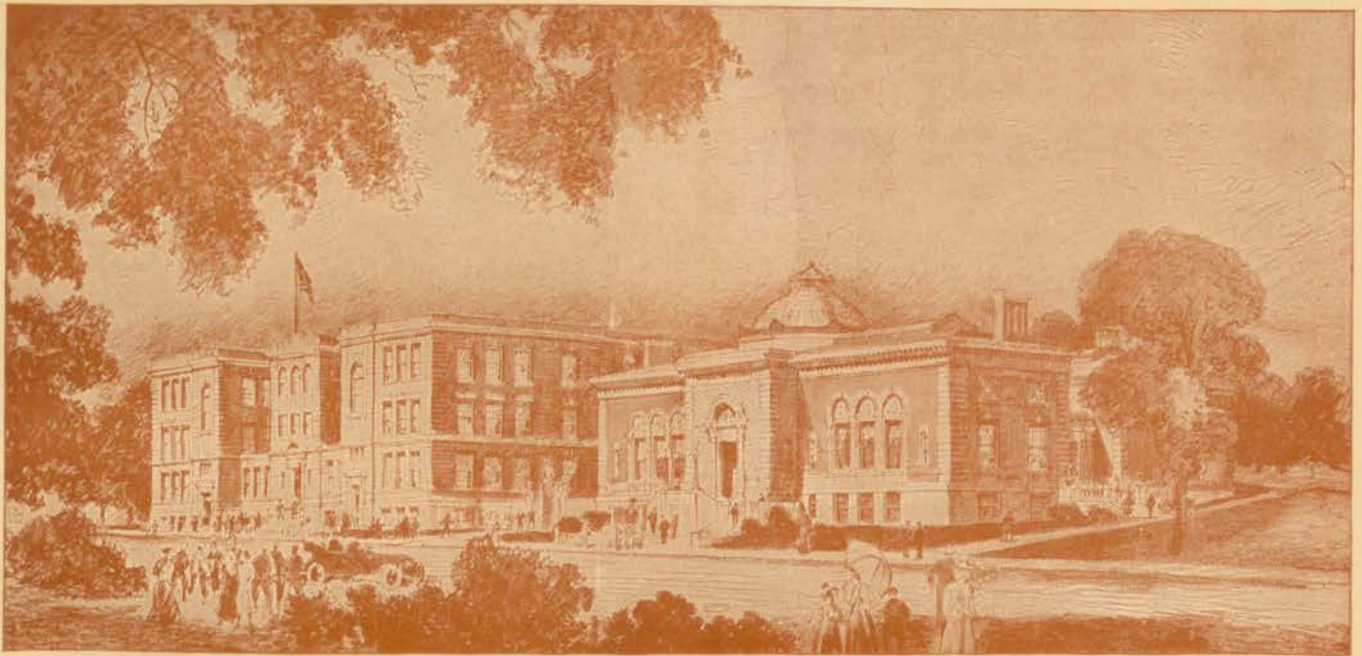


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BOARD OF TRADE JOURNAL

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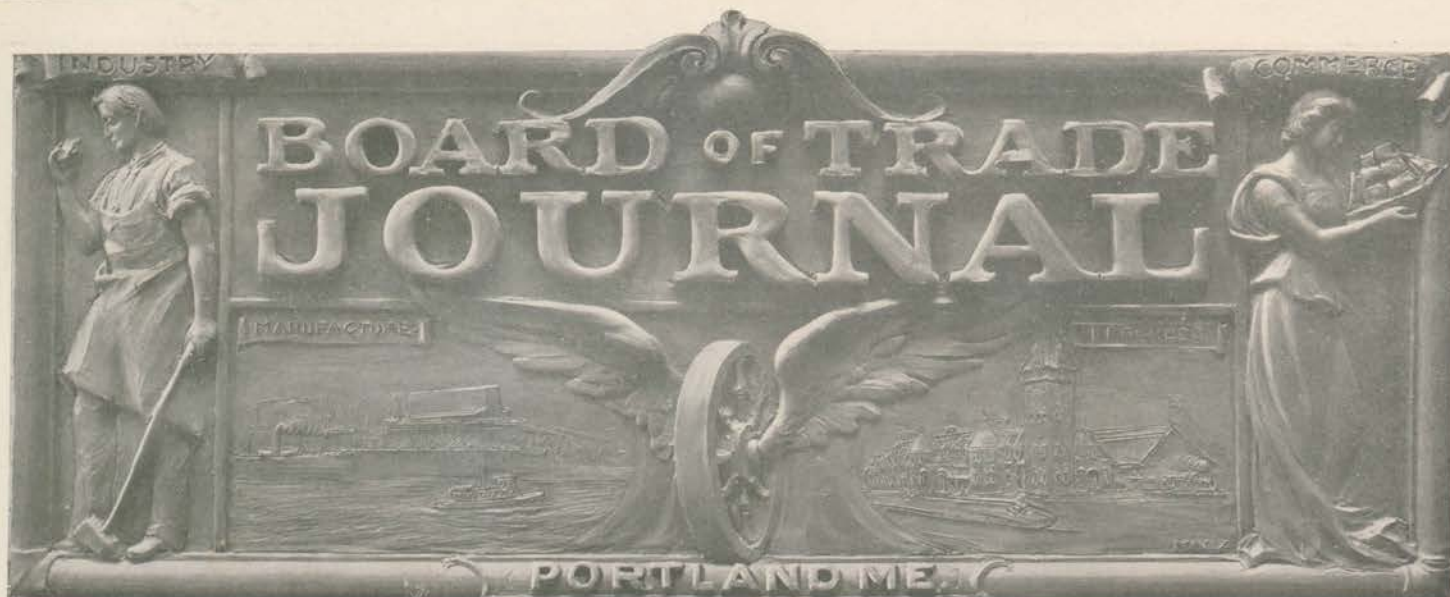
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BANGOR, MAINE



VOL. XXV.

SEPTEMBER, 1912

NO. 5

Mason & Merrill

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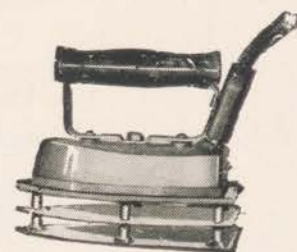
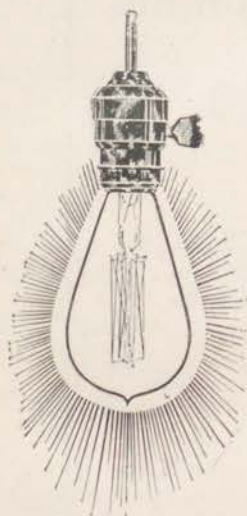
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BOARD OF TRADE JOURNAL

ESTABLISHED 1888

PUBLISHED UNDER THE AUSPICES OF THE PORTLAND BOARD OF TRADE

[VOL. XXV.]

PORTLAND, MAINE, SEPTEMBER 1912.

No. 5]

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Fifth International Congress of Chambers of Commerce

Single Subscription, \$1.00. Payable in Advance.
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1912

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The sessions of the Fifth International Congress of Chambers of Commerce and Industrial Associations will open in the magnificent ball room of the new Copley-Plaza Hotel, Boston, Massachusetts, U. S. A., on the morning of Tuesday, September 24th, with an address of welcome by Hon. Charles Nagel, Secretary of Commerce and Labor for the United States of America. For the convenience of delegates the official program has been published in sixteen languages.

It would appear that the delegates to the Congress will be in excess of 700. From foreign countries acceptances have already been received from 416 delegates, representing 40 foreign countries as follows:

Argentine Republic, 2. Austria-Hungary—Austria, 43; Hungary, 21; Belgium, 10; Brazil, 6. British Empire—England, 57; Aden, Arabia, 1; Australia, 2; Bahamas, 4; Canada, 11; India, 5; Ireland, 2; New Zealand, 8; Scotland, 6; South Africa, 3; Tasmania, 2; Chile, 5; China, 8; Columbia, 2; Cuba, 1; Ecuador, 1; France, 18; French Colonies (Algiers), 1; Germany, 85; Greece, 1; Guatemala, 2; Holland, 5; Honduras, 1; Italy, 57; Japan, 4; Mexico, 3; Norway, 11; Panama, 2; Peru, 3; Portugal, 3; Roumania, 1; Russia, 8; Sweden, 3; Switzerland, 3; Turkey, 4. Total 416.

The delegates already appointed from the various commercial organizations of the United States number 200.

His Excellency, William H. Taft, president of the United States, will be present at the dinner of the delegates to the Congress on September 26 and deliver the principal address.

The Congress will open with a reception to all delegates on Monday evening, September 23, 1912, at the Copley-Plaza Hotel, Copley Square. On Tuesday, Wednesday and Thursday, September 24, 25 and 26, the morning and afternoon will be devoted to the official sessions of the Congress. On Friday, Saturday and Sunday, September 27, 28 and 29, the delegates will be the guests in Boston of the Boston Chamber of Commerce.

On Monday, September 30, the delegates from abroad will depart from Boston on special trains. They will be entertained by the business men of the following cities: Worcester, Massachusetts; Buffalo and Niagara Falls, New York; Detroit, Michigan; Chicago, Illinois; Cincinnati, Ohio; Dayton, Ohio; Pittsburgh, Pennsylvania; Washington, District of Columbia; Philadelphia, Pennsylvania; and New York, New York. This tour will officially end at New York city about October 18 to 20, 1912.



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The President, Vice-Presidents, Secretary and Treasurer.

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Getting Acquainted With Bangor

It is with combined pleasure and pride that we present to the Journal readers this month the story of Bangor, the Queen City of the East; a city coming out of her ashes more queenly than ever before. We say with pleasure and pride because it is a real pleasure to be able to speak well of friends, and Bangor and Portland are becoming closer friends as they become better acquainted, and too, the whole state viewed with pride the splendid "Maine spirit" evinced by the citizens of Bangor when they met the calamity of 1911, when some \$4,000,000 worth of her best business and residential property melted away in a mighty conflagration. The writer was on the scene within twenty-four hours of the incident and was much impressed by the buoyant spirit evident on all sides. As one man put it: "It is a severe loss but in the end is going to prove a mighty good thing for Bangor. It is going to afford her a much-desired opportunity to develop a city-planning scheme which otherwise would have been impossible, and you are going to see a bigger, better and more beautiful Bangor come of these ashes than would have seemed possible two days ago." How well the city has lived up to this statement of one of her citizens, you members of the State Board, in session here today, bear personal witness.

Getting acquainted with Bangor. Yes, we certainly are, and Bangor is getting acquainted with us. There was a time within the memory of us all when these two cities seemed to take exquisite pleasure in availing themselves of every opportunity to rap the other through the public press or otherwise. That was before they knew each other. Dire calamity makes everybody kin. When Portland was laid in waste by a \$10,000,000 blaze in 1866 Bangor was one of the first cities to come forward and offer much needed succor, which was most gratefully received, and it was, therefore, with much pleasure that in April, 1911, the Forest City was privileged to reciprocate in a small way for the generous and spontaneous aid rendered the Portland sufferers of a half century before by her sister city on the Penobscot.

Maine State Board of Trade, if it had accomplished nothing else in its quarter century of life, has amply proven its worth by getting Maine acquainted with itself. Meeting in Bangor today are the representative citizens from all sections of the state, coming together at a personal expense of time and money, free from all mercenary motives, but purely for the purpose of aiding the advance movement for the good and welfare of the whole state. The topics for discussion on the literary program have been carefully prepared by expert authority, are broad in their scope and are being presented at this session for the same purpose of advancing our state's commercial, industrial and social welfare. These conventions have made us better acquainted with each others needs; they have made us ambitious to aid one another, knowing that the prosperity of the state can only come through the uniform prosperity of its every section, and we have all become better citizens by having become better acquainted one with the other.

Distinguishing Characteristics of a City

Extract from an Oration Delivered by Judge Joseph W. Symonds on Occasion of the Dedication of Portland City Hall, August 22, 1912.

IT HAS been said that a great city, whose image lingers in the memory of men is always the type of some great idea. Faith hovers over the towers of Jerusalem. Rome represents conquest, Athens the preeminence of the antique world in art; manners, in the most comprehensive sense of the word, have found a home in the bright-minded city of the Seine. But science has become to the modern world what art was to antiquity, the distinctive faculty, the peculiar proficiency. In the minds of men the useful has succeeded to the beautiful. Commerce has built London and New York, and mills and machinery have founded Manchester and Lawrence. The Parthenon may be, what it has been called, the fairest gem the earth wears upon her jewelled zone. But is it a greater human achievement than modern machinery, the ocean liner or the wireless telegram?

"By lapse of time a city inevitably acquires distinguishing characteristics of its own,—and what shall we say of Portland? This building for all the future is to be the center of municipal life. What is the life of the city?

"In treasures of art and antiquity it does not compare with cities of older lands. We do not win here the prizes of vast wealth which lure them to the larger cities or to what Emerson calls the 'golden crags' of Nevada. But life glides on pleasantly here in the midst of the beauty of all natural surroundings. Portland is built by the ocean, but it stands also on the margin of the broad tableland stretching to the White Mountain range, which the sun as we look seems to traverse from morning to evening, to make our day. The beauty and grandeur of natural scenery, in all its diversity, with farm houses, villages, schools, acad-



Judge Joseph W. Symonds

emies and churches, in frequent succession, invest with singular charm this upland sloping slowly to the sea. There are Indian battlefields upon it, and Indian traditions still haunt it. Poetry has celebrated some of its scenes of rare and peculiar beauty. It has been the birthplace of distinguished men, and many interesting associations attach to it. By the shores of its largest lake the boyhood of the great New England author of the last century

lingered and mused and dreamed. From the promenades of Portland the eye ranges at a single glance over it all; by the Windham hills, the highlands and lakes of Raymond, Naples, Bridgton, over the broad meadows of Fryeburg and the Conways, into the heart of the mountains, at last to the sentinel shaft of Mt. Washington, far off at the gateway of the West, piercing the sky. For us day breaks upon the sea, but at sunset the clouds still float gorgeously over the western hills. Many years ago it was said of New England that the clouds upon the horizon there were the only gallery of art. If this were true, how glorious still would be the gallery, full of coloring such as Titian may have seen in his early home among the Alps at Cadore! But did his landscapes ever reproduce it on canvas in Venice?

Portland seems to me to have its full share of the charm and contentment of happy human life—and what can be better than that? A simple competency or the means of acquiring one, with a margin of life for leisure and the things of

mind, may be better than vast wealth. If the fields of action which invite young men, if the opportunities open to them, are not so many here as to be desired, still we are not without them, and young men remaining here would develop them more and more.



New City Hall, Portland, Maine

BANGOR, MAINE

Written for THE JOURNAL

By ELLEN HAMLIN BUTLER

Deep in the land of fir and pine,
She fronts the dawn with spires ashine,
Our City of the Hills!
Beneath the spreading elms which crown
Our homes, her pleasant ways come down
To lose themselves within the town
Among her marts and mills.

Our hurrying river loiters here,
To blend the notes of toil and cheer
That, all day long, waft by.
Through the cold dusk of northern night,
Her beacons flash from vale and height,
And in a shining bane of light
Write "Courage," on the sky.

Her day of flame she doth forget,
Nor hath one hour of fear or fret,
But builds her walls anew.
That she may give to son and guest
The solace of our summer rest,
And fill them with her own glad zest
To dare, to will, to do.

Bangor, the Metropolis of Eastern Maine

The Queen City of the East, now Enjoying a Wonderful Building Era. Manifold Reasons why there Should Be an Industrially Bright Promise for Future in Diversity of Industries, for which Bangor Offers Exceptional Advantages

BANGOR, situated at the head of navigation, on Maine's largest river, and with railroads radiating to all parts of the State, is the metropolis of Eastern Maine and is the gateway to the expansive territory of the northeast. Bangor's harbor is easily accessible for vessels of large size; and along the docks crafts of varying rig are loaded with lumber, ice, and the diversified products of this region. Although thirty miles from the bay and sixty miles from the ocean, the tide rises about seventeen feet, and there is a sufficient depth of water to float the largest of ocean steamships.

As the shire town of a county embracing upwards of 80,000 inhabitants; as the trade centre and shipping point for a large and rich agricultural section and for many thriving industrial communities; as a point of convergence for numerous important railway and steamship lines, and a consequent tarrying place for great numbers of tourists, sportsmen and commercial travelers; these, together with the busy commerce of its port and the excellence of its hotels and the compactness of its business section, give to the city a metropolitan aspect.

Bangor has long been counted among the record-holding cities, and when the conflagration of April 30, 1911, was over, it had won the new distinction of having had one of the biggest fires in the history of New England.

The larger and brighter fame came later—when the word went forth in response to offers for assistance that Bangor was standing on her own feet; that she was able to take care of her sufferers, and that the re-built city was to be an improvement over the old Bangor, beautiful as it was.

This message of optimism brought forth congratulations from all quarters, and Bangor, by her self-reliant and optimistic outlook in the face of widespread disaster, made capital out of catastrophe, and has taken a forefront position among the cities of progress and enterprise.

The fire burned over an area of fifty-five acres, of which about



one-fifth were in the down-town district. The property loss has been variously estimated but has generally been set at between two and a half and three millions of dollars. It included business buildings to the number of about one hundred and some two hundred and eighty-five dwelling houses, some of which, as those on French street and Broadway, were among the most expensive in the city. Such notable buildings as the Stetson, Sterns property, including four and seven-

story blocks, the six-story Exchange block, the splendid Morse-Oliver building, the four-story Kenduskeag block, all the blocks on the north side of State street between the bridge and Harlow street, the Graham building, Norombega hall, the Windsor hotel, the plant of the Penobscot Machinery company, the high school building, the sub-station of the Bangor Railway & Electric company, and the Bangor Savings bank.

Such was the loss that Bangor was obliged to face when the "All-out" signal came at the end of the great fire. A dreadful blow had been inflicted on the prosperity of the city, but there was no repining. It was realized that it was a calamity that might come to any city, and the only thing to be done was to meet the loss bravely and repair damages as quickly as possible. This Bangor has done, and today the burned section in the down-town portion has either been very generally rebuilt or the rebuilding is now under way or will be quickly undertaken.

The weather of last winter was peculiarly favorable to building, and the new blocks and residences came along very rapidly, until today one can make an inspection of the burned district and find it well covered with modern and up-to-date buildings. The rebuilding is not completed nor will it be for many years to come, but the start that has been made to come back is very remarkable and reflects much credit on the energy and confidence in Bangor and her business men.

Of the city buildings that were



City Hall, Bangor

George H. Wilbur

Lester C. Wilbur

GEORGE H. WILBUR & SON**BUILDERS****OLD TOWN, ME.****BANGOR OFFICE**
208 Exchange Street**BANGOR, MAINE**

destroyed by the fire, the central fire station was replaced by the purchase of a garage on Union street, while the high school building is now well under way, the new public library building is also on its way to completion, while work should commence in the immediate future for the new Federal building to replace that destroyed in the flames. Block after block has been rebuilt, and in almost every case the new building is a very material improvement on the old in every way, more modern, more spacious and more attractive. According to estimates, about 25 per cent. of the business buildings that were burned have been replaced, and about 50 per cent. more are under way or have plans drawn for their construction. In some cases the plans may not be immediately followed, but in practically all they will be.

BUSINESS BLOCKS REPLACED

Crossing the stream in the path of the fire one finds that three of the four blocks between York street, State street and Exchange street have been rebuilt. The lot on the corner where the old brick Exchange building stood will soon be covered by a new five-story building. Turning down across Kenduskeag bridge the frontage is still vacant, but will not be so long. The brick Kenduskeag building will be replaced by a four-story terra cotta front business building and by the new granite Bangor Savings bank, two stories in place of one. The land back of these buildings and bordering on the stream which before the fire was covered with warehouses, is vacant. On the upper side of State street four new blocks have been completed and two are under way, taking up all the frontage. In place of the wooden building known as Oak Hall, next to the stream, will be the largest structure in the city, the seven-story Eastern Trust & Banking building, to cost \$150,000. On the west side of Exchange street, below State, three new blocks have been built, although the Morse-Oliver building site on the corner is still vacant. The site of the old granite block which

faced East Market square is vacant, but a new building is in course of construction on the slope of State street on the same territory. Two new blocks have replaced the old wooden buildings farther up Park street.

Continuing up Harlow street from State, two blocks have been built and one is under way on the west side of East Market square. A large area between Harlow street and the stream, formerly occupied by the Central fire station, the Whittton carriage factory, and many old wooden buildings, is vacant, the largest vacant lot in the business section. Negotiations are pending.

On Central street one brick block has been built, which, with another under way will take all the frontage on the south side. The

new seven-story Graham building on the other side of the street is not a product of the fire, but at the time of the fire was represented by an excavation in what was the Windsor hotel lawn, so it can hardly be classed in the rebuilding list. Upon the foundations of the old Graham building has been built a one-story brick block, occupied by the post office and four stores. This block is so built that eventually it will be extended five or six stories. All the frontage on Central street is occupied. The fire worked across to the west side of the stream on this street, and three new blocks have reclaimed the space on the north side. On the south side there is still a vacant lot where the Noyes & Nutter store stood, although much narrowed by the street widening at that point.

The Windsor Hotel has been rebuilt. Two concrete business buildings are in course of building on the lot adjoining, formerly occupied by the Morse stable. The interior area, where the Windsor Hotel stood, it is understood will not be built upon, but will be made a lawn or park. Across the stream, on Franklin street, the site of the old brick foundry is to be covered by a business building. The small sub-station of the Bangor Railway & Electric Co., which was burned, has been replaced by a spacious concrete building on the same site,



This will Probably be the Design of Bangor's New Federal Building



Bangor's Old Federal Building — The Norombega in the Distance

at a cost of approximately \$75,000. Seven of the churches of Bangor were destroyed in the great fire. One will not be rebuilt, as two of the Congregational parishes have amalgamated and will worship in the new edifice of the First Parish church on Broadway, the work of reconstruction having been begun. The new St. Joseph's Episcopal church is well along. The Universalist church has been restored, while the Advent church is nearly finished. Plans have been prepared for the new First Baptist Society, while the Jewish Synagogue has been rebuilt in another location.

The residences that were burned have not been replaced as generally as have the business blocks. It is thought to be a fair estimate to say that half the residences have been or are now being replaced. There are still many

vanishing, but a progress that is bound to continue and to bring prosperity to the city and our people. Today the wholesale business is the backbone of the business life of Bangor. For years this city has been the wholesale center of eastern and central Maine and the shipping center of a great agricultural and lumbering district, and as a shipping center it is increasing its importance every day. It has in its land and water opportunities advantages for shipment that many of its competitors cannot enjoy; it has an army of traveling men who boom Bangor continually; it has an ample supply of banking capital and it has a general business that is increasing by leaps and bounds. As investors and business men look over the home conditions it is by no means surprising that they have devoted themselves to rebuilding Bangor, for they have confidence in the city, a



Courtesy of Bangor Commercial

Penobscot County Courthouse, Bangor

vacant spaces in the burned residential district and there is likely to be for some time, owing possibly in some cases to the prices that holders have put upon lots on which they do not themselves wish to build.

BANGOR'S PROSPERITY

That Bangor has come back from its great disaster so emphatically and promptly is not surprising to those who know Bangor. The city is a very prosperous one, and properly for its prosperity is founded upon its natural advantages and the energy and ability of its citizens, qualities that taken in conjunction cannot be beaten. There are many reasons why Bangor should show the steady growth that has been hers for decades, a growth that is stable, honest and gratifying—no mushroom boom, ephemeral and

very proper confidence born of past experience and future promise.

While Bangor is not a great manufacturing city it must not be lost to sight that we have many and prosperous manufactories, and we are bound to have many more in the future, for Bangor has the advantages that manufacturers require, and it has them in full measure.

THE CITY'S OPPORTUNITIES

The great question for the manufacturer today is that of power, and what city in the State, or in New England, has brighter promise in this line. All over this vicinity, along the Penobscot river and its territories, are opportunities for the utilization of electric power that will ultimately make Bangor a great city. The utilization of electric

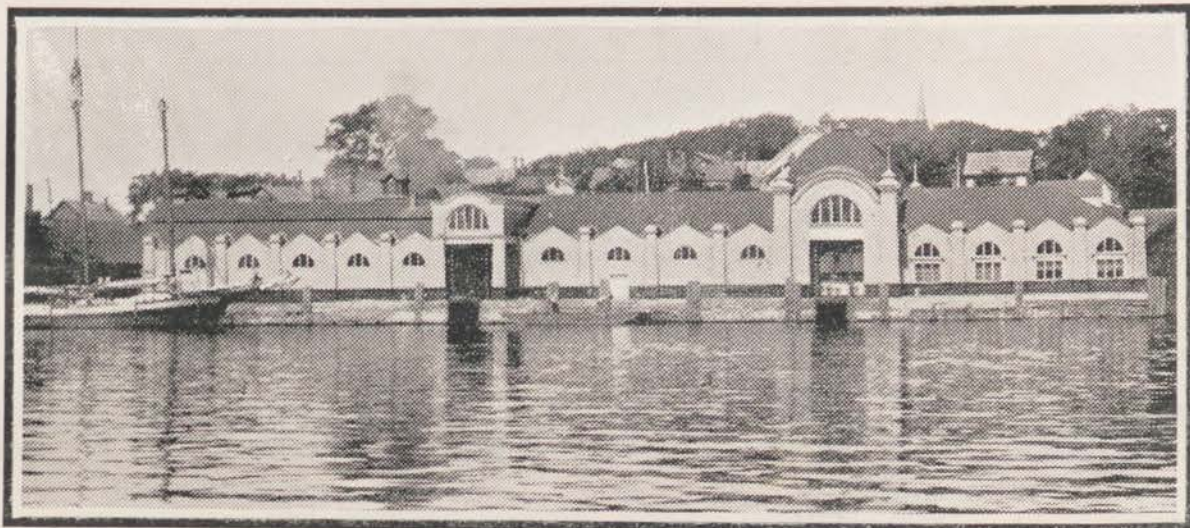
power is as yet in its infancy, and cheap power at tidewater is a wonderful asset for a city today. Many hundreds of thousands of dollars have been expended in this vicinity the last few years in developing power and the expenditure has but begun. The tributary area of the Penobscot river is 8,200 square miles, and there are many water powers either not utilized today or not developed to anything like their full capacity.

Bangor is the center of a productive country and one in which the population is a stable one, thus preventing varying conditions; it presents fine systems of transportation facilities of both land and water; it has limitless possibilities in power and hence in manufactures; it has the best of schools, the most modern of stores, energetic citizens and municipal improvements that would be creditable to a city many times its size. It is surprising to no



State Street, Bangor, as it Appeared Before the Fire of April 30, 1911

Bangor has made herself what she is today by the loyalty and pull-together spirit of her citizenship. There is



Courtesy of Bangor Commercial

Eastern Steamship Corporation Dock, Bangor

one who is conversant with Bangor and its possibilities that the rebuilding of the city following its great calamity has been very speedy, and that in a very few years it will be possible to look over the site of the great fire without finding one vacant building site.

no city in Maine where this characteristic is so pronounced. They have a fair city and one with boundless opportunities. The Queen City is destined to grow and prosper, for its handicap as to geographical location is fast being overcome by the indomitable confidence her people have in her future.



State Street After the Fire, Showing the Vaults of the Morse-Oliver Building

When one visits the city of Bangor her people are talking Bangor and her advantages as a place to reside and do business in. When abroad they are ever talking along this same line, and that style of enthusiasm makes an impression on prospective home seekers or investors. Bangor's method of standing together and "whooping it up" for their town is a most commendable and profitable trait and one every community in Maine would do well to follow.

Elbert Hubbard, the wise man of the East Aurora, now admits he wrote the oft-repeated advertising epigram about the man who builds a better mousetrap, et cetera. Hubbard credited it to Emerson, which didn't hurt Emerson any, and certainly didn't jeopardize Hubbard in the least. The people who suffer most are the librarians. Hubbard is some advertiser—and was before he became a great writer.

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BANGOR, MAINE

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Bangor's Postal Service Unsurpassed

Thirty-Four Mails are Despatched Each Week Day and Thirty-Eight Mails are Received. Postal Receipts in Bangor Equalled by Few Cities of Its Size in the Country

By John M. Oak, Postmaster

PEOPLE residing on the eight rural routes running out of Bangor and Brewer station, who receive their mail daily, might compare this service with Bangor's first delivery service from Wiscasset, Maine, when about ten days were required to make the trip.

The postal history of Bangor starts with the establishment of a post office at Treat's Falls, near the site of the present pumping station, with Buckley Emerson as postmaster. In 1810, the location of the post office was changed to the store on the corner of Main and Middle streets. During the administration of Postmaster Mark Trafton, who served ten years from 1829 to 1839, the post office was again moved to a store on the present site of the Boston Button Store. The next move was to what is now known as the Smith block on Hammond St., from which location it was driven by the flood in 1846, and found temporary location in the Court House, the bell being rung on the arrival of the mail. From there the office was moved to the corner of Hammond and Franklin streets, where the Bass block now stands, and remained there until 1854 when the old Custom House and post office building was erected by the government on Kenduskeag bridge. This building was destroyed by the great fire of 1911. For a time, the post office had temporary quarters in the Y. M. C. A. building, and in October, 1911, it was moved to its present site on Central street erected as a temporary location until the completion of the new Government building in Post Office Square.

The mail service of the office has improved in proportion to the increased revenues until now thirty-four mails are despatched each week day in sixty-five pouches and eight on Sundays in twenty-five pouches. The office receives thirty-eight mails in sixty-three pouches each week day and eight on Sundays in twenty-nine pouches.

It has been said that there is no surer test of the business stability of a city, or town, than that afforded by its postal receipts. The truth of this statement seems to be confirmed by the postal revenues in Bangor. It is a fact not generally known that there are few cities in the United States with a population no larger than Bangor where the postal receipts equal the receipts of the Bangor post office, and where such a city is found it invariably appears that there are some extraordinary conditions not existing in

Bangor that swell the postal receipts of that city. In this connection the following information is pertinent:



John M. Oak, Postmaster of Bangor

Bangor, Me., population, 24,803; gross postal receipts 1910, \$123,665.93; per capita, \$4.99. Lawrence, Mass., population, 85,892; gross postal receipts, 1910, \$130,308.48; per capita, \$1.41. Holyoke, Mass., population, 57,300; gross postal receipts 1910, \$127,867.32; per capita, \$2.21. Salem, Mass., population, 43,697; gross postal receipts 1910, \$111,473.92; per capita, \$2.55. Pawtucket, R. I., population, 51,622; gross postal receipts 1910, \$125,124.55; per capita, \$2.42. Meriden, Conn., population, 27,265; gross postal receipts, 1910, \$92,067.14; per capita, \$3.37. Haverhill, Mass., population, 44,115; gross postal receipts, 1910, \$97,002.26; per capita, \$2.19. Newport, R. I., population, 27,149; gross postal receipts 1910, \$81,874.34; per capita, \$3.01.

The steady growth of the postal revenues in this city is shown by the following figures giving the business

of the office from 1898 to 1912 under the administration of Postmaster John M. Oak:

1898 from July 1st one year.	\$ 57,644.17
1899	61,497.43
1900	63,627.52
1901	67,735.16
1902	76,611.39
1903	80,759.49
1904	86,474.94
1905	90,542.73
1906	106,136.88
1907	109,860.22
1908	112,081.01
1909	123,915.43
1910	123,665.93
1911	131,406.17

It will be noted that the per capita in Bangor on the basis of the total revenue for last year is \$5.29.

A BUSINESS BUILDER



HOME OF THE MERRILL TRUST COMPANY, BANGOR, MAINE

This Bank has been a Builder of Business, Collecting the peoples' money and investing it in Home Industries.

It has aided the development of many business projects, and is ready and willing to aid more.

Business men are invited to communicate their financial needs to the officers of this Bank, who will gladly co-operate with them as far as lies in their power.

MERRILL TRUST CO.

BANGOR, MAINE

The Bangor Chamber of Commerce

By Wilfrid A. Hennessy, Secretary

AFTER demonstrating by its quick recovery from the historic conflagration of April 30, 1911, its indisputable right to its reputation for energy and progress, the new Bangor is facing a future of large promise. Bangor is building and booming in a manner that suggests the hustle of the West, and despite the great loss it is generally conceded that the ultimate outcome of the fire will be beneficial rather than otherwise.

The buildings which are replacing those destroyed in the conflagration are in all instances improvements over their predecessors. The business section of the city will be more up-to-date because of the handsome new structures now in process of erection while the noteworthy municipal improvements—wider streets, parks and playgrounds—will make Bangor more desirable than ever to the fame of being one of the most beautiful cities of New England.

The new Bangor will offer strong attractions for new residents. Always a source of just pride, the city's schools will be even better equipped with the completion of the new high school which is to be one of the finest buildings of its kind in this section of the country. The new Public Library will be another splendid structure and the Federal building and the several churches will be of exceptional architectural merit.

The transforming of the old high school site into a park and playground will be an important city betterment. Aside from its utility it will be a splendid setting for the new high school and Public Library which will face upon this large public plot. The Norombega Hall, to be constructed on the former post office and Norombega Hall sites, with the Kenduskeag flowing on each side, will be a remarkable parkway, the equal of which is seldom seen in American cities. These are but two of the important improvements planned for and under way.

Bangor's fame as a lumber center has diminished greatly within the last decade owing to the changed conditions brought about by the pre-eminence of the pulp and paper industry but the city's importance as a commercial center has seen a proportionately great expansion. Bangor is the gateway to the Aroostook country and to the rapidly developing section of Maine to the north and east. For all the section of Maine east of Augusta, Bangor is the "big city" and with the continued development of Aroostook and Washington counties, Bangor's commercial im-

portance will become correspondingly greater. Some idea of Bangor's standing as a wholesale center is gained when it is known that there are over 150 jobbing houses in the city.

Although Bangor has numerous important industries, it has never laid claim to being a manufacturing center. However with the exploitation of the hydro-electric powers now being developed by the Bangor Power Co., which will give the city extraordinary advantages in the way of low-price power it is more than likely that Bangor's manufacturers will show a marked increase in numbers. This

great power supply, together with the water and rail transportation facilities will doubtless form a strong attraction for new industrial propositions.

In the activities of the new Bangor a prominent part will be taken by the members of Bangor Chamber of Commerce which was organized in April, 1910, by the consolidation of the Board of Trade, Retail Merchants' Association and the Wholesale Merchants' Association. Its first officers were: president, Arthur Chapin; vice presidents, Charles F. Bragg and Charles M. Stewart; secretary, Wilfrid A. Hennessy; treasurer, Howard F. Sawyer; attorney, Donald F. Snow; auditor, George H. Hopkins; directors, Frederic W. Adams, Augustus H. Babcock, Henry W. Cushman, John G. Dunning, A. Langdon Freese, John M. Oak, Eugene T. Savage, Charles L. Snow and Arthur J. Waterman. The original officers are still serving but the board of directors has



Hon. Arthur Chapin, Pres. Bangor Chamber of Commerce

undergone a change, the by-laws providing for annual rotation. The present directors are: Frederic W. Adams, Augustus H. Babcock, Harry D. Benson, Frank P. Denaco, John P. Frawley, Edwin N. Miller, John M. Oak, Eugene T. Savage and John G. Utterback.

The organization was hardly a year old when the fire upset plans which had been in preparation and made necessary the abandonment of the program which had been arranged. However the fire afforded an opportunity for the demonstration of the value of commercial organizations conducted on broad civic lines—lines that would have been considered outside its field of activity by the old-fashioned business men's association. The first list of fire sufferers was prepared by the Chamber of Commerce committee at the request of the mayor and the Chamber of Commerce has been the center of the Fire Relief Committee's work. Although, as has been said, much of the work which had

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been outlined had to be put aside as the result of the fire, the Chamber of Commerce has been far from inactive. At the very outset of its career it raised \$100,000 for the financing of the Bangor Shoe Co., it has distributed thousands of leaflets of various kinds, those issued immediately following the fire having received many commendatory notices; it took a prominent part in the raising of the subscription which made possible the Norombega Mall; it started the agitation which resulted in the construction of the new Bangor and Brewer bridge; it has aided the local chorus of the Maine Music Festival and is now arranging for further assistance; it has participated in the preparation for the Annual U. C. T. Food Fair and has brought several conventions to this city; its committee took a prominent part in the arrangements for the Maine Boys' Conference held in 1911, which was the largest gathering of the kind ever held in this country; its retail merchants' association has introduced plans for uniform holiday closing, fare re-

fits Maine or any section of the state must be of advantage to every city and town. One of the general movements in which the organization is concerned is the development of the agricultural resources and the Chamber of Commerce is gathering an organization of fruit growers and truck gardeners which promises to accomplish much good through co-operative measures.

Co-operation is the order of the day and in no direction are the results more apparent than among business organizations whether they be called chambers of commerce, boards of trades or merchants' associations. In every "live" city of the country will be found an active, energetic organization composed of optimistic business men who are sufficiently broad-minded and public-spirited to devote a part of their time and talents to the general good of the community.

No one man or group of men can make a successful organization. The measure of an organization's success is



Photo by Chalmers Charles F. Bragg
Vice President Bangor Chamber of Commerce



Photo by Chalmers Charles M. Stewart
Vice President Bangor Chamber of Commerce

funds for attracting out-of-town buyers, advertising protection and other innovations of benefit to merchants; it arranged and financed Carnival Week in June, 1912, which was one of the biggest celebrations of the kind ever held in New England, and was unique not only because of its street fair features but more especially as it was carried out without soliciting financial assistance to defray expenses.

The foregoing is by no means a complete list of the Chamber of Commerce activities up to the present. It does, however, illustrate the broad plan on which the organization is conducted. No special mention has been made of the routine features of the work such as the investigation of industrial propositions, the information furnished out-of-the-state inquirers and the numerous articles prepared for the press and special publications.

Nor is all its work confined solely to Bangor. The Chamber of Commerce is vitally interested in every movement for the advancement of Maine, particularly the great section to the north and east of Bangor, because what bene-

proportionate to the amount of effort expended by each individual member. The business organization of today is made successful by team work and the members of the team must be optimistic.

Most of us in Bangor realize Maine's unlimited potential possibilities. We know we have one of the best cities in the land. We know, too, that the new Bangor will be even better than the Bangor of today. The unanimous expression is that never before has there been a greater "get-together" spirit in Bangor than at the present time. The boosting idea is dominant. In the coming year and through the years ahead, the Chamber of Commerce, gaining in membership each week, will be a potent factor in the advancement of the city and the interests of the business men and residents in general.

On the membership card of the Chamber of Commerce appear several paragraphs that are of interest to members of any business organization. They are as follows:

"Why Join the Chamber of Commerce?"

THE COLONIAL

BANGOR, MAINE



A Moderate Priced Yet Strictly

==FIRST-CLASS HOTEL==



Situated in Bangor's Finest Residential District. Modern
in all its appointments. Transients accommodated

YOUR PATRONAGE SOLICITED



T. W. PACKARD, Manager

"In Bangor, as in every other community, there are citizens, who, when asked to join the Chamber of Commerce, inquire, 'What am I going to get out of it?'"

"It is not a question of what You are going to get out of the Chamber of Commerce that will count for Bangor.

"But it is a question of what You are going to put into the Chamber of Commerce.

"You must have absolute faith in Bangor, or you cannot make Other people have faith in the best city in Maine."

The following is good talk too:

"It is necessary at times for the Chamber of Commerce to take some action which fails of universal approval. Such, however, is the history of all human achievements. Nothing was ever done upon earth that did not excite criticism, and it is far better to be up and doing—even making a mistake now and then—than to die of dry rot.

"Don't focus your memory on the mistakes, fancied or real, that the Chamber of Commerce may make. Its leaders are, after all, only human—like yourself. Men err collectively, as well as singly—but not so often.

"Judge the Chamber of Commerce, therefore, not by its few mistakes, but by the big aggregation of good things it does and seeks to do for the common welfare of Bangor and Eastern Maine."

The Acme Manufacturing Co.

The Acme Manufacturing Company is a concern closely allied to and of considerable importance to the Bangor building trades. It was organized in 1909 with a paid-up capital of \$20,000 for the purpose of manufacturing the Acme Adjustable Roof Flange and other specialties used in various branches of building work. They also do all kinds of special machine work, to order. The plant in Brewer is one of the most modern and complete in this vicinity. It is a brick structure 60x90 feet in dimensions, equipped throughout with the very latest devices and machines known to the business. The Acme Adjustable Roof Flange is well and favorably known to the trade of today. The flange is guaranteed to be absolutely non-leakable, as it is without joints, and is made to fit any pitch of roof. They are also Maine representatives



Photo by Chalmers Wilfrid A. Hennessy
Secretary Bangor Chamber of Commerce

been arranged into modern offices.

The Pearl & Dennett Co. is one of the largest and best equipped realty and insurance concerns this side of Boston. The business was established in 1873 by Charles S. Pearl. Later the firm was Pearl & Dennett. In 1906, however, to better facilitate a greatly increased business, the enterprise was incorporated, with a paid-up capital of \$50,000. The officers of the company are, Charles S. Pearl, president; Frank L. Tuck, treasurer; and W. H. Whittemore, secretary.

of the United States Metal Products Co., New York City, handling their complete line of fire-proof doors, windows, interior metal trim and mouldings, store front material, bank fixtures, etc. This material may be seen on many of Bangor's recent buildings, and Portland's new City Hall is also equipped with it. The officers of the company are: president, Chas. H. Merrill; treasurer, F. H. Drummond; manager, G. A. Hersey.

Pearl & Dennett Company

One of the most substantial buildings erected in Bangor since the great fire of 1911, is the new Pearl building at the corner of State and Harlow streets. It is a five-story, red brick building, with ornate granite trimmings. The ground floor, in its entirety, is used for the real estate and insurance offices of the Pearl & Dennett Co., while the upper floors have



Photo by Chalmers Howard F. Sawyer
Treasurer Bangor Chamber of Commerce

The Beal School of Shorthand

From its inception the Beal School of Shorthand has had for its object the careful training of young people to become good business stenographers. The curriculum embraces all that is essential to give the young man or woman a thorough and complete business training. The branches taught are: shorthand, typewriting, business English, spelling and defining, rapid calculation and bookkeeping, which is optional and which can be taken in combination with shorthand.

The Beal School of Shorthand and Typewriting was established in 1903, and is located in the Merchants National Bank building, at 25 Broad street. Miss Mary E. Beal, the principal, has ever earnestly endeavored to be honest, conscientious and thorough in her work, and her graduates have been successful from the beginning.

YOU GET

truly metropolitan hotel service, with "all the comforts of home."



YOU'LL FIND

your friends who travel wisely invariably stop in Bangor.

AT THE BANGOR HOUSE

Conveniently near the heart of the business section and the city's chief attractions. Special accommodations for automobile parties. YOU want completely satisfactory hotel service while in Bangor; you'll surely get it here.

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BANGOR, MAINE

Dealers in
Pierce-
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Cars



Convenient
Storage
✂
Cars to
Rent

Hon. Charles W. Mullen, Mayor of Bangor

IN THOSE trying hours when the city of Bangor was smouldering in ashes, when business was temporarily suspended, when the hundreds of homeless poor were demanding first aid and everything was at sixes and sevens, the citizens of that overwhelmed city gave thanks that they had a real man in command of affairs, a man fit for the emergency, Mayor Charles W. Mullen.

Mr. Mullen was everywhere during that month of May, 1911, presiding at many meetings daily, administering to the needy and directing the affairs of the government. Great credit has been given Mr. Mullen, and justly given from all parts of New England, for the able manner in which he handled the affairs of the city during that crises, and during the balance of the time intervening he has been an indomitable worker in the re-building of the Queen City.

Charles W. Mullen has had an active and varied career. Born on a farm in the town of Greenbush, Penobscot county, in Mar. 1858, he attended school when he could be spared from farm work. His father died when Charles was eighteen months old, he being the youngest of five children left to the care of a widowed mother. At an early age he began work as a river-driver on the Penobscot booms. Between times he got in part of a term at Westbrook Seminary and also at Bucksport Seminary.

Immediately after his graduation from college he helped survey what was then called the Shore Line railroad. In 1885 he was the resident engineer in charge of the construction of the Glenn Manufacturing Company's Pulp and Paper plant at Berlin, N. H.

In 1888, he organized and promoted the Piscataquis Falls Pulp and Paper Company, and built their plant now owned by the International Paper Company at West Enfield.

In 1891 he and others bought the entire territory, where the present village of Millinocket and the Great Northern Paper Company's plant is situated.

Later on Mr. Mullen secured an option from his asso-

ciates of the great water power, which was later developed by the Great Northern Paper Company; thanks to his foresight and energy. Mr. Mullen was a member of the legislature in 1891. In 1909 he was appointed as Democratic member of the commission to re-build the State House. At a special election in 1911 he was elected to fill the vacancy in the state senate caused by the death of his brother, Hon. James B. Mullen. He was elected Mayor of Bangor in

March 1911, and re-elected last March.

It is safe to say that no man in Penobscot county has done more to develop the resources of his county than Hon. Charles W. Mullen, his energy and foresight have been the means of bringing outside capital to the extent of many millions into the county for the development of its natural resources.

As stated above, Mr. Mullen was born on a farm, and the love of the soil has always remained firmly fixed in his heart. Last year he had in crop about sixty acres and this year will sow and plant about seventy-five acres.

Mr. Mullen is a firm believer in the development of the agricultural resources of the state, as well as of its other resources, and to that end and in order that such resources may be developed stands squarely on the proposition that protection should apply to these as long as a particle of protection is given to any industry in this country.



Hon. Chas. W. Mullen
Mayor of Bangor Who Has Been Indomitable Leader in Re-building of City

A cablegram from the International Institute of Agriculture, Rome, Italy, has been received by the United States Department of Agriculture, giving the following information: In Russia, estimates of production in seventy-three governments are as follows, expressed in bushels: wheat, 749,947,000; rye, 984,728,000; barley, 458,183,000; oats, 1,032,605,000; corn, 61,908,000.

Some one must believe in you. And thru touching finger-tips with this Some One, we may get in the circuit and thus reach out to all.

GOING TO BUILD?

To build right, you've got to use right material, and get it at the right price. Leave it to us to supply your Long and Short Lumber, Clapboards, Shingles Building Trim, Doors, Sash, Builders' Hardware, Paint, Lead, Oils, Fire-place Tile, Fire Sets, etc. We carry an immense stock. Can make prompt deliveries. Sell at lowest market prices. "Ask to be shown"

Our Ruberoid Roofing covers a multitude of roofs, ideally

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It furnishes Life Insurance to Protect the Family

It furnishes it at its actual cost.

It makes that cost as small as possible by prudence and economy.

In the past sixty-five years it has made that
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on the average, than has any other company.

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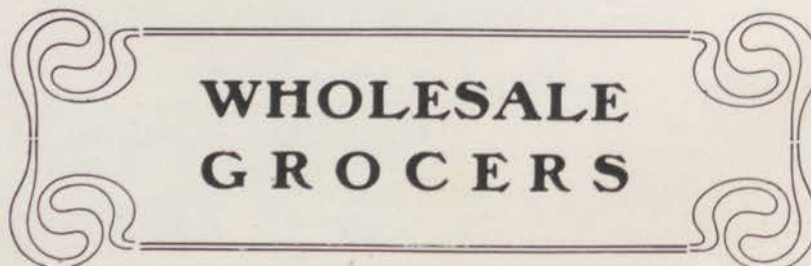
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Arthur Chapin Company



100 BROAD STREET

BANGOR, MAINE



Bangor, a City of Homes

By Bernhard M. Kirstein

BANGOR is most widely known as a City of Homes, and quite rightly it enjoys that proud distinction. Whether it be a modest cottage or possibly a bungalow, or the more pretentious colonial structure, of which there are many beautiful examples in the city, the first thought and ambition of our people seems to be the acquirement of a home befitting their position and income.

A large and constantly growing number of visitors is coming to our city, and especially at this season of the year, tourists in automobiles are calling on us by the scores. These strangers are all imbued with the same sentiment, and on every hand is heard some expression that Bangor surely is a city of homes. A

community can ask for no better reputation, and our citizens are proud to see this good work constantly expanding. For that reason, our city council is always willing to aid and co-operate with any project such as the laying out of a new section or addition to Bangor, and with this encouragement numerous new settlements have grown up and prospered.

The business section of the city is confined in a valley around the Penobscot river and Kenduskeag stream, while the better residential sections are on the higher lands within a mile or less of the post office. All these sections are easily reached by our fine system of car lines, making them conveniently accessible.

While there are many beautiful homes scattered through the older sections of the city, it is of the newer outlying sections that the people of Bangor are particularly proud. Here improvements have been

made on a modern and generous scale, and the places are uniformly pleasant and attractive. Perhaps the first undertaking on a large scale of this nature was that on Center street known as the Little City in Itself. Here over seventy-five houses have been put up in the last few years, each

with its neat and well-kept lawn, and the houses of modern design and attractive architecture. With a willing spirit the city has added a splendid brick school house and a modern fire station of the same material as its contribution to the enlargement and beautifying of the community.

The last project along similar lines is on the western heights of the city, and enjoys the euphonious title of Fair-

mount. Although less than four years old, this section already has added forty-five delightful homes to the full quota in the city and one of the most attractive parks and playgrounds in this vicinity is being developed along broad and beneficial lines.

An illustration of the interest which these home owners take in their surroundings is afforded by the Fairmount Improvement Society, just formed among the Fairmount home owners. Its object will be to make public and private im-

provements as well, and friendly contests will be inaugurated among the members for best kept lawns, rarest or most beautiful flower gardens and other things of a similar nature that will add to the desirability of the section as a neighborhood of homes.

Other home sections of recent development include a number of more elaborate estates on upper State street overlooking the river, and a



The First Parish Church—Home of the First Church Organization in Bangor



A Pretty Residential Section of Bangor



An Attractive Row of Pretty Residences, Bangor

pretty street called Homeland that is an extension of the older maple street.

It is remarkable to note the large percentage of home owners among Bangor people, and it is this, perhaps more than any one other thing that is constantly adding permanent residents to aid in the city's expansion and growth. Bangor is metropolitan in its tendencies. It has up-to-date stores; as fine a school system as is to be found in New England; a first-class water supply owned and operated by the city; an electric lighting plant of its own, making our streets even out in sections over two miles from the post office, among the lightest of any city of our size in this country; a musical festival each fall that would be a credit to a much larger community; an eastern Maine fair; a large number of flourishing churches of all denominations particularly well housed; an unusually well equipped and efficient fire department, and well ordered streets due to a capable and well managed police department. In short it caters to the moral and intellectual welfare and growth of the people to the east and north of us, as well as providing for them a center for their commercial transactions and amusements. It is thus that many people whose business is in the outlying country plan to make homes for their families in the pleasant atmosphere which Bangor affords. Our new library and high school buildings might be considered extravagant for many cities of our size, but in Bangor they have practically the united support of the people and are considered among the most valuable assets which the city can possess.

There are a great many families which have lived in Bangor for generations; most of those who have come in the last decade have remained to call Bangor permanently their home. Eventually this must lead to the industrial development of the city. The laboring man who is satisfied with his surroundings, who is engaged in the noble task of providing a permanent home of his own for the enjoyment

of his family, is the man who is at peace with the world and who gives his employer the full value of every dollar that he receives in his weekly wage. It will be mainly to secure this intelligent and desirable class of help that capital will be finally attracted to embark in large manufacturing lines in this vicinity, although, of course, the unlimited and inexpensive power which our river can furnish will be no small factor in assisting this development and growth.

Thus the spirit of home building and home owning, which in itself brings a rich reward of happiness and contentment, is eventually to be a factor in a more material benefit which is bound to come with increased realty values in which all the people will share and which the industrial growth of the community will make certain.



Center street, Bangor—Looking North from M

Penobscot Machinery Company

The Penobscot Machinery Company was established and incorporated in 1901. Immediately after the fire they secured temporary quarters, at the same time planning for an entirely new and modern plant. This latter was completed in May of the present year, and may be stated to be one of the finest equipped foundries and machine shops this side of Boston. It comprises buildings extending from Front back to Pleasant street. In all it covers some 8,000 square feet of ground space. While doing all kinds of special order work to the capacity of the plant, the leading work is that of manufacturing special mill machinery, fire escapes, iron fencing, stairways, balconies, grill work, elevators, etc. The industry is a most valuable acquisition to the varied enterprises of the city of Bangor.

Morse & Company

One of the most important factors in the re-building of

Bangor is the immense wood-working plant of Morse & Co., Inc., manufacturers of lumber and house finish of every description. The immense plant, one of the most extensive of its kind in the state, is located on the Kenduskeag river, with general offices on the Valley avenue, beside the works. The twenty buildings comprising the local plant occupy a large area, running for about a third of a mile along the shore of the river. In every department the equipment is up-to-date and complete, and from 150 to 250 men are employed, according to season. In addition to the Bangor plant the company also maintains other mills, etc., further up the river.

This enterprise was established in 1851, and in 1889 the concern was incorporated, with a large amount of capital, and the business was enlarged and extended, until today it is admittedly the largest and best equipped plant of the kind in Northern Maine—in fact, there are few plants in all New England that can equal it.

Blake, Barrows & Brown

This is one of the largest, oldest and most reliable in-

upon any subject which has been taken as a legitimate subject of insurance. They will negotiate for surety bonds, and they do a general brokerage business. Seventeen of the strongest corporations of this and foreign countries are represented by this concern. These companies combined have total assets of over two hundred millions of dollars, with surplus to policy holders of over sixty-three million.

In addition to their insurance this firm also does a private banking and investment business. They issue letters of credit, travelers' cheques and drafts. They also sell passage tickets and arrange for transportation on all of the leading steamship lines for foreign ports. The firm make a leading specialty of investments of every description, especially in city, county and state bonds, and those of railroads, water works, corporations, etc.

Messrs. Barrows and Brown, the managers of this old reliable agency, are among the best known insurance and investment men of New England. They have recently added a growing department to their business for the sale of desirable real estate in Bangor and vicinity.

Fletcher & Butterfield

Backed up by a solid reputation of over 75 years' success in the designing and erection of all classes of memorials, the firm of Fletcher & Butterfield is today one of the largest and best equipped concerns of the kind in eastern Maine. With many other business firms they lost their plant in the great fire of 1911, but immediately commenced the completion of a new and even larger plant on Park street. Here they have an unusually complete marble and granite works, and every facility for the designing of all classes of memorials. George M. Fletcher, who now is the surviving partner of this growing enterprise, is one of the best known business men of Bangor.



Montgomery showing Some of the Modern Homes

vestment and insurance firms in the State. It is one of the most important factors in the Bangor insurance field, a fact attested by the prompt and liberal adjustment of nearly \$400,000 of claims made through this firm after the great fire of 1911. The agency was established in 1870 by P. M. Blake. In 1883 the present firm was organized. George W. E. Barrows and William E. Brown are the surviving members of the concern. The house has occupied offices at the same location ever since the agency was established, 42 years ago, but have doubled their floor space within a few years.

The facilities available at these offices enable Blake, Barrows & Brown to serve applicants for insurance in the most complete way. The office underwrites



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One dollar will open a savings account at our bank. Many people are industrious themselves, but fail to keep their money busy. When you have an extra dollar bring it to our bank and put it to work earning interest for you.

BANGOR SAVINGS BANK

78 CENTRAL STREET

BANGOR, MAINE

The Schools of Bangor

By D. A. Robinson, M. D., Chairman of the School Board

A CLERGYMAN, who was pastor of a large city church and had many parochial calls to make each year, made the remark that he was in the habit of forming an opinion about the character of the people whom he visited by observing the books that lay upon the parlor table. In like manner visitors estimate the character and culture of the inhabitants of a city by the quality and condition of their schools and school buildings. Judged by this standard Bangor should take high rank among the cities of New England.

From the time when Abigail Ford began the first school in Bangor until now, a period of one hundred and thirty-nine years, its citizens have taken a lively interest in the public schools.

in all public expenses, on account of the great depression of all kinds of business and the scarcity of work for all kinds of laborers. With a few exceptions, succeeding city governments have acted in accordance with the sentiments so well expressed by Mayor Carr. As a result the public schools of Bangor have always held high rank among the schools of the state. This reputation is a valuable asset for our city, not alone for the benefit conferred upon our own children, but from the fact that by it many desirable citizens are each year drawn to this city, and make it their permanent home.

CURRICULUM

Up to the year 1837 Bangor had only what are gener-

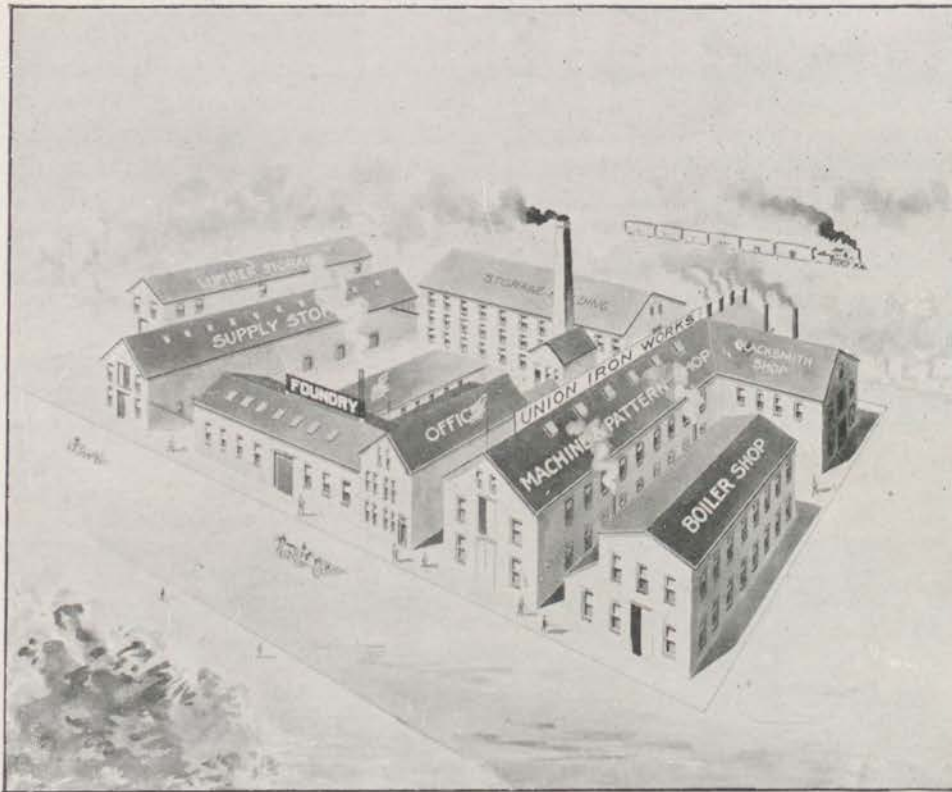


Valentine Schoolhouse, First Street, Bangor

In 1840 the mayor, J. Wingate Carr, in his inaugural address to the city council, gave expression to the sentiment of the people in the following words:—"The subject of schools is one in which we all take a deep interest, it being an established principle that the very foundation and permanency of our government depends upon having an educated and enlightened community. Public policy, as well as the public good, require us to cherish and foster our schools and institutions of learning, as these should be the last of all our blessings which should in anywise be liable to be sacrificed to the spirit of retrenchment, which we are obliged to exercise." This was said at a time when there was the most urgent need for the strictest economy

ally known as "common schools," consisting of courses of study in the primary, intermediate and grammar grades. In 1837 a high schoolhouse was erected—the brick building on Prospect street destroyed by the fire last year—and a four years' course in high school studies was added to the public school curriculum. From time to time special teachers were added to give instruction in penmanship, music and drawing, and in 1898 public kindergartens were established as part of the public school system. More recently manual training and domestic science have been added to the course of study in the grades below the high school, and the high school curriculum has been broadened so that pupils entering that school now have a choice from

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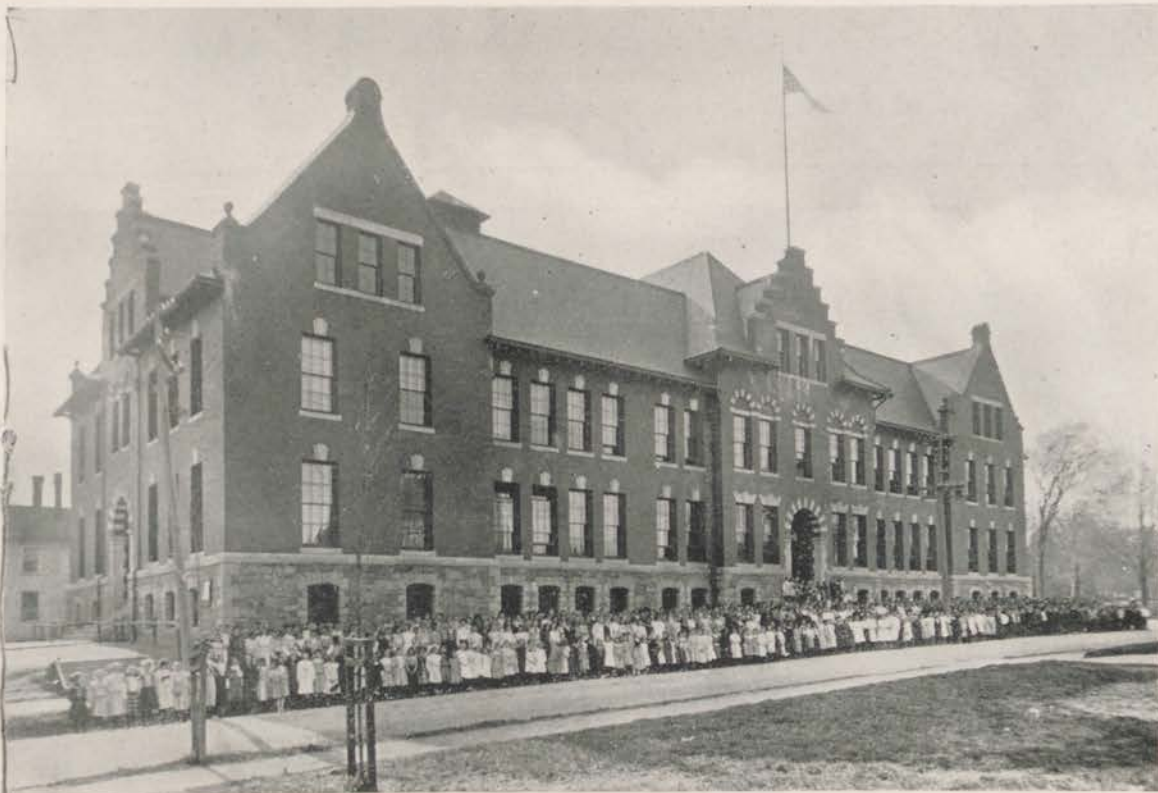
Elm Street Schoolhouse, Bangor

six separate courses of study. It will be seen from this brief statement that the Bangor schools have been kept fully up with the times in the directions in which the best progress has been made in modern educational methods.

SCHOOL BUILDINGS

Until the year 1876 all the school buildings in Bangor

were built of wood, with the exception of those on Pine street, Prospect street and First street. In 1876 the Union Square schoolhouse was erected. This is a three-story brick building containing twelve rooms. Since then brick buildings have been erected as follows:—The Palm street school, containing twenty rooms; Elm street, four rooms; Center street, four rooms; First street, six rooms; Larkin



Abraham Lincoln Schoolhouse, Palm Street, Bangor

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The President and Directors of this Association now offer shares for sale, as the best and safest investment that can be found for a monthly deposit of any sum from one to twenty-five dollars per month. Dividends averaging five per cent. compounded semi-annually have been declared.

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Ship Brokers and Commission Merchants

Fire and Marine Insurance

79 Exchange Street



Bangor, Maine



Larkin Street Schoolhouse, Bangor

street, six rooms; and the one on Pine street has been remodelled and enlarged, and there is now in process of erection a high schoolhouse, which will contain nearly sixty rooms. So that in the last twenty years Bangor will have expended over half a million dollars upon new school buildings. We have at present 32 school buildings, containing

119 rooms. The total enrollment of pupils in the public schools is 4,076, and the number of teachers 135.

TEACHERS

Bangor has been fortunate in having a large number of teachers who have given the best years of a long life to

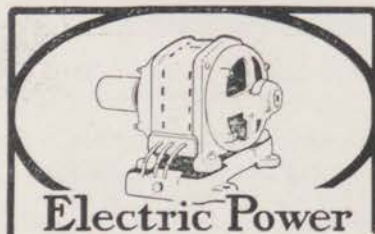


Longfellow Schoolhouse, Center Street, Bangor

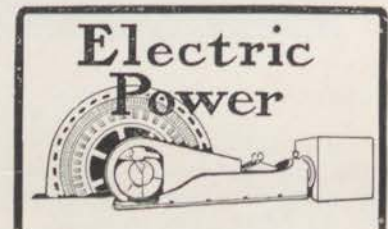
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Our power service may be had in Bangor, Brewer, Old Town, Orono, all of which are good places to live and do business in.

Bangor Railway & Electric Company

BANGOR, MAINE

devoted work for the public schools. To those familiar with the history of our schools many names of such will occur. David Worcester, for many years principal of the Boys' High school, brother of the famous lexicographer; Elliott Valentine, for whom the school on First street has been named; A. G. Wakefield, afterwards mayor; Ellis Peterson, afterwards one of the supervisors of the Boston schools; James H. Stewart, Burleigh Pease, "Deacon" Littlefield, Charles L. Fessenden, Susan M. Hallowell, Mary Cochrane, Mary Lymeburner, Jennie S. Philbrook, and many others who might be mentioned, some of whom are doing good and faithful service in the schools today. And their successors, the teachers of the present time, are just as faithful, loyal and devoted, as any of those of the past, and are just as successful in keeping the schools of Bangor at the front as any who have preceded them in this important work.

200 names on the payroll—in fact, at this time they have, probably, in the neighborhood of 300 men at work on two of the larger contracts under way. One of these is the erection of Bangor's magnificent high school, which, when completed, will involve a total outlay of between \$500,000 and \$600,000. The contract made with the Wilbur concern for the building alone will aggregate \$400,000. Another beautiful structure being erected by them is the new library building, which will represent an outlay of almost \$200,000. The handsome Stetson building is another structure being constructed under their supervision. Other buildings in the city of Bangor which have been erected by this firm are the John Cassidy building, St. John's Parochial school, the Adams & Day block, the Sterns building, and others of more or less importance. To have in the community so progressive an organization, equipped for the very largest and most intricate building contracts is a noteworthy matter to every person interested in having Bangor retain its premier position as the Metropolis of Eastern and Northern Maine.



Hannibal Hamlin Schoolhouse, Bangor

George H. Wilbur & Son

A splendidly organized and equipped building firm is that of George H. Wilbur & Son, whose general offices are located at 208 Exchange street, Bangor. The rise of this progressive concern to its present importance in building circles has been markedly rapid, but there has been nothing accidental about it. From the first they undertook even the smallest commission in a thorough and honest way, and business has come to them through merit and proved achievement. As one of the largest, if not the largest and best equipped building organization of Eastern Maine, Messrs. Wilbur & Son have at their instant call the expert services of leading professional and technical men who are in their regular employ. It is not uncommon to have over

The Industrial Journal

The Industrial Journal, issued monthly by the Journal Publishing Company of Bangor, has been playing an important part in the industrial development of Maine and the northeast for over thirty years. Its editor, Edward M. Blanding, Secretary of the Maine State Board of Trade, has always been a close student of the industrial conditions of the state and is therefore ideally qualified to treat of the special subjects featured in the Industrial Journal. In each issue is given a record of the progress in manufactures, building, commerce, shipbuilding, railway and steamship, fish and game, hotel and resort and financial interests. The Industrial Journal is always attractively illustrated and enjoys a large circulation among the business interests of Northern New England.

Hon. Henry Lord

Twenty-three years ago this month the Maine State Board of Trade was organized at Portland, and Henry Lord of Bangor was the unanimous choice for its first president, and in spite of his many efforts to relinquish the office to others he continued to be re-elected for fourteen consecutive years.

By the earnest and unremitting efforts that he gave to the establishment of the State Board upon a firm and prosperous basis as a power for good in the state, in the development of her resources and the enlargement of her every line of business, and the broadening out of her people to a better appreciation of their home institution, their neighbor's interest, and overcoming local jealousy and inculcating loyalty to the state, and to all her people, as having the same common interest one in the other, endeared himself to all its membership with a deep affection that was warmly and strongly manifest on every occasion when he expressed his desire to retire from further service as executive officer.

Mr. Lord's peculiar fitness by ability, broad views, modest address, skill, impartial and unselfish administration of the office, marked him as the ideal presiding officer to make the State Board of Trade the success that it has attained, ever treating his associate officers with the highest respect, confidence and courtesy that marks the true gentleman. That is what made Mr. Lord the popular president that he proved to be and placed the State Board in its present strong and united condition, having the common interest to serve all sections of the state represented in its council with the same hearty and generous co-operation.

Mr. Lord has held many public offices during his time, being president of the Bangor Board of Trade from 1881-1894, president of the Bangor City Council from 1873-1874. He was speaker of the House of Representatives in 1878 and president of the Maine Senate from 1889-1891.

During his long and active career Mr. Lord has always been in the forefront of all public movements which meant for the welfare of his city, county and state.

A Large Contracting Concern

One of the largest employers of skilled and unskilled labor in the state is the George Cuozzo Construction Company and General Labor Supply Agency Incorporated, which are successors to George Cuozzo. The company, as general contractors, give estimates on all kinds of re-in-

forced concrete work for mills, power plants, dams, water works, etc. The Cuozzo agency has been providing labor for the largest undertakings in this section for years, and has the utmost confidence of general contractors, capitalists and other large employers of labor. Almost at any time he has at least from 600 to 1,000 men at call. At several points in the state he has camps, maintained for the purpose of providing comfortable quarters for the men. At present large camps are maintained at Veazie, at Shawmut and Capisic street, Portland, and at So. Windham in this state. Also at Veazie he operates a large American boarding house, to accommodate fifty people. In the construction of the Bangor & Aroostook railroad and its many branches, Mr. Cuozzo supplied practically all of the laborers and mechanics used on the construction work all over the lines.

Other notable jobs in which he was called for labor was the large dam at Ipswich, the Stockton Springs Water Works, the Hydro-Electric plant at Bonny Eagle, for the Portland Electric Light Co., the great dam at Newport, etc. At the present time the firm are handling large numbers of men on some of the greatest construction jobs in Maine—the immense dam now building for the Bangor Power Co. at Veazie; for the large 42-inch pipe line being built from Sebago lake to Portland; for the \$2,000,000 mills and dam, building at Shawmut, and several others.

The general offices of the Company are located at 23 Hammond street, Bangor.



Hon. Henry Lord, First President Maine State Board of Trade

The Home of the Famous Bristol Cigar

As a manufacturer of the Union Hand-made Cigars there is perhaps not a larger factory in the state than that of Walter S. Allen of Columbia street, Bangor, the home of the famous Bristol Cigar.

For a quarter of a century the products of this factory have been the most popular sellers in all parts of the state. For many years Mr. Allen's plant was located on Exchange street. It was destroyed by the 1911 fire, after which the new place was equipped immediately. The plant occupies the entire third floor of the Coe building, one of the handsomest structures built in recent years in Maine. There is every facility here for taking care of the tobacco, and the finished product before it is shipped to the dealer, and through him to the consumer. Over a million cigars are produced annually, principally of the "Bristol," which is known "the brand that runs even."

Walter S. Allen is one of the oldest cigar manufacturers in Maine, and has built up his reputation and patronage strictly on the basis of energy, skill and integrity.

Murray Brothers Company

The Murray Brothers Company, Bangor, are one of the largest and best equipped general contracting concerns in New England. The enterprise was founded in 1885, and in 1909 the Murray Brothers Company was incorporated the officers being as follows: Charles Murray, president and treasurer; Joseph Murray, secretary, and Louis Murray, manager.

The firm's first large contracts of any importance was grading and other contracting work for the Canadian Pacific Railway. When the Bangor & Aroostook R. R. commenced to extend out through Aroostook county, the management selected Murray Brothers for many of the large sub-contracts for grading, etc., and for many years they have been aiding in the development of this prosperous railway system. For business purposes they maintained offices and yards at Houlton, where they still have office for Aroostook county at present in charge of Louis Murray. There is hardly a section of this road upon which the firm has not operated in one capacity or another. In addition to railway work Murray Brothers have done other classes of construction work, notably the building of the water works and the sewer system for the great St. Croix paper mills at Woodland.

Within the past year the company have located their main offices in Bangor where they are now putting the finishing touches on a splendid re-inforced concrete structure two stories, 54x70 feet in dimensions, from 17 to 21 Front street. This will be used for general office purposes, draughtsmen's quarters, and for the storage of contracting supplies of all kinds. When completed next month it will be one of the finest buildings of the kind in the city.

Murray Brothers Company submit estimates for all kinds of general contracting work, grading, excavating work, the building of dams, piers, re-inforced concrete mills, sewers, paper and pulp mills, factories, etc.

Altogether the Murray Brothers Company have an enterprise of great importance to Bangor and to northern Maine in general.

H. L. Day, Son & Co.

Perfection, and in the markets of the country the stamp of the company is recognized as a guarantee of excellence. The Hammocks are made in various grades and prices, all being fully guaranteed. Their number five hammock has box spring of large tempered steel springs, well fastened, well upholstered. Presents an even surface for its full length, and is made of twelve oz. army duck with laced front strip, chains and screw hooks. The firm also make the National Iron Frame Woven Wire Spring Mattresses, known to and popular with the trade in all parts of the country. The firm's trade throughout New England is large and is annually increasing under the stimulating effects of ample resources, business capacity of the highest degree and unremitting energy and industry.

Noyes & Nutter Manufacturing Co.

is one of the oldest manufacturing concerns now doing business in eastern Maine. The business was established over three-quarters of a century ago by Albert Noyes, the firm later becoming A. Noyes & Co. In 1891, the pres-

ent corporation was formed, and capitalized at \$50,000, consolidating the business of A. Noyes & Co., and the stove business of the Bangor Foundry & Machine Co. The Noyes & Nutter Company manufacture the famous Kineo stoves, ranges and furnaces which are sold all over New England.

The office and salesrooms of the company now are at 112 Broad street, where the concern located after having lost their place at 23-29 Central street, in the conflagration of last year. The manufacturing plant is located on Dutton street and comprises some ten large and small buildings. It has a splendid equipment and steady employment is found for about seventy-five hands.

Bangor Holds a Front Place Among the Progressive Cities of New England

Bangor's reputation for energy and progress have been maintained admirably since the conflagration which caused a loss approaching \$4,000,000. The new buildings in process of erection will be noteworthy additions to the city and other improvements under way and contemplated—such as the widening of Central street, the new park on the old High School site and the Norombega Mall will make the city more worthy than ever of being called one of the most beautiful in New England. Bangor's location, as the commercial center for eastern and northern Maine, ensures the city's expansion with the development of this great section of Maine. Bangor is primarily a commercial city but the electric power resources, doubtless, will tend to multiply, in the future, the number of smaller industries. For climate, location, superiority of schools and other advantages of this nature, Bangor holds a front place among the progressive cities of New England.

ARTHUS CHAPIN

President Bangor Chamber of Commerce.

ESTABLISHED 1854

N. H. BRAGG & SONS**GALVANIZED AND BLACK SHEETS, ROOFING SHEETS****IRON, STEEL****AND  HEAVY HARDWARE****BANGOR, MAINE***Established 1867***E. MANSFIELD & CO.**

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Penobscot Lumber & Box Company**MANUFACTURERS**Lumber Products, Sash, Doors, Exterior and Interior Finish, Bank,
Store and Office Fittings, Mantels and Stair Work,—Boxes and Box Shooks.**BREWER, MAINE**

The Bangor House

A Modern Hostelry Famous in the History of Northern Maine

NEXT to the great metropolitan hotels of even international fame, probably no public house in the United States is better known than the Bangor House. It is generally recognized as the finest hotel proposition east of Boston and does distinguished honor to the city in which it is located and the entire northern section of New England. The proprietors are H. C. Chapman & Son. This has been the title of the firm since 1895, when Harry A. Chapman acquired an interest in the property, joining his father, Captain Horace C. Chapman, who assumed control in 1889. The Bangor House dates from 1833, when the building operations were begun, though the hotel was not fully opened for the receiving of guests till about two years after that. In its many years' history the hotel has changed hands several times.

One of the earliest proprietors was Moncena Dunn, a well known hotel man of his day. The two best remembered proprietors between that time and the year of Captain Chapman's coming were O. M. Shaw and F. O. Beal. Originally the building was a four-story structure of brick and stone. The roof sloped, after the vogue of that day. The frontage on Main street was 112 feet, with two broad wings, each 92 feet long. This really constituted

a pretentious structure for those days and the sixty sleeping rooms, not including the quarters for the families of the proprietors or the quarters set apart for employees, were ample for some time thereafter. In a few years, however, the number of guests to be regularly provided for had so increased that new arrangements and additional rooms were necessary. During Mr. Shaw's ownership the May street wing was added, providing about sixty more rooms. The additions in 1895 and 1898 still further provided the increasing room which seemed constantly required. In 1901 a fire on the top story of the hotel made remodelling necessary and at that time the upper part of the hotel was entirely made over. Another story was added and the roof was changed from sloping to flat. This provided still more sleeping rooms. At the present time the sleeping rooms number 250. The furnishings are kept attractive and frequent renewals make the rooms neat and in every respect homelike. All sorts of combinations are possible in the way of accommodations, ranging from the single room to suites for families. Most of the rooms have bath attached.

Every detail of the plumbing and sanitation shows the careful thought of sanitary engineers, whose planning has been justified by the practical workings of the installations which they supervised. The Bangor House is a model of neatness and order, to which the guests delight to return. The kitchen is in special accommodation built on the park side of the block. The refrigeration is by the ammonia process, ice being used only for the drinking water. The hotel has its own artesian well, driven to a great depth. The water is accounted to be absolutely pure. This water is pumped into three tanks at the top of the house, each with a capacity of 2,000 gallons. The fire protection is ample and the hotel's own water supply can, if required, be joined to that of the municipal system, thus affording double pressure for any

emergency. The heating plant is on the May street side of the hotel, entirely separated from guests. The rooms are lighted by electricity, heated by steam and with direct telephone connections. The vacuum cleaning plant is doing splendid work and carpets and furniture are regularly gone over, without pollution of the air or annoyance in any form. The main office is handsome and impressive, with its heavy fittings and marble tile floor. The furniture is mission and the ceiling



The Bangor House

is of steel. Nearby is the passenger elevator to every floor. A ladies' parlor and all conveniences are well placed. A private dining room, with capacity for seating sixty, is on the first floor. The main dining room is on the second floor. Here 200 can easily be seated at a single time, to enjoy the splendid cuisine for which the Bangor is noted. The Messrs. Chapman are among the best known hotel men in New England. They are prominent members of the leading hotel men's associations and the conspicuous success which they have made in their own affairs gives their opinion real weight on questions of general interest to the trade. The Bangor House is entitled to bear the name of the metropolis of northern Maine, since it is all that could possibly be asked of the leading hotel in this thriving, populous and nationally important city.

The sea of advertising is smooth, smiling and seductive. But it has many dangerous currents, hidden rocks and sudden storms. The advertising pilot who has sailed the sea long and successfully is preferable to the one who has merely stood on the shore and studied the sea through a telescope.

PINE TREE COUCH HAMMOCKS



Made in several grades which are unexcelled for comfort and durability. Look for the "Pine Tree," made with steel frame and both drop rail and flat construction with national fabric, also with hardwood frames and national fabrics.

**Folding Steel Hammock Stands, Hammock Canopies.
All kinds of Hammock Mattresses**

Steel frame, national and hardwood frame, woven wire springs. **COT BEDS AND MATTRESSES** of all kinds, including hair, felt, silk floss, cotton and other popular grades. Wholesalers of **FEATHER PILLOWS**.

Manufactured by

H. L. DAY, SON & CO.,

117 to 129 Front Street

BANGOR, MAINE



A CORNER OF THE TYPEWRITING ROOM

THE BEAL SCHOOL OF SHORTHAND

OFFERS COURSES IN

Shorthand Typewriting Bookkeeping

Investigate our Combination Course. Graduates assisted to positions. Free Catalogue.

"The School for Results."

MARY E. BEAL, Prin.

BANGOR, MAINE

—SMOKE—

THE BRISTOL CIGAR

This well-known brand has always stood for quality regardless of the cost of the Leaf Tobacco used in its manufacture.

EVERY DEALER SELLS IT

EVERY CUSTOMER SHOULD TRY IT

REMEMBER

THE BRISTOL IS THE CIGAR THAT RUNS EVEN

WALTER S. ALLEN, Manufacturer

50 COLUMBIA STREET, BANGOR, MAINE

Proprietor Durgin of the Windsor



Frank Wellington Durgin

A dead game sport—sort of a questionable title, yet we are going to apply it to one Frank W. Durgin of Bangor, because when a man can spend over thirty of the best years of his life in building up a lucrative hotel business, then coolly witness its total destruction, by fire, in thirty minutes, without so much as a quiver; when a man can see going up in smoke of a Sunday, a business proposition that he would not have parted with, as he himself put it, for \$200,000, and yet recall that one of his guests had paid his bill up to the next day, and found time to hunt said man up at the Bangor house and refund him balance due—that man is a dead game sport in its finest application. The whole world loves a cheerful loser and when Frank Durgin's Windsor Hotel went down and out in the great conflagration of April 30th, 1911, carrying with it an uninsured library valued at \$6000, with Durgin the coolest man in the bunch, he won the admiration of all who know what that calamity meant to him as an individual. We believe the title deserving and well applied. Take another look at the boy and allow he looks quite capable the part.

Frank W. Durgin, proprietor of the new Windsor, Bangor, is a native of Freedom, N. H., where he was born March 16, 1855. Four years later, with his parents, he moved to Bangor, where he has since resided, a successful and progressive member of the community.

Mr. Durgin started his business career as a book-keeper in a grocery store, where he remained for six years. He served in a similar capacity with a lumber concern for two more years and then took his first dip into the hotel business, becoming clerk in the old Franklin House of

Bangor. This was in 1879. At that time H. W. Chase was proprietor of the establishment. Frank remained with Mr. Chase, as clerk, until 1890, when Chase departed for California. Then it was that Mr. Durgin took over the management of the house and bought the furnishings, Mr. Chase retaining the ownership of the building. Five years later Frank bought a half interest in the house and in 1900 came into possession of the entire property. He immediately renovated the hotel, practically re-building the entire structure, adding thirty-five bathrooms, with new furniture throughout.

On the first day of August, 1907, he adopted the European plan in the dining room, a move his conservative friends declared was crazy and spelled his ruin. Nevertheless, he made money from the start and has proved an entire success, and the house has been equally patronized by both the tourist and commercial trade.

That disaster of April 30, 1911, in no way phased the diligent Durgin, who straightway prepared plans for the New Windsor, which was completed and opened up to the public in January of the present year. The new house has one hundred guests' rooms, each with hardwood floors and rugs, hot and cold running water, electric lights and many with private baths connecting. All the beds have silk floss mattresses and the best springs money can buy.

The new Windsor is ideally located at the corner of Harlow and Franklin streets, which has been a hotel site for more than eighty years. The new house is a plain, substantial brick structure of three stories, which will later be made six stories high. It is finely fitted and equipped. On the ground floor is located the spacious office, well appointed parlors, restaurant, dining and lounging rooms all en suite. The structure covers a greater area of space than did the Windsor of old.

Those who have not visited Bangor in a year would hardly recognize the old site, for in the immediate vicinity of the hotel over \$1,000,000 is being expended in new buildings, including the new post office, public library and high school, together with an attractive city park.

Landlord Durgin is immensely popular with all classes of the traveling public, which accounts for his remarkable success in the hotel business. He is a strenuous fisherman and is always present at Indian Pond within 48 hours after the ice has gone out, and generally lands the first and largest trout, that is according to his say so.

Frank has a charming family made up of his wife and two daughters. Although a home loving man, Mr. Durgin is quite active in fraternal societies. Of course he is a good Elk; then, too, he is a member of the Knights of Pythias, Odd Fellows, a 32d degree Mason, and a Shriner. Can you beat it? Even at that his wife admits he is a pretty good stay-at-home, and that is authority enough.

Frank Durgin is equally as popular with his help as with his guests, and states with pride that Gus Moody has been his head clerk for thirty-two years, while his house-keeper antedates Gus by a couple of years. That is good enough. Take a parting look at the old scout.

L. M. YOUNG LUMBER CO.

Manufacturers and Whole-
salers of

Rightly Graded White Pine

SPRUCE DIMENSIONS, HEMLOCK BOARDS, LATHS and SHINGLES

In car or cargo lots. We especially cater to best retail yard trade everywhere. We have many staunch customers by giving them what they want and being able to repeat their order "Same as last car." These specifications are all that are necessary to insure satisfaction. We can ship straight or mixed cars of

**Barn Boards, Finish P4S., Novelty Siding, Bevel Siding, Sheathing, Veranda Flooring,
Flask Lumber, Pattern Lumber, Cutting-up-Stock, Window Stool Stock**

All dressed any way *you want it* from our Dressing Mill and Docks at **BREWER JUNCTION, MAINE,
DEERING JUNCTION, MAINE.**

Main Office, BANGOR, MAINE

Sales Office, BOSTON, MASS.

Branch Office, NEW HAVEN, CONN.

RICE & MILLER CO.

HARDWARE AND SPORTING GOODS

WOODSMEN'S AND RAILROAD SUPPLIES

WHOLESALE AND RETAIL

28 AND 30 BROAD STREET

BANGOR, MAINE

HORACE PURINTON, Treasurer

H. W. KIERSTEAD, Manager

A. E. PURINTON, President

BANGOR BRICK & CONSTRUCTION CO.

Incorporated. Successors to BANGOR BRICK CO.

**GENERAL CONTRACTORS and
MANUFACTURERS OF BRICK**

Common Brick, Fire Brick, Fire Clay, Flue Lining

CAPACITY, 3,000,000 ANNUALLY

Office and Brick Yard, Cor. Fourth and Parker Streets

BANGOR, MAINE

What Bangor Manufactures and Sells

City Has 122 Busy Industries, Several Thousand Hands Being Employed. Diversity of Output an Important Factor of City's Prosperity. Products Shipped to all Parts of the World

ONE of the chief sources of Bangor's success as a business center is in its large number of manufacturing plants. Some of these are not imposing in size, others are, but all unite in increasing the commercial interests of the city, in giving an opportunity for the investment of capital along diverse lines, and in affording employment for our people.

When a little more than a decade ago, by the opening of new railroads to the east and north, it was realized that the importance of Bangor as a wholesale center was vastly increased, a realization that the wonderful growth of the wholesale and distributing trade has brought to fruition. But the business men recognized something else; they saw that the improved transportation facilities, with the increased advantages for bringing raw material in and shipping the finished product out, added to their natural advantages, gave splendid opportunity for development along industrial lines. They had seen the lumber business gradually leaving Bangor and the city looked for a substitute. It has found it in the establishment of a myriad of industries, with a few exceptions, not of magnitude, but making a most attractive volume of trade when considered as a whole.

All know that a diversity of business interests conduces to thrift and prosperity. A great portion of Bangor's business prosperity is founded today upon the secure rock of its many small industries. This does not mean that the city does not appreciate its larger manufactories, for it most certainly does, but the people are grateful that the manufacturing business of the city is diversified.

Bangor possesses superior transportation facilities. It is at the head of navigation on the Penobscot, Maine's largest river, and the steamboat service is excellent except

for the months during which the river is closed. Bangor and Old Town were the first cities in Maine to have steam railway service, their citizens in 1835 building the road from Bangor to Old Town and which was extended to Milford.

Today Bangor, almost the exact geographical center of the state, sees railway lines stretching out in every di-

rection. The Maine Central spreads across the state and brings traffic to Bangor from the surrounding counties by means of its lines, while the great Aroostook trade is brought down over the Bangor & Aroostook road. With the water and land facilities the transportation question is solved for all manufacturers who have selected this city for the scene of their operations. About 100 trains go in and out of Bangor daily. In addition there is the electric railway system of the Bangor Railway & Electric company, which spreads all over the city and runs branch lines to Hampden, Old Town and Charlestown.

The advantages that are directly at hand for the manufacturer include very reasonable rents, cheap and abundant power, cheap fuel,

fine facilities of transportation, availability of labor of a high grade of intelligence and stability, a vast amount of raw material in all industries depending upon forest products, and an up-to-date community, offering excellent schools, hospitals, climate, fire and police departments and all the accessories of a modern city.

The immense strides that Bangor has made in its manufacturing interests in the past few years cannot but be a source of gratification as well as a pledge for the future. A comparison of the manufactures of the city in 1904 and 1909, as compiled by the statisticians of the United States census bureau, show that in the five years mentioned Ban-



The Handsome New Graham Building, Corner Central and Harlow St. The New Windsor Hotel at the Right

CHARLES HAYWARD & CO.

Wholesale Grocers

BANGOR,



MAINE

SMOKE THE POPULAR CIGARS

A GOOD EAGLE 10

A GOOD 10

A GOOD 5

FOR SALE EVERYWHERE

MANUFACTURED ONLY BY

POPE D. McKINNON, Bangor, Maine

WINDSOR HOTEL

BANGOR, - MAINE

EUROPEAN PLAN

Thoroughly modern in every feature. Newly furnished throughout. Rooms single or ensuite, with or without private bath. Every room is handsomely furnished and has hot and cold running water. House heated by steam and lighted by electricity. First-class Cafe connected.

Rooms, with Hot and Cold Water, \$1.00 each person

Rooms, with Private Bath and Toilet, \$1.50 each person

F. W. DURGIN, Proprietor

F. O. YOUNG, Manager

SEE FLETCHER & BUTTERFIELD



For the largest and
finest line of

**Marble and Granite
MONUMENTS**

East of Portland

Satisfaction Guaranteed

53 Park St. Bangor, Maine
EAST MARKET SQ. TEL. 1254.1

HOLLOW METAL & KALAMEIN WORK STEEL - BRONZE - COPPER

**Fireproof Doors, Windows Trim,
Mouldings, Store Fronts, Bank
Fixtures, and Bronze Work.**

*Maine Representatives, U. S. Metal
Products Co. New York City, N. Y.*

ACME MANUFACTURING COMPANY
DEALERS IN FIREPROOF BUILDING SUPPLIES
43 Park St. Bangor, Maine

gor had an increase of 40 per cent. in the number of establishments; 21 per cent. in the capital invested; 78 per cent. in the number of salaried officials and clerks, and seven per cent. in the salaries and wages.

In 1904, there were 87 manufacturing plants in the city, as reckoned by the census enumerators. In 1909 this number had increased to 122, certainly a most satisfactory progress. In the fire Bangor lost some of its plants, but nearly all have been re-established, and with additions that have been made, it is probable that the number today is

turers, with 200 hands and a weekly payroll of approximately \$2,500; J. F. Parkhurst & Son Co., trunks, harnesses and suitcases, 150 to 200 hands and an approximate payroll of \$2,000 weekly; Engel & Co., lumber, 150 hands, \$1,800 payroll; Sterns Lumber Co., 145 hands, \$2,075 payroll; Bangor & Aroostook, 207 employes living in Bangor and vicinity, \$5,000 payroll; Wood & Bishop, stoves, 100 hands; Noyes & Nutter, stoves, 65 hands, \$800 payroll; Union Iron Works, 80 hands, \$1,500 payroll; Penobscot Machinery Co., 35 hands, \$600 payroll; Bangor



Bass Block, Hammond Street, Bangor

materially more than it was when the census figures were obtained.

While considerable stress has been laid on the opportunity for small industries and the advantages to a community of a diversity of lines of manufacture, this does not mean that Bangor is without its large establishments and that it does not desire and afford splendid facilities for the same argument holds good for the large manufactories as for the smaller ones. Among Bangor's large employers of labor may be mentioned Morse & Co., lumber manufac-

Box Co., 20 hands, \$150 payroll; S. A. Maxfield Co., wool pulling, 30 hands; Bangor Railway & Electric Co., 200 hands, \$2,500 payroll; Sawyer Boot & Shoe Co., moccasin factory, 50 hands, \$500 payroll; B. F. Adams, cigars, 20 hands, \$250 payroll; Bangor Cigar Mfg. Co., 32 hands, \$500 payroll; W. S. Allen, cigars, 25 to 30 hands, \$450 payroll. Right near our city and with offices in Bangor, is the great plant of the Eastern Manufacturing Company, manufacturers of lumber, pulp and paper, and employing between 700 and 800 hands in its various departments, with

L. C. TYLER & SONS CO.**Investments****—AND—****Insurance**

Pearl Building, Post Office Square, BANGOR, ME.

Established 1878

C. M. CONANT CO.

Manufacturers and Jobbers of

Agricultural Implements, Automobiles, Vehicles, Dairy Supplies, Field and Garden Seeds

182 to 196 Broad St., BANGOR, MAINE

*J. A. BOARDMAN, Pres.
H. C. QUIMBY, Sec. and Treas.**E. F. DILLINGHAM, Vice Pres.
ARTHUR CHAPIN, 2nd Vice-Pres.*

ORGANIZED FEBRUARY 15, 1886

**Bangor Loan and Building
Association**

22 BROAD ST., BANGOR, ME.

*A. C. SAWYER, Pres.**R. J. SAWYER, Vice-Pres.**H. F. SAWYER, Sec'y and Treas.***SAWYER BOOT AND SHOE CO.****SHOES****The HIANATHA Slipper**

21 to 33 Columbia Street, BANGOR, MAINE

E. E. RING LAND CO.**Timberlands and
Real Estate**

44 CENTRAL ST. BANGOR, ME.

**PENOBSCOT MACHINERY
COMPANY****MACHINISTS**

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General Manufacturing and
Repairing a Specialty

FRONT STREET, BANGOR, MAINE

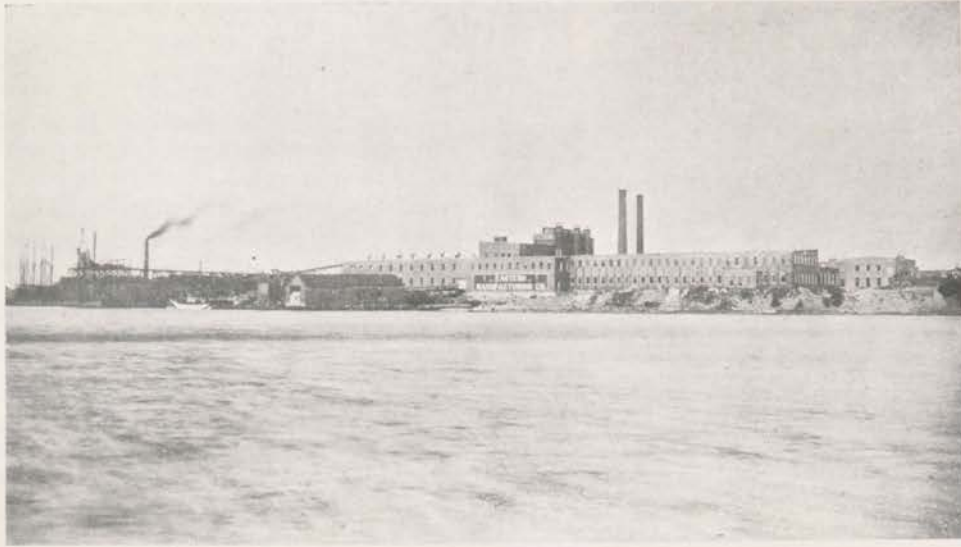
*WM. B. SNOW, President**C. D. PEARSON, Secretary***Merchants
Insurance Company**This Company will write all classes of Marine Risks at
current rates.

BANGOR, MAINE

Louis Kirstein & SonsTimberlands
City Homes
Country Homes
House Lots
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BROKERS
AND
AUCTIONEERS**

TEL. CONNECTION

FIRE
LIFE AND
ACCIDENT
INSURANCELoans on
Real Estate
NegotiatedMerrill Trust Co. Bldg. 12 Hammond Street
BANGOR, MAINE



Pulp and Paper Mills of Eastern Manufacturing Company, Bangor

a weekly payroll that runs well into the thousands. Glance for a moment at the wide range of Bangor's manufactories, great and small, and consider the diversity of interests.

Among them may be mentioned the following:—Boots, shoes, moccasins, etc., bakeries and confectionery; men's and boys' clothing; ladies' underwear and wrappers; dye-houses and laundries; wool carding; bricks, cigars, barrel and cooperage; boxes and box shooks, brush handles and backs; doors, sash and blinds; batteaux canvas, canoes, etc., carriages, sleighs, etc., gristmill products, soda and mineral waters, proprietary medicines, soaps, tallow, candles, etc., fertilizer and bone products; pottery and stone-

ware goods, granite and marble working, roofing slate, stoves and hollowware; trunks, harness, etc.; printing, bookbinding, etc.; steam engines, mill machinery, etc.; steam boilers and plate iron works, tinware and sheetiron work, galvanized cornices and conductors, leather and tannery products, plumbing and steam heating, hides, furs, etc.; long and short lumber, moulding and planing mill products, woodworking and novelty turning, electric clocks, torpedoes, extension ladders, paper boxes, lumbermen's driving tools, saws and edge tools, spoolwood, last blocks and excelsior, ship timber, knees, spars, telegraph poles, cedar posts, butter, cream, spring beds, furniture, etc.



A Handsome Building on Central Street, Erected Since the Fire. Frey's Restaurant, P. T. Dugan & Co., Trunks, Bags and Leather Goods; Staples' Market

The University of Maine.



Wingate Hall, University of Maine

by legislative act in 1897. This put the state in harmony with the great western states where the State University has for years been the crown of the school system.

The University consists of five co-ordinate parts: The Colleges of Agriculture, Arts and Sciences, Law and Technology and the Agricultural Experiment Station.

The College of Agriculture besides offering many courses in animal industry, horticulture and agronomy, has well equipped departments of forestry and home economics. Short winter courses in all important phases of agriculture are given annually. The school course two years in extent, gives the essentials of practical agriculture to those who are not able to take the longer four year course. A well organized correspondence and extension department carries the benefits of the latest scientific discoveries and principles to every corner of the State.

The College of Arts and Sciences offers numerous courses leading to the degree of Bachelor of Arts. The faculty of this college in training, experience and teaching ability compares favorably with that of any New England college. The number, range and variety of courses offered make it easy for the student to prepare for teaching, for the study of law, medicine or theology, or for entrance into a business career.

The College of Law, located in Bangor, offers a three years' course leading to the degree of Bachelor of Laws. That this college is doing exceptionally good work is shown by the success of the graduates in passing bar examinations and in the practice of their profession.

The college of Technology offers courses in Chemical, Civil, Electrical and Mechanical Engineering, Chemistry and Pharmacy. The hundreds of successful graduates of this college, occupying positions of great responsibility in nearly every state of the union, speak eloquently of the character of the instruction in technology.

MAINE is the only New England state that has a real State University. The other states all have Agricultural Colleges founded as a result of the Morrill Act of 1862. The Maine State College became the University of Maine

The Maine Agricultural Experiment Station occupies a high position among the experiment stations of the nation. Its work is devoted entirely to investigation, experiment and inspection. At Highmoor Farm many experiments of great value are being carried on in orcharding and plant breeding. The poultry work of the station is known favorably all over the world.

The University of Maine belongs to the state. It is her desire to serve the state in every possible way. She believes that Maine's greatest asset is her youth. She tries to give the young men and women who come to her the best possible opportunity to become broad-minded, patriotic and efficient. She wants them to leave her doors filled with the spirit of service and ready to do all in their power to make life sweeter, happier and better.

A State University, more than a privately endowed institution, needs to cooperate with the school system of the state. It ought to be as easy to make the transfer from the high school or state supported academy to the university as it is to pass from the grammar school to the high school or academy. State universities generally have long recognized this fact and have accepted the graduates of certified high schools without question or examination. The high standard of western state universities and the marked success of their graduates is sufficient proof that such a form of administration is a success.

The University of Maine in June, 1912, decided to change her method of admission. Students had been admitted either by examination or by the presentation of a certificate from a school officially recognized by the New England Certificate Board. Under the new method students will be admitted by examination or by the presentation of a certificate of graduation in a course covering the requirements from a Maine High school or academy which has been designated as 'class A' by the superintendent of public instruction.

It should be noted that the change is one of method of administration and not of quantity of work required for admission. Under the new plan fewer students will enter with conditions. This will surely result in a higher average of freshman work than has been possible heretofore. It will also make it easier and cheaper for boys and girls of rural communities to prepare for college. In other states a similar arrangement has resulted in strengthening and improving the smaller high schools. That it will have a similar effect in Maine no one conversant with the situation doubts for a moment.



Library, University of Maine, Orono



Approach to the Campus, University of Maine

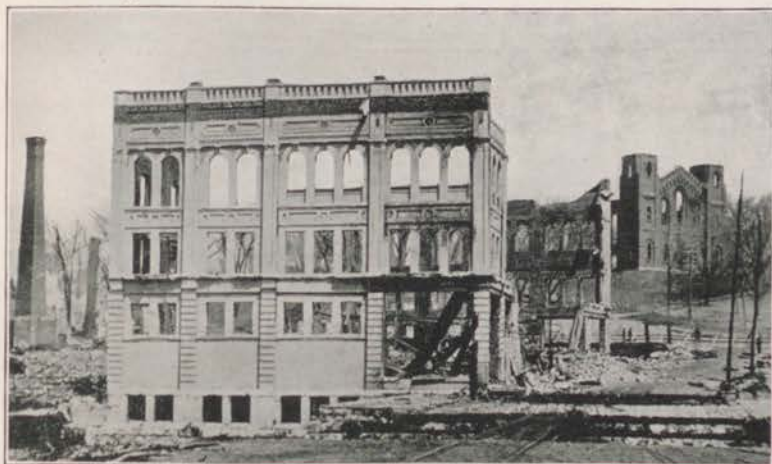
Bangor's Splendid Water System

THE Bangor Water Works, which includes as fine a water system as is owned by any municipality the size of this city in the country after nearly forty years of constant improvement, has now reached a stage where it takes the water of the Penobscot river and delivers it to the consumers safe and sanitary for all purposes. Roughly estimated Bangor has a plant that is worth at least \$1,500,000, and it is quite possible that since the old Holly water plant was installed more than that amount of money has been expended in bringing it up to its present excellent standard.

The entire plant and all its surroundings and appurtenances are owned by the city, and in this case, at least, the success of municipal ownership is apparent. The plant has a capacity of earning very close to \$100,000 annually, the receipts for the past year being \$97,433.25, and as the years pass the earnings increase.

With the present equipment, which was recently improved at a cost of about \$60,000 by the installation of a new filter plant, one of the most modern and complete mechanical filters on the market, the city of Bangor may draw 6,000,000 gallons of filtered water from the plant each twenty-four hours, water that authorities have tested exhaustively and have pronounced safe for all domestic purposes. The plans consist of an attractive set of low brick buildings, just at the western end of the long dam, which marks the head of navigation on the Penobscot river

The long dam, which turns the water into the wheels,



Central Street, after the Devastation.—Ruins of the Graham Building and the Universalist Church



Central Street Before the Fire, Showing Historic Norombega and the Graham Building



The Temporary Business Shacks in Centre Park, Bangor

commands a large water power, one that might easily be developed to a great deal more than its present capacity.

There are seven turbine water wheels, which with a twelve-foot head of water have a capacity to develop 300 horsepower each, a great deal more power than is necessary for the operation of the plant.

Attached to the wheels are two large power pumps, each capable of pumping 5,000,000 gallons of water a day, and in addition to that an auxiliary steam pump of the same capacity, which was installed to safeguard against damage to the water wheels or the

other two pumps.

There is the gate house, a long brick structure, which controls the flow of the water from the river to the water wheels, and the old filter house, where the old-fashioned filters were located. It is in the latter that the centrifugal pumps, that carry the water from the river to the head house, where the coagulant used in the process of purifying is added, are located.

The head house, sedimentation basin and filter house and equipment are practically new, representing the outlay of considerable money, but performing the work in a manner that cannot help pleasing those who are familiar with the trials that the old plant gave the city.

After the coagulant is applied to the water it is carried on to the large sedimentation basin, which holds 1,500,000 gallons. The hydrate is slightly gelatinous in substance and collects to itself the bacte-

WM. N. SAWYER, *President and Treas.*
A. C. STANLEY, *Secretary*

WM. N. SAWYER,
WINFIELD F. SAWYER } *Directors*
A. C. STANLEY

W. N. SAWYER CONTRACTING CO.

General Contractors



104 Hammond Street

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BANGOR, MAINE

CHARLES S. PEARL, *Pres.*

FRANK L. TUCK, *Treas.*

W. H. WHITTEMORE, *Sec.*

1873

1912

PEARL & DENNETT CO. REAL ESTATE--INSURANCE

LONG EXPERIENCE!

CENTRAL LOCATION!

Careful and Prompt Attention given to all matters
entrusted to us

PEARL BUILDING

Phone 3

32 STATE STREET

BANGOR, MAINE

ria and all other foreign substances in the water. This process goes on as the water passes from the head house to the basin, and when it reaches the latter place it is allowed to stand for quite a time, the coagulation still continuing and the heavier particles collected by the hydrate dropping to the bottom. It is estimated that fully two-thirds of the impurities found in the raw water are freed in the basin before the water is sent to the filters, which occupy a specially built house close at hand.

There are six filter units fully equipped, and two that may be completed at any time. Each unit has the capacity to furnish filtered water up to 1,000,000 gallons during the 24-hour day, and with the last two units completed there



Mills of Sterns Lumber Company, Bangor

would be no danger of a recurrence of the situation at the time of the fire, which might have caused very serious damage, when unfiltered river water was sent through the water mains. The filters are made by the Continental Jewell Filtration Co., and are considered the best type.

Outside the immediate plant at the dam are 52 5-10 miles of water mains and 300 fire hydrants,

besides a large edifice at Summit park, which encloses a standpipe 50 feet high and 75 feet in diameter, which equalizes the water pressure for a large portion of the west side of the city.

The value of such a plant to a city like Bangor cannot be over-estimated, no matter from which viewpoint it is

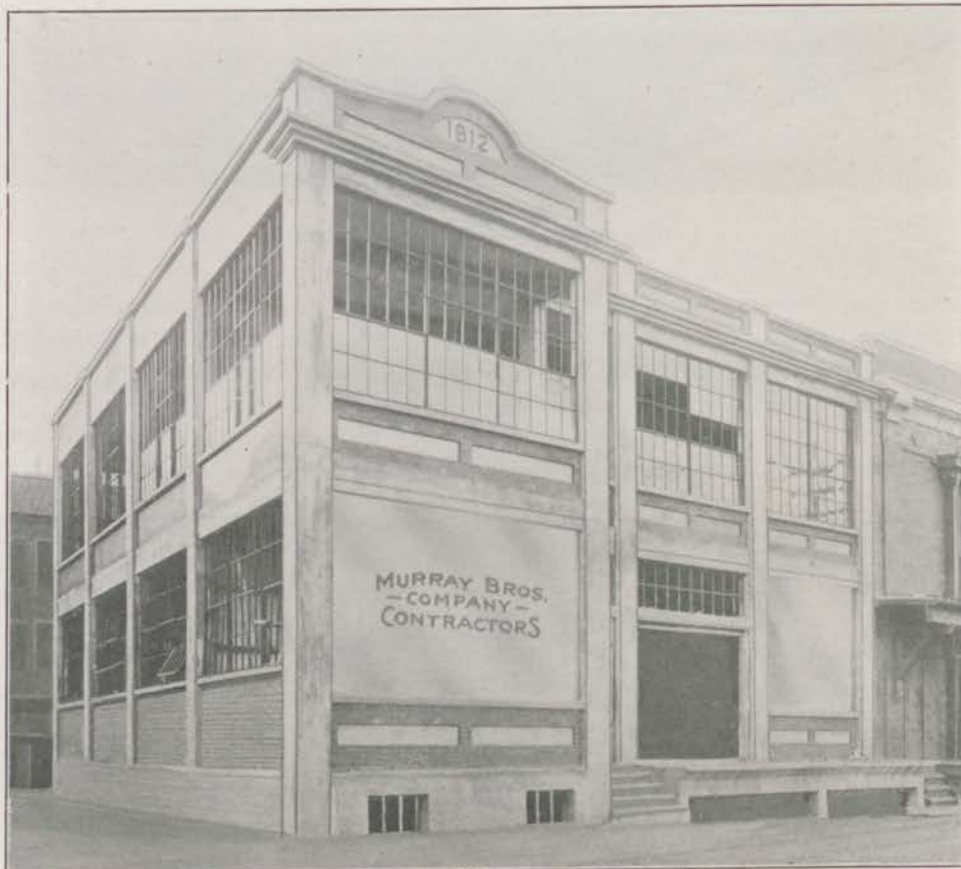


New Fire Station, Main Street, Bangor

Established 1885

Incorporated 1909

MURRAY BROTHERS CO.

**General Contractors**

We are fully equipped to undertake the largest construction jobs anywhere. We shall be pleased to submit estimates for all kinds of General Contract Work, Grading, Excavating Work, Building of Dams, Piers, Reinforced Concrete Work, Sewers, Paper and Pulp Mills, Factories, etc. We also furnish laborers for any large contract work.

We invite correspondence

**We are also Importers and Dealers in
ITALIAN PRODUCTS**

Macaroni, Spaghetti, Vermicelli, Olives, Olive Oils, and all kinds of Cheese.

Largest and best selected stock east of Boston. Prices always right.

General Offices: New Murray Building 17-21 Front St., Bangor, Maine

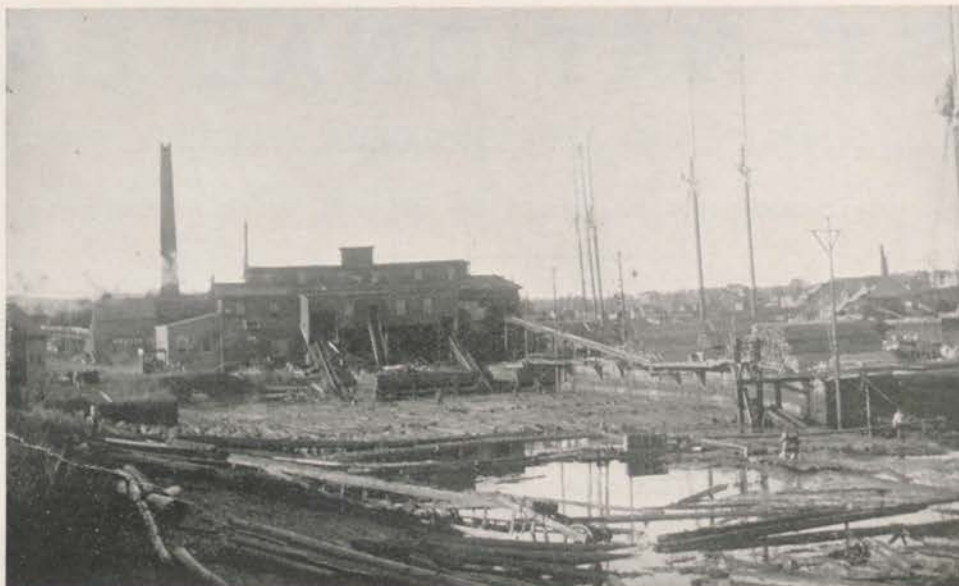
taken. The question of public health is an important one, and with the city owning and controlling its own plant it can improve and remedy—as it has done—until the water reaches a standard where it is safe and sanitary—as it now is.

Of lesser consideration, perhaps, but still important, is the financial end of the matter. In addition to giving to Bangor people water at rates which are low in comparison with the cities of the country it pays all its running expenses and its bonded debt and earns considerably in excess of the amount needed for that purpose, there being a sink-

ing fund to which quite an amount is added each year.

To the city alone, in its various departments, the water department furnishes considerable water free, water which would cost over \$12,000 annually if it had to be paid for or if the plant was not owned by the municipality. Last year alone over \$2,000 worth of water was furnished charitable institutions and other

places free on the order of the city council. From figures compiled in 1910 it was shown the water works had furnished the city of Bangor free for the various departments water service valued at \$136,880.75, and power to many thousands.



Lumber Mills of Eastern Manufacturing Company, Bangor



New Home of Pearl & Dennett Company, Corner State and Harlow Streets, Real Estate and Insurance, New Pearl Building, Bangor

FIRST NATIONAL BANK

CAPITAL, SURPLUS AND STOCKHOLDERS' LIABILITY, \$900,000.00

Interest paid on accounts subject to check with satisfactory balances

For 45 years this bank has conducted a conservative and progressive banking business, aiming always to afford every accommodation to its customers, consistent with the principles of sound banking. Our Capital, Earned Surplus and Stockholders' Liability of over Nine Hundred Thousand Dollars afford conclusive evidence of the conservative policy of our management.

THE ONLY BANK ON THE EASTSIDE

187 EXCHANGE STREET

BANGOR, MAINE



Doe Business College Graduates "Make Good" for Themselves and their Employers

Competency along stenographic or other clerical lines is quickly and fully appreciated by the up-to-date employer. If YOU would fit for a "high pay" position, a course of training in this modern school of business will equip you to serve your own and your employer's interests to very best advantage—a fact often mentioned to us by our graduates and those they serve. ALL the clerical force (five in number) of the Bangor and Houlton houses of Swift & Co. are Doe graduates; so are thirteen of the Bangor & Aroostook R. R. office force, and six with the Great Northern Paper Co., two with the Eastern Mfg. Co., and scores of others in scores of equally responsible positions. Our thirteen years of success in this college is well known to Maine business men; that is why Doe graduates command good positions. Whether YOU are a business man looking for competent office help, or a young man or woman looking for the right kind of business training, we ought to hear from you. Why not call or write TO-DAY?

DOE BUSINESS COLLEGE

H. N. DOE, Principal

Y. M. C. A. Bldg., Hammond Street, BANGOR, MAINE



CLARION

Ranges, Stoves and Furnaces

MADE IN BANGOR

USED EVERYWHERE

The High Quality of This Famous Line Has Been Proven

BUY ONE IF YOU WANT THE BEST SERVICE

WOOD & BISHOP CO.

Established 1839

BANGOR, MAINE

Bangor Railway & Electric Company

The Bangor Railway & Electric Company operate the electric trolley system in Bangor and surrounding territory, and furnish electricity for light and power purposes in the same district. They also furnish water service in a number of cities and towns along the Penobscot river.

The railway system consists of sixty-five miles of track, there being a number of local lines in the city of Bangor, with inter-urban lines running to Old Town, Charleston and Hampden. On the Charleston line, which is twenty-eight miles in length and serves a prosperous farming district, the company does an extensive freight business, handling their own freight equipment as well as many foreign cars. This freight service is developing a large potato industry in the Kenduskeag valley, through

power. At Milford, on the Penobscot, is the Bodwell station, which develops 2,000 horse power.

In the City of Bangor the company has recently erected a new fireproof sub-station, replacing the old one, which was burned down in the great fire of 1911. This sub-station is the electrical distributing point for all current used in the city. The building has a very fine appearance, very much unlike the usual run of power stations, and is equipped with the most modern apparatus.

The Company is under the management of Mr. John R. Graham, under whose guidance the Company has grown from a poorly equipped non-dividend paying concern, to a splendidly equipped organization, giving first-class service in all its branches. Electricity is sold at an average lower cost than anywhere in New England, especially for manu-



New Station, Bangor, Maine

which the line runs, the nature of the soil being particularly adapted for potato raising.

The Electric Light & Power service is available in ten cities and towns extending along the Penobscot river, from Old Town to Hampden, a distance of twenty miles. The Company also furnishes electricity for light and power purposes in Ellsworth and Bar Harbor, from the Ellsworth plant of the Bar Harbor & Union River Power Company, which is a subsidiary Company of the Bangor Railway & Electric Company.

There are three power stations which generate the electricity for the entire system, all of them being hydro-electric. The Ellsworth station is in many ways a remarkable development, being located on the Union river, in the heart of the city of Ellsworth, and having a head of sixty feet. This station develops at the present time 3,000 horse power, and has an ultimate capacity of 5,000. The Veazie station of the Company is located at Veazie on the Penobscot river, and has a capacity of approximately 3,000 horse power, with a reserve steam plant of about 2,000 horse

power, and this policy is making the Company an important factor in the future prosperity of Bangor as well as the surrounding territory, as the low rates at which electricity may be obtained, together with free factory sites which the Company offers, is bound to attract manufacturers.

Louis Kirstein & Sons

The firm of Louis Kirstein & Sons, Real Estate and Insurance Brokers, is generally considered to be among the largest and most important concerns of the kind in the state. The firm comprises Louis Kirstein, the founder of the enterprise, and his two sons, Bernhard M. and Abram L. The business dates its inception back 20 years, the sons being admitted to partnership in 1902. Their present offices, comprising a suite of five rooms in the Merrill Trust Building, are among the best equipped in Eastern Maine for the prosecution of matters real estate and insurance.



A glimpse of the handsome fire-proof curtain and decorations over the proscenium arch and boxes

A THEATRE OF QUALITY

THE BIJOU

BANGOR, MAINE

Most Beautiful, Sanitary and Strictly Fire-Proof
Theatre in the state. Built of Solid
Concrete and Steel.

**DEVOTED TO HIGH-CLASS
Vaudeville and Select
Photo-Plays . . .**

Refined Entertainment for Those Who Discriminate

TWO NEW SHOWS EVERY WEEK

Starting Every Monday Matinee Starting Every Thursday Matinee

3 Performances Daily, commencing at 2.30, 7, 8.45

SOCIETY ENTERTAINS HERE

One of the principal places of interest in Bangor. A visit to
the city is not complete unless you see the Bijou.

WALK - OVERS

FOR

MEN and WOMEN

LOOK AT OUR WINDOWS



We are proud of our windows, Just now they are more
than ever worth going out of your way to see because,-
All the newest Fall and Winter styles are there.
And because a full run of sizes and widths on every
style shown, is on our shelves.



PRICES

\$3.50 \$4.00 \$4.50 \$5.00 \$5.50 \$6.00 \$7.00

WALK - OVER BOOT SHOP

Ward and O'Connell 42 Central Street Bangor, Maine

Bangor's Magnificent Playhouse---The Bijou

One of the Handsomest Theatres in New England, With a Seating Capacity of Twelve Hundred

NEARLY two years ago, when Bangor was much agitated upon the subject of "civic improvement," a very real improvement occurred quietly and without the assistance of highly paid advisory committees—the opening of the Bijou Theatre. It fitted perfectly, this magnificent new playhouse, into the civic scheme of things; it became more than a mere amusement resort—it became an institution, the pride of Bangor citizens and the marvel of visitors.

feminine figures reclining upon either side. And then, adorning the front of the balcony, in the wall paneling and surmounting the great ornamental chandelier in the center of the ceiling—almost everywhere that the eye rests, in fact, is seen the plastic relief, beautifully wrought designs and figures, touched in old ivory and high-lighted with gold. The auditorium seats 1200, but perfect harmony imparts to it a sense of intimacy. And—happy idea of the



Interior View of Bijou Theatre. Photo was taken from the stage, showing the artistic arrangement of the Auditorium.

A description, in so brief a space, is not easy. As the Bangor Daily News said in the course of a long account of the opening: "Passing in from the lobby, a genuine Broadway theatre is spread before you—a panorama of plastic adornments, of panels and pilasters in old-rose and ivory and gold. If you are any part of an architect, you can but admire the graceful sweep of the broad, deep balcony, the gentle slope of the wide floor, the beauty of the three great arches which seem to melt and blend each into the other,—every line in the theatre a curve, it seems, every curve a work of art. Add soft rugs, carpets and draperies, and the golden gleam of concealed lights, and it is like entering some luxurious private parlor."

Almost any Bangor man will tell you, with a sense of almost personal pride and satisfaction, that it is the handsomest theatre in Maine, while not a few claim it to be as fine as any in New England. A great mural painting, representing The Play of the Graces, surmounts the proscenium opening—the lithe figures brought into graceful relief by myriads of hidden incandescents. There are high, wide boxes, elegantly draped and furnished, and surmounting each is a crystal, highly illuminated globe, with life size

architect—every seat commands a faultless view of the stage.

The Bijou is owned by Hon. E. H. Blake of Bangor and was built from plans made by the well-known theatrical architect, Albert E. Westover, of Philadelphia. It is constructed throughout of solid concrete and steel, and is considered the most strictly fire-proof building in the state. It is leased for a long term of years to A. Paul Keith, E. F. Albee and Harvey L. Watkins, and is closely affiliated with the more important of the Keith interests. Under the astute guidance of Local Manager Stephen Boggett, who has sensed from the start what Bangor people want, it has steadily prospered. Three performances a day are given, and the vaudeville is the best which money can buy, many of the acts appearing usually in only the larger cities and playing nowhere else in Maine. Despite the excellence of the entertainments, however, and the expense of conducting so luxurious a theatre, the highest price (outside the boxes) is 25 cents—for the simple reason that Bangor, metropolitan though it is, has not grown large enough to pay "big time" prices six days a week for ten months in succession. This, however, is Bangor's gain.

Strong Financial Institutions

Banks of Bangor Have Resources of \$24,000,000.00. Combined Deposits of Banks \$19,612,273.50. Bank Clearings of \$23,000,000.00 Show the Growth and Magnitude of Affairs. Two Savings Banks Have Deposits of Nearly \$9,000,000.00

BANGOR'S banks, upon which all the prevailing industrial and commercial conditions depend, and which stand as the very bulwark of the city's finances, are, in consequence, one of the very important points to be taken into consideration when discussing the general progress of the city.

In this branch of industry Bangor is well represented, having eight banks, all doing business and reported to be in the most sound and thriving condition. Of these three are national banks, three are trust companies, and two savings institutions. Most of the commercial banking institutions have savings departments. In addition a majority of the banks have safe deposit vaults.

On July 15th of this year the total resources of the Bangor business and savings banks were represented by the sum of \$23,500,000.

Excluding the savings banks the total capital involved in this city was \$1,025,000. This sum, it is seen, is divided among six banking houses. The surplus profits of these institutions are even greater and are placed at the figure of \$1,817,233. In addition to their capital and surplus each bank's stockholders are liable for an additional sum equal to the amount of stock held by them.

The deposits are greater by over ten times than the amount of capital involved, and in the resources of these six banks is recorded



Merchants National Bank

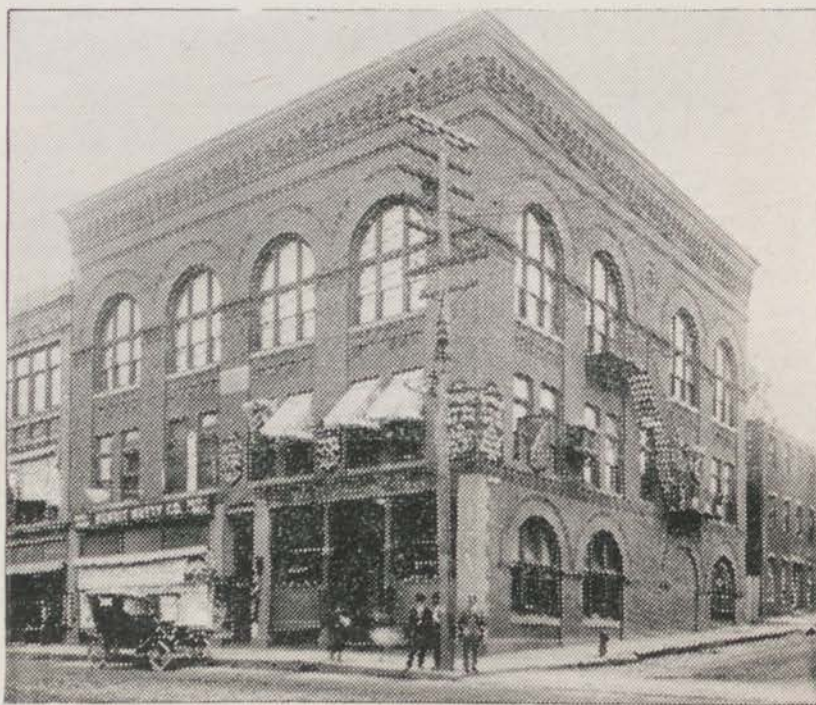
\$14,000,000, which represents deposits alone of \$10,000,000.

The two savings banks are utilized by upwards of 21,000 people and the total amount of money deposited by them is \$8,650,000, thus showing an average deposit of about \$412. The national banks and trust companies represent, for the greater part, the industriousness of individuals, firms and corporations in the mercantile and manufacturing world, while the savings banks are to a large extent the strong boxes of the common purse, and the average deposit, if large, which in the present instance is comparatively so, speaks for the industriousness of the wage earner.

The guarantee fund of the savings bank is over \$775,000, the largest being that of the Bangor Savings bank, which is placed at \$520,000.

The bank clearings of Bangor banks and trust companies for the past two years have shown a most gratifying increase, those of 1911 amounting to over \$23,000,000, an increase of about \$3,000,000 over the business transacted the previous year.

At no time in the history of local banking houses have they been in a more prosperous condition, and each separate institution has a pleasant story to tell of its growth in the past and optimistic prophecies for its future. Of the several banks, two, the Eastern Trust & Banking Co., and the



First National Bank, Exchange Street, Bangor

Bangor Savings Bank are now erecting magnificent structures for their occupancy. The Merrill Trust Co. already is housed in splendid quarters in their new building on State street, while the Merchants National bank occupy a modern edifice erected about five years ago. The other institutions also are doing business in substantial structures, provided with every modern facility and safeguard.

THE MERRILL TRUST COMPANY

Few banking institutions of New England can point with greater pride to their growth and development than can the Merrill Trust Company of Bangor. Its record for the past decade, especially, has been remarkable, for with assets of less than \$300,000 in 1903, the company has today total resources of almost three million, an increase of upwards of 900 per cent. for nine years. These splendid figures clearly indicate that the favorable terms and the excellent facilities afforded by the institution have been appreciated. The Merrill Trust Company was originally a private bank, established in 1872 by the firm of Bowler & Merrill. In 1903, the business was incorporated as the Merrill Trust Co. About four years ago they erected the handsome banking institution on State St., which is recognized as one of the finest and best equipped structures of the kind in New England. Architecturally it is one of the most substantial and handsome buildings in Eastern Maine. It is a



A Glimpse of the General Banking Rooms Mercantile Trust Co., Bangor, Me.

built with special reference to protection of bonds, stocks, and other valuables, against fire and burglary. This is one of the finest vaults in the state for the storage of portable valuables.

The Merrill Trust Company does a general banking and trust business. It receives deposits subject to check and allows interest at two per cent. on daily balances. In addition the company has a savings department. Also it may be mentioned, the Merrill Trust Company executes trusts of every description, and acts as transfer agent, registrar and trustee under mortgages. The buying and selling of foreign and domestic exchange, and furnishing letters

of credit forms another part of the business carried on here.

The last available official statement made by the Merrill Trust Co. reveals total resources of \$2,699,724.28. In loans, discounts, stocks and bonds, they have an investment of \$2,205,000. The capital stock of \$200,000 is further augmented by a surplus of \$100,000 and an undivided profit account of \$88,976.48. In deposits of all classes there is



Directors Room, Mercantile Trust Co., Bangor, Me.

represented the sum of \$2,301,147.93. The company's assets have increased over half a million dollars during the past year.

The officers and directors of the Merrill Trust Company are as follows, to wit: Henry W. Cushman, president; Charles R. Gordon, treasurer; H. B. Russ, secretary. The correspondents of the Merrill Trust Company are the Hanover National of New York City, the Second National of Boston and the Fourth Street National of Philadelphia.

EASTERN TRUST AND BANKING COMPANY

The Eastern Trust & Banking Company will move into its new home, which will be in Bangor's largest office and banking building in February, 1913. Commencing business in 1887, this company has had a remarkably substantial growth. Today it is one of the largest fiduciary institutions this side of the city of Boston. For a banking concern to build up a business representing in resources a sum exceeding \$5,000,000.00, to steadily increase its activities to more than 10,000 depositors creates a conspicuous business record for energy and successful management. It directs attention to Bangor and to Eastern Maine as offering a business field of unlimited possibilities and accomplishments.

The officers of the institution are as follows, viz: John Cassidy, president; Edward R. Adams, vice president; Charles D. Crosby, secretary and treasurer; and John H. Rice, assistant treasurer.

FIRST NATIONAL BANK

Bangor has the distinction of possessing a national bank, one of the first in the country to be chartered under the National Banking Act of 1863. This is the First National, organized in 1863 and succeeding the Market Bank, a state institution in business a number of years previous. This was the first national bank organized in the state of Maine, and it has been a United States repository since 1864. It is one of the most conservatively, yet ably managed banking institutions in New England, and depositors are thereby assured of that which should be most prominent in every bank, namely, unquestioned safety.

The last official statement of the First National bank reveals a capital of \$300,000, which is further augmented by a handsome surplus and profit account of \$321,032. As a matter of fact the First National has capital, earned surplus and stockholders' liability amounting to over \$900,000 which stands as security for deposits. The bank affords every safeguard and protection for your money.

At the present writing the First National bank had total resources of \$1,616,388. Its deposit account is represented by the sum of \$710,684. The officers of the bank are as follows: Isaiah K. Stetson, president; E. G. Wyman, cashier.

MERCHANTS NATIONAL BANK

Few banking institutions of New England have had a more successful record than has had the Merchants National of Bangor. Commencing business over 62 years ago, then as a state bank, and incorporating under the National Banking Act in 1865, the Merchants National Bank has had a steady and substantial growth. Today it has capital and surplus of \$363,335.39, and total resources of about \$1,392,000. Its capital of \$100,000 is augmented by a surplus and undivided profit account of \$263,335.39. Wisely invested in loans and discounts is the sum of \$726,018.46, while in U. S. bonds and other securities there is invested \$467,790.00. The last official statement shows that depositors had here the sum of \$938,000.00; outstanding National bank notes about \$100,000.00.

The Merchants National occupies quarters in the handsome structure erected by it five years ago. It is a four-story building of granite and buff colored brick. The up-

per floors are fitted up for offices. The building is one of the finest in the city of Bangor and is provided with every modern improvement and convenience.

BANGOR SAVINGS BANK

Organized in 1852, just 60 years ago, the Bangor Savings Bank has enjoyed a career of uninterrupted success ever since. Today it is rated as one of the largest and most substantial savings institutions in the state of Maine. It is one of the most conservatively managed institutions of the kind in New England, yet so wise has been its investments that it has not passed a single dividend since its organization. The Bangor Savings Bank has about 13,600 depositors whose combined savings aggregate the sum of \$5,595,896.71. That the institution is in a most flourishing condition is attested by the fact that it has a reserve fund of \$359,077.76, which is further augmented by a handsome undivided profit account of \$159,453.02.

THE PENOBSCOT SAVINGS BANK

The Penobscot Savings bank is one of the most substantial institutions of the kind in the State of Maine. It was organized in the year 1869 and has always been wisely and conservatively managed by able men of this community. The recent annual examination by the state bank examiner revealed total resources of \$3,297,732.48. On the same date there were deposits of \$3,042,211.12, representing the savings of 7,667 people. The officers of the institution are as follows, viz: Arthur Chapin, president; George H. Hopkins, treasurer and Ralph Whittier, assistant treasurer.

KENDUSKEAG TRUST CO.

Organized in February, 1906, and commencing business the following month, the growth and development of the Kenduskeag Trust Co. has been marked. In March of 1906 the deposit account was \$266,121.60. By October of the following year they had increased to \$900,000. The last official statement revealed deposits of \$1,427,996, an increase of nearly 600 per cent. since 1906, a record to be proud of. This same statement shows total resources of \$1,660,327.92. The capital of \$100,000 is augmented by a handsome surplus and undivided account of \$125,772.28.

PENOBSCOT LOAN AND BUILDING ASSOCIATION

The Penobscot Loan & Building Association, with general offices at 11 Columbia street, was organized in 1895 and has had a splendid record of success. It is one of the soundest and most carefully managed institutions of the kind in the state of Maine and has done a power of good in this section in its encouragement to the wage earner and others in the building of their own homes.

BANGOR LOAN AND BUILDING ASSOCIATION

No sounder or more conservative financial institution exists in the State of Maine than the Bangor Loan and Building Assn., located at 22 Broad street. It has done a power of good during its quarter of century of success, and many men and women have splendid homes as a result of depositing here their savings, for investment in building loan shares.

Charles M. Stewart

Charles M. Stewart, Vice President of the Bangor Chamber of Commerce, is an all around busy man. He is public spirited to the core, and when he gets after anything of a public or private nature there is no doubting who is behind it. Besides conducting a general insurance agency Mr. Stewart does an extensive business in flags, banners and decorating materials of all kinds, in fact he possesses the largest personal collection of flags of all kinds of any individual in Maine. Mr. Stewart is very prominent in both local and State Board of Trade work.

The Union Iron Works

The Union Iron Works represents the consolidation several years since of two of Bangor's long established machinery industries. The Hinckley & Egery Iron Company and the Bangor Foundry and Machine Company. The extensive plant occupies practically the whole square bounded by Oak, Hancock, Pine and Washington streets, and its various foundry, machine shop, assembling, finishing and warehouse departments are devoted to the manufacture of engines, boilers, and mill machinery and to general mill supplies, in which lines they are the largest manufacturers and dealers in Eastern Maine. The Union Iron Works also do a very large business in general mill repairs, and the establishment is not only a substantial but a highly valued factor in Bangor's industrial resources.

Bangor Brick and Construction Co.

The Works of The Bangor Brick and Construction Company are located at the corner of Fourth and Parker streets. The firm have achieved a wide reputation for the superiority of their goods and their productions meet the most advanced requirements of the architect and builder. The firms large city trade affords the best proof of its superior workmanship and reliable methods, while its product is shipped to all parts of the state. The officers of the corporation are as follows: Horace Purinton, treasurer; A. E. Purinton, President; H. W. Kierstead, manager.

Walk-Over Boot Shop

The Walk-Over shoes, for men and women have long

been famous in fashionable circles for their exquisite taste, elegance of design, correctness of style and perfection of fit. The Walk-Over Boot Shop at 42 Central street, Bangor, is one of the handsomest in the city, and a comprehensive stock for all classes is kept constantly on hand in order that requirements of patrons shall be filled with due despatch. The goods are thoroughly reliable in quality, and the business is steadily increasing in volume and value under enterprising, progressive and skillful management.

The Future of Bangor

By John R. Graham, President Bangor Railway and Electric Company



BANGOR'S future was never brighter than it is today. The now historic fire has proved to be a boon. At no time since I became a Bangor resident have I seen a stronger "get-together" spirit than now. The fire has been Bangor's rejuvenation and the good work that has been done in the past year, the development that is going on in all directions suggest the hustling young cities of the West rather than a New England town of Bangor's age. This gingering up has been and will continue to be a great thing for us all. This whole territory contiguous and contributory to Bangor is growing. We have as fine farms within a radius of twenty miles as can be found in Maine and all this section of the state is bound to expand wonderfully within the next ten years.

Naturally I am interested in trolley and power development. Bangor is fortunate in being located right in the center of one of the best power districts in this part of the country. Business along the different trolley lines is growing each year. All these things are helping to make more activity for Bangor. We have enough power to bring about much greater development in the future and there's no reason why we shouldn't get some promising industries here when we get straightened around. The kind of industries I'd like to see are the kind that can make a small beginning and then have a constant and healthy growth. What I advocate is a trade's school. There is no chance now for young people to fit themselves for industrial occupations and if we had educated help it would make the new industry proposition a great deal easier. I hope to see the establishment of an up-to-date trade school. It would draw pupils from all this section and they would help support it. The great factor in the upbuilding of any city is enthusiasm. Every one of us must have faith in Bangor's future. I have demonstrated that I have so I am practicing what I preach when I say this. If we all pull together, never miss an opportunity to say a good word for our city and do everything we can to help in movements looking to Bangor's betterment there will be no question as to our right to the title of the Queen City.

Brooks Brick Co.

Splendid facilities for the building trades of this section are afforded at the immense yards of Brooks Brick Co. of Brewer, a concern that produces between 4,000,000 and 5,000,000 fine building brick each year. In addition they manufacture drain tile in great quantities. For a season of five months the company paid out in wages the sum of \$15,000.00. From fifty to sixty hands are employed, at times.

The brick produced is of a most superior grade and has been, and is in demand by leading builders in all parts of Eastern and Northern Maine. In Bangor their brick is used in such structures as the St. John's Parochial school, the Pearl & Dennett building, the Adams extension, the Cassidy block, the new Coe building, the new Banton & Bailey, and others, in which a fine pressed brick was used. The officers of the Brooks Brick Co. are: Dr.

George Tibbetts, president; J. E. Littlefield, treasurer, and H. N. Brooks, general manager.

Doe Business College

The Doe Business College, Bangor, has long enjoyed a prestige and patronage state-wide in extent and eminently creditable in character. This enterprise was founded thirteen years ago and occupies commodious quarters in the Y.M.C.A. building, Hammond St. H. N. Doe is principal.

HOTEL EAGLE

F. L. BLINN, *Prop.*

Superb appointments. Every modern convenience. Every comfort body, eye and mind require. Famous for its excellent cuisine and perfection of service.

Only hotel in Maine serving dinner in the evening from 5.30 to 8 with music by Ladies' Orchestra.

Brunswick,

Maine

Windsor Hotel

F. O. Youngs, Manager

F. W. Durgin
Proprietor

BANGOR, ME.

*European plan
First Class
Cafe connected*

*Rooms with hot
and cold
running water
\$1.00 each
person*

*Rooms with
private bath
and toilet,
\$1.50 each
person*



50-KNOX-80

The Greatest Hill Climbers in Maine



Also State of Maine Distributors for

COLE 40

The Car That Will Surprise You

The Portland Co. GARAGE 58 FORE ST.
PORTLAND, MAINE

IMPERIAL HOTEL

J. S. JUMPER,
Proprietor



104-106 Oak Street
**PORTLAND
MAINE**

*One minutes walk from
Congress St.*



European Plan
\$1.00 per day

The IMPERIAL is centrally located in a quiet, residential street and is first class in every respect. Hot and cold water in every room, rooms single or en suite with or without baths. Telephone in every room. Write for booklet.

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SMITH & WEST

Electrical Contractors

and Gas Fitters . . .

All Kinds of Electrical Work Promptly Done

80 COLUMBIA STREET

Telephone 501-12

BANGOR, MAINE

BOARD OF TRADE

members and their friends deserve the very best that's going—and they're "wise" enough to know when they get it. That's why our

LAUNDRY AND

Dye House service is so widely patronized and highly praised. It's the best that Eastern Maine offers; it's the service YOU want. Whenever in or near Bangor, better let our

DYE HOUSE

Department cleanse, press and repair your garments. A big help at little cost.

AT THE WHITE STAR

THE PORTER-PARSONS CO.

18-20 CROSS ST.

Telephone 6

BANGOR, ME.

With the Traveling Men

Official Organ of the Maine Commercial Travelers Association



Photo by Chalmers

Albert Rufus Brown

Thanks to the master influence of the madam and the cajolery of the artist, Albert Rufus Brown was led up before the camera lens with that same nonchalant air that a convict displays on availing himself of the hospitality of the electric chair. We think you will agree he is a nice-looking chap too, and his geniality is just as attractive as his physical makeup. His father called him Rufus, his mother called him Albert, the girls, they call him Allie, but the boys, they call him "Al," and they all like him according to.

So then, Al was born in Newburyport, Massachusetts, State, December 11, 1870, thus being close up to 42 years. At his urgent solicitation, his parents moved son Albert to Maine at the age of eight years. He yearned for the invigorating salt sea air of the rugged Maine coast. The Browns took up their abode at Wells, where he was a regular attendant at the little red school house, after which Gray's Business College in Portland did the rest.

Returning to Wells-by-the-sea, Mr. Albert Rufus Brown set his knowledge at work in a grocery store conducted by his brother at that place. In 1894 Albert came to Portland again and entered the employ of Kendall & Whitney, where his brother Fred had proceeded him and was one of the concern's traveling salesmen. Albert possessed that ever youthful ambition of starting at the bottom and working his way up by sheer merit. He got his wish all right, being assigned to the basement, hustling boxes, crates and things; but when in due course of time he had advanced himself to the street floor, there was very little about seeds, agricultural implements, ice chests or wooden ware that Al was not wise to. He remained with Kendall

& Whitney for three years and knew so much about farming tools that it hurt him. He just simply had to get out into broader fields for expansion purposes.

On February 15, 1897, R. B. Dunning & Co., of Bangor, took pity on him and booked the lad as a traveling salesman—this same Albert Rufus Brown. The house of Dunning also specialized on things agricultural, so Albert was right at home, when he went away from it on his first trip. (Do you get us?)

At this time Albert's house had no other real salesman, but occasionally "Jim" Dunning would hike out a bit when opportunity allowed.

Rufus, as we previously insinuated, being good-looking and magnetic and polite, naturally made a fine impression with the trade, and happy it is to relate—a lasting one. For fifteen years he has been holding those same early day customers and annually adding materially to his list of supporters. Brown's territory was from Waterville, east, and gradually it has grown to include the counties of Penobscot, Piscataquis and Hancock.

R. B. Dunning & Co. are the most extensive dealers in seeds and agricultural labor-saving devices in Eastern Maine, besides being high liners throughout New England, so when the boss told us that no traveling man in the state is better liked or has the confidence of his trade to a greater extent than our own Albert Rufus Brown, we guess we can bow and sit down. The Dunnings were never accused of being hot air dispensers and a look through their extensive quarters on Broad street, Bangor, will satisfy anyone that they are a house full of business getters.

Albert holds forth each year at the Eastern Maine State Fair, being in charge of the firm's exhibit, and it is on these occasions that he shines as a host, his friends from all over Maine availing themselves of these opportunities to participate in his royal hospitality.

Mr. Brown was married to Miss May Isabell Trickey of Bangor in 1899 and allows he has two of the finest children in the state, Miss Beatrice May and Master Ralph Francis; so it is little wonder that father looks forward to those week-ends when he can be at his own snuggerly, a charming home on Grant street.

The next best thing to his home is his camp at La-grange, called "Hemlock Lodge" where too, he entertains delightfully. He modestly allows he is one swell chef, and always cooks for the crowd. We will pass his cooking without comment, but as a mixologist he stands unique.

Albert Rufus Brown is something of a "joiner," being of the U. C. T.'s, Maine Commercial Travelers Association, the Masonic bodies and a Shriner. He leans tenderly toward both fishing and hunting, but his one real hobby is "Home, Sweet Home."

* * *

The Billie Buxtons have gone over to New York to buy a pair of shoes and see what's "diding" on the great white way. On their return they will again establish headquarters at the Falmouth Hotel, Portland, for the winter months.

G. B. Tibbetts M. D., Pres. J. E. Littlefield, Treas. Tel. 37-11 H. N. Brooks, Mgr. Tel. 999-13

Manufacturers of

WIRE CUT FACE and COMMON

Brick and Land Tile

Estimates furnished

BROOKS BRICK CO.

Tel. 424-12 Maple Street BREWER, MAINE

J. M. ARNOLD SHOE COMPANY

Wholesale

BOOTS and SHOES

DISTRIBUTORS

Advertised Hub-mark and Bay State Rubbers
BANGOR, MAINE

THE SECOND NATIONAL BANK OF BANGOR

Capital \$150,000

Surplus and Profits Earned \$481,872

Total Assets \$1,703,863

A strong bank with the equipment, the
experience and the strength to give the best service.

The Dog reports fall business immense—in rubber.

A. C. Gatchell has been touring Eastern Maine with his Edgewood Tobacco.

Tom Cary has been into the East looking after electric belts. He got them—and lost.

Ben Golding who sells ladies' flesh reducers, has been spending his vacation at South Bridgton.

Jim Kerr looks thin and picked as a result of dieting and exercising. He does not look as cute as he used to, but says he feels great.

Since Bill Adie sang "Everybody Is Doing It" at the recent Willard Beach minstrel show, that once popular song has been shelved forever.

"Artie" Guild has been in Maine this month, spending most of his time at Peaks Island aiding Henry Black in the discharge of his social obligations.

Harry Wade, with his Red Star auto, is conspicuous at all the "down East" fairs this month. Says people are foolish to work during these beautiful fall days.

Wesley E. Downing, representing Stone & Andrews, the Boston manufacturers and distributors of classy paper, was in Portland last week calling on the trade.

Quiet little Eddie Fossett has been administering his headache powders to the near politicians of Aroostook since election and his remedies have met with a tremendous demand from Bangor to Fort Kent.

Frank Cayting, who represents the wholesale grocery house of T. R. Savage Co., is doing a great business. Frank says business never need be dull if one will keep everlastingly at the plugging end.

Georgie Beaumont, Waitt & Bond's husky boy, has been taking lots of orders and passing out the smokes to his friends all along the line. His complimentary list of smokers just about offset those who come by their weed legitimately.

Ex-Actor Harry Gladwin has been carrying his arm in a sling all over Maine during September, although it has not interfered with his taking orders for Dills, and says they have been coming a-plenty. He has traveled East to the line.

The many friends of Walter Major Jordan, who was for many years the dean of traveling men, until he retired some few years ago, will be pained to learn that he is confined to his home in Portland, as the result of a shock which he had a short time ago.

"Dell" Peckham, who sells "Educator" shoes for Rice & Hutchings in Maine, has made his permanent residence in Bangor, that he may be one Johnnie-on-his-job at all times. Dell can talk Educator foot wear in several different languages. It is part of his job.

W. H. Hasbrouck, Jr., and N. B. Lamm of New York, have for ten days past been doing window decorating at Bangor, featuring Lucky Strike tobacco. When off duty they are handing out samples and looking the fair ones over. They are high liners at everything they undertake.

Wm. L. Delavina, of the Delavina Cigar Co., Portland has just returned from a four weeks' trip across the coast of Maine, and reports the biggest business that he ever had on their "44" cigar. By the number of orders he shows the cigar is certainly making good and here's hoping it does.

Charles F. McIntosh, with a thick coat of tan on his interesting countenance, is out for business after a five weeks' lay-off spent at the town Jed Prouty made famous. Charlie is showing a swell line of fall millinery fresh from the recent Boston openings. His house, G. R. Fiske & Co., is the home of classy creations.

E. A. Solomon, Mayor of Cliff Island, and who has been summering on that delightful island since early last spring, has closed his cottage and departed. "Soly" says he has played the gentleman of leisure right up to the limit, and quits only when he is broke, and has now got to get out and hustle for the long, green needful.

Robert L. Whitcomb's bungalow, the Kiddery, at Whale's Cove, on the ocean side of Peaks Island, is occupied by two of Mr. Whitcomb's friends in the carpet trade, with their families, Orrie S. Horton and William H. Redmond, both traveling salesmen for the M. J. Whittall Carpet and Rug Manufactory. Both men are residents of New York.

E. W. Sherburne of Newport, otherwise known as "Honest Sherb," is once more on the road singing the praises of Huston's Crackers and Cookies, after an illness of several months. He says he is gaining strength and business more rapidly than before, and allows it pays to be sick once in a while, judging from the orders he is receiving. Here's good luck to you, Sherb.

George Seward, who smokes, talks and gets his eats out of the Humbolt cigar, has been spending the heated spell down among the islands of Casco Bay, making an occasional cross country run through Maine just to see that no one is getting his famous 10-cent smokes back on the rear shelf. George and his cigar hail from Levy & Co. of New York and his headquarters are Boston.

Jim Barker has lived out those two measley little weeks he has been looking forward to for fifty long separated Sundays and has gone back to Boston to again harp away on Standard Oil products. James spent his rest period at Peaks Island, to say nothing of his money, and the tin type and shooting galleries and merry-go-rounds and skating rinks are the richer for having had him in their midst.

Joe Dow has returned from one of his occasional pilgrimages through the Maritime Provinces as far as Halifax, and although he reports big sales to all the wholesale drug concerns in that section, he feels good to be back in Maine, where the grass is greener, the skies are bluer, and the women fairer than on any other spot where the light of day doth shine. Let's see, did not Joe steal that last effusion from some one higher up?

The many friends of Fred C. Hatch of Bangor will be grieved to learn of his death, which occurred at his home in Bangor the latter part of August. Fred was one of the most popular young salesmen in Maine. His traveling career started at the early age of 16, being the youngest salesman in the employ of the National Biscuit Co. At 21 he was promoted to inspector of the box factories of the company at Somerville, but after two years was obliged to return to his home on account of ill health, which finally resulted in his death at the early age of 33 years.

A Company That Has Erected Many Fine Structures in Eastern Maine

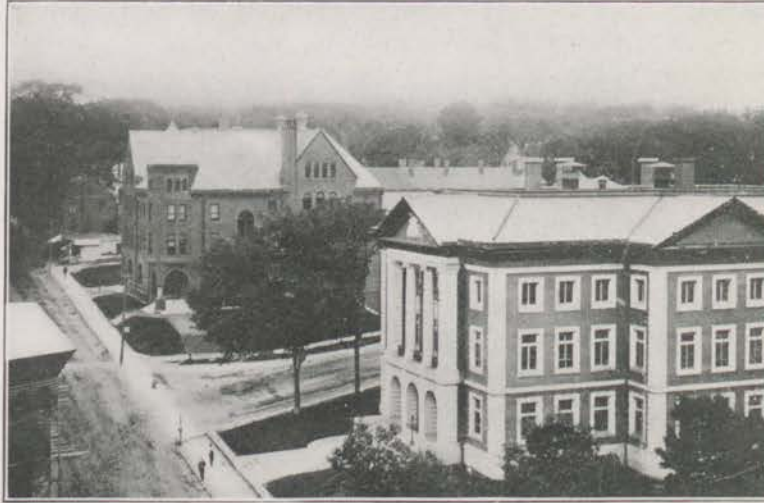
The building trade is one of vital importance to the material growth and prosperity of Bangor and an important factor in supplying the demand in this line is the W. N. Sawyer Contracting Company, a concern that has erected some of the finest buildings in the city and that has underway many large and important building commissions at the present time. The W. N. Sawyer Contracting Co. was incorporated April 1st, 1911, and is carrying on the business which was established by William N. Sawyer in 1878.

Some of the commissions which Mr. Sawyer has carried out in whole or in part are, two wings and a kitchen building for the Eastern Maine General Hospital, the Y. M. C. A. building in Bangor, also the school buildings on First, Larkin, Elm and Pine streets, the Library building at Corinna, Odd Fellows' building at Belfast, Experiment Station and Lord Hall for the University of Maine at Orono, halls for the Odd Fellows and Masons at Camden, high school building in Old Town, and in Bangor several large commercial structures, such as the Bass block and Columbia building, and buildings on Columbia street for Dr. T. U. Coe; also the Congregational church on French street which was burned in Bangor's great fire.

Some of the buildings constructed in the year of 1911 by the W. N. Sawyer Contracting Company are: The Bucksport National Bank building at Bucksport, the Hall building on Exchange street, Bangor, the J. Bachelder estate building on Exchange street, the Charles Stetson building on Exchange street, the Woodward building at the corner of Park and Somerset streets, the Pearl buildings and others. This year they have also built two reinforced concrete buildings on Franklin street, for the Graham Realty Co., one being a three-story and the other a four-story building. Both are

fireproof. They, too, are building a six-story brick, granite and steel bank and office building on State street for the Eastern Trust and Banking company.

The officers of the Company are W. N. Sawyer, president and treasurer, A. C. Stanley, secretary.



The Court House and Y. M. C. A., two of Bangor's fine public buildings which were outside the path of the conflagration

Wm. Z. Clayton Co.

A prominent and responsible house engaged in the undertaking and embalming business in Bangor is that conducted by the Wm. Z. Clayton Company, who occupy the whole building numbered 117 and 119 State street. This house has been established many years, Mr. H. Clifton Eye, the present manager, having been associated with the concern since 1904. The Company has always

commanded a liberal and influential patronage and are prepared at all times to furnish everything in the undertaking line, their charges always being reasonable. The firm carry one of the best stocks in the state, including the Meadville steel vaults.

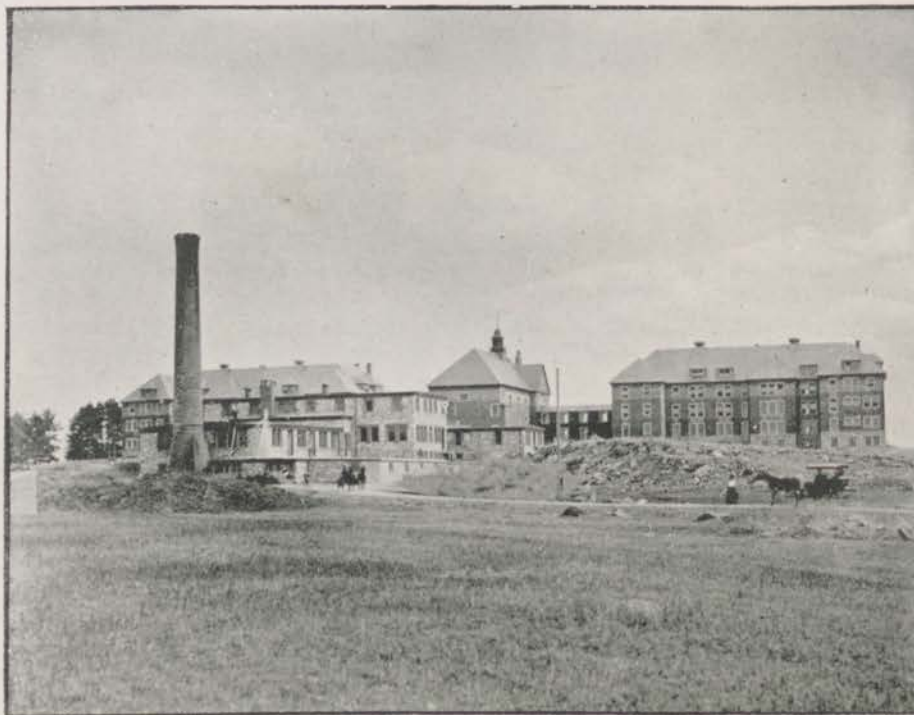
Mr. H. Clifton Eye is a funeral director and embalmer in the fullest sense of the word, and gives immediate attention to a call for his services whenever made.

One of the Best Equipped Plants of the Kind in Maine

On August 14 last the Penobscot Lumber & Box Co. assumed full charge and management of the Smith Planing Mill Co. of Brewer. The new corporation was organized in May of this year, with a paid-up capital of \$50,000. The

industry is one that was established over sixty years ago, and an 1882 was incorporated under the name of the Smith Planing mill Co., on August 14 last, this company being succeeded by the present owners.

The plant of the Penobscot Lumber & Box Co. is located in Brewer, having a frontage of over 1,200 feet on the Penobscot river. Here, with unexcelled facilities for handling their products, both by water and rail, the Penobscot Lumber & Box Co. manufactures lumber and lumber products of every description.



Eastern Maine Insane Hospital, Bangor

The Colonial Hotel



The Colonial Hotel

The Colonial is one of the representative institution and a valued feature of Bangor, combining in the most perfect manner every comfort, elegance and convenience with the refined and quiet atmosphere of the best circles of home life. The house, which is practically new, is handsome to look at, delightful to live in and is located in Bangor's finest residential district, 169 Union street, a short distance from Main street. The accommodations for transient guests embrace rooms single or en suite with bath, every room having electric lights, steam heat, hot water, telephone and large closets and are approached through broad corridors.

Everything is new in the hotel and it is thoroughly attractive throughout. It is richly furnished, artistically decorated, while every modern improvement has been introduced, including elevator to all five floors. The dining room is one of the handsomest in Maine and the cuisine is made the constant study of experts and an experienced corps of assistants meets the demands of the excellent bills of fare for which the house has become widely noted. Mr. T. Walter Packard, the manager, has spent many years in the hotel business, he is a liberal caterer, believing in the best and plenty of it, and his management of the colonial has been eminently successful as the large and increasing patronage well attests.

L. M. Young Company

A prominent factor in the lumber trade in Bangor is the L. M. Young Lumber Co., whose main office is located in the Merchants National Bank building. The firm are wholesale and retail dealers in White Pine, Spruce, Hemlock and Fir lumber, and make a specialty of the special requirements in boxing lumber of all kinds for box shoo factories and the manufacture of boxes. Owing to special advantages this company is able to furnish cargoes of the finest "rightly graded white pine," and are the only thoroughly equipped concern east of the Hudson river specializing in White Pine. This in itself is a distinct department of the lumber business, and the L. M. Young Lumber Co. are recognized as the pioneers in furnishing this class of stock. Their lumber is manufactured largely at Stillwater, Milford and Passadumkeag, while wholesale yards and docks are maintained at Brewer. The firm also have a wholesale yard and dressing mill at Deering Junction, Maine, the mill being thoroughly equipped throughout.

The liberal measure of support accorded this firm is largely due to their long identification with the trade, and the painstaking care uniformly displayed in promptly and accurately filling their customers' orders and seeing that instructions are implicitly followed.

The Famous Pine Tree Couch Hammock

The importance of Bangor as a great purchasing point is forcibly illustrated by the flourishing existence of such an establishment as that of H. L. Day, Son & Company, manufacturers of the famous Pine Tree Couch Hammock, National Woven Wire Springs, Mattresses, etc. Established only sixteen years ago, the enterprise has steadily

grown, until today it is the largest of the kind in the state. The present plant, 117 to 129 Front street, which they moved into in March, 1910, is a five-story structure, comprising something like 30,000 square feet of floor space, and is splendidly equipped with special machinery and appliances. Their Pine Tree Couch Hammock commands a decided preference among dealers and has given perfect satisfaction to all purchasers. It is the steady policy of the management to maintain the highest standard.



Home of H. L. Day, Son & Co.

BANGOR WINDOW SHADE CO.

Brass Rods, Trimmings, etc. Prompt Work and Satisfaction Guaranteed. Rugs, Linoleums and Art Squares. Prices Very Reasonable. Order Work for Window Shades and Carpet Laying. Telephone 501-4. Residence, Telephone 795-14.

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78 Columbia Street

BANGOR, MAINE

BANGOR BOX COMPANY

Manufacturers of

Paper Boxes and Fine Stationery

Ask Us About Our Holiday Boxes

BANGOR, MAINE

Maine's Leading 5c Cigar!

B. F. A.

Largest sale of any one brand in the State

A BANGOR PRODUCT

Manufactured by B. F. ADAMS

If you want to save 50 per cent.
in the cost of your

FIRE INSURANCE
CONSULT

J. M. BRIGHT

10 BROAD ST. Telephone 415-12 BANGOR, ME.

C. H. FREY

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FREY'S CAFE

30-32 Central Street

BANGOR, MAINE

P. T. DUGAN & CO.

MANUFACTURERS OF AND DEALERS IN

**Trunks, Bags, Cases, Robes
and Horse Clothing**

Harness and Riding Saddles. Ordered Work a Specialty.
Wholesale Shoemakers' Supplies, Sole Leather, Rubber
Soling and Cements. Headquarters for Turf Goods and
Veterinary Remedies.

34 Central St. Telephone Connection BANGOR, ME.

The Page & Annex

Being a house that is quiet, clean and respectable. It
handles no liquor or tobacco. It bids fair for clean,
Home-like folks. 65 Outside Rooms. American and
European Plan. Restaurant Connected.

Next Block to Central Fire Station

63-77 UNION ST.

J. N. V. LANE

Artistic Lighting Fixtures, Electric Wiring and Supplies

195 EXCHANGE STREET

TELEPHONE 112

BANGOR, MAINE

Bangor Gas Light Company

Bangor is particularly fortunate in the possession of a strictly modern and efficient gas plant. The Bangor Gas Light Company serves its patrons with an efficiency seldom experienced, even in larger cities. The original gas company was organized back in 1850, local residents being the original incorporators. Gas first was burned in Bangor in the year 1853, the company on that date carbonizing about 3,000 pounds of coal, generating and sending out to the consumers some 9,000 feet of gas. Since that time there has been a steady increase in the use and consumption of gas. Many times the plant has been enlarged and improved, until at this time there is used in Bangor and vicinity over sixty million feet of gas per annum. The plant on Walter street is thoroughly up-to-date. There are two gas-holders, one of 400,000 feet capacity and the other of 100,000 feet. In a day's operations the company consumes nearly 50,000 pounds of coal, producing 25,000 pounds of coke, for fuel purposes, also other valuable by-products of commerce, such as coal tar, etc. In order to supply the various streets, etc., of Bangor and Brewer with gas there has been installed between 40 and 50 miles of large and small feed pipes, or mains. These are constantly being augmented with new pipe lines as new streets are opened, or as the consumption of gas increases in older sections.

The popularity of gas as a fuel for heating and for cooking purposes is increasing rapidly in the homes of Bangor and Brewer people, its efficiency and economy being generally acknowledged. The company is liberal in its treatment of its 3,500 patrons, making connections with and setting up meters free of charge, and selling ranges at manufacturers' cost prices.

The value of the gas service, such as is afforded by the Bangor Gas Light Company, in increasing the earning capacity of rented property is becoming more and more evident to landlords, with the result that many of the modern apartment houses, tenements and private residences in Bangor and Brewer are now rented with gas stoves and gas attachments all complete.

The officers and managers of the Bangor Gas Light Company are Morris W. Stroud, president; John C. Lowry, vice-president; W. T. Robinson, secretary and treasurer; S. P. Curtis, general manager, and C. R. Stull, manager of the Bangor works.

The B. F. A. Cigar

The keen, intelligent public is quick to perceive and prompt to patronize that tradesman who, by the exercise of skilled experience, sound judgment and untiring industry, facilitates the securing of the choicest, honestly-made goods on the most favorable terms. In the front rank of Bangor cigar manufacturers is B. F. Adams, to whom the above remarks strictly apply. This gentleman occupies commodious quarters at 31 Pickering square, having been established in 1904. His aim and policy has ever been to attain a still higher standard of perfection in all goods manufactured, and how well he has succeeded is shown by the fact that his B. F. A. five-cent cigar has reached the largest sale of any single brand in Maine, while his Big Ben, ten-cent cigar, has become famous all over the state. The factory comprises three floors, and is thoroughly equipped throughout. Employment is given to from 25 to 30 hands, the approximate pay roll being \$20,000 yearly. Mr. B. F. Adams is hale, hearty and husky, and is a gentleman of ability and integrity, whose continued success is assured.

Bangor's Largest Retail Establishment

Among Maine's leading retail establishments there are few of more prominence than that of the Besse-Ashworth Co. in Bangor, the largest specialty house for men, women

and children's wear east of Boston, and one of the chain of forty stores of the great Besse system that stretch half way across the continent from Kansas City to the Queen City of the East.

Imposing among the prominent buildings of Bangor's busiest street looms the four-story block occupied by this company. The attractive appearance of the dead black building, its large signs of brass and gilt, the window boxes with trailing vines and bright blossoms, the large windows with their beautiful leaded glass panels, the broad display windows with their thoroughly modern and up-to-the-minute trimming, creates a most favorable impression and invites one to enter this, Bangor's brightest, cleanest and best retail business house.

The store is truly metropolitan in every way, and the attentive, courteous manner of the employees, from the elevator boy to the manager's assistant, makes the visitor feel a hearty, homelike welcome.

There are four floors in the building, with a large basement given over to a special department, an aggregate of over 25,000 square feet of floor space, all of which is utilized to the best possible advantage. The first floor, devoted entirely to men's wear. The shoe department occupies the entire second floor, and here the best shoe manufacturers in the country are represented. The Besse System carries a line of specially made shoes that find a large demand. On the third floor one finds the largest department in the whole state, devoted to boys' clothing alone. There is everything one could ask for. The top floor, a splendidly lighted room, with its plush carpeted floors, and mahogany and plate glass cases for the display and protection of the delicate fabrics in many of the beautiful gowns shown, always attracts the feminine.

A department that bespeaks the enterprise of the management and the progressive policy of the store is the "bargain basement," a boon to the workingman, and the only one of its kind in the state.

There is always in attendance a corps of capable and efficient fitters in the alteration department.

Much of the success of the establishment is due to Mr. Arthur Ashworth, the head of the company in this city, who has its active management. He is one of the younger business men of Eastern Maine, but by his progressive ideas and strong personality he has won a high place in the business circles of the city.

The Besse-Ashworth Co. stands behind every article that goes out of its doors. The business is transacted on a strictly cash basis.

E. Mansfield & Co.

E. Mansfield & Co. are the only manufacturers of the celebrated Orono Cant Dog, looked upon as the standard in lumber circles, and immense numbers of indispensable devices are shipped to all parts of the world—wherever lumbering is done, on large or small scales. The plant of the firm is located at Orono, comprising a three-story and basement structure, each floor 100x200 feet in dimensions. Throughout the equipment is thoroughly modern.

The large output of the Orono factory is disposed of through the Bangor headquarters at 75 to 85 French street, where the firm occupies a three-story structure, equipped with every facility for the prompt and efficient handling and shipping of goods to the concern's trade territory, principally to the United States and the Provinces, although at times the products are exported to other parts of the world.

THE LAFAYETTE

JAMES CUNNINGHAM Prop.
Cor. Congress and Park Streets
AMERICAN PLAN



PORTLAND'S NEWEST AND MOST MAGNIFICENT HOTEL

ASTOR CAFE

Maine's Finest and Most
Sanitary Restaurant for
Gentlemen and Ladies.



Home-Made Cooking a Specialty *One visit will insure your steady patronage.*

Attractive private rooms for dinner parties.

18 Temple St. Portland, Maine

Midway between Congress and Middle Streets

The SHERWOOD

WILLIAM HEBERT
Proprietor

88 to 94 Park Street,

Portland, Maine



Exceptionally quiet and accessible. Shaded residential street. All modern improvements. First class in every respect.

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UNDER NEW MANAGEMENT, PORTLAND, MAINE



J. J. POOLER, Proprietor

The only Hotel in Maine conducted on both
EUROPEAN and AMERICAN PLAN

WEST END HOTEL

H. M. CASTNER, Proprietor

Opposite Union Station, Portland, Maine



Remodelled and Refurnished Throughout

AMERICAN PLAN

Rates from \$2.50 to \$3.50 Per Day

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Under New and Progressive Management

H. E. Thurston & R. Himmelein, Props.

Located on Congress St., in the heart of the business center, and especially convenient for traveling men and others desirous of being near business section and points of interest. Modernly equipped throughout. Rooms single or en suite with or without private bath. Elevator service. Electric lights and hot and cold running water in rooms. Electric cars pass the door.

Take Munjoy Hill Car from Union Station

Near Monument Square

Splendid, moderate priced Cafe run in connection with house under same management.

European plan \$1 upwards

American plan \$2 upwards

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MAINE

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Manufacturers and
Wholesale Dealers in

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Walter G. Davis
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MANUFACTURERS OF

Copper and Galvanized Iron Gutters and Cornices. Skylights, and
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Slate Roofing. Tin and Corrugated Iron Roofing.

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Tea Importers

AND

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Dealers in

IRON AND STEEL

Heavy Hardware, Carriage Woodwork,
Blacksmiths' and Lumbermen's Supplies

195-197 Commercial St. PORTLAND, ME.

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VITRIFIED SALT GLAZED DRAIN AND SEWER PIPE

Fire Brick, Tile and Fire Clay, Flue and Chimney Lining,
Clay Specialties for Paper and Pulp Mills, Portland Ce-
ment, Lime, Hard Wall Plasters, Mortar Colors, Cement
Waterproofing Materials, and Agricultural Lime. . . .

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WINSLOW & CO., Props., Portland, Me.

E. B. WINSLOW

SETH W. HERSEY, SUPT.

Incorporated 1892

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PAPER BOXES

OF EVERY DESCRIPTION

OTHER THAN FOLDING CARTON

"Common Sense" Mailing Boxes a Specialty

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BROWN'S INSTANT RELIEF

Used as directed can be relied on to relieve acute pains of the stomach and bowels. Used in thousands of New England Homes.

Prepared by the Norway Medicine Co., Norway, Maine.

NEW ENGLAND MOTHERS

DEPEND UPON Brown's Instant Relief

For a family medicine. Children like it. Valuable for Coughs, Colds, Sore Throat, Colic, Diarrhea, Mosquito Bites, Chills, etc. At all dealers, 25 cents.

Prepared by the Norway Medicine Co., Norway, Maine.

EVELETH'S HAND LAUNDRY

FOR
GOOD
WORK

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Brackett St.
Portland



ELIAS HERSEY ROOFING CO.

Composition and Gravel
ROOFING

2 Monument Square, PORTLAND, ME.

EASY

Bobbie—You have not such a big mouth, Mr. Smith, have you?

Smith—Certainly not. Why do you ask, little boy?

Bobbie—I heard Sis tell ma that she could get you to swallow anything.

A JUMP

His Sister's Caller—And you say your sister is skittish and nervous? I suppose she would jump at a mouse?

Willie—I don't know 'bout her jumpin' at a mouse, but I have heard her tell ma that she would jump at a proposal, whatever that is.

Yeast—He claims to be an honest man.

Crimsonbeak—Yes, but can he get any one to O. K. the claim?

Hawkins—That pickpocket they caught is really a very intelligent fellow.

Sampson—No doubt of it. He proved that by his ability to locate a lady's pocket.

TIME TO BURN

Dyer—What's your hurry, Mack?

Mack—Got to meet my wife at 1.30.

Dyer—Oh, you've plenty of time. It's only 2 o'clock now.

Guy W. Davis, Treas. and General Manager

Benj. Shaw & Co.

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Oldest Real Estate Concern in Maine Care of Property
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FIRE INSURANCE MARINE INSURANCE

Lowest rates. First-class companies. Losses adjusted fairly and paid promptly.

100 Exchange St. Portland, Me

CLARENCE H. ALLEN CO.

PAINTING
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187 BRACKETT ST., PORTLAND, MAINE

Frank M. Churchill

—Telephone—

ARCHITECT and ENGINEER

Wood, Brick, Steel, Reinforced
Concrete and Mill Construction

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Magnificent Harbor, Ideal
Climate, Excellent Hotels
and Boarding Houses.

Good Sport and Cool Breezes

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PORTLAND, MAINE

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34 Exchange St., Portland, Me

NO PAYMENT IN ADVANCE

Has been the policy of this institution for twenty-five years. We recognize the purchaser's rights to an examination of the goods, and a test of their quality before payment is required. Full satisfaction or no payment.



F. L. SHAW, President, Portland, Me.

THE THOS. LAUGHLIN CO.

MARINE HARDWARE AND GALVANIZING WORKS

Galvanizing
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PORTLAND, MAINE

News Notes About Portland

Portland Stoneware Company suffered a severe loss by fire early on the morning of Aug. 27, when the company's No. 1 mill, a four story structure 175x66 feet, was leveled to the ground, and destroying thousands of patterns and dyes, a collection of years and many of which can never be replaced. The loss is estimated at between \$60,000 and \$70,000. President Winslow of the Company announces that a larger and better building will supplant the one destroyed.

Mr. Whitney's business block, corner of Federal and Temple streets, is also finished and adds materially to the aspect of that locality.

The prospects are good for the locating in Portland of branches of two out-of-state concerns, one a wholesale grocery house of Providence, R. I., and the second a printers' supply house, also of Providence. Both concerns have had representatives here looking the ground over, and assure us prospects are very promising.



Water Sports in Casco Bay Appeal to the Inland Tourist

Messrs. J. H. Hamlin & Son, the Commercial street lumber merchants, have moved their headquarters from 329 Commercial street to the Masonic Temple building. We understand this is for the purpose of making way for the new cold storage establishment to be constructed in that locality. Other concerns located thereabout will also find it necessary to seek new locations.

Albert Jones, son of Henry Jones, of the Megquier & Jones Co., has resigned his position with the Boston contractors with whom he has been associated for a number of years, to become the confidential clerk of his father.

The Ammi Whitney apartment houses, corner of West and Vaughan streets, are about completed. They are among the best in Portland, and are being rapidly engaged.

One of the last acts of Congress was the passing of the Deficiency Bill, which carried with it an appropriation of \$43,880 to be used for the purpose of increasing the quarantine facilities in connection with the immigration office of the port of Portland. The experience of last winter when a ship load of immigrants arriving at Portland, had to be reshipped to Boston, due to lack of suitable quarantine facilities at this port, brought out a protest from the steamship officials here, which resulted in the Board of Trade appointing a committee to take the matter up with the government officials. The regular steamship season opens November first and it is expected that all additions for which this appropriation calls will be completed by that date.

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BOARD OF TRADE JOURNAL.

Wanted—Men With "Backbone."

In advertising for a man for a responsible position, a firm stated, among other needful qualifications, that he must be able to "confront antagonism."

What the firm really wanted was a young man with backbone and the stamina necessary to carry him over obstacles. This kind of a man would seem easy to find, but the trouble is that most men of courage in the face of smoothly going affairs go all to pieces when confronted with friction. In the first instance they are strong, reliable and clear-headed, but under the latter circumstances they are of no earthly account.

A young man who occupies a high position in a large firm recently spoke as follows in this regard. Said he:

"I never allow myself to go to the heads of the house with trouble unless it is one that seriously affects the firm's revenues.

"I consider that I am paid for solving the business problems that present themselves and that I must fight them out alone whenever possible. Otherwise I should not be worth half the money I am getting and would sink to the level of an ordinary clerk.

"Acquiring the habit was next to impossible and for a time I felt that it could not be done, but after the first struggle was over the next one was easier and they have been growing less worrisome with each encounter. I do not mean to say that they are easy, but simply that one with determination may often overcome the seemingly impossible."

This is the kind of employee that is wanted everywhere, the man who can solve his own problems and fight his own battles without running to his superior with every little annoyance that confronts him. It is this sort of man or boy who will eventually school himself for a business of his own, where he may safely invest the money put by from the splendid salary that such an individual is able to command.—*New York World*.

Sam is Dead

AND A KIND AND LOVING NEIGHBOR WRITES HIS OBITUARY.

Sam Lobdell is dead. Some days ago he was stricken with blood poisoning from a bite in the neck, self-inflicted, while fighting with his wife when he was drunk and she intoxicated. Drs. Grindle of Eureka, and Butts of Claryville, were in attendance, but despite their utmost efforts the poison spread until, as a last resort, they used the knife, amputating at the cervical vertebrae. The operation was of no avail, however, and now he aint here any more.

Sam was an unique character. Only once in a generation is a community pestered with such a human viper, such a moral X; he was the unsolved conundrum, "What is he good for?" His only virtue was the persistence of his wickedness, his only excellence the stâbility of his unrepentance.

Booze fighter, liar, wife beater (though he is scarcely to be blamed for this), chicken thief, egg stealer, profane and vile of speech to the point of nausea, he was the trade

mark of sin, the sentient emblem of vice with no crime, but work, beyond his capacity. He was even worse; but he has gone hence and it is never our inclination to kick a man when he is down.

Yet at death his proverbial luck was with him. He goes below just as the whitening frosts and the chilling winds are ushering in a long and tedious season for the good who are left. As was so often the case when in life and in jail, he'll keep warm and comfortable at other's expense.

Well, so long, Sam, and so long as it is long, good luck.—*Sullivan County Review*.

The Nation's Business.

Washington, D. C., July 22nd. The Chamber of Commerce of the United States, of which Harry A. Wheeler of Chicago is President, began this month publishing "The Nation's Business." This periodical will be distributed from Washington to the editorial writers of the nation and to the constituent members of the National Chamber of Commerce.

It is intended to furnish a survey of the constructive progress of the nation along lines of agriculture, mining, manufacture, transportation, distribution and finance. It will be devoted to the news of progress and of organized promotion. It will include statistical statements of development and cover the bureaus of the government departments that are related to business and commercial activities at home and abroad.

G. Grosvenor Dawe, Chief of the Editorial Division, states that the "Nation's Business" is intended to place in the hands of editors facts regarding each basic activity of the United States and data regarding each State of the Union. It will be a compendium of progress news. It will cover an uncovered field. Its primary purpose is to serve the editors of the nation without cost. Such an organ will also render service in the direction of nationalizing thought; for at present the man in California has but slight idea of what is going on of a constructive character in Maine; the man in Michigan has but slight idea of what is going on in Texas. In other words, by regarding progress matters throughout the nation as of interest to all the nation, it will be part of the work of the Chamber of Commerce of the United States to furnish progress information in such a way as to link all parts of the nation together in the patriotism of development."

And when ye reap the harvest of your laud, thou shalt not wholly reap the corners of thy field, neither shalt thou gather the gleanings of the harvest. And thou shalt not gather every grape of thy vineyard: thou shalt leave them for the poor and stranger.—*Moses*,

Health is a responsibility and is only good for those who know how.—*Emerson*.

Millionaires who laugh are rare.—*Andrew Carnegie*.

News Notes About Maine

Somerset county is to have a banner potato crop, according to the reports of the potato dealers in this section. The rains have hastened the growth and they are now as far up with the time of the season as ever. The late oat crop is unusually good, and the bean crop. The sweet corn crop will be fair if there is quite a lot of sun during the next two weeks. It had a setback during the dry spell, but is now well under way. It is reckoned by farmers that the hay crop is the best that it has been in 10 years. It is 20 per cent. greater than last year, which was considered a good year. Farmers so far in the season feel that they have been blessed and will get excellent returns for their labors.

A recent meeting of Bridgton Board of Trade was held for the purpose of talking over the project of the A. G. Walton Company, which has just bought the real estate of the Bridgton Morocco Company and which contemplates a big increase in the present business, including the erection of a large building and perhaps the installation of a shoe shop. While no formal vote was taken at the meeting, it was the sense of the members that every possible inducement should be put forward to encourage this company, which is no new thing, but which has been doing business there for years.

Work has begun on the new addition to the Buffalo Fertilizer works at Houlton. The company are to build a 120 feet addition to the present factory and will make other improvements which will assure their many Aroostook patrons of additional facilities for the manufacture of this well known grade of fertilizer.

A few of Lincoln's progressive business men gathered at the Firemen's hall, August 22, to consider a proposition to bring more business to Lincoln. Mr. E. H. Smith outlined his proposition which was to form a general utility corporation, to manufacture phosphate, deal in farm products, operate a canning factory, etc. No action was taken, though Dr. Southard said he would take \$500 stock in a proposition that would show up a good investment.

Modest Camden allows all she really needs at present is a post office, hospital, public library, Y. M. C. A. building, a public park, a cemetery fund and a method of obtaining them. So say we all of us.

Rockland's big Board of Trade carnival last month was a grand success in every way and thousands of visitors from the surrounding sections came to pay the city homage. Rockland was handsomely decorated and everything went off smoothly and on schedule time. The Rockland Board never does things by halves.

The Lewia Shoe Co. of Skowhegan has taken a lease of the store opposite the post office, formerly occupied by the Atlantic Tea Co. and will remove there as soon as the extensive interior changes are completed.

The revolution in methods of travel and transportation is not without its drawbacks. A motor truck belonging to Randall & McAllister of Portland, with five tons of coal aboard, went through a bridge in Raymond, which wasn't built for that class of traffic. The truck was only slightly damaged, and the men jumped and were not injured.

Caribou, one of the hustling towns of Aroostook county, is doing something in the way of building this season, and according to reports, is putting up structures that are destined to stay. Writing on this subject, the Caribou correspondent of the Bangor News says: "We are having a crop of fireproof buildings. The Wakem block of concrete on Water street, the Powers building of concrete on Sweden street and the new Aroostook Trust and Banking Co.'s building of brick on Sweden street. All three of these buildings are being rushed and it is expected they will be ready for occupancy before long."

The building business is good in Portland and also over the state. This is especially true of large enterprises, such as the new Bates mill at Lewiston, the Burnham, Morrill canning factory at East Deering and the contemplated cold storage plant on Commercial street. These are all to be of concrete and the sand, gravel and crushed rock required for these three buildings aggregate the enormous quantity of over 34,000 tons or 1,000 car loads. It is reported that the Consolidated Broken Stone and Gravel Co. of this city has secured the contracts for furnishing all of this material. A large part of the gravel and crushed stone required for the Bates mill will be shipped from the Gravel Co.'s new plant at Leeds Junction, where they have a daily capacity of 300 tons. This company is also furnishing 5,000 tons for the abutments over the M. C. R. R. tracks at New Gloucester and 500 tons to Murphy Bros. for the large trunk sewer at Waterville. Concrete seems to be the coming building material for all classes of permanent work. Another large crushed stone contract recently secured by their company is 5,000 tons of No. 3 stone for the Hassam Paving Co., who are building the \$30,000 road in Westbrook.

Few men realize that there is an automobile in Maine for every 60 persons or that the increase in registration in Maine this year has been the greatest of that of any state in the country. According to statistics compiled by The Automobile the increase in registration in Maine since Jan. 1, 1912, over that of last year is 67.5 per cent. Maine is the only state in the Union to show an increase of more than 50 per cent. Five other states, Oregon, Mississippi, New Mexico, Delaware and Arizona show increases of over 40 per cent. while nine more have added over 30 per cent. New Jersey was the only state in the Union to show a decrease. In that state the loss was 11.7 per cent.

Wm. T. Yeaton opened a very attractive retail shoe store at 50 Court street, Lewiston, on August 29, and every visitor was presented with a pretty souvenir. The store was formerly occupied by Pettengill, the confectioner.

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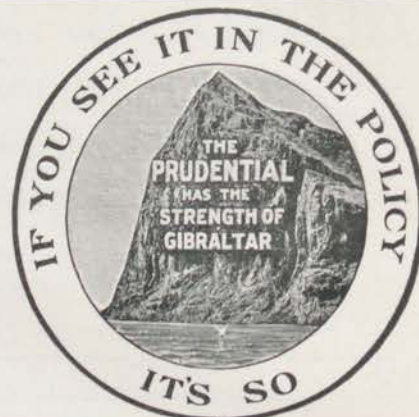
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Fidelity Notes

The Soda Shop on the street floor is meeting with popular favor and manager B. A. Scribner says a large number of tourists are patronizing the store. He also says, "We are doing an excellent business and our evening trade is constantly increasing, a large percentage of our patrons being ladies."

One of the busiest men in Maine at this time is "Hal" Gardner, business manager for both the Royal Remedy Co. and Colonel Roosevelt. "Hal" took on the Royal Remedy Co. as sort of a side line to his regular business, but it is coming into such general demand that it can no longer be considered a side issue, it is fast becoming the whole show.

C. B. Shoemaker, the new manager of the Ordinary Department of the Prudential Insurance Company, has returned from his former home in Scranton, Pa., bringing with him his family and household effects. Mr. Shoemaker is enthusiastic over the city of Portland and is proving one of our most valuable advertisers, judging from the quantity of local literature he has been circulating into Pennsylvania since his arrival. One of the first things Mr. Shoemaker did on arriving here was to become identified with the Board of Trade and is already an "active" member. The likes of Shoemaker is a great acquisition to any community.



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Well Backed for the Cat.

'Twas in the good old days, when the "cat" was used freely, says the Argonaut. Scene—Quarter-deck of H. M. S. Harship. Pat Murphy and Jack McLean had been breaking leave and had been ordered to receive ten strokes each of the "cat." When the time came for the punishment, the captain, considering their previous character, said that if they wished to wear anything to protect their backs a little they could do so. The Scotchman replied that he would like to have a strip of canvas on his back, and the request was granted. And then Pat, on being asked what he would like, exclaimed: "Sure, sir, if it is all the same to you, I would like to have the Scotchman on my back."

Miles of Sand

"What shall I do at the seaside, mamma?" asked a little boy who had never seen the ocean, but had a small sand garden.

"Why, dig in the sand."

"And what will you do?"

"Just sit on the sand and read."

"But, mamma, how can I dig the sand when you're sitting on it?"—Christian Register.

The above reminds the editor of a story, but he is too modest to repeat it.

The Only Way

An elder, while baptising converts at a revival meeting, advanced with a wiry sharp-eyed old chap into the water. He asked the usual question, whether there was any reason why the ordinance of baptism should not be administered.

After a pause a tall, powerful-looking man who was looking quietly on remarked: "Elder, I don't want to interfere in yer business, but I want to say that this is an old sinner you have got hold of, and that one dip wont do him any good; you'll have to anchor him out in deep water over night."—Life.

"Sometimes when a man comes home late at night he can read the handwriting on the wall easier than he can find the key hole."

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To Bathe, or Not to Bathe?

Why bathe, of course! the oftener the better. But over in England, where, according to the Dietetic and Hygienic Gazette, frequent bathing is a part of the national religion, Sir Almroth advised "against washing, fresh air, and physical exercise—three things which have gone into the making of the mighty Briton."

The general belief is that by bathing we wash off the microbes, but according to Sir Almroth "We can bathe off a certain amount of microbes, but we also destroy the protective skin that is all around our bodies like the tiles of a house. When one has a horny hand, no microbes can ever get near the skin. A great deal of washing increases the microbes of the skin, so I do not think cleanliness is to be recommended as a hygienic method."

In comment on the learned knight's views, the Gazette, after reminding us that the great majority of mankind do not bathe, or at least only about as frequently as the man who proudly boasted that he bathed every fourth of July whether he needed it or not, and that frequent bathing, even where it is now most in vogue, is a matter of the last generation, refers to Simon Barouch, the greatest apostle of hydrotherapy in this country, who advocates the warm bath (95-105 degrees F.) for ten to twenty minutes for the healthy person.

Dr. Baruch does not admit that bathing opens the pores of the skin. What it does is to keep the delicate skin muscles, which has so much to do with reactive power, in a healthy condition.

We think, however, that aside from this bath for cleanliness and luxury, Dr. Baruch would always advise, as a tonic measure even for the consumptive, some form of quick cool bath, whether a douche in a well-equipped institution, or a simple spray, or the emptying of a sponge of cool water over the shoulder while the patient stands in a tub of warm water, to be followed by friction until the skin is aglow. One who accustoms himself to some form of cool spray after his warm bath is giving to the skin muscles an excellent course of gymnastics, which prepares them the better to resist sudden changes in the weather. One who takes cool sprays is not so liable to colds.

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ALPHEUS G. ROGERS, Treas.
FREDERIC C. CUSHING, Assistant Treasurer.

244 and 246 MIDDLE ST., PORTLAND, ME.

The following exhibit shows the standing of the bank August 30, 1912

LIABILITIES.

Deposits (32,770 depositors).....	\$16,314,523.27
Reserve Fund.....	1,000,000.00
Interest.....	173,404.50
Profits.....	536,723.71
	\$18,024,351.48

RESOURCES.

Public Funds of Maine.....	\$ 1,020,000.00
Public Funds Out of Maine.....	2,268,212.50
Bank Stock of Maine.....	7,200.00
Railroad Stock.....	59,992.50
Corporation Stock of Maine.....	21,675.00
Corporation Bonds of Maine.....	1,219,007.50
Railroad Bonds of Maine.....	1,265,787.50
Railroad Bonds Out of Maine.....	11,232,926.19
Mortgages.....	597,307.00
Loans.....	118,366.73
Railroad Stock Out of Maine.....	25,000.00
Expense.....	4,877.68
Cash.....	178,998.88
Real Estate.....	5,000.00
	\$18,024,351.48

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EDWARD A. NOYES, Treas.
A. A. MONTGOMERY, Assistant Treasurer.

83 EXCHANGE ST., PORTLAND, ME.

Branch Office: CHARLES E. NOYES, Manager, 483 Congress St

The following exhibit shows the state of the Bank August 31, 1912

LIABILITIES.

Deposits (29,409 depositors).....	\$13,088,592.03
Undivided Profits.....	213,361.97
Reserve Fund.....	1,060,000.00
	\$14,361,954.00

RESOURCES.

City and County Bonds.....	\$4,914,500.00
Railroad Bonds.....	3,696,816.67
Corporation Bonds.....	1,214,799.50
Corporation Stock.....	26,500.00
Railroad Stock.....	106,300.00
Bank Stock.....	47,639.00
Loans to Corporations.....	223,300.00
Loans with Collaterals.....	166,693.03
Loans on Mortgages.....	2,680,297.29
Real Estate. Investment.....	\$1,058,288.96
Foreclosure.....	17,200.00
	1,075,488.96
Expense.....	9,787.63
Cash.....	199,831.92
	\$14,361,954.00

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**Boots, Shoes
Rubbers**



PORTLAND, MAINE

Programme

of the Annual Meeting of the MAINE STATE BOARD OF TRADE

—at—

Bangor, Thursday and Friday, Sept. 19 and 20, 1912.

Thursday, the 19th.

10.30 a. m.

Session opens in Chamber of Commerce Rooms at City Hall.

Address of Welcome by Hon. Arthur Chapin, Bangor Chamber of Commerce.

Response by Hon. Frederic E. Boothby, President Maine State Board of Trade.

Roll Call.

Opening Address by President Boothby.

Annual report of Secretary E. M. Blanding.

Annual Report of Treasurer T. F. Callahan.

Reports of Standing and Special Committees.

11.30 A. M. Address by Mr. C. E. Embree of Bangor, Manager of the Farmers' Union of Maine.

11.45 A. M. Address "Maine and the Boston Electric Show," by Mr. L. D. Gibbs, of Boston.

2 P. M.

Election of officers and general business.

3 P. M.

Address, "The Canning Industry, Past, Present and Future," by Mr. Henry Dennis, of Portland.

DISCUSSION

Address, "Eastern Maine's Manufacturing Opportunities," by Hon. Frederick H. Parkhurst, of Bangor.

DISCUSSION

Address, "Municipal Meat Inspection," by Dr. W. L. West, Secretary Belfast Board of Trade.

DISCUSSION

Address, "Agricultural Banks," by Mr. Francis L. Littlefield, of Portland.

DISCUSSION

In the Evening

Reception and banquet tendered to the Maine State Board of Trade by the Bangor Chamber of Commerce at the Bangor House. There will be an address of welcome by Hon. Charles W. Mullen, Mayor of Bangor, with a response by Hon. Frederic E. Boothby, President of the State Board of Trade, and among the speakers will be Dr. Robert J. Aley, President of the University of Maine.

The Relation of Higher Education to Progress.

Friday, the 20th

There will be sight-seeing trips around Bangor, the programme including a trolley ride to the large farm of President John R. Graham of the Bangor Railway and Electric Company at East Corinth, where a collation will be served in a big tent erected for the purpose. Delegates will be able to return to their homes on the late afternoon trains.

Maine 1920

On Wednesday, the 18th, the day preceding the State Board's session, the Maine 1920 General Committee will meet at the Bangor House at 8. P. M.

BANGOR'S PRIZE WINNER

**BESSE
SYSTEM**



**27 Stores
IN
27 Cities**



**BESSE
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**27 Stores
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Trim of the Besse-Ashworth Co., Winner of the Silver Cup for the Best
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