec., 1904, and through painstaking workmanship has materially advanced his standing in his field of endeavor. He makes not only stylish, but well fitting clothes of durable material and up-to-date cloths and patterns. Cleaning and pressing are skillfully and promptly done, also alterations on women's clothing. Two or three capable assistants are employed. Mr. Buck was born in New Brunswick, was educated and learned his trade there. He was employed in this city one year before embarking for himself. Mr. Buck is not only adept at his trade, but is a clever and upright business man, who has earned the good will of the community.



M. H. ANDREWS.

Bangor is noted for its many and accomplished musicians, and among them in particular, and discriminating people generally, the musical merchandise house of M. H. Andrews, 98 Main street, stands pre-eminent for high grade instruments, and for carrying the largest and most varied stock in eastern Maine. The business was established in 1875, and bought out by Mr. Andrews in 1890, who greatly increased the stock and improved the facilities, so that today, the business commands the patronage of the musical inclined of Penobscot county. Pianos, organs and musical instruments of various description are extensively handled, also a select line of classical and popular sheet music. The famous Chickering pianos, of world wide reputation are handled and the celebrated Mason & Hamlin, Ivers & Pond, Blasius and several other noted makes are extensively dealt in. House and church organs are also handled, including the Packard, Mason & Hamlin and Burdette, all of known merit and reliability. At present there is a beautiful compensating pipe church organ on exhibition in the sales department, an unusual exhibit in Maine musical merchandise houses, a fact which speaks louder than any number of words of the variety of stock carried. Four floors are necessary for the large display of goods carried and are used as sales rooms. A large room on the top floor is used in the manufacture of violins and the repairing of all musical instruments. A recital hall was built in

January, 1905, and has a floor space of 1,500 square feet, which indirectly greatly augments the business. Ten capable and courteous salespeople are employed. The building is especially adapted for this business and is one of



the best facilitated musical houses in New England. The house is widely known for its reliability and business integrity, the name alone guaranteeing that all goods are just as represented.

The store is under the efficient management of the proprietor, Mr. M. H. Andrews, who has a thorough knowledge of all that pertains to this business. Mr. Andrews was born in Bethel, and there educated. Previous to engaging in his present business he was for 17 years leader of the Bangor band and for 25 years leader of Andrews' orchestra. He is an expert in his profession and people anticipating the purchase of a piano, will do well to consult him on any matter regarding it. Mr. Andrews is highly regarded in our city, not only as a talented musician, but as a citizen of estimable qualifications. He is a 32d degree Mason, K. T. and Shriner. Mr. Andrews enlisted in the Northern army, 12th Maine regiment, in 1861, and was honorably discharged in 1866, serving all through the war as leader of the band. He is a member of the G. A. R.

C. H. FIFIELD, Sign & Carriage Painter, 81 York St.

Throughout our city, are noticeably artistic signs, beautiful in design, execution and coloring, and in most cases the name Fifield will be perceived underneath the larger inscription. C. H. Fifield has been established in our city since 1871, as a carriage, sign and show card painter, a further demonstration of his artistic ability being in oil paintings, which he does for himself, but which are recognized for their worth and excellence. At 81 York street he occupies a large shop of some 8,000 square feet, employ-

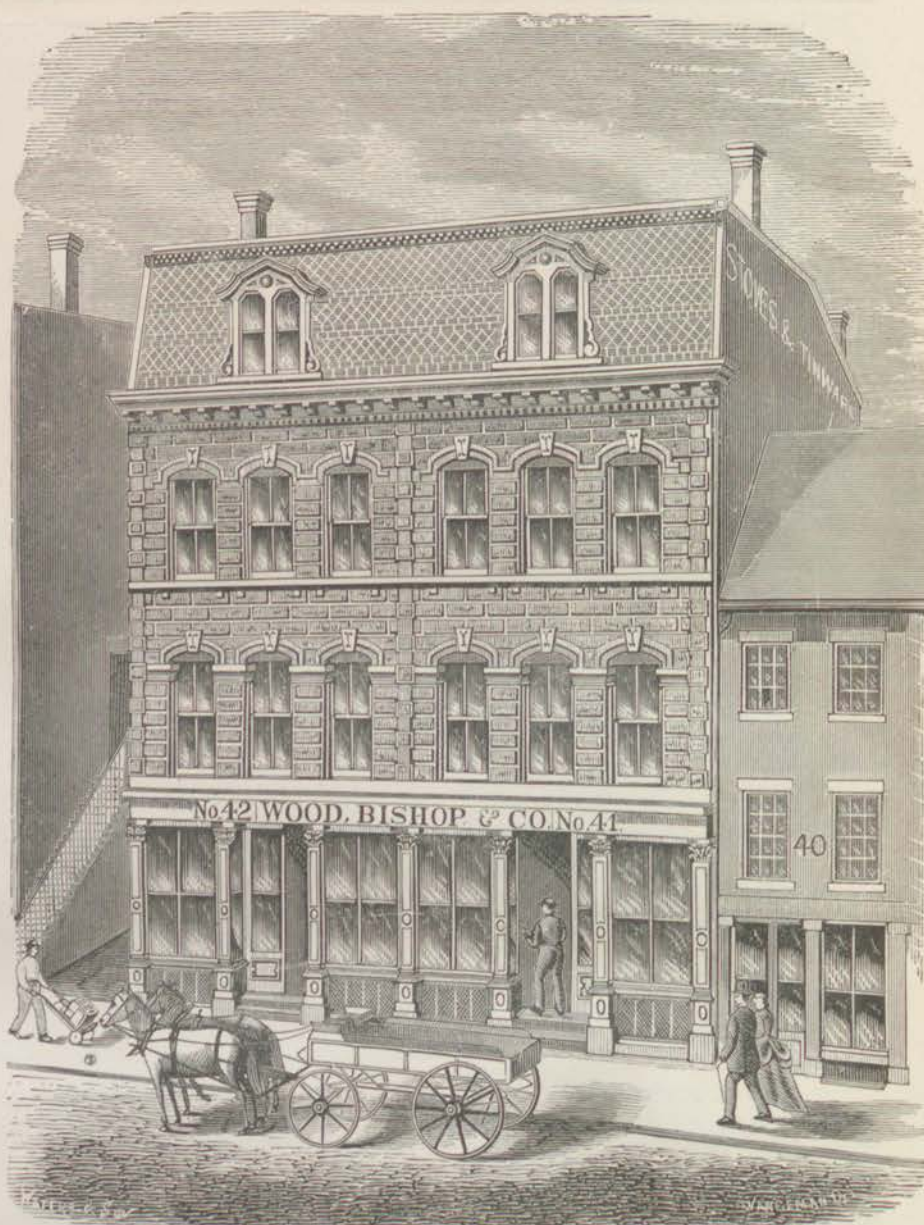
ing one to four skillful assistants. It is the oldest established shop here, and its development has been steady and progressive as the quality of workmanship has become known and an increasing patronage, gained. The trade is among people who appreciate not only the general effect in painting, but the masterly details in trimmings, matching and original monograms. Mr. Fifield designing and furnishing attractive monograms for fine carriages. In gold signs on board or glass, Mr. Fifield has probably no superior in this State, each sign being free in conception, conspicuous in originality and exclusive in idea. They are really works of art and are so considered by the most sagacious business men, whose use them. These recommendations, quite naturally, indicate that Mr. Fifield is foremost in his industry in this city. Mr. Fifield was born in Bradford, but educated in Bangor, after the Civil War traveling a year in Pa. and a year in New York, returning to this city and commencing his trade with Whitton & Yetton. Embarking for himself, in a small way, he has continually added to his equipment and room, building additions until he now has four times his original space. The 17th of Mar., 1865, Mr. Fifield enlisted in Co. I, 14th Reg. of Maine, being the youngest man in the Company, but a faithful soldier, while his term remained. He is considered one of the representative men of the community, while his fame in his industrial enterprise is known even more widely.

**JOHN K. WOOD,
Cleansing and Dyeing,
66 Harlow St.**

Cleansing, repairing and dyeing are the specialties of John K. Wood, at 66 Harlow street, where he has been located the past five years, giving satisfaction to discriminating and fastidious customers, who demand and appreciate fine results. Wet or dry cleansing are operations for which he is most noted and every garment handled by him is given individual attention and care and is subject to the process which will furnish the best results. He is known for the reliability of his work, moderate charges and courteous treatment of all customers. Mr. Wood was born in Bangor, in 1867, educated here and has been engaged at his present trade some years, for quite a period being a pressman in another dye house. His training was painstaking and thorough, so that in embarking for himself, he was recognized for his ability and has become known for his business integrity.

**WOOD & BISHOP CO.,
Stoves, Ranges & Furnaces,
40 to 44 Broad St.**

Prominent among the foremost concerns of New England, engaged in the manufacture of stoves, the largest concern of its kind in the State, and unrivaled in several of its special lines, is the firm of Wood & Bishop Co., with spacious and finely equipped plant at 329 to 339 Main street, and office and sales-rooms at 40 to 44 Broad street. The products of the concern are stoves, ranges, furnaces, tin and iron ware, etc. Some realization of the broad field covered in the production of stoves and furnaces by this concern can be had when it is known that 60 different distinct makes and styles are manufactured completely covering every modern idea,



OFFICE AND SALES ROOMS

fashion, and conception. These include the famous Imperial Clarion range, the Century Clarion range, Our Clarion range, Popular Clarion, Grand Oak and Ocean ranges, Acadia, Alliance, Fire Side and Norumbega wood cook stoves, Ideal Clarion and New Clarion wood parlor stoves, Clarion Oven Parlor and Daisy Wood parlor stoves, the Royal Clarion Coal Parlor and Royal Clarion Coal heaters and other makes too numerous to mention. Originality of design, beauty of finish and artistic merit, are leading factors, while the goods are made from the best material obtainable and all industrial operations are carried on under the personal supervision of the members of the company. A specialty is made of wood furnaces and in point of construction and durability are unexcelled by any manufactured anywhere. These goods are sold and shipped to all parts of the United States. Tin ware, hollow ware and antique goods are also extensively dealt in and sold at wholesale and retail. The name of Wood & Bishop Co. on stoves, ranges and furnaces is considered by the trade to mean the highest standard of excellence.

Floor space of 24,000 square feet, five and one half floors in the store, and two floors in the adjacent building are occupied. The extensive plant covers between two and three acres and 10 buildings occupied in the execution of the work produced, and 100 skilled hands are employed. The business was formed as many large concerns of the present day were, in a small way in 1839, and has grown to its present large proportions. It was incorporated in 1894, and is officered as follows: Chas. H. Wood, president, Edward Wood, vice president and Gorham H. Wood, treasurer and secretary. Chas. H. Wood was born and educated in Bangor. He has had a lifetime experience in this business, starting at the early age of 15 years. Mr. Wood is a member of the Masons. Edw. Wood was also born and educated in Bangor. He is a member of the Masons K. T. and K. of P. Gorham H. Wood, son of the President of the company, is a native of Bangor, and educated in our public schools. All members of the company are known as past masters of the business and are highly esteemed citizens of our city.



WOOD & BISHOP CO.'S FOUNDRY, OPP. M. C. R. R. STATION

**FOSTER & YORK,
Contractors, 59 State St.**

Never before in the history of building operations was so much demanded of the contractor and builder as at the present time. Not only must his estimates be close but every attention paid to detail for beauty of construction and interior convenience. A local contracting and building concern who are up-to-date in all methods and modern in respect to progressive ideas, is Foster & York, with office at 59 State street, and store house in the rear of Exchange street, and established in May, 1905. Estimates are furnished anywhere in New England for all kinds of building, from cellar to garret, and a specialty is made of gravel roofing. Repairing is promptly executed and in all work undertaken contracts are carried out to the minutest detail. In the busy season some 50 skilled mechanics are employed. C. F. Foster was born in Carmel, and there educated. Previous to engaging in his present business he was a journeyman carpenter. S. N. York was born in Hermon, and educated there and in the public schools of Pittsfield. Mr. York established the business in 1902, under the firm name of S. N. York & Co.; and in 1905 Mr. Foster was admitted to partnership. Mr. York is a member of the Odd Fellows, Encampment and Cantons, I. O. E., and is Treasurer of the Carpenters' Union. Both gentlemen are known as practical carpenters and builders, reliable and trustworthy, and are highly esteemed citizens of our city.

**EDWARD I. MORRIS,
Ladies' Tailor, 3 Park St.**

The one exclusive ladies' tailor in our city is Edward I. Morris, since Jan. 1904 located at 3 Park street. Mr. Morris is a most expert, stylish and up-to-date maker of good clothes and has gained such a decided reputation, that he has an ever increasing patronage and prestige among discriminating and fash-

ionable people. He keeps informed of the latest fashions and in tailor made gowns, garments, and riding habits, provides the most desirable fashions and perfect fits. For linings he keeps on hand the finest quality of silks and satins, and carrying complete samples of desirable cloths. He occupies two floors of 1,200 square feet each and employs some seven skillful assistants, Mr. Morris himself measuring, cutting and designing. Mr. Morris was born in Poland, educated in England, and learned his trade in London. He has been located in Bangor four years, first working at his trade, then forming a partnership and since last June, conducting his own enterprise. He has steadily advanced his trade as an enterprising and alert business man and is considered a patriotic and estimable citizen.

**BARNES & MAYO,
Stable, 44 Harlow St.**

Entering its sixth year of growth and progress under the enterprising management of Barnes & Mayo, the livery and boarding stable at 44 Harlow street, is enjoying increasing patronage and prestige. This energetic firm bought out T. T. Lane in 1900, and have quadrupled its livery business, doubled its boarders and has taken additional room, which was formerly sublet, to accommodate its increasing business. The stable occupies about an acre of space and has the largest carriage room in the city, a couple of smaller buildings in addition to the main stable, being used. Some 48 boarders and 20 livery horses are stalled, and nobby and up-to-date rigs furnished. Eight competent assistants are employed. I. M. Barnes was born and educated in Lee, and was formerly a plumber in Bar Harbor and Bangor. H. L. Mayo was born in Frankfort, educated in Bangor, and learned the trade of granite cutter. Both gentlemen were owners of horses, interested and experienced in the treatment and care of them and have shown undoubted skill and

enterprise in their present venture. Mr. Barnes is a member of the I. O. O. F., and Mr. Mayo of the American Mechanics. Personally they are highly regarded, and commercially are held as alert and sagacious business men.

C. H. BABB & CO.

Fully as much importance is attached to the matter of plumbing in all building operations of consequence as to architectural designs, and the plumber is as carefully selected as the contracting builder. A local plumbing concern that stands among the foremost of similar concerns in Maine, is that of C. H. Babb & Co., 212 Exchange street. The business was established in 1893, and as at present in 1902, and they have built up a large and constantly increasing business, and secured a reputation for the excellence of their work second to no similar house in Penobscot county. All that pertains to first-class and sanitary plumbing, steam and hot water piping, gas fitting, sheet metal and cornice work, and general jobbing, is done. Heating systems are installed that are of time-tested reliability, and all work promptly executed, and in a manner always satisfactory. Two floors are occupied at the store and two large store houses necessary for the extensive stock carried, and from 14 to 25 skilled mechanics are employed. C. H. Babb was born in Boston, Mass., and educated in Portland and Bangor. He is a member of the Masons, Odd Fellows, Encampment and Cantons. R. H. Downing was born in Hudson, and educated in the Bangor public and high schools. Previous to entering this business he was cashier for Bragg, Cummings & Co. seven years. Mr. Downing is a member of the Odd Fellows, Red Men, Royal Arcanum, and Modern Woodmen. He served our city one term each as Councilman and on the Aldermanic Board. Both gentlemen are known as business men of integrity, employing modern methods and up-to-date ideas.



CORNER 12TH AVE. AND 49TH STREET, BOROUGH PARK, NEW YORK CITY, IN 1904

**CHAS. A. MANN,
Real Estate, 154 Exchange St.**

Chas. A. Mann, dealer in New York real estate and New England agent for the Borough Park Co. and Westminster Heights Company of New York City, and located at 154 Exchange street, was established in 1904. He has succeeded admirably in establishing a rep-

Borough Park and Westminster Heights Park. Lots are sold at \$600 and upwards, for cash or on easy terms, gratuitous transportation is furnished to all patrons and many prominent men of Bangor and Old Town have purchased land there for investments. These properties are in the best sections of the fastest growing place in the world, where

fare without change of cars), and several car lines intersect the properties running right into the heart of the city. Intending investors and the purchasing public are urged to investigate these properties before investing elsewhere. Mr. Mann is appointing sub-agents in all of the larger cities and towns of Maine. At the local office two salespeople and a



SAME PROPERTY A YEAR LATER. COMPARE WITH ABOVE PICTURE

utation for fidelity, integrity, and progressiveness seldom reached by many older concerns. Mr. Mann represents the Westminster Heights Co., of New York City, dealers in real estate, with a capital of \$500,000, and a combined surplus of \$750,000, backed by officers and a directorate made up of the most responsible business and professional men of New York State. The properties of the Company are situated in New York City and Brooklyn, and are known as

hundreds of millions of municipal and corporate capital are being spent for transit improvements. Both parks are beautifully laid out with streets and broad avenues, modern granolithic sidewalks, and thousands of shade trees, besides having all the advantages of New York City. At Borough Park there are to-day about 1,500 houses, where six years ago there were only 23 houses. They are about one-half hour's trolley ride from New York City Hall, (5 cent

staff of office help are employed. Mr. Mann was born in Brewer and educated there in the public schools. Previous to establishing his present business he was connected with the pulp and paper making industry. Mr. Mann is known as an energetic and sagacious business man, and is highly esteemed in the community. He is a member of the Masonic fraternity. Full information is cheerfully given by the Genl. Agent at his office, 154 Exchange street.



DOE BUSINESS COLLEGE, Y. M. C. A. BUILDING

R. B. DUNNING & CO.,
Seeds, Implements and Plumbers'
Supplies, 54 & 58 Broad St. and
37 Mercantile Sq.

The farmer of today, in order to keep pace with the times and compel Mother Earth to yield an abundance, must have his farm equipped with modern agricultural implements and either raise or purchase his seed of a supply house of known reliability. The merchants and farmers of northern and eastern Maine, have learned that the heavily stocked establishment of R. B. Dunning & Co., wholesalers and retailers, 54 and 58 Broad street, and 37 Mercantile square, can supply nearly everything reliable and desirable for their industry. In addition to everything of practical value in agricultural implements and tools, and every variety of seed used in this climate, they are headquarters in Bangor and northern

Maine for plumbers' supplies of every description, builders' material, steam and hot water boilers and mill supplies. The business was established in 1835, and incorporated in 1897. Floor space of nine floors and two spacious storehouses are occupied, and a store of five floors located at 37 Mercantile square. From 22 to 28 assistants are employed. The company is officered by Geo. W. Dunning, Pres; John G. Dunning, Treas; and James A. Dunning, Clerk. All three members are natives of Bangor, and were educated in our public schools. Geo. W. Dunning is a member of the Masons. John G. Dunning is a member of the Odd Fellows and K. of P. James A. Dunning is a member of the Masons K. T. and Shrine. They are active in business circles of our city, and have the respect and confidence of the purchasing public, won by hard work and honorable business dealings.

ANDERSEN & GREY,
Painters, 61 State St.

The firm of Andersen & Grey, contracting painters and paper hangers, was established in 1903, and as at present Feb. 14, 1904. House painting, paper hanging, whitewashing, and wall tinting, are executed in the most satisfactory manner, and prices are as low as is consistent with reliable materials and good workmanship. Contract work is solicited and made a specialty. Eight skilled mechanics are employed. The office is located at 61 State street. K. J. Andersen was born in Norway and there educated. He is a member of the A. O. U. W. R. E. Grey was born in Sedgwick, and there educated. He is a member of the Odd Fellows. Both gentlemen are known as expert painters and business men of integrity, and are highly regarded by all who know them.

JOS. STEWARD,
Banigan Rubber Co., 11 Park St.

Not only Bangor, but Maine itself, has widely known goods brought to its immediate door, when such an office as Jos. Steward's, at 11 Park street, is operated. Mr. Steward represents the Banigan Rubber Co., this Co., it being almost needless to say, being one of the largest dealers of rubber in this country, and Mr. Steward representing it in every feature of its wide output, showing every kind of rubber footwear, high and medium grade, wool boots and knit socks. The importance of such an office is in the fact, that a customer has quite as wide a selection as if he went to the factory or a Boston or New York office, and yet is saved that expense. Mr. Steward knows thoroughly his firm's output, has all the prevailing samples; quotes the lowest prices and gets goods shipped promptly. He is the salesman for Maine, traveling all through the

State, as well as attending to the local office. It's a big contract that has been ably fulfilled by this young man. Mr. Steward was born and educated in Newport, Me., but for 12 years was with the P. H. Vose Co., and three years with the Farnsworth Shoe Co., and for two years has been established as at present. He has proved himself an alert, progressive and energetic young business man, constantly increasing his trade, and through upright methods and clever personality, making valuable associations for himself and his house. He is a member of the U. C. T. Association.

JOHN F. WOODMAN CO.

13 State St. and 146 Front St.

The John F. Woodman Co., dealers in anthracite and bituminous coal, with office at 13 State street, and yards at 146 Front street, was established in 1890, and stands among the foremost of similar concerns in eastern Maine, both as regards reliability of commodities handled, and volume of business transacted annually. The supply is always large and of the highest grades, sold at wholesale and retail, for the lowest market quotations. Correct weight and prompt delivery are assured, there being 22 employees and 12 teams kept in service. Mr. Woodman was born in Bangor and educated in our public schools. Beside conducting the business of the coal company he is and has been manager of the Bangor Ice Co., (which was established in 1844), for 23 years. This company is amply equipped for furnishing ice at all seasons of the year, and meet all competition both as to quality and price. Mr. Woodman is too widely known in this city to need any introduction at our hands. It is needless to say he is highly esteemed as a citizen of our city, and is heartily in accord with all that tends toward the advancement of Bangor and its people.

H. F. INGRAHAM,
Clothing, 11 Park St.

The "makers of clothes"—that is the Pierce-Jones Co., of Boston, and the up-to-date agent in Maine, of this enterprising house, is H. F. Ingraham, with local office at 11 Park street. This commission house was established two years ago, the attention of this wholesale clothing Co. being directed to this vicinity by its constant increase of trade and by its desire to accommodate and please its many Pine Tree State patrons. Its able and successful young traveling man, Mr. Ingraham, was made its representative and in the Bangor office is the excellent opportunity to see all styles of men's and boys' clothing, each season's samples being complete in the stock, quality, patterns and designs that are being worn or intended for that period. It is an especial opportunity for retailers near by to get a thoroughly adequate idea of goods and prices which Mr. Ingraham can give or have delivered as securely as the main office. His territory still embraces all of Maine, which he has traveled five years for the Pierce-Jones Co., fancy clothing end of the Burton-Pierce Co. Mr. Ingraham was born and educated in Houlton, and for nine years was in the retail clothing business in that city, being familiar with the details of the trade, as well as progressive in business policy. He is a member of the Masonic bodies and U. C. T. Association having a good personal as well as commercial standing through the State.



CHAPMAN CLOTHING CO.,
17 Hammond St.

A clothing house that is popular with all classes and widely known throughout this section of the State, is the Chapman Clothing Co., 17 Hammond street. This old reliable stand, still maintains the high standard of excellence for its custom and ready-made clothing for men and boys, a reputation gained early after the establishment of the business in 1861, and held continuously. All ready-to-wear garments for men, boys and youths are significant for their fineness of fabric, thorough workmanship and perfection of fit, and a specialty is made of the famous Leopold Morse, high grade clothing. The company are exclusive

agents in Bangor for the Wannamaker and Brown custom made clothes of Philadelphia. Correct furnishings, hats and caps are extensively dealt in, and prices right and competition met on all goods handled. John E. Chapman was born in Damariscotta, and educated there in the public schools. Mr. Chapman has had many years experience in the clothing business, having previously been a manufacturer and wholesaler and also was an expert cutter for a number of years. Mr. Chapman is considered a past master of every detail of the clothing business, is a business man of modern methods and progressive ideas and is highly esteemed for his honorable business dealings.

COWHIG & GOLDEN,
Employment Agency.

Headquarters in Bangor for reliable help of all kinds, is the employment agency of Cowhig & Golden, located at 123 Exchange street, and established in 1904. During the interval following, this house has constantly maintained a reputation for strict and reliable business methods and prompt and satisfactory service. All kinds of skilled and common laborers are furnished, and a specialty made of reliable lumbermen's help, and laborers for contract work. Five capable assistants are employed. U. J. Cowhig was born in New Brunswick, and educated in Maine. Previous to establishing his present business he was in the same business in Bangor and Boston 9 years, maintaining two offices. Mr. Cowhig is a member of the Spanish American War Veteran's Association. S. H. Golden was born in Russia and educated in the public schools of Chicago. Previous to engaging here he was in the employment business in Chicago three years. Both gentlemen are known as business men of integrity and sagacious methods, and are widely and favorably known in commercial circles.

PATRICK J. BYRNES,
Insurance and Real Estate,
23 Hammond St.

In all important matters pertaining to insurance or real estate, only business men of thorough reliability and expert knowledge in their lines should be consulted. Such in Bangor is Patrick J. Byrnes, located at 23 Hammond street, and established in April, 1894. Constantly handling desirable properties, and placing investments, he is thoroughly informed as to the real estate situation and condition of the market. Mr. Byrnes also does an extensive business in the renting of buildings, and in the managing of estates. As to insurance, only time tested companies are represented, and a specialty is made of fire insurance, all losses being promptly and liberally adjusted. Mr. Byrnes is manager in Bangor for the New England Land Co., proprietors of the Highland Terrace property on Mt. Hope Avenue. This property is very desirable, and is beautifully situated, and is sold for cash or on easy terms. Two capable assistants are employed. Mr. Byrnes was born in Ireland, and educated there in



the National schools, and at the famous old North Monastery of Cork. Previous to engaging in his present business he was superintendent of the Metropolitan Life Insurance Co. for 3 years. Mr. Byrnes is the founder of the United Irish League in Bangor, and also the founder of the Philo Celtic Society, who maintain a school here for the study of the Gaelic language, and Irish history, in which rapid progress is being made. Mr. Byrnes is a business man of energy, perception and progressive methods, and as a citizen is highly esteemed. He is a member of the A. O. H., A. O. U. W., and has been financial secretary of the K. of C. for the past five years. Mr. Byrnes is a member of the St. Mary's Catholic church.

R. L. BAKER,
Horseshoer, 34 French St.

Years of experience in horseshoeing, has given R. L. Baker, located at 34 French street, a wide reputation among horsemen, who are careful and discriminating in the treatment of their horses. Fine work is done on all animals and especially good results are obtained in shoeing lame or interfering horses, or others that require particular attention. All work is done promptly, one capable assistant being employed. A shop of 2,400 square feet is occupied. Mr. Baker has been in Bangor some 20 years. He was born in Woodstock, N. B. and educated and learned his trade in this state. He was located in Old Town 6 or 7 years and returning here, was in the firm of M. Murphy & Co., which built this shop six years ago and whom Mr. Baker bought out two years ago. He is a member of the Maccabees, and through our city is known not only for his industrial ability, but for personal qualifications.

T. J. DALEY & CO.,
Groceries and Provisions,
325 Main St.

A family grocery store, widely known for the excellence of its goods and always reasonable prices, is that of T. J. Daley, 325 Main street. The business was established by Cullinan & Daley, in 1892, and bought out by the latter in

1895, who greatly improved the stock carried and materially increased the patronage. Fine lines of staple and fancy groceries are carried, including the best makes of flour, leading brands of canned goods, pure food supplies, table delicacies, choice teas, coffees and spices. Prime cured and fresh meats, and fish of all kinds are extensively handled. Ship stores are a special feature of this finely equipped and heavily stocked store, and a large volume of business is done annually. Floor space of 5,000 square feet, and three floors are occupied, and five



capable clerks employed. Mr. Daley was born in Bangor, in 1871, and educated in our public schools. He has had 16 years experience in the grocery business and is alert to the demands of discriminating patrons. In politics Mr. Daley is a staunch Democrat, and is prominent in the councils of local Democracy. He served on the City Committee ten years, and was Chairman of that body 6 years, being elected at the age of 26, and was the youngest chairman of a city committee in Maine. Mr. Daley is a member of the K. of C., Woodmen and A. O. U. W.



HENRY A. BICKNELL,
Insurance, 98 Exchange St.

There is no question as to the desirability of insurance of whatever nature, but the question of insuring in thor-



DEAD MONARCH OF MAINE WOODS. COURTESY OF MAINE SPORTSMAN

C. DALEY WOOD CO.,
97 York St.

All of Bangor's prestige as a lumbering market is not due to the logs that are floated down the river. There are concerns in this city in the retail line that have industrial records and operations that are of vast account and pre-eminent in its enterprise and scope is the C. Daley Wood Co., with yard and mills at 97 York street. Its dealings in wood gives it an undeniable advantage in transactions, being cutters of its own wood, which goes direct to consumers. Having extensive territory, in fact being the only large operator in the woods and city too, it also handles heavy lumber by the wholesale, and furnishes this material for mills. The company is also foremost in its equipment and application of modern ideas, using steam power in the woods and electric in the yard, having among other appliances, an amazing electric saw that will cut through a four foot log. In fuel wood, the company has no close competitor, furnishing all kinds and in any size or for any purpose, its

ownership of the trees standing until they are prepared for use, giving it naturally the opportunity to make the lowest prices. Lumber land is owned in Holden, Dedham, Green Lake and Burnham and in operating this territory and the yards, 20 skilled hands are employed. The shops and yards occupy 40,000 square feet of land, and is the largest establishment in our city. C. Daley, the successful proprietor, is a Bangor man, born and educated in this city and engaged in the wood and lumber business all his life. He first worked 6 years for his father, M. Daley, who was located on Main street, then was associated with Wentworth and for two years was with Chute, whom he bought out Oct. 1905. This location was long known as the Quinn yards, but Mr. Daley's individuality and energy, have now become strongly identified, and to him is given credit for the progress and development of his desirable trade. He is considered one of our most sagacious and enterprising industrial men and stands high personally as well as in the commercial and financial world.

oughly reliable companies is another matter. The health and accident insurance company, represented by Henry A. Bicknell, 98 Exchange street, is the Continental Casualty Co., one of the oldest and most reliable companies in similar lines in the world. In life insurance Mr. Bicknell underwrites for the Prudential Life Insurance Co., known all over the world, and famous for its solidity and liberal dealings. He is general agent in Penobscot county for the Continental Casualty Co.; and local agent for the Prudential Life Insurance Co. Mr. Bicknell has been in the insurance business for the past six years, and established this business Dec. 1, 1905, and is building up a large and constantly increasing patronage. At present 12 solicitors are employed. Mr. Bicknell is a native of Bangor and was educated in our public schools. He is well known and highly esteemed in the community, is a mem-

ber of the Masons, and is Recorder of the Bangor Lodge of K. of M.

FRED E. THOMAS,
Dirigo Fishing Rods,
117 Exchange St.

In some communities it would be surprising to find a successful industrial man, engaged solely in the manufacture of fish rods. But Bangor is unique in the number of sportsmen it produces and the still greater number who regard this city as the central point for transportation and supplies. Consequently Fred E. Thomas, the maker of the Dirigo fishing rod, with work shop at 117 Exchange street, is in the right locality, though his own specific talent in this line, would earn him a standing in any community. Fishing rods, like a beautiful toy of light weight and attractive



TRYING A DIRIGO FISHING ROD

finish are made here, and then stronger, heavier and weightier ones, ranging from a rod of three ounces for trout up to the strong ones for tarpon, the gamiest fish in this section. They are made according to any order, but are always the best, most durable, flexible and desirable; every material used being selected for its excellence and every particle of work being done painstaking and "on honor." They are made in adjustable sizes with cases to match, even the trimmings being tempered and molded with unusual care and skill. These rods are not only used in our own State, but go across the country to Seattle, Los Angeles and other places on the Pacific coast. Each bears the mark "Dirigo" and Mr. Thomas' name, a guarantee and recommendation in themselves. Mr. Thomas has been engaged in this business 22 years and 16 years for himself. He was born in Newburgh, educated there and learned the trade of wood turner, later going to Central Valley, New York, and being employed for six years by H. L. Leonard, one of the first fine rod makers in this country. In 1890, Mr. Thomas entered a partnership and for the exhibit at the World's Fair in Chicago, was awarded a gold medal for their exhibition, each of the firm receiving a personal certificate. Six years ago, Mr. Thomas located here, where his fine workmanship and unexcelled rods have given him a local prestige, while his business through the country has steadily increased. Mr. Thomas is a member of the Maine State Fish & Game Association, also of the I. O. O. F., being highly regarded personally, as well as industrially.

E. T. FERNALD,
Tailor, 60 State St.

Satisfying tailoring for men, the result of skill, experience and earnest endeavor to conform to prevailing style and most artistic conception, is the distinctive feature of the high class tailoring house of E. T. Fernald, 60 State street. All the requirements for stylish, well fitting clothes are met here, and the finest fab-



WEFERLING'S,

Lewis Hegwein, Prop., 91 Main St.

Weferling's, the original Vienna Bakery, is not only known most favorably in this city, but through every community which in any way relies upon the more metropolitan enterprises and supplies of Bangor. Established nine years ago last January, it was one of the first ventures of its kind and was a direct innovation in its products of fancy cakes, delicious pastry and various appetizing eatables, made from pure food products in a skilled manner and of enticing quality. In catering, this house has a distinct reputation for supplying the choicest and most desirable menus and giving thoroughly satisfactory service. Fine

rics the markets afford are shown in carefully selected lines. Prices are reasonable, and no fancy charges made because each patron requires and is given individual attention. Nine skilled tailors are employed and all work gotten out promptly and satisfactorily. Mr. Fernald was born in Belfast, and educated in the public schools of Bangor. He established this business in 1882, and has built up a large and constantly increasing business. Mr. Fernald is highly esteemed for his business integrity and capability and is a member of the K. of P.

FOX & ADAMS CO.,
Bakery, 171-173 Exchange St.

Until last July the Fox & Adams Co., was for years a familiar and always attractive store on Main street, and occupying newer premises at 171-173 Exchange street, it has retained its old customers and made improvements that still give it the reputation of being the really first class bakery and confectionery store in our city. Corrugated steel ceilings, handsome fixtures, a beautiful onyx soda fountain, mosaic count-

candies are made on the premises and a first-class restaurant is conducted. When first established, five people were employed, now there are eleven, and 5,000 square feet occupied. Lewis Hegwein, who came to this city when Weferling's was established, has been proprietor the past four years. Mr. Hegwein was born in New York in 1877, educated there and was practically brought up in this business, his father having been a master baker. Mr. Hegwein is not only well versed in his trade, but is progressive and enterprising and a business man of capability. He is a member of the Masons, Elks, K. of P., Red Men and Woodmen, personally as well as commercially having a high standing in our city.

ers and beveled glass mirrors and cases, make it not only one of the handsomest stores here, but gives it favorable comparison with any metropolitan business house. In its fancy products of pure bread, delicious pastry and candy, the house is pre-eminent and known through this section of the State. The baker's goods are sold at retail only, but the confectionery is sold by the wholesale through eastern and northern Maine, one or two salesmen covering this territory. In addition to what the firm makes, are various lines of other chocolates and high grade goods which it handles. Ice-cream is one of the commodities in which it deals largely, and catering is satisfactorily done, a varied menu being furnished and skillful service provided. An average of 12 people is employed and the main store is 1,200 square feet in addition to which are two upper floors occupying 2,400 square feet. The firm, as stated, is one closely identified with Bangor, being founded some 20 years ago and incorporated in 1905, with Charles F. Ireland, Pres. and Treas., and E. R. Fox, secretary. Mr. Ireland

is a business man of perspicacity. He was born in Newport, educated there and at the Maine Central Institute, Pittsfield, and for six years kept a general store in that town. He was associated with the American Express Co. 19 years, and as an agent with a large territory, made his headquarters in Bangor. An opportunity to invest for himself, was accepted when he bought out the Fox & Adams Co., two years ago, a year later E. R. Fox, entering the firm. Mr. Fox is a Bangor man, who has been in the candy trade all his life, as a boy, working for his uncle, who was one of the original founders of this house and before his present partnership was also a member of the firm. In enterprise, volume of business done, upright methods and courteous consideration, there is no house more reliable or in better standing than Fox & Adams Co., and personally Messrs. Ireland and Fox are looked upon as representative business men and citizens.



WM. Z. CLAYTON,
Undertaking, 19 Park St.

In professional work, William Z. Clayton, the undertaker at 19 Park street, has had an uninterrupted and proud career in 25 years. In public spirited affairs and the general advancement of the times, Mr. Clayton has been an important figure, and today is one of the best known residents of our city, with a desirable reputation through the State. He is the head of a modern undertaking establishment which has a wide prestige for the excellence of its service and for its proper and modern care of the dead. Embalming is scientifically done, funeral arrangements planned with delicacy and good taste, and all necessary equipment furnished from a large stock. Two efficient assistants are employed and attractive teams used; all proper rolling stock being furnished. Four floors of some 4,000 square feet are occupied. Mr. Clayton's life has been marked by notable events and distinctions. He was born and educated in Freeman, Franklin Co., and at the age of 20, went to Minnesota, at the breaking out of the Civil War enlisting with the 1st Battery, Minnesota light Artillery in '61 and fighting for the preservation of the Union to '65, going through Sherman's campaign, as well as other notable ones, winning his title as

Captain and Brevet Major. He returned east after the War, and was State liquor commissioner eight years; also city liquor agent three years, commencing in the wholesale undertaking business on Hammond street and following it with his present enterprise. Mr. Clayton is a member of the G. A. R., and was department Commissioner of the State for 1 year. He is a member of the I. O. O. F., instituted the Canton here, and was Colonel of it four years. He is a 32d degree Mason, a member of the four bodies, was formerly in the board of Aldermen and is one of the Board of Trade, associations that link Mr. Clayton with the welfare and progress of the city.

D. GOLDBERG AND B. LANDON,
Custom Tailors, 62 Main St.

Although established as recently as Feb. 1, 1906, Mr. Goldberg and Mr. Landon have been previously established as high-class tailors under separate firm names for a number of years, and in combining have sprung into immediate popularity. High class custom tailoring is done in a manner always satisfactory, and for quality of goods, perfection in fitting, reliability of workmanship, and fairness as to price, no tailors in the city have a better reputation than Goldberg & Landon, whose shop is located at 62 Main street. Altering, pressing and repairing is also promptly executed and charges moderate. Nine people are employed. Mr. Goldberg was born in Poland and there educated. Previous he was in business at 45 Main street, and in Bangor 13 years, and combined his business with that of Mr. Landon Feb. 1, 1906. Mr. Goldberg is known as a reliable tailor and patriotic citizen, and is a member of the F. of A., and Modern Woodmen. Barnett Landon was born in Russia and there educated. Mr. Landon was located at his present fine quarters one year previous to admitting Mr. Goldberg to partnership. Mr. Landon has the confidence and esteem of his fellow citizens, being known as an expert tailor and business man of integrity. He is a member of the Elks, K. of P., and Red Men.

E. F. DILLINGHAM,
Blank Book Mfg., 13 Hammond St.

Having an extensive local patronage, carrying large and complete lines, and successfully competing with similar houses in Maine, the book and stationery house of E. F. Dillingham, 13 Hammond street, meets the demands of discriminating business men and the general public. Popular books, fashionable stationery, office supplies of every description, and current periodicals are dealt in, and blank books manufactured and sold at wholesale and retail. The house is headquarters in Bangor for wall papers and room mouldings. Established in 1836, and as at present in 1899, the house has long held an unsurpassed reputation for reliability and the excellence of goods. Systematic low prices prevail. Three floors are occupied and from 8 to 10 people are employed. Mr. Dillingham was born in Warren, and educated in Bangor. He has had practically a lifetime experience in this business, having been connected with it from clerk to proprietor since 1847. Mr. Dillingham is known as a progressive and sagacious business man, and is highly esteemed in business and social circles. He is a member of the Masons and K. T. and has served as Councilman two years.



A. A. FIELD,

In musical circles, probably no one is better known in our city than A. A. Field, the clarinetist, with office and studio at 47 Main street. As a member of the finest instrumental organizations in our city, Mr. Field has an important standing, and as a young professional man of unusual artistic ability and skill, he is recognized by hundreds of people. He is a member of the orchestra of the Bangor Opera House; first clarinet of the Bangor Symphony orchestra and the Bangor Band. At his office on Main street, where he has been located since August, 1904, he deals in new and second hand instruments, giving customers the benefit of his judgment and low prices; repairing of wind or string instruments is also done. Beside teaching the clarinet, Mr. Field has a number of pupils on the banjo, at which he is accomplished and skillful. Mr. Field is a Bangor young man, born in this city in 1877, educated in the public schools and business college. Perfecting his musical education, he studied under H. J. Woods, now of Seattle, Leavitt of Boston and Mr. Hemingway, a graduate of the Paris Conservatory. Mr. Field is a member of the I. O. O. F. and K. of P. and personally as well as professionally is considered one of the estimable young men of our city.

BANGOR NEWS CO.

In variety and completeness of stock and low prices maintained, no store in Bangor, is better known than the Bangor News Co., 22 Hammond street, where all the Boston and New York papers are handled, and fashionable stationery, fountain pens, office supplies, cigars and all the magazines are carried in extensive and varied lines. The business was established in Aug. 1902, and has had a constantly increasing patronage, good management and courteous service being furnished by Mr. Clare, the efficient proprietor, who is able and sagacious, and has gained a merited reputation for integrity and business acumen. Three competent assistants are employed. Mr. Clare was born in Hancock county, and educated in the public schools of Bangor. Previous he was employed by Parker-Peakes Co., shoe manufacturers, for 27 years, which speaks unmistakably for his industry and reliability. Mr. Clare is a member of the Odd Fellows and Sons of Veterans.



JOHN T. CARTER,
Contractor, 96 Hammond St.

As a contractor and builder, the reputation of John T. Carter has kept pace with his business activities, so that at the present time he is counted the foremost in his field, employing the largest force of workmen and doing the greatest amount of work, during the building season. Mr. Carter has been a contractor since 1896, starting in Brewer, locating on Harlow street in 1902, when he bought out the G. W. Mansur business, and last November locating at his present commodious office and stock rooms at 96 Hammond street. He also has a shop in Brewer, and is the owner of a hardware store in the city across the river, these branches demonstrating Mr. Carter's energy and enterprise, as well as business sagacity. In his particular line of building, Mr. Carter is known for his reliability and thoroughness, durable material and skillful workmanship being furnished, and every contract conscientiously fulfilled. His work, the past season, comprised the erection of nine new dwellings in Bangor and Brewer, beside the remodeling of others. From 20 to 40 men are employed. Mr. Carter was born in Dover, Me., in 1857, educated in Sebec, and learned his trade in this city, where he has been located over 25 years. He was employed by Geo. W. Mansur for 13 years, and embarking for himself, began in a modest way in Brewer, accumulating progress and success, leading to his present important place. Mr. Carter is a member of the I. O. O. F., and Builders' Exchange. In Brewer, where he resides, he has the utmost confidence of the community, being an Alderman four years, the longest service of any of the present Board, and for the past two years its President. In his social capacities Mr. Carter is highly esteemed in the community, for business integrity, personal qualifications and public spirit.

FINNEGAN BROTHERS,
Funeral Directors, 21 Park St.

Thoroughness, ability and conscientious efforts, have placed the firm of Finnegan Brothers, funeral directors, among the foremost members of their profession and has given it an undeniable standing in our city. The firm located at 21 Park street, was estab-

lished July 1, 1890, and in succeeding years, it has attended faithfully and expertly to the duties of embalming and funeral directing, giving sympathetic as well as professional treatment and attending to all necessary arrangements for these functions, promptly and skillfully. Modern methods are employed, a suitable stock carried and the best rolling stock provided; a tender and dignified disposition always being shown, so that bereaved families have confidence in all that is done for them. One capable assistant is employed and five floors of 80 square feet each are occupied. The firm is composed of Michael J. and Thomas J. Finnegan, both of whom were born and educated in this city. Michael J. is a member of the K. of C. Workmen and A. O. H. and Thomas J. of the A. O. H. and Workmen. The latter is the coroner of Penobscot county and has been a member of the Bangor Park Commissioners several years. Before entering the undertaking business he was employed in the Bangor Post-office and is known as a public spirited, progressive citizen. Both gentlemen are known as being particularly efficient in their professional calling and personally are highly esteemed.

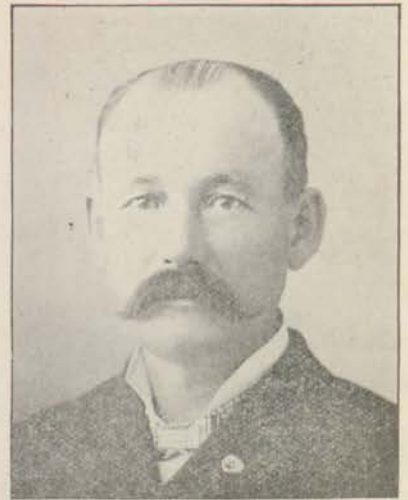
CURTIS & TUPPER,
Drugs, 5 Hammond St.

No concern in the city has a more desirable reputation than Curtis & Tupper, registered druggists and pharmacists, located at 5 Hammond street. The business was established in 1889, and during this extended period has secured a reputation for reliability, and purity of drugs and medicines sold second to no similar house in Penobscot county. An extensive and up-to-date stock is constantly carried, including pure drugs and chemicals of all kinds, time tested family medicines, reliable sick room supplies, modern toilet articles and popular preparations. A specialty is made of filling physicians' prescriptions by expert registered druggists, only pure ingredients being used and



A. G. CURTIS

charges always reasonable. A. G. Curtis was born in Bucksport, and there educated. Previous to entering his present business, he was for 10 years located at Bar Harbor. Mr. Curtis is a member of the Masons, A. O. U. W. and G. A. R. He enlisted in the coast guards in 1864, and was honorably discharged at the



F. H. TUPPER

close of the war. F. H. Tupper was born in Harrington, and there educated. Previous he was in the drug business in Lincoln three years. Mr. Tupper is a member of the State Legislature and has served as one of the city committee for 12 years. During these terms he was constantly alert to the welfare of the people and always in close sympathy with whatever had a tendency to advance the interests of city and State. Mr. Tupper is a member of the board of managers of the Board of Trade. Both gentlemen are members of the National Druggists' Association and are known as careful and painstaking druggists, business men of integrity and progressive ideas and are highly esteemed socially as well as commercially.



PULLEN'S ACADEMY,
Nichols Building.

Pullen's Academy, in Society Hall, Nichols building, Exchange street, is one of the able efforts of H. M. Pullen, who is, however, associated with other affairs, in which his management is no less important. But Mr. Pullen has been a teacher of dancing for 22 years, for nearly 14 years in this city, and with such a prestige that he has really never had a rival, and today has the only academy in our city. He is not only an able and experienced teacher, but is thoroughly up-to-date, introducing all the latest dances and figures; demonstrating also the etiquette of ball rooms and in deportment, giving the younger pupils, valuable lessons. He has half a dozen classes, and conducts occasional

assemblies. Mr. Pullen is also in control of Society hall, the most desirable place for select dances in our city, and used for such. It has a superior dancing surface, 40 x 57 feet, most adequate dressing rooms; a balcony that will seat 75, and an upper room that may be used for a buffet. Mr. Pullen is the leader of Pullen's orchestra, one of the best instrumental organizations in this part of the State, with its services in corresponding demand. He is the leader of the Bangor Opera House orchestra, a teacher of the violin, and an accomplished performer. For 19 seasons he has been with the orchestra at Ocean House, Watch Hill, R. I., and will round out his 20th year this summer. Mr. Pullen is the president and director of the Bangor Symphony orchestra, which he hopes to revive in another year, and is a most active and vigorous promoter in musical affairs. He is a member of the American society of Professors of Dancing, alert in all matters progressive in this profession. He is a member of the Masonic bodies, K. T. and 18th degree Scottish Rites, being in accord with all matters pertaining to the welfare of the community, and considered as one of our foremost and representative men.



Hauling the Moose out on bare ground. Courtesy of Maine Sportsman

JAMISON'S DOMESTIC BAKERY, 205 Exchange St.

As Jamison's Domestic Bakery, this wholesale and retail industry, at 205 Exchange street, has been known for 13 years, and in this period, through the alert proprietorship of J. D. M. Jamison, it has kept abreast or in advance of the times, in itself a progressive fact, as the baking trade has widely developed in the last 15 years. In addition to its present prestige, the establishment has the still further fame of being the oldest in eastern Maine, for some 45 years being conducted by Geo. L. Phillips, whom Mr. Jamison bought out. In its present standing and management, the bakery remains one of the foremost and important in the State, having a desirable reputation for the quality of goods it makes. Pure food supplies are used, mixing is done scientifically, and the baking is as near perfection as skilled workers and ingenious appliances can make it. Three large ovens are operated and some 12 workmen employed, four delivery teams being kept in constant

service. Three floors, 85 x 15 feet are occupied. A wholesale as well as retail trade is conducted, railroad eating places, among others, being supplied. French and cream bread is one of the products for which the house is specially famed, but all its edibles are known for their excellence, while for special orders in wedding cake, fancy iceings or frosting, delectable as well as ornamental material is furnished, prompt and courteous attention being given all patrons. Mr. Jamison was born in Portsmouth, N. H., but educated in Bangor. He has always been connected with the bakery business, but as proprietor has shown sagacity, alert and skillful enterprise, which has brought his business to its present gratifying volume. Mr. Jamison is a member of the Elks, K. of P., and Red Men. He was in the City Council three years, a member of the Republican City Committee three years and is now serving a term of three years on the Board of Assessors, being a public spirited citizen as well as a commercial man of influence, and esteemed universally through our city.



WM. SMITH

BERRY & SMITH, Awnings and Tents, Cor. Broadway and Independent Sts.

Berry & Smith, sail makers and manufacturers of awnings, tents, and wagon covers are the oldest established house of the kind in the State. Established for nearly a half century, the concern must necessarily be a reliable house. All that is reliable and correct in the way of yacht, sailboat or ship sails, can be obtained here, also the best and most up-to-date awnings, serviceable tents and wagon covers. Awnings and tents are a specialty; and the concern have the agency for Rowe's Patent Awning in Maine. Custom shirts are also manufactured and satisfaction guaranteed on all work undertaken. Floor space of 3,000 square feet is occupied, and 12 skilled workmen employed. Wm. Smith, the sole proprietor, was born in West Brooksville and there educated. He was practically brought up in this business, having been in the sail making business for a number of years with his father previous to entering his present business

in 1883. He is known as an expert in his line of business and is highly regarded for his business integrity and sagacity. Mr. Smith is a member of the K. A. E. O.

CLEMENT & BROWN MFG. CO., Plumbing & Heating, 201 Exchange St.

The Clement & Brown Mfg. Co., located at 201 Exchange street, since 1892, as one of the firmly and enviably established business houses in our city, being known for the reliability of all its dealings and operations. Plumbing and heating, the industrial lines it conducts, are done with painstaking workmanship and satisfactory results, all sanitary arrangements being supplied and put in place with modern facilities and proper effect. Heating plants are installed and every feature of plumbing work is done scientifically. Formerly

the firm manufactured furnaces, but now it handles all makes of reliable heaters and standard goods. Three floors are occupied, the lower floor being stocked with tin ware, household utensils and stoves, a specialty being the Round Oak for cooking or heating purposes which is sold throughout eastern Me. Four or five efficient assistants are employed. The firm was established in 1887 on Broadstreet, and in 1891, O. L. Clement, now the sole proprietor, entered it. Mr. Clement was born and educated in this city and has been in the plumbing and heating business many years, though for 15 years, he was located in the great west and interested in stock raising. Two years ago, he acquired all interest in this house and has conducted the business energetically and uprightly, maintaining the excellent reputation of the house. Mr. Clement is a member of the I. O. O. F. and Knights of Malta.



THE S. L. CROSBY CO.,
Sporting Goods and Taxidermists,
186 Exchange St.

Headquarters in eastern Maine, for sporting and athletic goods of every description, phonographs and expert taxidermists, is the wholesale and retail sporting goods house of the S. L. Crosby Co., 186 Exchange street. In addition to high-grade sporting and athletic goods, and phonographs, taxidermy is practiced by skilled operatives, animals and birds made to have that true-to-life appearance, and in this particular line of art and skill, are unexcelled anywhere, and a large volume of business done annually, orders being sent to the house from all parts of the United States and Canada. The business was established in 1886, and consolidated and incorporated in 1903, and is officered by Dr. E. B. Sanger, Pres.; Harry E. Chapman, Treas.; E. H. Daken, Sec. and Mgr. Floor space of 15,000 square feet and two floors are occupied, and two spacious store houses necessary to carry the immense stock, and 20 people are employed. E. H. Daken, the energetic manager, was born in Bangor and educated in the public schools. Previous to the consolidation of the business Mr. Daken was proprietor of the athletic and sporting goods business. He has had many years experience in the sporting goods line, and previous was in the journalistic field, having been manager of the *Industrial Journal* 15 years. Mr. Daken served our city as Councilman two years. He is widely known as a business man of integrity and capability and is highly esteemed in business and social circles.

THOS. E. QUINN & CO.,
Plumbing, 27 Park St.

Two years this May, the plumbing firm of Thos. E. Quinn & Co., was established at 27 Park street, and has been developed successfully and meritoriously. Mr. Quinn is one of our ablest plumbers who has been at his trade since he was a boy and is expert in scientific plumbing and modern operations. Heating plants are installed and all sanitary equipments are thoroughly and correctly placed. Jobbing is promptly and skillfully attended to, seven capable assistants being employed. A shop of 1,200 square feet and a store house is occupied. Mr. Quinn was born and educated in Bangor, learned his trade here

and has been at it for 23 years and for 20 years was employed by one firm, a record of faithfulness and industry. Mr. Quinn is a member of the Workmen and Eagles and of the Fire Dept., having been a call man for 12 years. He is known for his public spirited efforts as well as industrial and personal qualifications.

WILSON'S DAIRY LUNCH,
Mrs. Ada M. Wilson, Prop.,
74 Central St.

Wilson's Dairy Lunch, at 74 Central street, has steadily gained favor among the numerous people who are dependent upon our public eating places, for their regular board or occasional meals or lunches. Pure food, cooked with homelike results, served promptly and at reasonable prices, are the features that have led to its present popularity, which is becoming more and more widespread with increasing patrons. Many regular boarders are accommodated and the restaurant open all night, is each month adding to its satisfied patrons in these hours. The lunch counter, as well as tables, give sufficient dining space, some 1,600 square feet being occupied and the kitchen being furnished with modern and improved facilities for order as well as regular cooking. The lunch room was established July, 1904, and bought out by Mrs. Ada M. Wilson on Oct. 15, the same year. Mrs. Wilson was born in Wayne, Kennebec Co., but was educated in Bangor. For two years she conducted a restaurant in Chicago, and was a partner a similar length of time in a restaurant in Lewiston. She is a capable business woman, enterprising and alert; personally also being much esteemed.

C. C. PORTER FISH CO.,
14 Hammond St.

Lovers of sea food in Bangor are to be congratulated upon the fact that located among them is one of the best and most reliable fish markets in Penobscot county, unsurpassed in our city for efficiency of service and moderate charges, that of the C. C. Porter Fish Co., located at 14 Hammond street, and established in 1892, and incorporated in 1899. Fresh, cured and smoked fish of various kinds are handled, and the best of sea fish received daily. Lobsters, clams and oysters are also extensively handled, and all goods sold at wholesale and retail. A specialty is made of fresh fish. The lowest market prices are quoted here and the delivery service prompt and accurate. Two floors, heavily stocked, are occupied, and six competent assistants employed. C. C. Porter was born in Dixmont and educated there and at the Bucksport Seminary. Previous to entering the fish business he was proprietor and manager of a laundry here for ten years. Mr. Porter is considered one of our most alert and progressive business men, highly esteemed by his fellow citizens. He has served our city faithfully as Councilman two years, and on the Aldermanic Board one year. Politically he is a staunch Republican. Mr. Porter is a member of the Masons and Odd Fellows.

R. K. SMITH,
Trucking and Horses,
Prospect and Harlow Sts.

Thoroughly expert and capable in his particular enterprise, R. K. Smith, lately located at the corner of Harlow and

Prospect streets, but for 15 years engaged in business in our city, selling horses and doing general trucking. For the latter work, four to six, splendid teams are used and careful and experienced attention is given to hauling and moving jobs, all work being done promptly and at reasonable rates. Mr. Smith is an adept judge of horses and gets hold of some clever and desirable ones, which he sells at lowest prices. His present quarters formerly F. A. Pinkham's stable, occupy some 2,000 square feet and five efficient assistants are employed. Mr. Smith was born and educated in our city and has always lived here, most of his business career being in the horse trade. He is an energetic and enterprising young man, upright in all transactions and known for his business sagacity and integrity.

G. A. TIBBETTS & CO.,
Horse Shoeing, 92 French St.

Horseshoeing as a fine art is the industry practiced by G. A. Tibbetts & Co., for the last two years located at 92 French street. The most unusual care and attention is given to every horse that is brought to this shop and expert ability and skillful workmanship is shown in handling them. Particular attention is paid to animals with corns, contracted feet or lameness, and they are correctly and scientifically shod, so that the ailments are much decreased and often entirely cured. Filing and taking care of the teeth is also a specialty. One efficient assistant is employed and space 30 x 45 feet occupied. G. A. Tibbetts, the proprietor, was born in Corinth, educated there and in Boston. He was first engaged in sharpening tools, starting business for himself in 1885. Later he was located in Boston for eight years, for seven years the head of the Arcade veterinary shoeing forge. Returning to this city, he has built up a fine patronage, which has entire confidence in his work and methods and reasonable prices asked. Mr. Tibbetts is known as an industrial man of integrity and of excellent personal qualifications.

T. J. STEWART COMPANY.

T. J. Stewart Company are Importers and Exporters, Sales Agents, Factors and Commission Merchants, Ship and Steamship Brokers, with headquarters at 70 Exchange Street. For twenty-five years they were located in the Railroad building nearly opposite, but were obliged to move in 1905 as the old building is to be removed to make room for the new Union R. R. Station. This business was established by the Late Senior Thomas Jefferson Stewart, in 1850. Later the firm of T. J. Stewart & Co. was composed of Thos. J. and his sons Chas. M., Edward L., and Rowland W. Stewart, (the latter died in 1904) and in 1900 was incorporated under the general laws of Maine as the T. J. Stewart Co., whose officers at the present time are, Harry D. Stewart, Pres., Chas. M. Stewart, Treas. and Genl. Manager. An important item in their business has been the importation of salt in cargo lots, acting as agents for manufacturers or producers of this article in West India and Mediterranean ports. They are in no way connected with a "Trust" and are prepared to supply Mediterranean salt of all kinds, suitable for packers, fisheries or other purpose. Cargoes furnished F. O. B. at loading port, and vessels chartered to carry same at lowest mark-



CHAS. M. STEWART

et rates. Exportation of ice and orange and lemon box shoos is also quite a feature. They are wholesale dealers in Penobscot River and Pond Ice, winter or summer shipments, their customers being found all along the Atlantic coast, and at various West India ports, they making a specialty of foreign shipments, giving personal attention to packing such cargoes, which never fails to give satisfactory results when discharged at destination. As Sales Agents, they are the Sole Selling Agents for all of the manufacturers of orange and lemon box shoos in the State of Maine. This line of manufacture was conceived by the late Thos. J. Stewart in 1859, when he induced certain mill owners to make some samples of these shoos for him, and with a bundle of them he started off, returning with orders for a few cargoes, and almost without exception, more or less have been shipped each year since, although some years the quantity has been very small. They have exceeded in one year shoos for over 4,000,000 boxes, requiring six mills to produce them, while during 1906 it will require but one mill only half of the season to produce all that will be shipped during the year. Very few people know that these mills are the only ones in the United States to make these orange and lemon box shoos for exportation to the various Mediterranean fruit shipping ports; such however is a fact. The Stewarts have not confined their sales to the Mediterranean, but have shipped to California, Florida, Jamaica and other West India ports. As Ship Brokers they are prepared to charter vessels for any class of business, domestic or foreign. Many years' experience, a wide circle of correspondents and connections, enables them to secure tonnage most advantageously. Having acted as Ship's Agents for nearly all the Steamships ever at the port of Bangor speaks for itself. They solicit consignment of any ships coming here, by whomsoever chartered, and the interests of parties will be fully protected if intrusted to their care. They buy or sell on commission, for export or domestic trade, part or full cargo lots, ice, hay, bricks, box shoos, spool bars, lumber, shingles, etc., etc. Contracts for large quantities for one season or annually for a term of years placed with reliable parties and personal attention given to

shipping same. This house has a wide acquaintance in foreign countries, and during all the years of its existence has maintained a reputation for reliability of service and integrity unsurpassed. Chas. M. Stewart, the present Manager of the Company, was born in Bangor and educated in its public schools, with a two years' course at the "Little Blue" School at Farmington, Me. He has had practically a lifetime experience in this line and is considered an expert in all that pertains to the business. As a boy he served an apprenticeship in his father's office as office boy, after he left school he entered the office as clerk. He was in the Produce Commission business in New York City for a few years during the seventies, returning to Bangor in 1877, to take a partnership interest in the firm of T. J. Stewart & Co. Mr. Chas. M. Stewart also conducts a General Insurance Agency, supplying any and all of the various kinds of insurance required in the several lines of business, life, fire, marine, accident, health, plate glass, boiler, elevator, and liability Ins. in all forms, burglary, fidelity and surety bonds of all classes, etc., etc. Among the Companies represented in this agency are found some of the oldest and strongest in the field, while the rates charged are as low as the lowest that can be made by any agent. Mr. Stewart served the city as Councilman from Ward seven in 1887, declining the nomination for Alderman from that Ward in 1888, and again in 1905, and is highly esteemed in business and social circles. He is a member of the several Masonic and Odd Fellows Bodies in Bangor, A. O. U. W., Royal Arcanum, and Workmen's Benefit Association. He has been a great worker in behalf of these Fraternal Societies.



I. A. BARSTOW,

In a city like Bangor, where there is a great deal of driving and teaming, where so many residents of the city and suburbs, own their own teams, the grain and feed business is an important part of the commercial interests of the place. Prominent in this part of the business life of the city, and carrying a heavy stock of desirable commodities, with an unsurpassed reputation for reliability and the quotation of the lowest market prices is I. A. Barstow, Broad street

and Pickering square. Everything in grain, meal, salt, leading makes of flour, seeds of all kinds, and Pratt's foods and veterinary remedies are extensively dealt in and sold at wholesale and retail. Four floors 20 x 55 feet are occupied and four assistants employed. The business was established in 1885, and has ever since maintained a reputation for reliability and systematic low prices, second to no similar concern in the State. Mr. Barstow was born in Brewer, and there educated in the public schools. Previous to establishing his present business he clerked in many different stores of the city. Mr. Barstow is one of our best known business men, a man of high standing and acknowledged worth in the community. He served the city of Brewer as Councilman three years and as Alderman three years. Mr. Barstow served in both branches with faithfulness and conscientiousness. Fraternally he is an Odd Fellow and A. O. U. W.

RALPH E. CARTER CO.,

The two most important considerations of modern building operations, following the drafts of the architects, are plumbing and heating, and in all buildings of importance these matters are given careful attention. It is natural that many builders and owners of residences and business blocks turn to the widely known house of Ralph E. Carter Co., 54 State street, for effectual work of the kind just mentioned. Established June 26, 1902, and operated by sagacious men, the business is unrivalled for reliability and proficiency of service in Penobscot county. Sanitary plumbing, scientific drainage and ventilation are the chief features. Bath rooms, water-closets and heating systems are installed, also automatic sprinklers for



large buildings and factories and general job work promptly executed. The house does contract work all over New England, no contracts being too large for them to undertake and none too small to be overlooked. Four floors and spacious store house are necessary for the large stock carried and from 35 to 40 skilled workmen are employed. Mr. Carter was born in Etua, and educated in the Freedom Academy. Previous to establishing this business he was engaged as a journeyman plumber for 10 years.



C. W. MORSE,
Sale Stable, Franklin St.

As a horseman, the dealer and owner of some clever and desirable animals, there is no man better known in our city, or through a large part of the State, than C. W. Morse, proprietor of the large sale stable at Franklin street. For 15 years Mr. Morse has been located in our city, and in 1900 moved into the pretentious and modern building he now occupies. It is the only brick stable in the city, finely equipped to house and display his stock, and fitted with every convenience for the shelter and treatment of horses, from 50 to 60 head being the stock usually on hand. Mr. Morse deals largely in western animals, and exercises experienced judgment in carrying well built, sturdy and reliable quadrupeds, from which he has developed some stylish drivers and fast ones. The stock is expertly fed, Mr. Morse being the owner of farms of 100 acres on Hammond

A. L. POOLER,
Clothing Cleansed, Pressed, Dyed
and Repaired, 66 State St.

In the process of repairing and remodeling garments, not only must great care be observed, but only experienced help that understand their business thoroughly must be supplied. Both these important factors are strictly observed at the well known establishment of A. L. Pooler's, 66 State street, Bangor's largest cleansing house. Floor space of 1,200 square feet is occupied and from 5 to 8 skilled assistants

and Ohio streets, where hay is grown. Whips, robes and harnesses are sold as well as live stock, reasonable prices always prevailing. Five competent assistants are employed, and the stable comprises three floors, 50 x 60 feet each. Mr. Morse is also planning to use some adjacent land and still further increase his facilities. Mr. Morse was born and educated in Newburgh, and 15 years ago took charge of the Windsor stable in our city, demonstrating his superior business ability and extending his patronage to all parts of the country. For 10 years he has conducted Saturday auction sales, and is the only man in the State who has been successful in this feature. He is the owner of the handsome team, Dexter and Baxter, which won the champion cup and blue ribbon at Bar Harbor, and is a skillful reinsman as well as judge of horseflesh. Mr. Morse is a member of the Elks, being highly regarded personally as well as commercially.

are employed. Mr. Pooler was born in Bangor in 1877 and educated in the public schools. The business was established in 1899 and was bought out by Mr. Pooler in 1902, who has greatly improved the service and facilities and increased the patronage double fold in three years. Mr. Pooler is known as a business man of integrity and is highly esteemed by all who know him. He is a member of the Foresters of America and Independent Order of Foresters of America. In the musical line he is connected with Pollen's Orchestra of Bangor, one of the best in the State.

T. D. SULLIVAN ESTATE,
Metals, 193-199 Broad St.

One of the most important and extensive concerns in our city is that of T. D. Sullivan Estate, 193-199 Broad street, dealers in paper stock, metals, second hand machinery, ship chandlery stock, wreck material, and cordage of all kinds. Established in 1866, this house has always maintained an unquestionable reputation for reliability, superior service and the highest cash price for material purchased. A specialty is made of buying second hand machinery in large lots, and the buying and selling of wreckage. Floor space of 22,000 square feet and 10 floors, and store house 100 x 30 feet are occupied, and from 5 to 10 hands employed, according to the demands of business. T. D. Sullivan, Jr., was born in Bangor in 1868, and educated here in the public schools. He has always been connected with the business from boyhood, and assumed the management of the business with his brother in Dec., 1904. He is a member of the A. O. H. J. Edward Sullivan was born in East Hampden and educated in Bangor. He has served faithfully in our City Council two years, and is now serving his second term on the Aldermanic Board, representing Ward two. In politics he is a strict adherent to the principles of Democracy. Mr. Sullivan is Grand President of the F. O. E., and also State Deputy. Both young men are well known and highly esteemed in the community.

H. J. MADDEN,
Harnesses, 177 Exchange St.

Since the spring of 1875, M. J. Madden, 177 Exchange street, has been a manufacturer of harness, a sound and undeniable record, that speaks for itself of Mr. Madden's upright business life. He has now one of the best appointed and stocked stores in the city, carrying a full line of harnesses, blankets, saddles, whips and any kind of riding or driving gear. In addition, he deals in other leather goods, such as bags, suit cases and trunks, also dog collars, having an excellent assortment which are sold at the most reasonable prices. This department was added some 10 years ago and has had an increasing patronage, though harness remains the chief feature, the two upper floors of the building being used for their manufacture. They are known not only in our city but through New England, for their durability, workmanship and trustworthiness. Strong, substantial harnesses for heavy teams and hacks are made here with greater satisfaction to customers than elsewhere, and for stylish turnouts, there are light weight silver trimmed and handsomely ornamented leather, special orders for these being filled for some of the most fastidious people in our city. Mr. Madden also having customers in Bar Harbor, Boston and New York. Six skillful men are employed the year round, the store and work rooms, occupying 3,500 square feet. Mr. Madden has been in our city since he was 13 years, was educated and learned his trade here and embarking for himself 30 years ago with one man, has steadily increased his business and extended his facilities, so that he is one of our solid and best known industrial men. He was in the Common Council three years and the Democratic city committee 20 years, nearly always as chairman, always alert to the welfare of the community of which he is an esteemed and respected member.



SCENE AT EASTERN MAINE STATE FAIR, MAPLEWOOD PARK

EASTERN MAINE STATE FAIR, A. S. Field, General Mgr.

What is pronounced as the greatest of all fairs annually held in Maine, is the Eastern Maine State Fair, attended by thousands and remarkably successful, both in point of exhibit and finances. It never fails to have the best and most attractive features to be procured, regardless of expense, the largest and best exhibits of cattle, horses, and poultry are exhibited of any New England fair, and in industrial and agricultural exhibits no fair in the United States is its equal. The Association was founded in 1883, and has been continued in successful operation ever since with the exception of 1904, when it was decided by its management to discontinue it for an indefinite period. But again in 1905, it was taken up and with the result of its old time success. The spacious grounds cover some 50 acres, and the location is Maplewood, situated about a mile from the business centre, and is the largest fair grounds in New England. It is equipped with every facility for carrying on this largest of all similar enterprises of New England, and includes an immense agricultural building, fine stables, with a capacity of 600 stalls, cattle sheds for 600 cattle and a poultry department, with a capacity of 1,200, an excellent equipped exhibition hall, a grand stand with a seating capacity of 4,000, an Auditorium for theatres and amusements erected at a cost of \$15,000 and a half mile race track pronounced by expert horsemen to be the fastest and most safe of any in the United States, and the value of the entire plant is \$80,000. The premiums for the several departments and the purses offered for trotting, pacing and running events are most liberal, and are promptly paid, this feature alone being an inducement to bring together the biggest, best and most complete exhibits, and the cream of the racers of the world. A vaudeville stage is maintained and the best

talent the Country affords is procured, balloon ascensions, the most expensive and beautiful fireworks every evening, wild west circus, daring hippodrome racing, marvelous chariot races, etc; and all for one admission, making this the greatest fair in existence in New England. The attendance of the fair is from 40,000 to 75,000 people daily, coming from many parts of the United States and Canada. Excursion rates are always given on all railroads and steamship lines of Maine. The officers of the fair are F. O. Beal, President; Albert S. Field, Vice President, Treasurer and General Manager, Ezra L. Stearns, Secretary. The management are alert, progressive and responsible business men, and are constantly and successfully aiming to make the Eastern Maine State Fair, bigger and better in 1906, than

treasurer was born in Searsport, and educated in the public schools of Bangor. Previous to being made Vice President and general manager, he was for 18 years superintendent of grounds. Mr. Field's many years experience with this fair, as an executive officer, have made him proficient in the fulfillment of this important office. He is well known to the farmers, horsemen and manufacturers throughout this State and the Provinces and was for 25 years a contractor and builder in Bangor. Mr. Field is at present conducting a wholesale and retail hay and straw business at 156 Broad street. He enlisted in the 14th Me. regiment in 1864, and was honorably discharged in 1865. Mr. Field is past commander of the B. H. Beal Post, No. 12, and is widely and favorably known, being esteemed by all who know him for his personal characteristics. Mr. Field resides at 66 Court street, Bangor, and until further notice, all correspondence should be mailed to that address.

W. N. SAWYER, Contractor, 104 Hammond St.

Work that speaks for itself, has been for years the recommendation of W. N. Sawyer, the mason and contractor, who has been one of the most successful and reliable builders in our city, for 27 years. A review of Mr. Sawyer's work shows a list of the most modern, substantial and slightly blocks in our city, one of his first large contracts being the Bangor opera house, built in 1881, while later, he did the Y. M. C. A. building, Columbia, Bass and Maguire buildings, also the First street school house. The Ball factory in Brewer, High school in Old Town and I. O. O. F. hall in Belfast as well as prominent public and mercantile buildings in other places, show the industrial standing he has in the state. Mr. Sawyer was born in Islesboro, Me., educated there and the Stockton high school and learned his trade in this city, following it for a few years in Portland, Rockland and St. John, before becoming estab-



ever before in its history. Albert S. Field, the efficient general manager and

lished for himself. He was for 16 years, located on Franklin street, and Feb. this year, moved into commodious and attractive offices at 104 Hammond street. He employs from 25 to 75 workmen and is known all through this section for the masterly thoroughness of his building and his promptness and reliability in all contracts. Two years ago Mr. Sawyer became owner of the Bangor Broom Co., buying out the heirs of E. M. Baker. The company has been established 20 years and produces about 4,000 dozen of all kinds annually, from whisk to mill brooms, which are sold through eastern Maine. Mr. Sawyer is a member of the Masons and Builders' exchange, is known as one of our most enterprising and sagacious business men and highly considered personally.

H. L. GRAVES,

Horse Market, 93 French St.

H. L. Graves' Horse Market, at 93 French street, has a wide reputation among men who are looking for good animals at reasonable prices, and who, in some measure at least, trust to the judgment and experience of the dealer. Mr. Graves keeps on hand from 15 to 40 head, and the stock is known for their hardihood, strength and endurance, being chosen for their soundness and cleverness. Mr. Graves has had control of this stable one year, and in that time has increased the business and added greatly to its prestige. He also attends to hauling logs up the river, and has numerous and important contracts each season. The stable occupies 5,000 square feet, and two or three expert assistants are employed. Mr. Graves was born and educated in Fort Fairfield, and first started in the express business in Orono, doing trucking four years; also logging. For a year or two he was in different parts of the state, having teaming contracts in railroad and trestle building. Since locating in this city, he has shown alert and enterprising business ability, and has won much regard, personally and commercially.



BRIDGE AT RIVERSIDE PARK

BANGOR RAILWAY AND ELECTRIC CO.

The marvelous advancement and rapid growth of electric railways in America, especially in New England, is the eighth wonder of the world, and of the most notable achievements of modern times. Apropos, we have in the Bangor Railway and Electric Co., one of the best equipped and most important companies controlling electric lines in the New England States. This great system, combining five lines, and operating 60 miles of road, is unrivalled anywhere in point of service, construction of road bed, elegance and comfort of cars, courtesy of employees, safety and general excellence. For the tourist and sight-seer, the attractions offered by this system beggar description, and must be seen to be appreciated. In whatever direction trolley trips may be made, there is a continual panorama of absorbing interest, combining the primeval, the scenic, the romantic, the historic and

modern work of man, in progressive cities and towns. The company also conduct the business of Bangor Electric Light and Power Company, the Penobscot Water Power Company, and the Brewer Water Company. Everything in electric light, heat or power, is furnished by the Company at reasonable rates, also novelty signs, electric needles, etc., etc. The electric lines extend 16½ miles north, 7 miles south, and 26 miles west. At their numerous and extensive plants all modern methods and improved machinery are in use, and competent help to the number of 100 are employed. The business was established in 1884, incorporated in 1887, and is the fifth oldest all electric line in the Country, and is officered by John R. Graham, President; Geo. T. Sewall, Secretary; F. D. Oliver, Treasurer; J. W. Cartwright, Purchasing Agt.; C. M. Tolman, Engineer; W. H. Snow, Supt. Railway. The general offices of the business controlled by the Bangor Railway & Electric Company are located at 31 Main street, Bangor.



CROSSMAN'S WOOD CO.,
132 Harlow St.

Crossman's Wood Co., with office at 132 Harlow street, and extensive yards on Market street, has become widely known for its far-reaching operations,

the service it gives the public and the fair prices that are always maintained. This business was established 12 years ago by W. B. Crossman, in his first modest venture, but one assistant being employed. Gradually, he extended his trade, earning increasing and satisfied patronage, until he now has a force of 12 men in the woods, eight in the city and keeps six teams in constant service. Wood bought from him, does away with the middleman, as he does his own cutting and has a large area of timber land for his supply, which is furnished customers in any quantity and for all fuel purposes, his facilities allowing him to meet the sharpest competition. Mr. Crossman was born and educated in Canada, and came to this city in 1889, being employed in the wood business for four years, until embarking for himself. His success is demonstrated by the expanding trade that he now conducts and his reputation for trustworthy dealings has always been maintained. Mr. Crossman is a member of the Board of Trade, I. O. O. F., Essenic orders and Foresters, personally as well as commercially being considered one of the representative men of our city.

MAINE WOOLEN CO., 128-130 Exchange St.

Contingent with the great woolen manufacturers of Maine are handlers of by-products. Among those of prominence is the well known house of the Maine Woolen Co., 128-130 Exchange street, wholesalers of all kinds of Woollens sold all over the United States. A specialty is made of fine cashmeres and a large volume of business is transacted annually. The business was established in Jan. 1903, and the house continually maintained a merited reputation for reliability of service and careful attention to the demands of its patrons. M. L. Rosen, the energetic proprietor, was born in Poland, and there educated. Previous he was in the pant manufacturing business in our city for three years and was for four years a clothing dealer in Old Town. Mr. Rosen is considered an alert and progressive business man and is highly esteemed in our city. He is a member of the Odd Fellows, K. of P., I. O. F., Modern Woodmen and Maccabees. Mr. Rosen is High Auditor of the high court of Maine I. O. F. and holds office in several other fraternal organizations.



**PENOBSCOT EXCHANGE,
Moon & Cratty, Prop's,
Exchange St.**

The historic and famous Penobscot Exchange, popularly known as Bangor's leading hotel, was first established in 1828, and as at present Dec. 1. 1895. Finely located on Exchange street, within easy distance to the mercantile centre, post office and banking houses, this finely equipped house stands among the foremost of New England hotels. There are 150 spacious and well furnished sleeping rooms, with private shower baths and writing desks connected for the convenience of guests, and the dining room has a seating capacity of 125. The cuisine of the Penobscot Exchange is unsurpassed, the table being furnished with the best products of the market. The house has a finely appointed office, beautifully furnished parlors, writing and reading rooms for the accommodation of its many patrons and is located in close proximity to the Eastern railway station and within one minute's walk of the new Bangor Union station now under process of construction. The Exchange hacks meet all

**THE MADINE CIGAR CO.,
22 Water St.**

Concerning the matter of making cigars, that is to say, good cigars, the Madine Cigar Co., 22 Water street, stands in the front rank, in eastern Maine, and its products for all merits claimed are unexcelled anywhere. Specialties are the Madine 10 cent cigar, all Havana filled, and guaranteed to be as fine a smoke as is made in New England. This cigar is pronounced by veteran smokers, competent critics, and experienced tobaccoists to be absolutely the best 10 cent smoke made in our city, and Bangor bears the reputation of manufacturing the best that are made anywhere. Judge's Choice, a new brand, made of choice Havana filler and the best of workmanship compares favorably with any other 10 cent cigar. Other popular makes are the Pickering five cent cigar and the Madine pony 5

cent cigars. The house maintains the only hotel automobile garage in the city, and have every facility at hand for the caring of automobiles, while competent assistants are always in attendance. Tourists and commercial travelers are specially catered to and the rates are from two to four dollars per day. Some 45 people are employed, and the proprietors are Moon and Cratty, widely known and experienced hotel men. F. G. Moon was born in Ellsworth, and educated there in the public schools. He has had practically a life time experience catering to the traveling public, having been previously engaged for 19 years as clerk at the Bangor House. Mr. Moon is a member of the A. O. U. W. J. W. Cratty was born in Bangor, and educated in our public schools. He is a practical and experienced hotel man having served in every capacity from bell boy to proprietor. Previous to engaging as at present, he was clerk at the Bangor Exchange four years. Mr. Cratty is a member of the K. of P., Red Men and A. O. U. W. Both gentlemen are known as enterprising, progressive and experienced hotel men, alert to the demands of discriminating patrons.

cent cigar made of the same stock as the Madine cigar. The products of the concern are sold at wholesale all over New England and a large volume of business is transacted annually. Twenty skilled workmen are employed, and 1,750 square feet of floor space occupied for the packing and salesrooms and 1,200 square feet in the making rooms. The company was incorporated in 1905, and is officered as follows: Judge H. J. Chapman, Pres., C. B. Untiet, Treas., Frank E. O'Leary, Vice President, and A. S. Allen, Sec. C. B. Untiet, the treasurer, was born in Lawrence, Mass., and educated there in the public schools. Previous to embarking in business in Bangor, he was for 12 years a manufacturer of cigars in Worcester, Mass., under the firm name of Untiet & Weiss. Mr. Untiet is a popular citizen of our city and is known as a business man of ability and modern methods.

**JOHNSON'S PORCUPINE
RESTAURANT,
63 Pickering Sq.**

Modern and progressive methods, quick service and superiority of cooking, have placed the Porcupine Restaurant at the very front of Bangor's eating houses. Conveniently located, at 63 Pickering Square, and in the heart of the business section, it enjoys a patronage and reputation second to none. The house is a specialty steak and chop house, all orders being cooked to order, and the service excellent. Lobsters, fish and game, are served in season, at reasonable prices, and a specialty made of the famous Johnson coffee, which was first specially blended for this house by the Oriental Coffee Company, and has since become a famous blend, known as Johnson coffee, and is now sold in the leading restaurants of New England. Some idea may be gained of the volume of business done in specialties, when it is known 20,000 lobsters were broiled and served in one year, and proportionally the same in game and fresh fish. The surroundings are neat and attractive, and special apartments are maintained for private parties. Seven capable and courteous waiters are in attendance. From 300 to 500 people are fed here daily, and the dining room has a capacity of 60. The business, which is the oldest of its kind in Bangor, was established in 1846, and as at present in 1902, has always been known as Johnson's Porcupine Restaurant. T. H. Johnson, the energetic and progressive proprietor, was born in Bangor and educated in our public schools. He has had practically a life time experience in this business, having been employed here since boyhood, until 1875, when he was of the firm of Johnson Bros. Chas. S. died in 1880, and left two brothers, T. H. and Fred, the latter retiring in 1902, when T. H. Johnson became sole proprietor. Mr. Johnson is well and favorably known in the community and is a member of the K. of P.

**A. R. HOPKINS CO.,
Flour, Grain and Cooperage,
140 Exchange St.**

Among the leading and most reliable flour and feed supply houses of our city must be mentioned the A. R. Hopkins Co., 140 Exchange street. Established by Nathan and Arthur R., under the firm name of Hopkins and Son, in 1870, and as at present in 1898, this widely and favorably known house has constantly maintained a high reputation for all commodities handled, and sold at the lowest quotations. Flour, grain, lime and cement are extensively dealt in, and the house is headquarters in eastern Maine, for cooperage stock and barrels, five competent assistants employed, and more than an acre of floor space is occupied, consisting of four floors in the main store, a large annex, and several store houses. Modern business methods mark all transactions, and the goods handled are sold at wholesale and retail. The Company is officered by E. H. Nickerson, Pres., F. H. Meinecke, Assistant Treas., C. D. Stanford, Mgr. Mr. Stanford is known as an expert buyer of flour and grain, having been in this business for the past 30 years. Mr. Stanford is a business man of strict integrity and ability, a citizen of estimable characteristics, and a member of the Masonic fraternity.

INTERNATIONAL CORRESPONDENCE SCHOOLS,

J. J. O'Connell, Repres., 47 Main St.

In no section of the country has the International Correspondence Schools of Scranton, any firmer adherents than in Bangor and vicinity. This great educational institute, offering opportunities for self-advancement, has readily been accepted by the ambitious young people of this community, and intelligent seekers for higher learning have been numerous and well satisfied with the methods employed and results attained through the courses prescribed. As this Correspondence School was practically the first in its field, so it has been first in offering additional facilities and advantages, teaching such professions as telegraphy, engineering, electrical and scientific work, with perfect system, with a specialty of advertisement writing. The office in this city, at 47 Main street, has been established seven years, and is headquarters for a radius of 20 square miles. In this territory are found many admirers of the system, who have been materially benefited by using it to ad-



vance themselves. J. J. O'Connell, the present local representative, came to Bangor, Dec. 6, 1905, for some time previous having been at work for the schools, and being known as one of the most vigorous, alert and convincing promoters in this field. His presence and business ability have given the school's patronage a decided impetus, the young man having made a most favorable impression, personally and professionally.

SIM BAULIER.

Restaurant, 116 Haymarket Sq.

Among the various restaurants and quick lunches of Bangor, none have a superior reputation for good food served and excellent service, than the restaurant of Sim Baulier, 116 Haymarket Square. Business is done here on a metropolitan system, which means the best of cooking, prompt attention to patrons, and moderate charges. Cooking to order is a leading feature, and as fine coffee as is served anywhere is served here. Some 200 people are fed here daily, and in the busy season 500. The dining room has a capacity of 70, and from 10 to 12 assistants are employed. Ladies and gentlemen are served here and a private dining room is maintained for

ladies. Mr. Baulier was born and educated in Aroostook county. Previous he was in restaurant business two years, and was proprietor of a hotel in Millinocket one year. Mr. Baulier is highly regarded by all who know him, and is a member of the Modern Woodmen and F. O. E.

SMYTH'S BILLIARD PARLORS, 7 Hammond St.

The largest and best equipped billiard and pool parlors in this section of the State are Smyth's Billiard and Pool Parlors, No. 7 Hammond street. The business was established by William Smyth in 1842 or 43, and subsequently has been successfully managed by Fred'k G. Smyth, a son, who became sole proprietor in 1893. There are four each of first class pool and billiard tables, and the entire establishment is up-to-date in every particular. The parlors occupy a floor space of about 3,000 square feet and a courteous assistant is employed. In addition to the above Mr. Smyth deals extensively in new and second hand tables, also pool and billiard supplies, being direct agent for the best makes of billiard and pool tables produced in this country. Special attention is also given to repair work of all kinds, which will be executed promptly and in first class manner. Mr. Smyth was born in Bangor and educated in our public schools, has had twenty four years experience in this business and is considered to be an expert as to all of its details. Mr. Smyth is highly esteemed in the community and is a member of the Odd Fellows and Encampment.



C. D. PRESSEY,

Box Mfg., 49 French St.

The largest and most important box factory in this section of the State, and standing among the foremost of similar plants in Maine, is that of C. D. Pressey, 49 French street. The products are shoe, druggist and confectionery paper boxes, of every description, and they have a merited reputation in the market for their serviceable qualities, and general excellence, and are sold and shipped to all parts of the State. A specialty is made of shoe boxes, and some idea of the business can be obtained when it is known an average of 1,250,000 boxes per year, have been made and sold in the past eight years. The business was established in a small

way on Hammond street, in 1888, and as the constant increase in business demanded more space, Mr. Pressey moved to the city building on Court street; he again moved to the Rines Block on Columbia street, and as still more room was demanded, he moved to his present finely equipped factory, where he has been for the past 8 years. Floor space of 10,000 feet and three floors are occupied, and 20 skilled hands are employed. The most modern, improved and rapid machinery is operated, and every facility used that may expedite the industry. Mr. Pressey was born in Mercer and educated in the public schools. Previous to embarking in this business he was a R. R. employee 13 years. Mr. Pressey is known as an expert in all that pertains to the box industry, and is considered one of Bangor's most progressive manufacturers, personally as well as commercially, being highly esteemed. Mr. Pressey is a member of the Masons and Odd Fellows.



LESLIE E. JONES

THE SMITH PREMIER TYPE WRITER,

Leslie E. Jones, Mgr., 13 State St.

Steadfastly and undeniably the favorite machine for the largest number of operators in the world, is the Smith-Premier, which continues to add to its customers, undisturbed by the flattering recommendations that other typewriting manufacturers bestow on their own goods. The Smith-Premier has always ranked first and the continual development and improvement on the machine is likely to keep it always ahead of competitors. The double key board is a great advantage. The carriage is the swiftest and surest; the alignment perfect and the machine easily cared for. The lightest pressure is all that is necessary and for speed, legible copy and quick action, there is no machine so satisfactory as the Smith-Premier. The machine is sold throughout the world, 125 being made daily, and is fitted for all foreign languages, with offices in these different countries. There are some 80 offices in the United States, the one in Bangor at 13 State street, was established in 1892, with Leslie E. Jones, manager. It was the first typewriter office established in Maine and Mr. Jones was the first agent to sell a typewriter in the State. It has been a growing enterprise from the start, the standard of the machine being appreciated, while Mr. Jones' energetic and enterprising methods have been productive of excellent results. More of the Smith-Premier are used in our city, than any other make and Mr. Jones also has eastern and northern Maine for his territory, where he has placed many machines. Alto-

gether he has 2,000 under his care and manages a first class, reliable repair department, where proficient and painstaking work is done, four skilled assistants being employed. Mr. Jones is familiar and experienced with all parts of the Smith and aware of its superior merits. Mr. Jones was born in California, in 1869, educated in Manchester, N. H., and before becoming manager here, was a stenographer five years. He is a rapid and thorough operator, a convincing and upright salesman and a manager of business enterprise and integrity, being personally esteemed in our city.

**T. W. CASSIDY,
Lumbermen's Supplies,
Washington St.**

An entire life spent at the forge, has given T. W. Cassidy, for six years located at Washington street, corner of French, an unusual and valuable experience and a reputation that assisted him at the start and has been steadily advanced. Lumbermen's supplies, such as cant dogs, axes and etc., are the specialties he manufactures and every facility is exercised to produce the finest quality, most durable and desirable tools, so that in this country and in Canada, there is a demand for these goods which are known for their tested trustworthiness and superiority. Five efficient workmen are employed and the factory occupies space 75 x 75 feet, equipped with every modern facility in furnaces, trip and drop forges, etc. Mr. Cassidy is a Bangor man, born and educated in this city and in the forge business all his life, associated with his brother about 30 years. He is a member of the Workmen, Maccabees and Eagles, being considered not only a business man of ability, but a citizen of public spirit and integrity.

**PENOBSCOT MACHINERY CO.,
104 Franklin St.**

Among the most important of Bangor's diversified industries, is that carried on by the Penobscot Machinery Co., with finely equipped and modern plant at 104 Franklin street. The business was incorporated June 24, 1901, and commenced business operations July 1, 1901. The officers of the company are M. E. Farrington, President; Leonard E. Levenseller, Treasurer; John H. Finnigan, Clerk. The Board of Directors are, Geo. Smith, John Ross, and Sam'l S. Stearns. Special features are building and perfecting of models, the building and repairing of machinery, and the making of duplicate parts, and all kinds of experimental work are specialties. The company deal in engines, boilers, and mill machinery of every description, both new and second hand. A large foundry is conducted in connection, and in all branches of manufacturing, the latest and most improved methods are in vogue, and the Company has an unrivalled reputation in this section of the State, for reliability, efficiency of service, and moderate charges. Skilled help to the number of 30 are employed. Floor space of 11,600 square feet is occupied, and in addition two large store houses. M. E. Farrington, the Pres. and Manager, was born in Brewer, and educated in the public schools, and is a graduate of the University of Maine, class of '92. Mr. Farrington served the city of Brewer with fidelity two years on the Aldermanic Board. Previous to engaging in his present business he was with the



J. R. TRAVERS

**DREW & TRAVERS,
Employment Bureau,
128 Exchange St.**

Proficiency of service and satisfactory results are always obtained at the Employment Bureau of Drew and Travers, 128 Exchange street. Established in April, 1905, it has already become remarkably successful. Possessed of keen business ability, and an earnest desire to meet the demands of the public, the house is fast winning its way into prominence. Everything in reliable, skilled, and ordinary laborers are furnished contractors and lumber dealers throughout the State, and the reputation of the house as to reliability and promptness is unsurpassed. Courteous help to the number of four are employed. L. C.

Bangor Foundry and Machine Co. five years. Mr. Farrington is known as an energetic and capable business man and is highly esteemed in business and social circles. He is a member of the Masons and K. of P.

LOUIS BERGER,

Custom Tailor, 179 Exchange St.

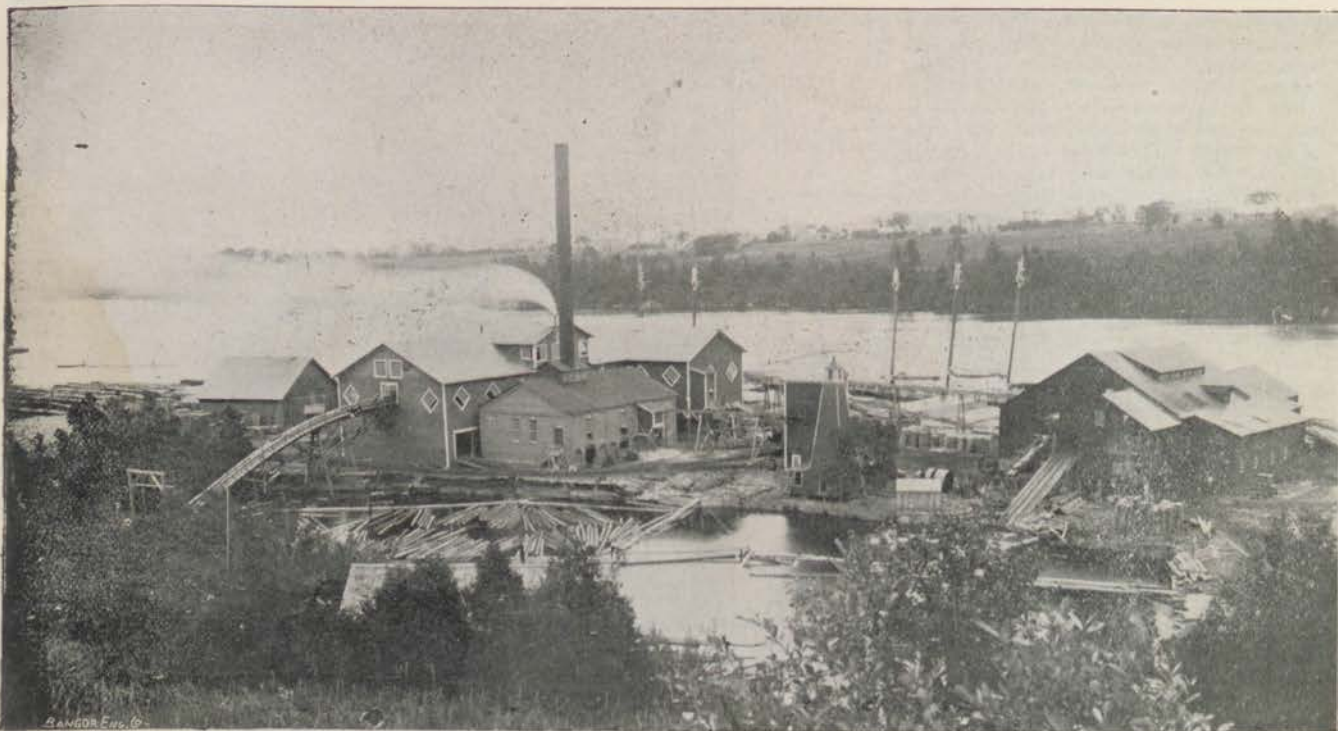
For correct styles, trustworthy workmanship and a fine and complete stock from which to make selections, there is no custom tailor in our city, better qualified to give satisfaction than Louis Berger, at 179 Exchange street. Mr. Berger carries an unusual quantity of stock in all durable materials in wools, chevots and worsteds, showing fashionable and up-to-date patterns and quoting the lowest possible prices. Garments and suits made to order are fitted perfectly and have a fashionable and distinctive appearance that is appreciated by well dressed men. Mr. Berger has gained a large and discriminating pat-

Drew was born in Bangor and educated in our public schools. J. R. Travers was born in Lynn and educated there in the public schools, Holy Cross College of Worcester, and the Massachusetts College of Pharmacy. Previous to establishing this business he was in the drug business in Lynn, Mass., 10 years, and owing to delicate health was obliged to leave there and locate in Maine. Mr. Travers served the city of Lynn with fidelity in the Common Council two terms. Since coming to Bangor he succeeded in establishing a reputation for integrity and progressive ideas, that he always maintained in his native city. Mr. Travers is a valued addition to the business circles of Bangor, and is a member of the K. of C.

ronage since locating in our city, employing eight skillful assistants and occupying two rooms of some 1,600 square feet. He is also proprietor of the men's furnishing store at 46 Washington street. Mr. Berger was born and educated in Hungary, and learned his trade there. Before coming to this city, he was for eight years in New York and has been in business here, seven years, four of them in his present shop. He is a member of the Foresters, Maccabees and Woodmen and is known throughout our city for his commercial ability and sagacity and personal qualifications.

**F. R. MCKNIGHT,
Livery Stable, 39 York St.**

For many years the boarding, livery and sale stable at 39 York street has had numerous and satisfied patrons but in the past year, since F. R. McKnight became proprietor, there has been an increasing patronage and reliance in the establishment. Boarders are given skill-



MILLS OF THE STERNS LUMBER COMPANY

ful attention in feed and appearance; harnesses are kept bright and nobby and up-to-date, desirable turnouts are rented at reasonable prices. Many good, sound horses are handled annually, and some 40 animals are usually kept on the floor. Four efficient assistants are employed and three floors, comprising 12,000 square feet are occupied. Mr. McKnight was born and educated in this state and has been in the horse trade all his life, formerly in Rumford Falls, and also as a stable owner in Orono. Consequently he is known through eastern Maine for his experience, judgment and fair dealings. He is a member of the I. O. O. F., personally and commercially being esteemed.

GEO. E. LUFKIN,
Confectioner,

14 State and 92 Main St.

Merit and general excellence have been the standards of Geo. E. Lufkin, who has protected and held home trade by giving value and worth in all goods he handles, without fear of competition. In manufacturing confectionery, he not only uses the most desirable and purest ingredients, but has especial ability in producing the most palatable and delicious tasting sweets in chocolates, bonbons, caramels, etc. A specialty is made of the famous Pine Tree Taffy. Bangor being satisfied only with the best and most extensive assortment has given its patronage and appreciation to Mr. Lufkin with popular acclaim, the retail as well as the wholesale trade being catered to in ever increasing numbers. Ice cream of excellent quality is also manufactured and the parlors are pleasant surroundings for those who enjoy it on the premises, while there is always a splendid demand for it in large quantities for social functions. The business was established at 14 State street in 1894, and 92 Main street in 1901. Six floors are occupied, four at the State street store, and two at the Main street

STERNS LUMBER CO.,
198 Exchange St.

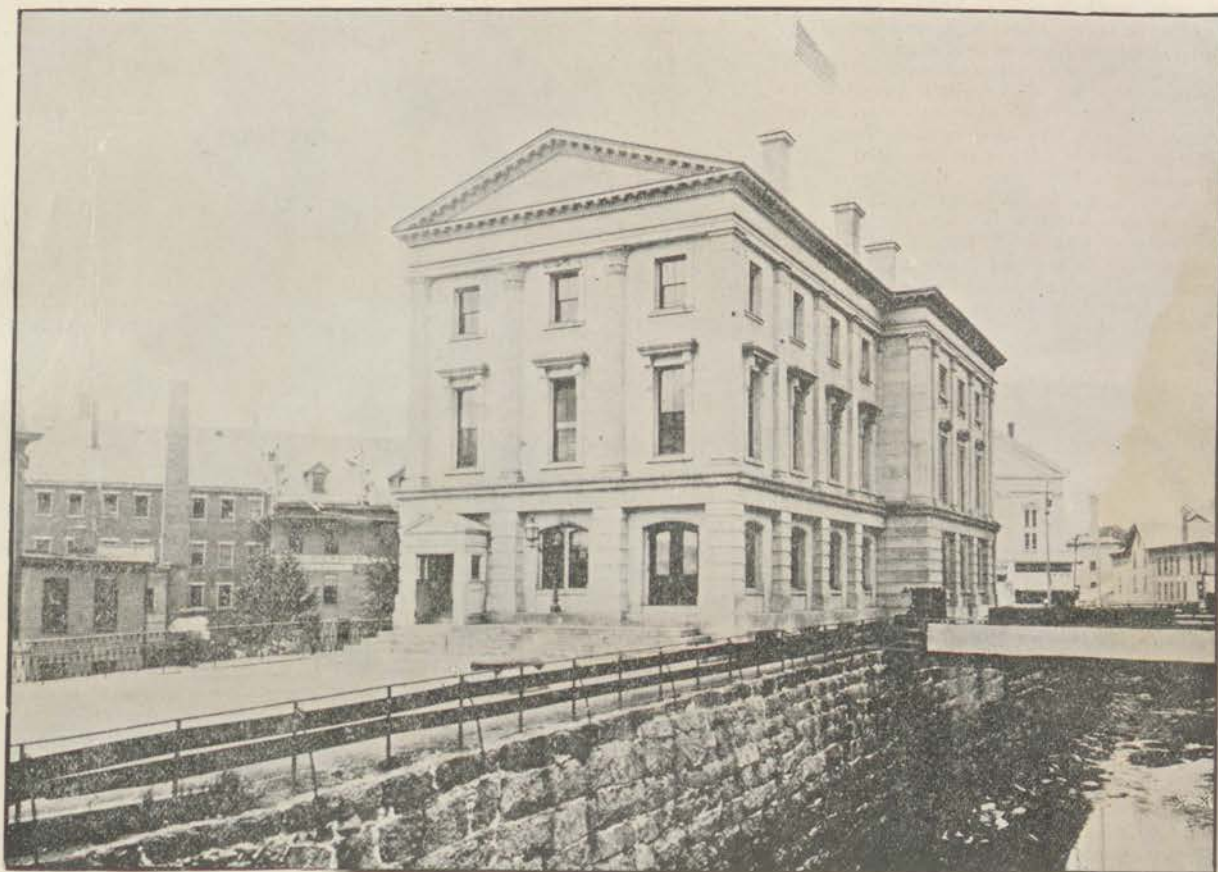
A leading industry of Bangor is the manufacture of lumber, and leading dealers in dimension lumber, dressed and undressed, is the Sterns Lumber Company, with office at 198 Exchange street, and plant at East Hampden. The business was established by Sam'l Sterns, grandfather of the present proprietor, sometime in the early part of the last century, and history says he conducted the business alone until 1840, when his son, Charles G., who had been employed in the mill since 1836, was admitted to partnership. The business has been in the family ever since. The products of the concern are dimension hemlock, spruce, and pine, dressed and undressed lumber, and sold at wholesale throughout New England and New York State, and a large volume of business is done annually. The concern has always maintained an unexcelled reputation for the reliability and general excellence of its products, unexcelled by any similar concern in New England. The capacity of the plant is 20,000,000 feet annually. Modern methods are practiced, and im-

proved machinery operated, while the employees number 140. Sam'l Sterns was born in South Brewer, and educated there, and is a graduate of Dummer Academy. He has had a lifetime experience in the lumber business, being practically brought up in it. Mr. Sterns was President of the Mattawaumkeag Log Driving Company, Director in the Penobscot Lumbering Association, and Director of the Bangor Boom Company. Ezra L. Sterns was born in South Brewer and educated there in the public schools, at the Bucksport Seminary and the famous Putnam School of Newburyport, Mass. He has always been in the lumber business and was admitted to partnership in 1866. Mr. Sterns was one of the founders of the Maine State Fair Association, and has been its Secretary since its incorporation. He has always taken a keen interest in the trotting horse business, having campaigned the famous horse called Ezra L. successfully throughout the grand circuit for several seasons. Both Sam'l and Ezra L. Sterns are known as leading business men, pursuing modern methods and advanced ideas, and are highly esteemed for their personal characteristics.

JOHN MASON & SONS,
Carriage Makers,
York and French Sts.

For its extensive establishment and honorable business career of 25 years, the firm of John Mason & Sons is well and favorably known, anything on wheels or runners, being made or repaired here. The establishment, corner of York and French streets, comprises land 100 feet square on which are three buildings, with three floors in two of them and two floors in the other. Extensive operations require all this room, there always being much work on hand and many carriages handled. These are made in every style and for all purposes,

store. Two branch stores are maintained, one at 96 Main street, Bar Harbor, and one on Main street, Castine. Courteous and skilled help to the number of 11 are employed. Mr. Lufkin was born in Exeter, and there educated. He has had a long and varied experience as a manufacturer, wholesaler and retailer of confectionery, and previous to establishing his present business was proprietor of a general merchandise store at Exeter 10 years and previous was a clerk there for a number of years. He has steadily and solidly increased his business here, demonstrating his energy and sagacity and is highly esteemed in the community.



POSTOFFICE AND CUSTOM HOUSE

a feature of all these being their durability, neat and attractive designs, and up-to-date style. Old ones are put into good shape, thorough and painstaking workmanship being devoted to every job. All iron work necessary for building vehicles is done on the premises, from 12 to 18 capable workmen being employed. John Mason, the founder of the business, worked at the forge for years, and a quarter of a century ago, opened a blacksmith shop here, continuing alone until six years ago, when the character of the work was changed and his sons admitted to partnership. William S. Mason was born and educated in Bangor, entered the blacksmith shop, and has always been at that trade, in charge now of the iron work. Frank T. Mason was born and educated here and started his industrial career in the trimming shop, then was engaged in Boston two years, coming back and doing outside work before entering the firm. He is a member of the Elks and K. of P., and his brother is a member of the L. O. O. F. and Workmen. The elder Mr. Mason is a member of the Board of Trade and A. O. U. W., personally as well as industrially, the three gentlemen stand among our foremost citizens.

MERCHANTS INSURANCE CO.

The Merchants Insurance Co., dealers in all kinds of marine insurance, with branch offices in all seaport cities and towns of Maine, and at St. John, N. B., and home office at 17 Broad street, Bangor, was incorporated in 1885, and commenced active business operations in 1886. The company is capitalized at \$100,000 and has become one of the most reliable and ably conducted marine insurance companies in New England.

A specialty is made of all kinds of marine insurance, offering unsurpassed inducements and worthy the investigation of all contemplating marine insurance. The company's field of operation is the New England and Middle States and the Maritime Provinces and since its incorporation the business has been steadfastly increasing. Capable help to the number of 15 are employed. The officers of the company are Wm. B. Snow, Pres., C. D. Pearson, Sec., and has for its directors the leading and most reliable business men of Bangor. Wm. B. Snow, president of the company, was born in So. Brewer, and educated there in the public and high schools. Mr. Snow is considered an expert in all that pertains to marine insurance, and has been in this office for 28 years, having been previously employed by the Merchants Marine Insurance Co., until the present company was incorporated, and was secretary of that company for a number of years, also secretary of the present company from 1885, until 1905, when he was elected its President. Mr. Snow was a member of Brewer's first Aldermanic board, having served with fidelity two years. C. D. Pearson, the efficient secretary, was born in Bangor, and educated in our public and high schools. Mr. Pearson has been employed here in the capacity of clerk since 1888, and was elected Secretary in 1905. Both gentlemen are known as business men of sagacity and sound principles and are highly esteemed.

SAWYER BOOT & SHOE CO.

One of the largest manufacturers and wholesale dealers in boots, shoes slippers and moccasins in Maine, is that of the Sawyer Boot and Shoe Co., with finely

equipped factory and salesrooms at 21 to 33 Columbia street. Everything in boots and shoes is carried, for both men and women, and embrace some 400 exclusive styles. A pronounced feature of this firm is that it manufactures the most varied and largest selling line of moccasins and fancy Indian slippers in exclusive styles, of any similar concern in the world. These goods are made from genuine Singapore Elk skins, imported from India, and tanned in this country, and designed for the house, toilet and bath room, embracing 50 distinct styles, the workmanship unsurpassed in excellence and reaching artistic perfection. These products are sold throughout the United States and Canada, and a Sawyer made moccasin is universally recognized as a standard of merit. Sportsmen's and lumbermen's shoes are also manufactured, embracing 40 styles, and are sold throughout New England and the Northwest. An agency is maintained in Minneapolis through which a large volume of business is done annually. A specialty is made of everything reliable and desirable in rubber footwear. The extensive plant of the firm occupies five floors, 32,000 feet of floor space, and every facility and improved machine necessary to carry on the vast production is employed. The help number 90. Plans are ready for the erection of a tannery for the purpose of tanning oiled leather, for the firm's own use exclusively, in the manufacture of sportsmen's and lumbermen's boots. The business was established in 1864, by A. C. Sawyer, and incorporated in 1892, and is officered by A. C. Sawyer, president, R. J. Sawyer, vice president, H. F. Sawyer, treasurer. A. C. Sawyer was born in Levant, and educated in Old Town. Mr. Sawyer enlisted in the Northern Army in 1862, and

was honorably discharged in 1864. He is a member of the G. A. R. R. J. Sawyer was born in Bangor and educated in our public schools. He was admitted to partnership in 1892. Mr. Sawyer is a member of the Masons. H. F. Sawyer is also a native of Bangor, educated in the public and high schools. He was admitted to partnership in 1889, and is a member of the Loyal Legion and K. of P. The firm are widely known in commercial circles and are numbered among our most sagacious and progressive manufacturers, highly esteemed for their fair and liberal business dealings and admirable personal characteristics.



BOSTON DYE HOUSE CO.,
Lewis J. Files Mgr.,
101 Central St.

The Boston Dye House Co., with office at 101 Central street, and works in Brewer, is undoubtedly the largest dye house in the state, with a reputation for excellent work as far reaching as its extensive operations. So superior is the workmanship, that orders are received from people in adjoining states as well as this one, and a customer once gained, remains always a customer. The large contingent of summer visitors who populate all parts of Maine, are especially steadfast in their patronage and confidence. The best and most modern appliances for dyeing and cleansing are employed in the works at Brewer and the most delicate fabrics are operated, dainty as well as solid colors being produced to order. Seven competent assistants are employed. The Company has been established 10 years, with Lewis J. Files, as the energetic and enterprising manager. Mr. Files was born and educated in Maine, and was first interested in the laundry business, establishing the first steam laundry, Halifax, N. S., ever had, continuing it for six years. He had a laundry and dye house in Ellsworth, later confining himself to the dyeing at which he is particularly expert. He is a business man of integrity and capacity, a member of the Masons and Knights of Malta, personally being highly esteemed.

THE BANGOR EDGE TOOL CO.,
111-113 Exchange St.

The Bangor Edge Tool Co., J. H. Peavy, proprietor, is famed wherever lumbermen's supplies are in use, and its



HERBERT W. ROWE, EDITOR

THE MAINE SPORTSMAN,
Herbert W. Rowe, Editor,
117 Exchange St.

A whiff of the pine and fir—that's what The Maine Sportsman brings to its readers, 12 times a year, reminding the lover of out-door life and sport, of the days he has passed in camp, along the rivers, or in the forests of the Pine Tree State, or stirring in him a desire for these haunts of nature and the game that makes its home there. This periodical, edited and published monthly by Herbert W. Rowe, 117 Exchange street, is a message that stirs the blood, and keeps the huntsmen, in every part of our country, akin to Maine. It is a live, alert, breezy, entertaining publication, with characteristic descriptions and anecdotes, and original reading matter, that goes deep into the hearts of those who appreciate Maine woods and

streams. Typographically, the Sportsman is a beautiful sheet, printed on coated book paper, with fine halftone illustrations. It is a particularly fine medium for certain classes of advertisers, and has a deserved reputation for high-class methods among these business men and subscribers. The Sportsman, established in 1893, has witnessed its greater development since Sept., 1896, when Mr. Rowe became manager. Mr. Rowe was born and educated in this city, and entered the office of the Whig and Courier, of which his father was night editor. He had a newspaper experience on the daily papers here, and was associate editor of the Industrial Journal and Maine Sportsman, before these properties were separated. He is known as a virile and entertaining writer and a publisher of integrity. Mr. Rowe is a member of the Maine Sportsmen's Fish and Game Association.

the sea. His record of industrial progress and enterprise is a familiar one in our city.

CURRIER & HOOK,
Tents and Awnings,
Cor. Exchange and Washington Sts.

The industries of Bangor are notable for their varied character, and among the most important of these must be mentioned the awning and tent manufacturing house of Currier & Hook, established in 1840, and located at the corner of Exchange and Washington streets. The products of the company are hammocks, canvas sporting goods, tents, awnings, flags, waterproof wagon and horse covers, and are widely and favorably known for their reliability and general excellence, throughout the entire State. The company are wholesale jobbers in awnings, stripes and drillings, sail and canoe ducks, waterproof ducks and all wool buntings, also awnings and sail makers' hardware, manila, hemp, sisal and cotton ropes and a large volume of business is done annually. A specialty is made of yacht sails and the products have been known for their reliability and excellent workmanship





GEO. B. HOOK

throughout New England for many years. Orders are promptly filled, charges consistent with quality of goods and workmanship, and satisfaction is guaranteed all patrons. Six skilled assistants are employed. Floor space of 3,500 square feet and two floors are occupied, while modern methods and up-to-date ideas mark all business operations. The business was originally founded in 1840, by Mr. Currier, and Mr. Hook was admitted to partnership in 1864, becoming sole proprietor in 1905, when Mr. Currier was deceased. Geo. B. Hook was born in Searsmont, and is self educated, being obliged to earn his living at the early age of 11, he had little time for school and less opportunity. Mr. Hook is an example of the successful self-made man and is highly esteemed in business and social circles. Mr. Hook served the city of Brewer as Alderman two years and politically is a staunch republican. He is a member of the Masons, K. T., Shrine and Odd Fellows.



GLATT BROS.,
Watches and Jewelry,
144 Exchange St.

There is nothing more attractive to people of refined tastes than a carefully conducted and elegantly stocked jew-



DINING ROOM AT INDIAN POND CAMP. COURTESY OF MR. SPORTSMAN

**ROBINSON, BLAKE CO.,
Clothing, 34-36 Hammond St.**

Store character is as pronounced as that of humanity, and long continued success comes only to stores of decided merit. There are frenzied merchants, just as there are frenzied financiers, but in the long run that rigid law of nature—the survival of the fittest—prevails. The spacious, heavily stocked and carefully conducted top-to-toe outfitting house of Robinson, Blake Co., 34 and 36 Hammond street, has thoroughly stood the test of time, and for 60 years have held the reputation throughout this section for carrying the best grades of ready-to-wear garments in the World, sold at moderate and consistent prices. Everything in the clothing line for men and boys is handled, but nothing if not reliable and worthy of being guaranteed as represented, and this includes the famous Steinblock smart clothes, and the popular A. Shuman reliable clothing, also the guaranteed W. G. & B. Union label clothing, the Guyer hat, the widely known Soroosis and Kum Bak shoes and the Gold Seal brand of rubbers, all sold in separate and distinct departments. The extensive business was established in 1846, and is the oldest and one of the largest clothing concerns in eastern Maine, and was incorporated in Jan., 1903. The company are both wholesalers and retailers. Floor space of 15,000 square feet, and five floors are replete with goods, and six different departments maintained, in reality six complete stores under one roof. James A. Robinson, the senior member of the house, was born in East Corinth, and

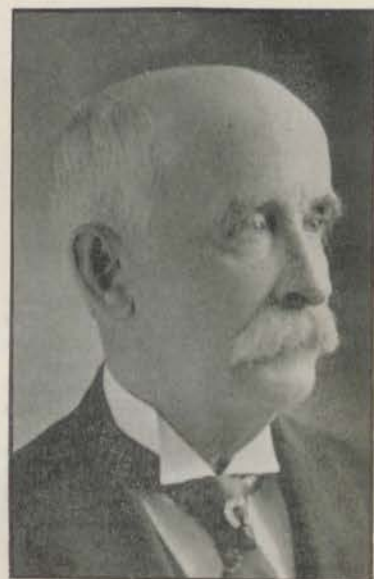
educated in Bangor, chiefly in the store he is now located in, having served 50 years as salesman and proprietor of this one establishment, a remarkable recommendation of his enterprise, industry and ability. He is a 32d degree Mason, K. T. and Shriner, and a member of the Odd Fellows and Encampment. J. G. Blake was born in Cumberland, and there educated. He commenced his business career with Wheelwright, Clark & Co., wholesale and retail dealers in clothing and dry goods in 1862, and continued until 1868, when he was admitted to the firm, the house afterwards selling the retail clothing business to James A. Robinson, Mr. Blake remaining in the wholesale house under firm name of Wheelwright, Clark & Co., later as Clark & Blake, until 1898, the firm then merged in Emerson, Blake & Adams Co. and in 1901, Mr. Blake sold his interest and retired. In 1903, he entered the clothing business of James A. Robinson & Son, the firm being incorporated as Robinson, Blake Co. F. A. Robinson was born in Bangor, and is a graduate of the high school. He started in as a clerk here and by energy and enterprise became proprietor, being of the firm of James A. Robinson & Son 7 years and as at present three years. Mr. Robinson has had entire charge of the custom department, and has been the cutter here for the past 18 years. He is Past Master of St. Andrews lodge of Masons, and Past Chancellor of the K. of P. All members of the concern are held in high esteem in the community and are excellent examples of integrity and mercantile enterprise.

elry store, and in that of Glatt Bros., 144 Exchange street, these are not only pronounced features, but are the added attractions of reliability of goods, unsurpassed service and moderate charges. Everything carried here is modern in conception and of the best manufacture, including fashionable jewelry of every description, fine watches and clocks, genuine diamonds, standard silver ware and bric-a-brac, sold for cash or on easy payments. Repairing by expert hands of watches, clocks and jewelry is a leading feature and four people are employed—

Mr. O. Glatt was born in Riga LiFland, and educated there and in Germany. Previous to establishing this business in 1905, he was a traveling salesman for himself on watches and jewelry, Mr. Glatt is a member of the K. of P. and F. O. E. Mr. I. Glatt was also born in Riga LiFland, and educated there and in this Country. Previous he was a traveling salesman and is a member of the F. O. E. Both gentlemen are known as energetic and progressive young business men and are highly regarded for their patriotic spirit.



ness rapidly when required. This is illustrated by the handling of the weekly edition, which has a circulation of 28,000, sixteen page papers, requiring over four tons of paper for each issue. The 28,000 copies of the weekly are printed every Wednesday evening, stamped, wrapped, sorted into runs, bagged and weighed all in the mailing room of the paper, and despatched direct to the trains, all in three hour's time, and early the next day are in the homes of the subscribers. The Daily Commercial is not only "Bangor's best paper," but "Maine's best paper."



HON. J. P. BASS, PUBLISHER

Mr. Bass has devoted much of his energies to making the Commercial the best paper printed in the state of Maine, and it is acknowledged that in this he has succeeded. Mr. Bass always shaped the editorial policy of the paper, and has taken a keen interest in the work, and it is to his clear understanding of public affairs and his forcible advocacy of that which has generally turned out to be the right thing, that the Commercial owes much of its present strong and wide-



**BANGOR DAILY COMMERCIAL,
J. P. Bass Publishing Co.
Bass Block, Main St.**

The Bangor Daily Commercial was established in 1872, by the late Marcellus Emery, and was the outcome of a weekly paper which had been published since 1825. After Mr. Emery's death, Feb. 23, 1879, the Commercial plant was purchased by Hon. J. P. Bass, who has continued as publisher since that time. For a number of years F. H. Getchell and M. E. Mudgett were associated with Mr. Bass under the name of J. P. Bass & Co. The Commercial is now published by the J. P. Bass Pub. Co., of which company

Mr. Bass is president. The Commercial occupies four floors of the brick block, owned by Mr. Bass, on Main street, the principal business street of the city. The Commercial has ample accommodations in this block, and is finely equipped with a modern up-to-date plant. It has seven linotype machines, a three deck Scott Perfecting press, a photo-engraving and a job printing department. In the department of engraving, the finest halftone to the coarsest outline etching work is produced at reasonable rates. Nearly all the halftone illustrations in this book were produced from this department. The excellent facilities of the Commercial's plant enables it to despatch busi-



M. ROBERT HARRIGAN, MGR.
spread influence. The Commercial has improved its opportunities. The outside field, as well as the city of Bangor, has been cultivated to the advantage both

of the publisher and the advertiser. By making the Commercial a local paper for the important outside places it has secured a large circulation in the nearby cities of Brewer and Old Town, and in the cities of Ellsworth, Calais and Eastport, and towns of Machias, Bucksport, Houlton, Presque Isle, Fort Fairfield, Guilford, Dexter, Dover, Foxcroft, Newport, Hampden, Patten, Sangerville, Lincoln, Milo, Millinocket, Monson, Orono, Pittsfield and many smaller towns. This circulation is built up wholly on the merits of the paper. It is a permanent home circulation, the kind that pays advertisers best. This accounts for the Commercial's carrying a larger volume of advertising than any other Maine paper. The Daily edition has a circulation averaging 10,000, that of the Saturday issue over 11,000, and the Weekly 28,000. Saturday's paper is a double number of 20 pages; on other days ten or twelve pages, eight columns, are printed. Mr. Bass was born in Randolph, Vt., a descendant of Deacon Samuel Bass who married Ruth Alden, daughter of John Alden, who came to America in the Mayflower. Mr. Bass came to Bangor in 1863. He has been a member of the Bangor city council, was mayor of the city in 1873, and also represented Bangor in the Legislature. He organized the Eastern Maine Agricultural Society and was for twelve years its president. In his effort to make the Fair a success, he aided greatly in building up the agricultural interests in eastern Maine. Mr. Bass was one of the World's Fair Commissioners from Maine, and was also chairman of the executive committee. Mr. Harrigan assumed the position of business manager in October, 1900, on the death of Mr. Mudgett. He began work on the Commercial under Mr. Emery, and has successfully filled positions in the mechanical, editorial and business departments of the paper since that time.

W. B. GOULD & CO., 128½ Exchange St.

The wholesale and retail cigar and tobacco house of W. B. Gould & Co., 128½ Exchange street, was established in 1871 by W. B. & J. W. Gould, and continued until 1880. J. W. Gould retiring and Arthur R. Gould was admitted to partnership, remaining ten years, selling his interest to W. B. Gould who became sole proprietor. Subsequently, E. W. Gould, son of the present proprietor, was admitted to partnership, and in 1902 he sold out his interest and is now located in Boston. All three are natives of East Corinth, and educated in the public schools and the East Corinth Academy. The house carried on an extensive cigar and tobacco manufacturing business in Bangor and Richmond, Va., for a number of years. Show cases and office and store furniture are also dealt in, and a large volume of business is done annually. Mr. Gould has recently taken up the business of promoter of home corporations and investments of various descriptions. Mr. Gould is known as a business man of integrity and enterprise and is highly esteemed in the community. He is a member of the Odd Fellows and Encampment.

W. W. OVERLOCK Hard and Soft Wood, 186 Washington St.

In less than a year's establishment, W. W. Overlock, at 186 Washington street, has come to be considered among our rising and progressive industrial men. Controlling a wood yard of half an acre,

he has given such satisfaction in his trade, that there has been an increasing patronage, and plans are made for enlarged capacity and facilities. All kinds of hard and soft wood are handled and sold at the lowest prices, and for the coming season Mr. Overlock will have wood lands of his own for an increased supply, and modern machinery for splitting and sawing. At present five capable men are employed, and four teams kept in constant service, this volume of business being developed since last June. Mr. Overlock was born in Thomaston, educated in Hermon, and has been in our city five years, and previous was in the wholesale wood business. He is a young man of business sagacity and integrity, personally as well as commercially being esteemed in the community.

NORTHWESTERN MUTUAL LIFE INSURANCE CO.,

C. R. Dunton, Mgr., Nichols Bldg.

The Northwestern Mutual Life Insurance Co., with C. R. Dunton as manager, has had a development in our city, consistent with the reliability of the company and the alertness and integrity of Mr. Dunton. For 17 years, Mr. Dunton has been connected with this company for the past 10 years as manager, and in this period, he has steadily advanced the interests of his concern, writing a large number of policies and keeping the merits and responsibility of his house prominent and beyond criticism: winning also the confidence of his clients by his fair dealings and trustworthy methods. His office is in the Nichols building Exchange street, and his territory includes six counties in eastern Maine, half a dozen agents being employed. Mr. Dunton was born in Union, Knox Co., was there educated, his first business being farming and express work. For seven years, he was agent of the Northwestern, covering western Massachusetts and eastern Maine, his ability and enterprise gaining him the position of manager, where his value has increased in 10 years. As a youth, Mr. Dunton took part in our Civil War enlisting in Co. B., 24th regiment of Maine, in Sept. '62 and serving faithfully to July 1863. He is a member of Cooper Post, G. A. R. of Union, and is known in our community as a citizen of splendid character, as well as a business man of sagacity.

SPEED & GOODE'S RESTAURANT, 199 Exchange St.

Speed & Goode's Restaurant, at 199 Exchange street, has for many years been identified as a location for a café, but in the past four years, under the energetic proprietorship of this firm, has advanced most desirably in patronage and reputation. An effort to gain a first-class patronage, has succeeded, and this eating house is considered one of the best in the city. In service, food, reasonable prices and strict and prompt management. Combination breakfasts and suppers are a feature, and the 25c dinners have numerous patrons, who are satisfied that it is the best meal in the city to be had for the money. A lunch counter, tables and stalls, afford room for 75 to 100 people, and lunches are ready at all times, the restaurant being kept open in the night as well as day. Nine capable assistants are employed, and the main floor is 100 x 20 feet, with a basement the same size, and the kitchen, equipped with all modern cooking appliances, is on the third floor.

Fred L. Speed is a Bangor man, born and educated in this city, though for 15 years he was in Boston, engaged in the café business. J. W. Goode has been in our city 24 years, and for seven years has been associated with the restaurant trade. Messrs. Speed and Goode are both well informed of the eating public's desire, and are alert and accommodating to meet their demands, and make their house popular.

STATE ST. HAND LAUNDRY,

M. M. Fitzgerald, Prop., 117 State St.

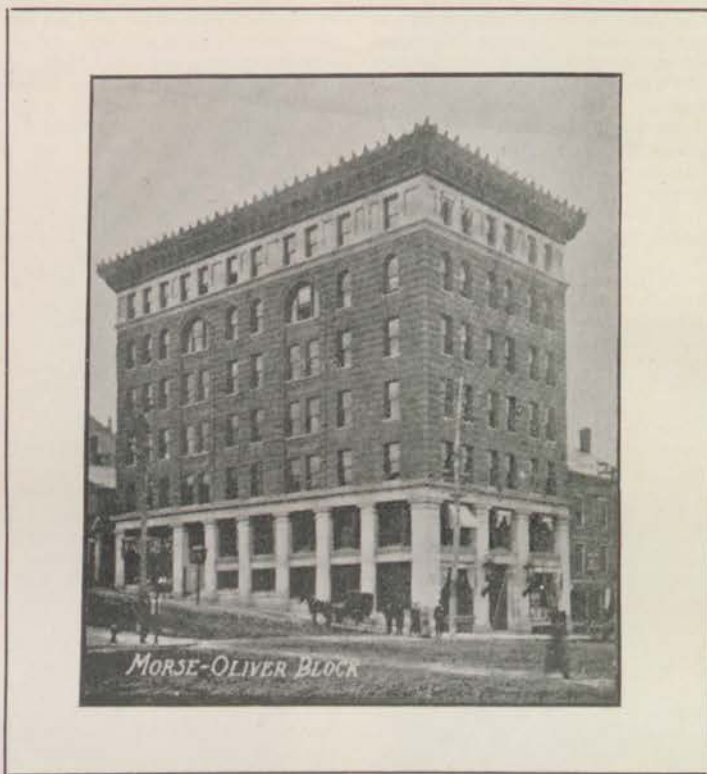
Guaranteed excellence has been the hall mark of the work of the State St. Hand Laundry, at 117 State street, established some 10 years ago, by Bryant and Knaide, and bought out in 1900 by the present proprietor, M. M. Fitzgerald. The specialties of this laundry are pillow shams, lace curtains and fancy ironing, delicate fabrics, and labor that could be most satisfactorily performed by hand work. Modern methods, which demand improved machinery, are now in vogue, much fine work being done by hand, but experience and invention demonstrating that much also can be done as carefully and satisfactorily by machine, and with no more wear or tear on the goods. These are matters always taken into consideration at this laundry. An efficient crew is employed, one team kept in constant service, and a street floor and basement occupied. Mr. Fitzgerald, the proprietor, was born in Bangor in 1873, educated in our public schools, and was formerly a traveling salesman for a wholesale grocery house. He has shown alert and sagacious business methods, in the past six years, maintaining a fine patronage. Personally, as well as commercially, he is esteemed in our city.

H. F. BAILEY CO., 88 Broad St.

Carrying a heavy stock of desirable commodities, with an unsurpassed reputation for reliability and the quotation of the lowest market prices, the H. F. Bailey Co., 88 Broad street, stands among the foremost of similar concerns in Penobscot county. Flour, grain, salt and feed of all kinds are extensively dealt in, both wholesale and retail. A specialty is made of Pillsbury, Wm. Tell and Columbia flour, and large quantities are sold annually. Four floors, 15,000 square feet are occupied, and a mill operated at Old Town, and the help number 16. A branch is maintained at Ellsworth managed by J. H. Scribner, and one at Milo, managed by C. W. Wentworth. The business was established in 1881 and as at present in 1894, incorporated 1902, and is officered by H. O. Phillips, president, Chas. R. Bond, treasurer and clerk, H. F. Bailey, general manager. Mr. Bailey was born in Harmony and there educated. Previous he was in the grain business in Old Town; and in Bangor three years under the firm name of H. F. Bailey. Mr. Bailey served the city of Old Town with fidelity and efficiency as councilman two terms, alderman two terms, and as Mayor in 1904. Politically he is a staunch republican, and is prominent in city, county and state politics. Mr. Bailey is a member of the Masons and Odd Fellows. Chas. R. Bond was born in Stetson, in 1874, and educated there in the public schools. Previous to entering this business he was clerk in a general merchandise store four years. Mr. Bond is a member of the Masons.

MERRILL TRUST CO., 19 State St.

Modern business methods and progressive ideas have dominated the management of the Merrill Trust Co., located at 19 State street. The increase in deposits in the past year has been greater than that of any other banking institution. The company was incorporated under a special charter, early in 1903, and commenced active business operations June first of the same year. The business was originally established in 1872, and was successfully conducted for many years by Isaac H. Merrill, father of Edwin G. Merrill, president of the company. The company is capitalized at \$200,000 and has \$75,000 surplus. A recent statement of the company's business shows resources of over \$1,000,000 and its surplus and divided profits are over \$100,000. The Merrill Trust Co., is officered by Edwin G. Merrill, president; W. B. Hassard, treasurer. The directors constitute a body of well known, sagacious and prominent business men, and are as follows: F. H. Appleton, H. C. Chapman, M. S. Clifford, Thomas U. Coe, Henry F. Dowst, William Engel, John R. Graham, Edwin G. Merrill, Eugene B. Sanger, B. B. Thatcher, Wilson D. Wing, Andrew P. Wiswell. President Merrill is a native of Bangor, educated in our public schools, and is a graduate of Harvard College. Mr. Merrill served an apprenticeship in the Merrill & Co. office, and subsequently was employed in banking houses of New York City and Boston. He had charge of Estabrook & Co.'s savings bank business in New York City until 1901, when he came to Bangor at the illness of his father, and in March of that year he was admitted to the firm of Merrill & Co. At the death of Isaac H. Merrill, he became head of the firm. Mr. Merrill is considered one of Bangor's foremost financiers and has the utmost confidence and entire esteem of the business and professional men of Bangor. Mr. Merrill's management of the bank's business has ever been conservative, as well as progressive and the successful career of the bank speaks volumes for his ability and sound business principles. The Merrill Trust Co. extends to its patrons every accommodation justified by sound banking practice and in soliciting business for its trust department, guarantees that all matters intrusted to its care will have the most expeditious and careful handling. The Merrill Trust Company transacts a General Banking Business. By the terms of the charter the company is a legal depository for Trustees, Executors, Administrators, Guardians and Courts of Law, as well as for State, City, Town, County, or Village funds. Current deposit accounts of every kind,—business or personal—are solicited, and small accounts will be given the same consideration and facilities as large ones. The company rents safe deposit boxes of various sizes and endeavors in every way to safe guard the interests of its patrons. A 50 year lease has recently been obtained of the Kenduskeag bridge property owned by the Taylor estate, and the company proposes to erect a handsome new building which will be an ornament to the city and will be provided with all modern improvements for the convenience of its many patrons, and a safe deposit vault, equipped with all up-to-date appliances and apparatus against fire or burglary. The Veazie National Bank, now controlled by the Merrill Trust Co. and



located at the corner of State and Exchange streets, was established in 1834, and has for its officers, Edwin G. Merrill, president; A. B. Taylor, cashier, and its directors are Nathaniel Lord, John R. Graham, Edwin G. Merrill, John Wilson and Hiram P. Oliver. A statement of its business under date of Nov. 9, 1905 shows resources \$931,414.50. The bank solicits accounts of Banks, Firms, Corporations, Trustees and Individuals. They offer to Depositors every facility for the transaction of their business and every accommodation that their balances and responsibility warrant, and receive accounts on the most favorable terms consistent with sound banking principles.

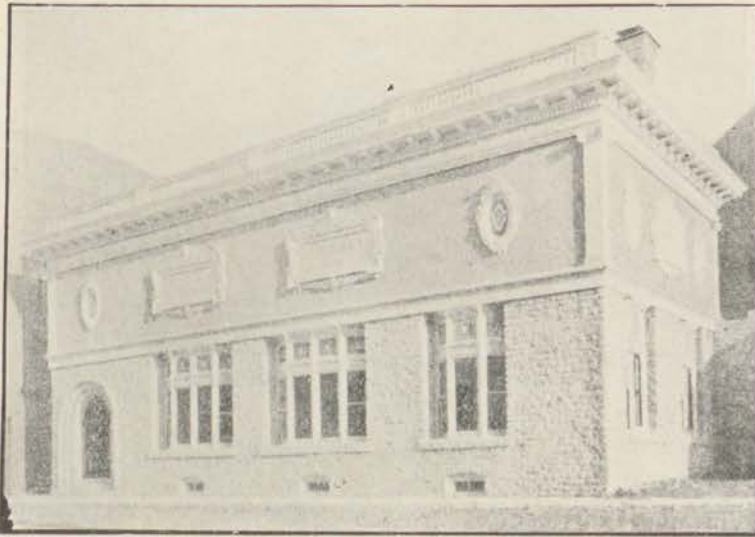
ANDREW KELLEY CARRIAGE CO. 277 Main St.

For more than half a century Andrew Kelley was connected with the carriage business, and his name and prestige are still continued in the Andrew Kelley Carriage Co., at 277 Main street, in the building Mr. Kelley occupied for 35 years. Through the entire state this firm is known for its high class products, carriages of the most desirable and modern styles being built here, the most durable and satisfactory material being furnished, painstaking workmanship and lowest prices. Any vehicle for heavy teaming or light running is made superiorly and painstakingly and carriages of any description are repaired promptly and efficiently, from 12 to 15 skilled hands being employed. The works are one of the industries of our city, the main shop and other buildings occupying 25,000 square feet. The veteran, Andrew Kelley, who had been in this trade 55 years, retired the first of January, and his four sons, who had long been associated with him, comprise the company. They are Andrew Jr., Thomas, Joseph and V. P. Kelley. All were born and educated in this city and all are thoroughly experienced and capable in the carriage in-

dustry. V. P. Kelley, the manager, had been with his father 15 years and is especially enterprising and astute with a reputation in the commercial world for his sagacity and integrity.

MORSE & CO., Lumber and Finish, Valley Ave.

The leading industry of Bangor is the manufacture of lumber and builders' finish, and probably no industry in this marvelous creative age has advanced more rapidly than that of the lumber manufacturer and finisher, and in the wood carving line his creations are often the wonder and admiration of all beholders. We praise the builder and architect, and yet, as a matter of fact, still greater credit is due the manufacturers of the beautiful material out of which fine buildings and stately blocks are constructed. A concern in Bangor that stands among the foremost of lumber and finish manufacturers in New England is that of Morse & Co., with mills and offices on Valley Ave. At this extensive plant all new and improved machinery is operated, as well as every modern facility for the production of high grade, artistic and thoroughly reliable material of every description for builders. The products of the concern are dimension hemlock and spruce, whitewood, and southern pine, doors, windows, blinds, mouldings, stairwork, builders' finish, hardwood floors, cedar posts, shingles, clapboards, etc., etc. The concern also do an extensive business in builders' hardware, tiles, fire place fittings, in fact, everything for construction, from foundation to roof. The company handles salt, grain of all kinds, plaster and masons' material. A specialty is made of interior and exterior finish, and contract work of all kinds. All commodities handled are sold at both wholesale and retail, and shipped to all parts of New England and New York State. Occupying over one mile of space, a half mile on both sides of the Kenduskeag river, it is the largest con-



MORSE & CO.'S OFFICE

cern of its kind in Maine, and among the largest concerns of New England. Modern methods are practiced in all business transactions, and the help number 210. The business was established in a small way by L. J. Morse and H. P. Oliver, in 1850, and continued for 8 years, when the firm name was changed to Morse & Co., and was continued for 30 years, and incorporated as at present in 1889. The officers of the company are H. P. Oliver, President; Frank Hight, Treasurer; W. L. Morse, Clerk.

Directors, H. P. Oliver, Frank Hight, W. L. Morse and Wm. S. Higgins. The Company have furnished the material for some of the largest and most expensive buildings in New England, and have a reputation for reliability and general excellence of material furnished, second to no similar concern, thereby causing for them a constantly increasing demand. All members of the Company are known as sagacious and progressive business men, and are highly esteemed in commercial circles.

cuisine is unsurpassed by any hotel in the State, and excellence of service is assured all guests. Tourists and commercial travelers are especially catered to, the rates are two and two and one half dollars per day. Mr. F. W. Durgin, the proprietor, was born in New Hampshire, and educated in the public schools of Bangor. He has had 25 years experience as a hotel man and is widely and favorably known throughout the State. Previous to purchasing the Windsor Hotel in 1889, he was clerk here 12 years. Mr. Durgin is a member of the Elks, Odd Fellows, Red Men and K. of P. F. O. Young, the popular manager, was born in Bangor, in 1873, and educated in our public schools. Previous to taking charge here in 1902, he was for 14 years with the lumber concern of Morse & Co., making a total of 17 years of business activity on Harlow street, in which his entire business career has been spent. Mr. Young served our city with distinction on the Aldermanic board, representing ward five, two years, and as Councilman two years. He was a member of ward six city committee two years and served on the Penobscot County Committee two years. Politically he is a staunch republican and is prominent in the councils of his party. Both gentlemen are known as genial, and painstaking hosts and are highly esteemed in the community.



WINDSOR HOTEL,
Harlow St.

Not only does the Windsor Hotel stand among the leading hotels of Maine, being widely and favorably known, but under its present management and improvement of service there has been a constant increase in business. The building is a five story frame, occupying a pleasant and desirable location surrounded by beautiful parks and shade trees and in close proximity to the wholesale and retail houses, banks, post office and theatre, and with its spacious verandas and generally inviting appearance commands the attention and patronage

of the traveling public. It is modern throughout, prettily and comfortably furnished, lighted by electricity, heated by steam from their own boiler house in the rear, thus avoiding any possibility as to fire, and is supplied with electric bells, numerous baths, and all the conveniences of a first-class hotel. There are 140 guest chambers furnished with modern furniture in a neat and attractive manner, while the dining room has a seating capacity of 100. Elegant parlors are furnished in splendor, a spacious office with commodious writing and sample rooms connected and billiard hall are maintained and delightful piazzas on two sides. The



JOHN A. MCKAY & CO.,
Successors to J. Fitzgerald,
38 Main St.

Ever since its establishment, in 1891, the haberdashery of John A. McKay & Co., 38 Main street, has taken a leading position in the handling of correct and satisfying furnishings, hats and caps for men, youths and boys. Not only are the styles always right, and the goods of superior workmanship, but prices positively the lowest, competition, either in Bangor or elsewhere, being met in every particular. A specialty is made of the famous Lamson & Hubbard hat, the H. & P. and Dent's gloves, the popular Altman neckwear, and the Manhattan and Palmetto shirts, all well known and reliable lines. Courteous and alert salesmen to the number of three to five are employed. The business was established Aug. 22, 1891, by Jeremiah Fitzgerald, who died Sept. 6, 1903, his widow continuing the business suc-

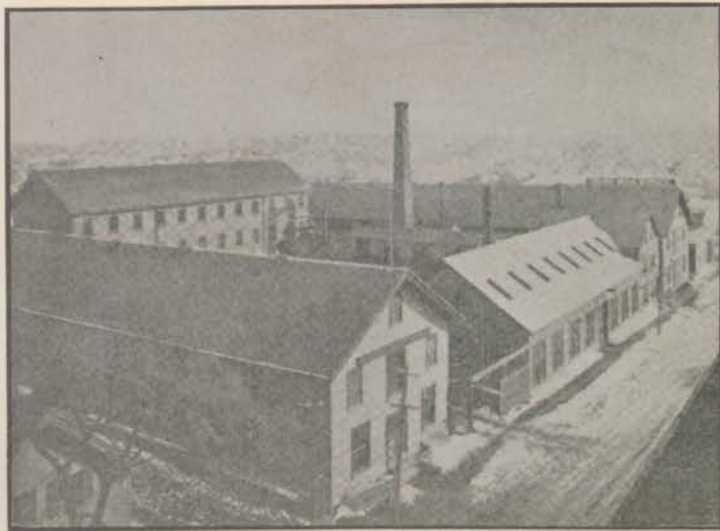
cessfully until Jan. 23, 1906, when she married John A. McKay, the present energetic proprietor, who has greatly increased the stock and facilities, and is building up a large and constantly increasing business. He was born in New York City and there educated. Previous he was a commercial traveler for the Altman Neckwear Company of New York City for 15 years. Mr. McKay has had many years experience in this business, and is known as an expert judge in all that pertains to haberdashery. Since locating in our city he has proven himself a business man of integrity and progressive methods, and a citizen of estimable personality.

**CENTRAL CIGAR CO.,
P. D. McKinnon, 44 French St.**

Some of the best smokes to be had, according to good judges in our city, are in "a Good 10" cigar; "a Good 5" or "a Good Eagle;" any one providing a lot of comfort and satisfaction, according to different tastes. These three brands are the specialties of the Central Cigar Co., at 44 French street, pure leaf and fine wrappings being used. The cigars are rolled into desirable forms, and are particularly delightful in taste and smell, so that they have a steadily increasing market among the retailers, who supply a discriminating patronage. The Company was established four years ago, by P. D. McKinnon, and from 5 to 12 expert cigar makers are employed. Mr. McKinnon was born and educated in Somerside, P. E. I., but has been in Bangor some 16 years, formerly the proprietor of the Queen City Hotel. He is a member of the Eagles and Maccabees, and is known for personal qualifications as well as for industrial ability and business sagacity.

**F. L. FRANK & CO.,
Groceries and Meats, 115 State St.**

Since 1881 the firm name of F. L. Frank & Co. has been associated with the grocery trade in our city, and at the present time is upheld by family successors, who have maintained the old prestige, while adding to its capacity and up-to-date methods. It is easily, one of the leading grocery houses of our city, completely stocked in high grade goods, teas and coffees, creamery products, desirable brands of flour, canned goods, etc., while a fine line of fresh and cured meats, provisions and fruit are also handled. The store is up-to-date, not only in stock, but in fixtures and facilities, with excellent window space and display, space of 4000 square feet being occupied. Three efficient assistants are employed and two teams kept in constant service. W. E. Frank was born in Kentucky, but educated in our city, where he came in 1872. He was the Company when the business was started by his father, and the old firm name, of which he was an original member, has always been retained. L. R. Frank was born in Kentucky and educated in the West, remaining in that part of the country until 12 years ago, when he came here and entered this firm, formerly owning a department store in Ohio. He is a member of the Masons and K. of P., and W. E. is a member of the I. O. O. F. As a firm, the gentlemen have a high commercial standing in our city, personally also being much esteemed.



**PENOBSCOT LOAN & BUILDING
ASSOCIATION.
11 Columbia St.**

Modern business methods and progressive ideas have dominated the management of the Penobscot Loan & Building Association, located at 11 Columbia street. The company are widely known as one of the soundest and most carefully conducted institutions in the State, and in its entire business career have never lost a dollar, or had to foreclose a mortgage, and its business is steadily and constantly increasing, the company often turning away applicants for loans. The following is a statement of the business of the year ending Jan. 16, 1906, receipts, \$82,698.03, assets, \$125,399.05, profit and loss, \$7,067.52. A five per cent dividend is paid shareholders, compounded semi-annually, and is the largest interest or dividend paid by any banking institution in the city. The officers of the company are, President, H. P. Sargent; Vice President, Thomas White; Treasurer, Henry O. Pierce; Secretary, Henry L. Mitchell. Directors: Thomas White, William Connors, Charles B. Brown, David W. Potter, Henry L. Mitchell, Henry O. Pierce, William E.

**SINGER SEWING MACHINE CO.,
C. O. ESTES, Mgr.,
14 Central St.**

While the Singer Sewing Machine Co. has been represented in this city for some 40 years and has always had the reliable patronage that is common to it all over the country, in later years here the trade has doubled and more than the usual confidence is felt in transacting business here. The store now occupied at 14 Central street, has been occupied six years, in this time C. O. Estes being manager. Every make of the Singer and Wheeler & Wilson machines for family use are displayed in different woods, ordinary or specialty equipment and for all domestic efforts. Needles, fixtures and all supplies are carried and repairing skillfully done. Some 15 capable assistants are employed. Mr. Estes is a Maine man, born and educated in this State and pursuing his industrial career here. He has been with the Singer Sewing Machine Co. 29 years, beginning as collector and salesman, while he has been a manager for 25 years and been all over Maine, stimulating the business. Under his management here there has

Brown, Harry J. Chapman, Albert L. Blanchard. The Association was organized under the laws of Maine by Henry L. Mitchell, in 1895. Mr. Mitchell was born in Unity, and left an orphan at an early age, but was fortunate enough to have been brought up under the tutelage of Professor J. H. Sawyer, minister and teacher, afterwards becoming proficient in learning, and was assistant principal of Corinna Academy. Mr. Mitchell was promoter and organizer of the Bangor and Winterport R. R. and was its President 8 years. He enlisted in the northern army, in the cavalry service, in 1862, and was honorably discharged in 1864. Mr. Mitchell is one of our leading attorneys, and for 30 years was located at the corner of Central and Hammond streets. He served our city with efficiency and fidelity for 10 years as City Solicitor, and was for five years Colonel of the Second Regiment National Guard, and General Commander of Maine of the National Guards. Mr. Mitchell is known as one of our leading financiers, a business man of sagacity and progressive ideas, and is highly esteemed for his personal characteristics. He is a member of the K. of P., A. O. U. W., and G. A. R.

been a notable activity and increase of sales, Mr. Estes being known as a most energetic and influential business man. He is a member of the N. E. O. P., personally as well as commercially, being favorably known.

**BENOIT CLOTHING CO.,
20-22 State St.**

"Nothing succeeds like success,"—that is, if it is backed by sound, sagacious management—and we have no more vivid demonstration of it in our city than in the Benoit Clothing Co., 20 to 22 State street. In 1898 this house was established, buying out the H. O. Staples Clothing Co., the difference from that year to this one, however, being considerable. The Staples Co., occupied one floor, the Benoit Co. has three and one-half floors, besides a new venture in the whole-sale line on Harlow street. The old firm succeeded in doing \$21,000 worth of business one year. The Benoit Co. does \$100,000 business annually. Sunk windows, an idea operated in France and used by one firm in Chicago, is a sign of the progressiveness and alertness of this house, outstripping as it appears from this fact, not only competi-



ARTHUR H. BENOIT

tors in our city, but the entire country. Steel ceilings, convenient office room, a burglar alarm apparatus, are up-to-date equipment of this house, which overshadows others in its complete lines of men's, boys' and children's clothing and furnishings. The firm handles particularly excellent and widely known makes of ready-made garments, but hereafter everything is to be known as the Benoit clothing with the guarantee that this house gives with every transaction. Besides the unrivalled trade that has been developed in exclusive clothing, it has a heavy and responsible patronage in furs, one of the most complete stocks of furs and fur garments, for men and women, in this part of the State being handled,

quality and values being expertly judged and the lowest prices consequently prevailing. A complete line of luggage trunks, suit cases, and all kinds of traveling conveyances are carried, and last August a wholesale store for hats, caps and furs was established at 22 Harlow street, for which two salesmen are kept on the road. The two stores are to be connected with a bridge, shortly. In the main establishment three and one-half floors, of 3,000 square feet each, are occupied, and 12 to 14 efficient assistants employed. The company was incorporated in 1898, with Arthur H. Benoit as president and treasurer. Mr. Benoit, the executive force of this immense establishment, was born and edu-

cated in the Province of Quebec; sixteen years ago, at the age of 24, starting in business in Westbrook, five years later opening a store in Biddeford, and eight years ago coming to our city, and now the proprietor of three stores. Each one has shown the result of his alert business instinct and capacity, and have been developed to unrivalled eminence, the Bangor house, naturally surpassing the others. Mr. Benoit's career in our city has been marvelously successful, and he is considered one of our most important and representative business men. He is a member of the Elks, Royal Arcanum and Woodmen, personally as well as commercially having a high standing in our city.

BANGOR OPERA HOUSE, Frank A. Owen, Mgr.

It is important that Bangor should have an up-to-date and well managed theatre, and the Bangor Opera House, under the efficient management of Frank A. Owen fills every requirement. This spacious and handsome play house was opened in 1882, and is, with the exception of the Jefferson Theatre in Portland, as modern and finely equipped as any dramatic house in the State. The seating capacity is 1100 and the stage large enough to put on any of the scenic productions traveling in New England. The house is well lighted and ventilated and has a number of exits and every provision made to handle the large crowds in case of a conflagration, while 40 courteous employees are in attendance. The orchestra of the house is one of the best in New England and patrons are assured of every attention given to modern theatre goers. The house is owned by the Bangor Opera House Association and is officered by Dr. T. U. Coe, Pres., Edwin G. Merrill, Sec. & Treas., Frank A. Owen general manager. Mr. Owen was born in Bath, and educated in the Collegiate and Polytech-



FRANK A. OWEN

nic Institute of Brooklyn, N. Y. He has been a resident of Bangor since 1875, and is known as one of the most efficient and experienced theatre managers in New England. Mr. Owen has been manager of this house since it was opened in 1882, and also conducted the business of the Augusta Opera House eight years, being ably assisted by his son David Owen. Previous he was manager of the Norumbega Hall of Bangor, a number of years. Mr. Owen has always succeeded in securing the biggest attractions, both operatic and dramatic, taxing the capacity of houses. He is widely and favorably known in theatrical circles and is highly esteemed by the general public.

MAINE REALTY-DEVELOPMENT COMPANY, 173 Exchange St.

As a business enterprise and a proposition that has for its interests the advancement and welfare of our city and environs, the Maine Realty-Development Co., has the respect of investors and the industrial world in general. This Company, established two years ago, has



had a lively and valuable bearing on real estate transactions, in two seasons building 31 houses. Its particular effort is to develop town and city property, taking up unused land, making it desirable and convenient, erecting houses thereon, and allowing the purchaser a fair price and easy terms to become the owner. The Company thus effectually removes the middle man, gives the investor the profit that would have gone to him, and thus encourages and assists the wage earner to own his home. The Company owns Penobscot Park in Brewer, Lakeview Park in Newport, house lots on Larkin street, in this city, and other neighborhoods, and has valuable land and contracts with the town of Newport. It buys and sells real estate, and has careful, consistent meth-

ods, by which the investor obtains the best results with the smallest possible risk. The officers of the Company are J. F. Hill, M. D., President; Hon. L. M. Staples, Vice President; Joseph E. Hall, Esq., Treasurer; J. W. Barts, Secretary. Mr. Hall has the active management and is one of our best known practicing attorneys. Mr. Hall was born in Aroostook county, educated in Portland and Georgetown University, some years ago being in Washington with Congressman Boutwell, representing the 4th District of Maine, and being clerk of the Naval Commission of the House. He is a member of the K. of P. and is the Past Grand Master Workman of the A. O. U. W. He is known through the State for his professional attainments, business ability and estimable personal qualifications.

**BURGESS & EMERY,
Timber Lands and Real Estate,
Bass Bldg.**

Burgess & Emery, dealers in timber lands and real estate, is a recently established firm, that combines hustle, aggressiveness and up-to-date enterprise, that will make old foggy houses do some thinking. The two young men of this firm have been preparing for this venture for some time, and embarking the first of Feb., had a good list of property for their first foothold and are constantly adding to and strengthening it. They have some very desirable wood land in the northern part of the State and on St. John shore, and are selling stumpage to reliable and heavy operators. They handle valuable property, developed or undeveloped, in the city or country, and have already been brokers in some important transactions, each day adding to their list of available property and clients. An ingenious enterprise is already underway, the firm intending to plant some 50 acres of potatoes for early shipment, the idea being one of others

in which this house is showing its awakefulness and resources. Its present office is Room 3, Bass building and the partnership is composed of J. Fred Burgess, and E. J. Emery. Mr. Burgess was born in Bangor, 26 years ago, educated in the public and high schools here and studied law in the University of Maine, for three years, taking up especially the reading of laws that pertain to real estate and conveyancing. Since then he has been associated in various enterprises and has traveled widely in the south and west. The alert and progressive individuality of the firm is marked and their operations so far have earned for them the confidence and satisfaction of increasing numbers.

**PEARL & DENNETT,
Real Estate and Insurance, Stocks
and Bonds, 45 Hammond St.**

In all matters pertaining to real estate and insurance, the greatest importance should be attached to the reliability, experience and knowledge of the agent or company. The widely and favorably



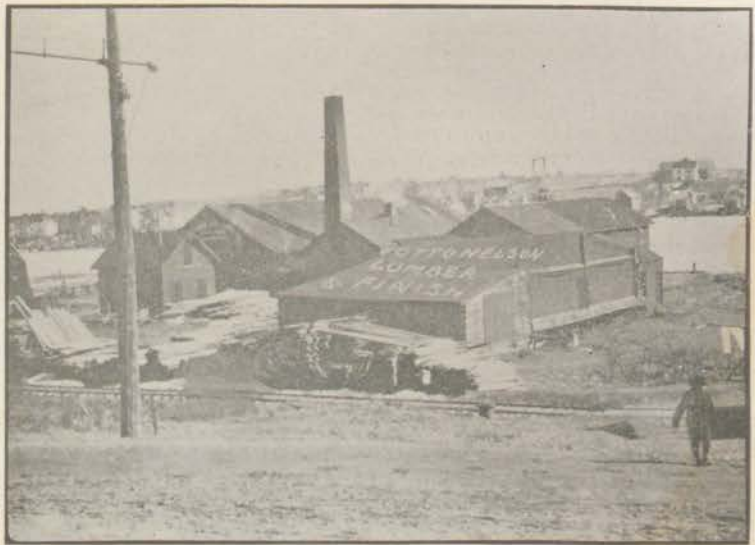
BASS BUILDING

known insurance, real estate, stocks and surety bond business of Pearl & Dennett, 45 Hammond street, has been established 33 years, and as at present since 1896, and have constantly maintained a reputation for reliability, liberal and fair dealings second to no similar concern in the State. The concern's pronounced and long continued success has been owing to the facts just mentioned. The buying and selling of real estate of all kinds is a leading feature of this well-known house, and inside, accurate information relating to the real estate situation or market is always obtainable here. A specialty is made of building houses for speculative purposes. In fire, liability and accident insurance and surety bonds, only sound and reputable companies are represented, and it is noteworthy to record that in all losses a liberal and prompt adjustment is always made. Three office assistants are employed. Chas. S. Pearl was born in Dedham and educated there in the public schools and the Bucksport Seminary. He has been engaged in Bangor for several years in mercantile and manufacturing pursuits. Mr. Pearl was trustee of the Maine Insane Hospital two terms, and is at present its treasurer. He served our city with fidelity as councilman two years and was president of that body both terms. He also served on the aldermanic board two years, and as Representative to the Legislature one term. Politically he is a staunch republican and is prominent in the councils of his party. Carl P. Dennett was born in Bangor and was educated in our public schools. Previous to entering this business he was in the brokerage business in New York City two years, then returning to Bangor where he took a position with the Veazie National Bank, which he held for a number of years. He was admitted to partnership in his present business in 1896. Mr. Dennett is a member of the Elks, Masons, K. T., and the Tarratine Club and is a director in the Eastern Trust and Banking Co., and treasurer of the Britton Leather Co. Both gentlemen are regarded as among the leading and most progressive business men of this section of the State and are held in high esteem as citizens of our city.



OTTO NELSON,
Mfg. Contractor and Builder,
175 Park St.

The contractor and builder is always an important personage in any city or town. He fills an important and responsible part in the upbuilding and development of a city, and his works left behind him are monuments of his skill and ability. Standing among the foremost of manufacturing, contracting and building concerns of Maine, is that of Otto Nelson, 175 Park street. With a reputation for reliability as to carrying out all contracts to the minutest detail, and closeness as to calculations, this house stands second to no similar concern anywhere. Contract work is done in all parts of the State, and many of the largest buildings and residences of Bangor and Aroostook County, have been built by him. Mr. Nelson is at present carrying on extensive building operations in Houlton. Among



some of the recent buildings erected by him are the Third Parish church and Third Parish House, N. E. Telephone building of Bangor, the W. P. Mansur building and the H. T. Frisbie block at Houlton, and in residences that of C. C. Emerson, M. E. Mudgett, and T. Lyford of Bangor, while he remodeled the Second Baptist church and the Penobscot Exchange and the Snell house at Houlton. Several other important contracts too numerous to mention have been successfully carried out. An extensive business is done in the manufacture of interior and exterior finish, including sash, doors and blinds, stairwork and all kinds of builders' finish, both interior and exterior. At the immense plant located at 732 to 738 Main street, all new and improved machinery is operated, and floor space of 14,000 square feet and four floors occupied, beside several large storehouses. A specialty is made of constructing large factories and

office buildings from foundation to roof in all parts of the State, while Mr. Nelson gives his personal attention to all contracts undertaken. Skilled help to the number of from 125 to 150 are employed according to the demands of business. Mr. Nelson was born in Sweden, and there educated. Previous to establishing his present business in 1894, he was a journeyman carpenter for 10 years. Mr. Nelson has demonstrated his ability and energy as a successful self-made man through the upbuilding of his industry and reliability. He has served our city with distinction and entire satisfaction to his constituents as Councilman two years and on the Aldermanic board two years, representing ward six. Politically he is a staunch republican. Mr. Nelson is a well known contractor and builder of our city and is highly esteemed in commercial and social circles. He is a member of the Masons, Odd Fellows and Royal Arcanum.

BANGOR DAILY NEWS, 150-152 Exchange St.

The Bangor Daily News is published by the Bangor Publishing Co., at 150 and 152 Exchange street. The News is a morning Daily published every day (Sundays excepted) regardless of holidays. The News was established on June 18th, 1889. Its present directors are, Hon. E. H. Blake, J. C. Towle and J. Norman Towle, and officers are J. Norman Towle, Pres., & Treas., Walter B. Reed, Business Manager. The News covers a very wide territory in eastern, northern and central sections of Maine, circulating generally and covers all the rural free delivery routes thoroughly. Its city circulation is large, reaching the most of the homes and business offices in Bangor, Brewer, Old Town, Orono and near by towns. In politics the News is Republican, is always independent and just with all parties concerned. It believes in publishing the news first with as much accuracy as possible. In March 1900, the News purchased and merged the Bangor Whig & Courier, the only other morning paper in Bangor, which was established in 1834, thus giving the News the exclusive morning field in the great eastern and northern section of Maine. It added the circulation of the Whig & Courier to the already large circulation of the News, thus giving the News the greatest actual circulation of any daily in Maine. In the purchase of

the Whig & Courier the News also merged the Weekly Courier, a paper established in 1831, adding its subscription list to that of the Bangor Semi-Weekly News, which is published Tuesdays and Fridays of each week. Its telegraph service for a Semi-Weekly is not equaled by any weekly paper in Maine. The news comes fresh from the wires and the latest reports are sent out Tues. and Friday mornings by all mails out of Bangor. The News Plant is one of the best equipped in Maine, it is modern in every particular, consisting of the latest machinery for the printing of a Daily Newspaper. The exact average circulation of the Bangor Daily News from January 1st 1905, to September 30, 1905, was 10,862, and has full associated press service with an operator in the office taking the news over leased wire and is found to be very acceptable in the Rural district, owing to the fact that it has a large amount of home and state news and the latest and best marine reports. The fourth floor of the Bangor Daily News building contains the halftone department, which is equipped with latest machinery for photo-engraving, and is in charge of a halftone artist who has had 22 years experience in the business, and with one assistant, the best work obtainable is produced in this department. The third floor, which is the width of two stores, contains the advertising department, which is equipped with thousands of



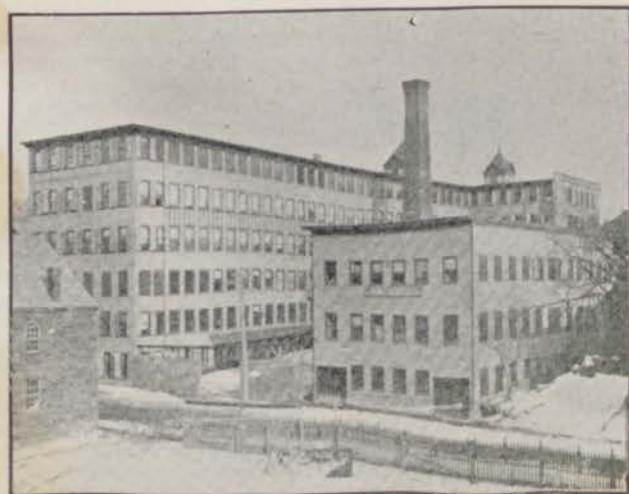
WALTER B. REED, BUSINESS MGR.
BANGOR DAILY NEWS

dollars worth of the latest advertising type, and here all the advertising in the News is set; also on this floor is the composing room, which is equipped with linotype machinery for setting the news matter of the paper. The first floor of the News building is given up to business offices and editorial rooms. The two basements are used as Press room, boiler room and stereotyping room. The News has a "modern webb perfecting double decked printing press" and everything in these departments are up-to-date.

ALPHA HOTEL.

W. E. Cobb, Prop., 17 Cross St.

To do unto others as he would be done by, is a rule that has been practically applied by Warren E. Cobb in his commercial life, and has been especially well enforced since he became proprietor of the Alpha Hotel, May 23, 1904. Through a varied experience, Mr. Cobb has been impressed with the desires of the traveling public, or those who are dependent upon public service for their home life. And home life is what he has endeavored to furnish them at his cozy hostelry, at 17 Cross street, bearing in mind always just how he would like to be used, and doing for his guests what he would like if he were in their places. Consequently, the house is kept as clean, comfortable and orderly, as a man's own home. Nothing is placed on the table that wouldn't be ordered by a particular family buyer, and the service is beyond home comforts; prompt, well trained and courteous. These advantages of the Alpha, under Mr. Cobb's management, are becoming more and more widely known, and are bringing each day new patrons, whose satisfaction is a constant recommendation. Though smaller than some of our other first-class houses, it is quite as up-to-date, convenient and modernly furnished, hot and cold water, baths, electric lights, desk front and dining room service, being beyond criticism, a varied and seasonable menu being offered daily, the viands being not only of the best quality but especially delicious in the "home" taste and flavor that is characteristic of them. The dining room is cheerful and attractive, and chambers, parlors and writing room are comfortably furnished. Ade-



PARKER & PEAKS' SHOE FACTORY AND PRESSEY BOX FACTORY

quate help is employed to keep all parts of the house running smoothly. Mr. Cobb is a Bangor man, born and educated in this city, and the promoter and successful manager of other enterprises before going into the hotel business. His first work was as a grocery clerk, and for a short time he was in charge of the Bangor House Stables. He was the owner at different times of three laundries, making them all paying propositions, and was a traveling salesman several years. His cordiality, courtesy and whole souled disposition, as well as business ability, are particularly well placed and adapted to his present position, as host of the Alpha. Mr. Cobb is a member of the Masonic bodies, Elks, Maccabees, and U. C. T. Association, is a lover of a good horse, and a fair sportsman, whom it is a pleasure to know personally, as well as to meet as "mine host."

BREWER

**E. W. EDWARDS,
Photographer, 3 State St.**

Artistic conception and masterly execution are features of the photographic work of E. W. Edwards, for the past seven months located in the commodious studio at 3 State street, after five years location in the older part of the same building. Distinct and notable likenesses of the sitter are always pro-



duced by Mr. Edwards, while the best merits, the most natural poses, and characteristic attitudes of the subject, are retained. Lighting and shading in the toning and printing are brought out most effectively, and any style of portrait, in black or white or the sepia, is produced according to desire. The mountings are attractive and appropriate, and it is probably not too much to say that Mr. Edwards' work has no superior in this part of the State, and his patronage is a fastidious one, which is constantly increasing. A handsome suite of rooms, with a finely equipped operating room, and delightful reception rooms, is occupied. Mr. Edwards was born in Portland, educated in Bangor, and for some 15 years followed the profession of architecture, gravitating toward photography, for which he had a natural aptitude. He followed this line in New York City, and Newburgh, N. Y., before coming here, and has always developed his talent, and given his work painstaking and thorough attention, that has resulted in his present high class reputation.

**KENNEY & McMAHON,
Groceries and Meats,
1 State St., Brewer.**

Up-to-date, enterprising and metropolitan in appearance, the grocery house of Kenney & McMahon, at 1 State street, sustains in its alert methods, its exterior indications. The building is new and modernly appointed in fixtures and convenient arrangements, and has been occupied by the firm only since last August, the business having been conducted



**ALBERT A. KENNEY,
Brick Machines and Builder,
Penobscot Sq.**

In his 37 years' residence in our city, Albert A. Kenney has become not only one of our leading industrial men, but one of our most prominent and representative citizens. In his industrial enterprise, he has steadily forged ahead, so that in building operations he is eminent and noted in the community for the contracts he has undertaken and fulfilled. In erecting any building, he attends to the contract from the foundation up, and was the builder of the Congregational church and five school houses in Brewer. He is known for the thoroughness of his work, reliability of material and fair prices. Interior furnishings as well as framework are supplied by him, wood mantles, screen doors and window screens being manufactured at his shop on Penobscot square, corner of State street. Brick machines and brick moulds, known the length and breadth of this country, are made here and are used almost exclusively in Maine. The best equipment and facilities for turning out these pro-

ducts are used by Mr. Kenney, and their merit has been constantly proved. For his extensive operations three floors 40 x 15 in this building, beside a storehouse on the wharf, are occupied. Mr. Kenney was born and educated in Holden, and came here 37 years ago, as an apprentice to Nathaniel Bunker, whose brick machine he continues to make. He was employed by Mr. Bunker and successors, also in Bangor for 12 years; 25 years ago embarking for himself in a small shop which was on the site of the present building, which Mr. Kenney erected five years ago. In this quarter of a century he has quadrupled the business and facilities, employing from 5 to 20 men. He has also developed much real estate, owning valuable property himself and having the care of important estates. His own building is the most prominent in the city. Mr. Kenney is a member of the I. O. O. F., Rebekahs, A. O. U. W. and Degree of Honor; is a trustee of the Brewer Savings Bank, and was an alderman two years, being one of the leading business men and public spirited citizens, and as such, having the regard and respect of the community.

for 16 years in Bangor, at the other end of the bridge. It is first-class in every respect, with complete and desirable lines of fancy and staple groceries, canned goods, creamery products, teas, coffees and spices; while fruits in season, and all kinds of provisions are dealt in. Meats in the same extensive quantity as the groceries are carried, and the quality is of the same superior order. The store probably has the most advantageous frontage and window space of any in the two cities, being 50 feet long. Two floors and a basement are occupied, five capable assistants employed, and four teams kept in constant service. L. A. Kenney was born and educated in Holden, and has been in the grocery trade 25 years, being employed by Henry Parker for eight years, and in business for himself 17 years. G. E. McMahon was born and educated in Eddington, and was in the stable business eight years, entering the grocery trade when he and Mr. Kenney formed a partnership. They have always been a most progressive and alert concern, with upright and sagacious methods.

**BREWER BICYCLE CO.
A. Beaupre, Mgr.
99 Centre Street**

The Brewer Bicycle Co., managed by A. Beaupre, has been established in our city for seven years, and for one year at its present location at 99 Centre street. New and second hand wheels are dealt in, and an excellent supply is always kept on hand. Bargain prices on these makes increasing customers and gives them confidence and satisfaction in the house. The company as a branch of the S. L. Crosby Co., is agent for phonographs across the river, and carries a complete stock of Edison records, some 900 cylinders being kept on hand, including the latest compositions, which are always courteously shown. Mr. Beaupre, the manager, was born and educated in Canada and was for three years in the sporting goods business in Bangor, with the Crosby Co. In establishing this branch store he has shown unusual ability and enterprise, and has earned a reputation for business sagacity. Mr. Beaupre is a member of the Foresters and N. E. O. P.

**R. H. HOLYOKE,
Knees, Spars and Ship Material,
196 Penobscot Square.**

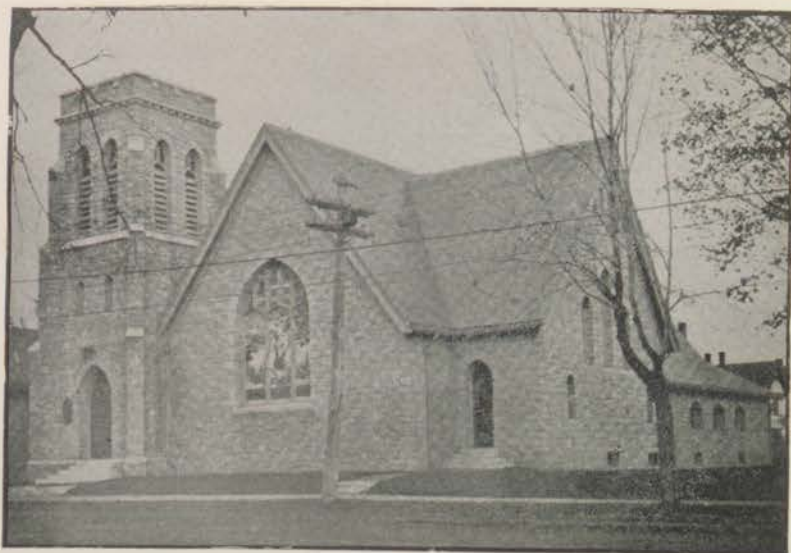
For 120 years the name of Holyoke has been identified with the settlement in Brewer, and for 70 years it has been a reliable and important factor in the timber land industry, at the present time the name and enterprise being perpetuated by R. H. Holyoke, at 196 Penobscot Square. Here Mr. Holyoke deals in knees, spars and other ship material, produced directly from Maine timber lands, and shipped to all parts of the world. Several years ago, knees were sent to the Klondike, the longest distance any shipment had ever been made from this city at that time. Poles for any uses are furnished, the land Mr. Holyoke operates, being productive of most durable and desirable material. Mr. Holyoke was born and educated in Brewer. His grandfather, who was granted a mile square in this vicinity, being the first settler to build a log cabin. The business now conducted by Mr. Holyoke was established by Caleb Holyoke nearly 70 years ago, and has been sustained by various members of the family to the present day. The present owner for many years followed the sea, and has been all over the world, some eleven years ago entering the firm of R. H. Holyoke & Co., and four years later becoming sole proprietor. He is a member of the G. A. R., in August, 1862, enlisting in the 22d Maine Regiment, and serving until September, 1863, going through the terrific two months' siege at Port Hudson. Mr. Holyoke is regarded as one of our ablest industrial men; is an honored descendant of one of our first settlers, who has the welfare of the community at heart, and is esteemed by his fellow citizens.

**J. C. HOLBROOK,
Groceries & grain, 54-56 Wilson St.**

Since Oct. 2, 1865, J. C. Holbrook has been connected with the grocery and grain business, at 54-56 Wilson street, and has been proprietor since Sept. 21, 1874, a record of experience and integrity not surpassed in our two cities. In all this time he has been known for fair dealing, honest methods and reliable stock, keeping, at the present time, a complete line of fancy and staple groceries, and dealing extensively in pressed hay, grain, straw, wood, etc. A store of some 2,000 square feet is occupied, also a large store house, two efficient assistants being employed, and one team kept in constant service. Mr. Holbrook was born in Brewer, within a stone's throw of his place of business, was educated here, and at an early age went to work for Capt. Arey, who founded the business, buying him out after nine years of employment, increasing the business of the house and keeping alert to the demand of modern times. Mr. Holbrook is a member of I. O. O. F., a commercial man of recognized ability, and one of the highly esteemed residents of our city.

**BREWER NOVELTY STORE,
72-74 Wilson St.**

For some 35 years, the premises now occupied by the Brewer Novelty Store, at 72-74 Wilson street, have been used by Mr. and Mrs. Wm. H. Richardson, Jr. For some 30 years, Mr. Richardson conducted a meat market, while the novelty goods were handled in the rear. For the past 15 years, the chief attention has



been devoted to the novelty goods, and a varied and excellent stock is handled, toys being carried extensively, stationery, fancy and art goods, with many specialties for each season's holidays and celebrations, the market being conducted in the rear, until six years ago when Mr. Richardson gave it up. Mr. Richardson, who is now the meat cutter in the market of A. W. Joy, followed his father in the market business, being a Brewer man, born and educated here. Mrs. Richardson was born in Gardiner, but has lived in Brewer since her marriage and has excellent business ability and conscientious in all her efforts. Personally, both Mr. and Mrs. Richardson are warmly esteemed in our community.

**H. N. BUNKER,
Jewelry, 19 No. Main St.**

Thoroughly experienced in the jewelry business, the enterprise of our local jeweler, H. N. Bunker, at 19 No. Main St., has been a source of gratification to traders in this vicinity who have confidence and satisfaction in all transactions here. A desirable and attractive stock of silverware, cut glass, rings, watches, charms and other gems are kept in excellent and varied assortment, pieces of bric-a-brac and holiday goods also being of reliable style and taste. A feature is made of repairing, and beautiful engraving is also accomplished here, patrons from out of town leaving many orders. Mr. Bunker was born and educated in Brewer, learned his trade in Bangor and Portland and has followed it since 1889, being engaged the greater part of his time in Bangor. In 1896 he embarked for himself in Brewer and has constantly increased his prestige and patronage, being known for his fair methods and upright business dealings. Mr. Bunker is a member of the I. O. O. F., being much esteemed personally as well as commercially.

**W. H. DUNBAR,
Paints and Wall Papers,
107 Wilson St.**

For house decorating, painting, trimming, wall papers and paper hanging, the people of Brewer have no need to go outside their own community, W. H. Dunbar at 107 Wilson street dealing extensively in this merchandise and attending satisfactorily and expertly to all jobs in this line. A complete and desirable line of wall papers is carried, especially

good taste being shown in the colors, designs and quality, and all standard paints, oils and varnishes are handled. In painting or papering, expert workmanship is furnished, and the best and most satisfactory results produced. Mr. Dunbar makes a specialty of hard wood finishing and is known for the reliability and excellence of this work. From 15 to 20 competent men are employed. Mr. Dunbar was born and educated in Brewer, and has been a painter in our city 25 years, and the greater part of the time as an employer. Formerly, he owned a store in Bar Harbor and eight years ago became located as at present. He is a member of the I. O. O. F., and is one of our representative citizens.

**E. W. & A. H. WINCHESTER,
Horseshoeing, 182 Main St.**

Not only has the local trade been given to E. W. & A. H. Winchester, the horse-shoers, at 182 Main street, but the reputation of their thorough and reliable work has spread to Bangor and outlying districts, so that this shop handles more work than any other in the two cities. The greatest care and skill are devoted to shoeing all animals, which are treated painstakingly and expertly, and with the best possible results. Jobbing and carriage work are also done promptly and efficiently and the lowest prices, consistent with good work, are maintained, one or two competent assistants being employed. Both members of the firm, though young in years, are veterans in this industry. E. W. Winchester was born and educated in Holden, and has been a blacksmith 16 years. He was in business for himself in Holden for eight years, and for one year was manager of his present shop, which he bought of the estate of R. S. Jones. He is a member of the N. E. O. P. and of the Fire Department of Brewer. A. H. Winchester was born and educated in Bangor and has been at his trade 18 years, joining in the partnership that was formed in 1903. Both gentlemen have an acknowledged reputation for their workmanship and industrial ability, and are esteemed citizens of the community.

**R. B. BLAIR,
Groceries, Hay and Grain,
99 Wilson St.**

Up-to-date in store, stock and methods, the grocery house of R. B. Blair, at

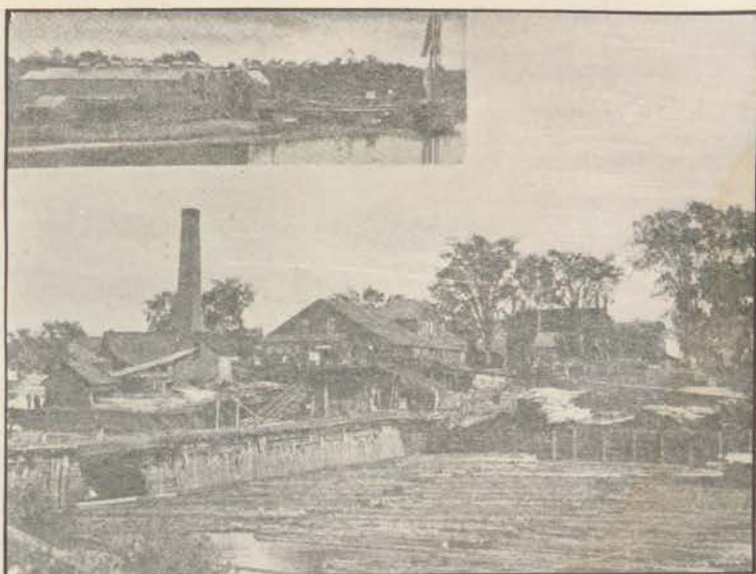
99 Wilson street, compares favorably with any similar enterprise in either of the two cities and in alert and progressive management it keeps among the foremost. For more than 40 years, this stand has been connected with the grocery trade, but in every transaction it is entirely modern and being lately rebuilt and improved has a thoroughly up-to-date and metropolitan appearance. A complete stock of staple and fancy groceries, canned goods, teas, coffees and spices are carried; also prime fresh and cured meats, hay and grain, some 2400 square feet of floor being occupied as well as a large storehouse. Three competent assistants are employed and two teams kept in constant service. Mr. Blair was born and educated in Bucksport, and has been in the grocery trade 12 years, two years in Bangor and in 1903 buying out this business of W. H. & R. Sutherland, steadily increasing its capacity and patronage. Formerly he was a traveling man in New England for Thurston & Kingsbury. Mr. Blair is a member of the I. O. O. F., Rebekahs, K. of P., Foresters and U. C. T. A. being known widely for personal qualifications as well as commercial ability and integrity.

EDWARD B. BURR,
Insurance and Real Estate.
98 Centre Street.

Known and respected in various capacities in our city, Edward B. Burr, insurance and real estate, with office at 98 Centre street, has both the confidence and patronage of a large number of people. He has been established in these lines for six years and represents four solid and reliable companies in fire insurance, also taking special care of plate glass or similar risks. In attending to this important pursuit, Mr. Burr deals fairly with all customers, gives personal attention to property to be insured, and in case of loss, attends promptly and considerably to its adjustment. He also handles much real estate, both for himself, and as the agent of property holders, attending uprightly and judiciously to these affairs. Mr. Burr is a native of Brewer, born and educated here, and for four years was the postmaster here, and is now chairman of the board of assessors. He was also deputy collector in the Custom House at Bangor four years, and surveyor general for Penobscot Co., four years before that. Mr. Burr is a member of the I. O. O. F. The esteem in which he is held is shown by the honors that have been given him, and personally and industrially he is numbered among our public spirited citizens.

DR. R. S. HIGGINS,
21 North Main St.

Four years' practice has commended Dr. R. S. Higgins to a large number of the residents of our city, who have given him undeniable endorsement. His rooms, at 21 North Main street, are modernly appointed, and furnished with every convenience and approved facility for doing dental work, and in every branch of this important profession he is skillful, painstaking and proficient, so that an increasing patronage and prestige has been due to satisfactory results, and prices consistent with the services rendered. Dr. Higgins was born in Bar Harbor, educated in the public schools there and at the Philadelphia Dental College, where he acquired the degree of D. D. S. He was located in Bar Harbor



SARGENT LUMBER CO.

a year and a half before coming to our city. Dr. Higgins is a member of the I. O. O. F., and two college fraternities.

W. H. KELLEY & CO.,
Clothing, 89 Centre St.

Giving close attention to the desires and tastes of the community, the firm of W. H. Kelley & Co., clothiers and furnisiers at 89 Centre street, has steadily extended its business and become more and more relied upon by discriminating and up-to-date men. A desirable line of clothing is handled and the stock comprises goods of the latest fashion and durability, whose makers have a world-wide reputation for the excellence of their stock. Such superior lines as the W. G. & B. of Syracuse, and Shuman's of Boston are carried in attractive assortment, while well known and high grade hats, caps, stylish neckwear, hosiery and other furnishings are kept in seasonable styles and colors. Boots, shoes and rubbers are also handled. One capable assistant is employed. Mr. Kelley was born in Belfast, educated in Stockton and is by trade a clothing pressman, in which he had 22 years of experience. He was employed in Stockton, Winterport and Bangor and for 16 years has made his home in Brewer. In conducting and increasing his present enterprise, he has shown exceptional ability and sagacity. Mr. Kelley is a member of the K. of P., I. O. O. F. and Workmen.

H. C. JONES,
Carriage Painting,
Main and Centre Streets.

One of the most expert craftsmen in our city is H. C. Jones the carriage painter, with shop corner of Main and Centre streets. This shop was established nearly 30 years ago, and was bought out by Mr. Jones four years ago. Under his proprietorship the business has steadily gained in patronage and prestige, attractive and desirable work being the recommendation of the house. All kinds of vehicles are painted, each job being done with painstaking workmanship and reliability. In the trimmings, especially good taste and superior handiwork is shown, and carriages finished here are models of neatness and good style. All repair work on carriages is skillfully done,

two capable assistants being employed. The shop and storeroom occupy some 2500 square feet. Mr. Jones was born in England in 1878, was there educated, but has been in this country 12 years, learning his trade in this shop of H. C. Hoxie, being employed by him, also Field in Bangor, until embarking for himself. He has made a reputation for fair and upright dealings, promptness in service and reasonableness in prices. He is a member of the K. of P., and personally as well as industrially is warmly esteemed.

S. H. WOODBURY & CO.,
Plumbing & Hardware,
231 No. Main St.

Individually and industrially, the firm of S. H. Woodbury & Co., at 231 Main street, is one of the highest standing in our city, the reliability of the management being equalled by its business dealings. The premises for nearly half a century, have been identified with the plumbing and hardware trade and at the present time, supplies the city with all its demands in these lines. A complete stock of stoves, hardware and tin ware is carried and all kinds of heaters are handled and plants installed. The Glenwood ranges and heaters are carried in full assortment and Wood & Bishop's products are also a standard feature, some 10 efficient workmen being employed and the most approved methods being applied. The entire building is occupied, three floors 74 x 30 feet being the space utilized. S. H. Woodbury is one of our best known and prominent citizens. Mr. Woodbury was born and educated in Bristol, Me., and as a boy went to sea and has practically been all over the world, for some 15 years as a master of a freight vessel. Twenty years next May, he came up the river to Brewer, found this present business opportunity and then and there left his vessel. With Mr. Wentworth he bought out this stand, which has been operated by J. D. Holmes, more than 20 years and four years later bought out Mr. Wentworth and admitted his nephew to partnership. Mr. Woodbury, early identified himself with local interests and development and was city treasurer the first year of the city government. He has been one of the assessors eight

years, is president of the Brewer Savings Bank and a member of the I. O. O. F. and Workmen. S. M. Woodbury was born and educated in Brewer, and for years went to sea with his uncle, leaving it at the same time, entering this shop and learning the trade of plumber, eventually becoming a member of the firm. He is a member of the I. O. O. F. and with his uncle has a reputation for sagacity and integrity. Both gentlemen are public spirited and progressive citizens, who have the regard and respect of the entire community.

W. A. CARTER,

Variety Store, 57 Wilson St.

For the past two years, W. A. Carter has been located at 57 Wilson street, dealing in confectionery, cigars, fruit and nuts, newspapers, periodicals and paper covered novels. An increasing trade has shown much satisfaction in the goods handled, the selection carried and the reasonable prices maintained, and the store is becoming one of the well known trading places of our city. Mr. Carter was for many years a carpenter, until failing health forced him to give up that trade. He was born in Old Town, but educated in Brewer and lived here all his life. For 30 years at his trade, his reputation for industry and faithfulness is shown in the fact that for 21 years, he was employed by one firm, Cutler Bros., of Bangor. Mr. Carter is a member of the American Mechanics and is known widely for his integrity and honesty of purpose.

GEO. O. ANDERSON & SON, Wood, 6 State St.

Though established only 15 months, the firm of Geo. O. Anderson and Son, at 6 State street, has made rapid and solid strides, so that it now has a large and increasing patronage in all kinds of fuel wood, also birch edgings, slabs and mill wood. The firm has a spacious shop and yard at the left of the toll bridge, about an acre of land being occupied and up-to-date machines and equipment being in use for cutting or sawing the wood to any length. The firm has timber lands in Dedham, where it does much of its own cutting, dealing heavily in all other kinds of wood that is needed for any purposes. Three men are employed and two teams kept in constant service. Mr. Anderson was born and educated in Amherst, and has been in the lumber business all his life, for many years an operator on the Union river, so that he knows all about these products. A. G. Anderson was born in Amherst, educated there and in a Bangor Commercial college, and for four years has been bookkeeper and paymaster at S. A. Maxfield's, where he continues. The elder Mr. Anderson is a member of the Masons and the younger of the I. O. O. F. They are both known for their industrial integrity and business sagacity, and personally are much esteemed.

COULTER & GRANT, Livery Stable, 17 So. Main St.

Surpassing in facilities, capacity and patronage, the stables of larger communities, the fine establishment of Coulter & Grant, at 17 South Main street, has a reputation for livery and horses, that extends through the county. It is one of the best equipped stables in this part of the State, furnishing not only attractive and fine roadsters for light

teams, but splendid appearing hacks and barges, and having also for rent, four buckboards, this being a larger number of these vehicles, than any other concern in the two cities, own. Horses, harnesses and carriages are kept spic and span, and there is style as well good driving quality in all the teams. Some 32 stalls are occupied for livery and boarders, the stable, which was built nine years ago, being modern in construction, and great care being devoted to all the stock. Five competent assistants are employed. J. J. Coulter was born in Chatham, N. B., was educated in Brewer, and for some years was employed by the Bangor Creamery. W. W. Grant was born and educated in Hermon, and was for years a driver for the Bangor Creamery. Three years ago these gentlemen bought this stable from C. I. Dean, and have shown unusual ability and enterprise in developing the business, extending its patronage and making a reputation for their fair dealings and industrial sagacity. Both are members of the I. O. O. F. and B. P. O. E., being regarded for personal as well as commercial qualifications.

H. J. LEACH, Oars and Paddles, Wilson St.

Brewer has a number of unique, as well as important industries, but none more so than that conducted by H. J. Leach, manufacturer of oars, paddles and poles of every description and located on Wilson street. A specialty is made of oars and the house has a widespread reputation for reliability of make and beauty of finish, unexcelled in the market by any similar factory. The business was established in 1893, and as at present in 1895. Two assistants are employed. The products are sold and shipped all over the entire country. Mr. Leach is also proprietor and manager of the Brewer Ferry. He was born in Brewer, and educated in the public schools. Mr. Leach has had many years experience as a manufacturer and business man, and is highly esteemed for his business integrity and sagacity. He is a member of the Odd Fellows.

E. E. HUSSEY, Undertaker, 17 Parker St.

One of the esteemed residents of our city is E. E. Hussey, for 10 years the local undertaker and embalmer, with

office and warerooms at 17 Parker street, and residence at 61 Holyoke. Mr. Hussey has every equipment and facility for attending to his dignified and important calling, and uses tact, skill and all modern convenience for attending to the care of bodies and their final disposition. He is a licensed embalmer, as is his efficient assistant. Warerooms of 2,000 square feet are occupied, and a fine stock carried. Mr. Hussey was born in Bucksport, educated in Ellsworth, and was first in the lumbering business, and for years engaged as a house builder. He has been a resident of Brewer 25 years, doing much building for 15 years, and then embarking in the undertaking line, being a graduate of the Massachusetts College of Embalming. Mr. Hussey served our city as Alderman for three years, is a member of the I. O. O. F., A. O. U. W. and of the Masonic Lodge in Orland, being a citizen of high character, active in all projects and interests for the welfare of the community.

WILLIS G. BARKER, PH. G., Druggist, Centre and No. Main Sts.

Holding the local trade, by successfully meeting all competition, the drug store of Willis G. Barker, corner of Centre and North Main street, is one of the recognized trading centres of our city, no enterprise of the kind, in any city, offering better stock or service than this one. A complete line of pure drugs and chemicals is kept in stock, sick room supplies, family and proprietary medicines, also headache and cough remedies that are put up on the premises. Prescriptions, in which pure and reliable ingredient only are used, are compounded expertly and proficiently, while toilet and fancy articles, confectionery and cigars, are kept in attractive and desirable variety. A fine window frontage gives the store an especial advantage, 1,000 square feet being occupied, and an efficient assistant employed. Mr. Barker is also proprietor of a store in South Brewer. Mr. Barker was born in Brewer, educated in our public schools and the New York College of Pharmacy, graduating in 1898, and passing the Maine State Board immediately. He was first employed in this store, then owned by B. B. Merrill, gained experience in other towns in Maine, and was in charge of a store in Old Town when he bought out here. The premises have been identified with the



drug trade 25 years, and Mr. Barker has been proprietor for six years. He is a member of the Maine Pharmaceutical Association, also of the National Association of Retail Druggists; is a member of the Masons and I. O. O. F. He is one of our most alert and progressive young business men, and has won consideration and regard for his commercial ability and integrity.



GEO. W. PATTEN,
Penobscot St.

Headquarters in eastern Maine for brush woods, duster handles and window brush poles, is that of Geo. W. Patten, with office and factory at the foot of Penobscot street, Brewer. This important industry was established in Nov. 1873, by John H. Jones, who continued the business until 1889, and at his death the Smith Planing Mill Co. conducted the business until Feb. 16, 1891, when it was bought out by its present proprietor, Geo. W. Patten, who has greatly improved the facilities and increased the business. The products are brush woods and duster handles, window brush poles, mouldings, house-finish, kiln dried hard wood flooring and sheathing, and interior and exterior finish of all kinds. A specialty is made of brush woods, and a large volume of business is done annually. These goods are widely and favorably known and are sold throughout the entire Country from St. Johns to California, the largest amount being done in New England. At the well equipped plant, floor space of 8,000 square feet and three floors are occupied, and skilled help to the number of from 10 to 15 employed. Modern methods and advanced ideas mark all business operations. Mr. Patten was born in Brewer and educated in the public schools. He has been engaged in various kinds of business, previous to entering his present business. He was for 10 years a surveyor of lumber, five years in the grocery business in Bangor, and one year in the lumber business in Quincy, Mass. Mr. Patten was on the board of selectmen of Brewer, before it became a city, for 7 years, and was chairman three years. He served on the board of assessors 11 years, was representative to the Legislature from 1885 to '87 and is now serving his 10th year as a member of the board of Registration, and has been chairman of that body for 10



EASTERN MANUFACTURING CO.'S PLANT

years. Politically Mr. Patten is a staunch republican, and is prominent in the councils of his party. As a business man and public spirited citizen, he has constantly been the recipient of honors that exemplify the esteem and confidence in which he is held.

C. E. WENTWORTH,
Stoves and Plumbing, 523 Main St.

Though established at 523 Main street, South Brewer, only since last May, C. E. Wentworth has long been identified with Brewer, where he has been a resident 30 years. At the present time he has a fine store and stock, dealing in stoves, ranges, and all kinds of heating apparatus, carrying, among others, the Kineo make, and attending scientifically to installing all kinds of heating plants, attending to plumbing and sanitary arrangements, and jobbing, eight efficient assistants being employed. The store comprises space 30 x 90 feet, a basement also being occupied. Mr. Wentworth was born in Orrington, and educated in Bucksport, 20 years ago buying out the plumbing and stove business of J. D. Holmes, in Brewer, afterward selling out to his partner, S. H. Woodbury. In the meantime he has been a traveling salesman for a grocery house. He is a member of the I. O. O. F., and Workmen. Mr. Wentworth has always been known for his industrial integrity and sagacity.

SMITH PLANING MILL CO.
Penobscot St.

The spacious and finely equipped factory of the Smith Planing Mill Co., located on Breakwater Wharf, foot of Penobscot street, is the busy scene of one of Brewer's most important industries. The business was established in 1850, by Washington Hall, who conducted the business until 1866, and it was known as W. Hall & Co. Mr. Hall sold an interest in 1866 to J. H. Smith, and continued with firm name of W. Hall & Co. until 1870, then it was Smith, Woodbury & Co., Mr. Hall selling his interest to J. F. Woodbury, and the business was continued as Smith, Woodbury & Co. until 1882, when the mill was burned, but was rebuilt the same year and the business incorporated under the firm name of Smith Planing Mill Co., and has been followed by a remarkable development to its present large proportions. The officers of the Company are,



J. H. SMITH

J. H. Smith, Pres.; S. H. Woodbury, Sec. and Treas. The products of the Company are dimension hemlock and spruce, whitewood and southern pine, shingles, clapboards, dressed lumber, etc. The concern also do an extensive business in planing and the manufacture of boxes. All commodities handled and manufactured are sold and shipped to all parts of New England, and the house has an established reputation for reliability and moderate prices, second to no similar concern. Altogether two acres of land and a large mill is occupied, and from 30 to 35 people employed. J. H. Smith was born in Wellington, and was educated in the public schools of Augusta and Brewer. Mr. Smith came to Brewer to learn the trade of house carpenter, which he succeeded in doing, and was employed at it until 1862, when he enlisted in the Northern army, in the 2d Maine Regiment, and was transferred to the 20th Maine Regiment, and again to the Signal Corp, with which he remained until he was honorably discharged in 1865. Returning home he engaged in the lumber business, under the firm name of Smith, Woodbury & Co., and continued as such until the present corporation was formed, in 1882. Mr. Smith is the surviving member of the old firm, while Mr. Woodbury's interests are maintained by his administrator, S. H.

Woodbury, the present Sec. and Treas. Mr. Smith is an ex-Alderman of the city, and is one of the many examples of the self-made, successful business men of today. He is known as a progressive manufacturer, and business man of sagacity, and is highly esteemed in the community. Mr. Smith is a member of the Odd Fellows and G. A. R., Hon. Hannibal Hamlin Post of Bangor.

**B. B. MERRILL,
Drugs, 204 Penobscot Sq.**

The first prescription drug store to attend to the wants of Brewer, was established in 1886, by Bisbee B. Merrill, who has continued alert and up-to-date in the drug trade, and at present occupies a most desirable and convenient store at 204 Penobscot square, corner of State street, where he has been located six years. In stock as well as appearance and fixtures, the store is thoroughly modern and up-to-date, with complete lines of drugs, chemicals and sundries, sick room supplies and family remedies, toilet articles, confectionery, cigars and soda; the prescription department still being kept up to the highest standard of proficiency and equipment, and the name of the firm being widely known and recommended in connection with meritorious remedies that are compounded here. Two efficient clerks are employed, and three floors, 20x45 feet each, are oc-



RALPH W. MERRILL

the corporation, is a young man of marked business ability. He was born in Foxcroft, educated in Brewer public and High schools, and from school days has grown up in his father's business, being a practical as well as a registered druggist. He is known by everyone in Brewer and many in Bangor and is cordially liked, both personally and commercially.



cupied. Mr. Merrill was born in Dexter, educated in the common schools there, and Foxcroft Academy. He was employed in Foxcroft seven years before locating here, but since then has entered heartily into the business life and public spirit of Brewer and the community. He was for two years in the common council and two years the Mayor of our city. He is at present one of the county commissioners, and one of the board that promoted the erection of the County Court House, and on its dedicatory committee. His term of six years expires this December, and he is a candidate for county treasurer. He is a member of the Masons and I. O. O. F., and is treasurer and director of the Bornite Copper and Gold Mining Co., of Washington, an investment in which he has great faith. Mr. Merrill is a business man of integrity and a citizen of public spirit, who has always justified the confidence and esteem which his constituents repose in him. Ralph W. Merrill, the manager of



**HAROLD R. JEWELL,
Druggist, 39 No. Main St.**

In modern fixtures, stock and up-to-date methods, the drug store of Harold R. Jewell, at 39 North Main street, is a distinct credit to Brewer, and compares favorably with establishments in any of our larger cities. A complete line of drugs, chemicals, sick room supplies and family medicines, are carried, while proprietary articles of standard excellence are handled extensively, headache powders and a most desirable and highly recommended compound known as Kur-Ol is put up by the firm itself. Prescriptions are scientifically compounded, pure ingredients only being used, and a splendid assortment of fancy articles, toilet accessories, confectionery and cigars are kept constantly on hand. A discriminat-

ing soda trade gets excellent satisfaction here and cut flowers are also an accommodation for this section. One competent assistant is employed. The store, established some 20 years ago, but lately handsomely refitted, was bought by Mr. Jewell of F. S. Wyman, last July. Mr. Jewell was born in Hermon Centre, Sept. 1880, educated in Hampden Academy and Coburn Classical Institute. Formerly he was employed in the drug trade in Waterville, Dexter and Newport, and is an alert, enterprising and sagacious young business man. He is a member of the I. O. O. F., highly regarded personally as well as commercially.



**F. H. NICKERSON,
Groceries, 17 No. Main St.**

No business house in our city has a more reliable or excellent standing than that of F. H. Nickerson at 17 North Main street, corner of Wilson. In its dealings, it covers a wide ground thoroughly and beyond competition, while its proprietor is known not only for his business capacity, but for his public spirit generally. A complete line of fancy and staple groceries is carried, creamery products, teas and coffees, also prime fresh and cured meats, crockery and stone ware, flour of standard brands, feed and grain. For these extensive lines, a store of 1,500 square feet and basement is occupied and two store houses, five efficient assistants being employed and three teams kept in constant service. A large and always increasing patronage is supplied, the lowest market prices being maintained. Mr. Nickerson was born and educated in Brewer, and since the age of 16 has been associated with the grocery trade. For seven years he was employed as clerk and since 1880 has been in business with different partners, becoming sole proprietor in 1903. Since 1882, he has been located in his present store. Mr. Nickerson was city clerk several years and Mayor in 1895-96. He is now an auditor, also chairman of the school board and one of the trustees of the Brewer Savings Bank, being heartily interested in the welfare of the community.